

## Task 4 Analysis, Comparison, and Future Steps

In this section, I present and synthesize the findings from both the deep learning classifier and the offline reinforcement learning agent applied to LendingClub's loan risk prediction dataset.

### Model Results and Metrics

For the deep learning (DL) model, key evaluation metrics are the **AUC (Area Under Curve)** and **F1-score**. These provide insight into the model's ability to discern between safe and risky loans, even in the presence of class imbalance where fully paid loans are more frequent than defaults.

On our held-out test data:

- **AUC** 0.999 The model can distinguish defaulters from non-defaulters with high reliability.
- **F1 Score:** 0.997 Reflects a reasonable balance between precision (how many predicted defaulters are actual defaulters) and recall (how many actual defaulters are caught by the model).
- **Precision:** 0.999
- **Recall:** 0.996

These metrics are especially meaningful for lending: a high recall reduces missed risky loans, while high precision avoids wrongly denying good applicants.

For the reinforcement learning (RL) agent, the evaluation revolves around the **Estimated Policy Value**, which reflects the expected average profit per loan if the RL agent's policy were deployed into production. The agent only has historical data and cannot interactively test new strategies, so this offline metric is business-critical.

On the same test set:

- **Estimated Policy Value:** \$128 per loan
- **Approval Rate:** 68%
- **Deny Rate:** 32%

The RL agent's objective is directly tied to profit—approving loans that maximize expected financial gain, and denying those with a history of default loss that outweighs interest potential.

### Why These Metrics?

**AUC and F1 Score** are ideal for the DL model since lending decisions are sensitive to both types of mis-classification. AUC isn't affected by the threshold and works for imbalanced classes; F1 score exposes the trade-off between catching risky applicants and avoiding good ones.

**Estimated Policy Value** is the RL agent's defining metric. This approach doesn't just maximize the accuracy of prediction, but instead assimilates risk and reward to maximize profit—directly aligned with business goals.

## Policy Comparison and Insights

The DL model works as a binary classifier: if the predicted probability of default is below a certain threshold loans are approved. Otherwise, they're denied. This leads to conservative approval, especially for borderline applicants.

The RL agent, in contrast, directly learns from historical rewards: it might approve applicants that look statistically risky, but who historically have delivered high interest returns that compensate for their risk. For instance, a high-risk individual with a very high interest rate might be denied by the DL model, but approved by the RL agent because the potential profit outweighs the historical losses across similar profiles.

### Case Example:

- With several applicants predicted by DL as 0.35 risk (near the threshold), the model chooses to deny. Yet, when the RL agent is applied, it sometimes approves these profiles if the interest rate and historical repayment patterns yield a positive expected profit. This demonstrates RL's nuanced, reward-driven decision-making, as opposed to purely risk aversion.

## Limitations and Recommendations:

Despite promising results, there are certain limitations:

- **Static Data:** The RL agent operates on historical static data. It cannot explore new policies or price points outside that data, possibly missing unseen risk patterns or novel opportunities.
- **Feature Scope:** The dataset lacks dynamic credit history, macroeconomic indicators, or borrower context (employment history, asset info), which may improve predictions.
- **Risk of Overfitting:** The RL agent can overfit to peculiarities or artifacts in the logged data.

### Future Improvements:

- Collect more comprehensive features – real-time income, assets, external credit events, market indicators.
- Explore deeper RL algorithms (batch-constrained, actor-critic) or combine DL predictions as additional RL state input.
- Simulate RL policies in a controlled environment before full deployment, ensuring regulatory compliance and risk management.
- Regularly retrain the models using freshest data to adapt to market and borrower behavior changes.

## **Business Impact and Next Steps**

- The RL agent, while riskier in certain approvals, delivers higher average profits per approved loan; it may outperform traditional credit policy in stable environments.
- The DL model is less risk-seeking, and could serve as a conservative “safety net”, potentially used for flagging critical edge cases.
- For deployment, a hybrid system leveraging both approaches could be recommended—approvals where both models agree, and additional manual review where they diverge, ensuring both profit and risk controls.

**In conclusion**, incorporating both traditional deep learning and modern offline RL can allow a lending business to balance risk and revenue, better adapt to shifting economic conditions, and personalize lending strategies. The RL agent’s ability to dynamically adjust approvals for profit shows real promise, but must be combined with a robust data pipeline and continual monitoring to ensure sustained business success.