

Brian Sierakowski

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Summary

Highly motivated sales and network engineer seeking a customer-focused position in Web and Software Design. Results-oriented project lead with creative problem solving skills and extensive experience in telecom network design and software development. Expert in requirements gathering, customer needs discovery, team building, system design and implementation, and technology integration. Managing editor of *The Startup Digest* with an avid interest in tech culture, user experience, and product strategy.

Skills

- Advanced Troubleshooting
- Project Management
- Strategic Planning
- Team Building
- Creative Problem Solving
- Markup Experience (HTML/CSS)
- Identifying Customer Needs
- Design Oriented

Professional Experience

Sales Engineer

McEnroe Voice and Data

2009-Present

- Design, implement, and support telecom and network solutions
- Assist and train Account Managers in sales process and latest technologies
- Conduct weekly company-wide general training sessions

Managing Editor

The Startup Digest

2010-Present

- Curate weekly newsletter of Baltimore's most exciting technology events
- Over 63,000 subscribers in 38 cities worldwide

- Create and coordinate events with the local technology community and parties of interest (Venture Capital and Angel investing groups, Service Providers)
- Work with the community to fill gaps in the existing small business community

Voice Application Specialist

McEnroe Voice and Data

2007-2009

- Mastered the Audiolog call recording suite
- Installed and serviced 911 and corporate call centers
- Project managed several large VOIP deployments for Carefirst Blue Cross Blue Shield
- Maintained internal network and server infrastructure

Network Designer

The LAN Connection / Beacon Digital Technology

1998-2007

- Designed and Installed network solutions
- Configured and installed server architecture
- Installed and configured client-side applications
- Provided technical support

Interests and Affiliations

Toastmasters

- Fantastic organization that helps improve and sharpen public speaking skills
- Helping to increase my presentation skills by taking on challenges, limitations, and feedback

Cahoots

- Software project I've formed to connect skilled people in the tech industry
- Development process has given me the experience of leading a passionate team

Technical Certifications

- CompTIA A+, Completed January 2009
- CompTIA Network+, Completed May 2009
- CompTIA Security+, Completed June 2009
- Mitel LAN/WAN, Completed September 2009
- MSL Linux, Completed February 2010
- 12+ Platform Specific Audiolog, Verint, and Mitel Certifications, Completed 2007-2010