

Matthew Korpusik

Mr. Korpusik possesses more than 22 years of experience in managing both strategic and tactical projects. He is a proven leader with a history of leading change and implementing large-scale projects within large corporate environments. Mr. Korpusik's background and experience in both technology and quality allows him to develop well-rounded, holistic solutions for his clients. His project management experience has well prepared him to lead others or to participate as a team member with a focus on schedules, budgets, quality assurance, and deliverables. Mr. Korpusik has successfully driven initiatives such as Data Quality Strategy, Product Redesign, Organizational Redesign, Business Process Optimization, and Report Automation. With his broad and diverse background, he has the ability to work with all levels of the organization to quickly understand client needs and successfully drive projects to completion.

Methodologies: Waterfall System Development Life Cycle • Lean Six Sigma •

Cross-Functional Process Mapping • Statistical Modeling & Analysis • Design for Six Sigma • Organizational Design • SAFe

Agile

Deliverables: Business Requirement Documentation • Business Process Analysis and

Optimization • Project Management Schedules and Budgets • Statistical Analysis • Risk and Controls Assessments • Test Documentation • Procedure

and Policy Development • Business Case Development

Technologies: Led: COBOL • HTML/Java • Oracle ERP • Business Objects •

Visual Basic • MS SQL Server • Oracle Enterprise Data Quality •

TIBCO

Proficiency: MS Excel • MS Word • MS PowerPoint • MS Project •

MS Access • Visio • Minitab • SAS • SharePoint • JIRA

Functional Areas: Program Management • Finance • Business Process / Performance

Management • Data Analysis • Supply Chain • Vendor Management • Quality Management • Risk and Audit

Industries: Aviation Manufacturing • Information Technology Services • Steel Brokerage

& Transportation • Financial & Investment Services • Retail/CPG • Medical

Device Manufacturing

Education / M.B.A. • Management Information Systems • Xavier University

B.S. • Management Information Systems • Miami University

Certifications: Six Sigma Green Belt Certification (2000)

Six Sigma Black Belt Certification (2002) Project Management Professional (2014)



Business & Application Experience:

PROJECT MANAGER, TECHNOLOGY MODERNIZATION PROGRAM FOR A RETAIL COMPANY IN THE RETAIL INDUSTRY

Mr. Korpusik served as the project manager for the assessment and execution of technology modernization program. This included leading a four month assessment to identify and recommend a roadmap and strategy for modernizing legacy systems, then transitioning to developing the business cases, funding and execution of the identified program scope.

PROJECT MANAGER, TECHNOLOGY PLATFORM ASSESSMENT FOR A MEDICAL DEVICE COMPANY IN THE HEALTHCARE INDUSTRY

Mr. Korpusik served as the project manager for a technology platform assessment, focused on developing requirements, documenting current and future state processes, evaluating internal and vendor provided solution options, conducting a Request for Proposal with vendors and facilitating the project team to assess and choose a standard solution across multiple medical device companies.

SCRUM MASTER, MASTER DATA MANAGEMENT PROJECT FOR A RETAIL COMPANY IN THE RETAIL INDUSTRY

Mr. Korpusik served as the scrum master for a master data management (MDM) project, focused on improving data conversion quality and velocity. He was responsible for supporting a team to collect and stage vendor data, perform data validations, develop derivation logic and support data conversion into the master data management environment. He also served as scrum master for the Systems team, managing the infrastructure, deployment and testing teams focused on supporting the rest of the feature teams within the program.

PROJECT MANAGER, SALES PROCESS REDESIGN PROJECT FOR A STOCK BROKERAGE COMPANY IN THE FINANCIAL SERVICES INDUSTRY

Mr. Korpusik served as the project manager for a stock sales process redesign project, focused on reducing cycle time and increasing win and retention rates. He was responsible for documenting the current process, identifying process failures and inefficiencies, developing process/system/organizational recommendations and managing the implementation of the recommendation.

PROGRAM MANAGER, MANAGED ACCOUNTS PROGRAM FOR A WORKPLACE INVESTMENT COMPANY IN THE FINANCIAL SERVICES INDUSTRY

Mr. Korpusik served as the program manager for the professionally managed account product offering within workplace savings plans. Within the program, he delivered \$10M in product enhancements, \$2M in operational controls and over 50 process improvements to provide greater capabilities and increased stability to the product operation. The project delivered the systemic and operational capability required to help drive sales to 200% of the 2013 goal.

PROGRAM MANAGER, ELIGIBILITY AND ENROLLMENT REDESIGN PROGRAM FOR A WORKPLACE INVESTMENT COMPANY IN THE FINANCIAL SERVICES INDUSTRY

Mr. Korpusik served as the program manager for the participant eligibility and enrollment automated services within workplace recordkeeping operations. The



calculation and transaction of participant eligibility and enrollment are performed by automated programs, which historically resulted in millions of dollars in losses. Mr. Korpusik identified all of the known issues and developed a multi-year, \$7M program to remediate errors, increase capabilities to meet regulatory requirements and achieve competitive parity, and redesign processes and organizational models to provide greater accountability and control. This program will save the firm over \$1.5M per year in loss mitigation and efficiency gains.

PROJECT MANAGER, DATA QUALITY DESIGN PROJECT FOR A WORKPLACE INVESTMENT COMPANY IN THE FINANCIAL SERVICES INDUSTRY

Mr. Korpusik served as the lead designer for the participant data quality program within workplace investing operations. He designed the technology architecture, operational organization and processes for a new program to apply logic through systematic edits to payroll data feeds from clients to ensure data accuracy and completeness prior to updating the 401(k) recordkeeping system. This project has delivered over \$8M in savings annually through reduced rework, reduced manual processing and decreased cycle time.

PROGRAM MANAGER, QUALITY PROGRAM DEVELOPMENT FOR A COMMODITIES BROKERAGE COMPANY IN THE STEEL INDUSTRY

Mr. Korpusik created, implemented and managed a quality organization within a metals brokerage and services company. This included creating a 10 person team, developing training materials, developing scorecards and project identification and execution. During this time, the team implemented over 40 process improvement projects to completion in one year, utilizing Six Sigma and Lean methodologies. The team also developed process maps and standard operating procedures for the current state transaction processes and utilized Statistical Process Control to manage performance within the Brokerage and Services business.

PROGRAM MANAGER, ACCOUNTS RECEIVABLE RECONCILIATION FOR A COMMODITIES BROKERAGE COMPANY IN THE STEEL INDUSTRY

Mr. Korpusik served as project manager on a project to improve Account Receivables collections within a metals brokerage and services company. He collaborated with the CFO and multiple client finance executives to improve the exchange and accuracy of billing information. He focused on process and systems improvements to reduce the aged Account Receivables (30 days +) balance from \$6M to \$130K within one year.

PROGRAM MANAGER, VARIABLE COST AND PRICING IMPROVEMENTS PROGRAM FOR AN INFORMATION TECHNOLOGY SERVICES COMPANY IN THE INFORMATION TECHNOLOGY INDUSTRY

Mr. Korpusik served as program manager for the Variable Cost Productivity program within the IT services business. This program was focused on identifying opportunities and implementing solutions to reduce the company's overall variable cost savings by \$10M. He managed the program budget and schedule, project status and communications, led a cross-business team of 30 people and worked closely with the executive committee on impacts to the company's strategy. The project developed a method to track Variable Cost Productivity savings across multiple divisions of the business, link them to the financial systems and identify best



practices and areas for improvement. The overall benefit of the program was \$11M in variable cost savings, exceeding the \$10M goal.

MASTER BLACK BELT, QUALITY IMPROVEMENT PROGRAM FOR AN INFORMATION TECHNOLOGY SERVICES COMPANY IN THE INFORMATION TECHNOLOGY INDUSTRY Mr. Korpusik served as a Master Black Belt within the IT services business. He was responsible for all quality initiatives within the Services business, including the Service Fulfillment, Product Fulfillment, and Issue Resolution processes. In his role, he was responsible for company-wide initiatives, as well as managing a team of five Black Belts and providing oversight for their projects. His main responsibilities were leading and mentoring quality improvement projects, developing a digital cockpit for the key company metrics, maintaining the quality KPIs for the company and leading customer projects and engagements.

BLACK BELT, QUALITY IMPROVEMENT PROGRAM FOR AN INFORMATION TECHNOLOGY SERVICES COMPANY IN THE INFORMATION TECHNOLOGY INDUSTRY

Mr. Korpusik served as a Black Belt within the IT services business. He was responsible for leading projects within the Services business, including the Service Fulfillment, Product Fulfillment, and Issue Resolution processes. In this role, he was responsible for company initiatives as a project manager, focusing on areas, including: a customer IT help desk project that increased ITS' call center Resolved on First Level (ROFL) rate by 10%; a project that reduced the vendor payment span by 140 days and increased vendor invoice processing accuracy from 25% to 100%; defined and implemented a Service Model for a new Server & Network remote monitoring service offering.

PROJECT MANAGER, LEGAL AND COMPLIANCE SYSTEMS FOR AN AIRCRAFT ENGINE MANUFACTURER IN THE AVIATION INDUSTRY

Mr. Korpusik served as an IT project manager supporting the Legal and Compliance teams. During his role, he designed and implemented a web-based export system that resulted in \$200,000 of productivity savings per year in risk avoidance. He also managed the creation of multiple interfaces from manufacturing and sales systems to the export system that increased the availability of data, streamlined the shipping process by eliminating human intervention through automated screening and clearance of shipments. This export system was recognized by the U.S. State Department as "best in class". Mr. Korpusik also consulted with the State Department to help develop guidelines and best practices for other companies to consider within their export management process. He also implemented a department-wide, webbased, third-party case management application for the legal and compliance departments that resulted in productivity savings of \$150,000 per year and decreased case resolution cycle time by an average of twenty days per case.

PROJECT MANAGER, INFORMATION MANAGEMENT LEADERSHIP PROGRAM FOR AN AIRCRAFT ENGINE MANUFACTURER IN THE AVIATION INDUSTRY

Mr. Korpusik participated in a two year management program, which consisted of four, six month rotations and additional technology and management training. Within his rotations, he managed the defect process for an Oracle ERP implementation, implemented the initial phase of the company data warehouse, managed an Oracle



Financials implementation in Brazil and managed systems integrations for mergers and acquisitions.