# LP\_Dictator

Q1 Thank you for your interest in our study! Today we will ask you to write about an experience in your life that we can later anonymously share with future participants. You will read about someone else's experience and answer a few questions about it.

Q44 Northwestern University Department of PsychologyConsent Script Study Title: Perceptions of Others Principal Investigator: Jennifer Richeson,

Supported by: Northwestern University We would like to tell you about a research Ph.D. study we are doing and ask for your participation. In this study, we want to find out more about the psychological processes involved in people's attitudes towards social topics. You are being asked to be in this study because you indicated interest in participating in research on social perceptions. Your participation in this research study is completely voluntary. Approximately 1500 people will participate in this study. If you agree to take part in this study, you will be asked to learn some information about social topics and answer a series of questions regarding your personal opinions, preferences, and beliefs, as well as some basic demographic information. Questions include feelings about your group and other groups, as well as your opinions on various social policies. The whole process should take no more than 25 minutes of your time. There are no physical risks to you associated with participating in this research study. Our research team is very committed to upholding your privacy. This study is completely anonymous—we will not ask for your name or any identifying information. All study data will be collected through an online survey-collection program called Qualtrics. Qualtrics is a secure site with SAS 70 certification for rigorous privacy standards. Any data that you provide through this program will be encrypted for security purposes using Secure Socket Layers (SSL). Only the study investigators will have access to the data on Qualtrics. To protect your privacy, all participants' IP addresses will be masked by Qualtrics and will be unavailable to, and unidentifiable by, investigators. If you do not understand or are uncomfortable with any questions you may contact us for explanation. You may skip any survey questions that make you feel uncomfortable. You are also free to stop participation at any time. There may be no direct benefits to you from participating in this study; however, we hope to learn how people perceive the social groups which they are a part of, and how this relates to perceptions of other social groups. Participation in the study will involve no cost to you. As with similar mturk studies, you will be paid \$0.25 for your participation at the end of this session. Any questions you may have about this study may be directed to the principal investigator, Dr. Richeson, at (847) 467-1331. If you want to speak with someone who is not directly involved in this research, or if you have questions about your rights as a research subject, contact the Northwestern University Institutional Review Board (IRB) Office. You can call them at (312) 503-9338 or send e-mail to irb@northwestern.edu. Please remember that your participation in this study is voluntary and you are free to withdraw at any time. Choosing not to withdraw from this study or choosing not to answer certain questions will not affect your likelihood of winning the Only individuals who are 18 or older are allowed to participate in this study. lottery. you agree to participate in this research study, please select the Accept button below. You will then be taken to the first page of the survey. If you do not wish to participate in this study, please select the Decline button below, and your session will end.

- O Agree. (Please feel free to "PRINT" a screen shot using the "print screen" key on your keyboard to obtain a copy of this consent form.) (1)
- O Decline. (You will automatically exit the survey) (2)

If Decline Is Selected, Then Skip To End of Survey

# Q45 Timing

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# Q45 Timing

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Q2 To begin, we would like to know a little bit about your basic demographics. Please answer the following questions:
age Age:
gender Gender:  O Male (1)  O Female (2)

self-disc Now we would like to get to know a little bit more about you. Please write one paragraph about who you are generally (keep it anonymous), and please describe something interesting that has happened in your life recently. This paragraph will randomly be shown to future Mturk participants to read.

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disc time Timing
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Q10 Thank you for sharing that information. Now we are moving on to a different task.

learn Please think of a time when you met someone new in a social situation. This should be a time when you aimed to understand that person's values, attitudes or background. Please describe the situation in about 1-2 paragraphs. Also, please explain how attempting to learn about a stranger helped you extend your mastery of social situations.

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learn_time Timing
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Q13 Thank you for sharing that information. Now we are moving on to a different task.

perform Please think of a time when you met someone new in a social situation. This should be a time when you wanted to be judged favorably by that person. Please describe the situation in about 1-2 paragraphs. Also, please explain how conveying that you are likeable to a stranger helped you perform well in the social interaction.

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perf_time Timing
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# Answer If Gender: Female Is Selected

Q16 Now we will show you a response that a previous participant wrote to the question about "something interesting in their life". Read it carefully, we will ask you some questions about the response afterwards.

#### Answer If Gender: Female Is Selected

Q17 Who am I generally? I'm a 21 year old White woman, curly hair, athletic. I'm a student. I'd like to think I'm pretty nice and hardworking. I don't really know what else I'm supposed to say...I'm supposed to write about something interesting that's happened to me lately. Well, I don't know if this is interesting, but the only thing that I can seem to think of is that two days ago my boyfriend and I broke up. We've been dating since our junior year in high school and have been really close. It's been great being at college together. I thought he felt the same way, but I guess that things have changed. Now he wants to date other people. He says that he still cares a lot about me, but he doesn't want to be tied down to just one person. I've been kind of upset. It's all I think about. My friends all tell me that I'll meet other guys and all I need is for something good to happen to cheer me up. I guess they're right, but so far that hasn't happened.

Q18 Timing
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## Answer If Gender: Female Is Selected

Q19 Now we will show you a response that a previous participant wrote to the question about "something interesting in their life". Read it carefully, we will ask you some questions about the response afterwards.

#### Answer If Gender: Female Is Selected

Q20 Who am I generally? I'm a 21 year old Black woman, curly hair, athletic. I'm a student. I'd like to think I'm pretty nice and hardworking. I don't really know what else I'm supposed to say...I'm supposed to write about something interesting that's happened to me lately. Well, I don't know if this is interesting, but the only thing that I can seem to think of is that two days ago my boyfriend and I broke up. We've been dating since our junior year in high school and have been really close. It's been great being at college together. I thought he felt the same way, but I guess that things have changed. Now he wants to date other people. He says that he still cares a lot about me, but he doesn't want to be tied down to just one person. I've been kind of upset. It's all I think about. My friends all tell me that I'll meet other guys and all I need is for something good to happen to cheer me up. I guess they're right, but so far that hasn't happened.

Q21 Timing
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## Answer If Gender: Male Is Selected

Q37 Now we will show you a response that a previous participant wrote to the question about "something interesting in their life". Read it carefully, we will ask you some questions about the response afterwards.

#### Answer If Gender: Male Is Selected

Q38 Who am I generally? I'm a 21 year old White man, curly hair, athletic. I'm a student. I'd like to think I'm pretty nice and hardworking. I don't really know what else I'm supposed to say...I'm supposed to write about something interesting that's happened to me lately. Well, I don't know if this is interesting, but the only thing that I can seem to think of is that two days ago my girlfriend and I broke up. We've been dating since our junior year in high school and have been really close. It's been great being at college together. I thought she felt the same way, but I guess that things have changed. Now she wants to date other people. She says that she still cares a lot about me, but she doesn't want to be tied down to just one person. I've been kind of upset. It's all I think about. My friends all tell me that I'll meet other girls and all I need is for something good to happen to cheer me up. I guess they're right, but so far that hasn't happened.

Q39 Timing
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## Answer If Gender: Male Is Selected

Q40 Now we will show you a response that a previous participant wrote to the question about "something interesting in their life". Read it carefully, we will ask you some questions about the response afterwards.

#### Answer If Gender: Male Is Selected

Q41 Who am I generally? I'm a 21 year old Black man, curly hair, athletic. I'm a student. I'd like to think I'm pretty nice and hardworking. I don't really know what else I'm supposed to say...I'm supposed to write about something interesting that's happened to me lately. Well, I don't know if this is interesting, but the only thing that I can seem to think of is that two days ago my girlfriend and I broke up. We've been dating since our junior year in high school and have been really close. It's been great being at college together. I thought she felt the same way, but I guess that things have changed. Now she wants to date other people. She says that she still cares a lot about me, but she doesn't want to be tied down to just one person. I've been kind of upset. It's all I think about. My friends all tell me that I'll meet other girls and all I need is for something good to happen to cheer me up. I guess they're right, but so far that hasn't happened.

Q42 Timing
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att check Just to make sure you processed and understood what you just read, please tell us what the main point of the paragraph was?

note Now you have the opportunity to write a note to the participant you just read about. Please respond with your thoughts and feelings to his/her "interesting thing that has happened". Your message will be emailed to this participant (and he/she will not receive any other information about you). Please write a 1-2 paragraph response below:

note\_time Timing
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Q24 Please answer the following questions with regard to how you felt while reading the other participant's "interesting story".

PT Please indicate how well the statements describe you.

	Does not describe me at all (1)	(2)	(3)	(4)	(5)	(6)	Describes me extremely well (7)
I sometimes found it difficult to see things from the other participant's point of view.	0	•	•	•	•	•	0
I tried to understand the other participant better by imagining how things look from their perspective.  (2)	•	•	•	•	•	•	0
I didn't waste much time thinking about the other participant's story. (3)	•	•	•	•	•	•	•
Before criticizing the other participant, I tried to imagine how I would feel if I were in their place. (4)	•	•	•	•	•	•	•
I had a hard time understanding their point of view. (5)	•	•	•	•	•	•	0

em	ip How much empathic concern did you feel for the other participant when reading their
res	sponse?
$\mathbf{O}$	None (1)
$\mathbf{O}$	A very small amount (2)
$\mathbf{O}$	A little bit (3)
$\mathbf{O}$	A fair amount (4)
$\mathbf{O}$	Quite a bit (5)
$\mathbf{C}$	A lot (6)
$\mathbf{C}$	An extreme amount (7)

DG You will be compensated 25 cents for participating in this study. You have the option to keep all of the money or to divide the 25 cents between yourself and the other participant who you just read about. For example, if you gave 10 cents to the other person, you will be compensated 15 cents. How much would you like to anonymously give to the other person (anything between 0 cents and 25 cents)?

DG\_time Timing
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LP scale 1 Please rate how much you agree with the following statements:

	Strongly Disagree (1)	Disagree (2)	Somewhat Disagree (3)	Neither Agree nor Disagree (4)	Somewhat Agree (5)	Agree (6)	Strongly Agree (7)
I prefer to do things that I can do well rather than things that I do poorly. (1)	0	•	•	•	•	•	•
I'm happiest at work when I perform tasks on which I know that I won't make any errors. (2)	O	0	•	O	0	0	0
The opportunity to do challenging work is important to me. (3)	•	•	•	•	•	•	•
When I fail to complete a difficult task, I plan to try harder the next time I work on it. (4)	0	0	•	O	0	0	0
I prefer to work on tasks that force me to learn new things. (5)	•	•	•	•	•	•	•
The things	<b>O</b>	O	<b>O</b>	<b>O</b>	<b>O</b>	O	O

I enjoy the most are the things I do the best. (6)							
The opinions others have about how well I can do certain things are important to me. (7)	•	•	0	•	•	O	0
The opportunity to learn new things is important to me. (8)	•	•	•	•	•	•	•
I do my best when I'm working on a fairly difficult task. (9)	O	•	•	•	•	•	•

Q31 Timing

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Click Count (4)

LP scale 2 Please rate how much you agree with the following statements:

	Strongly Disagree (1)	Disagree (2)	Somewhat Disagree (3)	Neither Agree nor Disagree (4)	Somewhat Agree (5)	Agree (6)	Strongly Agree (7)
I feel smart when I do something without making any mistakes. (1)	•	•	•	•	0	•	•
I try hard to improve on my past performance. (2)	•	•	•	•	•	•	•
I like to be fairly confident that I can successfully perform a task before I attempt it. (3)	•	•	•	•	•	O	•
I like to work on tasks that I have done well on in the past. (4)	•	•	•	0	•	•	0
The opportunity to extend the range of my abilities is important to me. (5)	•	•	•	•	•	O	•
I am reading this survey carefully. Please select strongly agree. (6)	•	•	•	•	•	O	•
I feel smart when I can do something	0	0	•	0	O	•	0

better than most other people. (7)							
When I have difficulty solving a problem, I enjoy trying different approaches to see which one will work. (8)	•	•	•	•	O	•	•

Q34 Timing
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Click Count (4)

mturk id In order to get paid, please enter your Mturk ID number below:

Q50 he study is very important to us and a considerable amount of time and effort has gone into creating this survey. As such, if for whatever reason you feel that you did not complete the survey carefully or accurately, it would be extremely helpful if you could let us know this now. Your response will in no way affect your compensation or reputation on Mturk.

- O I DID NOT complete the survey carefully or accurately. Please exclude my responses from analysis. (1)
- O I DID complete the survey carefully or accurately. Please include my responses from analysis. (2)

Q46 "Making Choices" Information for Participants Thank you very much for being a part of this study. In this project, we are looking at how goals and racial identity impact choice Today, you read about an interesting experience that someone else had. This might making. have made you think about something emotional. You were told the race of the person you were reading about on the computer, but different information was told to each participant. These differences were necessary in order for us to study the role of race in choice making. were also led to believe that this person you were reading about was real. But, the paragraph was not written by another participant, it was written by us. We needed to do this so that all participants would receive the same information. The note that you wrote to this person and the amount of money you indicated sharing with him/her were measures of helping response. Your responses will only be looked at for research purposes, and you wil receive the full amount for compensation (regardless of what you indicated sharing). They will not be shared with any other people. We are sorry for falsely telling you that the other person was real.

It was important for you to have had this type of experience in order for us to truly understand the role racial identity plays in choice making. Please remember that in this study you are known by a study number rather than your name. We understand that this study may cause some discomfort. If you have questions, please feel free to contact Professor Richeson, the Principal Investigator of this study, for more information (jriches@northwestern.edu). Should you in any way feel extreme discomfort due to your participation today, please contact your local mental health provider. This information can be found at: http://www.nami.org/template.cfm?section=your\_local\_nami Thank you again for being in our study. The code for Mturk is fgh987