

O'BRIAN DAVIS

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PROFESSIONAL BACKGROUND

O'Brian is an adept project management professional with over 8 years of experience adding value to teams across Automotive Services, Healthcare, and Manufacturing industries. He has expertise guiding teams to identify issues and implement data-driven strategies through process improvement and change management methodologies. He is proficient at leading large complex projects that entail commercial construction, demand planning, performance improvement, software implementation, and strategic decision-making.

O'Brian is an emotionally intelligent business leader with a keen ability to develop and empower highly functional teams to drive operational results. He is comfortable working with all levels of leadership and seamlessly manages conflict. He excels at relationship building, problem-solving, and synthesizing information in easily digestible formats. O'Brian tailors his approach to each client to maximize stakeholder value based on their unique needs.

SELECTION OF RELEVANT EXPERIENCE

PROJECT MANAGER, PORTFOLIO DEMAND PLANNING

O'Brian worked collaboratively with various teams to design and execute the process to collect 70+ projects for an Automotive Services organization with a multimillion-dollar portfolio. His efforts also entailed creating artifacts to support the Demand Planning process and a portfolio management dashboard for the Enterprise Project Management Office to seamlessly monitor the portfolio.

PROJECT MANAGER, SOFTWARE IMPLEMENTATION

O'Brian led the process for adopting and integrating a Shared Resource Facility Management Software at a premier healthcare organization which improved ordering and billing workflows across 28 shared facilities and thousands of users. He partnered with the vendor, developers, shared facilities, and other stakeholders to plan, design, test, and launch the software within 6 months. O'Brian managed 6 workstreams: Implementation Strategy Development, Software Configuration, User Authentication Integration, Financial Integration, Historical Data Migration, and User Training. He developed project timelines, remedied issues that arose, and kept teams on task.

FINANCE PROJECT MANAGER, COMMERCIAL CONSTRUCTION

O'Brian has expertise managing multimillion-dollar construction initiatives. His scope entailed developing the business case for dozens of capital projects and managing their capital and operational budget. For example, he oversaw the successful delivery of a \$8M commercial renovation at a healthcare organization. He worked closely with Construction and Design teams, as well as the project manager and project sponsor to ensure the renovation stayed within scope, budget, and the approved timeline. O'Brian also managed issues and risks, as well as communications with executive leadership.

Methodologies

- Kaizen
- Lean Six Sigma
- Plan Do Check Act
- Process Mapping
- Value Stream Mapping
- Waterfall
- Design Thinking
- Strategic Thinking

Functional Expertise

- Process Optimization
- Product Management
- Project Management
- Software Implementation
- Strategic Planning
- Business Analysis
- Change Management
- Consumer Insights
- Finance Management

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SELECTION OF RELEVANT EXPERIENCE

PROJECT LEAD, BUSINESS CONTINUITY PLANNING

O'Brian helped a healthcare delivery organization update their Business Continuity Plan in response to new federal requirements. He led the testing of 55 of the organization's most critical business functions and guided teams to update their plans. Evaluation of the business functions revealed several did not have an alternate site to continue operations during a crisis and that communication was fragmented across the organization. He supported executive leadership to identify and secure an organization to partner with and helped design a communication framework to ensure accurate, timely, and constant information sharing during times of crisis.

PROJECT LEAD, STRATEGIC PLANNING

O'Brian has expertise aiding executives of Healthcare Delivery Organizations to evaluate opportunities to redesign resources, expand service lines, and identify markets to enter. He helped a client address pain points surrounding excess demand for Behavioral Health Services. He created a matrixed team and guided them to identify solutions to optimize programs and resources to meet the excess demand. In addition to facilitating brainstorming sessions, O'Brian performed feasibility studies to help the team evaluate and prioritize their solutions. He pitched the proposed solution to executive leadership and got approval to build a \$99M state-of-the-art facility.

IMPROVEMENT CONSULTANT, WORKFLOW OPTIMIZATION

O'Brian has coached teams on the principles of Lean and Continuous Improvement, as well as guided them through obstacles they encountered during implementation. He led a multi-functional healthcare team to increase the percentage of completed patient transition of care plans from 27% to 42% within 6 weeks. He worked closely with the team to define, quantify, and analyze the problem. Once the team identified root causes, he guided them to develop KPIs and implement sustainable solutions.

BUSINESS ADMINISTRATOR

O'Brian has extensive experience managing various functions in Healthcare Delivery Organizations. He has guided over 43 service lines through annual budget preparations and oversaw the financial, operational, and strategic plan of a service line at a premier Academic Medical Center. In his role, he created and managed the service line's \$51 million-dollar annual revenue budget. He also directed the daily operations of the 300+ employee service line and numerous projects to improve productivity, maximize throughput, and efficiently leverage resources to add client and organizational value. He worked closely with teams to develop KPIs, identify opportunities for improvement, and enact interventions. In so doing, he improved staff productivity by 5% and beat revenue estimates by 8%.

Industry Experience

- Automotive Services
- Healthcare
- Manufacturing

Technology Expertise

- Microsoft Office 365
- PeopleSoft
- SAP
- EPIC
- Kezava
- QGenda
- Stratocore

Deliverables

- Business Case Analysis / Development
- Implementation workflows
- KPI and Dashboards
- Process Mapping
- Budget Forecasts
- Communication Plan
- Demand Planning & Organization Sizing
- Executive Steering Presentations