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**Transcript**

**Ganesh Utla - 1:51 PM:**

*Hello. Hello.*

**Ganesh Utla - 1:51 PM:**

*Welcome back, Kunal. This is the second part of the interview and I want to get these as quickly as possible because I know you somewhere between. Thank you.*

**Kunal Agrawal - 1:51 PM:**

*Thank you. It's my pleasure.*

**Ganesh Utla - 1:51 PM:**

*It says on the website you worked doing graphic design for a local branding agency before branching out and starting your own business.*

**Kunal Agrawal - 1:51 PM:**

*Yes.*

**Ganesh Utla - 1:51 PM:**

*Was that a conscious choice?*

**Kunal Agrawal - 1:51 PM:**

*Yes.*

**Ganesh Utla - 1:51 PM:**

*Sorry, one sec. We can hear the fan.*

**Aman Tiwari - 1:51 PM:**

*[inaudible 00:27]*

**Ganesh Utla - 1:51 PM:**

*No, no, That’s perfect. Thanks, Aman. Good. Was starting your own company international, or did you just sort of fall into it?*

**Kunal Agrawal - 1:51 PM:**

*Actually, Sort of both. I started out doing it as a favour for a friend. I didn’t really know what I was doing at the time, but at some point, I found out I was having some success with that, and so I started doing it for local businesses and restaurants. Then it kind of took off from there, and I figured, well, if I’m going to be taking on all these new clients I might as well get a website going and make something out of this, you know?*

**Ganesh Utla - 1:51 PM:**

*Sure. What kind of challenges did you experience when you were starting out, that you weren’t expecting?*

**Kunal Agrawal - 1:51 PM:**

*Hmm, challenges I wasn’t expecting.*

**Ganesh Utla - 1:51 PM:**

*Hahaha… I keep putting on the spot. I don’t think I put that one in the questions either. We’re just ad-libbing here.*

**Kunal Agrawal - 1:51 PM:**

*No, it’s fine. So, challenges…*

**Ganesh Utla - 1:51 PM:**

*Okay. I understood. Time to say bye now!*

**Kunal Agrawal - 1:51 PM:**

*Okay, once again Thank you for your time.*

**Ganesh Utla - 1:51 PM:**

*Same goes for you.*