

# Kat Mountford

Product Manager  
Based in Melbourne, VIC

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Hey I'm Kat, a Product Manager with 8 years in the software industry, specialising in bridging business goals, user needs, and technical feasibility to drive impactful solutions. I excel at defining priorities, optimising product workflows, and aligning cross-functional teams in agile environments to ensure seamless execution.

With a strong background in roadmapping, backlog management, and stakeholder collaboration, I thrive in customer-focused environments, using data-driven insights and strategic execution to create meaningful outcomes.

## KEY SKILLS

Stakeholder Management, Roadmapping, User Research, Design Thinking, Prioritisation, User Story Writing, Product Strategy, Data Analysis, Agile Methodologies, Gen AI

### Tools & Technologies

Figma, Jira, Amplitude, Metabase, Google Analytics, Dovetail, SQL, JavaScript, React, Cloud Services, REST APIs, Databases, Postman

## EDUCATION

### Master of Business Administration

Melbourne Business School, Ongoing

### Diploma of Information Technology

Coder Academy, AIT, 2024

### UX UI Design Bootcamp

Academy Xi, 2021

### Certified Scrum Master

The Scrum Alliance, 2019

## EXPERIENCE

### Technical Product Owner

2024 - PRESENT

#### Aurecon

- Defined & prioritised requirements for Cue, an AI knowledge app, enabling 30+ non-technical users to craft more effective AI prompts with a large improvement in prompt success rate.
- Led backlog management, UAT coordination, and stakeholder alignment, reducing feedback turnaround time and ensuring a smooth MVP launch.
- Collaborated with engineers, designers, and DevOps to enhance navigation and accessibility, resulting in a 25% faster task completion rate for users.

### Diploma of IT & Fullstack Engineering

2023 - 2024

#### Coder Academy & \_nology

- Developed hands-on experience with APIs, SQL, and data modelling, strengthening my ability to bridge business and technical teams.
- Built technical fluency in software development workflows, improving collaboration with engineers and ensuring clear, structured requirement gathering.
- Graduated with High Distinction (HD), demonstrating strong analytical and problem-solving abilities.

### Co-Founder

2023

#### Talk to Maple

- Co-founded & led product development for Talk to Maple, an AI-powered self-care app, securing a spot in Antler Australia's startup accelerator and achieving 200+ early adopters within the first launch phase.
- Increased feature adoption & user retention by 50% by leveraging data insights from Google Analytics and SQL queries to refine onboarding flows and feature engagement.
- Positioned Talk to Maple for growth & funding opportunities by conducting deep user research and optimising product-market fit, leading to highly positive user feedback.

### Product Manager

2022 - 2023

#### Culture Amp

- Reduced churn by 5% by defining a user retention-focused product roadmap, prioritising initiatives based on customer interviews, product data, and revenue risk analysis.
- Gained buy-in from the senior leadership team by clearly articulating customer pain points and data-driven rationale behind product decisions.

### Product Manager

2021 - 2022

#### Surreal

- Secured \$750,000 in VC funding by crafting and presenting an international product strategy, emphasising scalable growth potential.
- Led the 0 -> 1 development and successful UK launch of Surreal's new product, driving the entire product lifecycle from concept to market entry.
- Conducted deep user research and requirements gathering, ensuring strong product-market fit and aligning development with user needs.
- Collaborated with the CTO & engineers to define feasibility, streamline execution, and launch an MVP with early traction.

### Product Manager

2019 - 2021

#### Henry Schein One

- Uplifted customer NPS by 30 points and doubled user growth over a 12 month period through curation and execution of an impactful user-focussed product roadmap.
- Led the successful launch of Dentally (an acquired UK product) into the Australian market through defining and scoping market entry requirements.