



Patricia (Pati) Froyo-McCarty is a certified Executive coach, Design Thinking coach and business transformation expert. Her mission is to help leaders **create strategic breakthroughs** in their careers and businesses. Pati specializes in coaching leaders seeking to transform themselves and their organizations by being at their best in their professional and personal lives. Pati partners with executives in **high-demand careers** to achieve clarity about what they want, connect with the support they need, and **regain balanced fulfillment**.

Pati is trained in several coaching specialties, which she integrates to formulate bespoke coaching programs customized to her clients' needs. Pati is accredited by the International Coaching Federation, and she is a certified Designing Your Life Coach and Transformational Thought Coach. Pati is also a practitioner of Narrative Coaching, Conversational Intelligence and Strength-Based Coaching.

Prior to starting her coaching business, Pati worked for ExxonMobil for over 30 years, where she held a broad range of leadership positions in the Downstream business, prior to her retirement in 2017.

Pati graduated Summa Cum Laude from the University of Miami in Florida, under a full academic scholarship, earning B.S. and M.S. degrees in Mathematics and Computer Science. Pati joined Exxon Caribbean and Central America in 1987, in Coral Gables, Florida. Following a broad range of regional positions, she moved to ExxonMobil Chile in 2002 and became Americas South Company Owned Retail Sites (CORS) Manager. In 2005, she became Global CORS Support Manager, based in Fairfax, and in 2008, she became Global Fuels Marketing Information Technology Manager.

In 2010, Pati became Americas South Retail Sales Director and President of ExxonMobil Inter-America Inc., responsible for ExxonMobil's Fuels Marketing Retail business in the Caribbean, Central America, and South America, based in Coral Gables. In 2012, Pati returned to Fairfax when she became Global Sales Process & Operations Manager for the Lubricants Global Business Unit. In 2014, she was appointed Transactional Data Transparency Project Executive, Downstream Value Chain, ExxonMobil Fuels, Lubricants & Specialties Marketing Company, leading the implementation of big data analytics for the Downstream business, until her retirement in 2017.

Pati has been a passionate advocate for mentoring and active supporter of diversity, equity and inclusion throughout her career. Pati served as Advisory Board Co-Chair for the Global Organization for the Advancement of Latinos, Chair for the Women Interest Network Global Sustainment Committee, and an active member of several ExxonMobil Downstream Women's Leadership Team committees focused on mentoring and outreach.

Pati is honored to serve as the Chair for Diversity, Equity and Inclusivity at the Washington National Opera Board of Trustees at the Kennedy Center. She is also a member of the Georgetown Lombardi Comprehensive Cancer Center Women Auction Committee, and the Capital Speakers Club of Washington D.C. In her spare time, Pati enjoys fly fishing, Opera, and exploring the world.