Project Title: "Inventory & Order Tracking Dashboard"

Phase 3: Data Modeling & Relationships

1. Objects to be Created

```
    Product (API: Product__c)
        Represents items in the inventory.
        Fields:
            Product Code (Text)
            Unit Price (Currency)
            Stock Quantity (Number)
```

Order (API: Order__c)

Represents a customer's order.

Fields:

Customer Name (Text)

Order Date (Date)

Status (Picklist: Pending, Shipped, Delivered)

Order Item (API: Order_Item__c)

Acts as a junction object between Orders and Products.

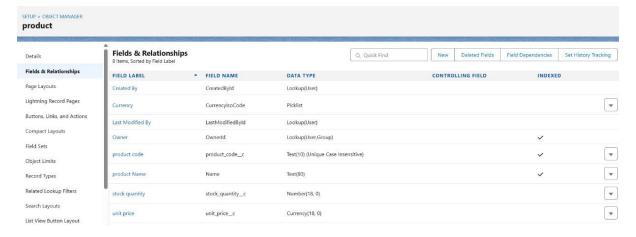
Fields:

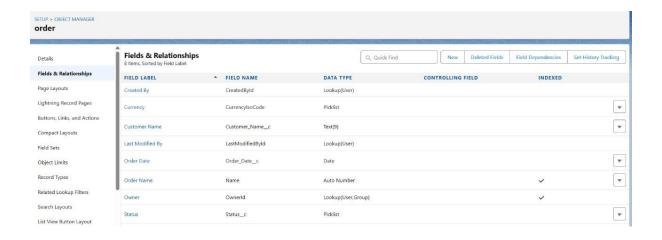
Lookup to Order (Order__c)

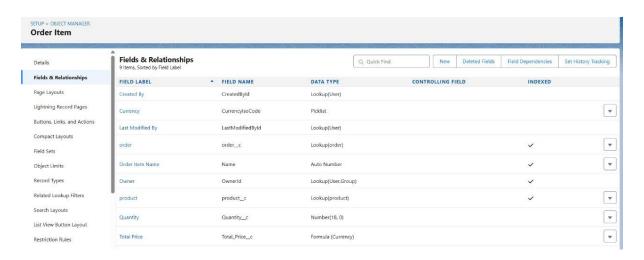
Lookup to Product (Product c)

Quantity (Number)

Total Price (Formula = Quantity × Product.Unit Price)







2. Relationships Between Objects

Salesforce uses Lookups to connect objects.

• Product (1) ↔ (Many) Order Items

Each product can appear in many order items.

Order Item has a lookup field pointing to Product.

Order (1) ↔ (Many) Order Items

Each order can contain many order items.

Order Item has a lookup field pointing to Order.

★ Together, this creates a many-to-many relationship between Products and Orders via the Order Item junction object.

3. Schema Builder Visualization

Go to Setup → Schema Builder.

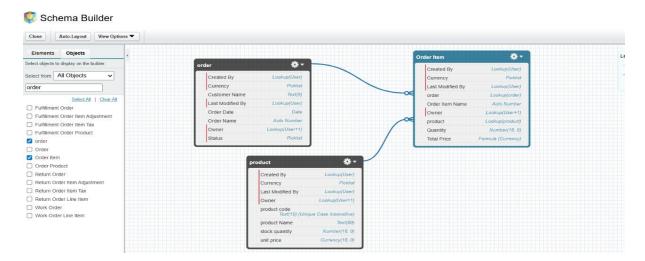
Select Product, Order, and Order Item.

You will see:

Order Item connected to Product (lookup).

Order Item connected to Order (lookup).

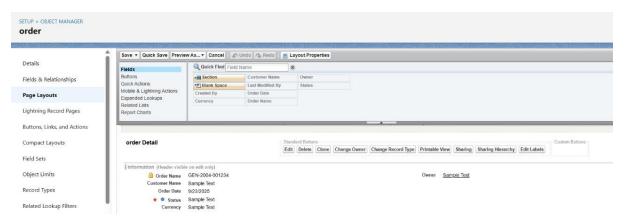
This diagram shows how the three objects interact.

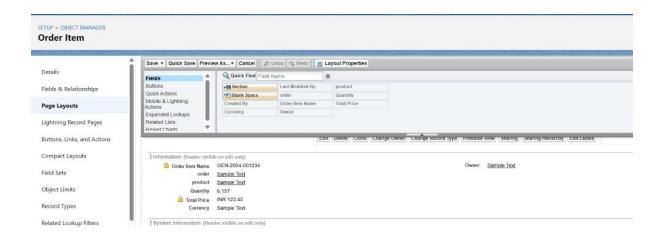


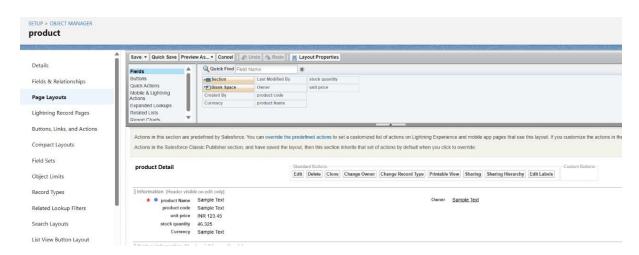
4. Page Layouts & Tabs

Add all new fields into their Page Layouts so they are visible when creating/editing records.

Create Tabs for each object (Product, Order, Order Item) so they appear in the App Launcher.







5. Sample Records

Insert test data for better understanding:

• Products:

Laptop (Stock: 10, Price: ₹50,000)

Mouse (Stock: 50, Price: ₹500)

Keyboard (Stock: 20, Price: ₹1,500)

Headphones (Stock: 8, Price: ₹2,000)

• Orders:

Order 1: Customer = John, Status = Pending

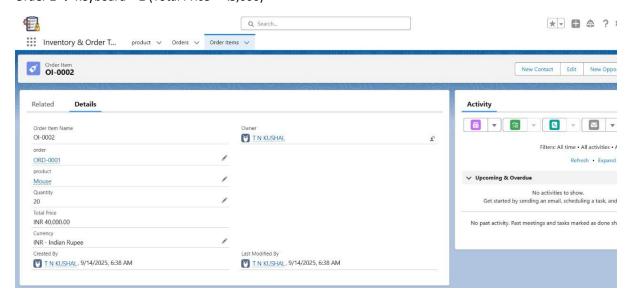
Order 2: Customer = Priya, Status = Delivered

• Order Items:

Order 1 → Laptop × 2 (Total Price = ₹1,00,000)

Order 1 → Mouse × 1 (Total Price = ₹500)

Order 2 → Keyboard × 2 (Total Price = ₹3,000)



6. Outcome of Phase 3

At the end of this phase:

Database model is ready.

Objects (Product, Order, Order Item) are created with proper fields.

Relationships are established using lookups.

Sample records are inserted for testing.

Salesforce is now ready for Phase 4