



Patricia (Pati) Froyo-McCarty is an executive and leadership diversity development coach, specializing in coaching leaders seeking to **transform themselves** and their organizations by being at their best in their professional and personal lives. Pati partners with executives in high-demand careers to **achieve clarity** about what they want, connect with the support they need, and **regain balanced fulfillment**.

Pati is trained in several coaching specialties, which she integrates to formulate bespoke coaching programs customized to her clients' needs. Pati is a certified Transformational Thought Coach, and she is also a practitioner of Narrative Coaching and Strength-Based Coaching.

Prior to starting her coaching business, Pati worked for ExxonMobil for over 30 years, where she held a broad range of leadership positions in the Downstream business.

Pati graduated Summa Cum Laude from the University of Miami in Florida, under a full academic scholarship, earning B.S. and M.S. degrees in Mathematics and Computer Science. Pati joined Exxon Caribbean and Central America in 1987, in Coral Gables, Florida. Following a broad range of regional positions, she moved to ExxonMobil Chile in 2002 and became Americas South Company Owned Retail Sites (CORS) Manager. In 2005, she became Global CORS Support Manager, based in Fairfax, and in 2008, she became Fuels Marketing Information Technology Manager, ExxonMobil Global Services Company.

In 2010, Pati became Americas South Retail Sales Director and President of ExxonMobil Inter-America Inc., responsible for ExxonMobil's Fuels Marketing Retail business in the Caribbean, Central America, and South America, based in Coral Gables. In 2012, Pati returned to Fairfax when she became Global Sales Process & Operations Manager for the Lubricants Global Business Unit. In 2014, she was appointed Transactional Data Transparency Project Executive, Downstream Value Chain, Planning, ExxonMobil Fuels, Lubricants & Specialties Marketing Company, leading the implementation of big data analytics for the Downstream business, until her retirement in 2017.

Pati has been a passionate advocate for mentoring and active supporter of inclusion and diversity throughout her career. Pati served as Advisory Board Co-Chair for the Global Organization for the Advancement of Latinos, Chair for the Women Interest Network Global Sustainment Committee, and has been an active member of several ExxonMobil Downstream Women's Leadership Team committees focused on mentoring and outreach.

She currently volunteers at the Washington National Opera Audience Development Committee and at the Georgetown Lombardi Comprehensive Cancer Center Women & Wine Event Auction Committee. In her spare time, Pati enjoys fly fishing, Opera, and exploring the world.