## <u>Aimsoft RE-UNION Pre-project planning briefing held at Aimsoft's Boardroom on 12<sup>th</sup> October 2016.</u>

## MEMBERS PRESENT

- 1. Edgar Odinah (Head of Projects-The Chair)
- 2. Alexander Macharia
- 3. Stephen Munyao
- 4. Humphrey Kiboi

## Agenda

Pre-project briefing.

## **Proceedings**

Minute 1: Preproject Briefing	✓ Meeting called to order by Chair at 1.45Pm, Edgar Odinah.	Edgar
Minute 2: System	✓ Re-union's project is a complete package, therefore	Edgar
deliverables	Aimsoft shall, supply, install and customize the	Lugai
deliverables		
	following integrated AIMS insurance application modules and related software within the timeframe indicated in the implementation schedule.  i. AIMS GENERAL BUSSINESS.	
	a. Underwriting	
	b. Claims	
	c. Reinsurance	
	d. Accounts Receivable	
	e. E-commerce/Mobile	
	ii. AIMS FINANCIALS.	
	a. General Ledger.	
	b. Front office.	
	c. Payroll.	
	d. Fixed Assets Management.	
	e. Purchasing.	
	iii. AIMS MARKETING	
	a. Customer relationship	
	management.	
	b. E-commerce/Mobile.	
	iv. RELATED SOFTWARE.	
	a. Enterprise cyberquery	
	cyberscreen.	
	b. Linux operating System.	
		c. Oracle Database Software.
Minute 3: Work	✓ Alexander Macharia will handle AIMS	Edgar
splitting.	FINANCIALS	

	✓ Stephen Munyao will handle AIMS GENERAL BUSSINESS	
	✓ Humphrey Kiboi will handle AIMS MARKETING	
	and will liaise with both Alexander Macharia and	
	Stephen Munyao in implementation of the systems	
	they have been assigned.	
	✓ Alexander Macharia will be the team leader.	
	✓ The senior consultants should cover up the less	
	experienced one on instances that require doing so	
	however everyone is urged to exude confidence at all	
3.6	times.	T 1
Minute 4:	✓ Client to cater for upkeep, transport, meals and	Edgar
Accommodation	accommodation.	
and per diem.	✓ The rate for out of pocket expenses per diem is USD	
	\$50 payable per Monday in Malawian Kwacha. Per	
	diem shall be paid using the USD buying rate.	
	✓ The client should provide a descent and secure	
	accommodation and the consultants together with the	
	accompanying associate consultant are advised not to	
	check into a hotel that doesn't meet the expected	
	standards.	
	✓ Re-union shall obtain Work permits for the	
	consultants.	
Minute 5: The	✓ All requirements must be checked thoroughly and in	Edgar
contract	case there are new requirements a change request	
	should not be accepted without first going through	
	the office.	
	✓ Project is a hybrid one and hence the first go will be	
	shorter one at least one or two months. In the first	
	two weeks we shall be expected to do GAP	
	analysis/Requirements gathering after which a	
	schedule for the project will be prepared.	
	<ul> <li>Data migration plan to be carried out after GAP</li> </ul>	
	analysis.	
	✓ Only do what is in the requirements document.	
	✓ Work should be done from Monday to Friday except	
	when going live however the host must be authorized	
	by Aimsoft before that is done.	
Minute 6: Caution	✓ Claims outstanding, Debtors and Reinsurance to be	Edgar
	watched keenly because there have been a lot of	
	issues here.	
	✓ Keep a low profile while in Malawi since there are a	
	lot clients within Blantyre.	
Minute 7: Weather	✓ October is the hottest month in Malawi while	Edgar
	November, December and January are months for the	

	rainy season. May, June and July are the coldest Months.
Minute 8: Preparation	<ul> <li>✓ Each consultant to advice on the system that will be deployed at Re-Union. Most preferable Amaco or Sanlam's systems.</li> <li>✓ Preferable version for deployment should be the latest version of CQCS.</li> <li>✓ Each associate consultant urged prepare thoroughly for system that he has been assigned.</li> <li>✓ Humphrey urged to familiarize himself with the CRM, Web and Mobile Apps.</li> </ul>
Minute 9: Questions	<ul> <li>✓ Alex- Asked if he can deploy at General Alliance while at Re-union?         Edgar-Edgar responded that he shouldn't deploy anything to any of the sites apart from the ones sent to.</li> <li>✓ Steve- Asked if it is possible to get business cards. Edgar responded that whoever needs business cards should fill requisition forms which can be obtained from Simon.</li> </ul>

Meeting was adjourned at 2.53pm

Name and signature	Date
Chairman	
Secretary	
Witness	