# Relating to Others in Groups and Teams, cont.

2020-02-14

### Course(s) Used:

• Team and Small Group Communication

# Goals and Objectives:

- Students understand the variety of forms of power and situations involving power, including the societal fantasy of equal power.
- Students know the 5 bases of power described by French and Rayen.
- Students are able to list examples of people with each form of power.
- Students gain experience with coding and rater reliability, which are common techniques in Communication research.

#### Rationale:

Students bring a variety of misconceptions about power into communication classes. A more fine-grained understanding of power and its influences on people is helpful in a large number of real-world situations.

#### Materials Needed

#### Materials:

• None

## **Technology:**

• Classroom computer and projector

# *Outline of the Lesson*

- 1. Review of previous session's content
- 2. Power in groups and teams works differently than we think
  - A. Power is never equal
  - B. Power differences are not necessarily bad
  - C. Power is not constant: it depends on situation
  - D. Power is not monolithic, there are different forms
- 3. French and Raven created the most influential way of describing the bases of power<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> French, J. & Raven, B. H. (1959). The bases of social power. In D. Cartwright (Ed.) *Studies in social power* (pp. 150– 167). Institute for Social Research.

- A. Legitimate power
- B. Expert power
- C. Reward power<sup>2</sup>
- D. Coercive power<sup>3</sup>
- E. Referent power
- 4. Hands on group work: "Power Bases in Tweets"
  - A. Students are assigned to pairs or small groups of three
  - B. Groups should all analyze tweets from the same person, but on different days
  - C. Each group is assigned a day of tweets to look at (no more than 10 from that day)
  - D. Students are instructed to include original tweets only, not retweets.
  - E. For each tweet, the group should:
    - 1. Read the tweet as a group
    - 2. Decide individually what base of power they would categorize the tweet in
    - 3. Compare their categorizations
    - 4. Discuss and decide which categorization they believe is best
    - 5. Record their final determination as a group
  - F. Discussion Questions:
    - 1. How many tweets did your group have in each category?
    - 2. How easy was it to categorize the tweets?
    - 3. What base of power do they use most often? Least? Why?
- 5. Lesson closing

## Limitations

Requires that students have access to a device capable of accessing Twitter.

#### Variations and Accommodations

Follow guidance from local accommodation authorities.

- <sup>2</sup> Both reward power and coercive power represent classical conditioning in Psychology.
- <sup>3</sup> Both reward power and coercive power represent classical conditioning in Psychology.