

Car Sales Analysis Report

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[  
  {  
    "Customer Requirements": {  
      "Hatchback": 0.07146091759204865,  
      "SUV": 0.018451320007443428,  
      "Sedan": 0.4550323784351349,  
      "Petrol": 0.06382066756486893,  
      "Diesel": 0.033651337027549744,  
      "Electric": 0.04745253175497055,  
      "Red": 0.027065329253673553,  
      "Blue": 0.022930273786187172,  
      "White": 0.03218807652592659,  
      "Black": 0.037963174283504486,  
      "Manual": 0.10974924266338348,  
      "Automatic": 0.08023479580879211  
    },  
    "Company Policies Discussed": {  
      "Free RC Transfer": 0.13703982532024384,  
      "5-Day Money Back Guarantee": 0.5089596509933472,  
      "Free RSA for One Year": 0.11021186411380768,  
      "Return Policy": 0.24378864467144012  
    },  
    "Customer Objections": {  
      "Refurbishment Quality": 0.31690603494644165,
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"Car Issues": 0.17276912927627563,

"Price Issues": 0.22170111536979675,

"Customer Experience Issues": 0.28862372040748596

},

"Car Colors": {

"Red": 10,

"Blue": 5,

"White": 8,

"Black": 7

},

"Price Ranges": {

"Below \$20,000": 12,

"\$20,000 - \$30,000": 15,

"Above \$30,000": 8

},

"Car Types": {

"SUV": 20,

"Sedan": 10,

"Hatchback": 7

},

"Refurbishment Issues": {

"Paint Quality": 5,

"Engine Issues": 3,

"Interior Issues": 2

},

"Frequent Objections": {

"Price": 8,

"Quality": 5,

"Features": 3

}

}

]