

Andrew Quatkemeyer

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PROFESSIONAL BACKGROUND

Andrew Quatkemeyer is a proven leader with 11 year of experience in large, complex international and industrial environments. He is a former U.S Army officer, that has demonstrated the ability to thrive in uncertainty, and in fast paced decision making circumstances. He has a broad experience in program/product management responsible for strategic development through execution delivery. Adept at organizing, developing, leading, and influencing teams in complex situations to drive results. He has a track record of sustained program profitability through an agile combination of solutions orientation for customer satisfaction, innovation, and efficiency. Andrew holds a Master's degree in Business Administration, a Bachelor's in Psychology , and a Project Management Professional (PMP) Certification. Andrew is a data driven leader utilizing schedule, cost management, earned value management, and risk and opportunity management to plan and execute his work.

SELECTION OF RELEVANT EXPERIENCE

Project Management | Agile Development

Andrew was most recently a project manager in a Fortune 500 company. He worked with cross functional teams to coordinate IT development work to include feature and requirement development across multiple workstreams and product groups. Lead in the execution and prioritization of backlog while working with team members to resolve issues and bugs. Drove teams to execute work across each program increment. Additionally, was appointed and lead multiple escalation instances for the direct of product. Andrew resolved these issues through strong lines of communication with internal and external stakeholders to strengthen and stabilize products in product. As a result, these efforts helped the business recognized over \$100M in revenue.

Business Program Manager | ERP and MES

Andrew was the business program manager for a multi division ERP and MES implementation. The project was for a commercial business that transitioned from obsolete systems to modern SAP S4/HANA and Factory Logix's shop floor execution. Andrew worked with stakeholders across multiple functions both internal and external to coordinate and execute the requirements, design, and blueprinting phase of the project. Andrew ensured clear lines of communication with repository of meeting minutes, rolling action item lists, steer-co's, and process flows through this critical phase. The project was on time and on budget and staged for a successful go live.

Program Manager | New Technology Insertion

Andrew served as a Program Manager for a government funded research and development project. The intent of the project was to develop an advanced infrared sensing technology for the F-35. Andrew lead a matrix IPT of technical and manufacturing members through the design, test, and qualification phases of the project. As a cost plus project, the program was successfully completed on time and on budget achieving the governments desired test readiness level 8 (prepared to go into production). The successful completion of the program created additional opportunities for advanced technology supporting not only the F-35 but also other customer funded research and development.

Certifications

- Project Management Professional (PMP)

Technology Expertise

- Microsoft Office Suite
- MS Project
- SharePoint
- JIRA

Deliverables

- Program/Project Plans & Strategy
- Status Reports
- Budget Forecasts
- Earned Value Metrics
- Project Schedules
- Business Case Development
- Turn Around Plans
- Shareholder/ Executive Management Reporting
- Competitive Proposals

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SELECTION OF RELEVANT EXPERIENCE

Product Manager | Advanced Infrared Sensor Portfolio

Andrew served as the product manager for an advanced infrared sensor supporting the F-35 worth over \$120M. Andrew took over the product which included production, sustainment, and production non-reoccurring projects. Andrew led multiple fully earned value compliant proposals from RFQ through negotiations. When Andrew joined the team, the product was ramping up to achieve full rate production. The requirement was to increase throughput from 75 units to 130 units a month. Andrew realized the challenges ahead and built a strong cross functional IPT. Through his leadership, he empowered the team to have ownership and utilize data for decision making. Through detailed capacity analysis, development and build of special tooling and test equipment, analysis of yields, and implementing process improvements, throughput goal was achieved. Additionally, during this time Andrew facilitated in the movement of a critical sub-assembly manufacturing process from Pasadena, CA to Mason, OH. During this time, Andrew established a critical customer relationship that grew into an industry partnership. As demand increased on the F-35, Andrew was a critical member of an industry wide recovery plan to increase sustainment output across three corporations resulting in greater trust and confidence in the company's abilities to meet the war fighters needs. In culmination, he led, coached, and mentored his cross functional teams through multiple challenges. Despite these challenges the program was able to achieve a 9% cost reduction, and an average profit of 19% by delivering more than 6,000 units.

Operations Management | Sensor System Integration

Andrew led a seven-member team in a high-tempo, technical manufacturing environment. He managed efficient workflow of a variety of technically complex infrared camera assemblies. During his time in operations management, he worked with his team to modernized the production lab to run effectively and enable team success. Andrew developed team members by setting goals, providing mentorship and direction, and evaluating performance. Some highlights of his work in operations include improving first pass yields of final testing from 90% to 98.9%, Organizing the realignment of the manufacturing floor to increase testing capability, efficiencies, workflow, and overall throughput resulting in the 5% cost savings. As a result, the work center increased the monthly average of deliverables from 24 business units to 47 with an annual sales of \$38M.

U.S Army Officer | Reconnaissance Unit Leader

Andrew commissioned into the United States Army as a Armor officer. After completing officer training he was assigned to the 101st Airborne Division where he joined a reconnaissance unit. During his time in the Army, he held multiple positions with progressively increased scope and overall responsibility. Andrew executed as an individual contributor & leadership roles of teams ranging from six to 24 direct reports. He successfully lead teams in pre-combat training as well as combat operations. During his time in the military he established his proven ability to build cohesive teams with confidence and mission success. This is where Andrew learned the criticality of planning, communication, risk mitigation, and the ability to operate in an ambiguous environment. These experiences set the foundation for his success as a program manager throughout his career. Andrew to this day still maintains the highest degree of discipline and holds his teams and himself to the highest standards to achieve success.

Industry Experience

- Payment Processing
- Aerospace and Defense
- Production, Sustainment, and Manufacturing
- ERP and MES
- IT services

Functional Expertise

- Leadership
- Product Owner
- Business Analyst
- Program Management
- Operations Management
- Process Improvement
- Data Analysis
- KPI Analysis and Reporting
- Cost and Schedule Management
- Risk and Opportunity Management