

Introduction

Thank you for your interest in our data science position at The Boeing Company. In order to help us get to know you better, we invite you to submit a response to the problem posed in these materials. Because we cannot share Boeing proprietary data, the problem proposed here uses third-party data and is an application from the used car industry. Despite this, the underlying skills involved in this application are highly relevant to our position and we invite you to use this opportunity to demonstrate to us what you can do!

Problem Statement

Included in these materials please find two comma separated values (.csv) files: Training_dataset.csv and Test_dataset.csv

Included in the training dataset is information on used cars previously sold. Each row corresponds to one used car listing. The first column of the data contains a unique identifier for the listing. The next twenty-six columns contain information on parameters relevant to the transaction, with those parameters described in more detail in the appendix attached. Finally, the last two columns of the “Training_dataset.csv” contain information on “Vehicle_Trim” and “Dealer_Listing_Price”, which describe the trim of the vehicle involved in the sale, and the price at which the vehicle was listed by the dealer.

Your challenge is to build one or more models, through whatever means you find most appropriate, capable of predicting vehicle trim and dealer listing price given the other twenty six variables provided.

Instructions

1. Model the problem using whatever means you consider best. **Your work is expected to be entirely your own.** You may consult any resource or reference of your choosing to aide in solving the problem, but the work must be entirely yours. Please reference any resources you use in the write-up covered in step 5.
2. If you use a software package to assist you, please include **ALL** of your original source code in its entirety, and submit it to us **EXACTLY** following the instructions in Steps 5 and 6. Please also include information about which package you used and why in your brief problem write-up.
3. Do not use or add data from any third-party sources, such as internet car estimating tools, to the data provided. At your discretion, some or all of the provided data in “Training_dataset.csv” may be used, omitted or manipulated in any way during modeling, but no additional data may be added from outside sources.
4. Once your model is built, use it to make predictions on **EACH** of the 1,000 vehicle listings included in the “Test_dataset.csv” file. Your output should be a comma separated values (.csv) file with one-thousand rows and three columns. The first column should be the unique identifier for the listing. The second column should be your predicted value for vehicle trim. The third column should be your predicted value for dealer listing price.
5. Please submit a brief write-up of no more than 500 words describing the approach you selected and why. Please save your response as a PDF if possible. Please copy any source code from Step 2 and paste it as text into an appendix at the end of your write-up.
6. Return your submission to us by replying back to the original email before the date and time specified in that email. Please attach the CSV containing your predictions from Step 4 and the PDF containing your write-up and source code from step 5 to the email. It should contain **ONLY** two attachments: the CSV from step 4 and the PDF from Step 5. Please don't resubmit any of our original data back in your reply.

IMPORTANT: You must follow the submittal instructions in Steps 5 and 6 **EXACTLY** in order for your email not to be prevented from reaching us by the Boeing email firewall. If you do not receive an email acknowledging receipt of

your email within two business days of your submittal, please contact us again via email to confirm your materials were received. Thank you!

Evaluation

Your models will be evaluated by using the r-squared and area under the curve methods, as appropriate. The overall quality of your code and approach will also be assessed. Good luck and thank you for your interest in our position!

Appendix Data: Parameter descriptions and background data on the car models in question.Parameter Information

Parameter	Type	Description
ListingID	int64	Unique key that identifies each listing
SellerCity	object	Seller city
SellerIsPriv	bool	Boolean that indicates if the listing is from a private seller
SellerListSrc	object	Seller listing source identifier
SellerName	object	Seller name
SellerRating	float64	Seller rating (continuous over [0,5] with 5 being a favorable rating)
SellerRevCnt	int64	Seller review count
SellerState	object	Seller state
SellerZip	float64	Seller zip code
VehCertified	bool	Boolean that indicates if the listing has a manufacturer certification (generally indicates extended warranty)
VehColorExt	object	Vehicle exterior color
VehColorInt	object	Vehicle interior color
VehDriveTrain	object	Vehicle drivetrain (rear/front/all wheel drive)
VehEngine	object	Vehicle engine (generally includes displacement size, whether it is turbocharged, sometimes includes fuel type)
VehFeats	object	Vehicle features as listed by the seller in a semi-structured list format
VehFuel	object	Vehicle fuel type
VehHistory	object	Vehicle ownership history in a semi-structured format that may also indicate if there is buy-back protection, previous commercial use, accidents, or potential title problems
VehListdays	float64	Duration (in days) the vehicle listing has been active
VehMake	object	Vehicle make (manufacturer)
VehMileage	float64	Vehicle mileage
VehModel	object	Vehicle model
VehPriceLabel	object	A classification label applied by the listing site that indicates if the listing price is a good deal or not
VehSellerNotes	object	Unstructured text the seller has entered that provides additional details on the vehicle
VehSellerStockNum	object	Vehicle seller stock number
VehTransmission	object	Vehicle transmission type
VehYear	int64	Vehicle model year (not necessarily the year it was manufactured)
Vehicle_Trim	object	Vehicle trim
Dealer_Listing_Price	float64	Vehicle listing price, dependent variable to be predicted.

Model Informationhttps://en.wikipedia.org/wiki/Cadillac_XT5https://en.wikipedia.org/wiki/Jeep_Grand_Cherokee_%28WK2%29