
From: Kirti Duttagupta

Sent: Wednesday, November 27, 2019 7:13 PM

To: bikram@preranaengineers.com

Cc: Anant Jadhav ; Joydeep Bhattacharyya ; Mr. Himadri S. Sinha ; Mr. Kuntal Banik ; Mr. Priyabrata Dash ; Mr. Ayan Bhattacharya

Subject: Re: DI For Enviro Cases

Approved for 15 days credit extension. Please present your case for review upon completion of 10 days for extension.

Thanks

Sent from my iPhone

On 27-Nov-2019, at 5:31 PM, Bikram Bakshi <bikram@preranaengineers.com> wrote:

27.11.2019

Respected Sir,

This has reference to the requests from Thermax – Enviro, for releasing the DI of the following spares cases which are lying ready for invoicing in November 2019,

SO No. : 544425 - Rs. 20,31,048.80

SO No. : 544461 - Rs. 1,51,640.00

SO No. : 544484 - Rs. 1,91,460.00

Kindly note that most of these customers are being followed up by us for payment since a long time but unfortunately none of them are giving any positive confirmation and date of payment release. With the present market situation, where every customer is just giving an excuse for delaying the payments, we are just somehow managing the situation with more than Rs. 700 Lacs of AR from the customers & Stocks. We are really becoming very cautious on the payment front, as each and every customer is deliberately delaying the payment release, beyond all agreed credit limits.

But, as we are also committed to the above dispatch & invoicing to Thermax Enviro, we would look forward for your kind support & help. It would be our earnest request to kindly

approve us an additional credit of 30 days for the above 3 cases so that we can invoice & dispatch these materials in November 2019. We are just taking this additional time so that we can recover the payments from these 3 customers within this additional credit period of 30 days.

We will be eagerly looking forward for your kind approval on the same so that we can issue the DI's immediately within a day or two. Hope, you will consider our above request and help us to invoice & dispatch these 3 cases and oblige please.

Thanks & Regards,

Bikram Bakshi

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