# **Kush Thaker**

### Strengths

- Evaluate user needs
- Track agile projects in JIRA
- Query, analyze, visualize data with Python, SQL, Looker
- Review user experiences
- Develop software with Github, AWS, Flask, Vue.js, CSS
- Write test plans in TestRail

### Education

#### Systems Design Engineering

University of Waterloo, 2020 Bachelor of Applied Science

### TD Scholarship for Community Leadership

• Selected as one of 20 national recipients for \$70,000 award

## **Projects**

#### Co-founder - fulfilled.ai

• Led team of 3 on final-year design project to build calendar assistant for software engineers

# Community

#### Board Member -Future Possibilities for Kids

• Gather inputs for strategic plan of charity providing 1:1 coaching programs for 500 kids in GTA

### Work Experience

Associate Product Manager Intern - AppDirect Montreal, May - Dec 2018

JP Morgan-backed enterprise platform to sell recurring digital services.

- Released security software in 3 months before Windows threat detection updates left 70,000 telco end-users vulnerable, helping secure \$2M ARR
- Iterated help desk chat user experience to reduce agent response time, contributing to wireframes, sprint planning and feature rollout
- Collaborated on strategic review of Q1 2019 roadmap by collecting product data, team insights and engineering resource estimates

Product Manager Intern - Influitive

Toronto, Sep 2016 - Dec 2017

Tools for B2B software companies to drive customer advocacy.

- Conducted A/B experiment of homepage with user-generated content, proving 150% increase to community engagement before general release
- Developed scalable process for collecting feature requests, enabling product team to prioritize by volume and impacted revenue
- Determined product specifications for self-service reporting features and contributed to rollout and training, resulting in \$150K revenue in 2017

SQL Database Administrator - Rubicon Project San Francisco, Jan - Apr 2016

Digital advertising exchange for publishers and brands (listed as MGNI).

- Increased capacity of on-premise file system by 63% over 4 months by migrating historical datasets to Amazon S3 and Glacier storage
- Monitored query performance and disk space. Developed scripts to manage user permissions and restore tables from backups

#### Marketing Analyst Intern - Polar

Toronto, Sep - Dec 2014

Technology for publishers to display creative ad formats.

- Developed webpages to visualize industry benchmark data by aggregating product usage and third-party reports
- Prepared quarterly business reviews of client advertising performance