Kunal Kalra

Computer Science Student specializing in Gaming Technology

Results-focused Computer Science student specializing in product analytics, AI integration, and operations. Strong in structuring problems, driving cross-functional projects, and delivering outcomes with data-driven insights. Adept at using automation, collaborating with diverse teams, and supporting digital growth strategies. Ready to impact strategic operations and business growth at Shipsy.

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SKILLS

Roadmapping PRDs

User Stories Agile

Metrics/KPI Discovery

Stakeholder Management

SQL Python

Excel Power BI

React Redux

JAVA Firebase

MongoDB AWS

TensorFlow GitHub

Leadership

Problem Solving

Communication

Product Thinking

Project Management

SAP MM AI Tools

HubSpot (learning)

INTERESTS

Travelling

Product Strategy

Basketball Football

Swimming Athletics

EDUCATION

Bachelor of Technology
VIT Bhopal University

05/2022 - 2026   *8.21*

Major
- Computer Science Engineering with Specialization in Gaming Technology

CERTIFICATIONS

Certified Scrum Master
Agile delivery, ceremonies, impediment resolution, and continuous improvement.

AWS Solutions Architect - Associate
Designed secure, scalable, cost-efficient cloud architectures aligned with product needs.

LEADERSHIP

Management Team (Dramatics Club VIT Bhopal)
Managed schedules, coordinated promotional campaigns, and streamlined operations—building stakeholder trust and enabling high-impact events.

Team Lead (NSS Club VIT Bhopal)
Led 50+ volunteers; set weekly ops cadences, amplified turnout via stakeholder partnerships (NGOs/Admin).

PRODUCT & PROJECT EXPERIENCE

Burger Builder | Product + Frontend | React, Redux, Firebase (05/2024 - 06/2024)
- Launched a real-time, modularized frontend (React/Redux/Firebase) with ingredient validation, reducing user input errors by 30% and increasing build-to-checkout rates by 12%.
- Incorporated user feedback and analytics into iterative roadmap decisions, driving product improvements and teamwork velocity.

E-Stock Management | Product + Backend | Java (Spring Boot), SQL (09/2024 - 11/2024)
- Developed microservices-based inventory/order workflows (Java/Spring Boot/SQL), reducing cross-service latency and defects by 25% through optimal API design and automation.
- Automated reporting and implemented caching, halving API response times (420ms to 210ms), increasing productivity for product/ops end-users.
- Streamlined integration via well-defined test cases, improving team handoffs and decreasing delivery delays.

SQL-Python-Ecommerce | Product Analytics + AI | SQL, Python, LLMs, Power BI (01/2025 - 01/2025)
- Delivered data-driven recommendations, cohort insights, and personalized product suggestions using SQL, Python, and AI—improving click-through rates by 8% and average order value by 5%.
- Built Power BI dashboards, enabling leadership to visualize key funnels, segment performance, and conversion metrics for informed prioritization and campaign strategies.
- Collaborated with cross-functional teams to propose and test roadmap features aligned to business KPIs—turning analytics into actionable A/B tests.

ACHIEVEMENTS

ZS Campus Beats 2025 (ZS Associates)
Built AI-powered retention and efficiency solutions for case challenge.

Completed McKinsey Forward Program (Top 1% Global Learner)
Practiced structured problem-solving, cross-functional teamwork, and agile execution in business simulations.