

Viom Kapur

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WORK EXPERIENCE

Deloitte India

Gurugram(Hybrid)

Strategy, Risk and Transactions Intern, M&A

Jun 2025 - Sep 2025

- Executed statutory and risk based audit procedures on a leading real estate developer's project in Delhi-NCR, enhancing investor confidence and ensuring compliance in a high stakes capital raise scenario.
- Developed strategic acquisition proposals in the API/CRAMS space for a global pharmaceutical client, shortlisting targets with valuations ranging from ₹500-1,200 crore and with market trends and company outlooks to support investment decisions.
- Led inorganic growth assessments for a major logistics player by identifying and profiling tie-ups and acquisition targets with combined revenue of ~₹500 crore, projecting a 20% uplift in earnings post integration.
- Authored Deloitte India's industry outlook on the freight and logistics market conducting in depth research on the current landscape and outlook in India combining macroeconomic drivers, policy shifts, and market trends; findings are slated for publication by Deloitte.
- Supported JSW Paints in its ₹8,986 crore acquisition of a 75% stake in AkzoNobel India: led the due diligence review on product verticals and compliance overlaps, estimating ₹400 crore in integration synergy with a 5-7% projected uplift in EBITDA.
- Prepared a detailed diligence memo outlining regulatory compliance for Manipal Hospitals' ₹6,400 crore acquisition of Sahyadri Hospitals.

Pragmana Foundation

Gurugram (Hybrid)

Founder's Office Intern

Jul 2024 - Sep 2024

- Spearheaded the design and implementation of innovative mental health solutions, successfully expanding affordable services access to individuals all over India and managed a budgeting and financial planning process for multiple programs, achieving a cost reduction of 30%.
- Engineered a full-stack website to initiate user engagement and resulting in start of service delivery through optimized digital access for clients seeking mental health resources.

BDO India LLP

Gurugram (Hybrid)

Deal Value Creation Intern, Mergers & Acquisitions

Jun 2024 - Aug 2025

- Spearheaded the management of a ₹130 crore portfolio for 35 North Ventures' India Discovery Fund-I, delivering over 15 investment memos and updates that facilitated enhanced decision-making processes, ultimately influencing investments that yielded increase in portfolio performance.
- Executed comprehensive due diligence for M&A transactions, uncovering risks and opportunities across 10 targeted companies that informed strategic deal structures, resulting in successful negotiations.
- Evaluated emerging market trends and technology disruptions for over 25 businesses, providing actionable recommendations on innovative processes that strengthened operational resilience by up to 40%, leading to improved competitive positioning in their respective sectors.

ITC Limited

Gurugram (On-Site)

SAP Intern

Jun 2023 - Jul 2023

- Developed and deployed custom AI models for image processing, achieving a 75% accuracy rate in automating menu card data extraction, which resulted in a reduction of manual data entry time by 40 hours per month across the team.
- Engineered a CV parsing software that streamlined HR data organization, successfully cutting the candidate processing time from an average of 3 days to just 6 hours, enhancing recruitment efficiency by over 80%.
- Leveraged AWS for robust data storage and processing capabilities, enabling seamless project execution across multiple teams and improving overall project delivery timelines by 30%.

EDUCATION

Ashoka University

Sonapat

B.Sc Computer Science and Entrepreneurship, Minor in Finance

Graduation Date: May 2026

PROJECT EXPERIENCE

DLF Financial Analysis

Investor Report, Entrepreneurship Course

- Analysed DLF's financials and competitors to create an investment thesis, assessing profitability potential.

TCNS Future Strategy Report

Strategy Report, Entrepreneurship Course

- Evaluated TCNS's financials and industry trends, recommending investment vs. sale to potential buyers.

Trezi Investment Memo

Venture Capital Project, VCV

- Crafted an investment thesis for YourNest Capital's portfolio company Trezi, pitching strategic insights to leadership.

Tips Music Investment Thesis

Investments Club Project, AIC

- Developed a financial analysis and investment proposal for Tips Music, highlighting growth opportunities.

Stock Portfolio Tracker

Personal Project

- Comprehensive real time stock portfolio tracking applications with visualizations and important metrics to drive decisions and updates using custom built APIs

AI Stock Analyzer

Personal Project

- AI-powered stock analysis tool using an LSTM model for Price prediction and Deep Neural Network for portfolio health assessment.

Option Pricing & Strategy

Financial Analytics, Entrepreneurship course

- Using python to analyse a Bull Call Spread options trading strategy for Reliance Industries using Black-Scholes and Monte Carlo Models.

Credit Card Fraud Detection

Machine Learning, IML

- Developing and training a advanced machine learning model to detect credit card fraud transaction from real credit card payment records from EU Bank Cards from 2010s. Achieving a 46% fraud detection rate out of 500,000 transactions, representing a x267 improvement over baseline methods.

LEADERSHIP EXPERIENCE

Entrepreneurship Club

Director of Technology Vertical

Dec 2024 - May 2025

- Leading a team of 12 developers to build "Ashoka Marketplace," a full-stack e-commerce platform, enabling university entrepreneurs to test product-market fit and showcase offerings.
- Spearheaded onboarding entrepreneurs, driving adoption and supporting startup growth within a university-wide online marketplace.

Associate, Venture Capital Vertical

Aug 2024 - Dec 2025

- Hosted talks with industry leaders to demystify venture capital for students and entrepreneurs.
- Analyzed YourNest Capital's investment in Trezi, delivering an investment memo and strategic pitch to Trezi's CEO and YourNest leadership.

180 Degrees Consulting Ashoka

Consultant

Jul 2024 - Present

- Delivered actionable strategies for non-profits, driving operational improvements through data-driven insights.

Product Management Club Ashoka

- Organized Ashoka PM Bootcamp 2023 under Mr. Deep Kalra, amplifying event reach and engagement.

SKILLS & INTERESTS

Skills: Advanced Programming, Data Analysis, Custom AI Models, Web Development, SQL and AWS Management, Custom Object Detection AI, API Module Integration, Product Design and Development, Accounting and Financial Analysis