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CORE COMPETENCIES

- Corporate Finance Management
- Financial Strategy Development
- Regulatory Compliance & Governance
- Budgeting & Forecasting
- Strategic Business Planning

TECHNICAL SKILLS

- ERP Systems Implementation
- M&A Due Diligence
- Risk Assessment & Mitigation
- Financial Analysis & Reporting

EDUCATION

- Executive Programme in Business Management (EPBM) – IIM Calcutta
- Chartered Accountancy - ICAI
- B Sc (Physics)

Kaushik Roy Chowdhury

Enterprising CA with over two decades of experience in the Finance domain. Enthusiastic about leveraging expertise to construct robust financial frameworks that spur business growth and operational efficiency. Solid acumen in driving fiscal responsibility and instituting sound governance demonstrated consistently in different environments which includes Manufacturing, FMCG, FMCD, Pharmaceuticals, Services and E-commerce.

With a attitude to frame financial strategies that align with a company's vision, I aspire to contribute meaningfully as a Finance Professional within an innovative and dynamic organization, diligently translating financial insights into actionable business decisions.

PROFESSIONAL SUMMARY

- ❑ Seasoned Chartered Accountant with 22+ years proven expertise in Finance & Accounts, predominantly in Manufacturing, FMCG, FMCD, Service, Pharma & E-commerce industries.
- ❑ Strategic executive leadership as CFO/Director Finance/HOD steering comprehensive finance functions and business strategy development in partnership with MD/CEO/Top management.
- ❑ Skilled in deploying protocols for exemplary Corporate Governance, Kaizen & Operations excellence.
- ❑ Proven success in financial management including capital budgeting and investments for Startups, Plants & Service Centers.
- ❑ Definitive role as an active team member in launching new products, brands, budgeting & implementing technological solutions for best practices.

WORK EXPERIENCE

Chief Financial Officer

[Aug 2023-Present]

Building Paradise Pvt. Ltd. – Easy Build

- ❑ Forecasting and negotiating future funding channels, maintaining financial robustness.
- ❑ Configuring an advanced financial operations framework adaptable for increased demands.
- ❑ Strategizing multi-tier financial and business plans instrumental in company advancement.
- ❑ Developing comprehensive risk management and compliance protocols.
- ❑ Cultivating a progressive work culture optimizing team performance.
- ❑ Steering company towards an IPO with strategic financial measures.
- ❑ Preparing short term & long-term plan for launching new business.

Director - Finance & Accounts

[July 2022-Aug 2023]

Sterne India Pvt. Ltd. - Arzoo

- ❑ Headed the Finance & Accounts Department comprising of 45 team members.
- ❑ Oversaw FP&A controls, resulting in effective capital management.
- ❑ Managed O2C & P2P along with working capital, Cost control and Revenue assurance.
- ❑ Established robust risk management policies enhancing business resilience.
- ❑ Pioneered a new product launch, setting innovative financial precedents.
- ❑ Launched a dynamic pricing model significantly increasing brand visibility & market share.

Chief Manager – Commercial

[June 2012-June 2022]

Komatsu Mining Corp (Formerly Joy Global India Pvt. Ltd.)

- ❑ Managed business finance of India Operations as a part of Eurasia Commercial Team.
- ❑ Defined financial strategies influencing high-stakes tender negotiations.
- ❑ Managed various commodity pricing structures under US GAAP.
- ❑ Spearheaded a cross-border team to settle pricing and commercial conditions.
- ❑ Handled accounts for factory along with service centre.
- ❑ Handled credit lines with Indian and Foreign banks for Bank Guarantees & Letter of Credit.
- ❑ Handled Insurance function.
- ❑ Secured a \$65 million contract, a first for the company with a domestic mining firm.

SOFT SKILLS

- Problem solving & Analytical Thinking
- Operational Efficiency Optimisation
- Leadership & Team Management
- Adaptability & Resilience
- Communication & Interpersonal Skills
- Implementing & working exp in SAP.

Languages

- English
- Bengali
- Hindi

Hobbies

- Football
- Badminton

Personal details

- Date of birth: 20th Feb'1973
- Permanent address:
Phase II, W2C, Building 12, Flat -7
Golf Green, Kolkata 700095
- Present address:
A-140, Sector 19, Noida 201301
- Passport: U9991232 valid till 24/06/2031

Corporate Manager

[Sept 2009-June 2012]

Eveready Industries India Ltd.

- ❑ Managed business finance and plant accounting.
- ❑ Executed financial procedures to support effective business finance handling.
- ❑ Facilitated acquisition and financial integration of a foreign subsidiary.
- ❑ Contributed to new operational strategies elevating market presence.
- ❑ Designed and enforced a contractual model that enhanced supply chain efficiency.

Senior Manager – Commercial

[Aug 2006-Sep 2009]

Tata Sky Limited

- ❑ Led regional financial operations cultivating consistent performance standards.
- ❑ Implemented crucial policies driving sales and maximizing profitability.
- ❑ Prepared & controlled Monthly/Quarterly Marketing scheme for Trade partners.
- ❑ Developed and promoted innovative initiatives optimizing product launches and profitability.
- ❑ Recognized for exceptional performance with 'Employee of the Year' award in 2007.

Regional Commercial Manager

[Sept 2005-Aug 2006]

Roche Diagnostics India Pvt. Ltd.

- ❑ Regional Commercial Head for North Region contributing to 40% of India Revenue.
- ❑ Harnessed competitive advantages within diverse market segments.
- ❑ Safeguarded the company's financial interests through data-driven insights.
- ❑ Optimized working capital flows setting the stage for subsequent growth in key divisions.

Financial Planner

[Feb 2004-Sep 2005]

Mother Dairy India Pvt. Ltd.

- ❑ Assisted in preparing the Revenue Model & Pricing for new products.
- ❑ Handled monthly schemes for all SKU's and prepared variance analysis.
- ❑ Prepared a model to control schemes on fortnightly basis for 25 warehouse locations PAN India (more than 150 SKUs) both in Pre & Post VAT era.

Regional Financial Executive

[Sep 2003-Feb 2004]

GE Power Controls India Pvt. Ltd.

- ❑ Commercial activities of East Region pertaining to AR, AP & Inventory.

Branch Accountant

[Mar 2002-Sep 2003]

MIRC Electronics Limited

- ❑ Branch accounts of West Bengal with 2 Warehouses & 1 Manufacturing location
- ❑ All India first branch to go live in SAP.