# CASEY AUFFART

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Ms. Auffart is a multifaceted professional with over 17 years of proven experience in operations, client facing and internal leadership roles. She is enthusiastic in approaching organization-wide challenges from many angles and utilizing her expertise to deliver effective solutions. She has a collaborative management style and ability to excel independently. She utilizes analytical/assessment skills in implementing strategic initiatives to support critical client goals and objectives while enhancing business growth and development.

Ms. Auffart can apply staff development, program management, business acumen, strategic planning and strong relationship building experience to add measurable value. She is an experienced leader of Program Management, Procurement and Operational Excellence with a reputation of establishing tight-knit, trustworthy relationships based upon integrity, experience, and outstanding interpersonal skills. She excels in fast paced environments where she can act quickly to drive measurable results and present creative solutions.

## **SELECTION OF RELEVANT EXPERIENCE**

### Program Manager at a fortune 500 work force solutions company

Ms. Auffart was the program manager for a complex supply chain transformation program that included modernizing their retail merchandising system by integrating with their new warehouse management system, establishing a new distribution center, and improving supply chain processes and documentation. She collaborated with executives, IT development teams, and operation managers on a continual basis to track progress, manage accountability across the program, and ensure that status, progress, risks, and issues were clearly defined and addressed. A successful inbound and outbound go live was accomplished by the distribution center by cross-pollinating solutions and more effective engagement with the technical solution teams. Ms. Auffart led the day-to-day implementation of the program while also managing multilayered communications across the client and technical team, as well as coordinating and monitoring complex operational processes and several weekly customer encounters.

### Program Manager of Operations at a fortune 500 work force solutions company

Ms. Auffart was responsible for leading a team and building relationships with key decision stakeholders. She helped drive the program evolution, implementation and leading the process changes to deliver value. She coordinated and led multiple client/internal projects; as well as partnering with the lead project manager to implement SOW for the client and working with multiple team members on all levels to execute process, financials, and the VMS tool. Ms. Auffart reviewed and monitored processes/procedures and implemented improvements where possible. She developed multiple SOPs, training guides, operational processes, and procedures to drive savings, automation, and continuous improvements. She helped assist the client in multiple audits and network access cleanup. Ms. Auffart anticipated, detected, and eliminated multiple errors to maintain a smooth workflow for the client's internal systems. She launched internal tools to drive efficiencies throughout her direct team. She drove internal compliance with policies, procedures, strategies, and guidelines on an ongoing basis. She used the agile methodology to automate a few manual processes by planning, designing, and executing the delivery with the IT Data team.

### **Industry Experience**

- Retail CPG
- Aviation
- Advertising & Marketing
- Business Services
- Pharmaceuticals
- · Retail Supply Chain

#### **Functional Expertise**

- Program/Project
  Management
- Process Improvement
- Relationship Development
- Change Management
- Vendor Management and Procurement
- Sourcing Strategy
- · Performance Analysis
- · Creative Problem Solver
- Communications
- Auditing
- · Quality Assurance
- Six-Sigma White Belt
- Certified Scrum Master (CSM)



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### Senior Procurement Lead at a fortune 500 work force solutions company

Ms. Auffart utilized category specific expertise to work with business stakeholders to determine category strategy, optimize supplier base, conduct sourcing events, negotiate, and support contract execution. She helped drive the program evolution, implementation and leading the process changes to deliver value. Consulted with hiring managers daily on their SOW and IT contractor needs and leading them through the process. She was responsible for leading and managing the implementation of different projects and was the SPOC for the VMS tool that was used by multiple users on the client and supplier side. Ms. Auffart negotiated with suppliers to meet company standards of quality, delivery, and drive cost savings. She developed and assisted in the development of documents and procedures to drive compliance. Ms. Auffart managed SOW and IT requests from end to end and tenure limits on all external resources. She managed 2 \$50+million in spend between SOW and IT. She developed multiple SOPs, training guides, operational processes, and procedures to drive savings and continuous improvements. She used the agile methodology when bidding out big projects for the client, implementing the IT process of external resources and working with the client to decide which VMS tool was best to use.

### Sourcing Lead

Ms. Auffart led and executed strategic marketing sourcing strategies to deliver against goals and objectives for all clients. She identified key areas for cost and efficiency improvement, develop and implement improvement strategies in partnership with clients and suppliers. She identified, qualified, and implemented new supplier partners in the promotional industry that met sourcing goals and objectives. Ms. Auffart administered and executed against the sourcing teams SOPs, systems, and processes such as supplier registration/qualification, performance management and cost savings tracking. She conducted new supplier research as well as RFI/RFP deployment and analysis. She oversaw all quality assurance issues; and participated in supplier audits in conjunction with client's QA team. Ms. Auffart also ran quarterly business reviews with all sampling, fulfillment, and secondary packaging suppliers.

### **Senior Sourcing Lead**

Ms. Auffart developed and sustained strong relationships with both supplier and internal engineers. She demonstrated a quick and efficient system for learning the integral tools of the procurement system. She evaluated current and anticipated requirements, determined potential sources, stimulated competition, and performed continual market analysis in monitoring supplier progress. She oversaw procurement activity of assigned commodities and minimized cost of materials while maintaining optimum quality and meeting schedule needs. She solicited and evaluated proposals employing appropriate negotiation, cost, and price analysis techniques, together with effective utilization of available expertise from supporting organizations. Ms. Auffart implemented purchase contracts with sound purchasing practices and assured compliant acquisition of material or service that met applicable company and government regulations. She procured an estimated \$15 million annual spend over 5000+ parts, and consistently met business deflation goal of -4% or department goal.

### **Technology Expertise**

- Microsoft Office 365
- · SAP Fieldglass
- · Sales Force

#### **Deliverables**

- Demand Planning & Organization Sizing
- Cost Savings
- · Budget Forecasts
- Reporting

