

# Lecture 4: Distortions and Misallocation

Kunal Sangani

ECON 416-1

## Recap: Aggregation Results for Efficient Economies

- Solow (1957) for economies with aggregate production functions:

$$d \log Y = d \log A + \sum_f \Lambda_f d \log L_f.$$

- Hulten (1978) for disaggregated economies:

$$d \log A = \sum_i \lambda_i d \log A_i, \quad \text{where} \quad \lambda_i = \frac{p_i y_i}{\sum_k p_k y_k}.$$

- Nonlinearities depend on change in sales shares. E.g., CES economy with one factor:

$$\frac{d \lambda_i}{d \log A_i} = \sum_{j=0}^N (\theta_j - 1) \lambda_j \text{Var}_{\Omega^{(j)}}(\Psi_{(i)}).$$

# The Solow residual in a simple economy

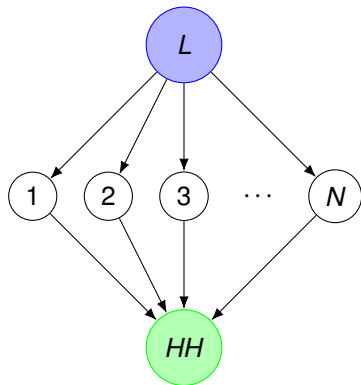


Figure: Horizontal economy.

- Consider a horizontal economy with  $N$  firms,

$$y_i = A_i L_i,$$

$$Y = \left( \sum_{i=1}^N y_i^{\frac{\theta-1}{\theta}} \right)^{\frac{\theta}{\theta-1}},$$

$$L = \sum_{i=1}^N L_i.$$

- We can write,

$$Y = \underbrace{\left( \sum_{i=1}^N \left( A_i \frac{L_i}{L} \right)^{\frac{\theta-1}{\theta}} \right)^{\frac{\theta}{\theta-1}}}_{A=\text{Solow residual}} L.$$

# The Solow residual in a simple economy

- Denote share of labor used each firm by  $l_i = L_i/L$ .

$$Y = AL = \left( \sum_{i=1}^N (A_i l_i)^{\frac{\theta-1}{\theta}} \right)^{\frac{\theta}{\theta-1}} L.$$

- Clearly,  $Y$  depends both on technological primitives ( $\{A_i\}, L$ ) and how resources are allocated across firms  $\{l_i\}$ .
- We can decompose changes in output into changes in each of these components.

$$d \log Y = \underbrace{\sum_i \frac{\partial \log Y}{\partial \log A_i}}_{\text{Changes in technology}} + d \log L + \underbrace{\sum_i \frac{\partial \log Y}{\partial \log l_i} d \log l_i}_{\text{Reallocations across firms}}.$$

- Suppose we increase a firm's productivity? Which of these would change?

## The Solow residual in a simple economy

- Consider a perturbation  $dl_i$ . Feasibility requires  $\sum_i dl_i = 0$ . Can we improve output?

$$d \log A = \sum_i \frac{(A_i l_i)^{\frac{\theta-1}{\theta}}}{\sum_{k=1}^N (A_k l_k)^{\frac{\theta-1}{\theta}}} d \log l_i$$

## The Solow residual in a simple economy

- Consider a perturbation  $dl_i$ . Feasibility requires  $\sum_i dl_i = 0$ . Can we improve output?

$$\begin{aligned} d \log A &= \sum_i \frac{(A_i l_i)^{\frac{\theta-1}{\theta}}}{\sum_{k=1}^N (A_k l_k)^{\frac{\theta-1}{\theta}}} d \log l_i \\ &= \sum_i \frac{\lambda_i}{l_i} dl_i \end{aligned}$$

## The Solow residual in a simple economy

- Consider a perturbation  $dl_i$ . Feasibility requires  $\sum_i dl_i = 0$ . Can we improve output?

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- Consider a perturbation  $dl_i$ . Feasibility requires  $\sum_i dl_i = 0$ . Can we improve output?

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- In efficient economy, sales and cost shares coincide.  $\Rightarrow \text{Cov}(1, dl_i) = 0$ .
- Intuition: Efficient economy equates marginal value of resource across all uses.

$$\frac{\partial \log Y}{\partial L_i} = \frac{\partial \log Y}{\partial \log L_i} \frac{1}{L_i} = \frac{\lambda_i}{L_i}.$$

- Distortions (taxes/markups, quotas, central planner, etc.) can cause this to fail.



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Technical vs. Allocative Efficiency

Ex Post Results

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Distance to the Frontier

Misallocation in the New Keynesian Model

## Hsieh and Klenow (2009): Setup

- Canonical model of misallocation from Hsieh and Klenow (2009).
  - See also Banerjee and Duflo (2005) survey on motivating micro evidence.
- Output is a Cobb-Douglas aggregate across sectors  $s = 1, \dots, S$ ,

$$Y = \prod_{s=1}^S Y_s^{\theta_s}, \quad \text{where} \quad \sum_{s=1}^S \theta_s = 1.$$

- Each sector's output is CES aggregate of  $M_s$  firms' products,

$$Y_s = \left( \sum_{i=1}^{M_s} y_{si}^{\frac{\sigma-1}{\sigma}} \right)^{\frac{\sigma}{\sigma-1}}.$$

- Each firm produces with capital and labor,

$$y_{si} = A_{si} K_{si}^{\alpha_s} L_{si}^{1-\alpha_s}.$$

Assumption: capital and labor shares identical within sector.

## Hsieh and Klenow (2009): Setup

- Output distortion and capital distortion for each firm, so that profits are

$$\pi_{si} = (1 - \tau_{Ysi})p_{si}y_{si} - wL_{si} - (1 + \tau_{Ksi})rK_{si}.$$

- $\tau_{Ysi}$  high: e.g., high taxes, government restrictions on size, transportation frictions.
- $\tau_{Ksi}$  high: e.g., costly access to credit.

- Profit-maximizing prices

$$p_{si} = \frac{\sigma}{\sigma - 1} \frac{(1 + \tau_{Ksi})^{\alpha_s}}{(1 - \tau_{Ysi})} \frac{1}{A_{si}} \left( \frac{r}{\alpha_s} \right)^{\alpha_s} \left( \frac{w}{1 - \alpha_s} \right)^{1 - \alpha_s}.$$

- Capital-labor ratio and output across firms are

$$\frac{K_{si}}{L_{si}} = \frac{\alpha_s}{1 - \alpha_s} \frac{w}{r} \frac{1}{1 + \tau_{Ksi}}, \quad Y_{si} \propto \left( A_{si} \frac{(1 - \tau_{Ysi})}{(1 + \tau_{Ksi})^{\alpha_s}} \right)^{\sigma}.$$

## Marginal revenue products

- Marginal revenue product of labor

$$MRPL_{si} = p_{si} \frac{\partial y_{si}}{\partial L_{si}} = (1 - \alpha_s) \frac{p_{si} y_{si}}{L_{si}} = \frac{\sigma}{\sigma - 1} w \frac{1}{1 - \tau_{Ysi}}.$$

- Marginal revenue product of capital

$$MRPK_{si} = p_{si} \frac{\partial y_{si}}{\partial K_{si}} = \alpha_s \frac{p_{si} y_{si}}{K_{si}} = \frac{\sigma}{\sigma - 1} r \frac{1 + \tau_{Ksi}}{1 - \tau_{Ysi}}.$$

- In the absence of wedges  $\tau_{Ksi}$ ,  $\tau_{Ysi}$ , MRPL and MRPK equalized across firms.

## Output and TFPR

- Output in each sector

$$\begin{aligned} Y_s &= \left( \sum_i y_{si}^{\frac{\sigma-1}{\sigma}} \right)^{\frac{\sigma}{\sigma-1}} = \left( \sum_i \left( A_{si} \left( \frac{K_{si}}{L_{si}} \right)^{\alpha_s} L_{si} \right)^{\frac{\sigma-1}{\sigma}} \right)^{\frac{\sigma}{\sigma-1}} \\ &\propto \left( \sum_i \left( A_{si} \frac{1 - \tau_{Ysi}}{(1 + \tau_{Ksi})^{\alpha_s}} \right)^{\sigma-1} \right)^{\frac{1}{\sigma-1}} \\ \Rightarrow Y_s &= \left( \sum_i \left( A_{si} \frac{\overline{TFPR}_s}{TFPR_{si}} \right)^{\sigma-1} \right)^{\frac{1}{\sigma-1}} K_s^{\alpha_s} L_s^{1-\alpha_s}. \end{aligned}$$

where  $TFPR_{si} = p_{si} A_{si} \propto (MRPK_{si})^{\alpha_s} (MRPL_{si})^{1-\alpha_s}$ ,  $\overline{TFPR}_s$  is the geometric average across firms.

## Output and TFPR

$$Y_s = \left( \sum_i \left( A_{si} \frac{\overline{TFPR}_s}{TFPR_{si}} \right)^{\sigma-1} \right)^{\frac{1}{\sigma-1}} K_s^{\alpha_s} L_s^{1-\alpha_s}.$$

- If  $TFPR$  equal across all firms,  $A_s = \left( \sum_i (A_{si})^{\sigma-1} \right)^{\frac{1}{\sigma-1}}.$

## Output and TFPR

$$Y_s = \left( \sum_i \left( A_{si} \frac{\overline{TFPR}_s}{TFPR_{si}} \right)^{\sigma-1} \right)^{\frac{1}{\sigma-1}} K_s^{\alpha_s} L_s^{1-\alpha_s}.$$

- If  $TFPR$  equal across all firms,  $A_s = \left( \sum_i (A_{si})^{\sigma-1} \right)^{\frac{1}{\sigma-1}}$ .
- Suppose productivities  $A_i$  and  $TFPR_{si}$  distributed according to joint lognormal. Then:

$$\log A_s = \underbrace{\log \left( \sum_i \left( A_{si} \frac{\overline{TFPR}_s}{TFPR_{si}} \right)^{\sigma-1} \right)^{\frac{1}{\sigma-1}}}_{\log A_s \text{ at frontier}} - \underbrace{\frac{\sigma}{2} \text{Var}(\log TFPR_{si})}_{\text{Distance to frontier}}.$$

# Measurement

- We can infer wedges from capital-labor ratio and output-labor ratios:

$$1 + \tau_{Ksi} = \frac{\alpha_s}{1 - \alpha_s} \frac{wL_{si}}{rK_{si}},$$
$$1 - \tau_{Ysi} = \frac{\sigma}{\sigma - 1} \frac{1}{1 - \alpha_s} \frac{wL_{si}}{p_{si}y_{si}}.$$

- Of course, this is coming from (strong) assumption of common Cobb-Douglas sectoral technologies.



# Measurement

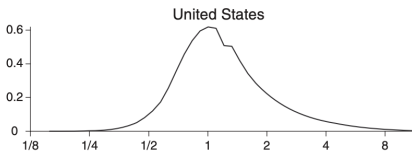
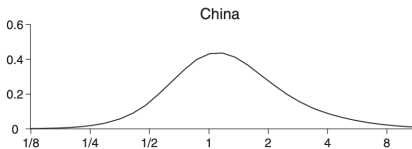
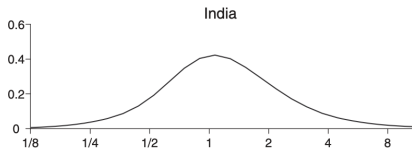


FIGURE II  
Distribution of TFPR

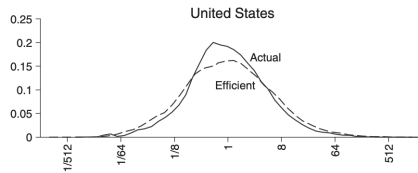
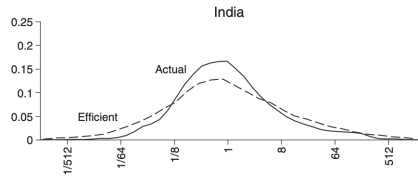
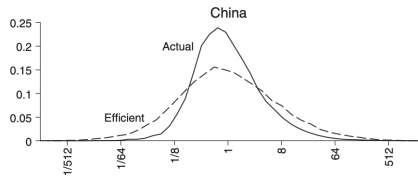


FIGURE III  
Distribution of Plant Size

# Gains

Year	Gains from moving to frontier	Gains from moving to 1997 US TFP dispersion
<i>China</i>		
1998	115	51
2001	96	37
2005	87	31
<i>India</i>		
1987	100	40
1991	102	41
1994	128	59
<i>United States</i>		
1977	36	
1987	31	
1997	43	

- Manufacturing TFP in US 130% higher than China.  $\Rightarrow$  Misallocation accounts for 49%.
- Manufacturing TFP in US 160% higher than India.  $\Rightarrow$  Misallocation accounts for 35%.

# Ownership and TFPR

TABLE VII  
TFP BY OWNERSHIP

	TFPR	TFPQ
China		
State	-0.415 (0.023)	-0.144 (0.090)
Collective	0.114 (0.010)	0.047 (0.013)
Foreign	-0.129 (0.024)	0.228 (0.040)
India		
State (central)	-0.285 (0.082)	0.717 (0.295)
State (local)	-0.081 (0.063)	0.425 (0.103)
Joint public/private	-0.162 (0.037)	0.671 (0.085)

*Notes.* The dependent variable is the deviation of log TFPR or log TFPQ from the industry mean. The independent variables for China are dummies for state-owned plants, collective-owned plants (plants jointly owned by local governments and private parties), and foreign-owned plants. The omitted group is domestic private plants. The independent variables for India are dummies for a plant owned by the central government, a plant owned by a local government, and a plant jointly owned by the government (either central or local) and by private individuals. The omitted group is a privately owned plant (both domestic and foreign). Regressions are weighted least squares with industry value-added shares as weights. Entries are the dummy coefficients, with standard errors in parentheses. Results are pooled for all years.

- State-owned firms tend to have lower TFPR, consistent with better access to credit or preferential treatment.

# Takeaways

- Influential proof-of-concept that misallocation can be large.
- Changes in allocative efficiency can matter.
- Reasonable to have concerns about strong assumptions needed to map to data.
- Today, we're going to relax many of the parametric assumptions (horizontal economy, lognormal distributions) to analyze the effect of any “wedges.”

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## Technical vs. Allocative Efficiency

- We can write output as a function of technology and resource allocation,  $Y = \mathcal{Y}(\mathcal{A}, \mathcal{X})$ .
- In our example,  $\mathcal{A} = (\{A_i\}, L)$  and  $\mathcal{X} = (\{l_i\})$ .
- Then, we can always write:

$$d \log Y = \underbrace{\frac{\partial \log \mathcal{Y}}{\partial \log \mathcal{A}} d \log \mathcal{A}}_{\Delta \text{Technological Efficiency}} + \underbrace{\frac{\partial \log \mathcal{Y}}{\partial \mathcal{X}} d \mathcal{X}}_{\Delta \text{Allocative Efficiency}}.$$

- First term: Effect of technologies on output, holding fixed allocation of resources.
- Second term: Improvement in output due to reallocations across uses.

## Technical vs. Allocative Efficiency: Distortions

- Let's introduce some set of distortionary instruments  $\tau$ .
- E.g., in our horizontal economy ex, let  $\tau = \{\tau_i\}$  be vector of taxes on each firm.
- Allocation of resources  $\mathcal{X}$  will depend both on technologies and on taxes.
- We now can write output in terms of technology primitives and distortions:

$$Y = \mathcal{Y}(\mathcal{A}, \mathcal{X}(\mathcal{A}, \tau)).$$

- Technology change can have effects on *both* technical and allocative efficiency:

$$\frac{d \log Y}{d \log \mathcal{A}} = \underbrace{\frac{\partial \log \mathcal{Y}}{\partial \log \mathcal{A}}}_{\Delta \text{Technological Efficiency}} + \underbrace{\frac{\partial \log \mathcal{Y}}{\partial \mathcal{X}} \frac{\partial \mathcal{X}(\mathcal{A}, \tau)}{\partial \log \mathcal{A}}}_{\Delta \text{Allocative Efficiency}}.$$

## Technical vs. Allocative Efficiency: Efficient economy

- Suppose output is initially efficient given technologies  $\mathcal{A}$ . Then:

$$Y = \max_{\mathcal{X}} \mathcal{Y}(\mathcal{A}, \mathcal{X}) \quad \Rightarrow \quad \frac{\partial \log \mathcal{Y}}{\partial \mathcal{X}} = 0.$$

- By the envelope theorem,

$$\frac{d \log Y}{d \log \mathcal{A}} = \underbrace{\frac{\partial \log \mathcal{Y}}{\partial \log \mathcal{A}}}_{\Delta \text{Technological Efficiency}} + \underbrace{\frac{\partial \log \mathcal{Y}}{\partial \mathcal{X}} \frac{\partial \mathcal{X}(\mathcal{A}, \tau)}{\partial \log \mathcal{A}}}_{\Delta \text{Allocative Efficiency}}.$$



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- Starting at efficiency, marginal reallocations have no effect on output.
- Even if endpoint is inefficient!

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# Framework

- To characterize changes in allocative efficiency generally (i.e., away from initially efficient economies), we will put some structure on the problem.
- Arbitrary factors  $f = 1, \dots, F$ , each in fixed supply  $L_f$ .
- Arbitrary producers  $i = 1, \dots, N$  with CRS production given by cost functions,

$$TC_i(y_i) = \frac{1}{A_i} C_i(p_{i1}, \dots, p_{iN}, w_{i1}, \dots, w_{iF}) y_i.$$

- Each producer  $N$  has an exogenous markup  $\mu_i$ :

$$p_i = \mu_i \frac{1}{A_i} C_i.$$

- Remember:  $\mu_i$  stand-in for any sorts of “wedges” (taxes, shadow price of quota, etc.)

# Framework

- Final demand maximizes a homothetic aggregator,

$$Y = \max_{\{c_i\}} \mathcal{D}(c_1, \dots, c_N),$$

subject to budget constraint

$$\sum_i p_i c_i = \sum_f w_f L_f + \sum_i \pi_i,$$

where profits  $\pi_i$  given by

$$\pi_i = \left(1 - \frac{1}{\mu_i}\right) p_i y_i.$$

- No rent seeking. (See Liu (2019) for an example where wedge revenue is wasted.)

## Framework: Generality

1. Input-specific wedges.
2. Consumption taxes / wedges.
3. Endogenous wedges (e.g., endogenous markups).

## Framework: Generality

### 1. Input-specific wedges.

- $TC_i(y_i) = \frac{1}{A_i} C_i((1 + \tau_{i1})p_1, \dots, (1 + \tau_{iN})p_N, (1 + \tau_{i1}^f)w_1, \dots, (1 + \tau_{iF}^f)w_F)y_i.$

### 2. Consumption taxes / wedges.

### 3. Endogenous wedges (e.g., endogenous markups).

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## 1. Input-specific wedges.

- $TC_i(y_i) = \frac{1}{A_i} C_i((1 + \tau_{i1})p_1, \dots, (1 + \tau_{iN})p_N, (1 + \tau_{i1}^f)w_1, \dots, (1 + \tau_{iF}^f)w_F)y_i.$

## 2. Consumption taxes / wedges.

- $P = 1/Y = p_0 = C_0((1 + \tau_1^c)p_1, \dots, (1 + \tau_N^c)p_N).$

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## 3. Endogenous wedges (e.g., endogenous markups).

- $Y = \mathcal{Y}(\mathcal{A}, \mathcal{X}(\mathcal{A}, \mu)) \Rightarrow Y = \mathcal{Y}(\mathcal{A}(h), \mathcal{X}(\mathcal{A}(h), \mu(\mathcal{A}, h))).$

# Framework: Generality

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- $TC_i(y_i) = \frac{1}{A_i} C_i((1 + \tau_{i1})p_1, \dots, (1 + \tau_{iN})p_N, (1 + \tau_{i1}^f)w_1, \dots, (1 + \tau_{iF}^f)w_F)y_i.$

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## 3. Endogenous wedges (e.g., endogenous markups).

- $Y = \mathcal{Y}(\mathcal{A}, \mathcal{X}(\mathcal{A}, \mu)) \Rightarrow Y = \mathcal{Y}(\mathcal{A}(h), \mathcal{X}(\mathcal{A}(h), \mu(\mathcal{A}, h))).$

## 4. Decreasing returns to scale. Interpretation of profits?

## 5. Input-augmenting technologies.

## 6. Elastic factor supply.

## Input–Output Notation

- Now, we must keep track of both **revenue-based** and **cost-based** direct exposures:

$$\Omega_{ij} = \frac{p_j x_{ij}}{p_i y_i}, \quad \tilde{\Omega}_{ij} = \frac{p_j x_{ij}}{\sum_k p_k x_{ik}} = \mu_i \Omega_{ij}.$$

Is  $\sum_j \tilde{\Omega}_{ij} \leq 1$ ?  $\sum_j \Omega_{ij} \leq 1$ ?

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- Now, we must keep track of both **revenue-based** and **cost-based** direct exposures:

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Is  $\sum_j \tilde{\Omega}_{ij} \leq 1$ ?  $\sum_j \Omega_{ij} \leq 1$ ?

- Likewise, we now have revenue-based and cost-based indirect exposures,

$$\Psi = (I - \Omega)^{-1}, \quad \tilde{\Psi} = (I - \tilde{\Omega})^{-1}.$$

- Revenue-based and cost-based Domar weights given by first row of  $\Psi$  and  $\tilde{\Psi}$ ,

$$\lambda = \Psi^{(0)}, \quad \tilde{\lambda} = \tilde{\Psi}^{(0)}.$$

- Which are sales shares? What happens if the economy is efficient ( $\mu_i = 1$  for all  $i$ )?

## Given a productivity shock, which Domar weight matters?

- How do prices respond to shocks?

$$d \log p_i = d \log \mu_i - d \log A_i + \sum_j \tilde{\Omega}_{ij} d \log p_j + \sum_f \tilde{\Omega}_{if} d \log w_f.$$

- Stacking, and using  $d \log \Lambda_f = d \log w_f + d \log L_f = d \log w_f$ , we have

$$d \log p = d \log \mu - d \log A + \tilde{\Omega} d \log p + \tilde{\Omega}_{(f)} d \log \Lambda.$$

$$\Rightarrow d \log p = \tilde{\Psi} \left( d \log \mu - d \log A + \tilde{\Omega}_{(f)} d \log \Lambda \right).$$

- So for output,

$$d \log Y = -d \log p_0 = \tilde{\lambda}' (d \log A - d \log \mu) - \tilde{\Lambda}' d \log \Lambda.$$

## Theorem

- The effect of productivity and markup shocks  $d \log A$  and  $d \log \mu$  on output is

$$d \log Y = \underbrace{\tilde{\lambda}' d \log A}_{\Delta \text{ Technological Efficiency}} \underbrace{-\tilde{\lambda}' d \log \mu - \tilde{\Lambda}' d \log \Lambda}_{\Delta \text{ Allocative Efficiency}}.$$

- $d \log \Lambda$  is how factor income shares change with shock (can be observed ex post).
- We will characterize  $d \log \Lambda$  in terms of economy's structure (ex ante results).
- Since these results hold fixed factor supplies, growth accounting:

$$d \log Y = d \log \text{TFP} + \tilde{\Lambda}' d \log L.$$

where

$$d \log \text{TFP} = \tilde{\lambda}' d \log A - \tilde{\lambda}' d \log \mu - \tilde{\Lambda}' d \log \Lambda.$$

## Theorem: Starting from efficiency

$$d \log Y = \underbrace{\tilde{\lambda}' d \log A}_{\Delta \text{ Technological Efficiency}} \underbrace{- \tilde{\lambda}' d \log \mu - \tilde{\Lambda}' d \log \Lambda}_{\Delta \text{ Allocative Efficiency}}.$$

- What happens when economy is initially efficient?
- Technology shock  $d \log A_i$ :

$$\begin{aligned} d \log Y &= \lambda_i d \log A_i - \tilde{\Lambda}' \frac{d \log \tilde{\Lambda}}{d \log A_i} d \log A_i \\ &= \lambda_i d \log A_i - \sum_f \frac{d \tilde{\Lambda}_f}{d \log A_i} d \log A_i \\ &= \lambda_i d \log A_i + 0. \end{aligned}$$

- Useful property:  $\sum_f \tilde{\Psi}_{if} = 1$  for all  $i$ . Thus,  $\sum_f \tilde{\Lambda}_f = 1$ .

## Theorem: Starting from efficiency

$$d \log Y = \underbrace{\tilde{\lambda}' d \log A}_{\Delta \text{ Technological Efficiency}} \underbrace{-\tilde{\lambda}' d \log \mu - \tilde{\Lambda}' d \log \Lambda}_{\Delta \text{ Allocative Efficiency}}.$$

- What happens when economy is initially efficient?
- Markup shock  $d \log \mu_i$ :

$$\begin{aligned} d \log Y &= -\lambda_i d \log \mu_i - \tilde{\Lambda}' \frac{d \log \Lambda}{d \log \mu_i} d \log \mu_i \\ &= -\lambda_i d \log \mu_i - \frac{d(\sum_f \Lambda_f)}{d \log \mu_i} d \log \mu_i \\ &= -\lambda_i d \log \mu_i - (-\lambda_i) d \log \mu_i \\ &= 0. \end{aligned}$$



# Theorem: Effect of Productivity and Markup Shocks

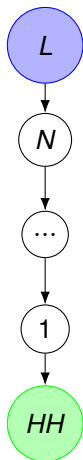
- In general, for productivity shocks

$$\frac{d \log Y}{d \log A_k} = \underbrace{\tilde{\lambda}_k}_{\Delta \text{ Technology}} - \underbrace{\sum_f \tilde{\Lambda}_f \frac{d \log \Lambda_f}{d \log A_k}}_{\Delta \text{ Allocative Efficiency}}.$$

- For markup shocks,

$$\frac{d \log Y}{d \log \mu_k} = \underbrace{-\tilde{\lambda}_k - \sum_f \tilde{\Lambda}_f \frac{d \log \Lambda_f}{d \log \mu_k}}_{\Delta \text{ Allocative Efficiency}}.$$

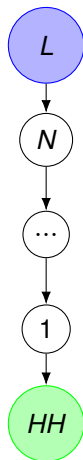
## Example: Vertical supply chain



- Firm  $k$  has productivity  $A_k$  and markup  $\mu_k$ .
- What is the labor share of income,  $\Lambda_L$ ?

Figure: Vertical supply chain.

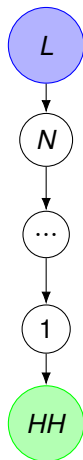
## Example: Vertical supply chain



- Firm  $k$  has productivity  $A_k$  and markup  $\mu_k$ .
- Labor share of income  $\Lambda_L = 1 / \prod_{i=1}^N \mu_i$ .
- What is the effect of a markup shock on output?

Figure: Vertical supply chain.

## Example: Vertical supply chain



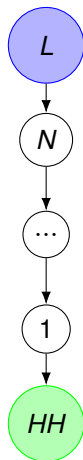
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$$d \log Y = -\tilde{\lambda}_i d \log \mu_i - \tilde{\Lambda}_L d \log \Lambda_L.$$

$$d \log \Lambda_L = -d \log \mu_i, \quad \text{and} \quad \tilde{\lambda}_i = \tilde{\Lambda}_L = 1.$$

Figure: Vertical supply chain.

## Example: Vertical supply chain



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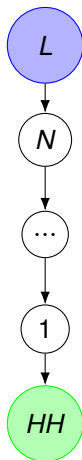


Figure: Vertical supply chain.

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- What is the effect of a productivity shock on output?
- What would Hulten's theorem have given us?

## Example: Horizontal economy

- What is the effect of a markup shock on output?

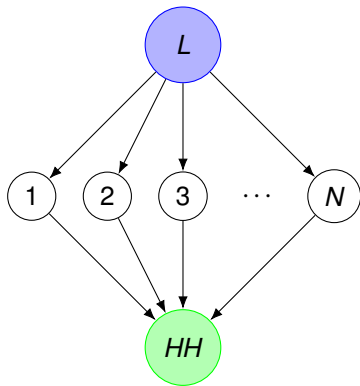


Figure: Horizontal economy.

## Example: Horizontal economy

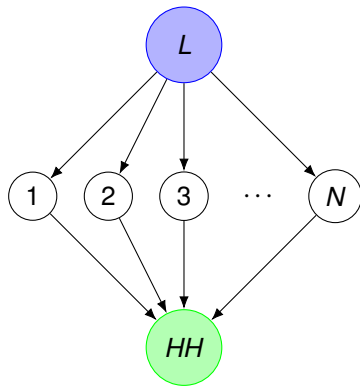


Figure: Horizontal economy.

- What is the effect of a markup shock on output?

$$\begin{aligned}\frac{d \log Y}{d \log \mu_i} &= -\tilde{\lambda}_i - \tilde{\Lambda}_L \frac{d \log \Lambda_L}{d \log \mu_i} \\ &= \lambda_i \theta_0 \left( \frac{\bar{\mu}}{\mu_i} - 1 \right),\end{aligned}$$

where the sales-weighted harmonic average markup  $\bar{\mu} = (\sum_{i=1}^N \lambda_i / \mu_i)^{-1} = 1 / \Lambda_L$ .

- What is the effect of a productivity shock on output?



## Example: Horizontal economy

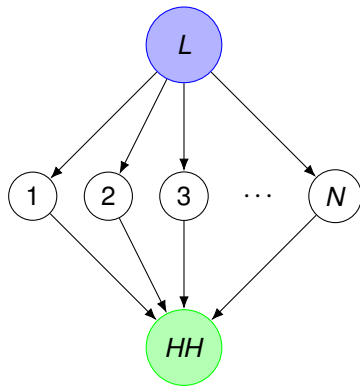


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$$\begin{aligned}\frac{d \log Y}{d \log A_i} &= \tilde{\lambda}_i - \tilde{\Lambda}_L \frac{d \log \Lambda_L}{d \log A_i} \\ &= \lambda_i - \lambda_i (\theta_0 - 1) \left( \frac{\bar{\mu}}{\mu_i} - 1 \right),\end{aligned}$$

## Example: Round-about economy

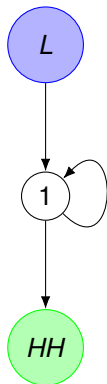


Figure: Round-about economy.

- Round-about firm uses  $L$  and  $x_{11}$  with elasticity  $\theta_1$ .
- Effect of a markup shock:

$$\begin{aligned}\frac{d \log Y}{d \log \mu_1} &= -\tilde{\lambda}_1 - \tilde{\Lambda}_L \frac{d \log \Lambda_L}{d \log \mu_1} \\ &= \theta_1 \lambda_1 (\tilde{\lambda}_1 - 1) (1/\mu - 1).\end{aligned}$$

- When is this positive? Negative?
- Effect of a productivity shock:

$$\begin{aligned}\frac{d \log Y}{d \log A_1} &= \tilde{\lambda}_1 - \tilde{\Lambda}_L \frac{d \log \Lambda_L}{d \log A_1} \\ &= \tilde{\lambda}_1 - (\theta_1 - 1) \lambda_1 (\tilde{\lambda}_1 - 1) (1/\mu - 1).\end{aligned}$$

## Beware of ad hoc productivity indices

- Many popular decompositions of changes in an ad-hoc aggregate productivity index.
- E.g., Baily, Hulten, and Campbell (1992) define a “TFP index”

$$\log A = \sum_i \lambda_i \log A_i.$$

$$d \log A = \sum_i \lambda_i d \log A_i + \sum_i d \lambda_i \log A_i.$$

- E.g., Olley and Pakes (1992) define “industry productivity” for an industry with  $N$  firms,

$$A = \bar{A} + \sum_{i=1}^N (A_i - \bar{A}) \left( \lambda_i - \frac{1}{N} \right),$$

where  $\bar{A} = (1/N) \sum_i A_i$ .

- These indices do not generally coincide with TFP, and the decompositions can detect efficiency gains from reallocation where there are none.

## Alternative useful decomposition

- Another useful decomposition from Petrin and Levinsohn (2012):

$$d \log Y = \sum_i \lambda_i d \log A_i + \sum_i \lambda_i (1 - \mu_i^{-1}) (d \log y_i - d \log A_i).$$

Uses quantities rather than factor income shares.

- Careful with interpretation:
  - May be tempting to conclude that you always want to reallocate quantities toward high-markup producers.
  - The second term is not due to reallocations alone.

## Caution: Interdependencies

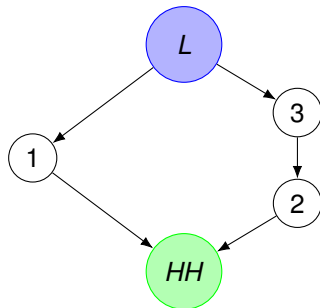


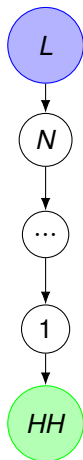
Figure: Interdependencies.

- In horizontal economy, high-wedge = more distorted.
- This is not always the case.
- 1, 3 use labor directly. Suppose  $\mu_1 > \mu_3 = 1$ .
- Should we move labor to 1?
- Consider subsidy to labor for 1. We get:

$$\frac{d \log Y}{d \log \tau_1} = -\theta_0 \lambda_1 (1 - \lambda_1) \bar{\mu} \left[ \frac{\mu_2 - \mu_1}{\mu_1 \mu_2} \right].$$

- Depends on  $\mu_2 \gtrless \mu_1$ . Echoes McKenzie (1951) warning.

## Caution: Spurious reallocation effects in vertical supply chain

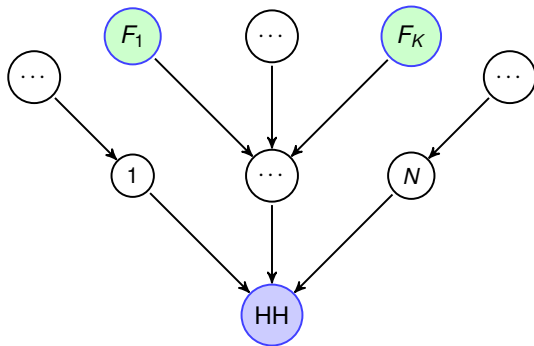


- Suppose we have productivity shock to firm  $N$ .
- $d \log Y = d \log A_N$ , entire effect due to technology.
- Petrin and Levinsohn (2012) decomposition:

$$\begin{aligned} d \log Y &= \lambda_N d \log A_N + \sum_{i=1}^{N-1} \lambda_i (1 - \mu_i^{-1}) d \log y_i \\ &= [\lambda_N + (\lambda_{N-1} - \lambda_N) + (\lambda_{N-2} - \lambda_{N-1}) + \dots] d \log A_N \\ &= \lambda_N d \log A_N + (\lambda_1 - \lambda_N) d \log A_N \\ &= d \log A_N. \end{aligned}$$

Figure: Vertical supply chain.

## Acyclic economies: No reallocation effects!



- Unique feasible allocation, hence efficient and no reallocation effects.
- Alternative decompositions find spurious changes in “allocative efficiency.”

## Growth accounting: Quantitative application to US markups

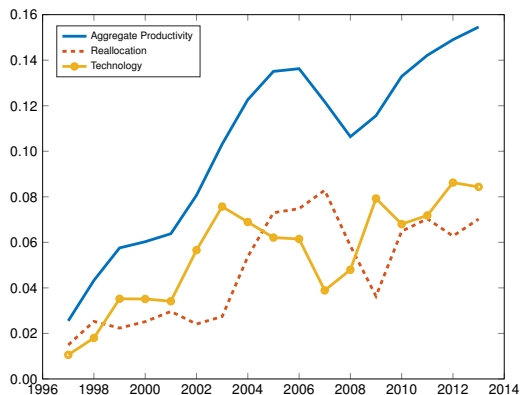
- How important are changes in allocative efficiency for US growth?
- Idea: Suppose markups are only distortions.
  - Take BEA input–output data from 1997–2015.
  - Assign Compustat firms to each industry.
  - Measure firms' sales shares and markups.
  - Use changes in factor income shares (labor and capital) in the data.
- Distortion-adjusted Solow residual

$$\Delta \log A_t \approx \Delta \log Y_t - \tilde{\Lambda}'_{t-1} \Delta \log \Lambda_t.$$

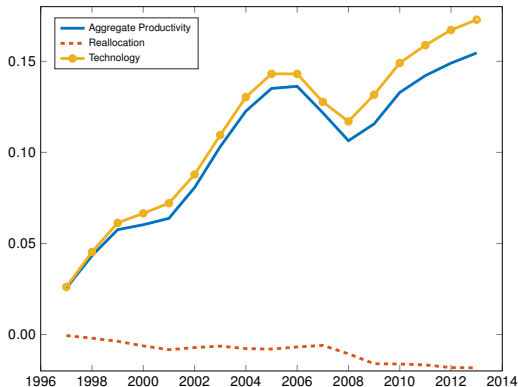
- Change in allocative efficiency,  $-\tilde{\lambda}' \Delta \log \mu - \tilde{\Lambda}'_{t-1} \Delta \log \Lambda_t$ .
- Residual is change in technology.



# Growth accounting: Quantitative application to US markups



(a) Firm-level data.



(b) Industry-level data.

- $\Delta$  allocative efficiency accounts for half of growth.
- Within-industry reallocations to distorted producers (important to disaggregate!).

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## Changes in factor shares

- How can we solve for changes in factor shares  $d \log \Lambda$  from shocks?
- Define covariance operator,

$$\text{Cov}_{\tilde{\Omega}^{(l)}} \left( \tilde{\Psi}_{(K)}, \Psi_{(L)} \right) = \sum_i \tilde{\Omega}_{ji} \tilde{\Psi}_{iK} \Psi_{iL} - \left( \sum_i \tilde{\Omega}_{ji} \tilde{\Psi}_{iK} \right) \left( \sum_i \tilde{\Omega}_{ji} \Psi_{iL} \right).$$

- For productivity shocks, changes in factor shares solve the system,

$$\frac{d \log \Lambda_f}{d \log A_k} = \frac{1}{\Lambda_f} \sum_j \frac{\lambda_j}{\mu_j} (\theta_j - 1) \text{Cov}_{\tilde{\Omega}^{(l)}} \left( \tilde{\Psi}_{(k)} - \sum_g \tilde{\Psi}_{(g)} \frac{d \log \Lambda_g}{d \log A_k}, \Psi_{(f)} \right).$$

- Likewise, for markup shocks,

$$\frac{d \log \Lambda_f}{d \log \mu_k} = -\frac{1}{\Lambda_f} \sum_j \frac{\lambda_j}{\mu_j} (\theta_j - 1) \text{Cov}_{\tilde{\Omega}^{(l)}} \left( \tilde{\Psi}_{(k)} + \sum_g \tilde{\Psi}_{(g)} \frac{d \log \Lambda_g}{d \log A_k}, \Psi_{(f)} \right) - \lambda_k \frac{\Psi_{kf}}{\Lambda_f}.$$

## Changes in factor shares: Single factor

- Let's consider a case with a single factor (labor):
- Productivity shocks:

$$\frac{d \log \Lambda_L}{d \log A_k} = \frac{1}{\Lambda_L} \sum_j \frac{\lambda_j}{\mu_j} (\theta_j - 1) \text{Cov}_{\tilde{\Omega}(j)} \left( \tilde{\Psi}_{(k)}, \Psi_{(L)} \right).$$

- Dependence on  $\text{Cov}_{\tilde{\Omega}(j)} \left( \tilde{\Psi}_{(k)}, \Psi_{(L)} / \Lambda_L \right)$ :
  - $\tilde{\Psi}_{(k)}$  measures how much price of  $i$  decreases when  $A_i$  increases.
  - $\Psi_{(L)} / \Lambda_L$  measures how high markups are on  $i$ 's supply chain relative to overall economy.
  - If  $\text{Cov}_{\tilde{\Omega}(j)} \left( \tilde{\Psi}_{(k)}, \Psi_{(L)} / \Lambda_L \right) < 0$ , substitution by  $j$  lowers labor share.
  - Effects summed up over all producers weighted by their cost shares  $\lambda_j / \mu_j$ .
- Why does this equal zero in an efficient economy?

## Changes in factor shares: Single factor

- Let's consider a case with a single factor (labor):
- Markup shocks:

$$\frac{d \log \Lambda_L}{d \log \mu_k} = -\frac{1}{\Lambda_L} \sum_j \frac{\lambda_j}{\mu_j} (\theta_j - 1) \text{Cov}_{\tilde{\Omega}(j)} \left( \tilde{\Psi}_{(k)}, \Psi_{(L)} \right) - \lambda_k \frac{\Psi_{kL}}{\Lambda_L}.$$

- Substitution effects analogous to productivity shocks.
- Now we also have direct effect on wage.
- How does this expression simplify when the economy is initially efficient?

## Example: Horizontal economy

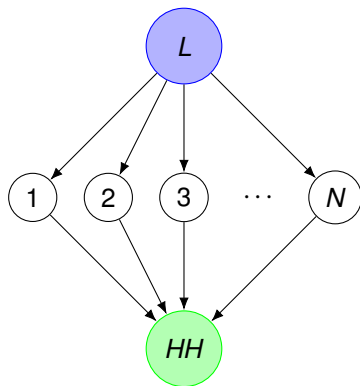


Figure: Horizontal economy.

- What is the effect of a markup shock on output?

$$\frac{d \log \Lambda_L}{d \log \mu_k} = -\frac{1}{\Lambda_L} (\theta_0 - 1) \text{Cov}_{\tilde{\Omega}^{(0)}} \left( \tilde{\Psi}_{(k)}, \Psi_{(L)} \right) - \lambda_k \frac{\Psi_{kL}}{\Lambda_L}.$$

- What is  $\tilde{\Omega}_{0i}$ ?

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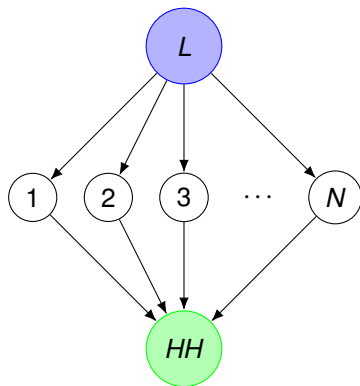


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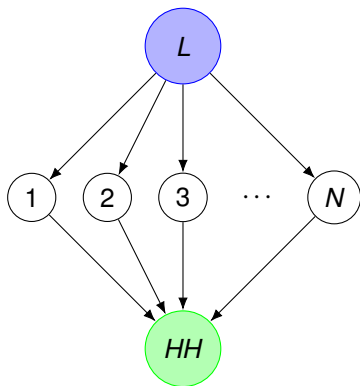


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## Example: Horizontal economy

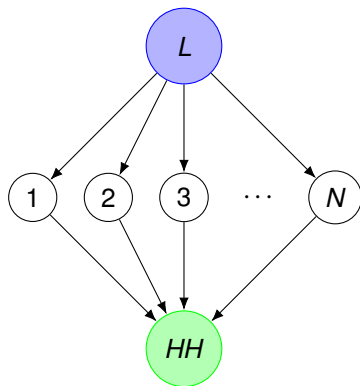


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## Example: Horizontal economy

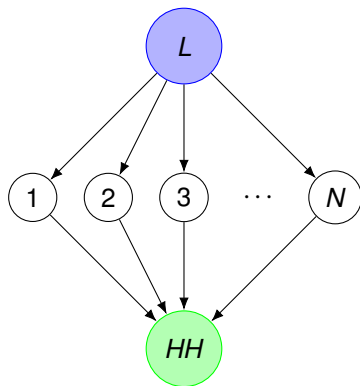


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## Example: Horizontal economy

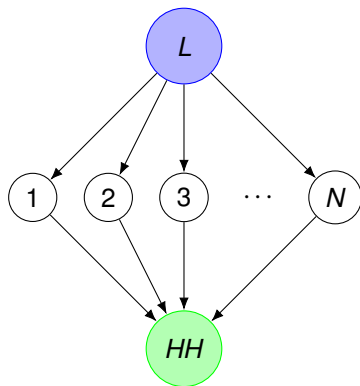


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## Example: Horizontal economy

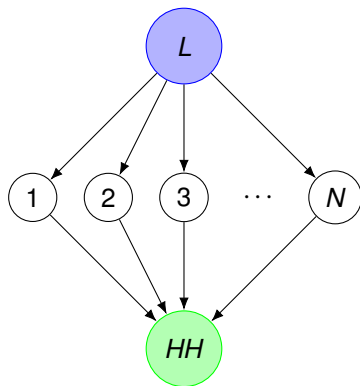


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- What is  $\tilde{\Omega}_{0i}$ ?  $\lambda_i$ .
- What is  $\tilde{\Psi}_{ik}$ ?  $1\{i = k\}$ .
- What is  $\Psi_{iL}$ ?  $1/\mu_i$ .

$$\begin{aligned} \frac{d \log \Lambda_L}{d \log \mu_k} &= -\bar{\mu} (\theta_0 - 1) \left( \frac{\lambda_k}{\mu_k} - \lambda_k \sum_i \frac{\lambda_i}{\mu_i} \right) - \lambda_k \frac{\bar{\mu}}{\mu_k} \\ &= -\theta_0 \lambda_k \left( \frac{\bar{\mu}}{\mu_k} - 1 \right) - \lambda_k. \end{aligned}$$

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## Losses from markup distortions

- What are the gains of moving to the efficient frontier?

$$\text{Distance to frontier} = \frac{\log Y(\mathcal{A}, \mathcal{X}(\mathcal{A}, 1))}{\log Y(\mathcal{A}, \mathcal{X}(\mathcal{A}, \mu))}.$$

- Recall: Effect of reallocations at frontier is zero.
- At inefficient point, effect of changing quantities  $\Delta \log y_i$  to a first order is

$$\Delta \log Y \approx \sum_i \lambda_i (1 - \mu_i^{-1}) (\Delta \log y_i).$$

- Thus, distance to frontier given by summing over Harberger triangles:

$$\text{Distance to frontier} \approx \frac{1}{2} \sum_i \lambda_i (1 - \mu_i^{-1}) \Delta \log y_i \approx -\frac{1}{2} \sum_i \lambda_i (\Delta \log \mu_i) (\Delta \log y_i).$$

## Losses from markup distortions

$$\text{Distance to frontier} \approx -\frac{1}{2} \sum_i \lambda_i (\Delta \log \mu_i) (\Delta \log y_i).$$

- We can solve for  $\Delta \log y_i \approx \sum_k \frac{\partial \log y_i}{\partial \log \mu_k} \Delta \log \mu_k$  given network structure.
- For economy with single factor,

$$\text{Distance to frontier} \approx \frac{1}{2} \sum_i \lambda_i \theta_i \text{Var}_{\Omega(i)} \left( \sum_k \psi_{(k)} \Delta \log \mu_k \right).$$

## Losses from markup distortions

$$\text{Distance to frontier} \approx -\frac{1}{2} \sum_i \lambda_i (\Delta \log \mu_i) (\Delta \log y_i).$$

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$$\text{Distance to frontier} \approx \frac{1}{2} \sum_i \lambda_i \theta_i \text{Var}_{\Omega(i)} \left( \sum_k \psi_{(k)} \Delta \log \mu_k \right).$$

- For horizontal economy,

$$\text{Distance to frontier} \approx \frac{1}{2} \theta_0 \text{Var}_{\lambda} (\Delta \log \mu_i).$$

- Recall Hsieh and Klenow (2009):  $\frac{\theta_0}{2} \text{Var}(\log \text{TFPR}_i).$



## Distance to frontier: Quantitative application to US economy

- BEA input–output data for 2015.
- Assign Compustat firms to each industry, and measure their sales and markups.
- Structural parameters:
  - Elasticities of substitution in consumption: 0.9.
  - Elasticity of substitution between value-added and intermediates: 0.5.
  - Elasticity of substitution across intermediates: 0.01.
  - Elasticity of substitution between labor and capital: 1.
  - Elasticity of substitution across firms outputs within industry: 8.

## Distance to frontier: Quantitative application to US economy

Markup measure	<i>Distance to the frontier</i>		
	User Cost (UC)	Accounting (AP)	Production Function (PF)
2015	13%	11%	25%
1997	3%	5%	23%

- Economy became more productive (growth accounting) but distance to frontier also increased.
- Cost of distortions: Contrast with 0.1% estimate of Harberger (1954) triangles.
- Tobin: *"It takes a heap of Harberger triangles to fill an Okun gap."*

## Distance to frontier: Quantitative application to US economy

	Benchmark	CD + CES	$\xi = 4$	Cobb-Douglas	No I-O	Sectoral
UC	13%	14%	8%	3%	5%	0.7%
AP	11%	12%	6%	3%	5%	1%
PF	25%	29%	14%	10%	14%	4%

- Elasticities matter.
- Input-output structure matters.
- Illustrates importance of disaggregation.

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# Misallocation in the New Keynesian Model

- Per-period utility:

$$u_t(Y_t, L_t) = \frac{Y_t^{1-\sigma}}{1-\sigma} - \frac{L_t^{1+\varphi}}{1+\varphi}, \quad \text{where} \quad Y_t = \left( \int_0^1 Y_t(i)^{\frac{\varepsilon-1}{\varepsilon}} di \right)^{\frac{\varepsilon}{\varepsilon-1}}$$

subject to budget constraint,

$$P_t Y_t = W_t L_t + T_t, \quad \text{where} \quad P_t = \left( \int_0^1 P_t(i)^{1-\varepsilon} di \right)^{\frac{1}{1-\varepsilon}}.$$

- Production:

$$Y_t(i) = L_t(i).$$

- Prices including optimal subsidy  $\tau$  and wedges from price rigidities,  $\mu_i(t)$ :

$$P_t(i) = \mu_t(i) \frac{\varepsilon}{\varepsilon-1} \tau W_t.$$

Optimal subsidy  $\tau = 1 - \varepsilon^{-1}$  sets  $\frac{P_t Y_t}{W_t L_t} = 1$ .

## Misallocation in the New Keynesian Model

- Household optimality:

$$Y_t^{1-\sigma} = \frac{P_t Y_t}{W_t L_t} L_t^{1+\varphi}.$$

- Differentiating per-period utility to a second-order in shocks,

$$\begin{aligned} \Delta u_t = & Y_t^{1-\sigma} (\Delta \log Y_t) - L_t^{1+\varphi} (\Delta \log L_t) \\ & + \frac{1}{2} (1-\sigma) Y_t^{1-\sigma} (\Delta \log Y_t)^2 - \frac{1}{2} (1+\varphi) L_t^{1+\varphi} (\Delta \log L_t)^2 + h.o.t. \end{aligned}$$

- Change in output due to change in inputs and misallocation:

$$\Delta \log Y_t = \Delta \log L_t - \frac{\varepsilon}{2} \text{Var}(\log \mu_t(i)) + h.o.t.$$

- Plugging in and evaluating at optimal point,

$$\Delta u_t = -\frac{1}{2} Y_t^{1-\sigma} \left[ \varepsilon \text{Var}(\log \mu_t(i)) + (\sigma + \varphi) (\Delta \log Y_t)^2 \right] + h.o.t.$$

# Misallocation in the New Keynesian Model

$$\Delta u_t = -\frac{1}{2} Y_t^{1-\sigma} \left[ \underbrace{\varepsilon \text{Var}(\log \mu_t(i))}_{\substack{\text{Cost of inflation:} \\ \text{Misallocation due to price dispersion}}} + \underbrace{(\sigma + \varphi)(\Delta \log Y_t)^2}_{\substack{\text{Cost of output gap:} \\ \text{Moving off labor-leisure condition}}} \right] + h.o.t.$$

- $\text{Var}(\log \mu_t(i))$  depends on inflation due to price rigidity.
- Simple e.g.: Suppose wage jumps permanently by  $\Delta \log W_t$ . With Calvo friction  $\delta$ ,

$$\text{Var}(\log \mu_t(i)) \approx \delta(1 - \delta)(\Delta \log W_t)^2 = \frac{1 - \delta}{\delta} (\Delta \log \pi_t)^2.$$

More generally, Woodford (2003, ch. 6) shows

$$\sum_{t=0}^{\infty} \beta^t \text{Var}(\log \mu_t(i)) = \frac{1 - \delta}{\delta(1 - \beta(1 - \delta))} \sum_{t=0}^{\infty} \beta^t (d \log \pi_t)^2.$$

# Misallocation in the New Keynesian Model

- Costs of inflation in the canonical NK model are **misallocation** costs.
- Due to inefficient price/markup dispersion, which arises from price-setting frictions.
- Nakamura, Steinsson, Sun, and Villar (2018) on “The Elusive Costs of Inflation”:
  - *In standard New Keynesian models [...] the consumption-equivalent welfare loss of moving from 0% inflation to 12% inflation is roughly 10%.*
  - Conclusions from measuring (a proxy for) price dispersion during the 1970s Great Inflation: *“There is thus no evidence that prices deviated more from their optimal level during the Great Inflation period when inflation was running at higher than 10% a year than during the more recent period when inflation has been close to 2% a year. We conclude from this that the main costs of inflation in the New Keynesian model are completely elusive in the data.”*



# Does inflation lead to inefficient price dispersion and misallocation?

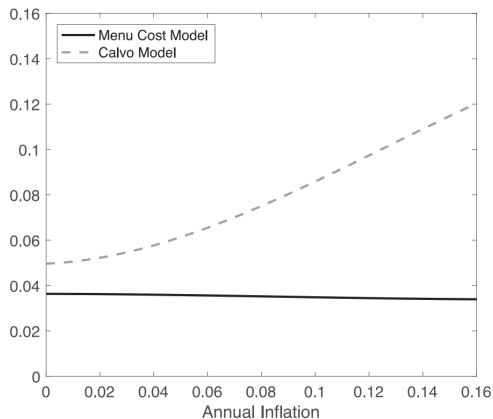


FIGURE V  
Inefficient Price Dispersion

(a) Price dispersion vs. inflation.

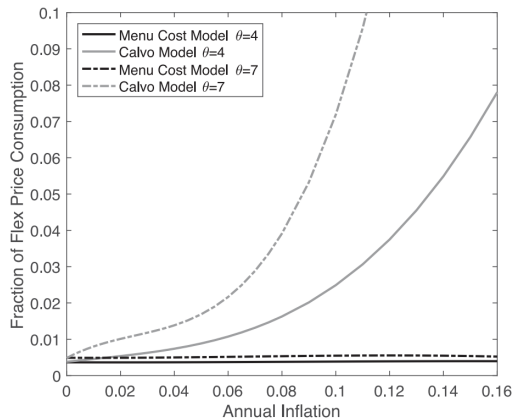


FIGURE II  
Welfare Loss

(b) Welfare loss vs. inflation.

# Does inflation lead to inefficient price dispersion and misallocation?

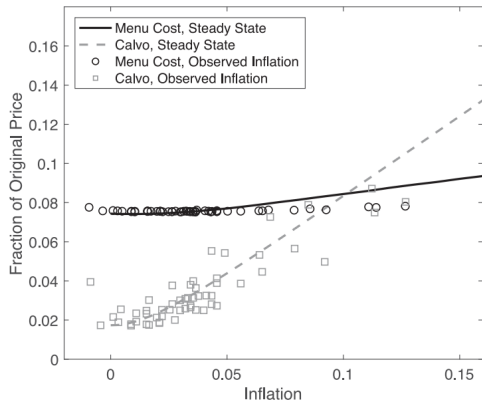


FIGURE VIII

Mean Absolute Size of Price Changes in Sticky-Price Models

(a) Absolute size of price changes: Model.

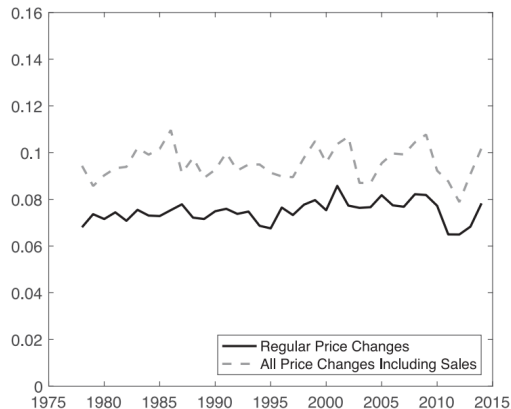


FIGURE IX

Absolute Size of Price Changes in U.S. Data

(b) Absolute size of price changes: Data.

# Misallocation, revisited with data from Argentina's hyperinflation

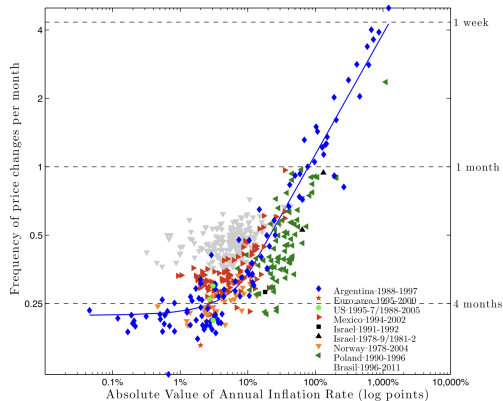


FIGURE VI

The Frequency of Price Changes ( $\lambda$ ) and Expected Inflation: International Evidence

(a) Frequency of price changes.

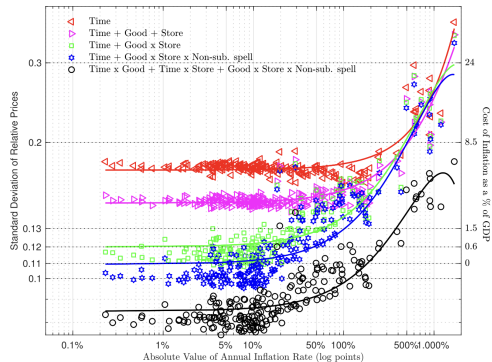


FIGURE X

Cross-Sectional Standard Deviation of Prices and Costs of Price Dispersion versus Inflation

(b) Price dispersion.

Source: Alvarez, Beraja, Gonzalez-Rozada and Neumeyer (2019).

# Price dispersion: Micro to macro

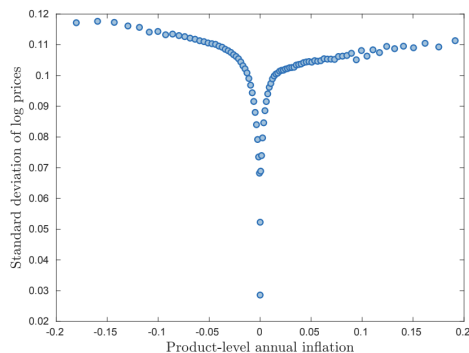


Figure 1: Product-level price dispersion and inflation, raw data

Figure: Sara-Zaror (2024).

- Nakamura et al. (2018) find little relationship between agg. inflation and price dispersion.
- At micro level, steep relationship between inflation and price dispersion!
- Aggregation over non-linear relationship.
- Alvarez et al. (2019) model with idiosyncratic productivity shocks and menu costs.