

# Kush Thaker

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## Strengths

- Solve user problems
- Organize agile in JIRA
- Analyze data with SQL, Python
- Write clearly
- Use Github, Figma, Flask, AWS
- Write test steps in TestRail

## Education

### Systems Design Engineering

University of Waterloo 2020  
Bachelor of Applied Science

### TD Scholarship for Community Leadership

- Selected as 1 of 20 national recipients of award in 2013

## Community

### Board Member - Future Possibilities for Kids

- Determine Covid strategy for Toronto charity providing 1:1 mentorship programs to 400 kids

### Student Trustee - York Region School Board 2013

- Elected by student senate to voice issues of 120k students, co-founding CanYouth publication

## Work Experience

**Associate Product Manager Intern**      **AppDirect.** Montreal. May - Dec 2018  
B2B seller platform. 600 employees. F500 clients. \$60M annual revenue.

- Release 2019 security product in 3 months before Windows threat detection updates put 70,000 telco end-users at risk, securing \$2M ARR
- Upgrade remote support chat experience from desktop app to web embed, responsible for wireframes, user stories and phased rollout

**Product Manager Intern**      **Influitive.** Toronto. Sep 2016 - Dec 2017  
B2B advocate hub. 100 employees. \$10M annual revenue.

- Conduct A/B experiment to learn if user-generated content on home page generates community discussion, leading to redesign of interface
- Develop scalable process for stakeholders to submit feature requests, vote on use cases, and help team leads to prioritize sprint work
- Analyze admin user workflows and write requirements for CSV export builder feature, enabling marketers to surface buried advocate insights

**SQL Database Admin Intern** **Rubicon Project.** San Francisco. Jan - Apr 2016  
Open ad exchange \$MGNI. 600 employees. \$160M annual revenue.

- Increase capacity of on-premise file system by 63% over 4 months by migrating historical datasets to Amazon S3 and Glacier storage

**Marketing Analyst Intern**      **Polar.** Toronto. Sep - Dec 2014  
Native ads platform. 40 employees. Serves trusted news publishers.

- Help account managers prepare for quarterly business reviews. Query ad performance data, compute benchmarks, and offer recommendations

## Projects

**Co-founder - fulfilled.ai**      Waterloo. Sep 2019 - Apr 2020

- Prototype calendar assistant to promote deep work and digital wellbeing