Problem statement.

Q1. Our client wants to understand the month-over-month change, Sales and profit by different channel partners, which is the most profitable segment, and total sales and profit by country or state for the year 2021-2022.

Solution: Data source is provided, and we directly connect it to power bi and transform the data using power query.

1. Filter the data on the Date attribute we only want the 2021 to 2022 data report.
2. We add some extra columns which show the month-to-month change and also segregate the year and month from the date column for this we use quick measure and calculated fields.
3. We add some extra columns which show the quarter-to-quarter change using measures.
4. Removes error using a click-on function in power b.i.
5. Add some measured fields to the report.

After transforming the Data, we start making a report, there are 5 charts which show month-over-month change, sales by country Sales trend by month, Profit by segment, and Key performance indicators for sales and profit targets for next year.