## **AtliQ Hardwares**

region All
division All
market All
customer All
fiscal\_year 2019

P & L By Month All Values in USD



Note: Do Not Modify the Pivot Table

Quarters

	Q1			Q2			Q3			Q4			Grand Total
market	1	2	3	4	5	6	7	8	9	10	11	12	
NS	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
Gross_margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
Gross_margin %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

region All division All market All customer All fiscal\_year 2020

P & L

By fiscal\_year

All Values in USD

Note: 21 vs 20 is not part of pivot table

Quarters

	Qualters												
Q1			Q2			Q3				Q4	Grand Total		
market	1	2	3	4	5	6	7	8	9	10	11	12	
NS	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
Gross_margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
Gross_margin %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

region All division All market All customer All fiscal\_year 2021

P & L By fiscal\_year All Values in USD



Note: 21 vs 20 is not part of pivot table

Quarters

	Q1			Q2			Q3			Q4			Grand Total
market	1	2	3	4	5	6	7	8	9	10	11	12	
NS	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
Gross_margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
Gross_margin %	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

**Net Sales** 

Comparision Growth %

 21 vs 20
 162.1%
 164.7%
 159.1%
 161.0%
 161.4%
 162.5%
 1981.6%
 461.2%
 347.0%
 178.6%
 173.9%
 160.3%
 204.5%

 20 vs 19
 164.6%
 156.6%
 167.3%
 161.5%
 162.8%
 162.0%
 -67.1%
 22.7%
 53.1%
 140.7%
 148.0%
 162.0%
 124.8%

67%

Net Sales

Comparision

 21 vs 20
 262.1%
 264.7%
 259.1%
 261.0%
 261.4%
 262.5%
 2081.6%
 561.2%
 447.0%
 278.6%
 273.9%
 260.3%
 304.5%

 20 vs 19
 264.6%
 256.6%
 267.3%
 261.5%
 262.8%
 262.0%
 32.9%
 122.7%
 153.1%
 240.7%
 248.0%
 262.0%
 224.8%