

## SANG-HYUK KWON (KWON)

50 West 34<sup>th</sup> Street, New York, NY | +1 917 756 0799 | sanghyukkwon90@gmail.com

### EXPERIENCE

---

#### MACQUARIE CAPITAL PRINCIPAL FINANCE

New York, NY

##### *Senior Associate, Special Situations*

Nov '18 – Present

- Hired as an associate in Singapore and promoted in May '19; relocated to New York in Oct '19

##### Select Transaction Experience:

- Secondary Credits: ~US\$90mn of two unsecured term loans attached to two listed REITs purchased from secondary markets at a weighted average price of ~91c; both deals diligenced and approved within 20 days, and closed in 2020 Q2
- 17 Columbus Courtyard: ~US\$150mn opportunistic purchase of ~180k SF office building in Canary Wharf from HNA that involved a lease surrender from Credit Suisse as one of the sources of funds; deal closed in Dec '19
- Trade Me: ~US\$50mn first-lien credit investment into the leading online classified company in ANZ in a competitive environment; deal sourced and closed in 2 weeks with the best terms and the largest allocation among bidders
- Evaluated the purchase of a US\$35mn mezzanine loan extended to the Holdco of a 92,000 sqm mega cold-storage facility in South Korea; deal terminated as a result of due diligence findings
- Sourced and led the diligence of US\$100mn senior loan & US\$20mn RCPS investment to finance an MBO of a cybersecurity S/W company in South Korea; deal terminated due to failure to bridge a valuation gap
- Conducted due diligence on the secondary purchase of US\$89mn mezzanine loan on a listed REIT composed of ~20 hotels in the U.S.; deal terminated as a result of due diligence findings
- Sourced and led the diligence of US\$160mn DIP financing for a 27-hole golf course in Korea; bid lost to competitor

#### THE ABRAAJ GROUP

Dubai, UAE

##### *Associate, Growth Capital*

Oct '16 – Jun '18

- Selected from 26 analysts to help design and execute the roll-out of a venture capital and growth equity fund; promoted to associate in Jan '18, two years early of schedule
- Evaluated and executed investments including the fund's first investment into an ed-tech company providing management software and analytics platforms to schools and governments to improve educational outcomes; deal closed in Dec '17
- Sourced and led the diligence and execution of an investment into a tech-enabled freight brokerage business; deal terminated after agreeing to a term sheet due to funding issues

##### *Global Analyst, Themis Clean Energy (rotational program - 1<sup>st</sup> rotation in Istanbul, Turkey)*

Oct '16 – July '17

- Drafted and distributed teaser and IM for 55MW solar power plant in West Africa; LOIs received from 2 lenders
- Evaluated and recommended investments into 32MW geothermal and 47MW hydro power plants; all deals approved by IC

#### SAMSUNG SECURITIES

Seoul, South Korea

##### *Junior Analyst, M&A*

Nov '14 – Mar '15

- Assisted in the sell-side advisory of the privatization of South Korea's 2nd largest bank, the divestiture of a textile manufacturer, sale of a water waste management company, and the sale of a petrochemicals processor

#### REPUBLIC OF KOREA ARMY / UNITED NATIONS

South Korea & South Sudan

##### *Squad Leader / Interpreter, Infantry*

Dec '12 – Sep '14

- Led a squad of thirteen men through various training exercises and drills and managed their welfare in the barracks
- Deployed overseas as a peacekeeper to Bor, South Sudan, and served as an interpreter for the Quick Reaction Force

### EDUCATION

---

#### MIT SLOAN SCHOOL OF MANAGEMENT

Cambridge, MA

##### *Master of Finance*

Jul '15 – May '16

- GPA: 4.6/5.0, GMAT: 730
- Leadership: Student Senate, CFO and Board of MIT \$100K Competition, a 30-year-old venture competition in the U.S.

#### WAKE FOREST UNIVERSITY

Winston-Salem, NC

##### *B.A. in Economics and English with a minor in Philosophy*

Aug '08 – May '12

- *cum laude*, GPA: 3.55/4.00, Economics GPA 3.74, English GPA 3.59

#### THE AMERICAN SCHOOL OF THE HAGUE

The Hague, Netherlands

##### *Full International Baccalaureate Program (37/42)*

Nov '01 – May '08

### ADDITIONAL INFORMATION

---

- Languages: English (native), Korean (native), Spanish (intermediate)
- Technical Proficiency: Microsoft Office, Bloomberg, CapitalIQ, Factset, Tableau, PowerBI, Python, R
- Interests: Reading non-fiction and econ blogs, cooking, Islay whiskeys, and swimming