

CONNER BIEKER

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PROFESSIONAL BACKGROUND

Conner brings over 9 years of professional experience in supply chain, project management, engineering, and business analytics. His experience across various levels of supply chain has provided him with the necessary skillset to identify and solve problems at both an operational and at an executive level. He brings experience in developing and incorporating end-to-end supply chain solutions through problem solving methodology by using in depth data analytics and knowledge of industry best practices. He has the necessary interpersonal skillset to communicate at all levels within a business to ensure a strong client relationship.

SELECTION OF RELEVANT EXPERIENCE

Lead Consultant – Business Transformation

Led multiple end-to-end supply chain improvement projects for a Fortune Global 500 client that involved improving and developing new processes to create a stable healthy supply chain. With a focus on inventory health, redesigned the Demand Planning framework by designing and implementing new Safety Stock calculations resulting in a \$2M inventory optimization and led a team in implementing an upgraded forecasting software to drive better future material health. Across the Supply Planning space, worked to optimize Master Data sets across multiple ERP systems to drive better system utilization and standardization. Led a cross-functional team in a customer focused initiative to improve On-Time Delivery by 15% by creating automated order releases and standardizing processes to become focused on meeting customer requirements.

Senior Manager – Business Transformation & Supply Chain Services

Led a global team of 85 members to support a Fortune 500 client in material health and purchase order management. Designed and implemented a business intelligence dashboard that can be used to track supplier performance and purchase order health across 37 different global locations by combining data reports from 20+ different ERP systems. Worked to drive improved order health and reported to executive team members surrounding inventory availability and outlook on a weekly basis. Improved visibility to incoming material by 60% by driving client expectations down to the supply base. Led a team to onboard existing suppliers to EDI software to improve purchase order acknowledgement and commit visibility.

Design Engineer

Helped lead an engineering design project for a Fortune 500 company by utilizing existing machine designs and reverse engineering to meet customer requirements. Created engineering prints and worked with the shop floor to ensure design intent was being met. Drove initiatives with a project management team to introduce new vendors with reduced cost and improved lead times and was successful in reducing the cost of the project by 30%. Monitored machine build and testing to ensure critical client deadlines were being met and documented future state design improvements.

Industry Experience

- Aerospace
- Fire Suppression
- Building Management Systems
- Industrial Refrigeration
- Manufacturing
- Electrical Components
- Engineering Design

Functional Expertise

- Operational Excellence
- Supply Chain Management
- Project & Program Management
- Business Transformation
- Change Management
- Process Improvement

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SELECTION OF RELEVANT EXPERIENCE

Manager - Supplier Development

Worked alongside of a Fortune 500 aviation client to drive initiatives around a rapidly growing industry. Visited over 30 aviation suppliers globally to perform on-site assessments and drive lean initiatives. Performed capacity analysis studies to determine readiness for new product releases and ability to ramp up to expected demand projections. Worked alongside supplier management and members of the shop floor to drive best practices around material flow and helped to implement improved work instructions, quality management, and improved order management. Provided suppliers with visibility to future forecast and worked with ownership to create hard capacity plans to ensure production can meet future demand.

Delivery Initiatives Leader – Military Applications

Responsible for setting and tracking quarterly military spares targets for a Fortune 500 aviation client during a time in which commercial engine sales were experiencing a major downturn. With pressure from leadership to exceed previous years targets, large datasets were analyzed and tracked to identify the largest revenue sales opportunities in military spare hardware. Worked with suppliers to ensure that critical shipment deadlines were to be met and identified projected revenue to the targets and analyzed potential gaps and risks to present to senior leadership. Was successful in meeting and exceeding revenue targets for 3 quarters by over \$5M.

Product Quality Engineer

Managed a total of 20 aviation suppliers to ensure hardware shipped was compliant to aviation standards and met requirements per Fortune 500 aviation client drawings. Managed quality escapes by working containment plans across cross-functional teams to ensure non-compliant hardware was contained in the case of a quality event. Worked root cause corrective action plans with suppliers to ensure Poka-yoke processes were put into place to reduce quality defects. Performed multiple on-site quality assessments with suppliers to ensure existing processes met aviation quality standards and worked to incorporate improvement plans when defects were detected in the process.

Director of Supply Chain Management

Led a global team in supporting procurement for a Fortune 500 aviation client by driving cost out initiatives, quality assurance, and on-time delivery. Managed delivery of hardware for over 100 aviation suppliers and helped drive strategic sourcing plans focused on supplier quality and delivery performance. Developed and tracked burn down plans to present to senior leadership around material recovery and helped create data projections around inventory health and revenue planning. Analyzed large data sets to identify potential defects that could lead to disruptions in delivering product to the customer.

Technology Expertise

- Microsoft Office 365
- MRP
- Power BI
- Oracle
- SAP
- SolidWorks

Methodologies

- Lean / Six Sigma
- Continuous Improvement
- Project Management
- Quality Assurance
- RCCA
- PFMEA

Deliverables

- Strategic Planning
- Value Stream Mapping
- Strategic Sourcing
- Data Analytics
- Facility & Network Optimization
- Future State Roadmap
- Vendor Assessment