

# Topic 1: Introduction to Forecasting

*ECON 4753 – University of Arkansas*

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# Roadmap

## Forecasting

### Goals of Forecasting

### Evaluating Models

### Types of Data

# Problem of Prediction

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  - Input: observable characteristics
  - Outcome: whether they purchase a product

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- Learn about who are potential customers to advertise to based on their observable characteristics
  - Input: observable characteristics
  - Outcome: whether they purchase a product
- Predict values of a variable in the future, e.g. **time-series** of stock prices
  - Input: the time-period
  - Output: stock price

# Prediction model

We have an outcome variable  $Y$  and a set of  $p$  different predictor variables  $X = (X_1, X_2, \dots, X_p)$ .

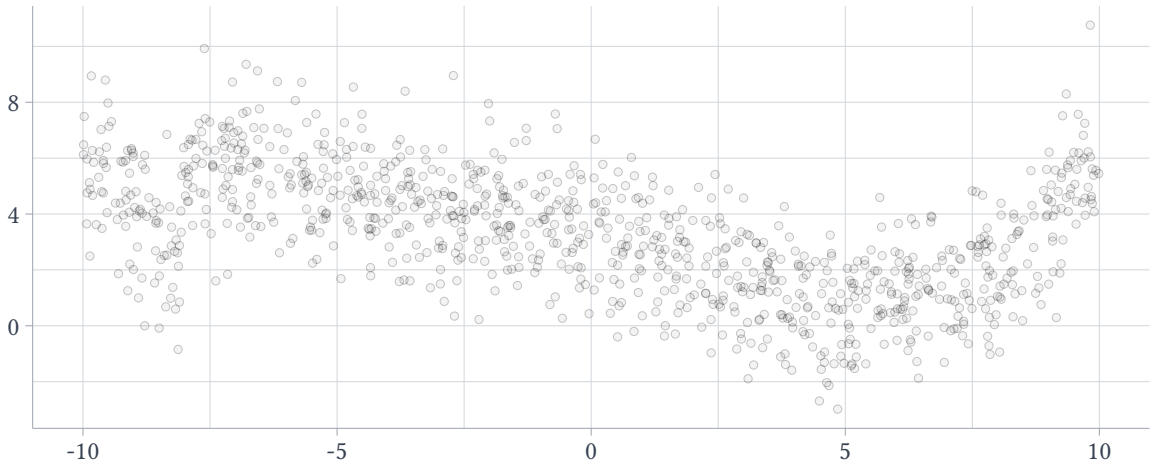
- For some observations we observe both  $X$  and  $Y$ ; this is essential to **fit** the model

We can write the model in a general form as

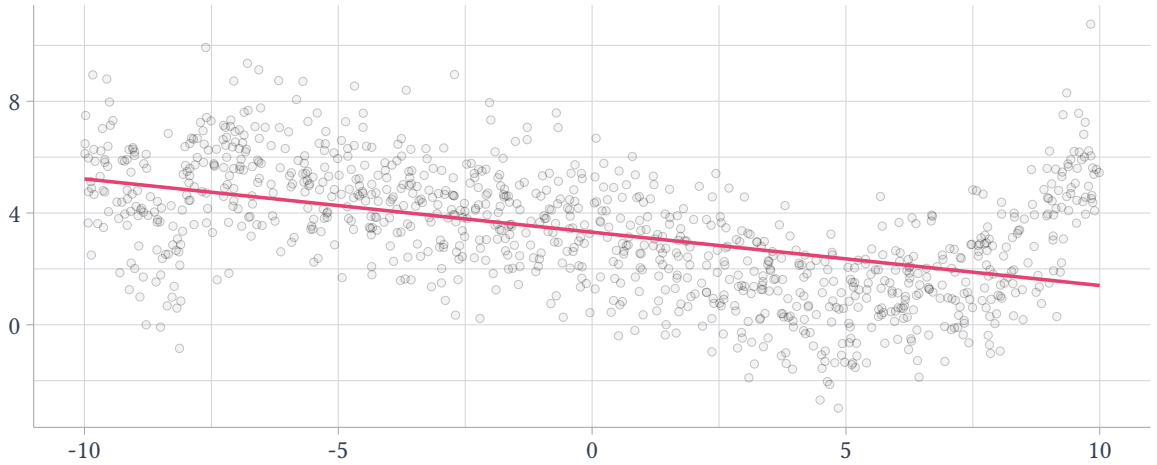
$$Y = f(X) + \varepsilon,$$

where  $f$  is some unknown function of  $X$  and  $\varepsilon$  is the **error term** which we assume is unrelated to  $X$  and mean zero.

Examples of  $f$ :

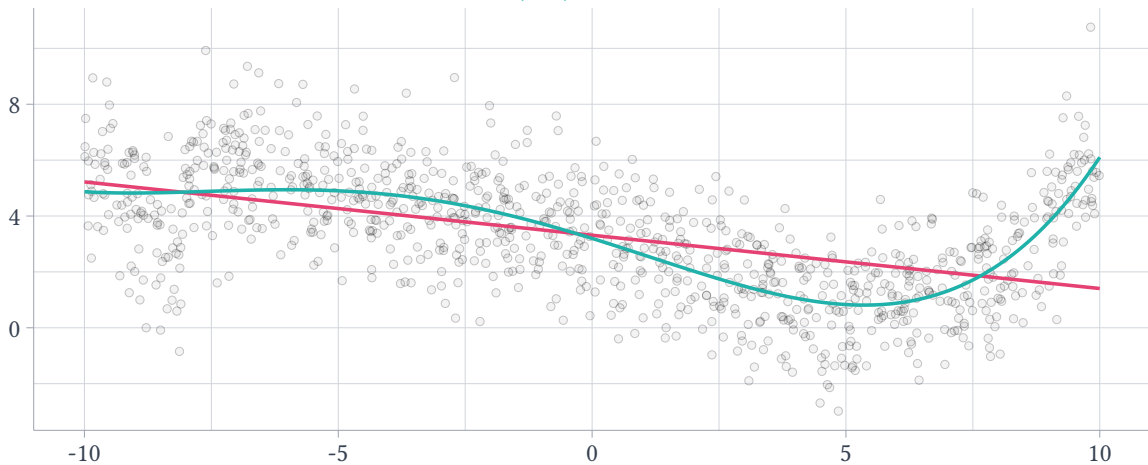


Examples of  $f$ : Line

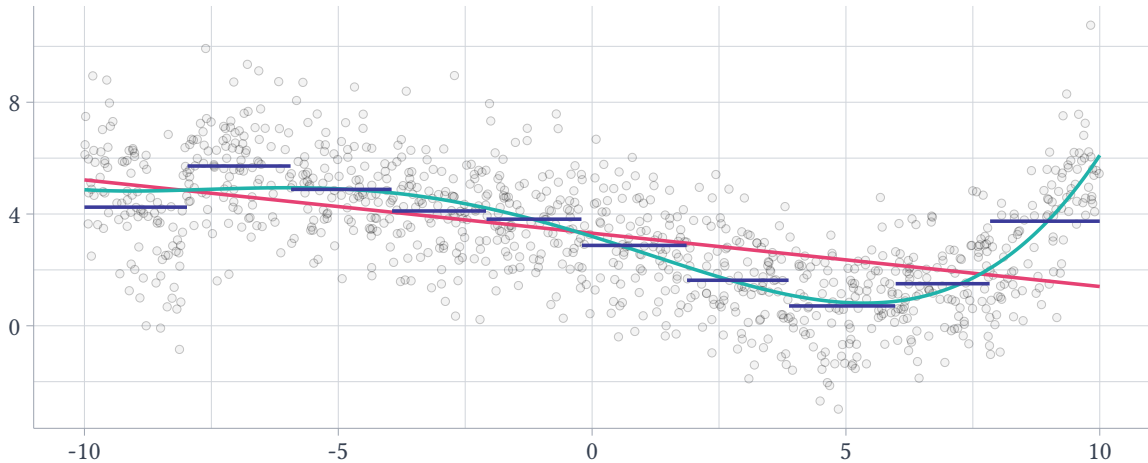




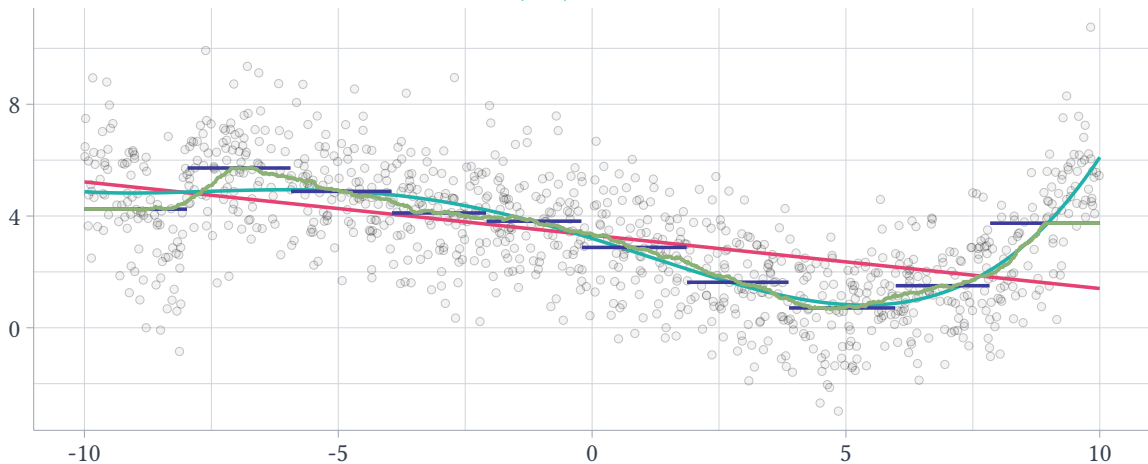
Examples of  $f$ : Line, Polynomial ( $x^4$ )



Examples of  $f$ : Line, Polynomial ( $x^4$ ), Bins of  $x$



Examples of  $f$ : Line, Polynomial ( $x^4$ ), Bins of  $x$ , KNN of  $x$

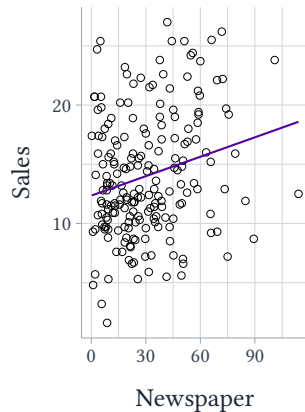
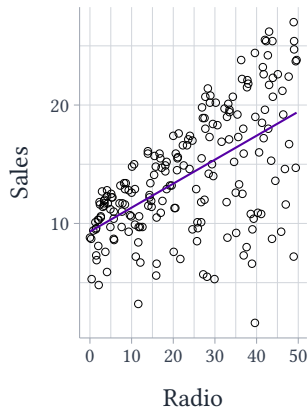
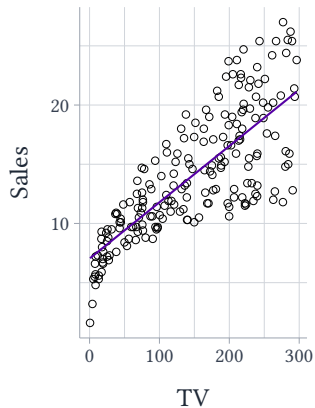


# Advertising Example

Let's given an example. Say you're a business and you want to use advertising to boost sales. You have a bunch of different markets (e.g. cities) and you have data on how you've spent your advertising budget in those markets and the sales in that market

# Advertising Example

*Single-variable predictors*



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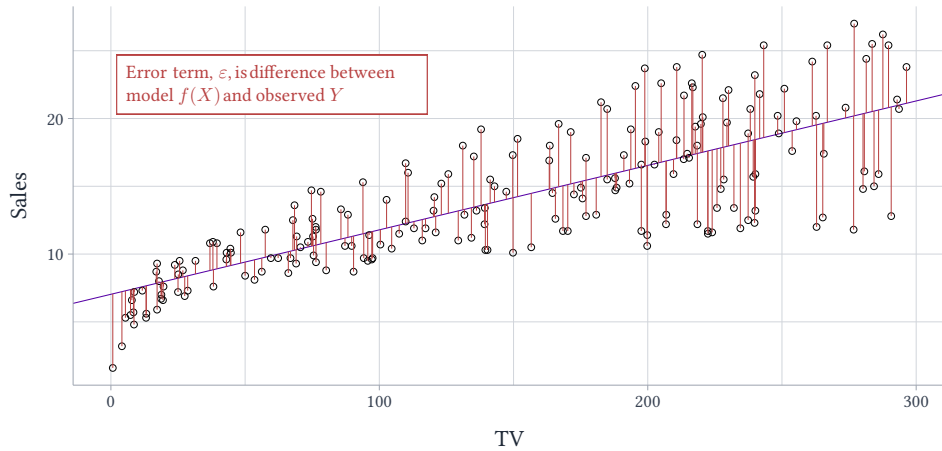
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**Key takeaway:** Forecasting models get better the more carefully you think about the context you are in



# Error term



## Error term

In the previous figure, we were able to determine  $\varepsilon$  because we assumed we *knew* the model  $f$  and therefore could observe  $f(X)$  for each market.

In reality, we do not know  $f$  and can never observe  $\varepsilon$ . But, we can try and estimate it ...

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# Why estimate $f$ ?

There are two related reasons to try and predict  $f$ :

1. Predict  $y$  as good as possible (**prediction**)

→ Think of prediction as a 'black box' where the goal is to do as good of a job at predicting  $y$  as possible

2. Understand the relationship between  $x$  and  $y$  (**inference**)

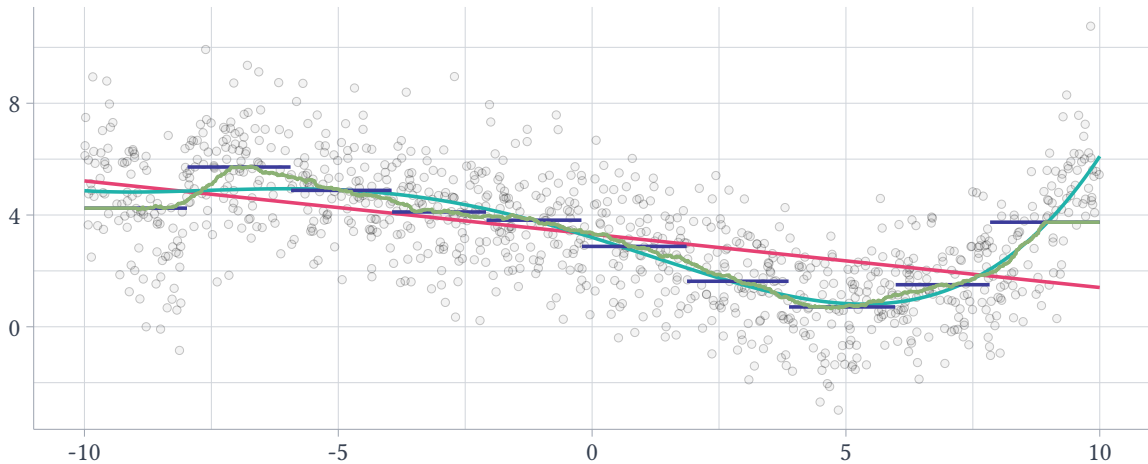
→ If our goal is being able to describe the relationship between  $x$  and  $y$ .

# Model Flexibility

There is a limit to how **flexible** we can make our model

1. If our goal is prediction, we only have a finite amount of data to use to fit the model, so there's a limit on how much we can learn
  - Face the risk of **overfitting** the data (chasing after the random noise  $\varepsilon$ )
2. If our goal is inference, then added flexibility is harder to summarize to stakeholders.

Examples of  $f$ : Line, Polynomial ( $x^4$ ), Bins of  $x$ , KNN of  $x$



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# Prediction Error

Given our model, we will want to be able to evaluate how good our model does at predicting observations  $y$

Define the **prediction error** as

$$\hat{\varepsilon} = \underbrace{y}_{\text{true value}} - \underbrace{\hat{y}}_{\text{predicted value}}$$



# Prediction Error

$$\hat{\varepsilon} = \underbrace{y}_{\text{true value}} - \underbrace{\hat{y}}_{\text{predicted value}}$$

Large  $\hat{\varepsilon}$  means you did a poor job of predicting that observation. That could be because

1. The linear model is bad at predicting  $y$
2. Or, the true noise  $\varepsilon$  is making  $y$  far away from the systematic component  $f(X)$  for this observation

# Mean-square prediction error

To provide a summary measure of fit, we want to *average* prediction error over many observations. This will find a 'average' prediction error

- If we took the simple mean of prediction error, positive and negative prediction errors would cancel out

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The **mean-square (prediction) error** (MSE) is calculated as:

$$\text{MSE} \equiv \frac{1}{n} \sum_{i=1}^n (y_i - \hat{y}_i)^2 = \frac{1}{n} \sum_{i=1}^n \hat{\varepsilon}_i^2 \quad (1)$$

- Average of squared prediction error

## Mean-square prediction error

$y_i$	$\hat{y}_i$	$\hat{\varepsilon}_i$
3.7	4.20	
4.1	4.18	
5.6	5.48	
2.9	3.29	
8.8	8.81	

Calculate mean-square prediction error:

## Mean-square prediction error

$y_i$	$\hat{y}_i$	$\hat{\varepsilon}_i$
3.7	4.20	0.5
4.1	4.18	0.08
5.6	5.48	-0.12
2.9	3.29	0.39
8.8	8.81	0.01

Calculate mean-square prediction error:

$$\begin{aligned}\text{MSPE} &= \frac{1}{5} (0.5^2 + 0.08^2 + -0.12^2 + 0.39^2 + 0.01^2) \\ &= 0.0846\end{aligned}$$

## In-sample vs. Out-of-sample prediction error

As a forecaster, you will **fit** a model using a set of observations  $\{(x_1, y_1), \dots, (x_n, y_n)\}$ . This is called the **training data**.

We can calculate the **in-sample MSE** by formula (1) averaging over all observations in the training data.

- This tells us how good we do at predicting the data *we trained the model on*.

# In-sample vs. Out-of-sample prediction error

If our goal is prediction, we really want to know how the model would predict on *new* observations that we *have not seen before*

- It is common to hold out a set of **test data** that is NOT used for training the model, but just for evaluating it's performance

## Why use 'test data'?

It is common to try and 'pick' from a set of models based on how they do at in-sample prediction:

- That is, select the model with the smallest *in-sample MSE*.



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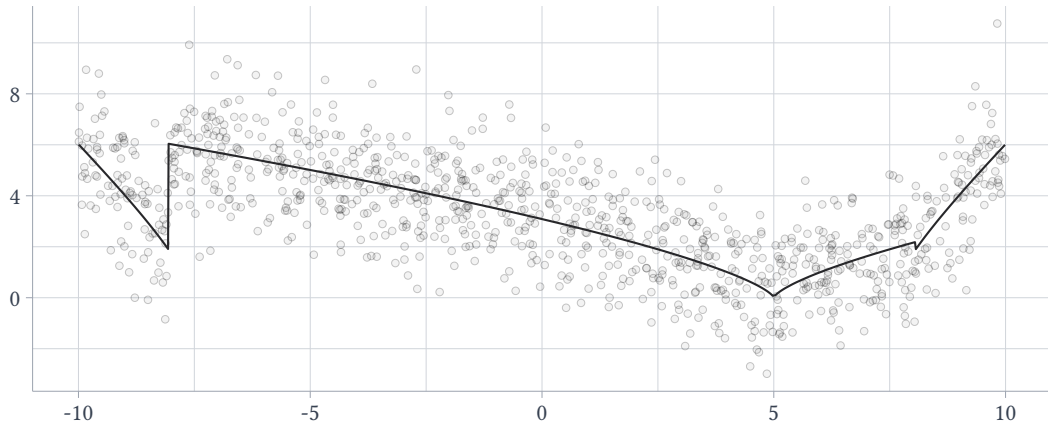
It is common to try and 'pick' from a set of models based on how they do at in-sample prediction:

- That is, select the model with the smallest *in-sample MSE*.

This is a *bad thing to do*; by focusing on fitting the current sample very well, you are risking **overfitting** the data

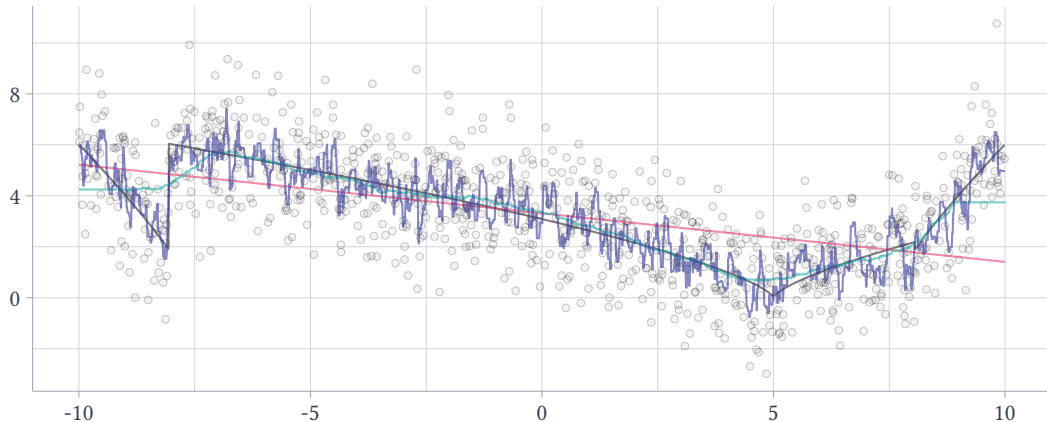
# Flexibility vs. Overfitting

True  $f(x)$



# Flexibility vs. Overfitting

True  $f(x)$ , Line, Somewhat flexible, Highly flexible



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By making the model more and more *flexible*, you risk overfitting more and more

- A solution is to evaluate your model fit using outside 'testing data'

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This technique is not as common when you care more about the associations between variables (interpreting the model)

- Not really a good reason other than "that is more complicated"

# Bias-variance trade-off

This discussing of increasing flexibility leading to increasing the noise of the model fit is a well-known problem. It is called the **Bias-Variance Tradeoff**:

1. **Bias**: When the model we fit,  $\hat{f}(x)$ , does a poor job fitting the true model  $f(x)$
2. **Variance**: When the model we fit,  $\hat{f}(x)$ , is very variable across samples  
→ In repeated sampling, the model we estimate varies from estimate to estimate

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This is a 'trade-off'. To lower bias by adding flexibility, you're adding variance (noisiness) to the estimate

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## Cross-sectional Data

**Cross-sectional data** consists of many different *units* viewed at a point in time:

school_id	avg_sat_math	pct_white	pct_black
01M539	657	28.6%	13.3%
02M294	395	11.7%	38.5%
02M308	418	3.1%	28.2%
02M545	613	1.7%	3.1%
01M292	410	3.9%	24.4%
01M696	634	45.3%	17.2%

# Time-series Data

**Time-series data** consists of a single observational unit viewed over multiple points in time:

month	day	hour	bikers	temp
1	1	0	16	0.24
1	1	1	40	0.22
1	1	2	32	0.22
⋮	⋮	⋮	⋮	⋮
12	31	21	52	0.40
12	31	22	38	0.38
12	31	23	31	0.36

# Panel Data

**Panel data** is like time-series data, but for many different observational units:

hedge_fund_manager	month	return
1	1	-3.34%
1	2	3.76%
1	3	12.97%
⋮	⋮	⋮
2000	48	-3.76%
2000	49	2.25%
2000	50	6.68%