

Title: Matt Furlong is waiting for us to pick him up at \$200+

Author: disoriented_llama

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Was discussing this in the comments on SS and seemed like a good fit for a post.

I have seen a few numbers thrown around for what price Matt Furlong's compensation in shares was awarded at when he joined Gamestop so wanted to dig in to get some clarity on total comp and when his grant date was.

His effective hire date was June 21st, 2021, according to the [Gamestop 8-K](<https://news.gamestop.com/node/18946/html#:~:text=Furlong's%20starting%20annualized%20base%20salary,he%20is%20terminated%20by%20the>)

From the filing:

"The Furlong Letter Agreement also provides that, on the first business day of the first calendar quarter that commences after the effective date of his employment, Mr. Furlong will be entitled to a grant of a number of restricted stock units or restricted shares of the Company's Class A common stock determined by dividing \$16,500,000 by the average closing price of the Company's Class A common stock for the 30 trading days immediately preceding the grant date (the "Initial Equity Award"). This equity award will vest as follows: 5% on the first anniversary of the grant date, 15% on the second anniversary of the grant date, and 20% on each of the dates that are 30, 36, 42 and 48 months following the grant date, subject in each case to his continuous service to the Company through the applicable vesting date."

So it actually looks like the price for his shares isn't set until the grant date, by pulling a 30 day average. His grant date was beginning of August (if I'm reading it correctly - June 21st falls into their Q2 and the start of the next FQ is August 2nd). So his shares would be the 30 day average price from August 2nd (roughly \$190-\$200 from what I can tell from the 30 day moving average on the chart).

TLDR: Furlong was awarded \$16.5M of stock in August, when we were trading significantly higher. As of today's price, Furlong has "lost" ~\$8M of value in one of his primary compensation methods.

I'm sure he's assuming it will be trading higher in a year or two when his stock begins to vest.