

## *Managing Conflict, cont.*

2020-03-24

### **Course(s) Used:**

- Team and Small Group Communication

### **Goals and Objectives:**

- Students can identify the indicators of groupthink.
- Students are aware of strategies to avoid groupthink in their groups.

### **Rationale:**

Groupthink and excessive conflict avoidance are unfortunately common. Students need to be able to identify and respond to groupthink in order to help their groups be successful.

### *Materials Needed*

#### **Materials:**

- None

#### **Technology:**

- Classroom computer and projector

### *Outline of the Lesson*

1. Review of previous session's content
2. **Groupthink** is one way that conflict is managed ineffectively<sup>1,2</sup>
3. Features that make groupthink more likely:
  - A. Apathetic group (class projects, OMG)
  - B. Members don't believe they can be successful
  - C. One or more qualified and capable group members
  - D. A very persuasive group member
  - E. A norm of censoring negative opinions
4. Identifying groupthink
  - A. Critical thinking not encouraged or rewarded
  - B. Members think their group can do no wrong
  - C. Members too concerned with justifying/rationalizing their actions
  - D. Members pressure those that don't support decisions

<sup>1</sup> Janis, I. L. (1972). *Victims of groupthink: A psychological study of foreign-policy decisions and fiascoes*. Houghton Mifflin.

<sup>2</sup> Janis, I. L. (1982). *Groupthink: Psychological studies of policy decisions and fiascoes*. Houghton Mifflin.

- E. Members believe there is consensus
  - F. Members reinforce the leader's beliefs
5. Avoiding/Reducing groupthink
- A. Encourage critical thinking
    - 1. Explicitly ask for disagreement
  - B. Pay attention to status
  - C. Invite an outside observer
    - 1. They should not be critiquing your ideas
    - 2. Have them focus on process and relationships
  - D. Assign responsibility for criticism
    - 1. Assigning this responsibility makes criticism less personal ("It's my job")
  - E. Subdivide the group
    - 1. Limited time in larger groups for people to share
    - 2. There is a reason committees are so common—they work!
  - F. Integrate technology
    - 1. Can allow asynchronous work
    - 2. Can allow anonymity
    - 3. Brainstorming/Feedback/Voting
6. Lesson closing

### *Variations and Accommodations*

Follow guidance from local accommodation authorities.