

Q4 2026 Performance Report

Revenue Growth & Market Expansion

JANUARY 21, 2026

:::metrics

\$12.4M | Revenue | +24%

2,847 | New Customers | +18%

94.7% | Retention Rate | +3.2%

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Executive Summary

Q4 2026 marked a significant milestone for Nutrient, with record revenue growth driven by strong enterprise adoption and successful expansion into new market segments. Our document processing solutions continue to gain traction among Fortune 500 companies.

:::keypoints

- Revenue exceeded targets by 15%, reaching \$12.4M for the quarter
- Enterprise segment grew 42% YoY, with 12 new Fortune 500 logos
- Document AI features drove 34% increase in usage across all products
- Customer satisfaction scores reached all-time high of 94.7%
- Strategic partnership with major cloud providers accelerated growth

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Key Highlights

Enterprise Growth

The enterprise segment showed exceptional performance with **42% year-over-year growth**. Notable wins include three major financial institutions and two leading healthcare organizations.

Product Innovation

Our new AI-powered document processing capabilities have been well-received:

FEATURE	ADOPTION RATE	IMPACT
AI Redaction	67%	3x faster processing
Smart OCR	82%	99.2% accuracy
Document Understanding	54%	40% time savings

Market Position

Nutrient maintains its leadership position in the document SDK market, with analyst recognition from both Gartner and Forrester.

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The combination of strong product-market fit and expanding enterprise relationships positions us well for continued growth in 2027.

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Looking Ahead

Focus areas for Q1 2027:

- Launch Document AI v2 with enhanced extraction capabilities
- Expand European sales team
- Deepen cloud provider integrations
- Continue investment in customer success

Prepared by Jonathan · January 21, 2026