

Kyle Cooper Burgoyne

EDUCATION & CERTIFICATIONS

California State University, Long Beach

May '15

Bachelor of Science in Business Administration – Accountancy, Cum Laude

Certified Public Accountant, State of Colorado (Current Status: Inactive)

Last Active Status: Jan '18

WORK EXPERIENCE

Aramark Destinations, Senior Controller

Jun '22 – Present

Aramark Destinations operates lodging, culinary, and marina assets at varying national park destinations (southwest US).

- Upgraded a labor tracking tool which resulted in a substantial improvement in labor cost management
- Developed a data consolidation tool to enhance visibility into P&L account activities, significantly transforming our month-end account review process and monthly projection accuracy
- Oversee and complete monthly and year-end close and financial projection procedures
- Manage accounting department personnel, hiring, and configuration of staff roles and responsibilities
- Implement automation processes via VBA Macros and Microsoft Power Automation

Ecosmart Finance, Independent Consultant (short-term engagement)

Jul '23 - Sep '23

Ecosmart Finance is a solar finance start-up specializing in (i) residential solar loan origination and (i) loan origination for commercial solar loans seeking to monetize the ITC and the USDA's REAP program.

- Provided the founding and executive team with my expertise and strategic input regarding the development of the company's residential solar loan program
- Built core financial modeling tools for the company's residential solar business operation
- Drafted terms sheets and presentation materials used in the develop of strategic partnerships
- Supported the development of the company's core loan origination software

Sole Proprietor, Automated Day-Trading Business

Oct '22 – Jun '23

This business earns semi-passive income using automated trading bots leveraging a mix of prop firm and private capital.

- Earned \$17,000 in the first 2 months of trading in partnership with various prop trading firms
- Completed multiple courses in day trading for both fundamental and technical analysis
- Self-taught an object-oriented programming language (MQL5) and developed multiple automated day trading bots
- Presently expanding into new prop firms and certain 'advantaged' brokers that have rebate payout programs

Controller, Halo Funding

Jul '22 – Oct '22

Halo Funding is a newly founded commercial and residential solar loan originator.

- Key contributor to the design and development of Halo's core loan products, in both modeling the products financially and drafting core agreements and policies necessary for loan origination
- Key contributor to the design and development of Halo's origination and reporting technology, and various other key initiatives of the business (including accounting, corporate cash forecasting and modeling, hiring, etc.)
- Co-lead the search for and assessment of various loan servicing providers and drafted key language within engagement agreements (i.e. Concord Servicing)
- Developed and onboarded key installation partner relationships (such as Titan and Sunvision solar in Arizona)
- Prepared due diligence deliverables for potential and current capital provider partnerships

Corporate Finance Associate, D.E. Shaw Renewable Energy Investments (DESRI)

May '22 – Jul '22

DESRI is a leading developer, owner, and operator of renewable energy projects in the United States.

- Forecasted DESRI's short-term and long-term cash position both at the corporate and project levels
- Tracked overall deal flow, planned for upcoming significant fundings events
- Identified and alleviated liquidity and covenant compliance concerns
- Worked directly with various stakeholders, including bankers, investors, senior management, asset managers, and the accounting team to ensure that the cash side of the business functioned properly

Chief of Staff to the CEO, SRE Environmental

Mar '21 – May '22

Salt River Extraction is a Phoenix-based non-hazardous waste transporter with a growing non-hazardous waste processing division.

- Implemented a new CRM (and associated procedures) to substantially digitize sales, operations, and invoicing

- Managed the development and deployment of a lead generation website for SRE's first hydrovac slurry processing facility
- Led the implementation of a specialty consolidation financial reporting software: Qvinci

Distributed Resource Ventures, Inc.

Apr '18 – Oct '20

DRV evaluates, finances, and develops new market opportunities, at the nexus of food, water, and energy, which may otherwise encounter resistance from traditional funding sources.

Associate to the Executive Team

- Frequently contributed to essential corporate strategy and decision making
- Conducted diligence for 5 deals with cumulative size of \$8.8M (*specific deal experience can be provided upon request*)
- Oversaw O&M for 2 community solar assets and handled procurement of services, as needed
- Directed the entirety of the accounting and reporting functions for DRV and 3 portfolio companies

Project Lead, Solar Access Hub, DOE Funded Initiative

Solar Access Hub, a DRV subsidiary, in partnership with GRID Alternatives and the DOE, strives to improve access to front-line communities through the development of a 'first-of-its-kind' solar financing product.

- **Lead the development of a 'first-of-its-kind' solar financing product**
 - Leveraged my CPA background to develop initial tax equity structures, models, and terms for the product
 - Overcame technical complexities by collaborating with expert partners at top-tier law and CPA firms
 - Conducted interviews with 'early adopter' capital partners regarding the product's key terms
 - Authored all product related legal documents and investor materials (MLAs, APSAs, term sheets, etc.)
- **Procured \$1.9M in project finance investments and commitments**
 - Supported executive team in raising \$700k in tax equity investments
 - Secured a \$1.2M program-related investment commitment, in conjunction with GRID Alternatives
- **Co-lead the development of a 600kW community solar asset in Boulder, CO**
 - Spearheaded the design and implementation of project development and due diligence procedures
 - Lead and conducted transaction due diligence (bill credit volatility, upfront and ongoing cost exposure, site risk, etc.)
 - Authored all project-level agreements (Site Lease, Subscription Agreement/PPA, EPC, etc.)

Senior Treasury Analyst, Westmoreland Coal Company

May '17 – Mar '18

- Completed monthly cash forecasting for all Canadian operations (\$109M Q1 2018 revenue)
- Consistently improved accounting and finance function cohesion by leveraging my mixed knowledgebase

Audit Associate, KPMG

Aug '15 – Apr '17

- In-charged quarterly review engagements for public and private exploration and production clients
- Executed private and year-end audits procedures

SKILLS & INTERESTS & SPECIALTY PROJECTS

Skills: VBA, Excel, Word, PowerPoint, Wix, HelioScope, Energy Toolbase, and HOMER Energy

Development & Framework Languages: MQL5, Solidity, Web3.js, JavaScript, HTML, CSS, Vue3.js, Pinia

Interests: Sand volleyball, fitness training, fashion and fitness modeling, and political and self-development podcasts

Full-stack Software Development

I have been progressing through a full-stack Web3 software development learning curve for the past 6 months. Every company I have worked for has had some kind of issue with the use of common enterprise-grade software tools that do not integrate and/or lack functionality that could materially improve organizational performance. Outside of the direct professional opportunities of having this skillset, I believe that a certain level of proficiency in this arena will make me one of the most capable, impactful, and unique business professionals that an organization could ask for.

Current proficiencies:

- Write, test, and deploy basic Solidity smart contracts using Foundry
- Integrate front-end landing pages to their underlying smart contracts using Web3js and Pinia
- Develop basic views and components using Vue3.js (Composition API and Vue-router) and ‘vanilla’ HTML / CSS

Proficiency Goals:

- Building full-scale applications with real-world business use-cases, specifically: internal software
- Establish an efficient and consistent Web3 ‘re-skin’ workflow (high-demand in the cryptocurrency industry at the moment)
- Build a personal website to promote my fractional CFO consulting and accountability coaching practice