Kush Thaker

Strengths

- Serve users
- Organize agile in JIRA
- Analyze data with SQL, Python
- Write product documents
- Use Github, Figma, Flask, AWS
- Write test plans in TestRail

Education

Systems Design Engineering

University of Waterloo, 2020 Bachelor of Applied Science

TD Scholarship for Community Leadership 2013

• Selected as one of 20 national recipients for \$70,000 award

Community

Board Member -Future Possibilities for Kids

• Determine Covid strategy for Toronto charity to provide 1:1 leadership programs to 400 kids

Work Experience

Associate Product Manager Intern - AppDirect Montreal, May - Dec 2018 B2B marketplace, 600 employees, F500 customers, \$60M annual revenue.

- Release 2019 security product in 3 months before Windows threat detection updates put 70,000 telco end-users at risk, securing \$2M ARR
- Upgrade remote support chat experience from desktop app to web embed, leading on wireframes, sprint plans and staged rollout

Product Manager Intern - Influitive

Toronto, Sep 2016 - Dec 2017

Customer marketing platform, 100 employees, \$10M annual revenue.

- Determine specifications for admin user CSV export builder feature, contributing to user research, enablement and \$150K upsells in 2017
- Develop scalable process for collecting feature requests, enabling product team to prioritize by user demand and revenue impacted
- Conduct A/B experiment to see impact of user-generated content on homepage, showing 150% increase to discussion activities

SQL Database Admin Intern - Rubicon Project San Francisco, Jan - Apr 2016

Data operations for largest independent ad-tech exchange listed as MGNI.

• Increase capacity of on-premise file system by 63% over 4 months by migrating historical datasets to Amazon S3 and Glacier storage

Marketing Analyst Intern - Polar

Toronto, Sep - Dec 2014

Technology for publishers to display creative sponsored content formats.

• Deliver quarterly business reviews to major publishers by analyzing advertising performance data, industry benchmarks and best practices

Projects

Co-founder - fulfilled.ai

Waterloo, Sep 2019 - Apr 2020

• Lead team of 3 on final-year design project to build calendar assistant for software engineers, promoting deep work time and digital wellbeing