KUNAL KALRA

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EDUCATION

Examination	Majors	Institute	Year	%
B.Tech	CSE (spec. Gaming Technology)	VIT Bhopal University	2022-2026	82.10

SKILLS

Analytical Tools	Excel, Power BI, SQL, Python, MySQL, MongoDB
Consulting	Data Analysis, Industry Research, Business Case Structuring, Presentation Skills
Digital Technologies	AWS, Firebase, ReactJS, NodeJS, Java, JavaScript, SAP MM
Soft Skills	Leadership, Public Speaking, Problem Solving, Team Collaboration

INTERNSHIP

Code Alpha | Intern   Jan 2024 - June 2024

- Developed scalable data science solutions and Java-based tools, driving a 15% improvement in process efficiency and enabling data-backed product enhancements.
- Delivered actionable insights through rigorous data analysis that supported strategic decisions, contributing to a 10% increase in operational performance and client satisfaction.
- Tackled complex data challenges and bridged technical and business goals by effectively communicating findings, facilitating smooth collaboration across teams and stakeholders.

ACADEMIC PROJECTS

E-Stock Management | NextJS, MongoDB, Firebase   Sep 2024 - Nov 2024

Project Link

- Designed inventory system simulating real-world supply chain flows; optimized database schema for data consistency.
- Defined end-to-end API specs, cutting integration defects by 25% and halving API response times (420ms → 210ms).
- Drafted data queries and caching policies for latency reduction, improving operational efficiency for simulated business processes.

SQL-Python-Ecommerce | Python, Power BI, SQL   Jan 2025

Project Link

- Built dashboards for funnels, integrated AI-driven recommendations, and ran A/B tests resulting in an 8% CTR and 5% AOV uplift among key segments.
- Extracted actionable customer insights to guide roadmap and business hypotheses, simulating Bain-style client deliverables.

POSITIONS OF RESPONSIBILITY

Management Team (Dramatics Club VIT Bhopal)   Feb 2023 - Feb 2025

- Led production schedules and marketing, boosting auditions and audience turnout.

Team Lead (NSS Club VIT Bhopal)   Apr 2022 - Apr 2024

- Coordinated 50+ volunteers, secured partnerships, and managed weekly ops cadence.

ACHIEVEMENTS

ZS Campus Beats 2025 (ZS Associates)

- Advanced to final rounds by solving business problems with structured frameworks.

Completed McKinsey Forward Program (Top 1 percent of Global Learners)

- Completed 15+ business case simulations emphasizing research, communication, stakeholder management, and agile execution.

INTERESTS

- Product Strategy, Industry Analysis, Technology Trends, Basketball, Football, Travelling, Swimming, Atheletics.