

# O'BRIAN DAVIS

[odavis@sei.com](mailto:odavis@sei.com) | [sei.com](http://sei.com)

## PROFESSIONAL BACKGROUND

O'Brian is an adept project management professional with over 8 years of experience adding value to teams across healthcare and manufacturing industries. He has expertise guiding teams to identify issues and implement data-driven strategies through process improvement and change management methodologies. He is proficient at leading large complex projects that entail performance improvement, software implementation, and strategic decision-making.

O'Brian is an emotionally intelligent business leader with a keen ability to develop and empower highly functional teams to drive operational results. He is comfortable working with all levels of leadership and seamlessly manages conflict. He excels at relationship building, problem-solving, and synthesizing information in easily digestible formats. O'Brian tailors his approach to each client to maximize stakeholder value based on their unique needs.

## SELECTION OF RELEVANT EXPERIENCE

### Improvement Consultant

O'Brian has coached teams on the principles of Lean and Continuous Improvement, as well as guided them through obstacles they encountered during implementation. He led a multi-functional healthcare team to increase the percentage of completed patient transition of care plans from 27% to 42% within 6 weeks. He worked closely with the team to define, quantify, and analyze the problem. Once the team identified root causes, he guided them to develop KPIs and implement sustainable solutions.

### Project Lead, Software Implementation

O'Brian led the process for adopting and integrating a Shared Resource Facility Management Software at a premier healthcare organization which improved ordering and billing workflows across 28 shared facilities and thousands of users. He partnered with the vendor, developers, shared facilities, and other stakeholders to plan, design, test, and launch the software within 6 months. O'Brian managed 6 workstreams: Implementation Strategy Development, Software Configuration, User Authentication Integration, Financial Integration, Historical Data Migration, and User Training. He developed project timelines, remedied issues that arose, and kept teams on task.

### Project Lead, Workflow Optimization

O'Brian worked collaboratively with multiple services lines of a healthcare delivery organization to design solutions that allowed them to achieve their wildly important goal of improving patient access. He supported a matrixed team to identify and prioritize pain points, as well as design timebound solutions. The team successfully developed a software that predicts resource utilization and inform teams of areas to reallocate resources to increase patient access, reducing the process time by 2 hours.

### Methodologies

- Kaizen
- Lean Six Sigma
- Plan Do Check Act
- Process Mapping
- Value Stream Mapping
- Waterfall
- Design Thinking
- Strategic Thinking

### Functional Expertise

- Process Optimization
- Product Management
- Project Management
- Software Implementation
- Strategic Planning
- Business Analysis
- Change Management
- Consumer Insights
- Finance Management



# O'BRIAN DAVIS

[odavis@sei.com](mailto:odavis@sei.com) | [sei.com](http://sei.com)

## SELECTION OF RELEVANT EXPERIENCE

### Business Administrator

O'Brian oversaw the financial, operational, and strategic plan of a service line at a premier Academic Medical Center. In his role, he created and managed the service line's \$51 million-dollar annual revenue budget. He also directed the daily operations of the 300+ employee service line, as well as numerous projects to improve productivity, maximize throughput, and efficiently leverage resources to add client and organizational value. He worked closely with teams to develop KPIs, identify opportunities for improvement, and enact interventions. In so doing, he improved staff productivity by 5% and beat revenue estimates by 8%.

### Project Lead, Strategic Planning

O'Brian worked closely with executives to evaluate opportunities to redesign resources, expand service lines, and identify markets to enter. He partnered with a client to identify solutions to optimize resources and meet the increasing demand for Behavioral Health Services. He created a matrixed team and guided them to identify the ideal services necessary to meet demand, as well as determine required resources. He performed feasibility studies and helped the team prioritize solutions to redesign an existing building or build a new one. O'Brian pitched the recommended solution to senior leadership and secured approval to build a \$99M state-of-the-art inpatient facility slated to open in late 2023..

### Finance Management, Budget and Capital Campaigns

O'Brian has expertise managing multi-million-dollar initiatives and daily operations. He has guided over 43 service lines through annual budget preparations, created business cases for dozens of projects, and overseen several capital projects. For example, he worked closely with design and construction teams on a \$8M renovation project. He partnered with teams to keep renovation on task and evaluate changes in scope and expenditure.

### Project Lead, Business Continuity Planning

O'Brian worked with a healthcare delivery organization to update their Business Continuity Plan in response to new federal requirements. He led the testing of 55 of the organization's most critical business functions and guided teams to update their plans. Evaluation of the business functions revealed a need for alternate sites for select inpatient service lines and that communication was fragmented across the organization. He collaborated with key stakeholders to identify an organization to partner with and coordinated the agreement development. He also helped design a communication framework to ensure accurate, timely, and constant information sharing during times of crisis.

### Industry Experience

- Healthcare
- Manufacturing

### Technology Expertise

- Microsoft Office 365
- PeopleSoft
- SAP
- EPIC
- Kezava
- QGenda
- Stratocore

### Deliverables

- Business Case Analysis / Development
- Implementation workflows
- KPI and Dashboards
- Process Mapping
- Budget Forecasts
- Communication Plan
- Demand Planning & Organization Sizing
- Executive Steering Presentations

