

# Kunal Kalra

Computer Science Student specializing in Gaming Technology

Computer Science graduate skilled in Java, Python, React, and SQL, with hands-on experience building scalable, secure software in Agile teams. Proven at optimizing performance, driving automation, and integrating cloud and AI technologies. Strong collaborator, focused on delivering impactful solutions for fast-paced environments.



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## SKILLS

Debugging

JS

Unit Testing

Agile

Metrics/KPI

Discovery

Microservices Architecture

SQL

Python

Excel

Power BI

React

JAVA

Firebase

MongoDB

AWS

Integration Testing

GitHub

Leadership

LLMs

Problem Solving

Communication

Quality Assurance

Project Management

SAP MM

REST API

Data Analysis

Scrum

## INTERESTS

Travelling

Product Strategy

Basketball

Football

Swimming

Athletics

## EDUCATION

### Bachelor of Technology VIT Bhopal University

05/2022 - 2026

8.21

Major

- Computer Science Engineering with  
Specialization in Gaming Technology

## CERTIFICATIONS

### Certified Scrum Master

Agile delivery, ceremonies, impediment resolution, and continuous improvement.

### AWS Solutions Architect - Associate

Designed secure, scalable, cost-efficient cloud architectures aligned with product needs.

## LEADERSHIP

### Management Team (Dramatics Club VIT Bhopal)

Managed schedules, coordinated promotional campaigns, and streamlined operations—building stakeholder trust and enabling high-impact events.

### Team Lead (NSS Club VIT Bhopal)

Led 50+ volunteers; set weekly ops cadences, amplified turnout via stakeholder partnerships (NGOs/Admin).

## PRODUCT & PROJECT EXPERIENCE

### Burger Builder | Product + Frontend | React, Redux, Firebase (05/2024 - 06/2024)

- Delivered data-driven product recommendations and cohort analyses with SQL and Python, boosting click-through rate by 8% and average order value by 5%.
- Built Power BI dashboards to visualize key funnels, segment performance, and conversion metrics for leadership, enabling data-backed prioritization.
- Proposed, developed, and A/B tested product features aligned with business KPIs in Agile sprints, enhancing data-driven decision-making.
- Integrated LLMs to provide personalized suggestions, demonstrating experience with AI/ML models and prompt engineering practices.

### E-Stock Management | Product + Backend | Java (Spring Boot), SQL (09/2024 - 11/2024)

- Designed and developed microservices-based inventory and order management workflows using Java and SQL, reducing cross-service latency by 25% through API optimization.
- Automated reporting and introduced caching, halving API response times (420ms to 210ms), improving service scalability and performance.
- Defined and executed comprehensive test cases to streamline integration and support production-quality code releases.

### SQL-Python-Ecommerce | Product Analytics + AI | SQL, Python, LLMs, Power BI (01/2025 - 01/2025)

- Led cross-functional analytics initiatives, building end-to-end data pipelines and dashboards to drive business KPIs, increase conversion, and inform strategic product decisions.
- Prototyped AI-powered features including customer segmentation and personalized recommendations, achieving an 8% lift in CTR and a 5% improvement in order value, supporting measurable results and continuous process enhancement.
- Developed actionable insights for roadmap planning and A/B test hypotheses, enabling data-driven prioritization and supporting audit-quality metric reporting.

## ACHIEVEMENTS

### ZS Campus Beats 2025 (ZS Associates)

Built AI-powered retention and efficiency solutions for case challenge.

### Completed McKinsey Forward Program (Top 1% Global Learner)

Practiced structured problem-solving, cross-functional teamwork, and agile execution in business simulations.