# \*\*\*Conjoint Analysis on cars Data\*\*\*

Obs	Brand	BodyType	Price	Rating
1	Toyota	Sedan	25000	7
2	Toyota	Sedan	30000	6
3	Toyota	SUV	25000	6
4	Toyota	SUV	30000	4
5	VW	Sedan	25000	9
6	VW	Sedan	30000	8
7	VW	SUV	25000	9
8	VW	SUV	30000	7

### \*\*\*Conjoint Analysis on cars Data\*\*\*

#### The TRANSREG Procedure

#### **Dependent Variable Identity(Rating)**

#### **Class Level Information**

Class	Levels	Values
Brand	2	Toyota VW
BodyType	2	SUV Sedan
Price	2	25000 30000

**Number of Observations Read** 8

**Number of Observations Used** 8

### The TRANSREG Procedure Hypothesis Tests for Identity(Rating)

## Univariate ANOVA Table Based on the Usual Degrees of Freedom

Source	DF	<b>Sum of Squares</b>	Mean Square	F Value	Pr > F
Model	3	19.00000	6.333333	25.33	0.0046
Error	4	1.00000	0.250000		
<b>Corrected Total</b>	7	20.00000			

 Root MSE
 0.50000
 R-Square
 0.9500

 Dependent Mean
 7.00000
 Adj R-Sq
 0.9125

**Coeff Var** 7.14286

## **Utilities Table Based on the Usual Degrees of Freedom**

Label	Utility	Standard Error	Importance (% Utility Range)	Variable
Intercept	7.0000	0.17678		Intercept
<b>Brand Toyota</b>	-1.2500	0.17678	50.000	Class.BrandToyota
Brand VW	1.2500	0.17678		Class.BrandVW

# **Utilities Table Based on the Usual Degrees of Freedom**

Label	Utility	Standard Error	Importance (% Utility Range)	Variable
BodyType SUV	-0.5000	0.17678	20.000	Class.BodyTypeSUV
<b>BodyType Sedan</b>	0.5000	0.17678		Class.BodyTypeSedan
<b>Price 25000</b>	0.7500	0.17678	30.000	Class.Price25000
Price 30000	-0.7500	0.17678		Class.Price30000