Title: RH PFOF Disclosure Report Author: Vagabond_Hospitality Created 2021-12-14 23:16:55 UTC

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RH just updated its terms of service. Was browsing through it and came across their disclosure reports regarding PFOF. 3Q Report July - September is linked here [https://cdn.robinhood.com/assets/robinhood/legal/RHS%20SEC%20Rule%20606%20and%20607%20Disclosure%20Q2%202021.pdf](https://cdn.robinhood.com/assets/robinhood/legal/RHS%20SEC%20Rule%20606%20and%20607%20Disclosure%20Q2%20201.pdf)

I have a few general questions for discussion:

- 1. Did we know that RH routes OPTIONS order flow differently than STOCK order flow? Specifically, RH sells its OPTIONS PFOF to Citadel, Wolverine, Global Execution Brokers, and Morgan Stanley.
- 2. Did we know that RH makes five times more money from PFOF of OPTIONS than it does stocks?
- 3. How much money do these brokers make (or hedge) from PFOF of OPTIONS that they collectively spend \$50M+ per month just for the privilege of trading against RH's customers? Citadel, in particular pays more than \$20M per month to trade against RH's OPTIONS customers.

I've always seen PFOF generally talked about with stock trading - but I didn't realize the majority of the money is paid for options. It seems to me like short hedge funds aren't just using options to hedge and hide shorts - but they are internalizing the options (both to hide them and to stop them from hitting the lit markets).

Am I late to the party on this? I don't remember discussing Options PFOF in this context. Thoughts?