# MythBuster.AI

One click to certainty

# Group 1

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### **MythBuster.AI: AI-Powered Deepfake Detection – Real-Time Media Authentication**

### **PRODUCT VISION**

To establish MythBuster.AI as the global standard for real-time media authentication, ensuring that digital content remains authentic, objective, and trustworthy, thereby combating misinformation and protecting individuals, organizations, and society.

### **PRODUCT MISSION**

MythBuster.AI empowers users with real-time deepfake detection using advanced AI and forensic tools. Designed for journalists, creators, and the public, it verifies videos, images, and audio instantly—stopping misinformation before it spreads.

## **GOALS AND OBJECTIVES**

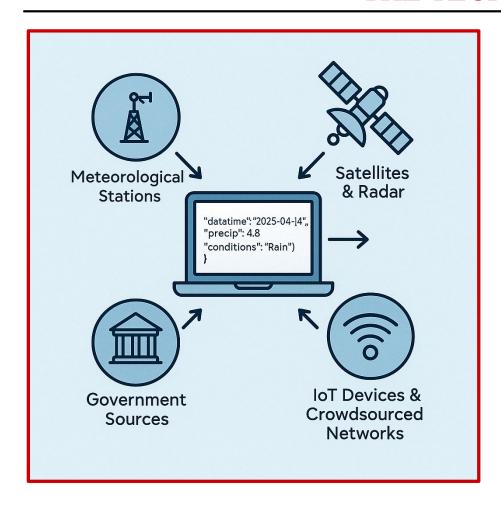
Our team aims to tackle the growing threats posed by deepfake technology and generative content, including:

- ✓ Misinformation & Fake News
- ✓ Ensuring Content Authenticity in Political & Religious Discourse
- ✔ Preventing the Spread of Misleading Information by Content Creators
  - ✔ Reputation Damage
  - ✔ Fraud & Security Threats
  - ✓ Lack of Real-Time Verification

# PROBLEM STATEMENT & OPPORTUNITY (current vs future state)

CURRENT REALITY	WITH MythBuster.AI
Deepfakes & AI-generated content are increasingly indistinguishable from real media.	Real-time detection of manipulated videos, images, and audio using AI-powered forensic tools.
Misinformation, political propaganda, and fake news spread rapidly on social platforms.	Authentic, verified content helps reduce manipulation and rebuild public trust.
No easy, accessible solution exists to verify content—especially in real time.	One-click verification for journalists, fact-checkers, governments, and the public
Public confusion and reputational damage caused by manipulated content.	Transparency and trust restored in the digital ecosystem with clear source references and accuracy indicators.

### THE TECH AND DEMO



- APIs are purchased from verified local and national media houses (e.g., The New York Times, AP, local weather services).
- The API instantly pulls data relevant to the user's query or highlighted statement (e.g., weather records, political facts).
- Statements are matched against trusted sources to determine accuracy: True, False, or Opinion
- Multiple APIs allow expansion from regional (e.g., New York, Washington) to national and global coverage.
- The product auto-detects content type and activates the relevant API without manual input.

# Key Business Requirements

Scalable Infrastructure

Cloud-based, cost-effective infrastructure to handle high volumes of media analysis

Compliance
Adherence to AI regulations like the DEFEND
Act and global data privacy laws

API Integration
Collection of data through APIs from trusted sources like media houses and government

Real-time Detection
Real-time deepfake identification for journalists, governments, and platforms

sources

ROI Metrics
Clear metrics for reporting to investors and internal stakeholders

Extension Activation

The extension auto-triggers when users highlight text on supported websites

# Market Strategy & Planning: SWOT Analysis

### **Strengths**

- Comprehensive Media verification
- Real-time authentication
- Diverse Target Audience
- Clear Value Proposition
- Emphasis on User Experience

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### Weaknesses

- Unproven
- Market Education
- Accuracy Continual improvements needed to reach near-perfect detection
- Resource Limitations
- Technical Complexity

### **Opportunities**

- High Demand to spot fake news and videos.
- Competitors lack in accessibility, or user experience, which MythBuster.AI can improve.
- Develop superior detection across all media
- Serve diverse market segments

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### Threats

- Rapid Deep-Fake industry evolution
- Established Competitors
- Users may doubt product effectiveness.
- Evolving laws may impact development
- Misuse of MythBuster.Al could improve DeepFake creation.

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# Market Strategy & Planning: 5C Analysis

### Company

Internal strengths, weaknesses, resources, etc.

#### Strengths

- Deepfake-focused
- Multi-format detection
- Specialize in real-time capability
- Company aims for unbiased public trust

#### Weaknesses

- New and unproven
- Longer development
   timeline
- Limited initial resources
  as a startup

#### Resources and Capabilities

- Access to Al/Deepfake models for training
- Access to news source databases

### **Customers**

# Customer needs, experiences, behaviors

#### **Target Customers**

- Social media user
  - News readers,
- Content creators and enthusiasts

#### **Customer Desires**

- Identify deep fakes
- Identify misinformation
- Detecting Al in news 8 creative media
- Use the tool seamlessly in everyday tasks

#### **Customer Behavior & Acquisition**

- Subscriptions, prefer low monthly costs
- Premium models for latest tools
- Communication & promotion directly through social media

### **Competitors**

# Competition and their current market offerings

#### Microsoft Video Authenticator

- Microsoft's resource
- Detects subtle visual cues
   (fades, grayscale)
- Focused on political content, not public use

#### **Google DeepFake Protection**

- Google's resources
- Primarily research-driven
- Not yet a commercial product

#### Facebook DeepFake Protection

- Meta's Al and resources
- Trained using Meta's own generative tools
- Focused on facial deep fakes
- Designed for public & businesses

### **Collaborators**

# Potential partnerships; benefits and values

#### **Partnerships**

 Database partnerships with local news stations of an area provide cross verification of data

#### **Stakeholders**

- Investors focused on deepfake protection can provide financial backing for development
- Early partnerships with clients provides monetary investment and loyalty

### Climate

### State of the market the product will be injected to

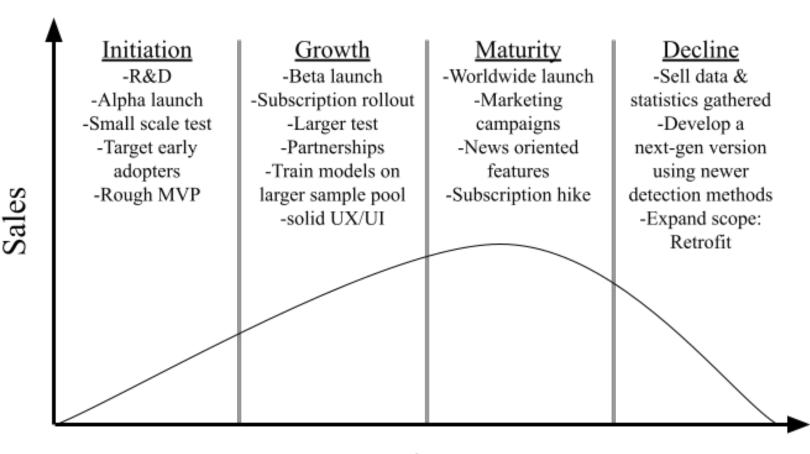
#### Climate

- Social media & reality are more politically divided than ever with misinformation spread
- Al-generated content will become more challenging to identify
- Al is constantly evolving
- Social media is highly impacted by Al and misinformation
- Evolving government regulations and Al policies
- The technology landscape is changing allowing more potentially harmful Al uses

# Market Strategy & Planning: PESTEL Analysis (USA)

P	Election Integrity: verify political content Federal Initiatives: CISA Bipartisan Support: Support from both parties	State-Level Variations: Have varied views Political Polarization: Must remain neutral National Security Concerns: Synthetic media
	Media Investment: Adopting proof tech Market Growth: \$1.3 billion by 2027 Venture Capital: \$15–30 million per deal in Al security startups	Corporate Demand: budgeting for digital content verification tools Ad Industry Pressure: Must avoid fake content Cost of Misinformation: \$78B yearly in damage
	Low Trust: 26% of Americans trust social media Digital Literacy: Tech skills vary by group Social Media: Most of US uses social media	Short-Form Video: verification more important Exposure: 7 hours a day on digital media Concern vs. Confidence: concern about deep-fakes; low confidence spotting them
	5G & Broadband: support real-time verification Mobile Platform Dominance: iOS and Android Cloud Availability: Enable efficient processing	Platform Integration: APIs help integration AI Research Proximity: Potential university R&D Established Competitors: Need to stand out
	High Energy Use: Sustainability issues for Al Corporate ESG Pressure: Green tech solutions expected from corporations	Remote Work: Increases verification needs Tech Industry Goals: Climate pledges shape expectations for eco-friendly partnerships
	Federal Laws: Synthetic media labeling rules State Rules: Varying deepfake laws FTC Oversight: Standards for detection tools	Legal Liability: Demand for content verification IP Protection: Patent laws protect new tech Privacy Compliance: CCPA and privacy laws

# Overview of Product Life Cycle expectations



Time

# Market Assessment: Growth Stage

As more people discover and start using MythBuster.Al, we move into the growth stage



The goal is to get more users, both individuals and companies, to rely on MythBuster.Al.

### **Product Risk Identification**



### **Technical Risk**

Low detection accuracy for new, sophisticated deepfakes

Current confidence is 86%; target = 100%

Mitigation: Monthly Al model retraining; user feedback loops



# Operational Risk

Downtime during critical news events

Mitigation Cloud auto scaling; real-time system monitoring



### **Regulatory Risk**

Non-compliance with Al/privacy laws

Mitigation Regular legal compliance checks; updated models



# **Adoption Risk**

Difficulty integrating with user platforms low engagement

Mitigation API partnerships simplified models

# Lifecycle Phase Risks

### Launch

- MVP bugs, delayed API integration
- **Mitigate:** Beta testing, phased rollout

### Growth

- Tech giant competition, Customer Retention
- Mitigate: Loyalty programs + feedback-driven updates, rapid Al updates

### **Maturity**

- Complacency, rising R&D costs
- **Mitigate:** Tiered pricing, reinvestment

### Update

- Tech obsolescence, user backlash
- Mitigate: Modular redesign, user co-design

# Cost, Schedule & Performance Mitigation



# COST MITIGATION

- Scalable cloud services to optimize costs
- Efficient algorithms to reduce processing needs
- Cloud usage monitoring to prevent overages



# SCHEDULE MITIGATION

- Agile development (short sprints)
- Parallel development and testing
- Clear milestones and automated testing

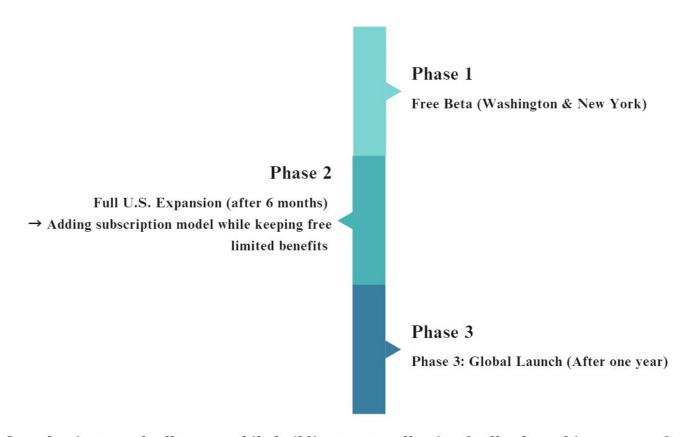


# PERFORMANCE MITIGATION

- Monthly Ai model retraining
- Real-time monitoring and auto-scaling
- Fast bug-fix sprints and feedback loops

# Product Launch Roadmap

### MythBuster.AI will follow a phased launch strategy:



Our plan is to gradually grow while building trust, collecting feedback, and improve performance.

## Product Technology Roadmap

1st 6 months

YEAR 2

YEAR 3

YEAR 4





Next 6 months

NEWS

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Ut produm elementum maus faucibus mat accumsan. High-virality misinformation This quote was taken out of context from a 2019 speech. Source: News Agency



MVP - Foundation Build Goal: Launch core product with two primary fact-checking capabilities.

- · Static deepfake detection (video, image, voice)- Upload/ URL based
- Output: "Real" / "Fake" / "Possibly Altered"
- · Regional News Fact- Checking

Refinement + Region expansion Goal: Expand coverage and improve accessibility.

- Real-time deepfake detection
- · Integrate national media APIs
- · Auto Activation
- Users can highlight sentences → Extension analyzes → Output: "True," "False," "Opinion"
- · Classify content type: Factual claim vs Opinionated interpretation

Multimedia Fact-Checking Goal: Fact-check videos and social media posts.

- Video Fact-Checking
  - Extract transcript using speech-to-text models
  - Display claim verification + actual quote from trusted sources
- Social Media Integration (Twitter/X, YouTube, Instagram support)
  - Twitter/X, YouTube, Instagram support

Intelligence and Personalization Goal: Enhance accuracy, explainability, and user trust.

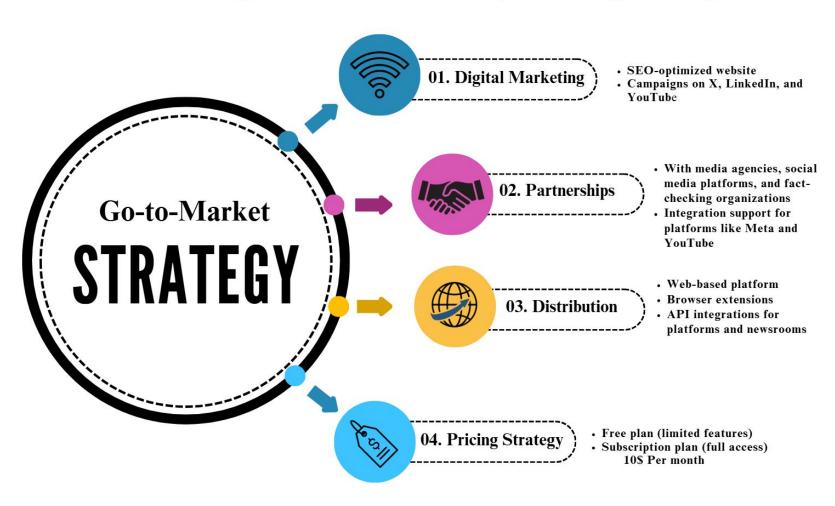
- · Alerts for "high-virality" misinformation
- Add context (e.g., "This quote was taken out of context from a 2019 speech")
- · Show source excerpts, dates, and confidence score
- · Distinguish between what was actually said vs how it was interpreted
- · Use LLMs to detect sarcasm, satire, or misleading headlines
- Custom Region and Topic
- Let users follow regions/ topics for real-time updates

Washington and NewYork (Moderate Region)

USA

Global launch

### Our Go-to-Market approach focuses on awareness, accessibility, and integration



# Key Stakeholders Matrix

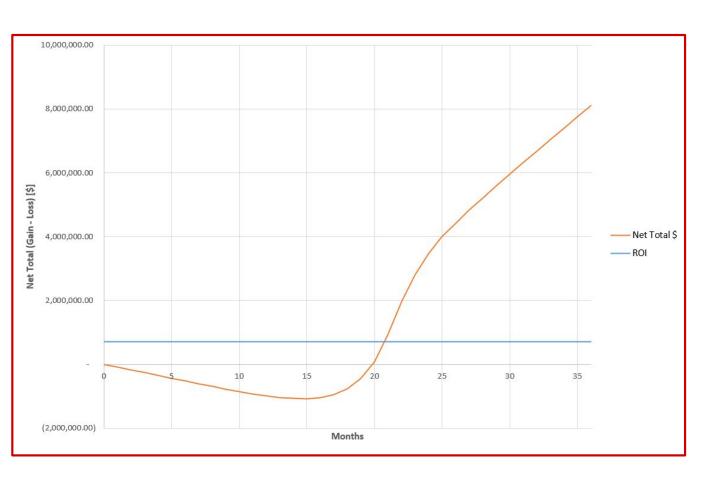
HIGH **ACTIVELY ENGAGE KEEP SATISIFIED Product Managers** Exec Team **Product Developers** Government Agencies Drive outcomes INFLUENCE May regulate or and rely on restrict product use product success **MONITOR KEEP INFORMED Journalists** General Public **Privacy Groups** Researchers Eager to use techno-Benefit from innovation but have little logy but have little control control

LOW

**INTEREST** 

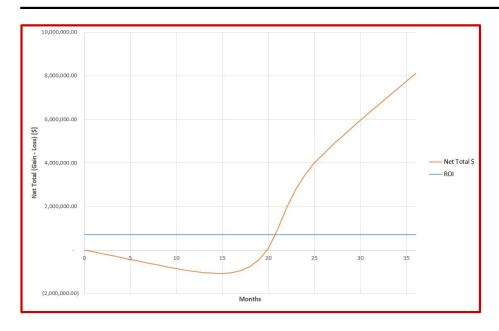
HIGH

# Market Growth & Cash Flow



	Initial investn	nent		
	700,000.00	\$		
	Cost of subsc	ription		
		\$ / mont	thly	
	Subscription-	base % in	crease per	month
	50	%		
	(i.e. how man	y more u	sers pay pe	r month
	First month la	aunch am	ount subsc	ribed
	500			
<b>OS</b>	S			
	Average yearly	y salary		
	80,000	\$ yearly		
	Amount of em	ployees		
	10			
	Other overhea	nd (supplie	es, maintan	ce, ads)
	250,000	\$ yearly		
	"Raw material	" per unit	product	
	TOTAL CONTRACTOR OF THE PARTY AND THE PARTY	\$ / subsc		
	Thomas and the second		ers per use	2003939999

# Return on Investment & Financial Viability



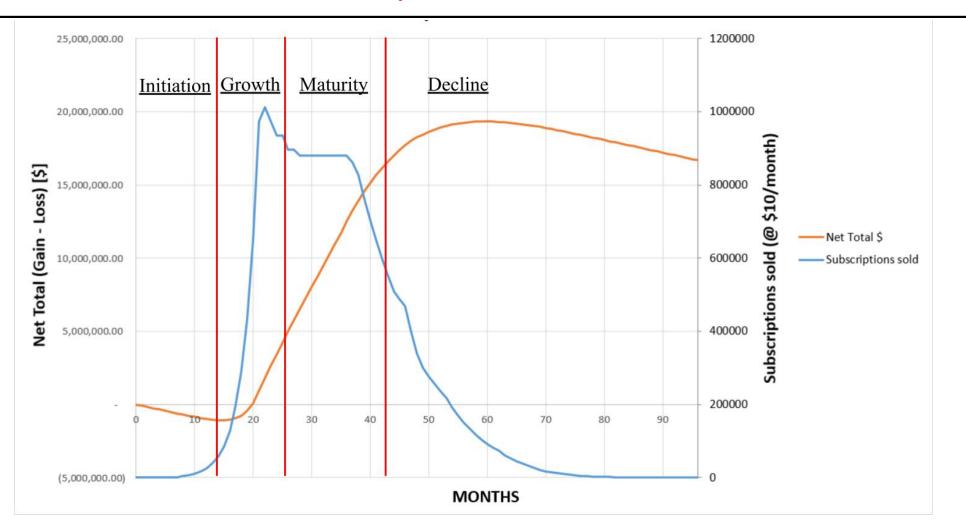
Subs sale starts Q3 2025 (8 months) (after beta)

ROI break even on Q3 2026 (193,620 subscriptions) (20 months)

1,057% increase on ROI after 3 years (Q1 2028) (\$8.1m net total gain, @1,184,580 subscriptions)

STATS				
MONTH	TOTAL		subscriptions gained	subs gain per month
6	0	subscriptions sold by Q3 2025	=	-
12	6,594	subscriptions sold by Q1 2026	6,594	1,099
18	85,498	subscriptions sold by Q3 2026	78,904	13,151
24	586,872	subscriptions sold by Q1 2027	501,374	83,562
30	903,168	subscriptions sold by Q3 2027	otions sold by Q3 2027 316,296 52	
36	1,184,580	subscriptions sold by Q1 2028	281,412	46,902

# Product Life Cycle Prediction / Simulation



# After Market Strategy (retrofit and expansion)

- Keep loyal subscribers happy & engaged; develop new features & support
- Retrofit: Decreasing price of subscription or creating cheaper options

### STEPS:

- 1. Installed Base Need: Log majority demographic of subscribers
- 2. Market Definition: Provide support & maintenance for this demographic (to retain)
- 3. Customer Definition: Retrofit & taylor support, provide public FAQ (paid users)
- 4. Product Definition: Feature updates & online customer support (paid users)
- 5. System Definition: Open new markets & support loyal subscribed users

# Retrofit (Alternate pricing) & effects on ROI

3yr net value \$	Investment: \$700,000 ROI % increase after 3 years
3.36m	380.74%
5.7m	719.19%
8.1m	1,057%
9.28m	1,227%
10.47m	1,396%
11.66m	1,565%
12.86m	1,734%
14m	1,903%
16.3m	2,242%
19.95m	2,749%
	3.36m 5.7m <b>8.1m</b> 9.28m 10.47m 11.66m 12.86m 14m 16.3m

# **CONCLUSION**



Thank you for your attention

"One click to certainty"

# BACKUP SLIDES (if needed)

More detailed ROI

//Cost roadmap

(does not include year 3)

		PER MONTH		TH TOTAL			w/ investment	
	Months	Loss	Gain	Net loss	Net gain	Net total	Net total	NOTES
year 1	0	0	0	0	0	<u>v</u> -	700,000.00	
	1	87500	0	87500	0	(87,500.00)	612,500.00	ALPHA LAUNCH
	2	87500	0	175000	0	(175,000.00)	525,000.00	
	3	87500	0	262500	0	(262,500.00)	437,500.00	
	4	87500	0	350000	0	(350,000.00)	350,000.00	
	5	87500	0	437500	0	(437,500.00)	262,500.00	BETA LAUNCH
	6	87500	0	525000	0	(525,000.00)	175,000.00	
	7	87500	0	612500	0	(612,500.00)	87,500.00	PUBLIC LAUNCH
	8	87750	5000	700250	5000	(695,250.00)	4,750.00	SUBSCRIPTION LAUNCH
	9	87875	7500	788125	12500	(775,625.00)	(75,625.00)	
	10	88062.5	11250	876187.5	23750	(852,437.50)	(152,437.50)	
	11	88343.75	16875	964531.25	40625	(923,906.25)	(223,906.25)	
	12	88765.63	25312.5	1053296.875	65937.5	(987,359.38)	(287,359.38)	
year 2	13	89398.44	37968.75	1142695.313	103906.25	(1,038,789.06)	(338,789.06)	
	14	90347.66	56953.13	1233042.969	160859.375	(1,072,183.59)	(372,183.59)	FULL / APP LAUNCH
	15	91771.48	85429.69	1324814.453	246289.0625	(1,078,525.39)	(378,525.39)	
	16	93907.23	128144.5	1418721.68	374433.5938	(1,044,288.09)	(344,288.09)	
	17	97110.84	192216.8	1515832.52	566650.3906	(949,182.13)	(249,182.13)	
	18	101916.3	288325.2	1617748.779	854975.5859	(762,773.19)	(62,773.19)	
	19	109124.4	432487.8	1726873.169	1287463.379	(439,409.79)	260,590.21	Not negative
	20	119936.6	648731.7	1846809.753	1936195.068	89,385.31	789,385.31	ROI hit
	21	136154.9	973097.5	1982964.63	2909292.603	926,327.97	1,626,327.97	
	22	147089.8	1191796	2130054.441	4101088.817	1,971,034.38	2,671,034.38	
	23	136154.9	973097.5	2266209.318	5074186.351	2,807,977.03	3,507,977.03	
	24	127226.5	794530.8	2393435.858	5868717.161	3,475,281.30	4,175,281.30	
year 3	25	119936.6	648731.7	2513372.443	6517448.85	4,004,076.41	4,704,076.41	
	26	113984.4	529687.2	2627356.803	7047136.056	4,419,779.25	5,119,779.25	
	27	113452 8	519056.8	2740209 645	7566192 899	4 825 383 25	5 525 383 25	