



2018

LOS ANGELES CITY COUNCIL DISTRICTS

ECONOMIC REPORT



**Andeavor proudly salutes the
Los Angeles Area Chamber of Commerce
and its visions of a better Los Angeles.**



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ABOUT BEACON ECONOMICS

Beacon Economics, LLC is a leading provider of economic research, forecasting, industry analysis, and data services. By delivering independent, rigorous analysis we give our clients the knowledge they need to make the right strategic decisions about investment, growth, revenue, and policy. Learn more at BeaconEcon.com.

This report was prepared utilizing data provided in cooperation with Jan Perry and the Economic & Workforce Development Department.





Job creation and fostering good government are two of the L.A. Area Chamber's most important roles. In order to create jobs, we must understand the Los Angeles economy. With that in mind, the L.A. Area Chamber has once again commissioned the L.A. City Council Districts Economic Report, which has become an important tool for City Council members, as well as the business community.

Conducted by the L.A. Area Chamber and Beacon Economics and sponsored by **Andeavor**, this ninth annual study looks at economic trends by City Council district. The 2018 report compares key economic indicators for each of L.A.'s 15 City Council districts, highlighting annual employment, average wage, tax revenue and building permits over the last year.

Council members have a direct impact on projects within their districts and throughout the City. We look forward to meeting with Council members to determine how this data, and perhaps a deeper dive into their districts, can be used to move forward on economic development projects in their respective districts and throughout the community.

Sincerely,

Maria S. Salinas

President & CEO
Los Angeles Area Chamber of Commerce



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THANK YOU
TO OUR 2018
DIAMOND
CLUB MEMBERS

INTRODUCTION



The Los Angeles Area Chamber of Commerce charged Beacon Economics with developing a report to help facilitate a more focused dialog about economic conditions in the City of Los Angeles, to identify underlying trends in each of its 15 City Council districts. This is the ninth annual Los Angeles City Council Districts Report.

The goal of this report is to provide timely economic and demographic indicators for the City of Los Angeles and the disparate areas within the City. This analysis is also intended to track progress—identifying potential challenges and providing important context for economic and policy decisions that will shape the future of the City. Since the creation of the initial Los Angeles City Council Districts Report, there have been several improvements to the quantity and quality of data presented on a district-by-district basis.

This report begins with a broad summary of economic conditions at the national, state, and regional levels, then analyzes the state of the City of Los Angeles. It concludes with an analysis of each of Los Angeles' 15 Council districts.

U.S.

The United States is currently in the midst of the second longest expansion in the nation's history at 111 months and counting. In July of next year, the expansion will become the longest on record. Will we make it? Odds are almost certain we will. Far from losing steam, the U.S. economy has been on a solid upswing lately. But as always, a deeper look at the data suggests that there are issues to keep an eye on. All in all, we remain pessimistically optimistic. Or perhaps optimistically pessimistic.

The rest of this year looks solid, but expect slower growth next year. Additionally, the long-term stressors of heavy Federal borrowing, rising interest rates, and ongoing political chaos, make it clear that while there is no reason to expect a recession anytime soon, we should remain more vigilant than ever in watching for the unanticipated shock. The nation's capacity to absorb a blow to its economy is substantially diminished and it won't take much to end the current expansion.

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AT 111 MONTHS AND
COUNTING



CALIFORNIA

With two quarters down and sights turning toward the last part of the year, it is apparent that the California economic engine continues to hum along, much like the nation as a whole. Job gains have been steady and the state's leading industries have expanded despite ongoing concerns on the international trade front. Still, good news notwithstanding, anxieties linger about California's extremely tight housing market and the resulting affordability challenges it presents, and the long-term consequences of slow growth in the state's labor force.

In looking at the future growth trajectory of the California economy, the elephant in the room is the high cost of housing and its impact on labor force growth. The California median home price has consistently been more than double the national median home price for several years. The rental market is no different, with a number of California metro areas ranking among the least affordable rental markets in the nation. As growth in the state's labor force slows further, it will further constrain the economy and limit future growth and business development.

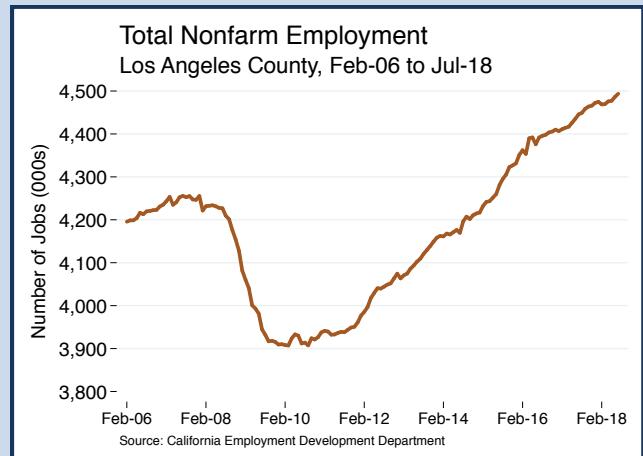
SUMMARY



Employment in Los Angeles County: Pre-Recession Peak to Trough to Current

Indicator	Nonfarm	Household
Peak Month	Jul-07	Sep-07
Peak Employment (000s)	4,255.6	4,631.7
Trough Month	Mar-10	Dec-09
Trough Employment (000s)	3,907.1	4,268.7
Peak to Trough Change (000s)	-348.5	-363.1
Peak to Trough Change (%)	-8.2	-7.8
Current Month	Jul-18	Jul-18
Current Employment (000s)	4,493.6	4,923.8
Trough to Current Change (000s)	586.5	655.1
Trough to Current Change (%)	15.0	15.3
Gain from Previous Peak (000s)	238.0	292.1
Gain from Previous Peak (%)	5.6	6.3

Source: Employment Development Department



As in much of the state, L.A. County's economy continues to expand, albeit more slowly than in recent years, as labor markets tighten and labor force growth flatlines. Historically low unemployment rates and a tighter labor market have persisted in the City of L.A. as well. Overall, the trajectory for growth in the City remains positive, but the housing shortage that has affected affordability is impacting the ability of businesses to attract workers to the region. This lack of housing will limit how fast the City is able to grow in the coming years. As will be seen, the City's economic outlook remains positive, behind broad-based growth.

- After showing signs of slowing in 2016, growth in the City of L.A. picked up in 2017. Private employment grew 2.2% to over 1.4 million jobs from the third quarter of 2016 to the third quarter of 2017, outpacing the 1.3% growth in L.A. County over the period.
- The labor market in the City and the broader region remains tight; coupled with rising levels of inflation, this has boosted wages. Average annual wages in the City grew 2.5% to \$64,300 over the previous year, just behind the 2.9% growth in the County.
- Based on the latest building permit data, construction activity continues to grow. Mixed-use construction projects and new multifamily developments have been a vital component of continued efforts to increase the City's housing stock. Nonresidential alterations also played a significant role in increasing construction activity in the City. In 2017-18, building permit valuations totaled \$9.8 billion, a 25% increase over 2016-17 levels.
- Business activity in the City continues to grow, with notable increases in gross receipts tax revenue. The amount of gross receipts tax collected increased to \$547.6 million in 2017, a 7.5% increase over 2016. This is a significant increase from the 1.4% increase the previous year.
- With the unemployment rate falling and wages rising, consumers are spending more in the local economy. Taxable sales in the City increased 2.8% in 2017-18 compared with a year earlier.



DISTRICT BOUNDARIES

The data in this report are based on the City Council boundaries approved by the City in June 2012. Data were geographically coded to reflect the district boundaries in the previous years detailed.

LOS ANGELES CITY BUSINESS TAX (GROSS RECEIPTS TAX)

This data set was prepared by the Office of Finance for the City of L.A. Covered under the City's Business Tax Ordinance, this privilege tax is designed to produce revenue, not to regulate business operations. All businesses are required to pay the tax at a rate determined by the types of products and services provided (defined in sections 21.53 to 21.197 of the Business Tax Ordinance), with the exception of organizations formed strictly for religious or charitable purposes, which are exempt.

The data reported here include gross receipts from firms that have a physical location in the City. Firms that do business in L.A. but do not have a physical location in the City are excluded. Gross receipts data are broken down by North American Industry Classification System (NAICS) sector, but often firms do report a NAICS code and are included in the unclassified sector. These data are excluded from the sectoral breakdown graphics, but they often constitute a large share of a district's total.

LOS ANGELES CITY SALES TAX RECEIPTS

Obtained from the City's Office of Finance, sales tax receipts are a dollar count of revenue from sales taxes in each City Council district. The data cover 2009-10 to 2017-18.

BUILDING PERMIT DATA

The City's Department of Building and Safety keeps a database of all building permits granted, both commercial and residential. The database contains permits for new construction and permits for alterations and additions to existing structures. Permit addresses are geocoded and input into geographic information system software to determine the appropriate Council district. Refiled permits that were originally filed within 10 years are not included in the tally to avoid inflating the amount of construction activity. All of the data in the

construction charts have been smoothed using moving averages to reduce statistical noise and seasonality. It is worth noting that construction permits do not necessarily translate into units that get built.

DEMOGRAPHIC DATA

The 2016 American Community Survey (latest available) from the U.S. Census provides demographic, housing and labor force statistics by residency. The data for each City Council district are grouped by census tract and are available only in the five-year version of the survey. To use the data provided by the one-year version of the ACS, Beacon Economics developed a process that grouped L.A. census tracts to the associated Public Use Microdata Areas (PUMAs) from the one-year survey. This process created a share of the total PUMA population in each census tract, broken down by several characteristics. This share was then applied to the relevant data used to estimate the demographic characteristics contained in this report. This process allowed Beacon to break down the most recent ACS data in a way that more accurately represents the Council districts than would otherwise be possible.

EMPLOYMENT DATA

Drawn from the Quarterly Census of Employment and Wages (QCEW, formerly the ES-202), this database contains the number of employers and employees, and the payroll for every establishment in the City, for every month of the year. The data, provided by the California Employment Development Department's Labor Market Information Division, are input into geographic information system software to determine the appropriate City Council district. They are then aggregated into a non-confidential format as presented throughout this report. County employment changes are drawn from the employment by industry report for comparison.

DATA SUMMARY

EMPLOYMENT INDUSTRY DEFINITIONS¹

CONSTRUCTION

The construction sector comprises establishments primarily engaged in the construction of buildings or engineering projects (e.g., highways and utility systems). Establishments primarily engaged in the preparation of sites for new construction and establishments primarily engaged in subdividing land for sale as building sites also are included in this sector.

MANUFACTURING

The Manufacturing sector comprises establishments engaged in the mechanical, physical, or chemical transformation of materials, substances or components into new products. Establishments in the Manufacturing sector are often described as plants, factories or mills and characteristically use power-driven machines and materials-handling equipment.

RETAIL TRADE

The Retail Trade sector comprises establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise. The retailing process is the final step in the distribution of merchandise; retailers are, therefore, organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers: store and nonstore retailers.

LEISURE AND HOSPITALITY

• Arts, Entertainment and Recreation

The Arts, Entertainment and Recreation sector includes a wide range of establishments that operate facilities or provide services to meet varied cultural, entertainment and recreational interests of their patrons.

• Accommodation and Food Services

The Accommodation and Food Services sector comprises establishments providing customers with lodging and/or preparing meals, snacks and beverages for immediate consumption. The sector includes both accommodation and food services establishments because the two activities are often combined at the same establishment.

PROFESSIONAL, SCIENTIFIC, TECHNICAL SERVICES AND MANAGEMENT

• Professional, Scientific and Technical Services

The Professional, Scientific and Technical Services sector comprises establishments that specialize in performing professional, scientific and technical activities for others. These activities require a high degree of expertise and training.

• Management of Companies and Enterprises

The Management sector comprises (1) establishments that hold the securities of (or other equity interests in) companies and enterprises for the purpose of owning a controlling interest or influencing management decisions or (2) establishments (except government establishments) that administer, oversee and manage establishments of the company or enterprise and that normally undertake the strategic or organizational planning and decision making role of the company or enterprise.

FINANCIAL SERVICES AND REAL ESTATE

The Financial Services sector comprises establishments primarily engaged in financial transactions (transactions involving the creation, liquidation or change in ownership of financial assets) and/or in facilitating financial transactions.

The Real Estate sector comprises establishments primarily engaged in renting, leasing or otherwise allowing the use of tangible or intangible assets, and establishments providing related services.

ADMINISTRATIVE SUPPORT

The Administrative Support sector comprises establishments performing routine support activities for the day-to-day operations of other organizations. Activities performed include: office administration, hiring and placing of personnel, document preparation and similar clerical services, solicitation, collection, security and surveillance services, cleaning and waste disposal services.

WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise. The merchandise described in this sector includes the outputs of agriculture, mining, manufacturing and certain information industries, such as publishing.

TRANSPORTATION AND WAREHOUSING

The Transportation and Warehousing sector includes industries providing transportation of passengers and cargo, warehousing and storage for goods, scenic and sightseeing transportation and support activities related to modes of transportation.

DATA SUMMARY CONT. & MAP OF DISTRICTS



INFORMATION

The Information sector comprises establishments engaged in the following processes: (a) producing and distributing information and cultural products, (b) providing the means to transmit or distribute these products as well as data or communications and (c) processing data.

EDUCATION

The Educational Services sector comprises establishments that provide instruction and training in a wide variety of subjects. This instruction and training is provided by specialized establishments, such as schools, colleges, universities and training centers. These establishments may be privately owned and operated for profit or not for profit, or they may be publicly owned and operated.

HEALTH CARE

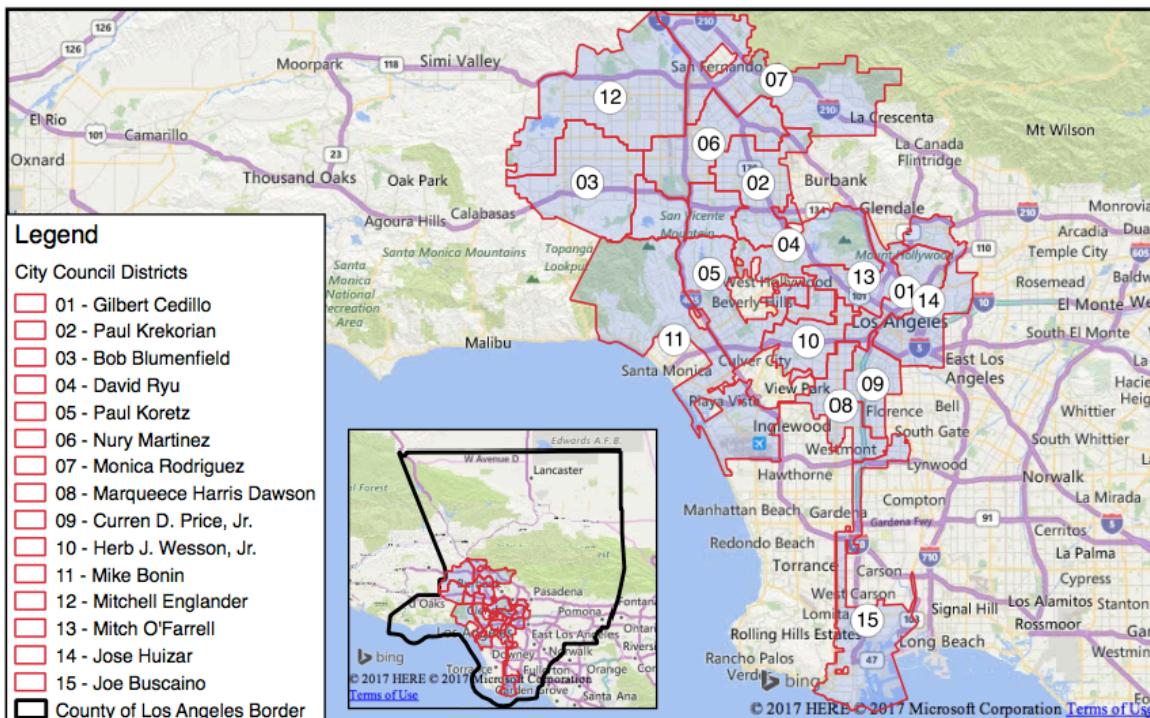
The Health Care sector comprises establishments providing health care and social assistance for individuals. The sector includes both health care and social assistance because it is sometimes difficult to distinguish between the boundaries of these two activities.

OTHER SERVICES

The Other Services sector comprises establishments engaged in providing services not specifically provided for elsewhere in the classification system. Establishments in this sector are primarily engaged in activities, such as equipment and machinery repairing, promoting or administering religious activities, grantmaking, advocacy, and providing drycleaning and laundry services, personal care services, death care services, pet care services, photofinishing services, temporary parking services and dating services.

Source: Industries at a Glance: NAICS Code Index

City of Los Angeles Council Districts



CITY OF LOS ANGELES

Private Industry Employment

City of Los Angeles: Q3-17

Industry	Employment (000s)	Annual Growth City (%)	Annual Growth County (%)	County Share (%)
Health Care	275.9	+5.2	+4.1	40.6
Leisure and Hospitality	205.5	+2.5	+2.6	39.4
Prof, Sci, Tech, and Mgmt	145.3	+1.3	+2.3	42.9
Retail Trade	142.4	-1.8	+1.2	33.8
Fin. Svcs. and Real Estate	99.2	+1.0	+0.7	45.2
Admin Support	94.7	+3.8	+0.7	35.4
Manufacturing	87.5	-5.8	-2.5	25.3
Other Svcs.	74.1	+6.0	+0.7	42.2
Transport/Warehouse	70.3	+6.5	+5.5	38.0
Wholesale Trade	67.9	-2.0	-0.6	30.6
Information	64.8	+6.4	-7.2	30.6
Education	49.9	+1.9	+3.0	49.6
Construction	49.1	+3.9	+3.5	33.5
Total Private	1,426.7	+2.2	+1.3	37.2

Source: California Employment Development Department, QCEW.

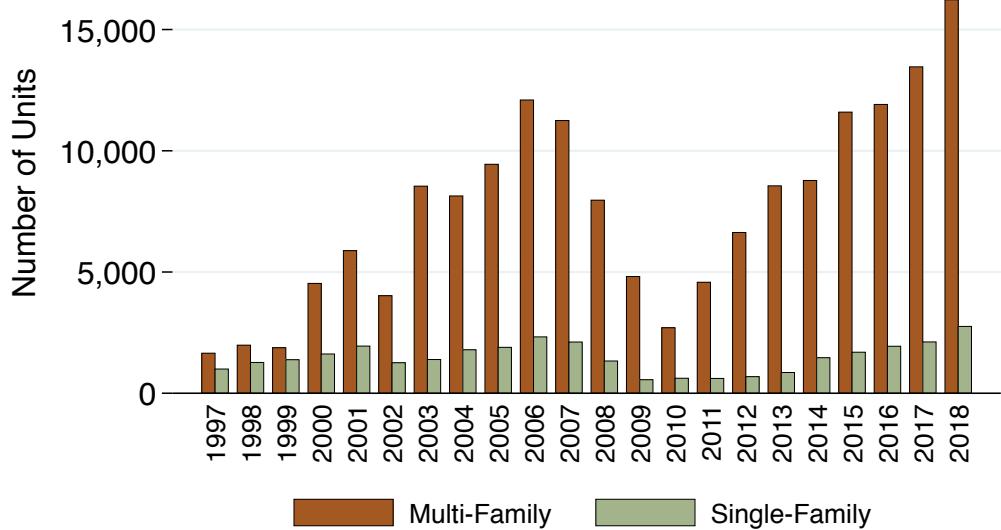
Annual Wages by Industry

City of Los Angeles: Q3-17

Industry	Avg. Wage (\$000s)	Annual Growth City (%)	Annual Growth County (%)	City vs. County (%)
Information	143.4	+5.6	+11.6	+19.6
Fin. Svcs. and Real Estate	119.4	+1.8	+4.2	+15.1
Prof, Sci, Tech, and Mgmt	110.8	+1.7	+3.5	+4.6
Education	67.4	+1.2	+0.2	+18.1
Wholesale Trade	64.8	+3.8	+2.0	+1.6
Transport/Warehouse	63.7	+3.8	+0.8	+0.4
Manufacturing	60.4	+3.3	+4.4	-15.7
Construction	57.4	+1.8	+0.7	-7.6
Other Svcs.	48.4	+24.5	+12.1	+9.6
Health Care	45.0	-1.1	-0.1	+3.4
Admin Support	43.4	-0.1	+2.8	+4.3
Leisure and Hospitality	42.6	+0.7	+2.9	+14.1
Retail Trade	36.8	+1.4	-0.2	+5.2
Total Private	64.3	+2.5	+2.9	+6.2

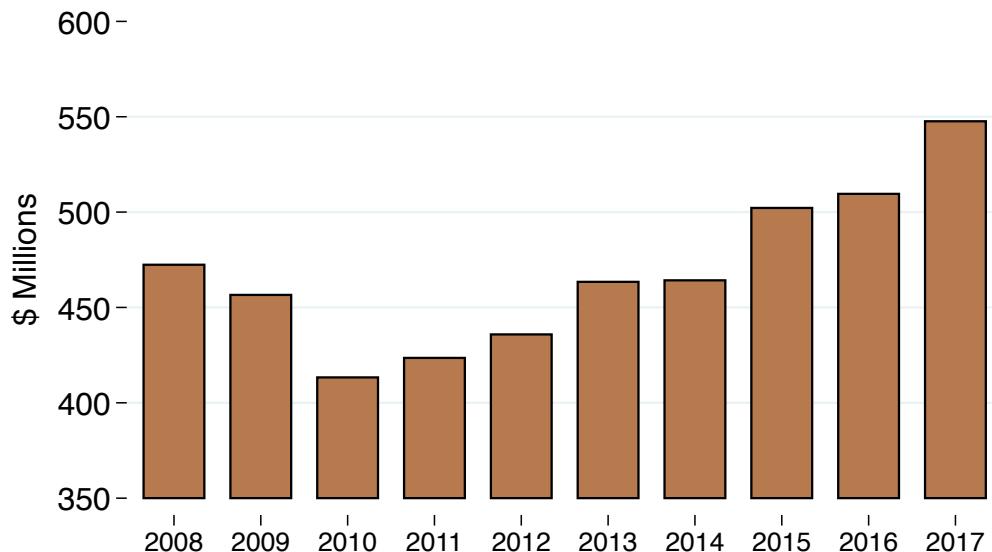
Source: California Employment Development Department, QCEW.

Residential Building Permits City of Los Angeles, FY1996-97 to FY2017-18



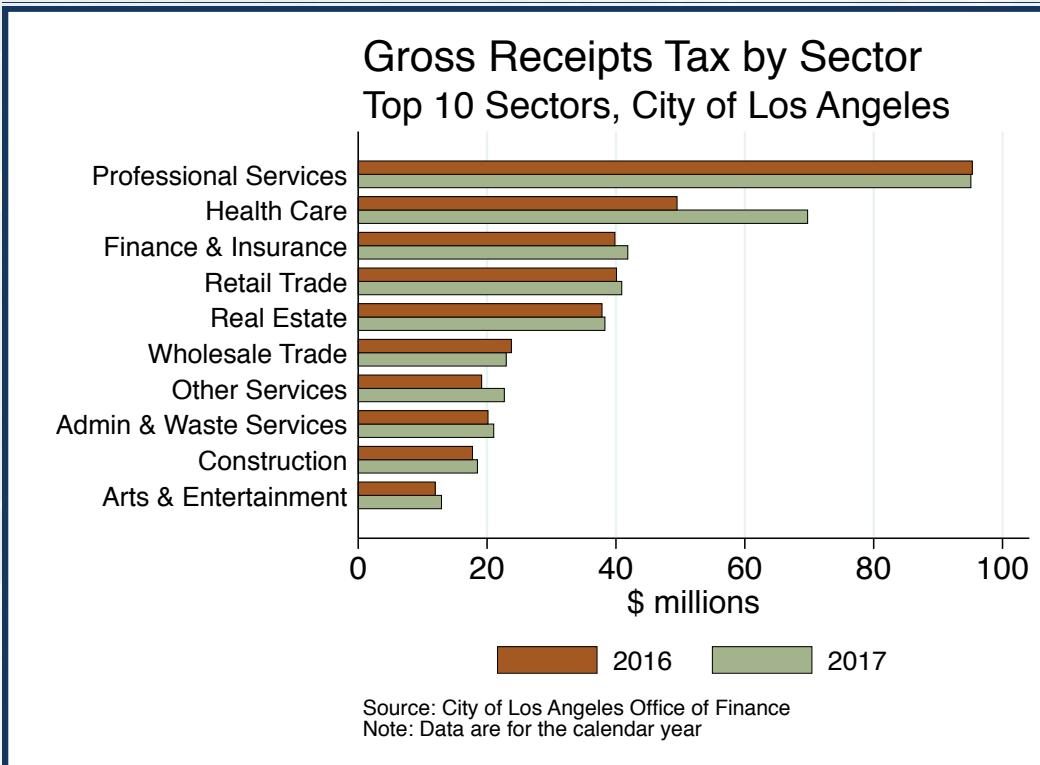
Source: California Homebuilding Foundation (CHF)

Gross Receipts Tax City of Los Angeles, 2008 to 2017

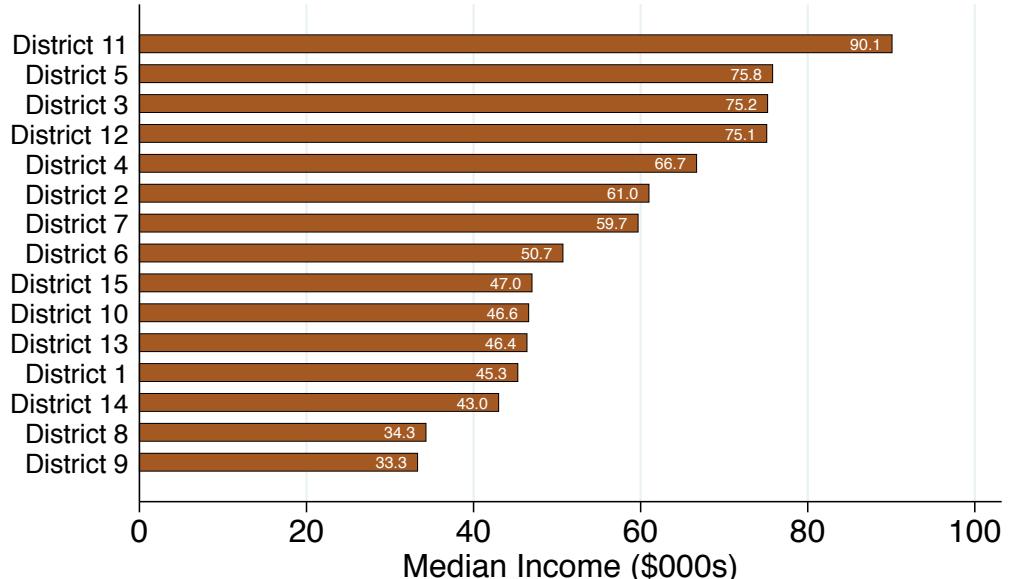


Source: City of Los Angeles Office of Finance
Note: Data are for the calendar year

CITY OF LOS ANGELES

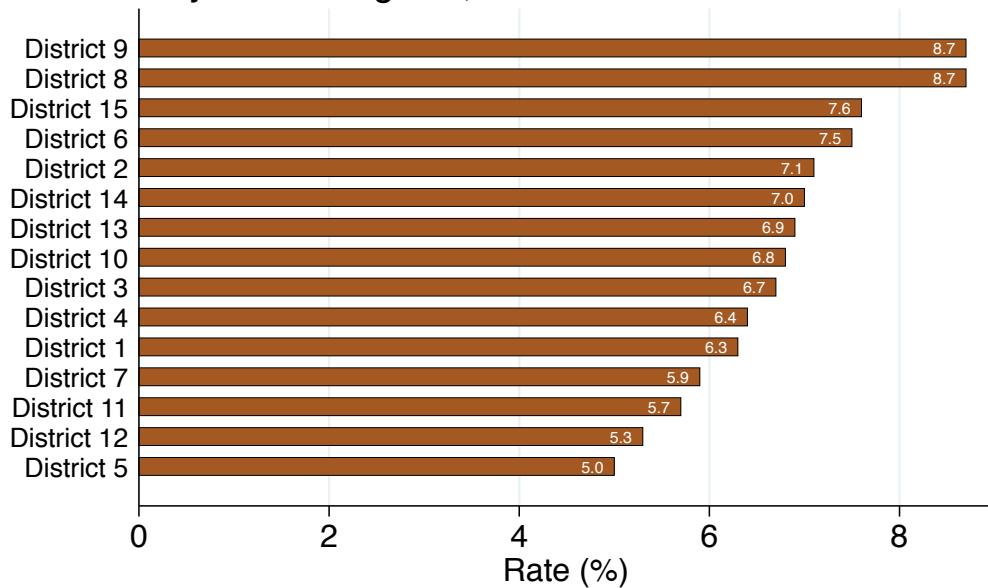


Median Household Income by Council District City of Los Angeles, 2016



Source: American Community Survey

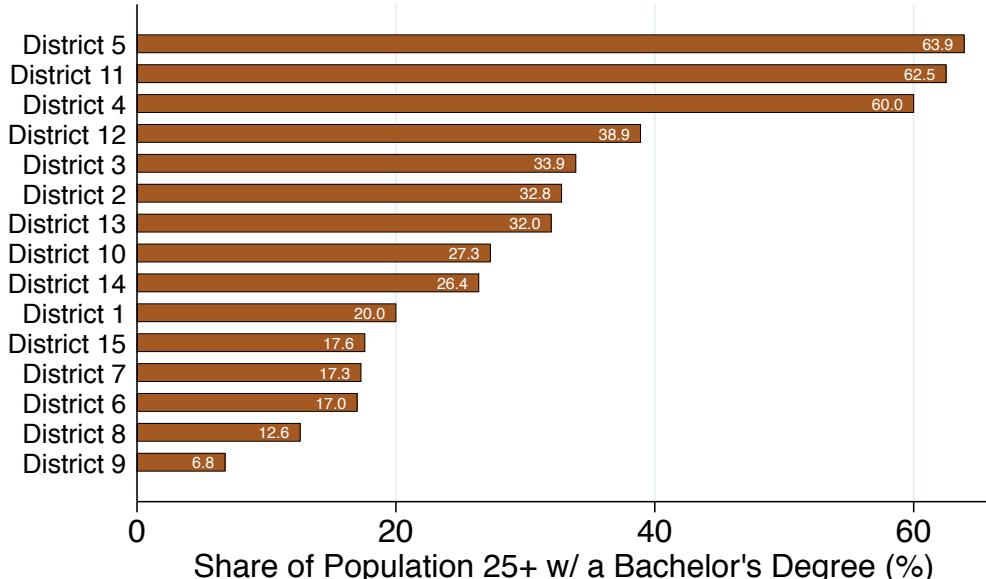
Unemployment Rate by Council District City of Los Angeles, 2016



Source: American Community Survey

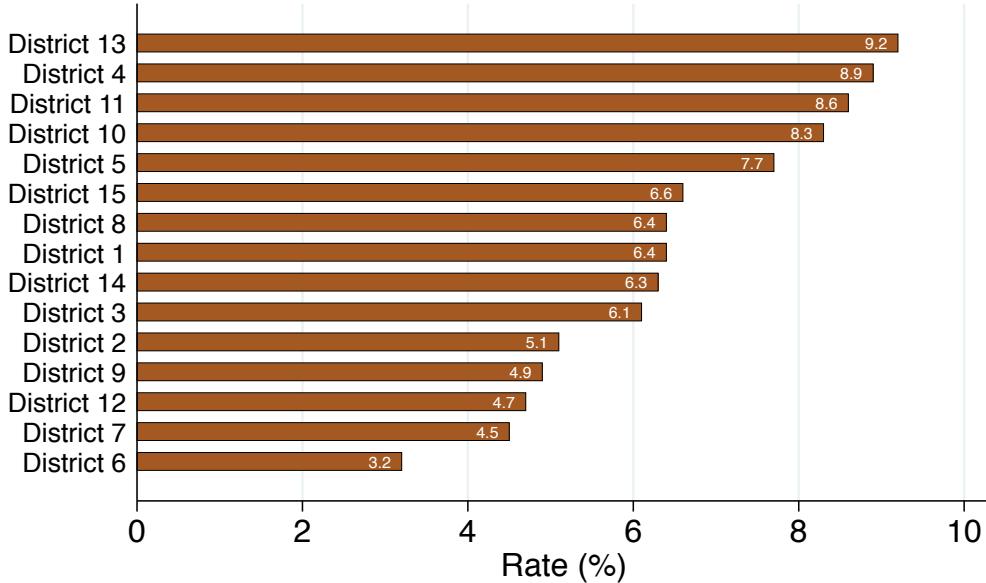
DEMOGRAPHICS

Educational Attainment by Council District City of Los Angeles, 2016



Source: American Community Survey

Housing Vacancy Rate by Council District City of Los Angeles, 2016



Source: American Community Survey

PRIVATE SECTOR EMPLOYMENT AND ESTABLISHMENT

Private Sector Employment and Establishment Statistics

Council District	Employment Statistics				Wage Statistics			Establishment Statistics	
	Job Count (000s)		Y-o-Y Growth (%)		Average Q3-17	(\$000s)	Y-o-Y Growth (%)	Estab. Q3-17	Average Employees
	Q3-15	Q3-16	Q3-17	Q3-16	Q3-17				
1	62.1	61.9	62.7	-0.4	+1.3	44.3	+0.8	2,160	29
2	63.0	63.9	64.1	+1.4	+0.3	44.9	-0.9	2,923	22
3	104.1	106.6	108.7	+2.4	+2.0	57.4	+0.9	4,416	25
4	101.5	102.1	104.7	+0.6	+2.5	62.3	+0.4	4,474	23
5	177.7	175.4	179.9	-1.3	+2.5	95.6	+0.0	7,323	25
6	77.2	79.3	81.6	+2.8	+2.9	46.0	-0.3	3,217	25
7	49.0	49.8	52.2	+1.7	+5.0	46.5	+0.3	1,762	30
8	19.3	18.7	20.2	-2.9	+8.2	25.2	+0.2	809	25
9	63.3	64.3	64.3	+1.6	+0.1	55.6	+3.3	1,647	39
10	66.5	66.2	67.6	-0.5	+2.1	52.8	+22.0	3,236	21
11	154.2	162.6	171.1	+5.5	+5.2	78.0	+6.5	5,345	32
12	93.9	94.4	96.3	+0.5	+2.1	45.4	-0.8	3,864	25
13	85.8	87.2	89.5	+1.6	+2.6	58.7	+3.6	2,898	31
14	200.1	201.0	200.2	+0.5	-0.4	78.8	+2.8	7,334	27
15	60.0	59.4	60.2	-1.1	+1.4	55.6	+1.8	2,071	29
City	1,380.8	1,396.0	1,426.7	+1.1	+2.2	64.3	+2.5	53,610	27

Source: Employment Development Department

Private Sector Employment Rankings, Q3-16 and Q3-17

District	Total Jobs		Job Growth		Average Wage	
	Q3-16	Q3-17	Q3-16	Q3-17	Q3-16	Q3-17
1	12	12	11	12	13	14
2	11	11	7	13	12	13
3	4	4	3	10	5	6
4	5	5	8	6	4	4
5	2	2	14	7	1	1
6	8	8	2	4	10	11
7	14	14	4	3	9	10
8	15	15	15	1	15	15
9	10	10	5	14	8	8
10	9	9	12	8	14	9
11	3	3	1	2	3	3
12	6	6	9	9	11	12
13	7	7	6	5	6	5
14	1	1	10	15	2	2
15	13	13	13	11	7	7

Source: Employment Development Department

BUILDING PERMITS

Value of Building Permits by City Council District
Fiscal Year 2016-17 (\$ Millions)

Council District	Single-Family	Multi-Family	Mix-Use	Commercial Construction	Residential Alterations	Mix-Use Alterations	Non-Residential Alterations	Other	Total
1	29.4	45.8	10.0	56.9	25.5	0.1	48.5	0.4	216.6
2	62.5	149.8	81.1	20.1	109.1	0.1	58.0	0.4	480.9
3	43.3	93.3	0.0	5.1	62.8	0.0	74.9	0.7	279.9
4	147.1	86.2	39.8	37.4	172.3	49.0	177.6	0.8	710.2
5	275.4	221.0	278.5	7.2	244.6	2.1	285.7	3.1	1,317.6
6	23.4	48.7	6.4	23.4	29.1	0.0	25.5	0.5	156.9
7	38.8	23.7	0.0	26.6	41.6	0.0	31.1	0.3	162.1
8	6.8	71.0	7.5	6.4	23.8	0.0	19.5	0.3	135.2
9	3.7	56.2	0.2	201.7	23.2	0.0	50.2	3.6	338.8
10	10.5	100.3	44.1	106.3	57.2	1.0	63.8	1.5	384.5
11	205.8	263.1	26.5	23.3	225.5	1.4	690.0	0.7	1,436.2
12	120.3	44.0	0.0	9.3	60.5	0.0	69.4	0.7	304.2
13	29.9	241.9	14.0	21.8	56.3	11.4	111.3	1.4	488.1
14	11.7	254.8	405.0	52.5	41.5	5.9	373.8	1.6	1,146.9
15	5.2	144.2	1.9	36.4	61.9	0.0	34.7	0.6	285.0
Total	1,013.8	1,844.0	914.9	634.2	1,234.7	71.1	2,114.0	16.6	7,843.1

Source: City of Los Angeles Department of Building and Safety

Value of Building Permits by City Council District
Fiscal Year 2017-18 (\$ Millions)

Council District	Single-Family	Multi-Family	Mix-Use	Commercial Construction	Residential Alterations	Mix-Use Alterations	Non-Residential Alterations	Other	Total
1	31.6	323.2	7.7	7.7	54.0	0.1	44.9	0.3	469.6
2	83.0	117.6	8.8	60.2	120.4	40.2	84.8	0.5	515.4
3	53.6	298.7	37.4	5.7	85.9	1.5	74.8	0.7	558.3
4	166.4	192.9	170.6	77.9	181.7	0.5	232.0	0.6	1,022.6
5	222.2	131.5	97.9	59.6	227.2	25.0	220.7	1.5	985.7
6	30.6	72.4	0.2	11.2	32.8	0.0	31.1	0.5	178.7
7	29.2	13.3	0.0	2.3	40.7	0.0	33.8	0.4	119.8
8	16.0	64.4	14.1	7.7	34.9	0.1	10.4	0.4	147.9
9	6.1	44.4	0.0	53.8	18.4	0.0	810.4	2.6	935.7
10	14.3	162.0	524.3	4.1	71.4	4.7	57.1	0.8	838.7
11	195.0	191.8	69.7	101.0	253.8	2.1	526.3	1.5	1,341.3
12	150.6	14.6	103.4	67.3	83.1	0.5	60.5	0.6	480.6
13	30.2	224.0	260.4	171.3	135.6	13.3	122.0	0.8	957.7
14	18.9	22.5	197.2	62.3	39.2	0.0	636.2	4.3	980.6
15	19.6	35.9	57.4	7.2	111.0	0.6	51.3	0.3	283.2
Total	1,067.5	1,909.1	1,549.1	699.3	1,490.0	88.5	2,996.4	15.8	9,815.8

Source: City of Los Angeles Department of Building and Safety

LOCAL RECEIPTS

Gross Receipts Tax

Council District	Total			Top Sector in Each District			
	2016 (\$ Millions)	2017 (\$ Millions)	Change (%)	Sector	2016 (\$ Millions)	2017 (\$ Millions)	Annual Growth (%)
1	13.0	13.6	+5.1	Health Care	2.8	1.6	-44.6
2	16.7	19.8	+18.9	Professional Services	1.2	3.3	+189.1
3	37.2	39.3	+5.9	Health Care	12.4	12.9	+4.2
4	33.7	34.6	+2.6	Professional Services	5.1	4.9	-3.5
5	80.8	85.0	+5.1	Professional Services	23.4	24.0	+2.5
6	21.1	21.4	+1.4	Health Care	4.4	4.4	+1.9
7	9.5	10.0	+5.3	Health Care	1.6	1.6	-1.7
8	3.1	3.3	+7.4	Retail Trade	0.9	0.9	-1.8
9	8.1	8.2	+0.8	Retail Trade	1.3	1.2	-3.9
10	15.8	16.7	+5.8	Professional Services	2.4	2.4	-0.2
11	50.8	52.6	+3.5	Professional Services	12.6	12.6	+0.1
12	21.6	22.6	+4.9	Health Care	6.0	6.0	-0.1
13	22.6	22.6	+0.2	Health Care	3.8	3.6	-5.4
14	96.0	95.5	-0.5	Professional Services	33.8	31.8	-6.0
15	15.0	14.9	-0.6	Retail Trade	1.7	1.9	+9.5
Total	509.6	547.6	+7.5	Professional Services	95.3	95.1	-0.2

Source: City of Los Angeles Office of Finance

Note: Gross business receipts are for the calendar year.

Sales Tax Receipts

Council District	Value (\$ Millions)			Change vs. Prior Year (%)	
	FY 2016	FY 2017	FY 2018	FY 2017	FY 2018
1	14.7	14.6	14.8	-0.4	+1.6
2	27.4	28.5	29.3	+4.0	+2.8
3	48.7	50.4	52.2	+3.6	+3.6
4	45.9	46.3	42.4	+0.9	-8.5
5	54.7	55.3	58.2	+1.1	+5.2
6	40.2	42.1	43.8	+4.7	+4.1
7	29.4	30.7	32.3	+4.4	+5.1
8	8.4	8.6	8.7	+2.3	+0.9
9	19.9	19.9	20.8	+0.2	+4.7
10	21.5	22.0	22.9	+2.1	+4.3
11	57.1	60.6	64.2	+6.0	+5.9
12	37.4	38.3	38.3	+2.2	+0.0
13	27.3	27.4	29.8	+0.3	+9.0
14	45.7	48.4	52.7	+5.9	+8.9
15	27.5	27.4	28.5	-0.2	+3.9
Total	505.7	520.4	538.9	+2.9	+3.6

Source: City of Los Angeles Office of Finance

GILBERT CEDILLO DISTRICT 1



Photo Credit: Auntie Laurie / Flickr

City Council District 1, extending west and northwest from downtown, has a population of 252,700. The centrally located district, home to Chinatown and MacArthur Park, is crossed by I-5 and U.S. 101; the 110 Freeway spans its length. The third-smallest district in area, District 1 has 2,160 firms and 62,700 private-sector jobs. The average annual wage is \$44,300, falling below the average wage for the City as a whole by \$20,000.

MEDIAN HOUSEHOLD
INCOME
**INCREASED 10
PERCENT**
TO \$45,300



GROSS RECEIPTS
**INCREASED
5.1 PERCENT**
FROM 2016 TO 2017



EMPLOYMENT AND FIRM STATISTICS

- Private establishments employed 800 more workers in the third quarter of 2017 than in the previous year, a 1.3% increase. Health Care and Financial Services & Real Estate were large contributors each, with nearly 5% growth. The Health Care sector continues to have the largest share of jobs in the district, accounting for 27% of all private employment, with 17,000 employed. The overall growth was partially offset by a 6.7% decline in Wholesale Trade.
- Private-sector wage growth of 0.8% was significantly lower than the 2.5% average wage growth of the City as a whole. Because of the 2.1% inflation rate in 2017, low wage growth in many industries, including Health Care and Information, suggests diminished buying power for those employed in District 1.

DEMOGRAPHICS

- In 2016, the population in District 1 grew larger, older and more educated. The population as a whole grew 0.4%, as the number of children declined 1.1 percentage points, to 22.5%. Although educational attainment improved (1% more have a bachelor's degree and 0.4% more have a high school diploma), it is still substantially lower than the City average.
- Households are earning, working and driving more. Median household income increased 10% to \$45,300, \$9,100 less than the City average. Employment was up 6.2%. And, although the number is declining, District 1 still holds the largest percentage of public transit commuters (22%).

CONSTRUCTION

- Residential construction permit values jumped to \$416.7 million, stemming largely from a shift to multifamily construction, with permits increasing to \$323.2 million from \$45.8 million in the previous fiscal year.
- Nonresidential permits fell 50% in value, from \$105.8 to \$52.9 million, still higher than the \$35 million in FY 2016.

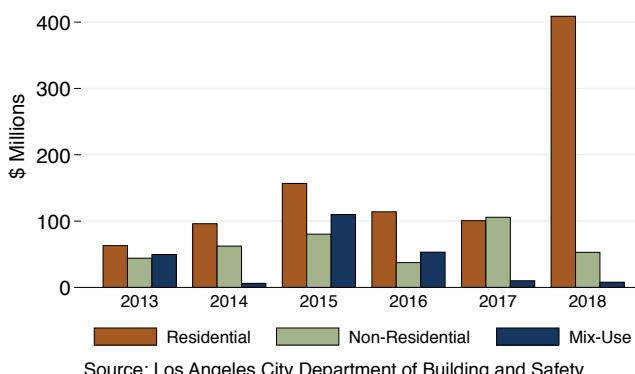
GROSS BUSINESS RECEIPTS AND SALES TAX REVENUE

- Gross receipts tax increased 5.1% from 2016 to 2017, with the strongest growth in Real Estate, Arts & Entertainment, and Accommodation & Food. District 1's largest sector, Health Care, sustained the steepest declines.
- Sales tax receipts in District 1 grew 1.6%, rising from \$14.6 million in 2016-17 to \$14.8 million in 2017-18; this occurred after a decline of 0.4% during the previous year.

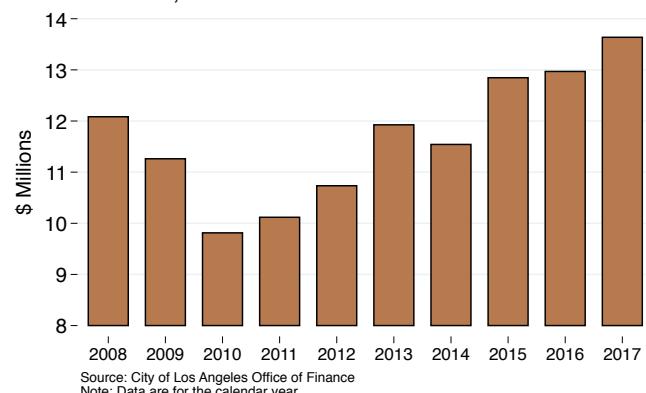


Photo Credit: Roger Howard / Flickr

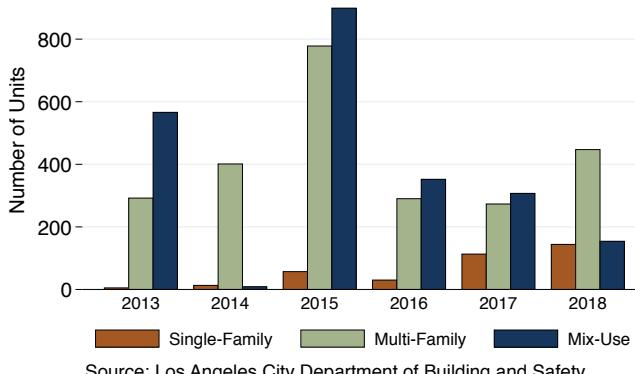
Building Permit Values District 1, FY2012-13 to FY2017-18



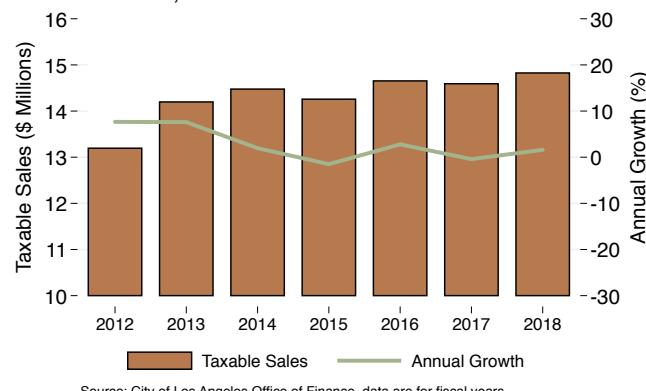
Gross Receipts Tax District 1, 2008 to 2017



Residential Building Permits District 1, FY2012-13 to FY2017-18



Taxable Sales and Growth District 1, FY2011-12 to FY2017-18



Construction Permits: District 1

Type	2016-17 (\$ Mil.)	2017-18 (\$ Mil.)
Other	0.4	0.3
Commercial Buildings	56.9	7.7
Commercial Alterations	48.5	44.9
Total Nonresidential	105.8	52.9
Single-Family Residential Units	29.4	31.6
Single-Family Alterations	16.4	24.2
Multi-Family Residential Units	45.8	323.2
Multi-Family Alterations	9.0	29.8
Mixed-Use Buildings	10.0	7.7
Mixed-Use Alterations	0.1	0.1
Total Residential	110.8	416.7

Source: Los Angeles City Dept. of Building and Safety. Data is for Fiscal Year.

Gross Receipts Tax in Top 8 Sectors: District 1

Sector	2017 (\$000s)	Annual Growth (%)
Health Care	1,560	-44.6
Retail Trade	1,523	-2.2
Professional Services	1,194	-13.7
Real Estate	1,090	+8.6
Admin & Waste Services	668	+7.4
Arts & Entertainment	629	+12.6
Wholesale Trade	627	+5.3
Accommodation & Food	500	+21.0
Total	13,637	+5.1

Source: Los Angeles City Office of Finance.

GILBERT CEDILLO DISTRICT 1



Photo Credit: Auntie Laurie / Flickr

Private Employment by Industry in District 1: Q3-17

Industry	Employment (000s)	Y-o-Y Growth District (%)	City (%)	City Share (%)
Health Care	17.0	+4.9	+5.2	6.2
Retail Trade	7.5	-0.5	-1.8	5.2
Leisure and Hospitality	5.9	+2.8	+2.5	2.9
Admin Support	5.7	+0.5	+3.8	6.0
Fin. Svcs. and Real Estate	4.4	+5.0	+1.0	4.5
Prof. Sci, Tech, and Mgmt	4.2	-1.5	+1.3	2.9
Wholesale Trade	3.6	-6.7	-2.0	5.3
Transport/Warehouse	3.2	-2.2	+6.5	4.5
Other Svcs.	3.1	+4.8	+6.0	4.2
Manufacturing	2.6	-4.6	-5.8	3.0
Education	2.5	+2.4	+1.9	5.0
Construction	1.5	+1.0	+3.9	3.1
Information	1.4	-4.8	+6.4	2.1
Total	62.7	+1.3	+2.2	4.4

Source: California Employment Development Department.

Private Sector Annual Wages by Industry in District 1: Q3-17

Industry	Avg. Wage (\$000s)	Y-o-Y Growth District (%)	District vs. City (%)
Prof. Sci, Tech, and Mgmt	74.7	+4.4	+1.7
Fin. Svcs. and Real Estate	64.7	+3.1	+1.8
Wholesale Trade	61.1	+1.7	+3.8
Transport/Warehouse	58.4	+7.2	+3.8
Construction	53.2	+2.4	+1.8
Information	47.1	-2.0	+5.6
Education	46.5	+0.6	+1.2
Other Svcs.	41.3	+0.4	+24.5
Manufacturing	41.1	+5.6	+3.3
Admin Support	39.5	+1.4	-0.1
Health Care	37.2	-2.8	-1.1
Retail Trade	36.1	+0.4	+1.4
Leisure and Hospitality	23.4	+0.5	+0.7
Total	44.3	+0.8	+2.5
-31.2			

Source: California Employment Development Department.

Private Subsectors in District 1: Q3-17

Subsector	Employment		Avg. Wage (\$000s)
	(000s)	Growth (%)	
Social Assistance	9.2	+10.6	20.4
Admin and Support Svcs.	5.6	+0.9	39.6
Food Svcs. and Drinking Places	5.2	+4.2	20.9
Professional and Technical Svcs.	3.8	+2.2	70.1
Ambulatory Health Care Svcs.	3.0	-6.5	57.5
Educational Svcs.	2.5	+2.4	46.5
Nursing and Residential Care	2.4	+7.2	33.2
Hospitals	2.4	-1.6	79.8

Source: California Employment Development Department.

Employment by Establishment Type: Q3-17

Establishment Type	Employment	Y-o-Y Growth (%)	Employment Share (%)
Establishment size			
Less than 15 Employees	18.3	+5.3	29.1
15 to 24 Employees	5.0	-2.5	8.1
25 to 49 Employees	6.2	-2.4	10.0
50 to 150 Employees	10.8	-0.1	17.2
More than 150 Employees	22.3	+0.6	35.6
Establishment Avg. Wage			
Less than \$25,000	19.5	+3.8	31.0
\$25,000 to \$50,000	24.1	+0.0	38.5
More than \$50,000	19.1	+0.4	30.5

Source: California Employment Development Department.

Establishment Births and Deaths

District 1

Year	Gain	Loss	Net
2008	200	129	+71
2009	202	498	-296
2010	185	191	-6
2011	214	131	+83
2012	193	213	-20
2013	172	95	+77
2014	202	141	+61
2015	239	107	+132
2016	254	121	+133
2017 YTD	160	206	-46

Source: California EDD.

Note: Only includes establishments with more than 3 employees.

Photo Credit: Janice Marie Foote / Flickr

Population Characteristics in 2016 : District 1

Metric	2016			Annual Change		
	District 1	City of Los Angeles	Los Angeles County	District 1	City of Los Angeles	Los Angeles County
Population (000s %)	252.7	3,976.3	10,137.9	+0.4	+0.1	-0.3
Median Age (Years %)	34	36	36	+0.2	+1.7	+0.6
Population Under 18 Years of Age (% p.p.)	22.5	20.8	22.2	-1.1	-0.7	-0.2
Population (25+) with a High School Diploma (% p.p.)	57.4	76.5	78.3	+0.4	+0.1	+0.2
Population (25+) with a Bachelor's Degree (% p.p.)	20.0	32.8	31.5	+1.0	+0.2	+0.7

Income Characteristics in 2016 : District 1

Metric	2016			Annual Change		
	District 1	City of Los Angeles	Los Angeles County	District 1	City of Los Angeles	Los Angeles County
Median Household Income (\$000s %)	45.3	54.4	61.3	+10.0	+4.6	+3.7
Household Income: Less than \$25,000 (% p.p.)	37.4	25.1	21.5	-0.1	+0.1	+0.1
Household Income: \$25,000 To \$50,000 (% p.p.)	26.9	21.3	20.5	-3.4	-1.7	-1.5
Household Income: \$50,000 To \$100,000 (% p.p.)	22.6	26.5	28.1	+2.2	+0.3	-0.0
Household Income: Above \$100,000 (% p.p.)	13.1	27.1	29.9	+1.2	+1.2	+1.5
Households in Suppl. Nutrition Assist. Program (% p.p.)	13.3	10.2	9.1	-1.4	0.0	-0.1
Share of Households with Public Assistance (% p.p.)	4.7	3.9	3.7	-0.2	0.0	+0.1
Average Public Assistance (\$ %)	4,840	4,250	4,225	+2.0	-3.3	-4.2

Housing Characteristics in 2016 : District 1

Metric	2016			Annual Change		
	District 1	City of Los Angeles	Los Angeles County	District 1	City of Los Angeles	Los Angeles County
Housing Units (000s %)	89.6	1,478.7	3,520.8	+2.8	+1.9	+0.5
Owner-Occupied Housing (% p.p.)	17.5	35.9	44.6	-0.1	-0.1	-0.5
Housing Vacancy (% p.p.)	6.4	6.8	6.1	-0.7	+0.5	+0.1
Housing Structures Built Before 2000 (% p.p.)	88.6	92.1	92.6	+0.4	-0.4	-0.5
Households that Moved in Before 2000 (% p.p.)	23.7	24.5	27.4	-1.2	-1.4	-1.4

Resident Employment Characteristics in 2016 : District 1

Metric	2016			Annual Change		
	District 1	City of Los Angeles	Los Angeles County	District 1	City of Los Angeles	Los Angeles County
Employed Workers (000s %)	128.4	1,990.9	4,887.0	+6.2	+1.6	+1.2
Mean Earnings (\$000s %)	69.8	87.1	90.4	+3.0	+3.4	+4.5
Unemployment Rate (% p.p.)	6.3	6.7	6.6	-1.4	-0.5	-0.6
Average Commute Time (Min. %)	33.1	31.7	31.6	+2.6	+2.3	+2.3
Public Transit Commuters (% p.p.)	22.0	9.2	6.0	-4.0	-0.3	-0.1
Top Occupations						
Natural Resources(% p.p.)	9.6	7.6	7.5	-0.7	-0.1	-0.1
Service(% p.p.)	26.3	21.3	19.4	-0.7	+0.5	+0.7
Mgmt, Bsn, Sci, and Arts(% p.p.)	23.7	37.0	36.4	-0.3	-0.5	-0.1
Sales(% p.p.)	22.1	22.4	23.6	+3.0	+0.4	-0.5
Prod, Transp, and Moving(% p.p.)	18.2	11.7	13.0	-1.3	-0.3	0.0

Source: American Community Survey.

PAUL KREKORIAN DISTRICT 2



Photo obtained via Paul Krekorian website

City Council District 2 is in the San Fernando Valley, stretching from Studio City to the edge of Verdugo Mountains Park in Sun Valley. It is home to the NoHo Arts District and entertainment production studios, and has a population of 254,800. District 2 comprises 2,923 firms and 64,100 jobs in the private sector. The average wage is \$44,900, more than \$19,000 below the City average.

NONRESIDENTIAL
SPENDING

**GREW BY \$67
MILLION**



GROSS RECEIPTS
**INCREASED BY
18.9 PERCENT**



EMPLOYMENT AND FIRM STATISTICS

- In the third quarter of 2017, private-sector employment in the district increased 0.3% from the year before, supported by double-digit growth in Education (11.8%) and Transportation/Warehouse (13.6%). These employment gains were offset by declines in Manufacturing (-7.8%), Administrative Support (-7.0%) and Information (-7.6%).
- Total private-sector annual wages declined 0.9%. This stemmed largely from the decline in average wages for Information (-3.4%), Education (-7.2%) and Transportation and Warehousing (-8.4%) but was offset by gains in Professional, Scientific, Technical, & Management (6.5%) and Financial Services & Real Estate (4.7%).

DEMOGRAPHICS

- In 2016, of the population over 25, 81% held a high school diploma and 32.8% held a bachelor's degree.
- District 2 is a tale of two households. Household income below \$25,000 and above \$100,000 both increased, while households in the middle declined, explaining how the median household income increased 4.3% to \$61,000 while average public assistance also increased 40.6% to \$5,545.

CONSTRUCTION

- District 2 continues to build residential property, albeit less. There were permits for 1,195 new dwelling units, 468 fewer than FY 2017, a \$32.6 million reduction in total residential construction value.
- Nonresidential spending grew by \$67 million, with new commercial building and commercial alteration permits both increasing in value.

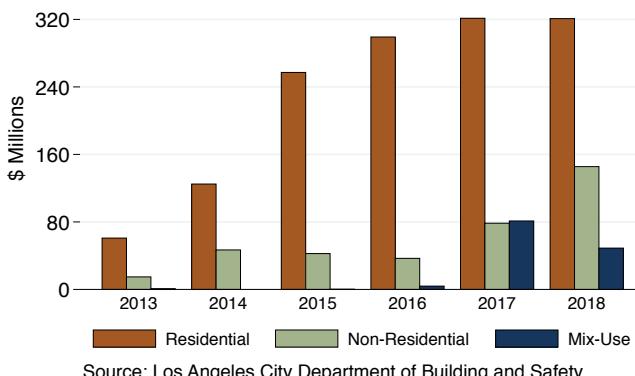
GROSS BUSINESS RECEIPTS AND SALES TAX REVENUE

- Gross receipts tax in District 2 totaled \$19.8 million in 2017, a 18.9% increase over 2016. Professional Services and Other Services were responsible for most of this growth, while gross receipts tax from Retail Trade declined.
- Sales tax receipts in District 2 increased to \$29.3 million in 2017-18, growing 2.8% over the previous year. This represents a slowdown from the 4.0% growth that occurred from 2015-16 to 2016-17.

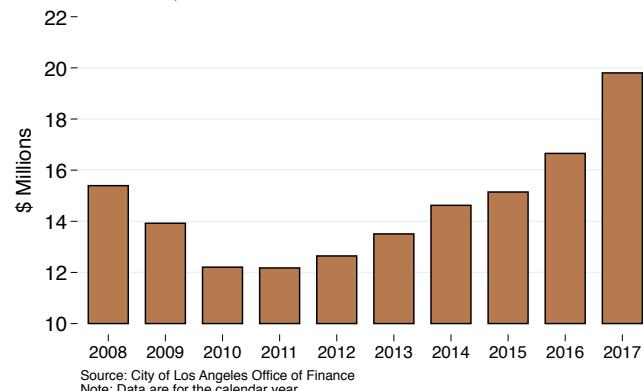


Photo credit: Paul Krekorian

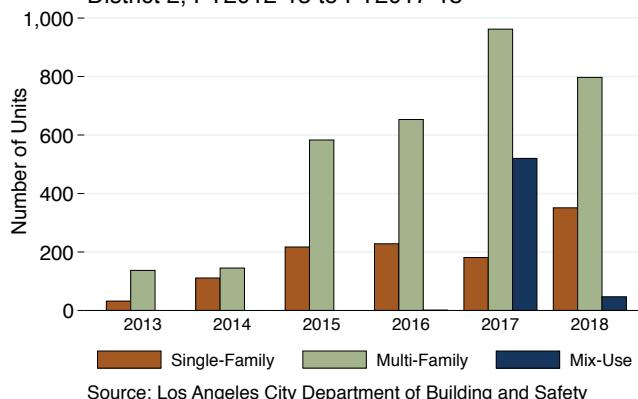
Building Permit Values District 2, FY2012-13 to FY2017-18



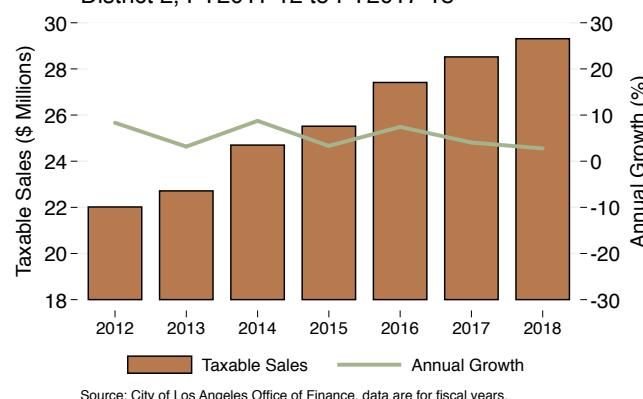
Gross Receipts Tax District 2, 2008 to 2017



Residential Building Permits District 2, FY2012-13 to FY2017-18



Taxable Sales and Growth District 2, FY2011-12 to FY2017-18



Construction Permits: District 2

Type	2016-17 (\$ Mil.)	2017-18 (\$ Mil.)
Other	0.4	0.5
Commercial Buildings	20.1	60.2
Commercial Alterations	58.0	84.8
Total Nonresidential	78.5	145.5
Single-Family Residential Units	62.5	83.0
Single-Family Alterations	53.5	61.5
Multi-Family Residential Units	149.8	117.6
Multi-Family Alterations	55.5	58.9
Mixed-Use Buildings	81.1	8.8
Mixed-Use Alterations	0.1	40.2
Total Residential	402.5	369.9

Source: Los Angeles City Dept. of Building and Safety. Data is for Fiscal Year.

Gross Receipts Tax in Top 8 Sectors: District 2

Sector	2017 (\$000s)	Annual Growth (%)
Professional Services	3,335	+189.1
Other Services	2,449	+32.8
Retail Trade	2,320	-1.1
Real Estate	1,487	+3.0
Health Care	1,081	+8.2
Wholesale Trade	737	-11.6
Accommodation & Food	617	+13.1
Arts & Entertainment	583	+16.2
Total	19,803	+18.9

Source: Los Angeles City Office of Finance.

PAUL KREKORIAN DISTRICT 2



Private Employment by Industry in District 2: Q3-17

Industry	Employment (000s)	Y-o-Y Growth District (%)	City (%)	City Share (%)
Health Care	15.2	+5.8	+5.2	5.5
Leisure and Hospitality	9.2	-1.3	+2.5	4.5
Retail Trade	7.5	-2.6	-1.8	5.2
Manufacturing	5.5	-7.8	-5.8	6.3
Admin Support	3.9	-7.0	+3.8	4.1
Other Svcs.	3.6	+7.1	+6.0	4.8
Prof, Sci, Tech, and Mgmt	3.6	+6.2	+1.3	2.4
Construction	3.5	+3.7	+3.9	7.1
Information	3.0	-7.6	+6.4	4.6
Wholesale Trade	2.9	-3.5	-2.0	4.3
Fin. Svcs. and Real Estate	2.8	-6.3	+1.0	2.8
Education	2.1	+11.8	+1.9	4.3
Transport/Warehouse	1.5	+13.6	+6.5	2.2
Total	64.1	+0.3	+2.2	4.5

Source: California Employment Development Department.

Private Sector Annual Wages by Industry in District 2: Q3-17

Industry	Avg. Wage (\$000s)	Y-o-Y Growth District (%)	City (%)	District vs. City (%)
Information	109.6	-3.4	+5.6	-23.6
Prof, Sci, Tech, and Mgmt	77.9	+6.5	+1.7	-29.6
Manufacturing	58.5	+0.4	+3.3	-3.1
Fin. Svcs. and Real Estate	58.5	+4.7	+1.8	-51.0
Admin Support	54.8	+0.2	-0.1	+26.2
Education	52.1	-7.2	+1.2	-22.7
Wholesale Trade	49.1	+2.0	+3.8	-24.2
Construction	47.0	-0.6	+1.8	-18.0
Transport/Warehouse	40.2	-8.4	+3.8	-36.9
Other Svcs.	35.5	+0.7	+24.5	-26.7
Leisure and Hospitality	35.3	+2.5	+0.7	-17.3
Retail Trade	33.7	+0.8	+1.4	-8.5
Health Care	26.4	-1.1	-1.1	-41.4
Total	44.9	-0.9	+2.5	-30.1

Source: California Employment Development Department.

Private Subsectors in District 2: Q3-17

Subsector	Employment		Avg. Wage (\$000s)
	(000s)	Growth (%)	
Social Assistance	9.2	+8.3	15.7
Food Svcs. and Drinking Places	7.4	-4.6	23.5
Admin and Support Svcs.	3.8	-6.7	55.0
Ambulatory Health Care Svcs.	3.6	+3.0	48.9
Professional and Technical Svcs.	3.4	+7.3	77.2
Specialty Trade Contractors	2.4	+6.5	46.1
Nursing and Residential Care	2.3	+0.9	34.2
Educational Svcs.	2.1	+11.8	52.1

Source: California Employment Development Department.

Employment by Establishment Type: Q3-17

Establishment Type	Employment	Y-o-Y Growth (%)	Employment Share (%)
Establishment size			
Less than 15 Employees	26.0	+6.0	40.5
15 to 24 Employees	6.9	+2.7	10.8
25 to 49 Employees	9.7	-2.7	15.2
50 to 150 Employees	11.9	+1.8	18.5
More than 150 Employees	9.6	-12.7	15.0
Establishment Avg. Wage			
Less than \$25,000	25.3	+0.8	39.5
\$25,000 to \$50,000	22.3	+1.4	34.8
More than \$50,000	16.5	-1.9	25.7

Source: California Employment Development Department.

Establishment Births and Deaths

District 2

Year	Gain	Loss	Net
2008	228	158	+70
2009	225	582	-357
2010	204	205	-1
2011	257	169	+88
2012	300	184	+116
2013	236	121	+115
2014	245	139	+106
2015	306	130	+176
2016	281	118	+163
2017 YTD	217	187	+30

Source: California EDD.

Note: Only includes establishments with more than 3 employees.



Population Characteristics in 2016 : District 2

Metric	2016			Annual Change		
	District 2	City of Los Angeles	Los Angeles County	District 2	City of Los Angeles	Los Angeles County
Population (000s %)	254.8	3,976.3	10,137.9	+0.3	+0.1	-0.3
Median Age (Years %)	37	36	36	+1.8	+1.7	+0.6
Population Under 18 Years of Age (% p.p.)	19.7	20.8	22.2	-0.8	-0.7	-0.2
Population (25+) with a High School Diploma (% p.p.)	81.0	76.5	78.3	+0.6	+0.1	+0.2
Population (25+) with a Bachelor's Degree (% p.p.)	32.8	32.8	31.5	-0.7	+0.2	+0.7

Income Characteristics in 2016 : District 2

Metric	2016			Annual Change		
	District 2	City of Los Angeles	Los Angeles County	District 2	City of Los Angeles	Los Angeles County
Median Household Income (\$000s %)	61.0	54.4	61.3	+4.3	+4.6	+3.7
Household Income: Less than \$25,000 (% p.p.)	25.5	25.1	21.5	+1.6	+0.1	+0.1
Household Income: \$25,000 To \$50,000 (% p.p.)	22.0	21.3	20.5	-2.5	-1.7	-1.5
Household Income: \$50,000 To \$100,000 (% p.p.)	26.4	26.5	28.1	-1.4	+0.3	-0.0
Household Income: Above \$100,000 (% p.p.)	26.1	27.1	29.9	+2.4	+1.2	+1.5
Households in Suppl. Nutrition Assist. Program (% p.p.)	9.2	10.2	9.1	+0.9	0.0	-0.1
Share of Households with Public Assistance (% p.p.)	4.4	3.9	3.7	+0.4	0.0	+0.1
Average Public Assistance (\$ %)	5,545	4,250	4,225	+40.6	-3.3	-4.2

Housing Characteristics in 2016 : District 2

Metric	2016			Annual Change		
	District 2	City of Los Angeles	Los Angeles County	District 2	City of Los Angeles	Los Angeles County
Housing Units (000s %)	101.5	1,478.7	3,520.8	+1.6	+1.9	+0.5
Owner-Occupied Housing (% p.p.)	32.5	35.9	44.6	+2.7	-0.1	-0.5
Housing Vacancy (% p.p.)	5.1	6.8	6.1	+0.5	+0.5	+0.1
Housing Structures Built Before 2000 (% p.p.)	91.6	92.1	92.6	+0.1	-0.4	-0.5
Households that Moved in Before 2000 (% p.p.)	23.2	24.5	27.4	+0.5	-1.4	-1.4

Resident Employment Characteristics in 2016 : District 2

Metric	2016			Annual Change		
	District 2	City of Los Angeles	Los Angeles County	District 2	City of Los Angeles	Los Angeles County
Employed Workers (000s %)	132.1	1,990.9	4,887.0	-2.3	+1.6	+1.2
Mean Earnings (\$000s %)	92.8	87.1	90.4	+6.6	+3.4	+4.5
Unemployment Rate (% p.p.)	7.1	6.7	6.6	-0.4	-0.5	-0.6
Average Commute Time (Min. %)	31.3	31.7	31.6	+0.5	+2.3	+2.3
Public Transit Commuters (% p.p.)	6.0	9.2	6.0	-1.6	-0.3	-0.1
Top Occupations						
Natural Resources(% p.p.)	8.8	7.6	7.5	+1.2	-0.1	-0.1
Mgmt, Bsn, Sci, and Arts(% p.p.)	38.5	37.0	36.4	-2.0	-0.5	-0.1
Sales(% p.p.)	21.4	22.4	23.6	-0.5	+0.4	-0.5
Service(% p.p.)	21.3	21.3	19.4	+0.9	+0.5	+0.7
Prod, Transp, and Moving(% p.p.)	10.1	11.7	13.0	+0.4	-0.3	0.0

Source: American Community Survey.

BOB BLUMENFIELD DISTRICT 3



Photo Credit: Cbl62 / en.wikipedia

City Council District 3, the western-most district, comprises the San Fernando Valley communities of Woodland Hills, Tarzana, Reseda, Winnetka and Canoga Park. District 3 is home to 4,416 firms and 108,700 private-sector jobs. The average annual wage is \$57,400, falling \$6,900 short of the City average.

TOTAL RESIDENTIAL
CONSTRUCTION
PERMITS

**MORE THAN
DOUBLED,
INCREASING TO
\$477 MILLION**



GROSS RECEIPTS
**INCREASED
5.9 PERCENT**
FROM 2016 TO 2017



EMPLOYMENT AND FIRM STATISTICS

- Private employment grew by 2,100 jobs (2%) from the previous year. Industries with significant gains include Health Care (5.2%), Professional, Scientific, Technical, & Management (5.1%) and Education (7.7%). Wholesale Trade (-6.6%) and Transportation/Warehousing (-13.5%) sustained sharp declines.
- The average private-sector salary in District 3, \$57,400, grew 0.9%. Compared with the 2.5% increase of the City, this suggests a decrease in buying power for employees of District 3, overall, when adjusting for inflation. Notable industry exceptions were Transportation/Warehousing (12.0%), Administrative Support (4.7%) and Wholesale Trade (3.4%).

DEMOGRAPHICS

- The population of District 3 fell 2.7% in 2016 compared with the rest of the City. This population was older as a whole, but also included a greater proportion of children.
- Although employment grew in District 3, residents experienced less employment and longer commutes (33 minutes on average), and relied more on public assistance.

CONSTRUCTION

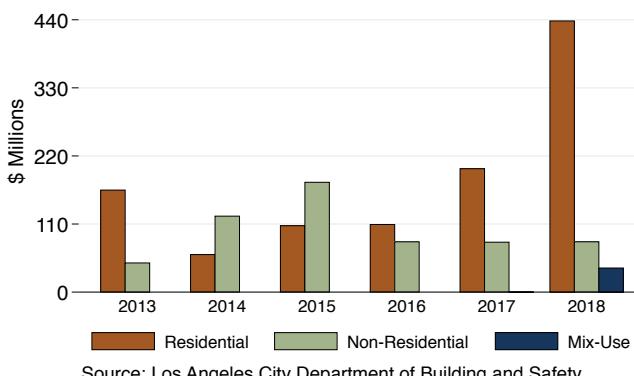
- Total residential construction permits more than doubled, increasing to \$477 million. The largest increase was the 1,419 multifamily units planned, compared with 571 in FY 2017. Overall, 1,215 more residential units were planned compared with the previous year.
- Nonresidential construction permits remained largely unchanged, at \$81.3 million.

GROSS BUSINESS RECEIPTS AND SALES TAX REVENUE

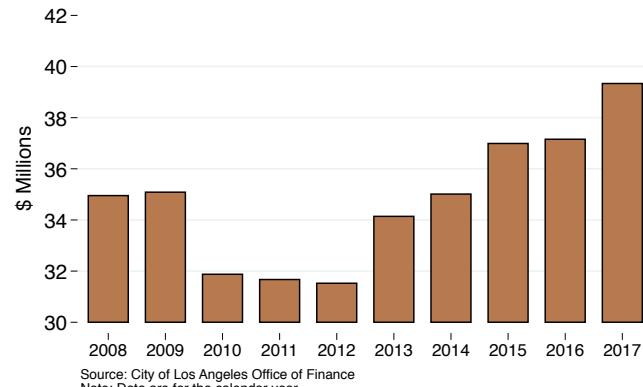
- Gross receipts tax increased 5.9% from 2016 to 2017, with the strongest growth coming from Health Care and Professional Services. None of District 3's major sectors posted declines in gross receipts taxes in 2017.
- Sales tax receipts in District 3 grew 3.6%, increasing from \$50.4 million in 2016-17 to \$52.2 million in 2017-18 and matching the pace of growth from the previous year.



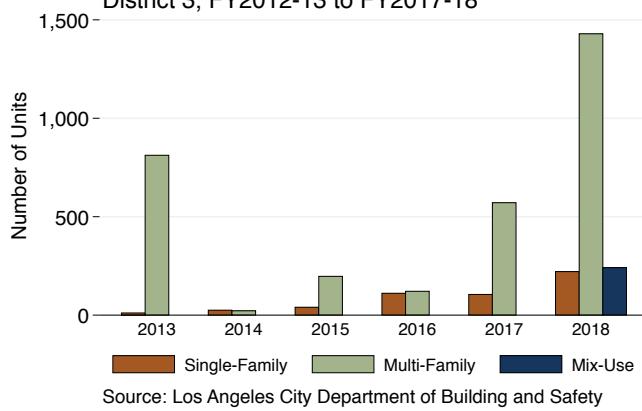
Building Permit Values District 3, FY2012-13 to FY2017-18



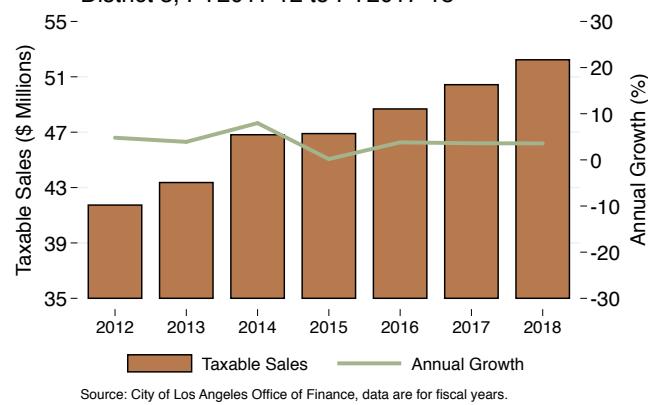
Gross Receipts Tax District 3, 2008 to 2017



Residential Building Permits District 3, FY2012-13 to FY2017-18



Taxable Sales and Growth District 3, FY2011-12 to FY2017-18



Construction Permits: District 3

Type	2016-17 (\$ Mil.)	2017-18 (\$ Mil.)
Other	0.7	0.7
Commercial Buildings	5.1	5.7
Commercial Alterations	74.9	74.8
Total Nonresidential	80.6	81.3
Single-Family Residential Units	43.3	53.6
Single-Family Alterations	51.9	54.1
Multi-Family Residential Units	93.3	298.7
Multi-Family Alterations	10.9	31.8
Mixed-Use Buildings		37.4
Mixed-Use Alterations	0.0	1.5
Total Residential	199.3	477.0

Source: Los Angeles City Dept. of Building and Safety. Data is for Fiscal Year.

Gross Receipts Tax in Top 8 Sectors: District 3

Sector	2017 (\$000s)	Annual Growth (%)
Health Care	12,881	+4.2
Professional Services	4,317	+11.6
Retail Trade	3,585	+3.6
Real Estate	1,932	+8.1
Other Services	1,758	+13.6
Admin & Waste Services	1,377	+20.2
Finance & Insurance	1,351	+5.4
Wholesale Trade	843	+22.0
Total	39,336	+5.9

Source: Los Angeles City Office of Finance.

BOB BLUMENFIELD DISTRICT 3



Photo Credit: Clotee Allochuk / Flickr

Private Employment by Industry in District 3: Q3-17

Industry	Employment (000s)	Y-o-Y Growth District (%)	City Share (%)
Health Care	24.2	+5.2	8.8
Fin. Svcs. and Real Estate	14.7	-1.1	+1.0
Retail Trade	14.2	-0.1	-1.8
Admin Support	11.9	+4.2	+3.8
Leisure and Hospitality	11.4	-0.6	+2.5
Prof, Sci, Tech, and Mgmt	10.4	+5.1	+1.3
Construction	6.1	+4.5	+3.9
Manufacturing	4.6	+0.8	-5.8
Other Svcs.	4.2	+4.9	+6.0
Wholesale Trade	3.0	-6.6	-2.0
Information	2.2	-3.2	+6.4
Education	1.2	+7.7	+1.9
Transport/Warehouse	0.7	-13.5	+6.5
Total	108.7	+2.0	+2.2
			7.6

Source: California Employment Development Department.

Private Sector Annual Wages by Industry in District 3: Q3-17

Industry	Avg. Wage (\$000s)	Y-o-Y Growth District (%)	District vs. City (%)
Fin. Svcs. and Real Estate	107.9	+2.8	+1.8
Information	101.2	-0.2	+5.6
Prof, Sci, Tech, and Mgmt	98.0	-0.8	+1.7
Manufacturing	79.2	+1.0	+3.3
Wholesale Trade	73.4	+3.7	+3.8
Construction	45.9	-0.5	+1.8
Transport/Warehouse	43.6	+12.0	+3.8
Health Care	43.2	-0.0	-1.1
Admin Support	39.9	+4.7	-0.1
Other Svcs.	35.2	+3.4	+24.5
Retail Trade	33.3	-1.2	+1.4
Education	32.3	-2.3	+1.2
Leisure and Hospitality	29.6	+3.0	+0.7
Total	57.4	+0.9	+2.5
			-10.7

Source: California Employment Development Department.

Private Subsectors in District 3: Q3-17

Subsector	Employment		Avg. Wage (\$000s)
	(000s)	Growth (%)	
Admin and Support Svcs.	11.8	+4.3	39.8
Ambulatory Health Care Svcs.	9.7	+2.7	64.6
Insurance Carriers	9.1	-2.1	116.7
Professional and Technical Svcs.	8.9	+5.5	95.0
Food Svcs. and Drinking Places	8.8	-0.9	21.3
Social Assistance	7.9	+10.5	17.8
Nursing and Residential Care	5.1	+2.1	32.5
Specialty Trade Contractors	4.2	+5.2	40.8

Source: California Employment Development Department.

Employment by Establishment Type: Q3-17

Establishment Type	Employment	Y-o-Y Growth (%)	Employment Share (%)
Establishment size			
Less than 15 Employees	32.5	+5.0	29.9
15 to 24 Employees	10.2	+1.6	9.3
25 to 49 Employees	13.4	+0.3	12.3
50 to 150 Employees	20.6	-0.8	19.0
More than 150 Employees	32.0	+1.6	29.5
Establishment Avg. Wage			
Less than \$25,000	34.8	+0.9	32.1
\$25,000 to \$50,000	32.4	+2.9	29.8
More than \$50,000	41.5	+2.2	38.2

Source: California Employment Development Department.

Establishment Births and Deaths

District 3

Year	Gain	Loss	Net
2008	359	244	+115
2009	344	618	-274
2010	328	243	+85
2011	375	230	+145
2012	396	284	+112
2013	367	172	+195
2014	366	184	+182
2015	440	236	+204
2016	430	214	+216
2017 YTD	299	264	+35

Source: California EDD.

Note: Only includes establishments with more than 3 employees.



Photo Credit: Laurie Avocado / Flickr

Population Characteristics in 2016 : District 3

Metric	2016			Annual Change		
	District 3	City of Los Angeles	Los Angeles County	District 3	City of Los Angeles	Los Angeles County
Population (000s %)	265.8	3,976.3	10,137.9	-2.7	+0.1	-0.3
Median Age (Years %)	39	36	36	+1.5	+1.7	+0.6
Population Under 18 Years of Age (% p.p.)	22.2	20.8	22.2	+0.9	-0.7	-0.2
Population (25+) with a High School Diploma (% p.p.)	80.8	76.5	78.3	-1.1	+0.1	+0.2
Population (25+) with a Bachelor's Degree (% p.p.)	33.9	32.8	31.5	+0.1	+0.2	+0.7

Income Characteristics in 2016 : District 3

Metric	2016			Annual Change		
	District 3	City of Los Angeles	Los Angeles County	District 3	City of Los Angeles	Los Angeles County
Median Household Income (\$000s %)	75.2	54.4	61.3	+5.4	+4.6	+3.7
Household Income: Less than \$25,000 (% p.p.)	19.7	25.1	21.5	+0.9	+0.1	+0.1
Household Income: \$25,000 To \$50,000 (% p.p.)	18.2	21.3	20.5	-3.8	-1.7	-1.5
Household Income: \$50,000 To \$100,000 (% p.p.)	29.4	26.5	28.1	+2.6	+0.3	-0.0
Household Income: Above \$100,000 (% p.p.)	32.8	27.1	29.9	+0.3	+1.2	+1.5
Households in Suppl. Nutrition Assist. Program (% p.p.)	9.3	10.2	9.1	+1.5	0.0	-0.1
Share of Households with Public Assistance (% p.p.)	2.5	3.9	3.7	+0.5	0.0	+0.1
Average Public Assistance (\$ %)	4,365	4,250	4,225	+11.9	-3.3	-4.2

Housing Characteristics in 2016 : District 3

Metric	2016			Annual Change		
	District 3	City of Los Angeles	Los Angeles County	District 3	City of Los Angeles	Los Angeles County
Housing Units (000s %)	95.2	1,478.7	3,520.8	-1.1	+1.9	+0.5
Owner-Occupied Housing (% p.p.)	48.1	35.9	44.6	+0.4	-0.1	-0.5
Housing Vacancy (% p.p.)	6.1	6.8	6.1	+0.1	+0.5	+0.1
Housing Structures Built Before 2000 (% p.p.)	90.4	92.1	92.6	-2.3	-0.4	-0.5
Households that Moved in Before 2000 (% p.p.)	28.9	24.5	27.4	-0.1	-1.4	-1.4

Resident Employment Characteristics in 2016 : District 3

Metric	2016			Annual Change		
	District 3	City of Los Angeles	Los Angeles County	District 3	City of Los Angeles	Los Angeles County
Employed Workers (000s %)	133.5	1,990.9	4,887.0	-4.0	+1.6	+1.2
Mean Earnings (\$000s %)	103.7	87.1	90.4	+4.0	+3.4	+4.5
Unemployment Rate (% p.p.)	6.7	6.7	6.6	+1.1	-0.5	-0.6
Average Commute Time (Min. %)	33.1	31.7	31.6	+5.5	+2.3	+2.3
Public Transit Commuters (% p.p.)	5.0	9.2	6.0	-0.2	-0.3	-0.1
Top Occupations						
Prod, Transp, and Moving(% p.p.)	8.8	11.7	13.0	+1.3	-0.3	0.0
Natural Resources(% p.p.)	6.9	7.6	7.5	-2.9	-0.1	-0.1
Mgmt, Bsn, Sci, and Arts(% p.p.)	39.3	37.0	36.4	+1.5	-0.5	-0.1
Sales(% p.p.)	23.1	22.4	23.6	-0.3	+0.4	-0.5
Service(% p.p.)	21.9	21.3	19.4	+0.4	+0.5	+0.7

Source: American Community Survey.

DAVID RYU DISTRICT 4



City Council District 4 stretches from the Miracle Mile over Mulholland Drive into North Hollywood, including Griffith Park. With a population of 253,000, this is home to more than 4,474 firms and 104,700 jobs in the private sector. The average wage in the district is \$62,300, \$2,000 below the City average of \$64,300.

TOTAL RESIDENTIAL CONSTRUCTION
INCREASED 42 PERCENT,
TO \$712.1 MILLION



GROSS RECEIPTS
INCREASED 2.6 PERCENT



EMPLOYMENT AND FIRM STATISTICS

- Private establishments employed 2,600 more workers in the third quarter of 2017 from the previous year: a 2.5% increase. Transportation/Warehousing, Administrative Support and Construction were among the fastest-growing industries, while Manufacturing and Retail Trade were the only two that declined.
- Average annual wages grew 0.4% from the previous year. Professional, Scientific, Technical & Management (3.6%), Manufacturing (3.4%), Transportation/Warehousing (9.5%) and Health Care (2.4%) grew meaningfully in average annual wages, while other industries had low growth or declines.
- Information employment in District 4, 13.8% of the share of the City, held the highest average salary in the district: \$126,200 annually.

DEMOGRAPHICS

- Residents are highly educated, with 96.6% of the population over 25 having a high school diploma, the highest among all districts. Additionally, 60% of the resident population has a bachelor's degree, nearly double the City average.
- The district population is getting older, with the median age increasing to 38 (1.8%) and with fewer children.
- Although the number of households increased and average public assistance declined 24.6%, a smaller proportion of these households have an income above \$50,000.

CONSTRUCTION

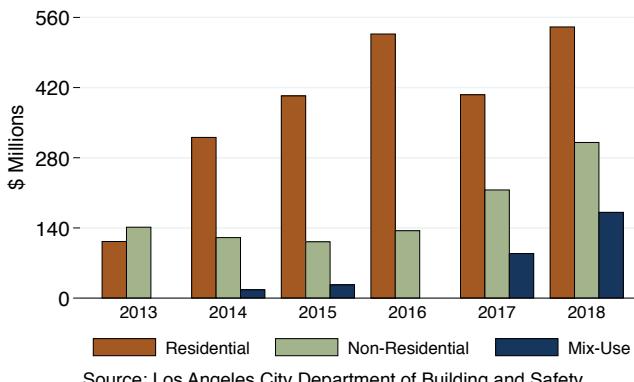
- Total residential construction increased 42%, to \$712.1 million. Part of this increase was attributed to mixed-use buildings permits' increasing by \$130.8 million to \$170.6 million in FY 2018.
- 2,182 dwelling units were permitted in 2018, 1,401 more than in the previous fiscal year.
- Total nonresidential construction increased \$94.8 million to \$310.2 million, the majority attributed to commercial alterations.

GROSS BUSINESS RECEIPTS AND SALES TAX REVENUE

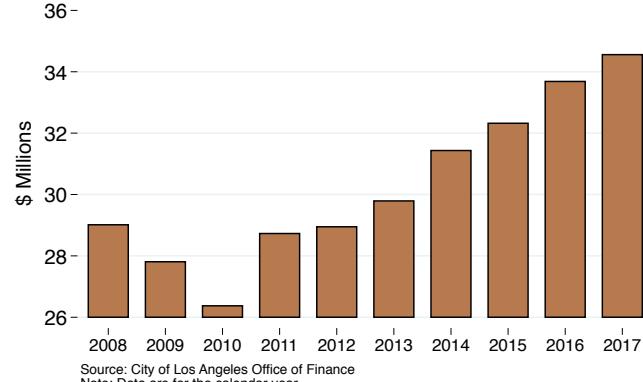
- Gross receipts tax in District 4 totaled \$34.6 million in 2017, a 2.6% increase. Real Estate and Retail Trade were responsible for the bulk of this growth, while gross receipt tax from Professional Services, the district's largest sector, declined.
- Sales tax receipts in District 4 decreased to \$42.4 million in 2017-18, falling 8.5% from the previous year. This represents a significant decline compared to the 0.9% growth rate experienced from 2015-16 to 2016-17.



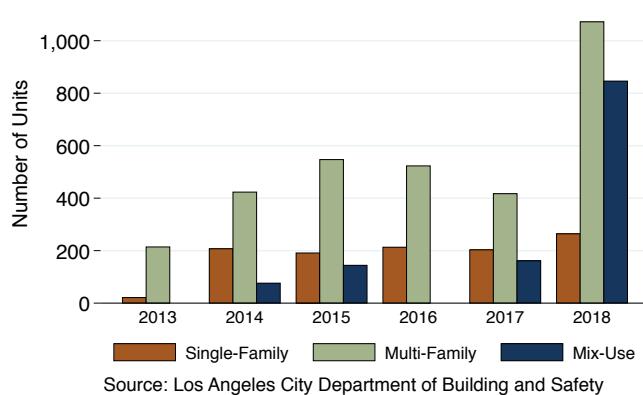
Building Permit Values District 4, FY2012-13 to FY2017-18



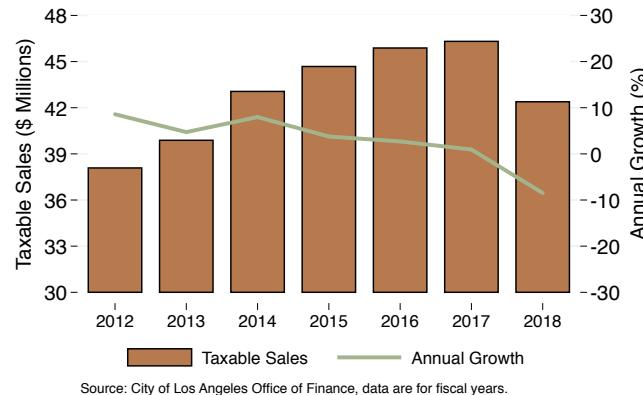
Gross Receipts Tax District 4, 2008 to 2017



Residential Building Permits District 4, FY2012-13 to FY2017-18



Taxable Sales and Growth District 4, FY2011-12 to FY2017-18



Construction Permits: District 4

Type	2016-17 (\$ Mil.)	2017-18 (\$ Mil.)
Other	0.8	0.6
Commercial Buildings	37.4	77.9
Commercial Alterations	177.6	232.0
Total Nonresidential	215.7	310.5
Single-Family Residential Units	147.1	166.4
Single-Family Alterations	127.1	143.4
Multi-Family Residential Units	86.2	192.9
Multi-Family Alterations	45.2	38.3
Mixed-Use Buildings	39.8	170.6
Mixed-Use Alterations	49.0	0.5
Total Residential	494.4	712.1

Source: Los Angeles City Dept. of Building and Safety. Data is for Fiscal Year.

Gross Receipts Tax in Top 8 Sectors: District 4

Sector	2017 (\$000s)	Annual Growth (%)
Professional Services	4,947	-3.5
Real Estate	4,618	+25.1
Retail Trade	3,855	+7.9
Health Care	2,736	-0.7
Arts & Entertainment	1,979	+1.4
Other Services	1,735	+8.8
Information	1,605	+10.0
Admin & Waste Services	1,318	-10.0
Total	34,558	+2.6

Source: Los Angeles City Office of Finance.

DAVID RYU DISTRICT 4



Private Employment by Industry in District 4: Q3-17

Industry	Employment (000s)	Y-o-Y Growth District (%)	City (%)	City Share (%)
Health Care	19.6	+2.7	+5.2	7.1
Leisure and Hospitality	19.4	+0.8	+2.5	9.4
Retail Trade	13.5	-0.8	-1.8	9.5
Prof, Sci, Tech, and Mgmt	10.9	+1.3	+1.3	7.5
Fin. Svcs. and Real Estate	9.8	+3.6	+1.0	9.9
Information	8.9	+4.8	+6.4	13.8
Other Svcs.	7.8	+4.1	+6.0	10.5
Admin Support	6.1	+9.8	+3.8	6.4
Education	2.6	+1.3	+1.9	5.2
Construction	2.2	+8.8	+3.9	4.4
Wholesale Trade	1.6	+0.5	-2.0	2.3
Manufacturing	1.2	-8.9	-5.8	1.4
Transport/Warehouse	1.0	+26.0	+6.5	1.4
Total	104.7	+2.5	+2.2	7.3

Source: California Employment Development Department.

Private Sector Annual Wages by Industry in District 4: Q3-17

Industry	Avg. Wage (\$000s)	Y-o-Y Growth District (%)	City (%)	District vs. City (%)
Information	126.2	-3.1	+5.6	-12.0
Prof, Sci, Tech, and Mgmt	94.0	+3.6	+1.7	-15.1
Fin. Svcs. and Real Estate	82.5	+1.1	+1.8	-30.9
Wholesale Trade	76.1	-2.4	+3.8	+17.4
Admin Support	59.7	-3.5	-0.1	+37.6
Leisure and Hospitality	57.7	+0.3	+0.7	+35.3
Manufacturing	52.9	+3.4	+3.3	-12.4
Construction	52.1	+1.6	+1.8	-9.2
Transport/Warehouse	47.3	+9.5	+3.8	-25.7
Other Svcs.	46.8	+1.3	+24.5	-3.4
Education	44.1	-0.1	+1.2	-34.6
Retail Trade	38.6	-3.2	+1.4	+4.9
Health Care	37.4	+2.4	-1.1	-16.9
Total	62.3	+0.4	+2.5	-3.0

Source: California Employment Development Department.

Private Subsectors in District 4: Q3-17

Subsector	Employment		Avg. Wage (\$000s)
	(000s)	Growth (%)	
Food Svcs. and Drinking Places	14.1	+0.2	23.8
Professional and Technical Svcs.	10.0	+2.6	92.7
Social Assistance	7.0	+4.0	19.4
Admin and Support Svcs.	6.0	+9.6	60.2
Ambulatory Health Care Svcs.	6.0	-0.2	55.2
Nursing and Residential Care	5.3	+7.4	35.6
Real Estate	4.5	+7.0	72.6
MoPic and Sound Recording	3.9	+6.3	129.7

Source: California Employment Development Department.

Employment by Establishment Type: Q3-17

Establishment Type	Employment	Y-o-Y Growth (%)	Employment Share (%)
Establishment size			
Less than 15 Employees	33.6	+5.6	32.1
15 to 24 Employees	10.0	+4.7	9.6
25 to 49 Employees	14.4	-1.3	13.8
50 to 150 Employees	23.8	-1.8	22.8
More than 150 Employees	22.8	+4.5	21.8
Establishment Avg. Wage			
Less than \$25,000	33.2	+0.7	31.8
\$25,000 to \$50,000	31.1	+2.9	29.7
More than \$50,000	40.3	+3.7	38.5

Source: California Employment Development Department.

Establishment Births and Deaths

District 4

Year	Gain	Loss	Net
2008	412	260	+152
2009	371	747	-376
2010	388	275	+113
2011	408	256	+152
2012	454	225	+229
2013	366	212	+154
2014	417	204	+213
2015	403	227	+176
2016	475	224	+251
2017 YTD	353	254	+99

Source: California EDD.

Note: Only includes establishments with more than 3 employees.



Population Characteristics in 2016 : District 4

Metric	2016			Annual Change		
	District 4	City of Los Angeles	Los Angeles County	District 4	City of Los Angeles	Los Angeles County
Population (000s %)	253.0	3,976.3	10,137.9	+0.3	+0.1	-0.3
Median Age (Years %)	38	36	36	+1.8	+1.7	+0.6
Population Under 18 Years of Age (% p.p.)	13.3	20.8	22.2	-0.8	-0.7	-0.2
Population (25+) with a High School Diploma (% p.p.)	96.6	76.5	78.3	+0.1	+0.1	+0.2
Population (25+) with a Bachelor's Degree (% p.p.)	60.0	32.8	31.5	-0.4	+0.2	+0.7

Income Characteristics in 2016 : District 4

Metric	2016			Annual Change		
	District 4	City of Los Angeles	Los Angeles County	District 4	City of Los Angeles	Los Angeles County
Median Household Income (\$000s %)	66.7	54.4	61.3	-0.1	+4.6	+3.7
Household Income: Less than \$25,000 (% p.p.)	17.2	25.1	21.5	+0.4	+0.1	+0.1
Household Income: \$25,000 To \$50,000 (% p.p.)	17.1	21.3	20.5	+0.6	-1.7	-1.5
Household Income: \$50,000 To \$100,000 (% p.p.)	27.7	26.5	28.1	-0.1	+0.3	-0.0
Household Income: Above \$100,000 (% p.p.)	38.1	27.1	29.9	-0.8	+1.2	+1.5
Households in Suppl. Nutrition Assist. Program (% p.p.)	2.9	10.2	9.1	+0.4	0.0	-0.1
Share of Households with Public Assistance (% p.p.)	1.6	3.9	3.7	+0.3	0.0	+0.1
Average Public Assistance (\$ %)	3,925	4,250	4,225	-24.6	-3.3	-4.2

Housing Characteristics in 2016 : District 4

Metric	2016			Annual Change		
	District 4	City of Los Angeles	Los Angeles County	District 4	City of Los Angeles	Los Angeles County
Housing Units (000s %)	134.7	1,478.7	3,520.8	+3.0	+1.9	+0.5
Owner-Occupied Housing (% p.p.)	33.0	35.9	44.6	+0.9	-0.1	-0.5
Housing Vacancy (% p.p.)	8.9	6.8	6.1	+1.2	+0.5	+0.1
Housing Structures Built Before 2000 (% p.p.)	93.8	92.1	92.6	+0.1	-0.4	-0.5
Households that Moved in Before 2000 (% p.p.)	21.8	24.5	27.4	-1.0	-1.4	-1.4

Resident Employment Characteristics in 2016 : District 4

Metric	2016			Annual Change		
	District 4	City of Los Angeles	Los Angeles County	District 4	City of Los Angeles	Los Angeles County
Employed Workers (000s %)	156.3	1,990.9	4,887.0	-0.2	+1.6	+1.2
Mean Earnings (\$000s %)	106.8	87.1	90.4	+0.4	+3.4	+4.5
Unemployment Rate (% p.p.)	6.4	6.7	6.6	+0.3	-0.5	-0.6
Average Commute Time (Min. %)	30.5	31.7	31.6	+4.6	+2.3	+2.3
Public Transit Commuters (% p.p.)	4.4	9.2	6.0	+0.1	-0.3	-0.1
Top Occupations						
Mgmt, Bsn, Sci, and Arts(% p.p.)	60.7	37.0	36.4	-0.5	-0.5	-0.1
Prod, Transp, and Moving(% p.p.)	4.1	11.7	13.0	-0.0	-0.3	0.0
Sales(% p.p.)	20.0	22.4	23.6	-0.3	+0.4	-0.5
Natural Resources(% p.p.)	2.8	7.6	7.5	+0.4	-0.1	-0.1
Service(% p.p.)	12.4	21.3	19.4	+0.4	+0.5	+0.7

Source: American Community Survey.

PAUL KORETZ DISTRICT 5



City Council District 5 comprises communities on the west side of Los Angeles, plus Hollywood, Bel Air and the San Fernando Valley. With a population of 264,800, it hosts 7,323 firms and employs 179,900 people in the private sector. Its number of firms is among the highest in the City, and it has the highest average annual wage in the City, \$95,600, exceeding the average by \$31,300.

PRIVATE WAGES INCREASED BY 2.5 PERCENT



MEDIAN HOUSE INCOME INCREASED 9.5 PERCENT



GROSS RECEIPTS INCREASED 5.1 PERCENT FROM 2016 TO 2017



EMPLOYMENT AND FIRM STATISTICS

- Private-sector employment in District 5 increased 2.5% (4,500 jobs) year over year in the third quarter of 2017, an equivalent growth rate to the City average. Notably, the Information Industry increased 5.7%, accounting for 28.1% of the City share of all Information jobs. In contrast, employment for Manufacturing, one of the smallest industries in the district, decreased 11.5%.
- The average private-sector annual wage in District 5 of \$95,600, unchanged from the previous year, was 48.7% higher than the City average.
- Most District 5 growth was in its largest and smallest establishments. Employment at companies with more than 150 employees grew 3.8% year over year, giving it the largest share of employment at 29.1%, while establishments with fewer than 15 employees grew 3.5%, to 28% of the employment share.

DEMOGRAPHICS

- District 5's population grew 2.7% in 2016. Its residents are educated, and as a whole are younger and richer than the City average.
- The median household income increased 9.5% and average public assistance decreased 10% to \$3,365. Households earning above \$100,000 became even more prevalent, at 43% of all households in the district. Unemployment dropped 0.7 percentage points to 5%, the lowest in the City, while median household income rose 6.1% to \$114,800.
- Management, Business, Science and Arts provided jobs for 62.9% of the population.

CONSTRUCTION

- Residential construction permits declined by \$317 million, but at \$703 million in FY 2018 remained relatively high. Dwelling unit permits dropped by 1,010, to 999.
- Nonresidential construction permits remained relatively stable at \$281.8 million.

GROSS BUSINESS RECEIPTS AND SALES TAX REVENUE

- Gross receipts tax increased 5.1% from 2016 to 2017, with the strongest growth coming from Professional Services and Finance and Insurance. Sectors with declining gross receipts tax in District 5 included Health Care and Real Estate.
- Sales tax receipts in District 5 grew 5.2%, jumping from \$55.3 million in 2016-17 to \$58.2 million in 2017-18; this occurred after growing 1.1% during the previous year.

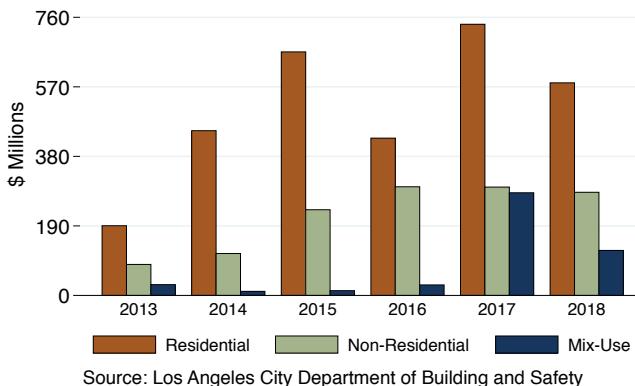


Photo Credit: Charlie Nguyen / Flickr

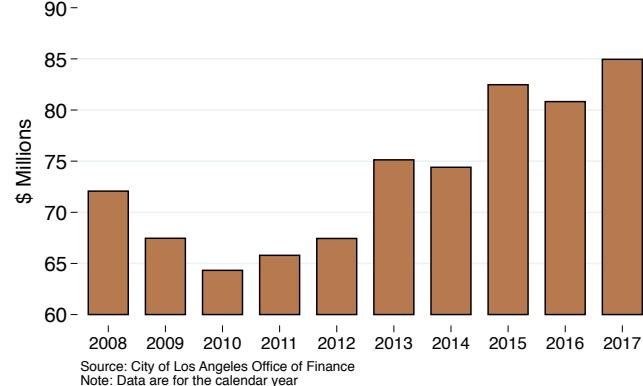


Photo Credit: Fred Rockwood / Flickr

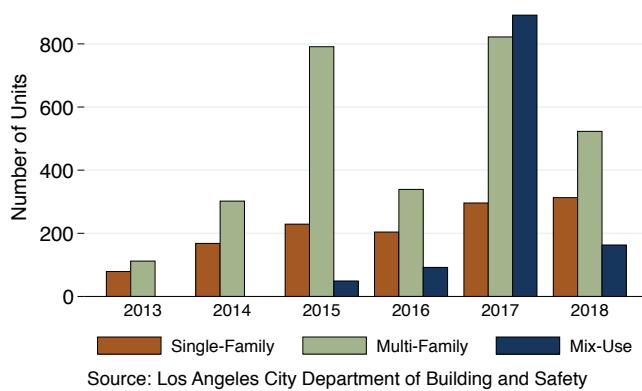
Building Permit Values District 5, FY2012-13 to FY2017-18



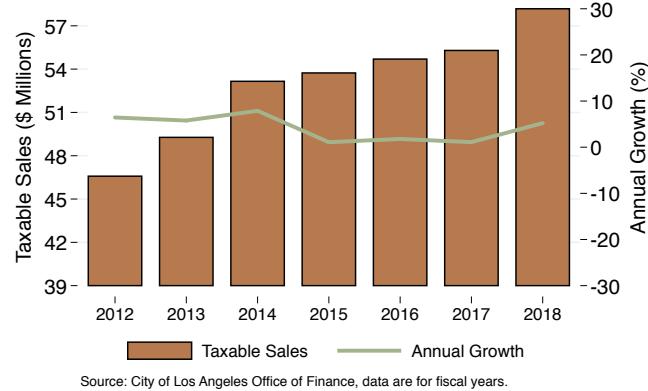
Gross Receipts Tax District 5, 2008 to 2017



Residential Building Permits District 5, FY2012-13 to FY2017-18



Taxable Sales and Growth District 5, FY2011-12 to FY2017-18



Construction Permits: District 5

Type	2016-17 (\$ Mil.)	2017-18 (\$ Mil.)
Other	3.1	1.5
Commercial Buildings	7.2	59.6
Commercial Alterations	285.7	220.7
Total Nonresidential	296.0	281.8
Single-Family Residential Units	275.4	222.2
Single-Family Alterations	193.6	168.8
Multi-Family Residential Units	221.0	131.5
Multi-Family Alterations	50.9	58.4
Mixed-Use Buildings	278.5	97.9
Mixed-Use Alterations	2.1	25.0
Total Residential	1,021.6	703.9

Source: Los Angeles City Dept. of Building and Safety. Data is for Fiscal Year.

Gross Receipts Tax in Top 8 Sectors: District 5

Sector	2017 (\$000s)	Annual Growth (%)
Professional Services	23,993	+2.5
Finance & Insurance	15,378	+29.2
Health Care	6,361	-0.6
Real Estate	5,783	-17.0
Admin & Waste Services	4,219	+2.2
Retail Trade	3,556	-2.7
Arts & Entertainment	3,208	+7.9
Other Services	2,491	-7.2
Total	84,955	+5.1

Source: Los Angeles City Office of Finance.

PAUL KORETZ DISTRICT 5



Private Employment by Industry in District 5: Q3-17

Industry	Employment (000s)	Y-o-Y Growth (%)	City (%)	City Share (%)
Health Care	35.6	+4.0	+5.2	12.9
Leisure and Hospitality	28.7	-1.0	+2.5	14.0
Prof, Sci, Tech, and Mgmt	27.2	+0.9	+1.3	18.8
Information	18.2	+5.7	+6.4	28.1
Fin. Svcs. and Real Estate	16.4	-0.5	+1.0	16.6
Retail Trade	16.0	+1.6	-1.8	11.3
Other Svcs.	13.8	+9.9	+6.0	18.7
Admin Support	12.0	+6.5	+3.8	12.7
Education	3.4	+1.7	+1.9	6.9
Wholesale Trade	2.9	+0.4	-2.0	4.3
Construction	2.8	+6.7	+3.9	5.7
Manufacturing	1.7	-11.5	-5.8	1.9
Transport/Warehouse	1.0	-3.6	+6.5	1.4
Total	179.9	+2.5	+2.2	12.6

Source: California Employment Development Department.

Private Sector Annual Wages by Industry in District 5: Q3-17

Industry	Avg. Wage (\$000s)	Y-o-Y Growth (%)	District City (%)	District vs. City (%)
Fin. Svcs. and Real Estate	191.8	+2.2	+1.8	+60.6
Information	160.3	-3.2	+5.6	+11.7
Prof, Sci, Tech, and Mgmt	129.1	+2.3	+1.7	+16.6
Wholesale Trade	114.9	+1.9	+3.8	+77.3
Transport/Warehouse	100.8	+0.8	+3.8	+58.2
Leisure and Hospitality	77.9	+1.5	+0.7	+82.6
Manufacturing	73.8	-4.4	+3.3	+22.3
Health Care	69.5	+0.2	-1.1	+54.3
Construction	69.4	-4.0	+1.8	+20.9
Admin Support	54.8	-4.6	-0.1	+26.3
Education	50.9	-2.7	+1.2	-24.5
Other Svcs.	49.1	+4.7	+24.5	+1.5
Retail Trade	39.0	-1.1	+1.4	+6.1
Total	95.6	+0.0	+2.5	+48.7

Source: California Employment Development Department.

Private Subsectors in District 5: Q3-17

Subsector	Employment		Avg. Wage (\$000s)
	(000s)	Growth (%)	
Professional and Technical Svcs.	25.0	-0.5	128.4
Food Svcs. and Drinking Places	18.4	-1.9	26.4
Ambulatory Health Care Svcs.	12.2	+4.3	70.1
Admin and Support Svcs.	11.9	+6.4	54.8
MoPic and Sound Recording	8.4	-8.6	177.1
Social Assistance	6.7	+3.4	22.4
Securities/Commodities/Investments	5.7	-0.2	360.2
Real Estate	5.6	+4.8	83.7

Source: California Employment Development Department.

Employment by Establishment Type: Q3-17

Establishment Type	Employment	Y-o-Y Growth (%)	Employment Share (%)
Establishment size			
Less than 15 Employees	51.3	+3.5	28.5
15 to 24 Employees	16.5	+1.3	9.2
25 to 49 Employees	23.8	+2.3	13.2
50 to 150 Employees	35.8	-0.1	19.9
More than 150 Employees	52.4	+3.8	29.1
Establishment Avg. Wage			
Less than \$25,000	38.4	+2.0	21.3
\$25,000 to \$50,000	48.9	+1.9	27.2
More than \$50,000	92.5	+3.1	51.4

Source: California Employment Development Department.

Establishment Births and Deaths

District 5

Year	Gain	Loss	Net
2008	621	368	+253
2009	564	996	-432
2010	636	380	+256
2011	647	394	+253
2012	684	376	+308
2013	635	362	+273
2014	657	336	+321
2015	626	363	+263
2016	696	388	+308
2017 YTD	523	329	+194

Source: California EDD.

Note: Only includes establishments with more than 3 employees.



Photo Credit: King of Hearts / Wikimedia Commons / CC-BY-SA-3.0



Photo Credit: Sergey Galyonkin / Flickr

Population Characteristics in 2016 : District 5

Metric	2016			Annual Change		
	District 5	City of Los Angeles	Los Angeles County	District 5	City of Los Angeles	Los Angeles County
Population (000s %)	264.8	3,976.3	10,137.9	+2.7	+0.1	-0.3
Median Age (Years %)	35	36	36	-0.8	+1.7	+0.6
Population Under 18 Years of Age (% p.p.)	14.6	20.8	22.2	+0.4	-0.7	-0.2
Population (25+) with a High School Diploma (% p.p.)	94.9	76.5	78.3	+0.1	+0.1	+0.2
Population (25+) with a Bachelor's Degree (% p.p.)	63.9	32.8	31.5	-0.5	+0.2	+0.7

Income Characteristics in 2016 : District 5

Metric	2016			Annual Change		
	District 5	City of Los Angeles	Los Angeles County	District 5	City of Los Angeles	Los Angeles County
Median Household Income (\$000s %)	75.8	54.4	61.3	+9.5	+4.6	+3.7
Household Income: Less than \$25,000 (% p.p.)	17.3	25.1	21.5	-0.7	+0.1	+0.1
Household Income: \$25,000 To \$50,000 (% p.p.)	15.0	21.3	20.5	-2.0	-1.7	-1.5
Household Income: \$50,000 To \$100,000 (% p.p.)	24.7	26.5	28.1	-0.0	+0.3	-0.0
Household Income: Above \$100,000 (% p.p.)	43.0	27.1	29.9	+2.7	+1.2	+1.5
Households in Suppl. Nutrition Assist. Program (% p.p.)	3.0	10.2	9.1	+0.7	0.0	-0.1
Share of Households with Public Assistance (% p.p.)	1.6	3.9	3.7	+0.3	0.0	+0.1
Average Public Assistance (\$ %)	3,365	4,250	4,225	-10.0	-3.3	-4.2

Housing Characteristics in 2016 : District 5

Metric	2016			Annual Change		
	District 5	City of Los Angeles	Los Angeles County	District 5	City of Los Angeles	Los Angeles County
Housing Units (000s %)	119.1	1,478.7	3,520.8	+1.4	+1.9	+0.5
Owner-Occupied Housing (% p.p.)	38.2	35.9	44.6	+0.1	-0.1	-0.5
Housing Vacancy (% p.p.)	7.7	6.8	6.1	+0.4	+0.5	+0.1
Housing Structures Built Before 2000 (% p.p.)	92.4	92.1	92.6	-0.4	-0.4	-0.5
Households that Moved in Before 2000 (% p.p.)	22.4	24.5	27.4	-1.6	-1.4	-1.4

Resident Employment Characteristics in 2016 : District 5

Metric	2016			Annual Change		
	District 5	City of Los Angeles	Los Angeles County	District 5	City of Los Angeles	Los Angeles County
Employed Workers (000s %)	143.1	1,990.9	4,887.0	+3.3	+1.6	+1.2
Mean Earnings (\$000s %)	114.8	87.1	90.4	+6.1	+3.4	+4.5
Unemployment Rate (% p.p.)	5.0	6.7	6.6	-0.7	-0.5	-0.6
Average Commute Time (Min. %)	27.3	31.7	31.6	+0.8	+2.3	+2.3
Public Transit Commuters (% p.p.)	4.3	9.2	6.0	+0.2	-0.3	-0.1
Top Occupations						
Mgmt, Bsn, Sci, and Arts(% p.p.)	62.9	37.0	36.4	-0.5	-0.5	-0.1
Prod, Transp, and Moving(% p.p.)	3.3	11.7	13.0	-0.3	-0.3	0.0
Sales(% p.p.)	21.3	22.4	23.6	+0.4	+0.4	-0.5
Service(% p.p.)	10.7	21.3	19.4	+0.5	+0.5	+0.7
Natural Resources(% p.p.)	1.9	7.6	7.5	-0.2	-0.1	-0.1

Source: American Community Survey.

NURY MARTINEZ DISTRICT 6



City Council District 6, in the center of the San Fernando Valley, comprises Arleta, North Hills East, West Van Nuys/Lake Balboa, Panorama City, Sun Valley and parts of Van Nuys and North Hollywood. The district has a population of 270,100. The district employs 81,600 in the private sector and has 3,217 firms. With an average annual wage of \$46,000, District 6 falls \$18,300 below the City average.

EMPLOYMENT INCREASED BY 2.9 PERCENT



GROSS RECEIPTS TOTALLED \$21.4 MILLION, A 21.4 PERCENT INCREASE OVER 2016



EMPLOYMENT AND FIRM STATISTICS

- Private-sector employment increased 2.9% from the previous year, adding 2,300 jobs. Health Care (6.5%) and Leisure & Hospitality (8.1%) were the largest contributors to the growth, employing around 1,300 and 550 new workers, respectively.
- The average wage for the private sector declined 0.3% year over year, compared with a City wage growth of 2.5%. Health Care (-2.2%) and Leisure & Hospitality (-1.9%) were among the industries sustaining a decline in wages, likely correlated to the large increase in jobs in these industries.
- Construction employment represented 13% of the city's total construction employment, and average wages increased 3.9%.

DEMOGRAPHICS

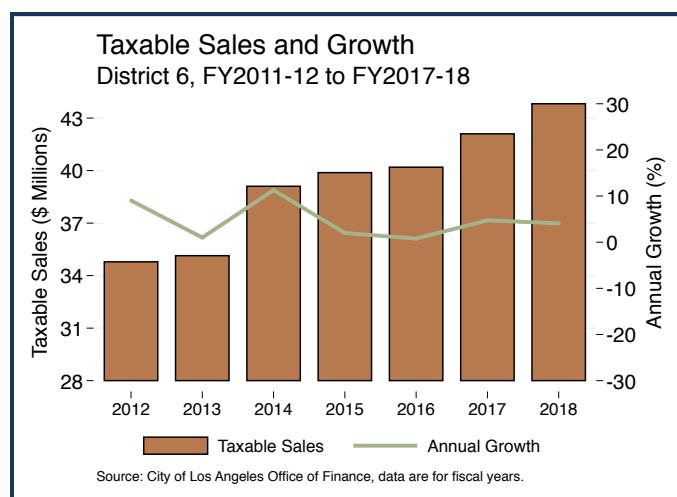
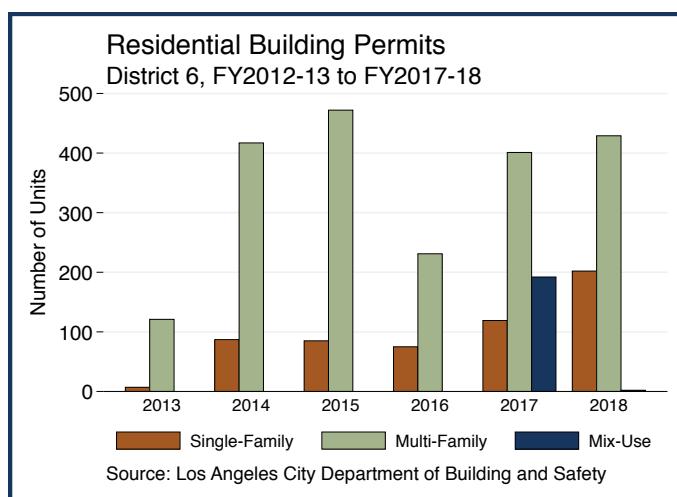
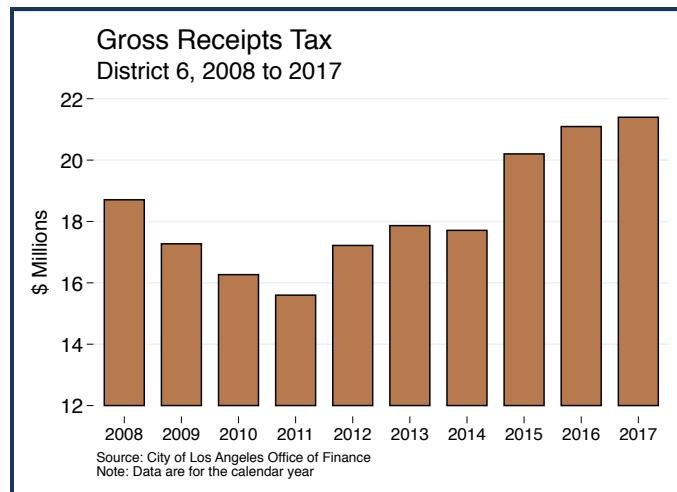
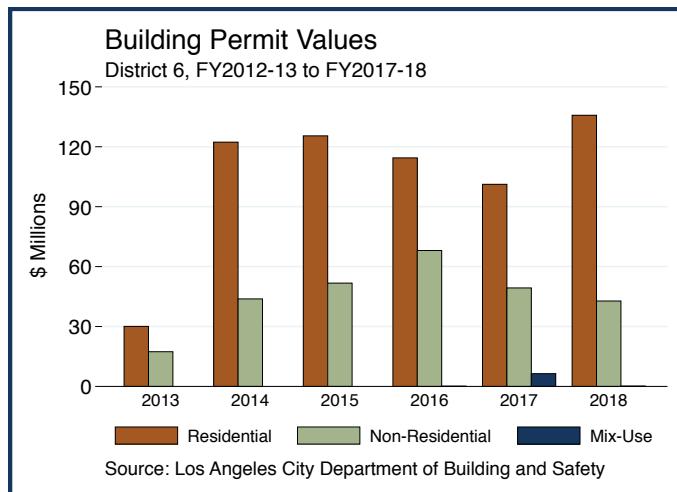
- In 2016, the population of District 6 declined 1.6% to 270,100, compared with a 0.1% decline in the City as a whole. There was a decline in housing units and a higher proportion of households with income above \$50,000 even though average public assistance increased 16.7% to \$4,775.
- Residents dealt with longer commute times than the previous year, and at 3.2%, the district had the lowest housing vacancy rate in the city.

CONSTRUCTION

- Total residential construction permits increased to \$135.9 million, a 26% year-over-year increase, although 79 fewer dwelling units were permitted.
- Total nonresidential construction permits decreased \$7.1 million to \$42.8 million in FY 2018 because of the decrease in commercial permits.

GROSS BUSINESS RECEIPTS AND SALES TAX REVENUE

- Gross receipts tax in District 6 totaled \$21.4 million in 2017, a 21.4% increase over 2016 levels. Health Care, Retail Trade and Real Estate were responsible for most of this growth, while gross receipt tax from Wholesale Trade and Other Services declined.
- Sales tax receipts in District 6 increased to \$43.8 million in 2017-18, rising 4.1% over the previous year. This represents a slowdown from the 4.7% growth that occurred from 2015-16 to 2016-17.



Construction Permits: District 6

Type	2016-17 (\$ Mil.)	2017-18 (\$ Mil.)
Other	0.5	0.5
Commercial Buildings	23.4	11.2
Commercial Alterations	25.5	31.1
Total Nonresidential	49.3	42.8
Single-Family Residential Units	23.4	30.6
Single-Family Alterations	21.9	23.6
Multi-Family Residential Units	48.7	72.4
Multi-Family Alterations	7.2	9.2
Mixed-Use Buildings	6.4	0.2
Mixed-Use Alterations	0.0	0.0
Total Residential	107.6	135.9

Source: Los Angeles City Dept. of Building and Safety. Data is for Fiscal Year.

Gross Receipts Tax in Top 8 Sectors: District 6

Sector	2017 (\$000s)	Annual Growth (%)
Health Care	4,446	+1.9
Retail Trade	2,898	+9.9
Wholesale Trade	1,517	-18.4
Real Estate	1,262	+9.0
Other Services	987	-5.4
Professional Services	935	-11.2
Admin & Waste Services	856	+2.1
Construction	715	+1.8
Total	21,396	+1.4

Source: Los Angeles City Office of Finance.

NURY MARTINEZ DISTRICT 6



Private Employment by Industry in District 6: Q3-17

Industry	Employment (000s)	Y-o-Y Growth District (%)	City (%)	City Share (%)
Health Care	21.8	+6.5	+5.2	7.9
Retail Trade	9.1	-0.4	-1.8	6.4
Manufacturing	8.7	-2.0	-5.8	9.9
Leisure and Hospitality	7.0	+8.1	+2.5	3.4
Admin Support	6.6	+4.7	+3.8	7.0
Construction	6.4	+0.4	+3.9	13.0
Wholesale Trade	5.1	-5.9	-2.0	7.6
Transport/Warehouse	4.7	+4.6	+6.5	6.6
Fin. Svcs. and Real Estate	3.7	+9.6	+1.0	3.7
Prof, Sci, Tech, and Mgmt	3.3	+0.2	+1.3	2.3
Other Svcs.	2.9	+9.9	+6.0	3.9
Information	1.3	-1.1	+6.4	2.1
Education	1.1	-7.7	+1.9	2.2
Total	81.6	+2.9	+2.2	5.7

Source: California Employment Development Department.

Private Sector Annual Wages by Industry in District 6: Q3-17

Industry	Avg. Wage (\$000s)	Y-o-Y Growth District (%)	City (%)	District vs. City (%)
Information	80.6	+2.5	+5.6	-43.8
Prof, Sci, Tech, and Mgmt	64.3	+1.1	+1.7	-42.0
Wholesale Trade	63.2	+0.0	+3.8	-2.5
Manufacturing	57.0	+2.3	+3.3	-5.7
Transport/Warehouse	54.4	-0.5	+3.8	-14.6
Construction	52.8	+3.9	+1.8	-7.9
Fin. Svcs. and Real Estate	49.6	-3.2	+1.8	-58.5
Health Care	43.9	-2.2	-1.1	-2.5
Other Svcs.	38.0	-2.6	+24.5	-21.6
Retail Trade	36.2	+2.7	+1.4	-1.6
Admin Support	34.1	+0.9	-0.1	-21.4
Education	33.7	+9.4	+1.2	-50.0
Leisure and Hospitality	26.2	-1.9	+0.7	-38.6
Total	46.0	-0.3	+2.5	-28.5

Source: California Employment Development Department.

Private Subsectors in District 6: Q3-17

Subsector	Employment		Avg. Wage (\$000s)
	(000s)	Growth (%)	
Ambulatory Health Care Svcs.	8.8	+6.6	61.5
Social Assistance	7.9	+13.1	16.5
Food Svcs. and Drinking Places	6.2	+7.4	20.0
Admin and Support Svcs.	5.6	+4.0	28.3
Specialty Trade Contractors	4.8	-2.0	50.1
Durable Goods Wholesalers	3.5	-4.1	64.1
Hospitals	3.4	-3.1	66.8
Professional and Technical Svcs.	2.7	+1.3	59.4

Source: California Employment Development Department.

Employment by Establishment Type: Q3-17

Establishment Type	Employment	Y-o-Y Growth (%)	Employment Share (%)
Establishment size			
Less than 15 Employees	23.2	+6.7	28.4
15 to 24 Employees	8.0	-1.5	9.8
25 to 49 Employees	11.9	-1.5	14.6
50 to 150 Employees	18.4	+1.4	22.5
More than 150 Employees	20.2	+4.5	24.7
Establishment Avg. Wage			
Less than \$25,000	26.3	+6.1	32.3
\$25,000 to \$50,000	29.9	+3.1	36.7
More than \$50,000	25.4	-0.3	31.1

Source: California Employment Development Department.

Establishment Births and Deaths

District 6

Year	Gain	Loss	Net
2008	245	156	+89
2009	262	477	-215
2010	234	193	+41
2011	262	151	+111
2012	263	223	+40
2013	251	141	+110
2014	236	166	+70
2015	309	152	+157
2016	285	138	+147
2017 YTD	207	198	+9

Source: California EDD.

Note: Only includes establishments with more than 3 employees.



Photo Credit: Ch162 / en.wikipedia

Population Characteristics in 2016 : District 6

Metric	2016			Annual Change		
	District 6	City of Los Angeles	Los Angeles County	District 6	City of Los Angeles	Los Angeles County
Population (000s %)	270.1	3,976.3	10,137.9	-1.6	+0.1	-0.3
Median Age (Years %)	36	36	36	+1.2	+1.7	+0.6
Population Under 18 Years of Age (% p.p.)	25.2	20.8	22.2	+0.0	-0.7	-0.2
Population (25+) with a High School Diploma (% p.p.)	66.4	76.5	78.3	+1.0	+0.1	+0.2
Population (25+) with a Bachelor's Degree (% p.p.)	17.0	32.8	31.5	-0.1	+0.2	+0.7

Income Characteristics in 2016 : District 6

Metric	2016			Annual Change		
	District 6	City of Los Angeles	Los Angeles County	District 6	City of Los Angeles	Los Angeles County
Median Household Income (\$000s %)	50.7	54.4	61.3	+0.3	+4.6	+3.7
Household Income: Less than \$25,000 (% p.p.)	27.2	25.1	21.5	-0.8	+0.1	+0.1
Household Income: \$25,000 To \$50,000 (% p.p.)	26.8	21.3	20.5	-0.5	-1.7	-1.5
Household Income: \$50,000 To \$100,000 (% p.p.)	28.2	26.5	28.1	+0.7	+0.3	-0.0
Household Income: Above \$100,000 (% p.p.)	17.8	27.1	29.9	+0.6	+1.2	+1.5
Households in Suppl. Nutrition Assist. Program (% p.p.)	15.5	10.2	9.1	+1.4	0.0	-0.1
Share of Households with Public Assistance (% p.p.)	4.7	3.9	3.7	+0.8	0.0	+0.1
Average Public Assistance (\$ %)	4,775	4,250	4,225	+16.7	-3.3	-4.2

Housing Characteristics in 2016 : District 6

Metric	2016			Annual Change		
	District 6	City of Los Angeles	Los Angeles County	District 6	City of Los Angeles	Los Angeles County
Housing Units (000s %)	79.1	1,478.7	3,520.8	-0.9	+1.9	+0.5
Owner-Occupied Housing (% p.p.)	37.0	35.9	44.6	+0.2	-0.1	-0.5
Housing Vacancy (% p.p.)	3.2	6.8	6.1	-0.5	+0.5	+0.1
Housing Structures Built Before 2000 (% p.p.)	94.3	92.1	92.6	-0.7	-0.4	-0.5
Households that Moved in Before 2000 (% p.p.)	24.8	24.5	27.4	-1.0	-1.4	-1.4

Resident Employment Characteristics in 2016 : District 6

Metric	2016			Annual Change		
	District 6	City of Los Angeles	Los Angeles County	District 6	City of Los Angeles	Los Angeles County
Employed Workers (000s %)	131.9	1,990.9	4,887.0	+1.0	+1.6	+1.2
Mean Earnings (\$000s %)	71.5	87.1	90.4	+3.3	+3.4	+4.5
Unemployment Rate (% p.p.)	7.5	6.7	6.6	-1.0	-0.5	-0.6
Average Commute Time (Min. %)	32.9	31.7	31.6	+5.8	+2.3	+2.3
Public Transit Commuters (% p.p.)	9.0	9.2	6.0	+0.4	-0.3	-0.1
Top Occupations						
Service(% p.p.)	28.3	21.3	19.4	+0.5	+0.5	+0.7
Sales(% p.p.)	20.6	22.4	23.6	-2.3	+0.4	-0.5
Mgmt, Bsn, Sci, and Arts(% p.p.)	20.4	37.0	36.4	-0.9	-0.5	-0.1
Prod, Transp, and Moving(% p.p.)	15.8	11.7	13.0	+1.4	-0.3	0.0
Natural Resources(% p.p.)	14.9	7.6	7.5	+1.3	-0.1	-0.1

Source: American Community Survey.

MONICA RODRIGUEZ DISTRICT 7



City Council District 7 covers the northeastern San Fernando Valley, including Pacoima, Mission Hills and Sylmar. With a population of 274,200, the district is home to 1,762 firms and 52,200 jobs in the private sector. The average annual wage of \$46,500 is \$17,800 less than the City average.

GROSS RECEIPTS
**INCREASED
5.3 PERCENT**
FROM 2016
TO 2017



SALES RECEIPTS
**UP 5.1
PERCENT**
IN FY 2016-2017



EMPLOYMENT AND FIRM STATISTICS

- Although District 7 is one of the smallest job centers in the City, it is also one of the fastest-growing. Private-sector employment increased 5% year over year, to 52,200. This growth includes a 64.2% increase in the Education industry, to 800 workers. Health Care, the largest employment sector in District 7 with 14,900 employees, increased 6.9% year over year. Administrative Support and Financial Services & Real Estate enjoyed double-digit yearly growth rates of 19.5% and 12%, respectively.
- Average annual private-sector wages rose 0.3%, suggesting a decline in buying power for many of those employed. While wages for Wholesale Trade (7.0%) and Construction (6.3%) improved significantly, wages for other industries, such as Administrative Support (-4.8%), Professional, Scientific, Technical, and Management (-4.1%) and Education (-29.3%), declined significantly.
- District 7 has a large concentration of Manufacturing and Construction work, which command a 9.9% and 10.1% City share, respectively.

DEMOGRAPHICS

- The number of households increased 3.5% and the income of those households trended higher. The median household income increased 4.4% to \$59,700, and the proportion of those earning over \$50,000 increased over the previous year.
- Although slightly fewer households were relying on public assistance, the average public assistance received increased 54.6% from the previous year.

CONSTRUCTION

- Residential construction decreased to \$83.2 million. At 254 dwelling units, this is 58 fewer units than the previous fiscal year.
- Nonresidential construction decreased from \$58 million to \$36.5 million, a decline of 37.1%.

GROSS BUSINESS RECEIPTS AND SALES TAX REVENUE

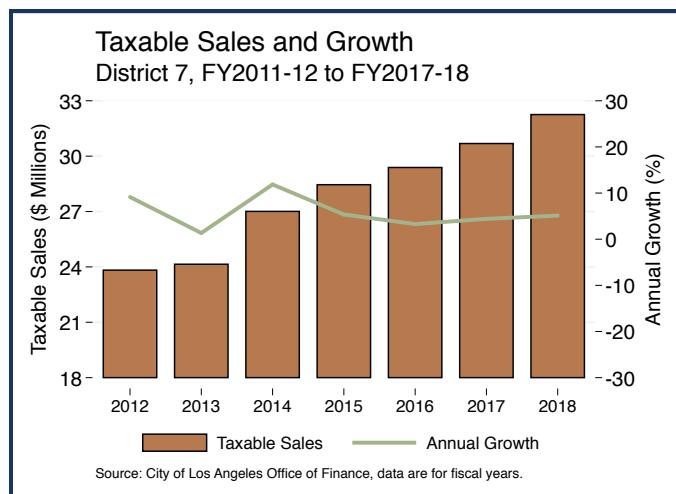
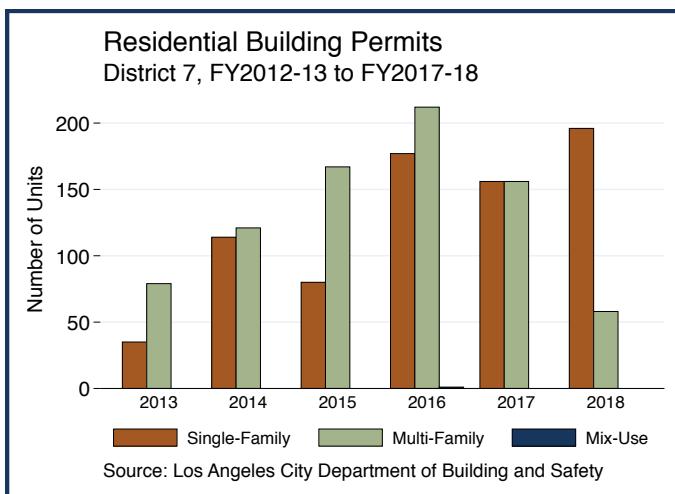
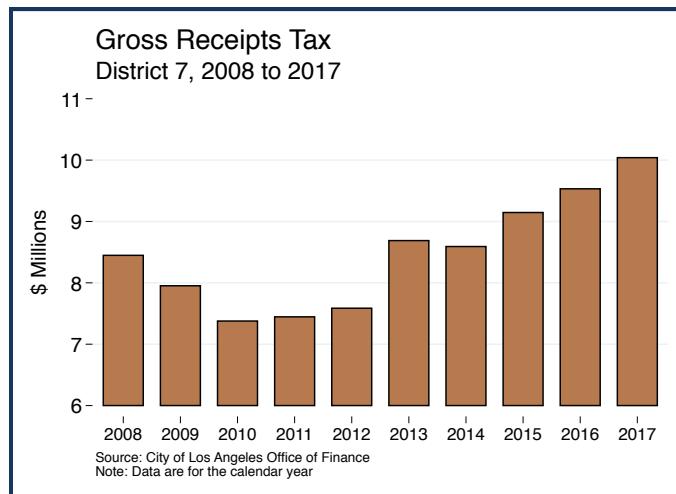
- Gross receipts tax increased 5.3% from 2016 to 2017, with the strongest growth coming from Retail Trade, Other Services and Real Estate. Gross receipts tax in District 7's largest sector, Health Care, declined.
- Sales tax receipts in District 7 grew 5.1%, increasing from \$30.7 million in 2016-17 to \$32.3 million in 2017-18; this occurred after growing 4.4% during the previous year.



Photo Credit: Joseph Sheppard / en.wikipedia



Photo Credit: Chris Yarzab / Flickr



Construction Permits: District 7

Type	2016-17 (\$ Mil.)	2017-18 (\$ Mil.)
Other	0.3	0.4
Commercial Buildings	26.6	2.3
Commercial Alterations	31.1	33.8
Total Nonresidential	58.0	36.5
Single-Family Residential Units	38.8	29.2
Single-Family Alterations	28.0	37.3
Multi-Family Residential Units	23.7	13.3
Multi-Family Alterations	13.6	3.4
Total Residential	104.1	83.2

Source: Los Angeles City Dept. of Building and Safety. Data is for Fiscal Year.

Gross Receipts Tax in Top 8 Sectors: District 7

Sector	2017 (\$000s)	Annual Growth (%)
Health Care	1,607	-1.7
Retail Trade	1,441	+6.2
Other Services	783	+32.5
Wholesale Trade	689	+8.2
Real Estate	570	+18.3
Admin & Waste Services	487	+13.0
Construction	432	-6.9
Professional Services	312	-5.5
Total	10,040	+5.3

Source: Los Angeles City Office of Finance.

MONICA RODRIGUEZ

DISTRICT 7



Private Employment by Industry in District 7: Q3-17

Industry	Employment (000s)	Y-o-Y Growth District (%)	City Share (%)
Health Care	14.9	+6.9	5.4
Manufacturing	8.7	-1.3	9.9
Retail Trade	6.0	-0.3	4.2
Construction	5.0	+7.9	10.1
Leisure and Hospitality	3.9	+5.6	1.9
Wholesale Trade	3.0	-1.4	4.5
Admin Support	2.6	+19.5	2.7
Transport/Warehouse	2.5	+3.3	3.5
Prof, Sci, Tech, and Mgmt	1.7	+2.9	1.2
Other Svcs.	1.5	+6.9	2.0
Fin. Svcs. and Real Estate	1.2	+12.5	1.2
Education	0.8	+64.2	1.6
Information	0.5	+3.2	0.7
Total	52.2	+5.0	+2.2
3.7			

Source: California Employment Development Department.

Private Sector Annual Wages by Industry in District 7: Q3-17

Industry	Avg. Wage (\$000s)	Y-o-Y Growth District (%)	City vs. City (%)
Information	73.5	-1.7	+5.6
Wholesale Trade	70.8	+7.0	+3.8
Construction	66.5	+6.3	+1.8
Prof, Sci, Tech, and Mgmt	64.5	-4.1	+1.7
Manufacturing	64.0	+2.1	+3.3
Fin. Svcs. and Real Estate	52.1	+1.1	+1.8
Transport/Warehouse	45.2	+0.5	+3.8
Admin Support	41.4	-4.8	-0.1
Health Care	37.2	-2.3	-1.1
Retail Trade	34.0	+2.1	+1.4
Other Svcs.	32.6	+0.5	+24.5
Education	24.6	-29.3	+1.2
Leisure and Hospitality	19.6	+2.4	+0.7
Total	46.5	+0.3	+2.5
-27.6			

Source: California Employment Development Department.

Private Subsectors in District 7: Q3-17

Subsector	Employment		Avg. Wage (\$000s)
	(000s)	Growth (%)	
Social Assistance	6.6	+12.8	16.2
Specialty Trade Contractors	3.4	+4.7	57.7
Food Svcs. and Drinking Places	3.4	+6.7	18.8
Nursing and Residential Care	3.1	+1.6	39.3
Ambulatory Health Care Svcs.	2.8	+5.8	59.1
Admin and Support Svcs.	2.6	+19.5	41.3
Computer/Electronic Product Mfg.	2.1	-0.6	106.2
Food and Beverage Stores	1.9	-3.4	28.1

Source: California Employment Development Department.

Employment by Establishment Type: Q3-17

Establishment Type	Employment	Y-o-Y Growth (%)	Employment Share (%)
Establishment size			
Less than 15 Employees	14.8	+7.7	28.4
15 to 24 Employees	4.2	+6.7	8.1
25 to 49 Employees	6.5	+5.1	12.5
50 to 150 Employees	10.2	+3.7	19.6
More than 150 Employees	16.4	+2.1	31.4
Establishment Avg. Wage			
Less than \$25,000	16.0	+8.3	30.7
\$25,000 to \$50,000	20.0	+3.6	38.4
More than \$50,000	16.1	+2.6	30.8

Source: California Employment Development Department.

Establishment Births and Deaths

District 7

Year	Gain	Loss	Net
2008	137	94	+43
2009	143	321	-178
2010	127	122	+5
2011	152	99	+53
2012	144	150	-6
2013	132	66	+66
2014	129	84	+45
2015	188	100	+88
2016	193	82	+111
2017 YTD	110	121	-11

Source: California EDD.

Note: Only includes establishments with more than 3 employees.



Population Characteristics in 2016 : District 7

Metric	2016			Annual Change		
	District 7	City of Los Angeles	Los Angeles County	District 7	City of Los Angeles	Los Angeles County
Population (000s %)	274.2	3,976.3	10,137.9	+0.6	+0.1	-0.3
Median Age (Years %)	36	36	36	+1.8	+1.7	+0.6
Population Under 18 Years of Age (% p.p.)	23.9	20.8	22.2	-0.6	-0.7	-0.2
Population (25+) with a High School Diploma (% p.p.)	68.6	76.5	78.3	+0.7	+0.1	+0.2
Population (25+) with a Bachelor's Degree (% p.p.)	17.3	32.8	31.5	-0.2	+0.2	+0.7

Income Characteristics in 2016 : District 7

Metric	2016			Annual Change		
	District 7	City of Los Angeles	Los Angeles County	District 7	City of Los Angeles	Los Angeles County
Median Household Income (\$000s %)	59.7	54.4	61.3	+4.4	+4.6	+3.7
Household Income: Less than \$25,000 (% p.p.)	21.2	25.1	21.5	-0.1	+0.1	+0.1
Household Income: \$25,000 To \$50,000 (% p.p.)	21.4	21.3	20.5	-2.0	-1.7	-1.5
Household Income: \$50,000 To \$100,000 (% p.p.)	32.7	26.5	28.1	+0.6	+0.3	-0.0
Household Income: Above \$100,000 (% p.p.)	24.8	27.1	29.9	+1.5	+1.2	+1.5
Households in Suppl. Nutrition Assist. Program (% p.p.)	12.1	10.2	9.1	+1.2	0.0	-0.1
Share of Households with Public Assistance (% p.p.)	3.7	3.9	3.7	-0.2	0.0	+0.1
Average Public Assistance (\$ %)	5,055	4,250	4,225	+54.6	-3.3	-4.2

Housing Characteristics in 2016 : District 7

Metric	2016			Annual Change		
	District 7	City of Los Angeles	Los Angeles County	District 7	City of Los Angeles	Los Angeles County
Housing Units (000s %)	78.2	1,478.7	3,520.8	+3.5	+1.9	+0.5
Owner-Occupied Housing (% p.p.)	58.4	35.9	44.6	-0.7	-0.1	-0.5
Housing Vacancy (% p.p.)	4.5	6.8	6.1	-0.2	+0.5	+0.1
Housing Structures Built Before 2000 (% p.p.)	91.0	92.1	92.6	-1.1	-0.4	-0.5
Households that Moved in Before 2000 (% p.p.)	31.6	24.5	27.4	-2.3	-1.4	-1.4

Resident Employment Characteristics in 2016 : District 7

Metric	2016			Annual Change		
	District 7	City of Los Angeles	Los Angeles County	District 7	City of Los Angeles	Los Angeles County
Employed Workers (000s %)	129.4	1,990.9	4,887.0	+3.0	+1.6	+1.2
Mean Earnings (\$000s %)	77.2	87.1	90.4	+5.2	+3.4	+4.5
Unemployment Rate (% p.p.)	5.9	6.7	6.6	-0.8	-0.5	-0.6
Average Commute Time (Min. %)	31.3	31.7	31.6	+3.2	+2.3	+2.3
Public Transit Commuters (% p.p.)	3.8	9.2	6.0	-0.4	-0.3	-0.1
Top Occupations						
Mgmt, Bsn, Sci, and Arts(% p.p.)	25.6	37.0	36.4	-0.3	-0.5	-0.1
Sales(% p.p.)	24.7	22.4	23.6	+0.4	+0.4	-0.5
Service(% p.p.)	21.7	21.3	19.4	+0.1	+0.5	+0.7
Prod, Transp, and Moving(% p.p.)	15.8	11.7	13.0	+0.9	-0.3	0.0
Natural Resources(% p.p.)	12.2	7.6	7.5	-1.1	-0.1	-0.1

Source: American Community Survey.

MARQUEECE HARRIS-DAWSON DISTRICT 8



City Council District 8 in southern Los Angeles is largely west of the 110 Freeway and reaches I-10 at its northernmost point. With 809 firms, it has the fewest workers of any district — 19,300 in the private sector. The average annual wage, roughly \$25,200, is the lowest of all districts.

RESIDENTIAL
CONSTRUCTION
PERMITS
**INCREASED
18.7 PERCENT,
TO \$129.4 MILLION**



GROSS RECEIPTS
**TOTALED \$3.3
MILLION,**
A 7.4 PERCENT
INCREASE OVER 2016



EMPLOYMENT AND FIRM STATISTICS

- Although the smallest district in terms of employment, District 8 had the largest growth rate in the City. Total private-sector employment increased 8.2% year over year, compared with a 2.2% City average. The majority of this growth was driven by increases in Health Care (13.7%), Professional, Science, Technical and Management (30.9%), Education (12.7%) and Administrative Support (23.7%).
- Private-sector annual wages grew 0.2% year over year, signaling a loss in buying power. The average wage was \$39,100 (60.7%) less than the City average.
- District 8 struggled to retain establishments, with a net 82 firms lost in 2017 YTD. Establishments with fewer than 15 employees accounted for 60.6% of the district share of employment.

DEMOGRAPHICS

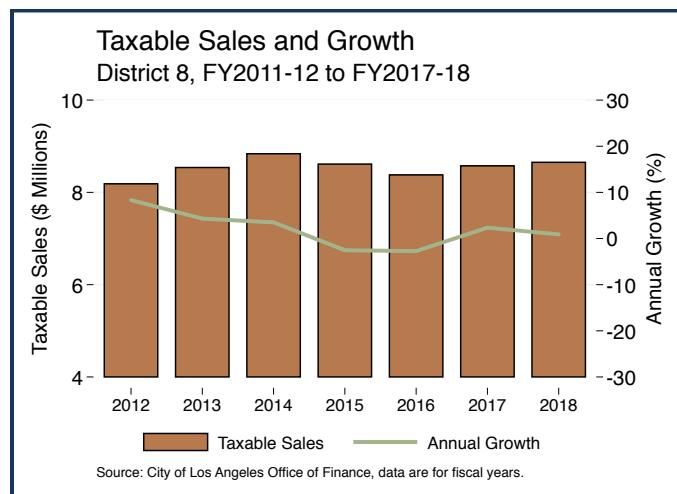
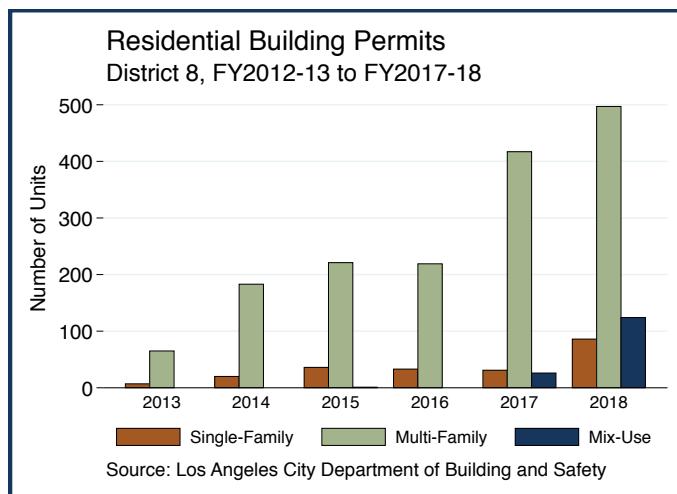
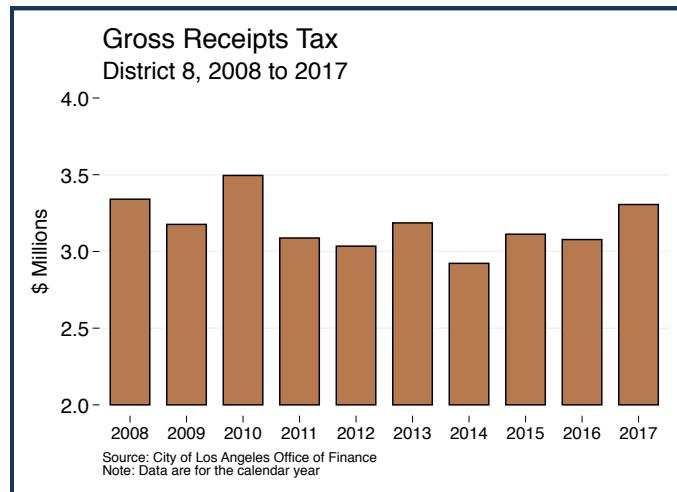
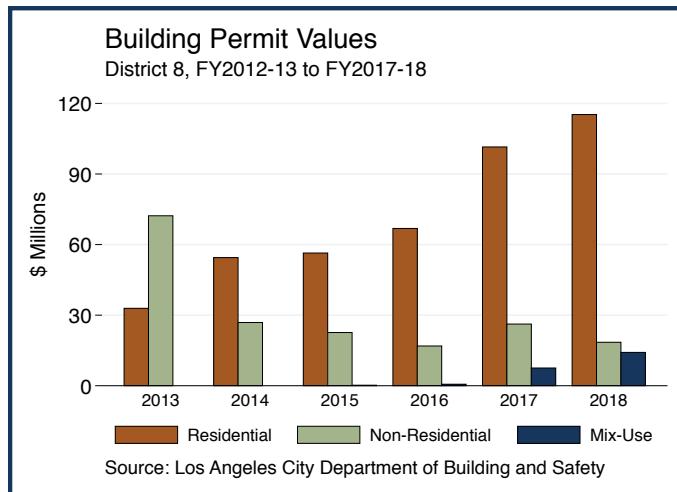
- In 2016, District 8 sustained a 3.4% decline in its population, to 249,100, one of the largest drops in the City. Household incomes changed to reflect a higher proportion earning less than \$25,000 or above \$100,000. Overall, the median household income fell 4.1% to \$34,300, the second-lowest in the City.
- Of all districts, District 8 had the second-lowest percentage of the population over 25 with a bachelor's degree or high school diploma.

CONSTRUCTION

- Residential construction permits increased 18.7%, to \$129.4 million in FY 2018. There were 707 dwelling units permitted, 233 more than the previous year.
- FY 2018 had only \$18.5 million in nonresidential construction, a 29.4% decline from the previous fiscal year.

GROSS BUSINESS RECEIPTS AND SALES TAX REVENUE

- Gross receipts tax in District 8 totaled \$3.3 million in 2017, a 7.4% increase over 2016 levels. Other Services, Real Estate, and Accommodation & Food were responsible for most of this growth, while gross receipt tax from Retail and Wholesale Trade declined.
- Sales tax receipts in District 8 increased to \$8.7 million in 2017-18, rising 0.9% over the previous year. This represents a slowdown from the 2.3% growth experienced from 2015-16 to 2016-17.



Construction Permits: District 8

Type	2016-17 (\$ Mil.)	2017-18 (\$ Mil.)
Other	0.3	0.4
Commercial Buildings	6.4	7.7
Commercial Alterations	19.5	10.4
Total Nonresidential	26.2	18.5
Single-Family Residential Units	6.8	16.0
Single-Family Alterations	20.1	26.1
Multi-Family Residential Units	71.0	64.4
Multi-Family Alterations	3.6	8.8
Mixed-Use Buildings	7.5	14.1
Mixed-Use Alterations	0.0	0.1
Total Residential	109.0	129.4

Source: Los Angeles City Dept. of Building and Safety. Data is for Fiscal Year.

Gross Receipts Tax in Top 8 Sectors: District 8

Sector	2017 (\$000s)	Annual Growth (%)
Retail Trade	908	-1.8
Other Services	326	+35.8
Real Estate	325	+23.2
Health Care	271	+7.4
Accommodation & Food	228	+12.9
Admin & Waste Services	143	+49.6
Wholesale Trade	100	-2.4
Professional Services	74	+16.7
Total	3,306	+7.4

Source: Los Angeles City Office of Finance.

MARQUEECE HARRIS-DAWSON DISTRICT 8



DAWSON

Private Employment by Industry in District 8: Q3-17

Industry	Employment (000s)	Y-o-Y Growth District (%)	City Share (%)
Health Care	10.3	+13.7	+5.2
Retail Trade	2.7	-2.2	-1.8
Leisure and Hospitality	2.4	+2.3	+2.5
Other Svcs.	1.1	+4.8	+6.0
Manufacturing	0.7	-7.3	-5.8
Fin. Svcs. and Real Estate	0.5	+6.3	+1.0
Wholesale Trade	0.5	+3.9	-2.0
Prof, Sci, Tech, and Mgmt	0.4	+30.9	+1.3
Construction	0.4	+7.0	+3.9
Transport/Warehouse	0.4	+1.0	+6.5
Education	0.4	+12.7	+1.9
Admin Support	0.4	+23.7	+3.8
Information	0.1	+0.9	+6.4
Total	20.2	+8.2	+2.2
			1.4

Source: California Employment Development Department.

Private Sector Annual Wages by Industry in District 8: Q3-17

Industry	Avg. Wage (\$000s)	Y-o-Y Growth District (%)	District vs. City (%)
Prof, Sci, Tech, and Mgmt	85.1	-4.8	+1.7
Manufacturing	54.8	+15.8	+3.3
Education	41.2	-5.4	+1.2
Construction	39.9	+2.7	+1.8
Information	39.2	+1.9	+5.6
Fin. Svcs. and Real Estate	36.8	+2.3	+1.8
Wholesale Trade	32.6	-3.7	+3.8
Transport/Warehouse	32.5	+3.9	+3.8
Other Svcs.	30.8	+3.1	+24.5
Admin Support	30.3	+25.9	-0.1
Retail Trade	26.4	-0.4	+1.4
Health Care	18.9	-3.4	-1.1
Leisure and Hospitality	18.3	+5.3	+0.7
Total	25.2	+0.2	+2.5
			-60.7

Source: California Employment Development Department.

Private Subsectors in District 8: Q3-17

Subsector	Employment (000s)	Employment Growth (%)	Avg. Wage (\$000s)
Social Assistance	8.6	+15.8	14.4
Food Svcs. and Drinking Places	2.4	+2.4	18.1
Food and Beverage Stores	1.1	-3.5	28.0
Ambulatory Health Care Svcs.	1.1	+2.6	47.9
Nursing and Residential Care	0.6	+10.9	27.5
Professional and Technical Svcs.	0.4	+21.9	89.5
Membership Associations and Orgs.	0.4	+1.6	36.3
Educational Svcs.	0.4	+12.7	41.2

Source: California Employment Development Department.

Employment by Establishment Type: Q3-17

Establishment Type	Employment	Y-o-Y Growth (%)	Employment Share (%)
Establishment size			
Less than 15 Employees	12.3	+12.0	60.6
15 to 24 Employees	1.8	+1.0	8.7
25 to 49 Employees	2.2	+4.7	10.7
50 to 150 Employees	3.0	+1.7	15.0
More than 150 Employees	1.0	+4.6	5.0
Establishment Avg. Wage			
Less than \$25,000	13.7	+8.4	67.5
\$25,000 to \$50,000	5.0	+4.9	24.7
More than \$50,000	1.6	+18.6	7.9

Source: California Employment Development Department.

Establishment Births and Deaths

District 8

Year	Gain	Loss	Net
2008	113	45	+68
2009	120	657	-537
2010	102	172	-70
2011	147	50	+97
2012	96	220	-124
2013	70	46	+24
2014	75	71	+4
2015	142	46	+96
2016	160	50	+110
2017 YTD	93	175	-82

Source: California EDD.

Note: Only includes establishments with more than 3 employees.



Population Characteristics in 2016 : District 8

Metric	2016			Annual Change		
	District 8	City of Los Angeles	Los Angeles County	District 8	City of Los Angeles	Los Angeles County
Population (000s %)	249.1	3,976.3	10,137.9	-3.4	+0.1	-0.3
Median Age (Years %)	33	36	36	+4.4	+1.7	+0.6
Population Under 18 Years of Age (% p.p.)	24.5	20.8	22.2	-2.0	-0.7	-0.2
Population (25+) with a High School Diploma (% p.p.)	65.3	76.5	78.3	-2.3	+0.1	+0.2
Population (25+) with a Bachelor's Degree (% p.p.)	12.6	32.8	31.5	+0.2	+0.2	+0.7

Income Characteristics in 2016 : District 8

Metric	2016			Annual Change		
	District 8	City of Los Angeles	Los Angeles County	District 8	City of Los Angeles	Los Angeles County
Median Household Income (\$000s %)	34.3	54.4	61.3	-4.1	+4.6	+3.7
Household Income: Less than \$25,000 (% p.p.)	38.6	25.1	21.5	+3.5	+0.1	+0.1
Household Income: \$25,000 To \$50,000 (% p.p.)	23.3	21.3	20.5	-5.3	-1.7	-1.5
Household Income: \$50,000 To \$100,000 (% p.p.)	25.0	26.5	28.1	+0.3	+0.3	-0.0
Household Income: Above \$100,000 (% p.p.)	13.1	27.1	29.9	+1.6	+1.2	+1.5
Households in Suppl. Nutrition Assist. Program (% p.p.)	19.4	10.2	9.1	-1.2	0.0	-0.1
Share of Households with Public Assistance (% p.p.)	7.7	3.9	3.7	-1.0	0.0	+0.1
Average Public Assistance (\$ %)	3,805	4,250	4,225	-10.4	-3.3	-4.2

Housing Characteristics in 2016 : District 8

Metric	2016			Annual Change		
	District 8	City of Los Angeles	Los Angeles County	District 8	City of Los Angeles	Los Angeles County
Housing Units (000s %)	83.9	1,478.7	3,520.8	+0.6	+1.9	+0.5
Owner-Occupied Housing (% p.p.)	36.6	35.9	44.6	-1.4	-0.1	-0.5
Housing Vacancy (% p.p.)	6.4	6.8	6.1	+0.7	+0.5	+0.1
Housing Structures Built Before 2000 (% p.p.)	95.8	92.1	92.6	+0.8	-0.4	-0.5
Households that Moved in Before 2000 (% p.p.)	24.3	24.5	27.4	-4.5	-1.4	-1.4

Resident Employment Characteristics in 2016 : District 8

Metric	2016			Annual Change		
	District 8	City of Los Angeles	Los Angeles County	District 8	City of Los Angeles	Los Angeles County
Employed Workers (000s %)	104.8	1,990.9	4,887.0	-0.2	+1.6	+1.2
Mean Earnings (\$000s %)	53.2	87.1	90.4	+2.6	+3.4	+4.5
Unemployment Rate (% p.p.)	8.7	6.7	6.6	-1.2	-0.5	-0.6
Average Commute Time (Min. %)	34.9	31.7	31.6	-0.2	+2.3	+2.3
Public Transit Commuters (% p.p.)	11.1	9.2	6.0	-0.3	-0.3	-0.1
Top Occupations						
Natural Resources(% p.p.)	9.3	7.6	7.5	-0.5	-0.1	-0.1
Service(% p.p.)	31.2	21.3	19.4	+1.8	+0.5	+0.7
Sales(% p.p.)	22.6	22.4	23.6	+0.2	+0.4	-0.5
Mgmt, Bsn, Sci, and Arts(% p.p.)	20.5	37.0	36.4	+1.2	-0.5	-0.1
Prod, Transp, and Moving(% p.p.)	16.4	11.7	13.0	-2.7	-0.3	0.0

Source: American Community Survey.

CURREN D. PRICE, JR. DISTRICT 9



City Council District 9 encompasses some of the most culturally diverse communities in Los Angeles. At its northern border, the district has some of L.A.'s most important attractions, including the L.A. Convention Center, Staples Center and the L.A. Live complex. Home to the University of Southern California, District 9 has 1,647 firms and 64,300 private-sector jobs. The average worker earns about \$55,600, which is \$8,700 below the City average.

AVERAGE WAGES INCREASED 3.3 PERCENT



SALES RECEIPTS GREW 1.8 PERCENT



EMPLOYMENT AND FIRM STATISTICS

- Employment in the private sector remained relatively unchanged at 64,300 in the third quarter of 2017 compared with the previous year. Education, Financial Services & Real Estate, and Information sector employment grew, while Transportation/Warehouse declined 28.8% year over year.
- Average wages increased 3.3%, year over year. Construction, Transportation/Warehousing and Administrative Support had double-digit growth, reducing their deficit compared with City averages. The average wage in the Information Industry in District 9, \$163,400, decreased 5.2% year over year but remained 13.9% higher than the City average.

DEMOGRAPHICS

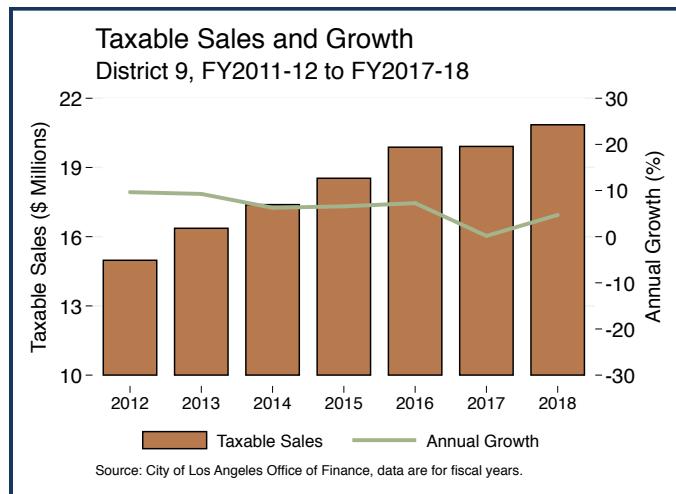
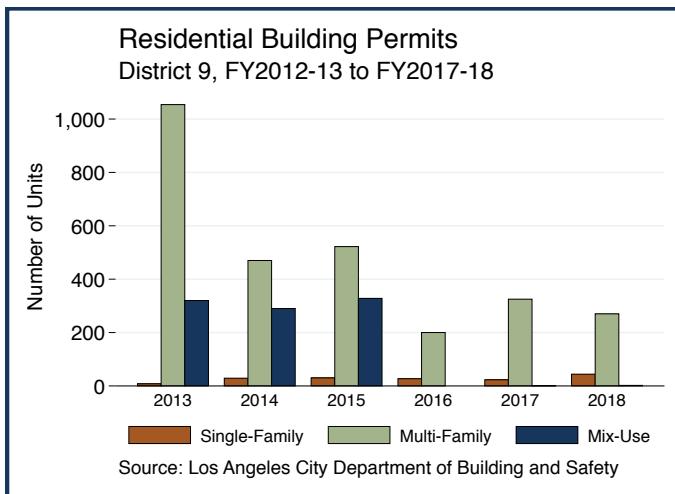
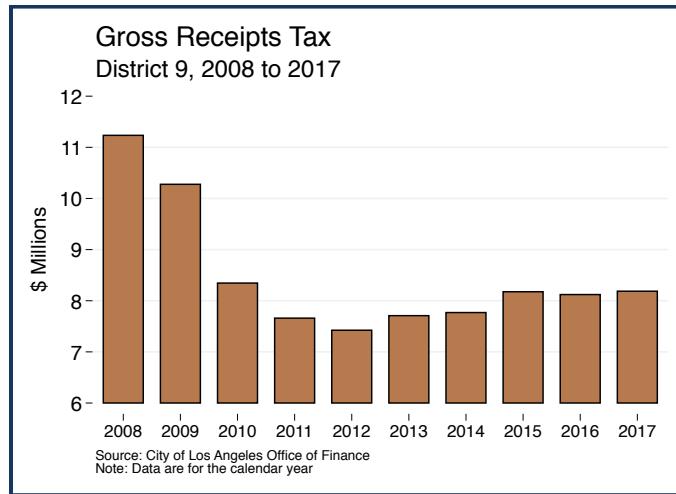
- Down 3.5%, District 9 sustained the sharpest population decline in the city. Residents are six years and younger than the City median, even though there are fewer children than the previous year.
- District 9 has the highest unemployment rate and the lowest educational attainment: 6.8% of the population over 25 held a bachelor's degree and 46.8% a high school diploma. The median household income of \$33,000 was the lowest in the City, and \$21,100 less than in the City overall.

CONSTRUCTION

- Total residential construction permits declined by \$14.4 million, from \$83.3 million in FY 2017 to \$68.9 million in FY 2018. This was due to 33 fewer dwelling permits.
- In FY 2018, commercial alterations surged by \$760.2 million, to \$810.3 million, contributing to a nonresidential construction total of \$866.8 million.

GROSS BUSINESS RECEIPTS AND SALES TAX REVENUE

- Gross receipts tax increased 0.8% from 2016 to 2017, with the strongest growth coming from Wholesale Trade and Real Estate. District 9's largest gross receipts tax generator, Retail Trade, declined.
- Sales tax receipts in District 9 grew 4.7%, increasing from \$19.9 million in 2016-17 to \$20.8 million in 2017-18; this occurred after growing 0.2% during the previous year.



Construction Permits: District 9

Type	2016-17 (\$ Mil.)	2017-18 (\$ Mil.)
Other	3.6	2.6
Commercial Buildings	201.7	53.8
Commercial Alterations	50.2	810.4
Total Nonresidential	255.5	866.8
Single-Family Residential Units	3.7	6.1
Single-Family Alterations	11.0	12.1
Multi-Family Residential Units	56.2	44.4
Multi-Family Alterations	12.2	6.3
Mixed-Use Buildings	0.2	0.0
Mixed-Use Alterations	0.0	0.0
Total Residential	83.3	68.9

Source: Los Angeles City Dept. of Building and Safety. Data is for Fiscal Year.

Gross Receipts Tax in Top 8 Sectors: District 9

Sector	2017 (\$000s)	Annual Growth (%)
Retail Trade	1,233	-3.9
Wholesale Trade	1,094	+6.7
Manufacturing	576	-17.0
Real Estate	542	+19.2
Admin & Waste Services	541	+7.7
Professional Services	535	-14.3
Accommodation & Food	410	+13.6
Other Services	361	+45.9
Total	8,186	+0.8

Source: Los Angeles City Office of Finance.

CURREN D. PRICE, JR. DISTRICT 9



Private Employment by Industry in District 9: Q3-17

Industry	Employment (000s)	Y-o-Y Growth District (%)	City Share (%)
Education/Health Care	27.2	+4.8	+4.7
Manufacturing	8.5	-1.6	-5.8
Leisure and Hospitality	8.3	+0.9	+2.5
Retail Trade	4.9	-9.2	-1.8
Wholesale Trade	4.2	-1.2	-2.0
Other Svcs.	3.3	+1.2	+6.0
Admin Support	2.7	-2.8	+3.8
Prof, Sci, Tech, and Mgmt	1.7	-6.2	+1.3
Transport/Warehouse	1.3	-28.8	+6.5
Fin. Svcs. and Real Estate	1.1	+9.2	+1.0
Information	0.9	+3.6	+6.4
Construction	0.3	-4.8	+3.9
Total	64.3	+0.1	+2.2
4.5			

Source: California Employment Development Department.

Private Sector Annual Wages by Industry in District 9: Q3-17

Industry	Avg. Wage (\$000s)	Y-o-Y Growth District (%)	District vs. City (%)
Information	163.4	-5.2	+5.6
Education/Health Care	78.3	+0.1	-0.8
Wholesale Trade	49.5	+2.3	+3.8
Retail Trade	42.9	+5.3	+1.4
Construction	41.1	+10.8	+1.8
Manufacturing	41.0	+4.8	+3.3
Fin. Svcs. and Real Estate	39.5	-1.5	+1.8
Prof, Sci, Tech, and Mgmt	38.0	+9.9	+1.7
Transport/Warehouse	33.0	+25.6	+3.8
Leisure and Hospitality	27.4	+2.4	+0.7
Other Svcs.	27.4	+8.0	+24.5
Admin Support	20.6	+11.8	-0.1
Total	55.6	+3.3	+2.5
-13.5			

Source: California Employment Development Department.

Private Subsectors in District 9: Q3-17

Subsector	Employment (000s)	Employment Growth (%)	Avg. Wage (\$000s)
Social Assistance	5.9	+11.2	17.4
Food Svcs. and Drinking Places	4.8	+2.0	20.7
Apparel Mfg.	4.8	-3.7	29.2
Nondurable Goods Wholesalers	3.0	-3.0	50.2
Admin and Support Svcs.	2.7	-2.5	20.4
Personal and Laundry Svcs.	2.0	-6.1	23.4
Performing Arts and Sports	2.0	+0.7	30.8
Food and Beverage Stores	1.6	+1.9	26.0

Source: California Employment Development Department.

Employment by Establishment Type: Q3-17

Establishment Type	Employment	Y-o-Y Growth (%)	Employment Share (%)
Establishment size			
Less than 15 Employees	13.5	+5.9	20.9
15 to 24 Employees	4.4	+1.9	6.8
25 to 49 Employees	6.3	-1.0	9.9
50 to 150 Employees	6.2	-9.1	9.7
More than 150 Employees	33.9	-0.3	52.7
Establishment Avg. Wage			
Less than \$25,000	23.3	-3.2	36.2
\$25,000 to \$50,000	15.4	+4.1	23.8
More than \$50,000	25.7	+1.0	39.9

Source: California Employment Development Department.

Establishment Births and Deaths

District 9

Year	Gain	Loss	Net
2008	209	134	+75
2009	221	520	-299
2010	202	203	-1
2011	233	128	+105
2012	209	189	+20
2013	174	102	+72
2014	188	126	+62
2015	252	131	+121
2016	223	126	+97
2017 YTD	148	172	-24

Source: California EDD.

Note: Only includes establishments with more than 3 employees.



Photo Credit: Giuseppe Torre / Shutterstock.com

Population Characteristics in 2016 : District 9

Metric	2016			Annual Change		
	District 9	City of Los Angeles	Los Angeles County	District 9	City of Los Angeles	Los Angeles County
Population (000s %)	271.1	3,976.3	10,137.9	-3.5	+0.1	-0.3
Median Age (Years %)	30	36	36	+3.6	+1.7	+0.6
Population Under 18 Years of Age (% p.p.)	27.7	20.8	22.2	-2.5	-0.7	-0.2
Population (25+) with a High School Diploma (% p.p.)	46.8	76.5	78.3	+0.5	+0.1	+0.2
Population (25+) with a Bachelor's Degree (% p.p.)	6.8	32.8	31.5	+0.3	+0.2	+0.7

Income Characteristics in 2016 : District 9

Metric	2016			Annual Change		
	District 9	City of Los Angeles	Los Angeles County	District 9	City of Los Angeles	Los Angeles County
Median Household Income (\$000s %)	33.3	54.4	61.3	-0.1	+4.6	+3.7
Household Income: Less than \$25,000 (% p.p.)	40.3	25.1	21.5	+1.3	+0.1	+0.1
Household Income: \$25,000 To \$50,000 (% p.p.)	30.6	21.3	20.5	-0.4	-1.7	-1.5
Household Income: \$50,000 To \$100,000 (% p.p.)	22.3	26.5	28.1	+0.6	+0.3	-0.0
Household Income: Above \$100,000 (% p.p.)	6.7	27.1	29.9	-1.5	+1.2	+1.5
Households in Suppl. Nutrition Assist. Program (% p.p.)	26.9	10.2	9.1	-1.9	0.0	-0.1
Share of Households with Public Assistance (% p.p.)	7.2	3.9	3.7	-2.6	0.0	+0.1
Average Public Assistance (\$ %)	4,430	4,250	4,225	-4.2	-3.3	-4.2

Housing Characteristics in 2016 : District 9

Metric	2016			Annual Change		
	District 9	City of Los Angeles	Los Angeles County	District 9	City of Los Angeles	Los Angeles County
Housing Units (000s %)	71.1	1,478.7	3,520.8	+1.4	+1.9	+0.5
Owner-Occupied Housing (% p.p.)	25.5	35.9	44.6	-0.7	-0.1	-0.5
Housing Vacancy (% p.p.)	4.9	6.8	6.1	-0.9	+0.5	+0.1
Housing Structures Built Before 2000 (% p.p.)	94.2	92.1	92.6	+0.1	-0.4	-0.5
Households that Moved in Before 2000 (% p.p.)	24.5	24.5	27.4	-1.3	-1.4	-1.4

Resident Employment Characteristics in 2016 : District 9

Metric	2016			Annual Change		
	District 9	City of Los Angeles	Los Angeles County	District 9	City of Los Angeles	Los Angeles County
Employed Workers (000s %)	113.4	1,990.9	4,887.0	+1.6	+1.6	+1.2
Mean Earnings (\$000s %)	46.2	87.1	90.4	-3.8	+3.4	+4.5
Unemployment Rate (% p.p.)	8.7	6.7	6.6	+0.2	-0.5	-0.6
Average Commute Time (Min. %)	34.2	31.7	31.6	-0.9	+2.3	+2.3
Public Transit Commuters (% p.p.)	17.4	9.2	6.0	+1.4	-0.3	-0.1
Top Occupations						
Prod, Transp, and Moving(% p.p.)	29.4	11.7	13.0	-2.2	-0.3	0.0
Service(% p.p.)	25.8	21.3	19.4	+0.3	+0.5	+0.7
Sales(% p.p.)	20.9	22.4	23.6	-0.7	+0.4	-0.5
Mgmt, Bsn, Sci, and Arts(% p.p.)	12.2	37.0	36.4	+0.5	-0.5	-0.1
Natural Resources(% p.p.)	11.7	7.6	7.5	+2.2	-0.1	-0.1

Source: American Community Survey.

HERB J. WESSON JR. DISTRICT 10



City Council District 10, geographically one of the smallest, lies west of downtown and is split roughly in half by I-10. About 67,600 people are privately employed in the district, which is home to about 3,236 firms. At \$52,800 per year, the average wage is \$11,500 below the City average.

PRIVATE
ANNUAL WAGES
**GREW 22
PERCENT**



GROSS RECEIPTS
**TOTALED
\$16.7 MILLION**
IN 2017, A 5.8
PERCENT INCREASE
OVER 2016



EMPLOYMENT AND FIRM STATISTICS

- In the third quarter of 2017, private establishments added 1,400 workers (2.1%), near the city average of 2.2%, year over year. While Manufacturing, Education and Transportation/Warehousing declined significantly, the largest District 10 employment sectors, Health Care and Leisure & Hospitality, grew 7.3% and 6.2%, respectively.
- District 10's private sector annual wages grew 1.2% year over year in the third quarter of 2017. The Retail Trade Industry had an annual wage of \$33,400, or 4.6% growth.

DEMOGRAPHICS

- District 10 continues to grow substantially. In 2016, the population increased 6.1% to 253,400. The median household income, still below the City median, increased 8% to \$46,600, with most of the increase from households earning above \$100,000.
- 130,800 District 10 residents are employed, a 9.6% annual increase from 2015. Average public assistance fell 19.8% in 2016 to \$3,370.

CONSTRUCTION

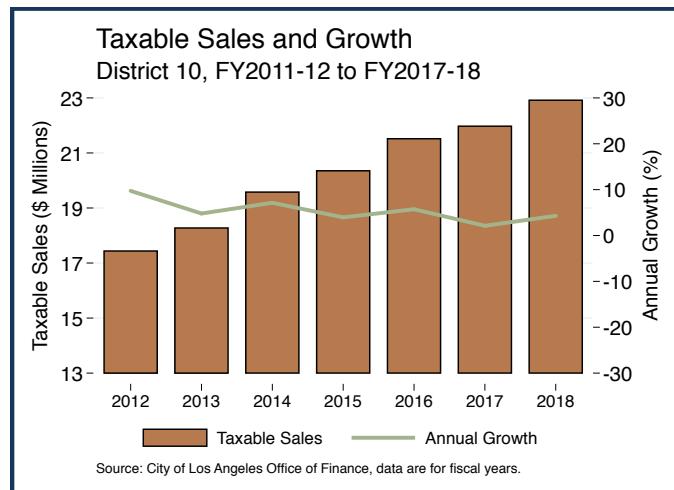
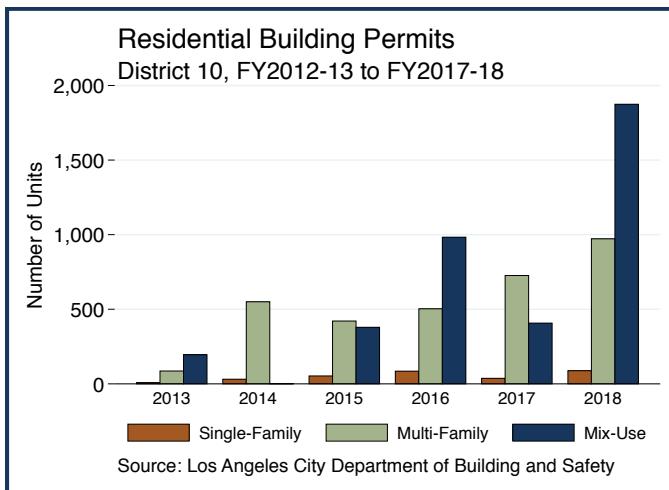
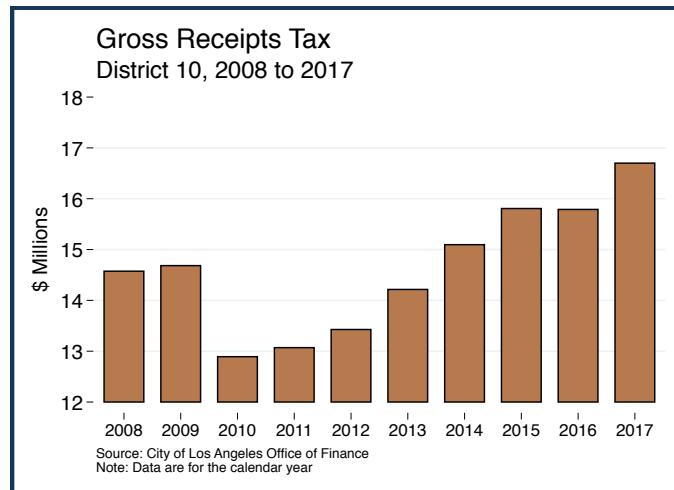
- Residential construction permits increased \$563.6 million to \$776.6 million in FY 2018. Mixed-use construction permits continued to trend upward, increasing in value to \$524.3 million in FY 2018 from \$44.1 million in FY 2017.
- Nonresidential construction permits declined from \$171.5 to \$62 million, mostly through the plunge in commercial building permits from \$106.3 million to \$4.1 million.

GROSS BUSINESS RECEIPTS AND SALES TAX REVENUE

- Gross receipts tax in District 10 totaled \$16.7 million in 2017, a 5.8% increase over 2016 levels. Retail Trade, Health Care, Real Estate and Other Services were responsible for most of this growth, while gross receipt tax from Professional Services, the district's largest tax generator, declined.
- Sales tax receipts in District 10 increased to \$22.9 million in 2017-18, rising 4.3% over the previous year. This represents an increase over the 2.1% growth that occurred from 2015-16 to 2016-17.



Photo Credit: 7552532@N07 / Flickr



Construction Permits: District 10

Type	2016-17 (\$ Mil.)	2017-18 (\$ Mil.)
Other	1.5	0.8
Commercial Buildings	106.3	4.1
Commercial Alterations	63.8	57.1
Total Nonresidential	171.5	62.0
Single-Family Residential Units	10.5	14.3
Single-Family Alterations	27.0	34.3
Multi-Family Residential Units	100.3	162.0
Multi-Family Alterations	30.1	37.1
Mixed-Use Buildings	44.1	524.3
Mixed-Use Alterations	1.0	4.7
Total Residential	213.0	776.6

Source: Los Angeles City Dept. of Building and Safety. Data is for Fiscal Year.

Gross Receipts Tax in Top 8 Sectors: District 10

Sector	2017 (\$000s)	Annual Growth (%)
Professional Services	2,425	-0.2
Retail Trade	2,155	+5.1
Health Care	1,516	+6.4
Real Estate	1,473	+11.3
Other Services	1,038	+11.4
Admin & Waste Services	771	-4.4
Accommodation & Food	673	+12.5
Wholesale Trade	405	-5.1
Total	16,700	+5.8

Source: Los Angeles City Office of Finance.

HERB J. WESSON JR. DISTRICT 10



Photo Credit: Geographer / en.wikipedia

Private Employment by Industry in District 10: Q3-17

Industry	Employment (000s)	Y-o-Y Growth District (%)	City Share (%)
Health Care	17.1	+7.3	+5.2
Leisure and Hospitality	12.1	+6.2	+2.5
Retail Trade	7.0	-2.3	-1.8
Prof, Sci, Tech, and Mgmt	6.6	-2.4	+1.3
Admin Support	5.8	-1.7	+3.8
Other Svcs.	4.3	+8.3	+6.0
Fin. Svcs. and Real Estate	4.1	-2.0	+1.0
Wholesale Trade	2.6	-2.4	-2.0
Manufacturing	2.1	-7.2	-5.8
Information	2.0	+5.9	+6.4
Construction	2.0	-0.4	+3.9
Education	1.3	-6.3	+1.9
Transport/Warehouse	0.5	-11.0	+6.5
Total	67.6	+2.1	+2.2
4.7			

Source: California Employment Development Department.

Private Sector Annual Wages by Industry in District 10: Q3-17

Industry	Avg. Wage (\$000s)	Y-o-Y Growth District (%)	District vs. City (%)
Other Svcs.	181.8	+369.0	+24.5
Information	90.9	+2.9	+5.6
Prof, Sci, Tech, and Mgmt	71.0	+1.9	+1.7
Wholesale Trade	68.2	+2.6	+3.8
Fin. Svcs. and Real Estate	58.7	+6.1	+1.8
Transport/Warehouse	51.4	+4.7	+3.8
Manufacturing	51.0	+2.7	+3.3
Construction	48.0	+1.0	+1.8
Education	39.2	+4.7	+1.2
Health Care	38.9	-2.5	-1.1
Retail Trade	33.4	+4.6	+1.4
Admin Support	30.5	+3.1	-0.1
Leisure and Hospitality	29.6	+1.3	+0.7
Total	52.8	+22.0	+2.5
-17.9			

Source: California Employment Development Department.

Private Subsectors in District 10: Q3-17

Subsector	Employment		Avg. Wage (\$000s)
	(000s)	Growth (%)	
Food Svcs. and Drinking Places	9.4	+4.8	21.1
Social Assistance	9.0	+10.8	21.0
Admin and Support Svcs.	5.8	-1.8	29.9
Professional and Technical Svcs.	5.3	-2.7	67.1
Ambulatory Health Care Svcs.	4.8	+6.2	61.8
Food and Beverage Stores	2.1	-5.9	29.4
Nursing and Residential Care	2.0	+0.5	34.2
Credit Intermediation	1.6	-4.4	64.9

Source: California Employment Development Department.

Employment by Establishment Type: Q3-17

Establishment Type	Employment	Y-o-Y Growth (%)	Employment Share (%)
Establishment size			
Less than 15 Employees	25.7	+6.8	38.0
15 to 24 Employees	7.4	-0.3	11.0
25 to 49 Employees	10.1	+1.1	14.9
50 to 150 Employees	14.9	-3.4	22.1
More than 150 Employees	9.5	+2.9	14.1
Establishment Avg. Wage			
Less than \$25,000	28.4	+3.7	41.9
\$25,000 to \$50,000	19.7	-0.7	29.2
More than \$50,000	19.5	+3.0	28.9

Source: California Employment Development Department.

Establishment Births and Deaths

District 10

Year	Gain	Loss	Net
2008	335	183	+152
2009	260	702	-442
2010	280	251	+29
2011	338	182	+156
2012	304	256	+48
2013	280	152	+128
2014	306	206	+100
2015	377	158	+219
2016	419	189	+230
2017 YTD	257	270	-13

Source: California EDD.

Note: Only includes establishments with more than 3 employees.



Photo Credit: Downtowngal / en.wikipedia



Photo Credit: Jengod / en.wikipedia

Population Characteristics in 2016 : District 10

Metric	2016			Annual Change		
	District 10	City of Los Angeles	Los Angeles County	District 10	City of Los Angeles	Los Angeles County
Population (000s %)	253.4	3,976.3	10,137.9	+6.1	+0.1	-0.3
Median Age (Years %)	35	36	36	+0.4	+1.7	+0.6
Population Under 18 Years of Age (% p.p.)	20.8	20.8	22.2	-0.1	-0.7	-0.2
Population (25+) with a High School Diploma (% p.p.)	74.0	76.5	78.3	-0.4	+0.1	+0.2
Population (25+) with a Bachelor's Degree (% p.p.)	27.3	32.8	31.5	+0.8	+0.2	+0.7

Income Characteristics in 2016 : District 10

Metric	2016			Annual Change		
	District 10	City of Los Angeles	Los Angeles County	District 10	City of Los Angeles	Los Angeles County
Median Household Income (\$000s %)	46.6	54.4	61.3	+8.0	+4.6	+3.7
Household Income: Less than \$25,000 (% p.p.)	30.1	25.1	21.5	-1.6	+0.1	+0.1
Household Income: \$25,000 To \$50,000 (% p.p.)	26.9	21.3	20.5	-2.0	-1.7	-1.5
Household Income: \$50,000 To \$100,000 (% p.p.)	26.4	26.5	28.1	+0.6	+0.3	-0.0
Household Income: Above \$100,000 (% p.p.)	16.6	27.1	29.9	+3.0	+1.2	+1.5
Households in Suppl. Nutrition Assist. Program (% p.p.)	12.8	10.2	9.1	-0.7	0.0	-0.1
Share of Households with Public Assistance (% p.p.)	5.4	3.9	3.7	+0.5	0.0	+0.1
Average Public Assistance (\$ %)	3,370	4,250	4,225	-19.8	-3.3	-4.2

Housing Characteristics in 2016 : District 10

Metric	2016			Annual Change		
	District 10	City of Los Angeles	Los Angeles County	District 10	City of Los Angeles	Los Angeles County
Housing Units (000s %)	102.8	1,478.7	3,520.8	+3.3	+1.9	+0.5
Owner-Occupied Housing (% p.p.)	21.6	35.9	44.6	-1.7	-0.1	-0.5
Housing Vacancy (% p.p.)	8.3	6.8	6.1	+1.0	+0.5	+0.1
Housing Structures Built Before 2000 (% p.p.)	95.9	92.1	92.6	+1.1	-0.4	-0.5
Households that Moved in Before 2000 (% p.p.)	20.8	24.5	27.4	-2.6	-1.4	-1.4

Resident Employment Characteristics in 2016 : District 10

Metric	2016			Annual Change		
	District 10	City of Los Angeles	Los Angeles County	District 10	City of Los Angeles	Los Angeles County
Employed Workers (000s %)	130.8	1,990.9	4,887.0	+9.6	+1.6	+1.2
Mean Earnings (\$000s %)	68.6	87.1	90.4	+5.3	+3.4	+4.5
Unemployment Rate (% p.p.)	6.8	6.7	6.6	-1.9	-0.5	-0.6
Average Commute Time (Min. %)	32.2	31.7	31.6	+3.4	+2.3	+2.3
Public Transit Commuters (% p.p.)	15.4	9.2	6.0	-0.8	-0.3	-0.1
Top Occupations						
Natural Resources(% p.p.)	8.1	7.6	7.5	-0.9	-0.1	-0.1
Service(% p.p.)	30.1	21.3	19.4	+3.1	+0.5	+0.7
Mgmt, Bsn, Sci, and Arts(% p.p.)	28.8	37.0	36.4	-1.0	-0.5	-0.1
Sales(% p.p.)	22.0	22.4	23.6	-0.3	+0.4	-0.5
Prod, Transp, and Moving(% p.p.)	11.1	11.7	13.0	-0.8	-0.3	0.0

Source: American Community Survey.

MIKE BONIN DISTRICT 11



City Council District 11 is bound by the Santa Monica Mountains on the north, the Pacific Ocean on the west, Imperial Highway on the south and (roughly) the 405 Freeway on the east. The district encompasses Brentwood, Mar Vista, Marina del Rey, Pacific Palisades, Palms, Playa del Rey, Playa Vista, Venice, West L.A. and Westchester. Geographically one of the largest districts in Los Angeles, it is also an important employment center, with more than 5,300 firms and 171,100 private-sector jobs. The average wage was \$78,000 per year, \$13,700 above the City average.

PRIVATE EMPLOYMENT INCREASED BY 5.2 PERCENT



SALES RECEIPTS GREW BY 5.9 PERCENT



EMPLOYMENT AND FIRM STATISTICS

- District 11 continued its strong growth trend, with total private-sector employment increasing 5.2%, or 8,500 more workers, from the third quarter of 2016 to the third quarter of 2017. Employment in Transportation/Warehousing (13.1%) increased to 39,000 workers, or 55.4% of the City share. Information (18.1%) increased to 11,600 workers, or 17.9% of the City share.
- Private-sector wages increased 6.5% year over year to \$78,000. One factor was the extreme growth in the average wage for the Information sector (23.6%), to \$207,200, 44.4% higher than the City average.

DEMOGRAPHICS

- In 2016, District 11's population grew 0.5% to 286,100. The median age of 39, one of the oldest in the City, was three years older than both the City and County averages.
- Median household income increased 5.9% to \$90,100, while average public assistance decreased 9.6%. The proportion of households with income from \$25,000 to \$100,000 declined, with most of the increase going to households above \$100,000.
- Although median household income rose (6.9%), so did the unemployment rate (0.3%).

CONSTRUCTION

- Total nonresidential construction decreased 11% from \$714 million in FY 2017 to \$628.8 million in FY 2018, still much higher than the City average.
- Total residential construction valuation remained stable at \$712.4 million, while the number of dwelling units increased from the previous fiscal year by 382, to 1,515.

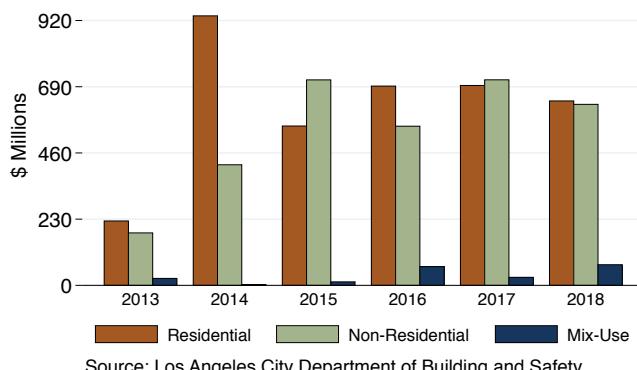
GROSS BUSINESS RECEIPTS AND SALES TAX REVENUE

- Gross receipts tax increased 3.5% from 2016 to 2017, with the strongest growth coming from Information, Other Services and Health Care. Gross receipts tax for Real Estate, Retail Trade, and Finance & Insurance declined in District 11 over the last year.
- Sales tax receipts in District 11 grew 5.9%, increasing from \$60.6 million in 2016-17 to \$64.2 million in 2017-18; this occurred after growing 6.0% during the previous year.

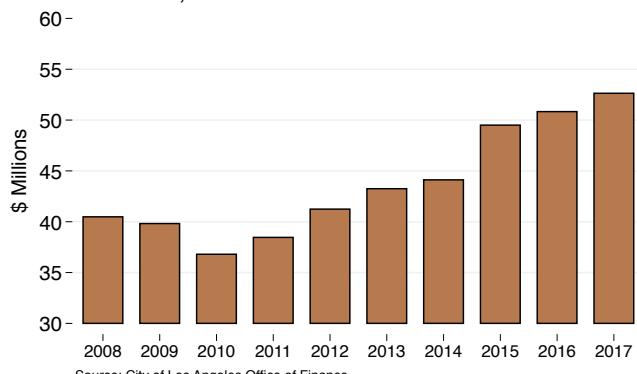


Photo Credit: Roka / Shutterstock.com

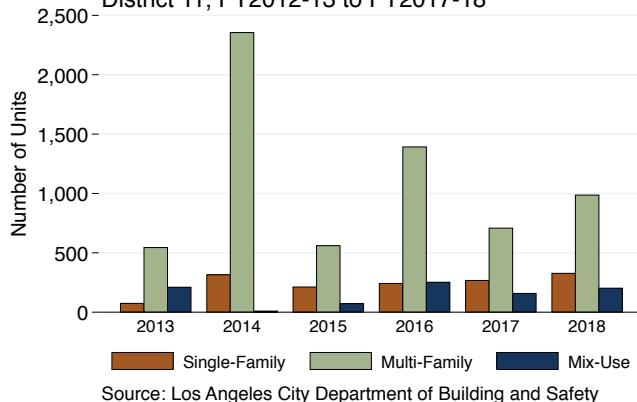
Building Permit Values District 11, FY2012-13 to FY2017-18



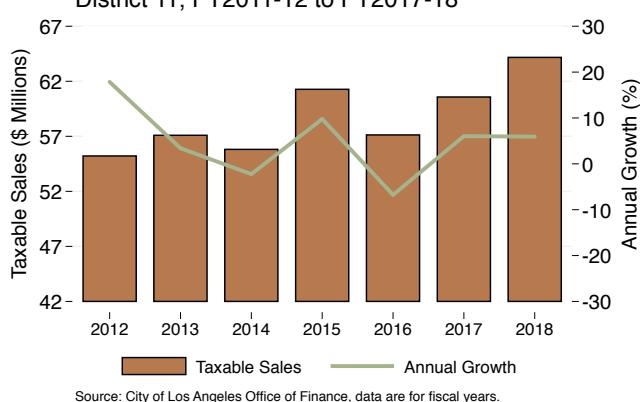
Gross Receipts Tax District 11, 2008 to 2017



Residential Building Permits District 11, FY2012-13 to FY2017-18



Taxable Sales and Growth District 11, FY2011-12 to FY2017-18



Construction Permits: District 11

Type	2016-17 (\$ Mil.)	2017-18 (\$ Mil.)
Other	0.7	1.5
Commercial Buildings	23.3	101.0
Commercial Alterations	690.0	526.3
Total Nonresidential	714.0	628.8
Single-Family Residential Units	205.8	195.0
Single-Family Alterations	174.1	171.8
Multi-Family Residential Units	263.1	191.8
Multi-Family Alterations	51.3	81.9
Mixed-Use Buildings	26.5	69.7
Mixed-Use Alterations	1.4	2.1
Total Residential	722.2	712.4

Source: Los Angeles City Dept. of Building

Gross Receipts Tax in Top 8 Sectors: District 11

Sector	2017 (\$000s)	Annual Growth (%)
Professional Services	12,618	+0.1
Real Estate	5,384	-2.2
Other Services	3,519	+58.0
Retail Trade	2,775	-0.3
Health Care	2,695	+8.9
Finance & Insurance	2,651	-41.8
Information	2,186	+81.5
Accommodation & Food	2,172	+21.3
Total	52,635	+3.5

Source: Los Angeles City Office of Finance.

MIKE BONIN DISTRICT 11



Private Employment by Industry in District 11: Q3-17

Industry	Employment (000s)	Y-o-Y Growth District (%)	City (%)	City Share (%)
Transport/Warehouse	39.0	+13.1	+6.5	55.4
Leisure and Hospitality	31.1	+2.6	+2.5	15.1
Prof, Sci, Tech, and Mgmt	21.6	+0.3	+1.3	14.9
Retail Trade	12.6	-2.2	-1.8	8.9
Information	11.6	+18.1	+6.4	17.9
Fin. Svcs. and Real Estate	10.9	+0.9	+1.0	11.0
Health Care	10.7	+4.5	+5.2	3.9
Other Svcs.	8.0	+7.4	+6.0	10.8
Admin Support	7.1	-2.4	+3.8	7.5
Education	6.7	+5.1	+1.9	13.5
Construction	5.5	+8.3	+3.9	11.1
Wholesale Trade	3.1	+5.9	-2.0	4.6
Manufacturing	3.1	-6.0	-5.8	3.6
Total	171.1	+5.2	+2.2	12.0

Source: California Employment Development Department.

Private Sector Annual Wages by Industry in District 11: Q3-17

Industry	Avg. Wage (\$000s)	Y-o-Y Growth District (%)	City (%)	District vs. City (%)
Information	207.2	+23.6	+5.6	+44.4
Prof, Sci, Tech, and Mgmt	126.2	+2.4	+1.7	+13.9
Fin. Svcs. and Real Estate	97.8	+2.2	+1.8	-18.1
Wholesale Trade	87.4	+1.3	+3.8	+34.8
Manufacturing	82.2	+5.4	+3.3	+36.1
Transport/Warehouse	67.9	+4.4	+3.8	+6.6
Construction	61.9	-1.2	+1.8	+7.8
Education	56.3	-1.7	+1.2	-16.5
Admin Support	55.5	+3.9	-0.1	+27.9
Retail Trade	49.4	+6.0	+1.4	+34.2
Health Care	48.6	-1.5	-1.1	+7.9
Leisure and Hospitality	45.6	+1.4	+0.7	+6.8
Other Svcs.	37.2	+3.5	+24.5	-23.2
Total	78.0	+6.5	+2.5	+21.4

Source: California Employment Development Department.

Private Subsectors in District 11: Q3-17

Subsector	Employment		Avg. Wage (\$000s)
	(000s)	Growth (%)	
Air Transp.	22.8	+21.4	85.4
Food Svcs. and Drinking Places	21.7	+1.8	29.1
Professional and Technical Svcs.	19.6	-0.1	125.4
Support Activities for Transp.	12.2	+4.1	38.4
Admin and Support Svcs.	7.1	-2.4	55.4
Educational Svcs.	6.7	+5.1	56.3
Ambulatory Health Care Svcs.	5.4	+4.8	63.4
Other Information Svcs.	4.5	+43.7	324.7

Source: California Employment Development Department.

Employment by Establishment Type: Q3-17

Establishment Type	Employment	Y-o-Y Growth (%)	Employment Share (%)
Establishment size			
Less than 15 Employees	34.9	+4.8	20.4
15 to 24 Employees	13.6	+2.2	7.9
25 to 49 Employees	18.5	+3.0	10.8
50 to 150 Employees	29.5	-1.2	17.2
More than 150 Employees	74.7	+9.5	43.6
Establishment Avg. Wage			
Less than \$25,000	29.5	-2.1	17.2
\$25,000 to \$50,000	59.5	+3.9	34.8
More than \$50,000	82.1	+9.1	48.0

Source: California Employment Development Department.

Establishment Births and Deaths

District 11

Year	Gain	Loss	Net
2008	482	250	+232
2009	424	644	-220
2010	456	271	+185
2011	465	270	+195
2012	510	276	+234
2013	480	252	+228
2014	511	261	+250
2015	490	255	+235
2016	572	300	+272
2017 YTD	375	220	+155

Source: California EDD.

Note: Only includes establishments with more than 3 employees.



Population Characteristics in 2016 : District 11

Metric	2016			Annual Change		
	District 11	City of Los Angeles	Los Angeles County	District 11	City of Los Angeles	Los Angeles County
Population (000s %)	286.1	3,976.3	10,137.9	+0.5	+0.1	-0.3
Median Age (Years %)	39	36	36	+2.2	+1.7	+0.6
Population Under 18 Years of Age (% p.p.)	15.4	20.8	22.2	-0.5	-0.7	-0.2
Population (25+) with a High School Diploma (% p.p.)	93.1	76.5	78.3	-0.1	+0.1	+0.2
Population (25+) with a Bachelor's Degree (% p.p.)	62.5	32.8	31.5	-0.3	+0.2	+0.7

Income Characteristics in 2016 : District 11

Metric	2016			Annual Change		
	District 11	City of Los Angeles	Los Angeles County	District 11	City of Los Angeles	Los Angeles County
Median Household Income (\$000s %)	90.1	54.4	61.3	+5.9	+4.6	+3.7
Household Income: Less than \$25,000 (% p.p.)	15.6	25.1	21.5	+1.2	+0.1	+0.1
Household Income: \$25,000 To \$50,000 (% p.p.)	13.5	21.3	20.5	-2.6	-1.7	-1.5
Household Income: \$50,000 To \$100,000 (% p.p.)	24.6	26.5	28.1	-1.3	+0.3	-0.0
Household Income: Above \$100,000 (% p.p.)	46.4	27.1	29.9	+2.7	+1.2	+1.5
Households in Suppl. Nutrition Assist. Program (% p.p.)	2.4	10.2	9.1	-0.2	0.0	-0.1
Share of Households with Public Assistance (% p.p.)	1.1	3.9	3.7	+0.0	0.0	+0.1
Average Public Assistance (\$ %)	4,095	4,250	4,225	-9.6	-3.3	-4.2

Housing Characteristics in 2016 : District 11

Metric	2016			Annual Change		
	District 11	City of Los Angeles	Los Angeles County	District 11	City of Los Angeles	Los Angeles County
Housing Units (000s %)	137.5	1,478.7	3,520.8	+2.9	+1.9	+0.5
Owner-Occupied Housing (% p.p.)	42.6	35.9	44.6	+0.1	-0.1	-0.5
Housing Vacancy (% p.p.)	8.6	6.8	6.1	+0.4	+0.5	+0.1
Housing Structures Built Before 2000 (% p.p.)	87.5	92.1	92.6	-1.1	-0.4	-0.5
Households that Moved in Before 2000 (% p.p.)	25.3	24.5	27.4	-2.0	-1.4	-1.4

Resident Employment Characteristics in 2016 : District 11

Metric	2016			Annual Change		
	District 11	City of Los Angeles	Los Angeles County	District 11	City of Los Angeles	Los Angeles County
Employed Workers (000s %)	161.7	1,990.9	4,887.0	-0.5	+1.6	+1.2
Mean Earnings (\$000s %)	130.0	87.1	90.4	+6.9	+3.4	+4.5
Unemployment Rate (% p.p.)	5.7	6.7	6.6	+0.3	-0.5	-0.6
Average Commute Time (Min. %)	27.8	31.7	31.6	-0.5	+2.3	+2.3
Public Transit Commuters (% p.p.)	4.3	9.2	6.0	-0.0	-0.3	-0.1
Top Occupations						
Mgmt, Bsn, Sci, and Arts(% p.p.)	60.9	37.0	36.4	+0.9	-0.5	-0.1
Prod, Transp, and Moving(% p.p.)	3.1	11.7	13.0	-0.2	-0.3	0.0
Sales(% p.p.)	20.3	22.4	23.6	-1.0	+0.4	-0.5
Natural Resources(% p.p.)	2.7	7.6	7.5	+0.5	-0.1	-0.1
Service(% p.p.)	13.0	21.3	19.4	-0.2	+0.5	+0.7

Source: American Community Survey.

MITCHELL ENGLANDER DISTRICT 12



City Council District 12, in the northwestern San Fernando Valley, is the second-largest district, covering nearly 60 square miles. The district ranks sixth in total jobs, with 3,864 firms and 96,300 private-sector jobs. The average wage is \$45,400, \$18,900 below the City average.

COMMERCIAL BUILDING PERMITS ROSE TO \$67.3 MILLION



GROSS RECEIPTS INCREASED 4.9 PERCENT



EMPLOYMENT AND FIRM STATISTICS

- District 12's employment increased 2.1% in the third quarter of 2017 over the previous year, near the City average of 2.2%. Only Retail Trade (-1.7%) and Financial Services and Real Estate (-1.8%) declined. Transportation/Warehousing had the largest yearly job growth rate, 8.5%, of any Industry.
- The average private-sector annual wage decreased 0.8% year over year and was 29.3% lower than the City's. Of all industries, Leisure and Hospitality had the lowest average wage, \$21,700, 49.1% lower than the City average.

DEMOGRAPHICS

- The population of District 12 in 2016 was slightly smaller, older and less educated than in the prior year. District 12's population decreased 0.1% to 292,100. The median age of 39 was three years older than in the City and County overall.
- Housing vacancies continued to be lower than the City's as a whole, and owner-occupied housing increased 1.4% to 65.7% in 2016.

CONSTRUCTION

- Residential building permits increased \$127.4 million, to \$352.2 million, and included \$103.4 million in mixed-use building and an additional \$30.3 million in single-family residential units compared with the previous fiscal year. The number of permitted dwelling units increased by 425, to 941.
- Commercial building permits rose to \$67.3 million, contributing to a total nonresidential permit valuation of \$128.4 million.

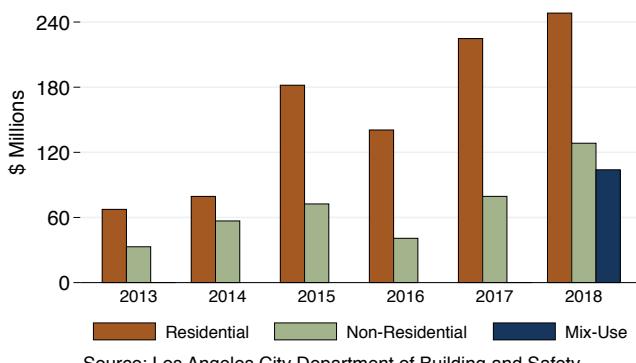
GROSS BUSINESS RECEIPTS AND SALES TAX REVENUE

- Gross receipts tax in District 12 totaled \$22.6 million in 2017, a 4.9% increase over 2016 levels. Retail Trade and Real Estate were responsible for much of this growth, while gross receipts tax from Health Care and Professional Services declined.
- Sales tax receipts in District 12 remained unchanged at \$38.3 million in 2017-18. This represents a slowdown from the 2.2% growth experienced from 2015-16 to 2016-17.



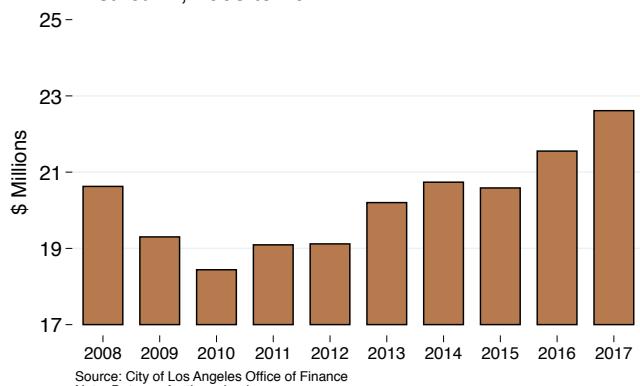
Building Permit Values

District 12, FY2012-13 to FY2017-18



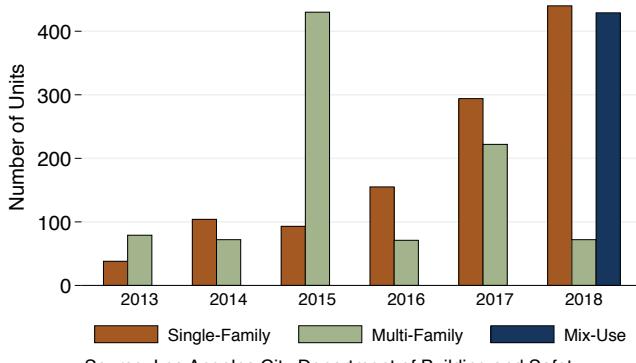
Gross Receipts Tax

District 12, 2008 to 2017



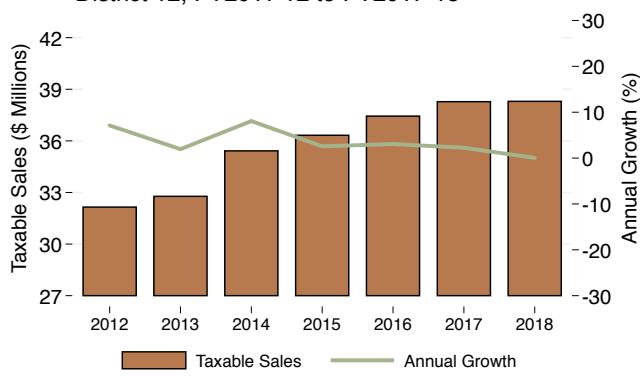
Residential Building Permits

District 12, FY2012-13 to FY2017-18



Taxable Sales and Growth

District 12, FY2011-12 to FY2017-18



Construction Permits: District 12

Type	2016-17 (\$ Mil.)	2017-18 (\$ Mil.)
Other	0.7	0.6
Commercial Buildings	9.3	67.3
Commercial Alterations	69.4	60.5
Total Nonresidential	79.4	128.4
Single-Family Residential Units	120.3	150.6
Single-Family Alterations	58.1	75.3
Multi-Family Residential Units	44.0	14.6
Multi-Family Alterations	2.4	7.8
Mixed-Use Buildings		103.4
Mixed-Use Alterations	0.0	0.5
Total Residential	224.8	352.2

Source: Los Angeles City Dept. of Building and Safety. Data is for Fiscal Year.

Gross Receipts Tax in Top 8 Sectors: District 12

Sector	2017 (\$000s)	Annual Growth (%)
Health Care	5,961	-0.1
Retail Trade	3,304	+3.0
Professional Services	1,260	-11.5
Real Estate	1,197	+2.4
Wholesale Trade	1,128	-10.4
Admin & Waste Services	1,007	+1.1
Other Services	882	+80.5
Construction	738	-6.1
Total	22,613	+4.9

Source: Los Angeles City Office of Finance.

MITCHELL ENGLANDER DISTRICT 12



Private Employment by Industry in District 12: Q3-17

Industry	Employment (000s)	Y-o-Y Growth (%)	City Share (%)
	District	City	
Health Care	20.0	+2.9	+5.2
Manufacturing	13.4	+0.4	-5.8
Retail Trade	13.1	-1.7	-1.8
Leisure and Hospitality	12.0	+3.1	+2.5
Admin Support	8.2	+5.8	+3.8
Prof, Sci, Tech, and Mgmt	5.6	+3.9	+1.3
Construction	5.3	+1.0	+3.9
Other Svcs.	5.0	+6.2	+6.0
Wholesale Trade	4.7	+0.7	-2.0
Fin. Svcs. and Real Estate	4.2	-1.8	+1.0
Education	1.9	+1.3	+1.9
Transport/Warehouse	1.4	+8.5	+6.5
Information	1.4	+5.5	+6.4
Total	96.3	+2.1	+2.2

Source: California Employment Development Department.

Private Sector Annual Wages by Industry in District 12: Q3-17

Industry	Avg. Wage (\$000s)	Y-o-Y Growth (%)	District vs. City (%)
	District	City	
Prof, Sci, Tech, and Mgmt	71.8	-2.0	+1.7
Manufacturing	67.6	-2.2	+3.3
Information	64.8	-0.7	+5.6
Fin. Svcs. and Real Estate	62.6	+0.1	+1.8
Wholesale Trade	62.1	+0.6	+3.8
Transport/Warehouse	61.7	-0.1	+3.8
Construction	52.1	+0.8	+1.8
Health Care	44.5	-0.2	-1.1
Education	44.3	+2.0	+1.2
Admin Support	32.9	-2.0	-0.1
Retail Trade	30.8	-1.7	+1.4
Other Svcs.	29.4	+1.2	+24.5
Leisure and Hospitality	21.7	+2.3	+0.7
Total	45.4	-0.8	+2.5
			-29.3

Source: California Employment Development Department.

Private Subsectors in District 12: Q3-17

Subsector	Employment		Avg. Wage (\$000s)
	(000s)	Growth (%)	
Food Svcs. and Drinking Places	10.7	+2.5	20.0
Admin and Support Svcs.	8.1	+5.8	32.5
Social Assistance	7.3	+9.3	18.6
Ambulatory Health Care Svcs.	7.1	-0.6	60.6
Specialty Trade Contractors	4.0	-0.7	51.2
Professional and Technical Svcs.	3.8	+3.2	62.9
Computer/Electronic Product Mfg.	3.1	-0.4	69.7
General Merchandise Stores	2.9	-4.5	25.1

Source: California Employment Development Department.

Employment by Establishment Type: Q3-17

Establishment Type	Employment	Y-o-Y Growth (%)	Employment Share (%)
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Establishment size

Less than 15 Employees	26.3	+5.5	27.3
15 to 24 Employees	9.3	+0.5	9.7
25 to 49 Employees	13.3	+1.4	13.8
50 to 150 Employees	21.2	+2.3	22.0
More than 150 Employees	26.3	-0.4	27.3

Establishment Avg. Wage

Less than \$25,000	36.6	+4.8	37.9
\$25,000 to \$50,000	29.7	+1.0	30.9
More than \$50,000	30.0	+0.1	31.2

Source: California Employment Development Department.

Establishment Births and Deaths

District 12

Year	Gain	Loss	Net
2008	299	206	+93
2009	306	540	-234
2010	286	223	+63
2011	292	211	+81
2012	310	240	+70
2013	294	152	+142
2014	291	178	+113
2015	350	157	+193
2016	363	180	+183
2017 YTD	242	202	+40

Source: California EDD.

Note: Only includes establishments with more than 3 employees.



Photo Credit: Ken Wolter / Shutterstock.com



Photo Credit: Eric Garcetti / Flickr

Population Characteristics in 2016 : District 12

Metric	2016			Annual Change		
	District 12	City of Los Angeles	Los Angeles County	District 12	City of Los Angeles	Los Angeles County
Population (000s %)	292.1	3,976.3	10,137.9	-0.1	+0.1	-0.3
Median Age (Years %)	39	36	36	+2.1	+1.7	+0.6
Population Under 18 Years of Age (% p.p.)	18.9	20.8	22.2	-0.4	-0.7	-0.2
Population (25+) with a High School Diploma (% p.p.)	89.2	76.5	78.3	-0.9	+0.1	+0.2
Population (25+) with a Bachelor's Degree (% p.p.)	38.9	32.8	31.5	-0.9	+0.2	+0.7

Income Characteristics in 2016 : District 12

Metric	2016			Annual Change		
	District 12	City of Los Angeles	Los Angeles County	District 12	City of Los Angeles	Los Angeles County
Median Household Income (\$000s %)	75.1	54.4	61.3	+2.3	+4.6	+3.7
Household Income: Less than \$25,000 (% p.p.)	14.2	25.1	21.5	-0.7	+0.1	+0.1
Household Income: \$25,000 To \$50,000 (% p.p.)	14.3	21.3	20.5	-1.1	-1.7	-1.5
Household Income: \$50,000 To \$100,000 (% p.p.)	29.3	26.5	28.1	+1.1	+0.3	-0.0
Household Income: Above \$100,000 (% p.p.)	42.2	27.1	29.9	+0.7	+1.2	+1.5
Households in Suppl. Nutrition Assist. Program (% p.p.)	4.6	10.2	9.1	+1.4	0.0	-0.1
Share of Households with Public Assistance (% p.p.)	2.4	3.9	3.7	+0.7	0.0	+0.1
Average Public Assistance (\$ %)	4,060	4,250	4,225	-10.6	-3.3	-4.2

Housing Characteristics in 2016 : District 12

Metric	2016			Annual Change		
	District 12	City of Los Angeles	Los Angeles County	District 12	City of Los Angeles	Los Angeles County
Housing Units (000s %)	98.8	1,478.7	3,520.8	+0.1	+1.9	+0.5
Owner-Occupied Housing (% p.p.)	65.7	35.9	44.6	+1.4	-0.1	-0.5
Housing Vacancy (% p.p.)	4.7	6.8	6.1	+1.5	+0.5	+0.1
Housing Structures Built Before 2000 (% p.p.)	92.3	92.1	92.6	+0.1	-0.4	-0.5
Households that Moved in Before 2000 (% p.p.)	32.0	24.5	27.4	+0.5	-1.4	-1.4

Resident Employment Characteristics in 2016 : District 12

Metric	2016			Annual Change		
	District 12	City of Los Angeles	Los Angeles County	District 12	City of Los Angeles	Los Angeles County
Employed Workers (000s %)	146.0	1,990.9	4,887.0	+0.9	+1.6	+1.2
Mean Earnings (\$000s %)	98.2	87.1	90.4	+2.5	+3.4	+4.5
Unemployment Rate (% p.p.)	5.3	6.7	6.6	-0.2	-0.5	-0.6
Average Commute Time (Min. %)	33.6	31.7	31.6	+7.1	+2.3	+2.3
Public Transit Commuters (% p.p.)	2.6	9.2	6.0	-0.9	-0.3	-0.1
Top Occupations						
Prod, Transp, and Moving(% p.p.)	7.9	11.7	13.0	+0.9	-0.3	0.0
Natural Resources(% p.p.)	6.6	7.6	7.5	-0.4	-0.1	-0.1
Mgmt, Bsn, Sci, and Arts(% p.p.)	44.9	37.0	36.4	-1.4	-0.5	-0.1
Sales(% p.p.)	24.7	22.4	23.6	+0.1	+0.4	-0.5
Service(% p.p.)	15.8	21.3	19.4	+0.9	+0.5	+0.7

Source: American Community Survey.

MITCH O'FARRELL DISTRICT 13



Photo Credit: Eric Broder Van Dyke / Shutterstock.com

City Council District 13, geographically the smallest and most densely populated, sits between downtown and Hollywood. It is home to major film/entertainment corporations, hospitals and about 260,400 residents. The district has 2,898 firms and 89,500 private-sector jobs. The average wage is about \$58,700, falling short of the City average by \$5,600.

MEDIAN HOUSEHOLD
INCOME

**INCREASED
5.9 PERCENT**



**GROSS
RECEIPTS
INCREASED**
50.2 PERCENT FROM
2016 TO 2017



EMPLOYMENT AND FIRM STATISTICS

- In District 13, private-sector employment grew 2.6% year over year, led by growth in Leisure & Hospitality (9%), Information (12.2%) and Education (13.9%). Conversely, Manufacturing, Transportation/Warehousing and Construction declined considerably.
- The average annual wage increased 3.6%, which was 8.7% less than the City average, although that gap continues to close. The average wage increase was driven largely by the 11% increase in Information, the third-largest industry in the district.

DEMOGRAPHICS

- Population increased 1.8%, to 260,400 in 2016, encouraged by the largest housing vacancy rate in the city: 9.2%.
- With the growth in population came more housing, jobs and mean earnings. The median household income increased 5.9% to \$46,400 in 2016.

CONSTRUCTION

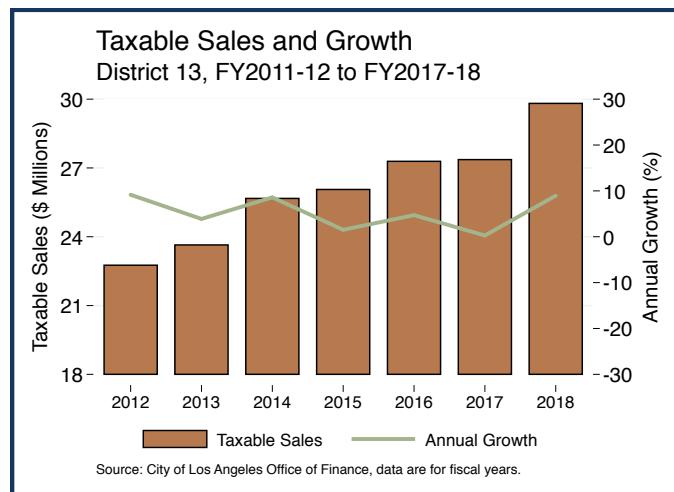
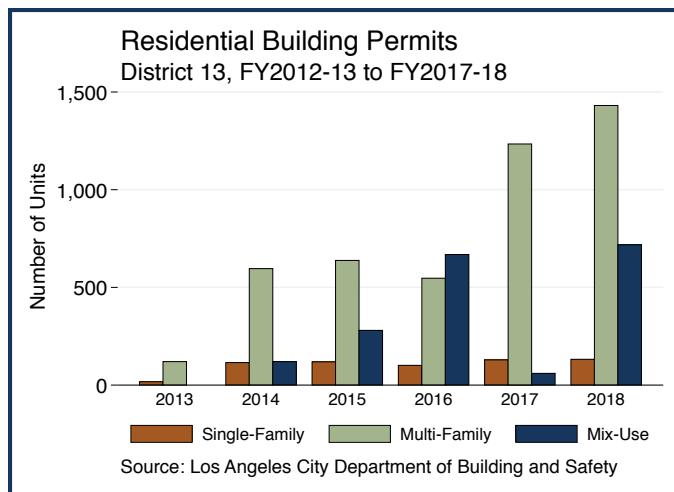
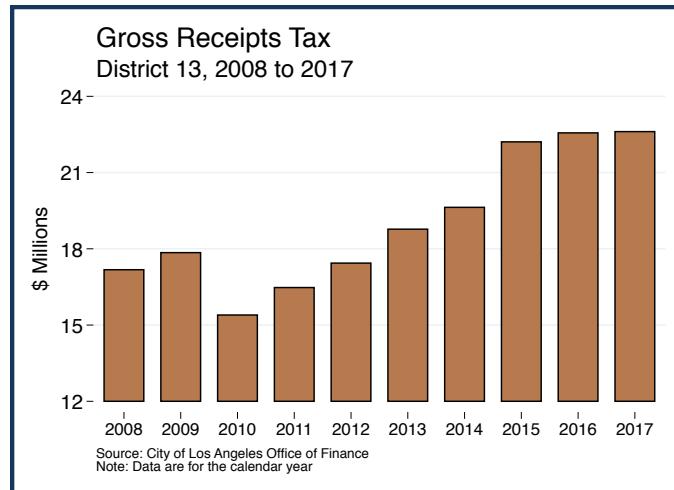
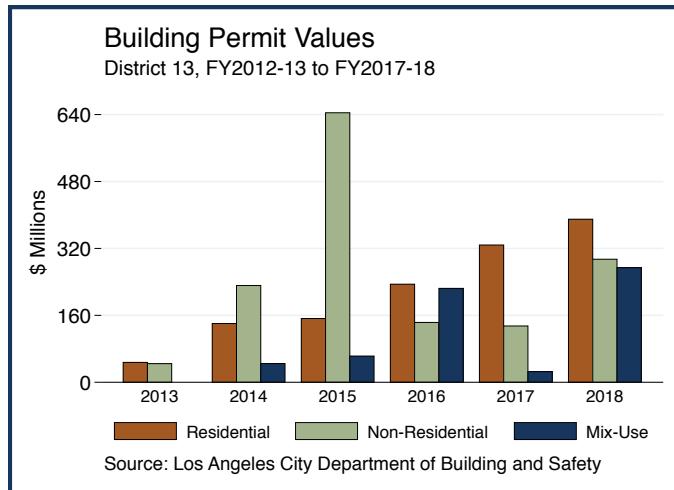
- In FY 2018, residential construction permits increased by \$310.1 million, to \$663.6 million. Multifamily units were the only residential type to decline, from \$241.9 million to \$224.0 million. Overall, permits for 2,281 dwelling units were issued in FY 2018, which was 858 more than the previous fiscal year.
- Nonresidential construction doubled, with a large portion of the increase stemming from commercial buildings, \$171.3 million.

GROSS BUSINESS RECEIPTS AND SALES TAX REVENUE

- Gross receipts tax increased 50.2% from 2016 to 2017, with the strongest growth coming from Retail Trade, Professional Services and Accommodation & Food. District 13's largest sector, Health Care, sustained some of the largest declines.
- Sales tax receipts in District 13 grew 9.0%, jumping from \$27.4 million in 2016-17 to \$29.8 million in 2017-18; this occurred after growing 0.3% during the previous year.



Photo Credit: Ucla90024 / en.wikipedia



Construction Permits: District 13

Type	2016-17 (\$ Mil.)	2017-18 (\$ Mil.)
Other	1.4	0.8
Commercial Buildings	21.8	171.3
Commercial Alterations	111.3	122.0
Total Nonresidential	134.6	294.1
Single-Family Residential Units	29.9	30.2
Single-Family Alterations	21.3	27.6
Multi-Family Residential Units	241.9	224.0
Multi-Family Alterations	35.0	108.0
Mixed-Use Buildings	14.0	260.4
Mixed-Use Alterations	11.4	13.3
Total Residential	353.5	663.6

Source: Los Angeles City Dept. of Building and Safety. Data is for Fiscal Year.

Gross Receipts Tax in Top 8 Sectors: District 13

Sector	2017 (\$000s)	Annual Growth (%)
Health Care	3,605	-5.4
Retail Trade	2,204	+3.6
Real Estate	1,832	-26.7
Professional Services	1,392	+5.1
Accommodation & Food	1,020	+5.8
Other Services	894	-18.1
Information	824	-13.0
Arts & Entertainment	705	+18.7
Total	22,611	+0.2

Source: Los Angeles City Office of Finance.

MITCH O'FARRELL DISTRICT 13



Private Employment by Industry in District 13: Q3-17

Industry	Employment (000s)	Y-o-Y Growth (%)	City (%)	City Share (%)
Health Care	30.2	+2.0	+5.2	10.9
Leisure and Hospitality	17.4	+9.0	+2.5	8.5
Information	8.5	+12.2	+6.4	13.2
Retail Trade	7.9	-1.2	-1.8	5.6
Prof, Sci, Tech, and Mgmt	5.3	-2.4	+1.3	3.6
Other Svcs.	4.2	-1.3	+6.0	5.7
Manufacturing	3.2	-12.3	-5.8	3.7
Fin. Svcs. and Real Estate	3.0	+3.3	+1.0	3.1
Admin Support	2.7	+1.1	+3.8	2.9
Education	2.6	+13.9	+1.9	5.1
Wholesale Trade	1.7	-1.6	-2.0	2.5
Construction	1.6	-9.3	+3.9	3.3
Transport/Warehouse	1.1	-13.8	+6.5	1.6
Total	89.5	+2.6	+2.2	6.3

Source: California Employment Development Department.

Private Subsectors in District 13: Q3-17

Subsector	Employment		Avg. Wage (\$000s)
	(000s)	Growth (%)	
Food Svcs. and Drinking Places	13.2	+7.6	22.2
Hospitals	11.6	-0.9	84.3
Social Assistance	9.8	+7.6	18.2
Ambulatory Health Care Svcs.	7.3	-0.2	76.6
MoPic and Sound Recording	5.2	+8.2	146.6
Professional and Technical Svcs.	4.5	-4.6	89.0
Admin and Support Svcs.	2.7	+1.1	35.2
Educational Svcs.	2.6	+13.9	34.2

Source: California Employment Development Department.

Employment by Establishment Type: Q3-17

Establishment Type	Employment	Y-o-Y Growth (%)	Employment Share (%)
Establishment size			
Less than 15 Employees	24.5	+6.3	27.5
15 to 24 Employees	8.1	+1.6	9.1
25 to 49 Employees	9.7	-0.4	10.9
50 to 150 Employees	17.5	-0.7	19.6
More than 150 Employees	29.4	+2.7	32.9
Establishment Avg. Wage			
Less than \$25,000	28.7	+4.6	32.1
\$25,000 to \$50,000	22.8	+1.8	25.5
More than \$50,000	37.9	+1.4	42.4

Source: California Employment Development Department.

Private Sector Annual Wages by Industry in District 13: Q3-17

Industry	Avg. Wage (\$000s)	Y-o-Y Growth (%)	District City (%)	District vs. City (%)
Information	143.8	+11.0	+5.6	+0.3
Prof, Sci, Tech, and Mgmt	90.7	-2.1	+1.7	-18.1
Manufacturing	68.4	+2.3	+3.3	+13.3
Construction	60.7	+7.5	+1.8	+5.8
Health Care	58.7	+1.0	-1.1	+30.3
Wholesale Trade	56.7	-0.5	+3.8	-12.5
Fin. Svcs. and Real Estate	55.2	+1.1	+1.8	-53.8
Transport/Warehouse	45.8	+8.0	+3.8	-28.1
Other Svcs.	41.4	+6.7	+24.5	-14.5
Admin Support	35.2	+4.0	-0.1	-18.9
Education	34.2	-9.7	+1.2	-49.3
Retail Trade	32.9	+3.8	+1.4	-10.7
Leisure and Hospitality	30.1	+0.2	+0.7	-29.3
Total	58.7	+3.6	+2.5	-8.7

Source: California Employment Development Department.

Establishment Births and Deaths

District 13

Year	Gain	Loss	Net
2008	240	135	+105
2009	236	678	-442
2010	282	217	+65
2011	280	156	+124
2012	306	223	+83
2013	234	120	+114
2014	273	144	+129
2015	323	158	+165
2016	337	146	+191
2017 YTD	227	190	+37

Source: California EDD.

Note: Only includes establishments with more than 3 employees.



Population Characteristics in 2016 : District 13

Metric	2016			Annual Change		
	District 13	City of Los Angeles	Los Angeles County	District 13	City of Los Angeles	Los Angeles County
Population (000s %)	260.4	3,976.3	10,137.9	+1.8	+0.1	-0.3
Median Age (Years %)	36	36	36	+3.0	+1.7	+0.6
Population Under 18 Years of Age (% p.p.)	17.5	20.8	22.2	-0.7	-0.7	-0.2
Population (25+) with a High School Diploma (% p.p.)	73.4	76.5	78.3	+1.0	+0.1	+0.2
Population (25+) with a Bachelor's Degree (% p.p.)	32.0	32.8	31.5	+0.5	+0.2	+0.7

Income Characteristics in 2016 : District 13

Metric	2016			Annual Change		
	District 13	City of Los Angeles	Los Angeles County	District 13	City of Los Angeles	Los Angeles County
Median Household Income (\$000s %)	46.4	54.4	61.3	+5.9	+4.6	+3.7
Household Income: Less than \$25,000 (% p.p.)	31.9	25.1	21.5	-1.9	+0.1	+0.1
Household Income: \$25,000 To \$50,000 (% p.p.)	25.0	21.3	20.5	-0.2	-1.7	-1.5
Household Income: \$50,000 To \$100,000 (% p.p.)	27.8	26.5	28.1	+1.9	+0.3	-0.0
Household Income: Above \$100,000 (% p.p.)	15.3	27.1	29.9	+0.2	+1.2	+1.5
Households in Suppl. Nutrition Assist. Program (% p.p.)	10.6	10.2	9.1	-1.1	0.0	-0.1
Share of Households with Public Assistance (% p.p.)	4.0	3.9	3.7	-0.2	0.0	+0.1
Average Public Assistance (\$ %)	4,550	4,250	4,225	-14.9	-3.3	-4.2

Housing Characteristics in 2016 : District 13

Metric	2016			Annual Change		
	District 13	City of Los Angeles	Los Angeles County	District 13	City of Los Angeles	Los Angeles County
Housing Units (000s %)	109.3	1,478.7	3,520.8	+3.6	+1.9	+0.5
Owner-Occupied Housing (% p.p.)	13.0	35.9	44.6	-0.5	-0.1	-0.5
Housing Vacancy (% p.p.)	9.2	6.8	6.1	+0.9	+0.5	+0.1
Housing Structures Built Before 2000 (% p.p.)	92.4	92.1	92.6	-0.5	-0.4	-0.5
Households that Moved in Before 2000 (% p.p.)	19.3	24.5	27.4	-1.9	-1.4	-1.4

Resident Employment Characteristics in 2016 : District 13

Metric	2016			Annual Change		
	District 13	City of Los Angeles	Los Angeles County	District 13	City of Los Angeles	Los Angeles County
Employed Workers (000s %)	145.7	1,990.9	4,887.0	+3.7	+1.6	+1.2
Mean Earnings (\$000s %)	74.4	87.1	90.4	+3.2	+3.4	+4.5
Unemployment Rate (% p.p.)	6.9	6.7	6.6	-0.8	-0.5	-0.6
Average Commute Time (Min. %)	31.9	31.7	31.6	+2.0	+2.3	+2.3
Public Transit Commuters (% p.p.)	19.5	9.2	6.0	+0.1	-0.3	-0.1
Top Occupations						
Prod, Transp, and Moving(% p.p.)	9.9	11.7	13.0	-1.4	-0.3	0.0
Natural Resources(% p.p.)	8.0	7.6	7.5	+0.2	-0.1	-0.1
Mgmt, Bsn, Sci, and Arts(% p.p.)	32.3	37.0	36.4	-1.7	-0.5	-0.1
Service(% p.p.)	27.3	21.3	19.4	+0.2	+0.5	+0.7
Sales(% p.p.)	22.5	22.4	23.6	+2.6	+0.4	-0.5

Source: American Community Survey.

JOSE HUIZAR DISTRICT 14



City Council District 14 covers the eastern portion of downtown, Boyle Heights, Eagle Rock, El Sereno, Rose Hills and Highland Park. These communities cover 23 square miles and are home to 259,700 residents. Representing downtown Los Angeles makes District 14 an important employment center, with 7,334 firms and 200,200 jobs in the private sector. The average wage of \$78,800 was \$14,500 higher than the City average.

**SALES
RECEIPTS
ROSE
8.9 PERCENT**



**AVERAGE WAGE
EARNINGS
GREW 2.8
PERCENT**



EMPLOYMENT AND FIRM STATISTICS

- Although private sector employment remained relatively stable at 200,200 jobs, an 800-job decline (-0.4%) was the worst of all districts. Manufacturing and Education employment declined 17.8% and 18.5%, respectively, while Construction (8.5%) and Administrative Support (6.9%) enjoyed relative booms.
- District 14, again, ranked first in the City for total jobs. Professional, Scientific, Technical, and Management continued to be the largest industry in District 14, with 38,300 employed, a 1.3% yearly increase.
- Average wages, the second-highest in the City, grew 2.8%, outpacing the City average. Education (16%) and Manufacturing (11.9%) saw the largest percentage changes.

DEMOGRAPHICS

- At 259,700 in 2016, District 14's population grew 5.2% annually from 2015, compared with a 0.3% decline in the population of Los Angeles County. Along with the growing population, housing units increased 3.4% annually, to 88,600.
- District 14 residents are employed more and earn more. Unemployment decreased 0.6 percentage points, to 7.0% in 2016. Household Incomes shifted to a higher proportion making over \$50,000, and median household income increased 8.1% to \$43,300.

CONSTRUCTION

- Residential construction permits decreased in District 14 from \$718.9 million in FY 2017 to \$277.8 million in FY 2018. Mixed-use buildings dropped from \$405 million to \$197.2 million over the same period.
- Total nonresidential permits increased from \$427.9 million in FY 2017 to \$702.8 million in FY 2018, mostly because commercial alterations grew from \$373.8 million to \$636.2 million over the period.

GROSS BUSINESS RECEIPTS AND SALES TAX REVENUE

- District 14 is the largest generator of gross receipts tax in the City. They totaled \$95.5 million in 2017, a 0.5% decrease over 2016. Professional Services and Wholesale Trades were responsible for most of this decline, while gross receipt tax from Finance and Insurance, the district's second-largest sector, increased.
- Sales tax receipts in District 14 increased from \$48.4 million in 2016-17 to \$52.7 million in 2017-18, rising 8.9%. This compares positively with the 5.9% growth rate experienced from 2015-16 to 2016-17.

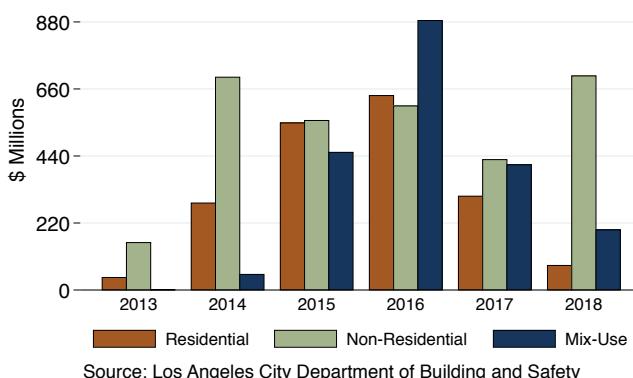


Photo Credit: a katz / Shutterstock.com

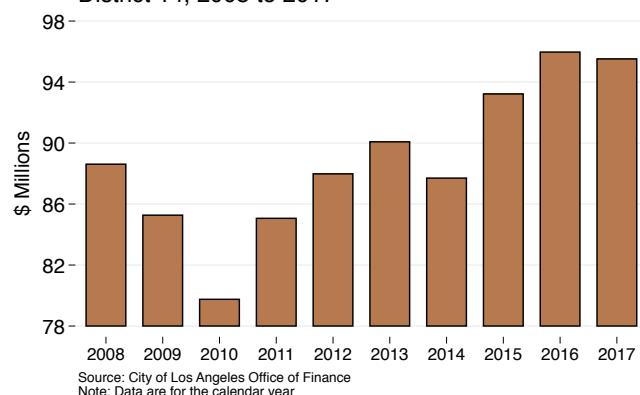


Photo Credit: Babak Ha'Eri / en.wikipedia

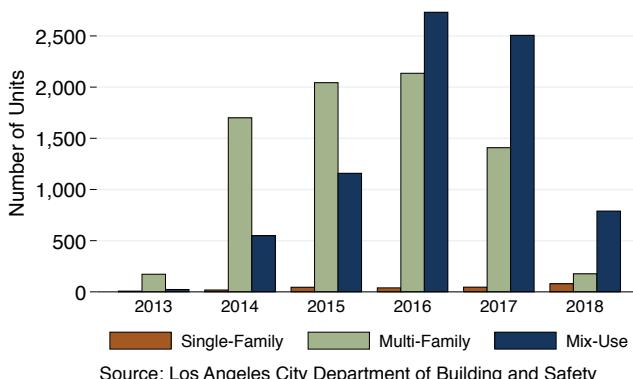
Building Permit Values District 14, FY2012-13 to FY2017-18



Gross Receipts Tax District 14, 2008 to 2017



Residential Building Permits District 14, FY2012-13 to FY2017-18



Taxable Sales and Growth District 14, FY2011-12 to FY2017-18



Construction Permits: District 14

Type	2016-17 (\$ Mil.)	2017-18 (\$ Mil.)
Other	1.6	4.3
Commercial Buildings	52.5	62.3
Commercial Alterations	373.8	636.2
Total Nonresidential	427.9	702.8
Single-Family Residential Units	11.7	18.9
Single-Family Alterations	20.7	27.4
Multi-Family Residential Units	254.8	22.5
Multi-Family Alterations	20.8	11.8
Mixed-Use Buildings	405.0	197.2
Mixed-Use Alterations	5.9	0.0
Total Residential	718.9	277.8

Source: Los Angeles City Dept. of Building and Safety. Data is for Fiscal Year.

Gross Receipts Tax in Top 8 Sectors: District 14

Sector	2017 (\$000s)	Annual Growth (%)
Professional Services	31,754	-6.0
Finance & Insurance	19,451	+2.0
Wholesale Trade	5,274	-6.2
Real Estate	5,005	+3.8
Retail Trade	4,044	+1.1
Admin & Waste Services	3,274	+16.6
Construction	2,737	+27.0
Other Services	2,653	+27.2
Total	95,516	-0.5

Source: Los Angeles City Office of Finance.

JOSE HUIZAR DISTRICT 14



Private Employment by Industry in District 14: Q3-17

Industry	Employment (000s)	Y-o-Y Growth District (%)	City Share (%)
Prof, Sci, Tech, and Mgmt	38.3	+1.3	26.4
Leisure and Hospitality	29.8	+2.4	21.5
Wholesale Trade	24.2	-2.3	35.7
Fin. Svcs. and Real Estate	20.2	+1.5	20.3
Health Care	20.1	+6.6	7.3
Manufacturing	14.8	-17.8	16.9
Retail Trade	13.9	-2.5	9.8
Admin Support	12.1	+6.9	12.8
Other Svcs.	9.2	+4.7	12.4
Transport/Warehouse	6.2	+1.5	8.9
Information	4.2	-2.0	6.4
Education	3.9	-18.5	7.9
Construction	3.3	+8.3	6.7
Total	200.2	-0.4	+2.2
			14.0

Source: California Employment Development Department.

Private Sector Annual Wages by Industry in District 14: Q3-17

Industry	Avg. Wage (\$000s)	Y-o-Y Growth District (%)	District vs. City (%)
Fin. Svcs. and Real Estate	179.9	+1.8	+50.7
Prof, Sci, Tech, and Mgmt	130.6	+1.6	+17.9
Information	94.7	+0.5	+5.6
Construction	90.8	+2.7	+58.3
Transport/Warehouse	70.7	-1.1	+3.8
Education	54.3	+16.0	+1.2
Wholesale Trade	54.0	+2.9	+3.8
Manufacturing	53.4	+11.9	+3.3
Admin Support	49.2	-2.1	-0.1
Leisure and Hospitality	45.5	+1.9	+0.7
Health Care	41.7	-2.8	-1.1
Other Svcs.	40.8	+5.3	+24.5
Retail Trade	39.0	+3.0	+1.4
Total	78.8	+2.8	+2.5
			+22.6

Source: California Employment Development Department.

Private Subsectors in District 14: Q3-17

Subsector	Employment (000s)	Employment Growth (%)	Avg. Wage (\$000s)
Professional and Technical Svcs.	32.7	+2.3	127.5
Food Svcs. and Drinking Places	19.6	+1.5	23.9
Nondurable Goods Wholesalers	17.2	-2.5	50.9
Admin and Support Svcs.	12.0	+6.9	49.2
Social Assistance	9.4	+13.8	19.4
Apparel Mfg.	7.0	-30.9	49.6
Credit Intermediation	6.7	+4.0	130.0
Mgmt. of Companies and Enterprises	5.7	-3.5	148.4

Source: California Employment Development Department.

Employment by Establishment Type: Q3-17

Establishment Type	Employment	Y-o-Y Growth (%)	Employment Share (%)
Establishment size			
Less than 15 Employees	48.7	+3.7	24.3
15 to 24 Employees	18.3	+3.1	9.1
25 to 49 Employees	24.8	+2.3	12.4
50 to 150 Employees	41.2	+0.5	20.6
More than 150 Employees	67.3	-5.4	33.6
Establishment Avg. Wage			
Less than \$25,000	40.5	-2.5	20.2
\$25,000 to \$50,000	62.6	-3.9	31.2
More than \$50,000	97.2	+2.9	48.5

Source: California Employment Development Department.

Establishment Births and Deaths

District 14

Year	Gain	Loss	Net
2008	684	402	+282
2009	631	1,020	-389
2010	680	520	+160
2011	696	446	+250
2012	732	424	+308
2013	713	372	+341
2014	742	397	+345
2015	676	398	+278
2016	745	392	+353
2017 YTD	533	422	+111

Source: California EDD.

Note: Only includes establishments with more than 3 employees.



Photo Credit: Downtowngal / en.wikipedia



Photo Credit: Justefrain / en.wikipedia

Population Characteristics in 2016 : District 14

Metric	2016			Annual Change		
	District 14	City of Los Angeles	Los Angeles County	District 14	City of Los Angeles	Los Angeles County
Population (000s %)	259.7	3,976.3	10,137.9	+5.2	+0.1	-0.3
Median Age (Years %)	35	36	36	-1.2	+1.7	+0.6
Population Under 18 Years of Age (% p.p.)	20.9	20.8	22.2	+0.1	-0.7	-0.2
Population (25+) with a High School Diploma (% p.p.)	69.7	76.5	78.3	+2.4	+0.1	+0.2
Population (25+) with a Bachelor's Degree (% p.p.)	26.4	32.8	31.5	+1.1	+0.2	+0.7

Income Characteristics in 2016 : District 14

Metric	2016			Annual Change		
	District 14	City of Los Angeles	Los Angeles County	District 14	City of Los Angeles	Los Angeles County
Median Household Income (\$000s %)	43.0	54.4	61.3	+8.1	+4.6	+3.7
Household Income: Less than \$25,000 (% p.p.)	31.1	25.1	21.5	-2.0	+0.1	+0.1
Household Income: \$25,000 To \$50,000 (% p.p.)	21.3	21.3	20.5	-0.9	-1.7	-1.5
Household Income: \$50,000 To \$100,000 (% p.p.)	25.8	26.5	28.1	+1.7	+0.3	-0.0
Household Income: Above \$100,000 (% p.p.)	21.8	27.1	29.9	+1.2	+1.2	+1.5
Households in Suppl. Nutrition Assist. Program (% p.p.)	13.2	10.2	9.1	-0.5	0.0	-0.1
Share of Households with Public Assistance (% p.p.)	5.8	3.9	3.7	+1.0	0.0	+0.1
Average Public Assistance (\$ %)	4,185	4,250	4,225	-5.1	-3.3	-4.2

Housing Characteristics in 2016 : District 14

Metric	2016			Annual Change		
	District 14	City of Los Angeles	Los Angeles County	District 14	City of Los Angeles	Los Angeles County
Housing Units (000s %)	88.6	1,478.7	3,520.8	+3.4	+1.9	+0.5
Owner-Occupied Housing (% p.p.)	31.4	35.9	44.6	+0.2	-0.1	-0.5
Housing Vacancy (% p.p.)	6.3	6.8	6.1	+0.7	+0.5	+0.1
Housing Structures Built Before 2000 (% p.p.)	88.4	92.1	92.6	-2.1	-0.4	-0.5
Households that Moved in Before 2000 (% p.p.)	24.7	24.5	27.4	-0.5	-1.4	-1.4

Resident Employment Characteristics in 2016 : District 14

Metric	2016			Annual Change		
	District 14	City of Los Angeles	Los Angeles County	District 14	City of Los Angeles	Los Angeles County
Employed Workers (000s %)	115.7	1,990.9	4,887.0	+5.9	+1.6	+1.2
Mean Earnings (\$000s %)	71.6	87.1	90.4	+0.9	+3.4	+4.5
Unemployment Rate (% p.p.)	7.0	6.7	6.6	-0.6	-0.5	-0.6
Average Commute Time (Min. %)	31.5	31.7	31.6	+1.3	+2.3	+2.3
Public Transit Commuters (% p.p.)	11.8	9.2	6.0	-1.0	-0.3	-0.1
Top Occupations						
Natural Resources(% p.p.)	7.5	7.6	7.5	-0.3	-0.1	-0.1
Mgmt, Bsn, Sci, and Arts(% p.p.)	34.3	37.0	36.4	-1.7	-0.5	-0.1
Sales(% p.p.)	24.9	22.4	23.6	+4.2	+0.4	-0.5
Service(% p.p.)	18.9	21.3	19.4	-1.8	+0.5	+0.7
Prod, Transp, and Moving(% p.p.)	14.4	11.7	13.0	-0.4	-0.3	0.0

Source: American Community Survey.

JOE BUSCAINO DISTRICT 15



City Council District 15 connects southern Los Angeles neighborhoods with communities surrounding the Port of Los Angeles, an important source of employment and economic growth for the region. The district is home to 2,071 firms and 60,200 private-sector jobs. Average annual wages in the district are \$55,600, \$8,700 below the City average.

PRIVATE EMPLOYMENT
**GREW 1.4
PERCENT**



**SALES
RECEIPTS
GREW
BY 3.9 PERCENT**



EMPLOYMENT AND FIRM STATISTICS

- Private employment in District 15 grew 1.4% year over year, reversing a 1.2% decline from the year prior. Retail employment decreased 11.7% year over year. Much of the growth came from Health Care, the largest private sector, employing 10,600 and growing 7.2% year over year.
- Overall, average wages increased 1.8% from the previous year. Wholesale Trade average wages grew 17.6%, to \$96,800, 49.3% higher than the City average. On the other hand, Information, one of the smallest industries in District 15, sustained a 43.4% decline in average wages to \$64,200, 55.2% lower than the City average.

DEMOGRAPHICS

- With 268,900 residents in 2016, District 15's population declined 3.4% relative to 2015, significantly different from the City population growth of 0.1%.
- Median household income declined 2.5% to \$47,000 in 2016, with household income from \$50,000 to \$100,000 declining the most: 3.4%.

CONSTRUCTION

- Residential construction permits increased from \$213.3 million in FY 2017 to \$224.5 million in FY 2018, which included \$57.4 million in mixed-use buildings. A total of 719 dwelling units were permitted, 167 fewer than the previous fiscal year.
- Nonresidential construction permits decreased from \$71.7 million in FY 2017 to \$51.3 million in FY 2018, a 28.5% decline.

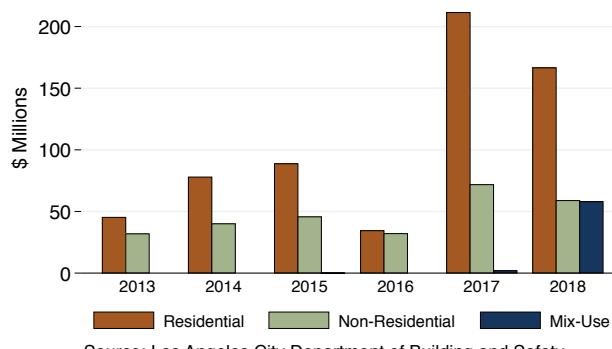
GROSS BUSINESS RECEIPTS AND SALES TAX REVENUE

- Gross receipts tax declined 0.6% from 2016 to 2017, with the strongest declines coming from Transportation & Warehousing and Professional Services. District 15's largest sectors (Retail Trade, Wholesale Trade, and Other Services) all increased over the previous year.
- Sales tax receipts in District 15 grew 3.9%, rising from \$27.4 million in 2016-17 to \$28.5 million in 2017-18; this occurred after falling 0.2% during the previous year.



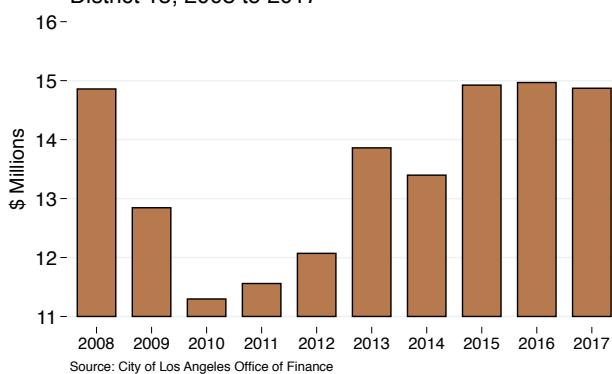
Building Permit Values

District 15, FY2012-13 to FY2017-18



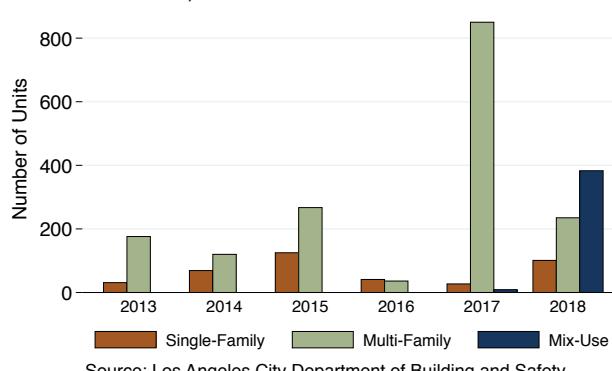
Gross Receipts Tax

District 15, 2008 to 2017



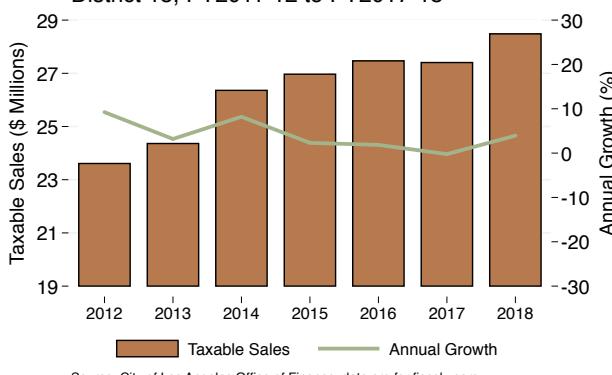
Residential Building Permits

District 15, FY2012-13 to FY2017-18



Taxable Sales and Growth

District 15, FY2011-12 to FY2017-18



Construction Permits: District 15

Type	2016-17 (\$ Mil.)	2017-18 (\$ Mil.)
Other	0.6	0.3
Commercial Buildings	36.4	7.2
Commercial Alterations	34.7	51.3
Total Nonresidential	71.7	58.8
Single-Family Residential Units	5.2	19.6
Single-Family Alterations	16.3	20.2
Multi-Family Residential Units	144.2	35.9
Multi-Family Alterations	45.6	90.7
Mixed-Use Buildings	1.9	57.4
Mixed-Use Alterations	0.0	0.6
Total Residential	213.3	224.5

Source: Los Angeles City Dept. of Building and Safety. Data is for Fiscal Year.

Gross Receipts Tax in Top 8 Sectors: District 15

Sector	2017 (\$000s)	Annual Growth (%)
Retail Trade	1,860	+9.5
Wholesale Trade	1,614	+12.1
Other Services	1,339	+26.9
Transportation & Warehousing	1,058	-10.4
Professional Services	699	-18.0
Real Estate	668	+9.0
Admin & Waste Services	623	+17.4
Health Care	469	-6.3
Total	14,871	-0.6

Source: Los Angeles City Office of Finance.

JOE BUSCAINO DISTRICT 15



Private Employment by Industry in District 15: Q3-17

Industry	Employment (000s)	Y-o-Y Growth District (%)	City (%)	City Share (%)
Health Care	10.6	+7.2	+5.2	3.9
Manufacturing	8.5	-0.2	-5.8	9.8
Admin Support	6.8	+4.0	+3.8	7.1
Leisure and Hospitality	6.1	+2.4	+2.5	3.0
Transport/Warehouse	5.8	-2.3	+6.5	8.2
Retail Trade	5.4	-11.7	-1.8	3.8
Wholesale Trade	4.6	+0.5	-2.0	6.8
Prof, Sci, Tech, and Mgmt	4.0	+8.9	+1.3	2.8
Construction	3.3	+4.2	+3.9	6.8
Fin. Svcs. and Real Estate	2.0	-0.1	+1.0	2.0
Other Svcs.	1.9	+3.9	+6.0	2.6
Information	0.6	+5.5	+6.4	0.9
Education	0.5	-3.8	+1.9	0.9
Total	60.2	+1.4	+2.2	4.2

Source: California Employment Development Department.

Private Sector Annual Wages by Industry in District 15: Q3-17

Industry	Avg. Wage (\$000s)	Y-o-Y Growth District (%)	City (%)	District vs. City (%)
Prof, Sci, Tech, and Mgmt	99.5	+0.9	+1.7	-10.2
Wholesale Trade	96.8	+17.6	+3.8	+49.3
Fin. Svcs. and Real Estate	80.5	+5.3	+1.8	-32.6
Manufacturing	67.5	+0.6	+3.3	+11.8
Transport/Warehouse	65.1	-0.1	+3.8	+2.2
Information	64.2	-43.4	+5.6	-55.2
Construction	54.8	+0.4	+1.8	-4.5
Health Care	47.4	-2.3	-1.1	+5.2
Other Svcs.	40.1	-2.7	+24.5	-17.3
Education	38.2	+1.0	+1.2	-43.3
Admin Support	35.2	-1.4	-0.1	-18.8
Retail Trade	34.4	+5.0	+1.4	-6.5
Leisure and Hospitality	23.3	-0.5	+0.7	-45.3
Total	55.6	+1.8	+2.5	-13.5

Source: California Employment Development Department.

Private Subsectors in District 15: Q3-17

Subsector	Employment (000s)	Y-o-Y Growth (%)	Avg. Wage (\$000s)
Admin and Support Svcs.	6.6	+4.0	34.5
Food Svcs. and Drinking Places	4.6	+3.9	19.6
Social Assistance	4.6	+14.5	17.9
Ambulatory Health Care Svcs.	4.1	+3.4	69.3
Professional and Technical Svcs.	3.8	+10.5	100.1
Specialty Trade Contractors	2.5	+3.4	52.1
Support Activities for Transp.	2.4	-10.9	73.3
Durable Goods Wholesalers	2.1	+4.8	64.7

Source: California Employment Development Department.

Employment by Establishment Type: Q3-17

Establishment Type	Employment	Y-o-Y Growth (%)	Employment Share (%)
Establishment size			
Less than 15 Employees	15.1	+5.8	25.1
15 to 24 Employees	4.9	+1.1	8.2
25 to 49 Employees	7.9	+4.2	13.2
50 to 150 Employees	12.4	-1.5	20.6
More than 150 Employees	19.8	-0.7	32.8
Establishment Avg. Wage			
Less than \$25,000	15.5	+3.3	25.7
\$25,000 to \$50,000	21.3	-1.0	35.4
More than \$50,000	23.4	+2.4	38.9

Source: California Employment Development Department.

Establishment Births and Deaths

District 15

Year	Gain	Loss	Net
2008	194	92	+102
2009	185	461	-276
2010	190	165	+25
2011	188	117	+71
2012	203	195	+8
2013	184	84	+100
2014	158	108	+50
2015	208	93	+115
2016	203	97	+106
2017 YTD	138	155	-17

Source: California EDD.

Note: Only includes establishments with more than 3 employees.



Photo Credit: METRO96 / en.wikipedia

Population Characteristics in 2016 : District 15

Metric	2016			Annual Change		
	District 15	City of Los Angeles	Los Angeles County	District 15	City of Los Angeles	Los Angeles County
Population (000s %)	268.9	3,976.3	10,137.9	-3.4	+0.1	-0.3
Median Age (Years %)	34	36	36	+4.3	+1.7	+0.6
Population Under 18 Years of Age (% p.p.)	27.4	20.8	22.2	-1.6	-0.7	-0.2
Population (25+) with a High School Diploma (% p.p.)	70.5	76.5	78.3	+1.0	+0.1	+0.2
Population (25+) with a Bachelor's Degree (% p.p.)	17.6	32.8	31.5	+0.9	+0.2	+0.7

Income Characteristics in 2016 : District 15

Metric	2016			Annual Change		
	District 15	City of Los Angeles	Los Angeles County	District 15	City of Los Angeles	Los Angeles County
Median Household Income (\$000s %)	47.0	54.4	61.3	-2.5	+4.6	+3.7
Household Income: Less than \$25,000 (% p.p.)	27.3	25.1	21.5	+1.1	+0.1	+0.1
Household Income: \$25,000 To \$50,000 (% p.p.)	25.8	21.3	20.5	+0.4	-1.7	-1.5
Household Income: \$50,000 To \$100,000 (% p.p.)	24.8	26.5	28.1	-3.4	+0.3	-0.0
Household Income: Above \$100,000 (% p.p.)	22.1	27.1	29.9	+2.0	+1.2	+1.5
Households in Suppl. Nutrition Assist. Program (% p.p.)	16.3	10.2	9.1	-0.3	0.0	-0.1
Share of Households with Public Assistance (% p.p.)	5.0	3.9	3.7	-1.9	0.0	+0.1
Average Public Assistance (\$ %)	3,705	4,250	4,225	-18.8	-3.3	-4.2

Housing Characteristics in 2016 : District 15

Metric	2016			Annual Change		
	District 15	City of Los Angeles	Los Angeles County	District 15	City of Los Angeles	Los Angeles County
Housing Units (000s %)	89.2	1,478.7	3,520.8	+1.1	+1.9	+0.5
Owner-Occupied Housing (% p.p.)	39.3	35.9	44.6	-1.6	-0.1	-0.5
Housing Vacancy (% p.p.)	6.6	6.8	6.1	-0.0	+0.5	+0.1
Housing Structures Built Before 2000 (% p.p.)	94.4	92.1	92.6	-0.5	-0.4	-0.5
Households that Moved in Before 2000 (% p.p.)	26.2	24.5	27.4	-1.3	-1.4	-1.4

Resident Employment Characteristics in 2016 : District 15

Metric	2016			Annual Change		
	District 15	City of Los Angeles	Los Angeles County	District 15	City of Los Angeles	Los Angeles County
Employed Workers (000s %)	118.0	1,990.9	4,887.0	-2.0	+1.6	+1.2
Mean Earnings (\$000s %)	67.3	87.1	90.4	+3.0	+3.4	+4.5
Unemployment Rate (% p.p.)	7.6	6.7	6.6	-2.3	-0.5	-0.6
Average Commute Time (Min. %)	29.3	31.7	31.6	+0.0	+2.3	+2.3
Public Transit Commuters (% p.p.)	6.4	9.2	6.0	+1.1	-0.3	-0.1
Top Occupations						
Sales(% p.p.)	24.2	22.4	23.6	+0.4	+0.4	-0.5
Mgmt, Bsn, Sci, and Arts(% p.p.)	23.2	37.0	36.4	+0.8	-0.5	-0.1
Service(% p.p.)	22.5	21.3	19.4	+0.2	+0.5	+0.7
Prod, Transp, and Moving(% p.p.)	20.0	11.7	13.0	-0.7	-0.3	0.0
Natural Resources(% p.p.)	10.1	7.6	7.5	-0.8	-0.1	-0.1

Source: American Community Survey.



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