

Kunal Soni

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PROFILE

Experienced and results-driven data science professional seeking a mid-senior level role in a dynamic and growth-oriented organization. Proven expertise in solving challenging business problems using advanced analytics and innovative algorithms. Adept at collaborating with cross-functional teams, solving complex problems, and leading data-driven decision-making. Passionate about innovation, continuous learning, and delivering measurable results.

EDUCATION

2009-2011	The University of Wyoming Laramie, Wyoming, The United States	M.S. [97%] Major: Mechanical Engineering
2004-2009	Indian Institute of Technology Madras Chennai, Tamil Nadu, India	B.Tech. & M.Tech. [83%] Major: Naval Architecture and Ocean Engineering Minor: Operations Research

WORK EXPERIENCE

Dec23 – Dec24	Liquid e-Learning Services Pvt. Ltd. <i>Director, Emerging Technologies</i> ➤ Developed RAG based chatbot for training nurses for Occupational English Test. ➤ Formulated and coded a Linear Programming based vocabulary trainer ➤ Developed backend and frontend for a children's quiz website for Government of India, MyGov.in	NOIDA, India
Nov22 – May23	Insurance Dekho <i>Technical Lead, Data Analytics</i> ➤ Developed a RAG based chatbot for health insurance line of business ➤ Developed an insurance policy entity recognition model for health and motor insurance line of business.	Gurugram, India
Aug21 – Mar22	Pristyn Care <i>Associate Director, Data and Engineering</i> ➤ Developed a route optimized scheduler for planning doctors' surgeries ➤ Developed an automated Google Ads reporting tool	Gurugram, India
Nov20 – Jun21	Shopperr.in <i>Associate Director, Data Technology</i> ➤ Formulated the vision document to implement analytics for the e-commerce firm ➤ Developed a web scraper that scraped websites like Alibaba, Amazon, and Flipkart to select best rated products.	Gurugram, India
Sep19 – Sep20	Opplan.ai <i>Founder</i> ➤ Built an image filtration tool for Creatologue Internet Pvt. Ltd. ➤ Built a chat web application for Profoundly.com ➤ Built a student learning outcomes predictor for Compro Technologies	Delhi, India
Jul16 – Jun18	Amazon India Development Center <i>Forecaster (Applied Scientist-2)</i> ➤ Developed the worldwide device and digital contacts forecasting system, streamlining (15x speed-up, 22 man-hours/week savings), standardizing (one method for all planning horizons, all 15 countries), and scaling (~6000 devices, any number of new countries) the forecasting process	Hyderabad, India
Jan16 – Jul16	Tatras Data <i>Data Scientist</i> ➤ Developed a recommender system for UK's online fashion retail chain Dressipi	New Delhi, India

Aug12 – Mar15	General Electric Company <i>Scientist, Software Science and Analytics</i>	Bangalore, India & Louisville, USA
	<ul style="list-style-type: none"> ➤ Developed a predictive analytics model to plan down time of and prevent critical damage to gas turbines, saving \$5 MM annually for GE's clients ➤ Designed a refrigerator compressor prototype that achieved higher energy-efficiency and higher reliability than LG, Samsung, and Embraco compressors ➤ Developed a statistical portfolio risk calculator for GE Capital ➤ Developed a software to simulate metal alloy solidification, achieving 7x speed up w.r.t status quo and receiving \$60,000 funding from GE Aviation 	
Dec11 – Jul12	TATA Computational Research Laboratories <i>Engineer</i>	Pune, India
	<ul style="list-style-type: none"> ➤ Developed a software on EKA supercomputer to design ground vehicles and presented and delivered the software to a TATA Motors team 	

AWARDS AND HONORS

- ATMS Technology Project of the Year 2013 Award by GE CTO
- Science Academies' Summer Research Fellowship 2007 (~100 students)
- GE Lead Expo 2013 Award by GE India (1/11 teams from GE India)
- Graduate Research Associateship by the Office of Naval Research (\$56,800)
- Half-Time Teaching Assistantship Scholarship by IIT Madras (INR 120,000)

SKILLS

- Programming Languages: Python (Pandas, Numpy, Scikit-Learn, NLTK, Spacy, Gensim, LlamaIndex, Langchain, Huggingface), Javascript, C++
- Databases: SQL, MongoDB, Redis (cache)
- Analytical Methods: Statistical modelling (Stochastic Modelling), Operations Research, Classification and Regression modelling, Unsupervised learning, Ensemble methods, SVM, Neural Network, Deep Learning, Natural Language Processing, Generative AI, and Fine Tuning.
- Software: Mathematica, MATLAB, R, and Octave
- Cloud: AWS (ETL,RS,S3,EC2,Redis,DynamoDB, ElasticSearch), Microsoft Azure (VMs, Storage)
- Miscellaneous: Postman, Tableau, Docker, MS Office (Excel Macros)
- Analytics tools: Google TensorFlow, PyTorch, Google OR Tools, and PySpark
- Operating Systems: Linux and DOS OS

CERTIFICATES

- Machine Learning by Coursera, Statistical Learning by Stanford Lagunita, GE's ACE in Analytics and Software, Lean Six Sigma Green Belt, GE's Analytics Engineer, Probabilistic Graphical Models by Coursera, Problem Solving (Hacker Rank Gold Badge), Python (Hacker Rank Gold Badge), Deep Learning Specialization by Coursera, Improving Deep Neural Networks – Hyper Parameter Tuning by Coursera, Generative AI with Large Language Models by Coursera, Natural Language Processing with Classification and Vector Spaces by DeepLearning.ai, Complete Generative AI Course with Langchain and Huggingface by Udemy, and Docker for the absolute beginner by Udemy