Kyle Etrata

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GitHub: https://github.com/kyleochata | LinkedIn: https://www.linkedin.com/in/kyle-etrata-325ab3132/

TECHNICAL SKILLS

Frontend: HTML5, CSS, JQuery, Bootstrap, JavaScript, ReactJS, Handlebars

Backend: Node.js, MySQL, MongoDB, Express, Jest, Sequelize

PROJECTS

Brain Balance Companion | GitHub Repository | Deployed

- This application was developed to give users of the Brain Balance program a better user experience than what is currently offered through Google Sheets.
- Roles: Project manager, JavaScript development
- Technologies Used: HTML5, CSS, JavaScript, multiple Third-Party API, Bulma

Hammer JAKK Help Desk | GitHub Repository | Deployed

- This application was developed to create a help desk system for a company to handle employee tickets having issues with technology. From there, techs would be able to claim/assign tickets to get them resolved.
- Use the login: kyle@email.com; password: password123 to explore.
- Role: Full-stack development, Front-end design & production, back-end server construction.
- Technologies: HTML5, CSS, JavaScript, Express, Sequelize, MySQL, Handlebars

WORK EXPERIENCE

Orthopedic Medical Consultant

October 2016 - August 2020

Arthrex Inc., Naples, FL | Sportstek Medical Inc, Temecula, CA

- Arthrex Inc. is a global orthopedic device company committed to helping surgeons treat their patients better.
- Focus on educating and communicating to orthopedic surgeons on the newest, latest technologies available for treating their patients for the best possible outcome.
- Adapt to conditions during the operating room and advise the surgeon for optimal outcomes
- Maintain and prospect accounts within the Redlands, Loma Linda, Coachella areas.
- Lead a team of junior consultants to meet expectations set by Arthrex and Sportstek.
- Meet and exceed quota marks set by both Arthrex and Sportstek Medical.
- Trained to consult and educate surgeons and other consultants on all Arthrex product
- Host cadaver labs with surgeons to teach and practice new techniques to other surgeons, residents, and/or medical consultants.
- Trained in medical education to train surgeons on the latest techniques and advancements in the field.

Service Specialist

February 2016 - October 2016

HCP Concierge, West Conshohocken, PA

- Contract with multiple pharmaceutical companies to deliver promotional item(s) that the company provides to target Health Care Professionals in order to increase client(s) ROI.
- Focus on building relationships with doctors, nurses, and all staff of each of target's practice.
- Advise Health Care Professionals about the pharmaceutical drug including, but not limited to: drug education, sample orders, enacting marketing strategy from client(s), etc.
- Cover the territory of Orange County, CA and with +500 accounts to manage.
- Seek out and prospect new targets to increase target list, while retaining and securing business with pre-established accounts.

EDUCATION

UCI Full-Stack BootCamp, Irvine, CA

August 2023 - November 2023

- Certificate for Full-Stack Web Development

St. George's University, School of Medicine, St. George's, Grenada

August 2020 - May 2023

- Medical Doctorate Program, M.D.
 - Completed 2 years of the program (basic sciences) up until USMLE STEP 1

Loyola Marymount University, Los Angeles, CA

August 2011 - December 2015

- Bachelor of Science, Biochemistry
 - Biology, Immunology, Microbiology, Genetics, Cell Function, Organic Chemistry, Analytical Chemistry, Physical Chemistry, Biochemistry, Forensic Chemistry, Physics, Ethics for Engineering/Science, Calculus.

SPECIAL SKILLS

Special Skills:

 Lifeguard certified (American Red Cross), First Aid and CPR/AED certified (American Red Cross), Water Safety Instructor (American Red Cross), Basic Life Services Certified (American Red Cross)

COLLEGIATE SPORTS

Loyola Marymount University, Los Angeles, CA

August 2011 - December 2015

- NCAA Division I Water Polo Athlete
- Iggy Award for Leadership and Sportsmanship (2013, 2014, 2015)
- Freshman Scholar Athlete Award (2011-2012)
- NCAA Scholar Athlete (2011, 2012)
- Team Captain (2013-2015)

HOBBIES

Pickleball