KYLE **REYNOLDS**

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Full Stack Engineer with a background in sales and management.

EXPERIENCE

JUNE 2021 – PRESENT

OWNER/OPERATOR, SPORTING ARCHIVES, LLC.

-Create and implement all company revenue, marketing, distribution and growth goals
-Manage company finances and profitability
-Handle all customer service inquiries, calls and issues
-Build and maintain company website
-Create and manage social media content on several platforms
-Review, forecast and manage the company's inventory needs proactively to avoid any pauses in revenue or operation
-Develop contingency planning and risk mitigation strategies to ensure successful delivery of company product
-Conceptualize product design, logo design, videos, website, and social media channels to promote products/brand.

JUNE 2020 – PRESENT

OWNER/OPERATOR, COMMON JOINERY LLC.

-Create and manage project timelines, revenue goals, resource plans, while fully exploring new ideas that optimize quality and efficiency
-Manage company finances, taxes and project specific budgets
-Create estimates and bids for potential projects
-Primary liaison with clients.
-Build and maintain company website
-Create and manage social media content on several platforms
-Identify and mitigate technical and business risks
-Hire, onboard and manage contract workers and vendors when appropriate to the scope of the project

MARCH 2012 – JUNE 2020

SALES MANAGER, REYNOLDS LAWN AND LEISURE INC.

-Directly managed other sales professionals and the team's daily workflow
-Met and exceeded monthly sales goals
-Implemented new online sales program
-Trained other associates on new platforms
-Maintained company website
-Created and managed social media content
-Prepared external communications to customers

EDUCATION

AUGUST 2022
FULL STACK WEB DEVELOPMENT, UNIVERSITY OF KANSAS

SKILLS

- People Management
- Time Management
- Content Creation
- Adobe Photoshop

- HTML, CSS, JavaScript
- React.js, Express.js, Node.js
- MySQL, MongoDB, GraphQL
- Git

*References and address details upon request