

DOING BUSINESS ELECTRONICALLY AWARDS

2012



AWARD CATEGORIES



Automation

- Save time and money by automating a process

Forms

- Solve a business problem or generate an alert

Going Green

- Assist the environment by reducing paper

Integration

- Creatively use import profiles to import data

Reporting

- Build an SSRS report to make better decisions

AUTOMATION





3rd Place



MACS

MID-ATLANTIC
CONVENIENCE STORES

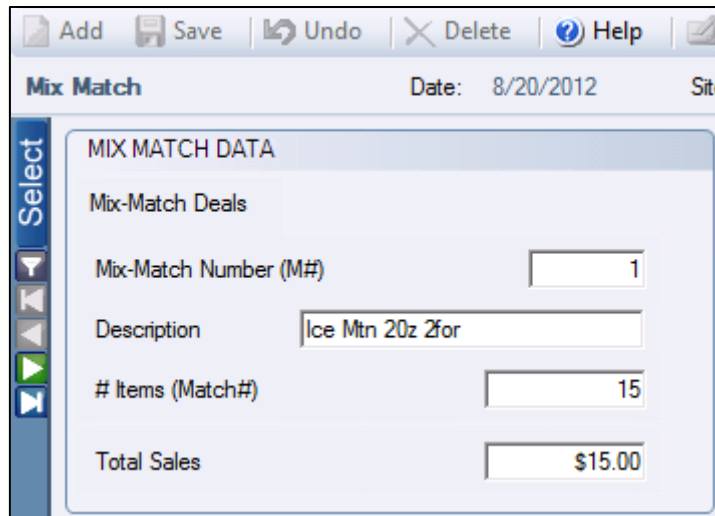
Old Process	New Process
Manually run TXRPT to generate VA Tax Export	Calendar item prompts a TXRPT saved setting
Manually manipulate data in Excel and Word	Automated scheduled task starts SQL process: <ul style="list-style-type: none">• Checks for the source file• Imports source file• Formats output file• Archives previous month's source and output files• Places output file in share folder
Manually upload file to Virginia Tax Department	File uploads automatically to VA Tax Department

“This process has saved MACS hours of time each month by accurately creating the export file that VA requires and removing the need for manually manipulating the data in Excel.”

-Scot Tomlinson



Schierl Sales Corporation



“There is a lot that goes into the process but now that it is all set up with automation behind the scenes it takes a very short amount of time to produce take rate analysis for operational analysis. ”

-Kelly Kitowski

Mix Match from 7/31/2012 to 7/31/2012		
Date: 7/31/2012		
Mix Match Description (TEMscMxMtcDesDATT) - 12 PK PEPSI 2 FO		
Site		
Site: 51 ND	1	8
Site: 54 PR	1	8
Site: 57 WS	3	16
Site: 75 MW	5	24
Site: 79 RU	2	8
Site: 81 AD	1	8
Site: 88 KL	3	16
Mix Match Description (TEMscMxMtcDesDATT) - 12 PK PEPSI 2 FO Totals	16	88
Mix Match Description (TEMscMxMtcDesDATT) - 16OZ COKE 2FOR		
Site		
Site: 51 ND	1	2.22
Site: 54 PR	4	6.66
Site: 57 WS	13	15.54
Site: 58 CR	3	13.38
Site: 60 WT	17	22.2
Site: 62 WA	2	2.22
Site: 63 AV	1	2.22
Site: 75 MW	2	2.22
Site: 79 RU	1	2.22
Site: 80 JC	3	4.44
Site: 81 AD	5	6.66
Site: 82 MA	10	15.54
Site: 83 MN	5	6.66
Site: 86 SH	4	6.66
Site: 88 KL	3	4.44
Site: 96 EC	1	2.42
Site: 98 MS	2	2.42



1st Place



Quality Oil Company LLC

Automation: 1st Place

UC12

Deposit
Deposit (From Form)

Coupons
Count Amount
Manufacturer
Store-Gas
Store-Other
Total Coupons
Larger Loyalty Discount
Total Ticket Disc
Total Coupons & Loyalty
TeleCheck
Electronic Checks
Check Corrections
ET E-Checks

Credit Cards
N/W Summary Report
N/W Summary Purchases
N/W Summary Refunds
N/W Net Credit Cards
Network Report
Network Report Purchases
Network Report Refunds
Network Report Total
Network Report STORED Amt
D-16s (Manual Credit Cards)
Shell Credit Card Over/Short
Qual Gift (VX570)
NBS Credit Cards Amount
Quality Fleet
TOTAL CREDIT CARDS

☒ Visible
Layout
Field Profile
Source Type:
Data ID:
Manufacturer Coupon Amount
Length: Dec Digits:
☐ Read-only
☐ Allow comments
☐ Audit if changed: time(s)
☒ Tab stop Order:

File Edit Help
Add Save Undo Delete Print Post Help

Batch ID: 641 Status: Unposted Recon ID: COUPONMFG Created: 8/21/2012 5:01:29 PM CORPORATE\dbo Currency: USD

Book Values
Select All Unselect Unmatch ☒ Sum By: Week ☐ On Hold

Match	Ref No	Date	Site	Amount
<input checked="" type="checkbox"/>		08/09/2012	1011	10.55
<input checked="" type="checkbox"/>		08/09/2012	1019	22.75
<input checked="" type="checkbox"/>		08/09/2012	1020	21.00
<input checked="" type="checkbox"/>		08/09/2012	1046	31.75
<input checked="" type="checkbox"/>		08/09/2012	1064	42.75
<input checked="" type="checkbox"/>		08/09/2012	1067	25.02
<input checked="" type="checkbox"/>		08/09/2012	1068	16.50
<input checked="" type="checkbox"/>		08/09/2012	1069	85.14
<input checked="" type="checkbox"/>		08/09/2012	1075	30.50
<input checked="" type="checkbox"/>		08/09/2012	1078	59.92
<input checked="" type="checkbox"/>		08/09/2012	1082	70.97
<input checked="" type="checkbox"/>		08/09/2012	1084	19.75
<input checked="" type="checkbox"/>		08/09/2012	1086	7.50
<input checked="" type="checkbox"/>		08/09/2012	1088	41.43
<input checked="" type="checkbox"/>		08/09/2012	1092	53.38
<input checked="" type="checkbox"/>		08/09/2012	1095	38.94
<input checked="" type="checkbox"/>		08/09/2012	1096	46.62
<input checked="" type="checkbox"/>		08/09/2012	1108	1.00
<input checked="" type="checkbox"/>		08/09/2012	1109	14.00
<input checked="" type="checkbox"/>		08/09/2012	1117	27.70
<input checked="" type="checkbox"/>		08/09/2012	1140	25.90
<input checked="" type="checkbox"/>		08/09/2012	1141	37.25
<input checked="" type="checkbox"/>		08/09/2012	1142	49.19
<input checked="" type="checkbox"/>		08/09/2012	1144	9.65
<input checked="" type="checkbox"/>		08/09/2012	1146	22.00
<input checked="" type="checkbox"/>		08/09/2012	1147	4.50
<input checked="" type="checkbox"/>		08/09/2012	1205	10.00

Add Item(s)
Automatch
Match Items

Show:
☐ All
☒ Matched

Actual Values
Select All Unselect Unmatch ☐ Sum By Date

Match	Ref No	Date	Site	Amount
<input checked="" type="checkbox"/>		08/09/2012	1011	10.55
<input checked="" type="checkbox"/>		08/09/2012	1019	22.75
<input checked="" type="checkbox"/>		08/09/2012	1020	21.00
<input checked="" type="checkbox"/>		08/09/2012	1046	31.75
<input checked="" type="checkbox"/>		08/09/2012	1064	42.75
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<input checked="" type="checkbox"/>		08/09/2012	1095	38.94
<input checked="" type="checkbox"/>		08/09/2012	1096	46.62
<input checked="" type="checkbox"/>		08/09/2012	1108	1.00
<input checked="" type="checkbox"/>		08/09/2012	1109	14.00
<input checked="" type="checkbox"/>		08/09/2012	1117	27.70
<input checked="" type="checkbox"/>		08/09/2012	1140	25.90
<input checked="" type="checkbox"/>		08/09/2012	1141	37.25
<input checked="" type="checkbox"/>		08/09/2012	1142	49.19
<input checked="" type="checkbox"/>		08/09/2012	1144	9.65
<input checked="" type="checkbox"/>		08/09/2012	1146	22.00
<input checked="" type="checkbox"/>		08/09/2012	1147	4.50
<input checked="" type="checkbox"/>		08/09/2012	1205	10.00

“Import coupon data through SIIMPS and PDI/Item Reconciliation matches against the amounts from DRE.”

FORMS





3rd Place



Quality Oil Company LLC

“We are leveraging stacked alerts from Field Data ID’s to report on lottery and cash over/short variances, sending to various levels of the organization in CIO, based on threshold dollar amounts. This level of escalation keeps the right levels of the organization involved based on the variance amount.”

-David Bohanon

From: Information Systems
Sent: Tuesday, August 21, 2012 1:00 PM
To: QM Financial Statements
Subject: PDI/Enterprise DR Paperwork Submit Alerts

Site 1067 - Quality Mart #18

Date	Form	Field	Value	Severity	Exception	Comment
08/18/2012	QM Shell Final Fuel 032811	Cash \$50 O/S	108.47	Information	Cash \$50 O/S (Less than:50.00, Greater than:-50.00)	cash is over 108.47 because instant tickets didnt poll and are 108.00 short
08/19/2012	QM Shell Final Fuel 032811	Cash \$50 O/S	-106.79	Information	Cash \$50 O/S (Less than:50.00, Greater than:-50.00)	due to us being 108.47 over yesterday because of the Lottery not being refreshed.

Site 1108 - Quality Mart #06

Date	Form	Field	Value	Severity	Exception	Comment
08/18/2012	QM Shell Final Fuel 032811	Lottery \$20 O/S	-59.00	Information	Lottery \$20 O/S (Less than:20.00, Greater than:-20.00)	marked a book sold out by mistake when doing the count for lottery

Site 1525 - Quality Mart #02

Date	Form	Field	Value	Severity	Exception	Comment
08/18/2012	QM Shell Final Fuel 032811	Cash \$50 O/S	-61.23	Information	Cash \$50 O/S (Less than:50.00, Greater than:-50.00)	short from yesterday had a phone card that was processed came back today
08/19/2012	QM Shell Final Fuel 032811	Cash \$50 O/S	97.21	Information	Cash \$50 O/S (Less than:50.00, Greater than:-50.00)	Was 61.23 yesterday and a 30.00 manuel fuel processed incorrectly.

Created at 8/21/2012 1:00 PM



2nd Place



STATIONSTORES

“The PDI form replaces a prior Excel spreadsheet. Additionally, we use data from FocalPoint in order to track sales, inventory, transfers between stores, and shortages...”

-Sherri Binger

Car Wash Book Inventory Reconciliation

Prior Value

\$27.99

Current Value at Full Retail

\$27.99

	Qty	\$ Value	To/From
Opening Inventory	74		
Receipts	350		
Transfer In(+)/Out(-)	0		0
Sales	41		
Sales Adjustment	0	\$0.00	
Ending Inventory	383		
Physical Inventory	383		
Over/Short	0	\$0.00	

Enter the 4 digit number of the transfer store

Make Sales Adj on Cashier Form by Current Value

Adj to be posted in opposite direction



1st Place

ADVENTURE'S FIRST STOP
MAVERIKTM

Entry - Company: Test POS Company Mavenik,INC.

File Help

Help

Paperwork

Date: 07/23/2012

Site: 000240

Edit Review

Mon 7/23/2012

Default Paperwork Set

Day

Lottery Reconciliation

Cash Paid Out Recon

Cash Paid In Recon

Coupon Reconciliation

Food Stamp Reconciliation

TCH Reconciliation

Blackhawk Zon Reconciliation

Bank Deposits

Daily Recap

Office Forms

Credit Cards Loyalty & Tax

Dept & Fuel Sales

Fuel Sales & Gallons

Save Undo Help Comment Exit

Lottery Reconciliation Date: 7/23/2012 Site: 000240 - ID-BOISE-240 Shift: 0

Day Totals are imported from the POS

Lottery totals are entered by manger from Machine

Any Difference locks paperwork until an adjustment is made to the Cashier responsible

	Day Totals	Adjustments	From Machine	Difference
Instant Sales	\$320.00	\$7.00	\$327.00	\$0.00
Instant Winners	\$167.00	\$0.00	\$167.00	\$0.00
Machine Sales	\$252.00	\$0.00	\$262.00	\$10.00
Machine Winners	\$10.00	\$0.00	\$10.00	\$0.00

Any Adjustment Amounts needs to be added to a shift until the Difference is Zero

	From POS	From Handheld	Difference
Sales Dollars	\$328.00	\$327.00	\$1.00

“All cashier data is pulled by shift; and the day is pull by day total and the two are balanced against each other...If the cashier’s voids, cash, refunds, or no sales are out of tolerance an alert is sent out to the appropriate personnel.”

-Joe Miller

GOING GREEN





3rd Place



WILSONS

Going Green: 3rd Place

UC12

Select the invoice groups to process.			
Include	ID	Description	Comment
<input type="checkbox"/>	monthly rents	Monthly Rents (1st)	Monthly rents due first of month
<input type="checkbox"/>	monthly softewa	Bulloch Technologies Inc	monthly software maintenance fee
<input type="checkbox"/>	Global	Global invoice	For the credit card charges and terminal rentals
<input type="checkbox"/>	Annual Invoices	Annual Invoices - January	Invoices that are paid once per year.
<input checked="" type="checkbox"/>	EASTLINK - 1	V#: 900264 (PHONE ON...	Setup February 21, 2012 to pay for the utilities from perio...
<input type="checkbox"/>	EASTLINK - 2	V#: 900962-LONG ACC...	Setup February 21, 2012 to pay for the utilities from perio...
<input type="checkbox"/>	NSPower-9004...	NOVA SCOTIA POWER...	PAID EACH MONTH - 15TH
<input type="checkbox"/>	Veh.Lease.Pmts	montly lease payments fo...	Starting Period 10/2012
<input type="checkbox"/>	Enbridge-9018...	Enbridge-901899	Setup in July 2012.
<input type="checkbox"/>	N.B. POWER	900438-N.B. POWER	setup in July 2012.
<input type="checkbox"/>	Maritime electr	902752 - Maritime Electric	Setup in July 2012
<input checked="" type="checkbox"/>	BK	Burger King Royalty fees	repeating entry - entered one month after fees are actual...

“In a year, we estimate to have saved \$5,000 in processing wages, \$3,000 in mail/courier costs, \$2,500 in late payment fees/interest, and \$500 in paper, cheques, toner and envelopes...”

-Ron Schofield

ID	Description
<input type="text"/>	<input type="text"/>
Annual Invoices	Annual Invoices - January
BK	Burger King Royalty fees
EASTLINK - 1	V#: 900264 (PHONE ONLY)
EASTLINK - 2	V#: 900962-LONG ACCOUNT NUMBERS (phone & internet)
Enbridge-901899	Enbridge-901899
Global	Global invoice
Maritime electr	902752 - Maritime Electric
monthly rents	Monthly Rents (1st)
monthly softewa	Bulloch Technologies Inc
N.B. POWER	900438-N.B. POWER
NSPower-900445	NOVA SCOTIA POWER - 900445
Veh.Lease.Pmts	montly lease payments for Vehicles



2nd Place



STATIONSTORES

Nexus	Heritage
<ul style="list-style-type: none">• Holiday extracts movement information from PDI/FocalPoint daily• Nexus bills Holiday weekly• Holiday imports data into A/P and A/R system• Nexus pays the newspaper vendors based on the data sent by Holiday.• Nexus handles any vendor discrepancies	<ul style="list-style-type: none">• Buttons added to the POS for propane items• Holiday extracts movement information from PDI/FocalPoint daily• Holiday imports data into A/P and A/R system• Heritage delivers to each store twice a week• Heritage uses movement data in conjunction with their delivery information to schedule “special deliveries” if a store is thought to be running low

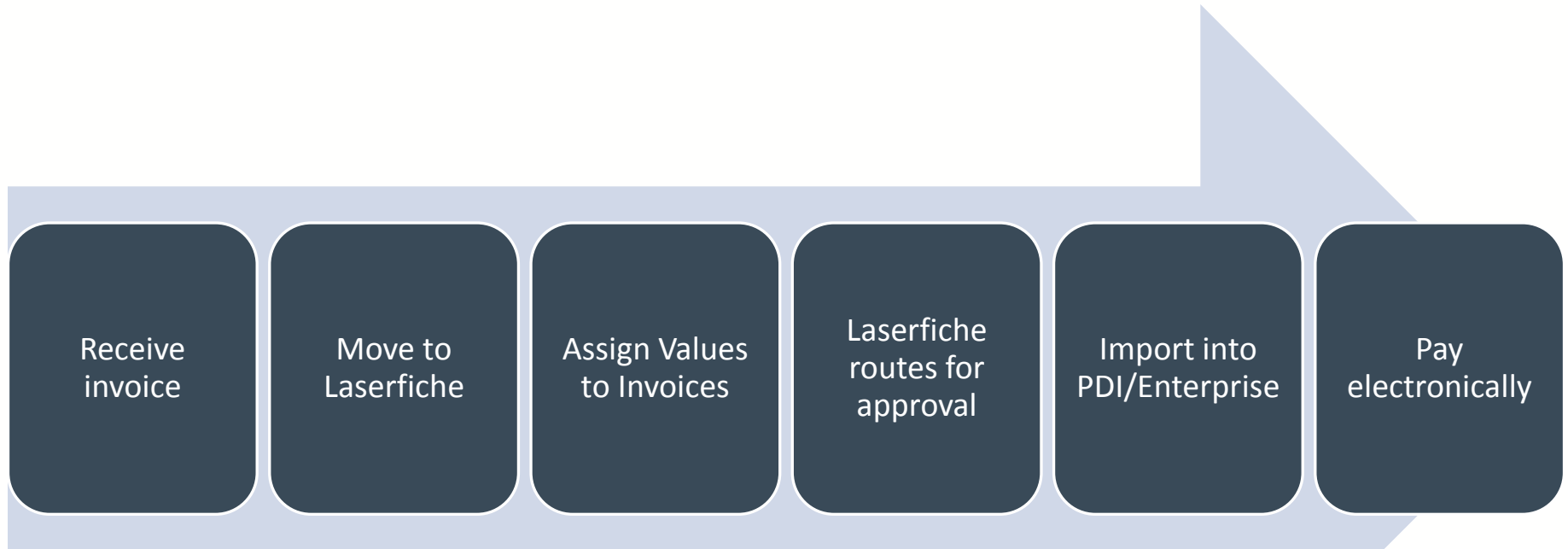
Eliminated paper invoices, resulting in a reduction of more than 70,000 invoices generated each year. In addition to paper reduction, saved an estimated 17,500 hours per year in store labor on daily/weekly tasks, not including time required to research audit discrepancies. Eliminated shrink in the two departments, saving approximately \$200,000 per year.

-Sherri Binger



1st Place





“Integration of Laserfiche with Enterprise AP Module. Vendors email us their invoices, they are imported into Laserfiche and routed to the proper approvers and then imported into AP. If the vendor signed up for EFT, the whole process of being billed and paying the vendor is done without printing 1 page of paper.”

-Bruno Dallaire

INTEGRATION





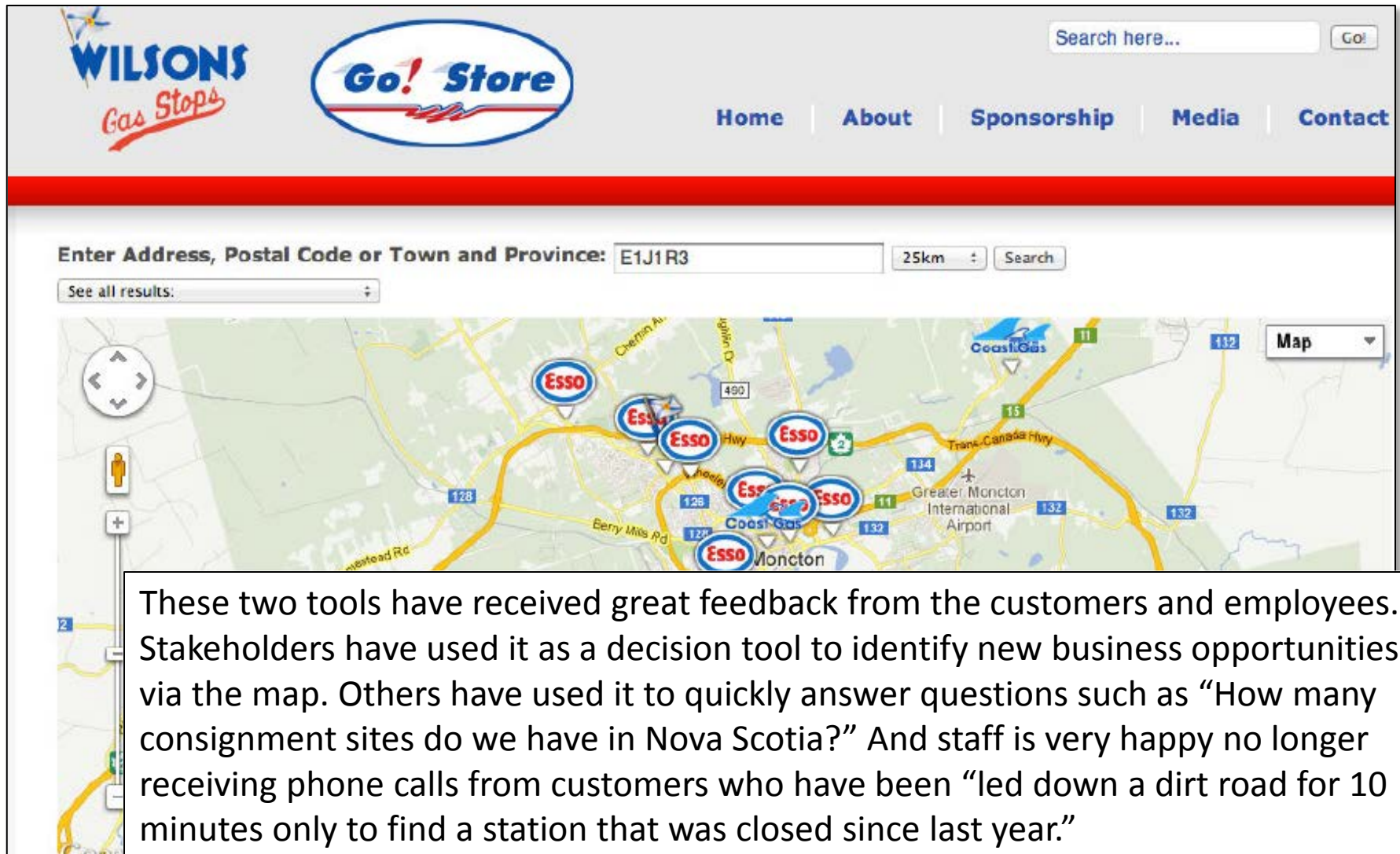
3rd Place



WILSONS

Integration: 3rd Place

UC12



The screenshot shows the Wilsons Gas Stops website. At the top, there are logos for "WILSONS Gas Stops" and "Go! Store". To the right is a search bar with the text "Search here..." and a "Go!" button. Below the logos is a navigation menu with links: "Home", "About", "Sponsorship", "Media", and "Contact". A red horizontal bar separates the header from the main content area. The main content area features a search form with the text "Enter Address, Postal Code or Town and Province:" followed by a text input field containing "E1J1R3", a "25km" radius selector, and a "Search" button. Below the search form is a "See all results:" dropdown menu. The main content area displays a map of Nova Scotia with several Esso and Coast Gas stations marked with blue and red icons. The map includes a compass, a person icon, and a "Map" dropdown menu. A text box is overlaid on the bottom right of the map.

These two tools have received great feedback from the customers and employees. Stakeholders have used it as a decision tool to identify new business opportunities via the map. Others have used it to quickly answer questions such as “How many consignment sites do we have in Nova Scotia?” And staff is very happy no longer receiving phone calls from customers who have been “led down a dirt road for 10 minutes only to find a station that was closed since last year.”

-Ron Schofield



2nd Place



Currently integrated devices:

- VeriFone/Sapphire
- Western Union Money Orders
- Smart Safes (Tidel and Burroughs)
- Gilbarco Automatic Tank Guages
- Car Wash device
- Fiscal POS System
- Trender

“All these devices are managed by security and desktop daily checklists to assign the appropriate device polling options to the appropriate stores.”

-Becky Schall



1st Place



MACS

MID-ATLANTIC
CONVENIENCE STORES

Integration: 1st Place

UC12

The screenshot shows a software interface with three main sections: E-mail Notifications, Tasks, and Task Details.

E-mail Notifications:

If batch succeeds, notify: (None) [dropdown] [dropdown] ☐ E-mail ☐ Pager ☐ Event Log

If batch fails, notify: Mail Group [dropdown] DTN Costs Fail [dropdown] ☒ E-mail ☐ Pager ☐ Event Log

Tasks:

Type	Menu Code	Settings	Command
Enterprise Application	ODIMP	SSO-Coraluzzo Order Import	
Enterprise Application	FIIMP	SSO-Coraluzzo Deliv Import	
Enterprise Application	FIIMP	SSO-Coraluzzo Freight Invoice	

Buttons: Create New Task, Remove Task, Move Up, Move Down

Task Details:

Task Type: Enterprise Application [dropdown] ☐ Cancel batch processing if this task fails?

Menu Code: ODIMP [dropdown] Order Import

Settings: SSO-Coraluzzo Order Import [dropdown] Created By SOUTHSIDEOIL\STOMLINSON

“All told this process saves Mid-Atlantic 12 to 16 hours per day. This is a huge savings and has allowed us to cut costs dramatically and reallocate staff to important tasks...”

-Scot Tomlinson

REPORTING





3rd Place

ADVENTURE'S FIRST STOP
MAVERIKTM

Reporting: 3rd Place

UC12

WAC changes greater than 300% for the last 30 days

☐ Maverik Admin

Sent: Mon 8/20/2012 8:06 AM

To: ☐ Chad Simkin; ☒ Joe Miller; ☐ Dixie Stettler; ☐ Sue Kennedy

324	26280	HOS GEM DEVILS FOOD 6pk	08/09/2012	1.11	0.14	0.97	692.29
254	26366	C/VALET GNC VITAPK MENS	07/29/2012	1.07	0.23	0.84	365.22
302	27128	DOTS RETRO BOX	07/30/2012	0.73	0.18	0.55	303.72
200	27583	NES GIRL SCOUT 1.3z THIN MINT	07/24/2012	0.54	0.13	0.41	316.56
200	27585	NES GIRL SCOUT 1.3z PNT BTR CREME	07/24/2012	0.53	0.10	0.43	427.20
430	27585	NES GIRL SCOUT 1.3z PNT BTR CREME	08/07/2012	0.54	0.13	0.41	323.60
318	27763	H SOLU DEP HAIR GEL	08/12/2012	1.04	0.26	0.78	300.92
447	28161	MTN DEW AMP 16z BOOST CHERRY	08/12/2012	1.28	0.06	1.22	2205.96
321	28222	D*APOLLO MUG	08/09/2012	52.96	8.15	44.81	550.00
341	28335	PEPSI 16z	07/29/2012	0.67	0.07	0.60	829.85
260	28424	PEPSI 6/16.9z	07/22/2012	0.45	0.08	0.37	465.26
386	28425	PEPSI 6/16.9z DT	07/30/2012	1.83	0.46	1.38	300.02
387	28813	TAPOUT CURVE LIGHTER	08/06/2012	1.09	0.27	0.82	302.78
200	28846	NES I/C TOLL HOUSE SAND 6z	08/02/2012	1.51	0.18	1.33	732.85
200	28848	NES I/C DRUMSTICK KG CONE CHOC 7z	08/02/2012	1.51	0.36	1.15	314.30
162	28887	BB I/C BOMB POP JR	07/23/2012	0.93	0.21	0.71	333.26
197	28887	BB I/C BOMB POP JR	08/01/2012	1.00	0.15	0.85	548.09
200	28887	BB I/C BOMB POP JR	08/12/2012	1.00	0.15	0.85	548.09
213	28887	BB I/C BOMB POP JR	08/06/2012	0.93	0.21	0.71	333.26



2nd Place



Reporting: 2nd Place

UC12

This report greatly improves the speed, ease, and accuracy of our estimates of contract allocation, so we can decide how many loads are covered by our contracts, whether to request overdraws (and exactly how much overdraw to request), and when to buy product off-contract

-Matt Zellman

<input checked="" type="checkbox"/> Details	ODNumber	Window	Scheduled For	Destination	Gallons
Carson					
Regular 87 Eth 10.0					
				Total for Regular 87 Eth 10.0:	14,000
Premium 91 Eth 10.0					
				Total for Premium 91 Eth 10.0:	2,800
				Total for Carson:	16,800
Fresno					
Regular 87 Eth 10.0					
				Total for Regular 87 Eth 10.0:	7,000
Premium 91 Eth 10.0					
				Total for Premium 91 Eth 10.0:	1,500
				Total for Fresno:	8,500
North Bay					

Pending Orders					
<input checked="" type="checkbox"/> Details	ODNumber	Window	Scheduled For	Destination	Gallons
Carson					
Regular 87 Eth 10.0					
	OD7617112	0100-0600 SLIT	8/20/12 01:00	506-Petrol X (Final Touch)	7000
	OD7625712	0700-1900 cmac	8/20/12 07:00	518-Oxnard Gas & Food Mart	7000
				Total for Regular 87 Eth 10.0:	14,000
Premium 91 Eth 10.0					
	OD7617112	0100-0600 SLIT	8/20/12 01:00	506-Petrol X (Final Touch)	1000
	OD7625712	0700-1900 cmac	8/20/12 07:00	518-Oxnard Gas & Food Mart	1800
				Total for Premium 91 Eth 10.0:	2,800
				Total for Carson:	16,800
Fresno					
Regular 87 Eth 10.0					
	OD7645712	0900-1500 WTL	8/20/12 09:00	S & K Mini Mart #3	7000
				Total for Regular 87 Eth 10.0:	7,000
Premium 91 Eth 10.0					
	OD7645712	0900-1500 WTL	8/20/12 09:00	S & K Mini Mart #3	1500



1st Place



STATIONSTORES

Reporting: 1st Place

UC12

SQL report run on SA Host shows the store is inflating 3 categories of products heavily over suggested values:

34 Nicole E

73 - Blmgtm - Lyndale Av

		Total Suggested	Final Ordered	Final vs. Sugg. Incr/Decr	Individual SKUs Ordered	SKUs Matched	Match Percentage By SKU
760	Milk - Gallon	116	105	-9.48 %	56	27	48.2 %
770	Milk - Half Gallon	80	149	86.25 %	72	42	58.3 %
775	Milk - Quart	80	153	91.25 %	72	40	55.6 %
780	Milk - Single Serve	388	502	29.38 %	80	45	56.3 %
		693	1,004	44.88 %	472	295	62.5 %

Reporting: 1st Place

UC12

SQL report run on SA Host shows the store is inflating 3 categories of products heavily over suggested values:

34 Nicole E

Drill into detail of Half Gallons shows the store is consistently over ordering:

770 Milk - Half Gallon		Total Suggested	Final Ordered	Individual SKUs Ordered	SKUs Matched		
05/24/2012	10:58:00 am	7	10	9	5	55.6 %	
05/28/2012	9:36:00 am	11	25	9	5	55.6 %	
05/31/2012	10:10:00 am	8	14	9	6	66.7 %	
06/04/2012	10:08:00 am	12	24	9	5	55.6 %	
06/07/2012	9:59:00 am	7	22	9	4	44.4 %	
06/11/2012	11:43:00 am	9	10	9	8	88.9 %	
06/14/2012	11:10:00 am	7	15	9	5	55.6 %	
06/18/2012	9:27:00 am	19	29	9	4	44.4 %	
770	Milk - Half Gallon	80	149	86.25 %	72	42	58.3 %

SQL report run on SA Host shows the store is inflating 3 categories of products heavily over suggested values:

34 Nicole E

Drill into detail of Half Gallons shows the store is consistently over ordering:

76	770	Milk - Half Gallon	Total Suggested	Final Ordered	Individual SKUs Ordered	SKUs Matched
77	05/24/2012	10:58:00 am				
77	05/28/2012	9:36:00 am				
78	05/31/2012	10:10:00 am				
	06/04/2012	10:08:00 am				
	06/07/2012	9:59:00 am				
	06/11/2012	11:43:00 am				
	06/14/2012	11:10:00 am				
	06/18/2012	9:27:00 am				
	770	Milk - Half Gallon				

Drill into detail of individual order shows the alterations made:

	Total Suggested	Final Ordered
KE M PS SEL 2% PL .5GAL / .5GL	4	6
KE M PS SEL 1% PL .5GAL / .5GL	1	4
KE M PS SEL SKIM PL .5GAL / .5GL	9	11
KE M PS SEL SWISS .5GAL / .5GL	0	5
KE M PS SEL HOMO PL .5GAL / .5GL	5	3
06/18/2012 9:27:00 am	19	29

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For 2012





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