
The Art of Movie Success

— Predicting a film's box office
gross based on artistic metrics —

Kevin Zecchini

Contents

- Tools Used
- Motivation/Assumptions
- Data Collection
- Data Analysis
- Pitfalls and Challenges
- Areas for Improvement - Next Steps



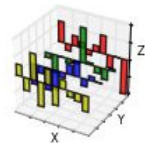
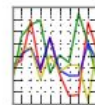
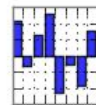
Requests



Tools

pandas

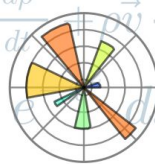
$$y_{it} = \beta' x_{it} + \mu_i + \epsilon_{it}$$



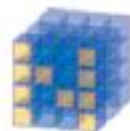
SM

StatsModels

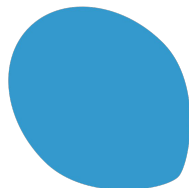
Statistics in Python



matplotlib



NumPy



scikit
learn

What assumptions are we making?

- **Success**
 - domestic total gross
- **Artistic metrics**
 - average shot length
 - runtime of film

Data Collection

“There’s no crying in data science!”

- Scrape BoxOfficeMojo
 - Domestic total gross, runtime, and other features that may be important
- Scrape Barry Salt’s Database hosted on Cinemetrics
 - Average Shot Length
- Merge two databases
 - 1409 films total

Box Office Mojo



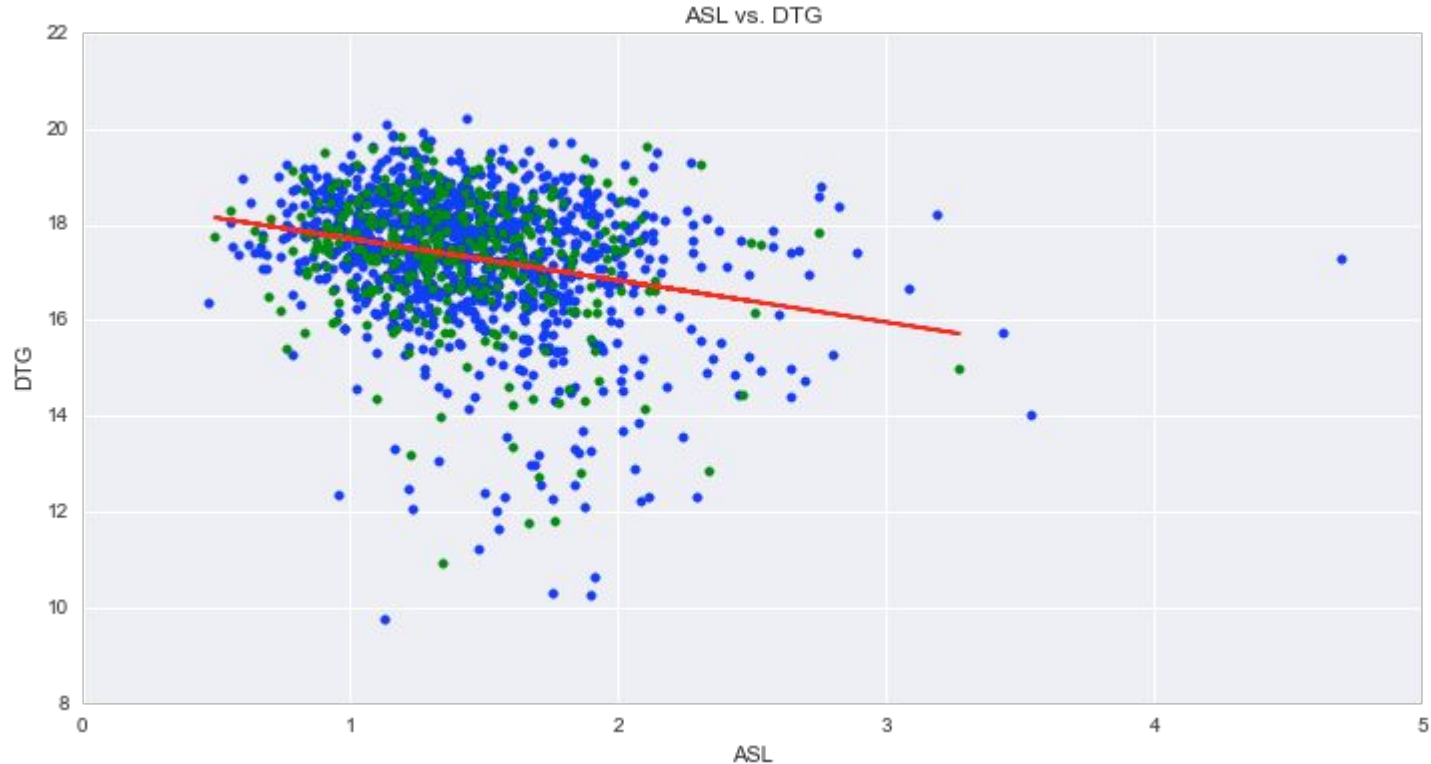
Data Analysis - Feature Interaction

- Features
 - Average Shot Length
 - Runtime
 - Budget
- Dependent variable
 - Domestic Total Gross
- Data was transformed to be approximately normal and scaled

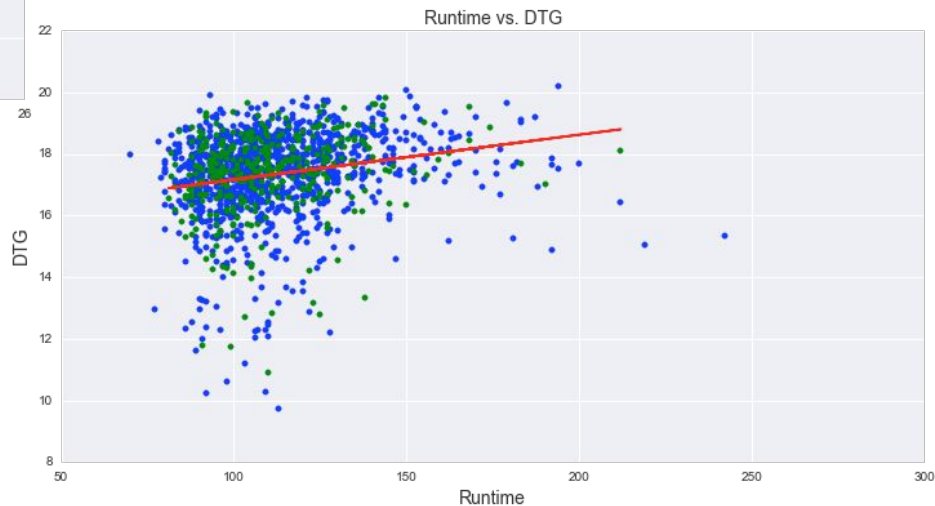
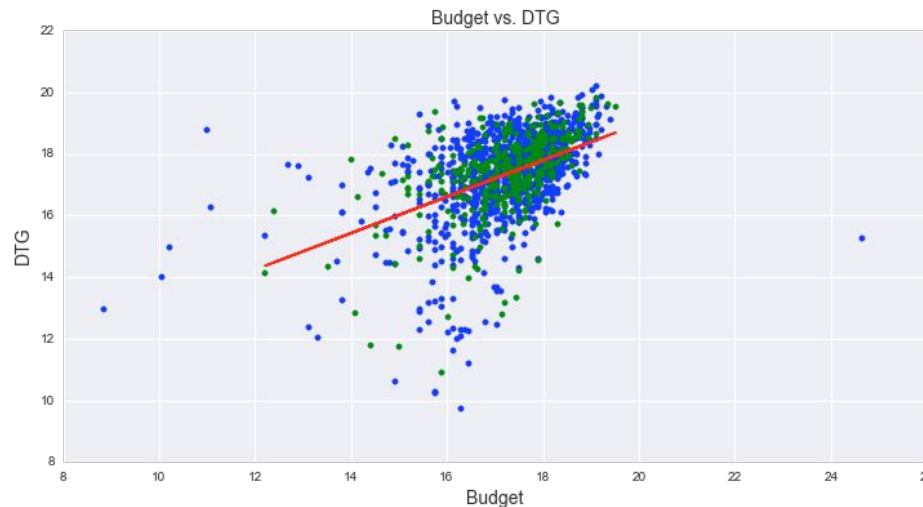


Data Analysis - ASL Regression

“Show me the money!”



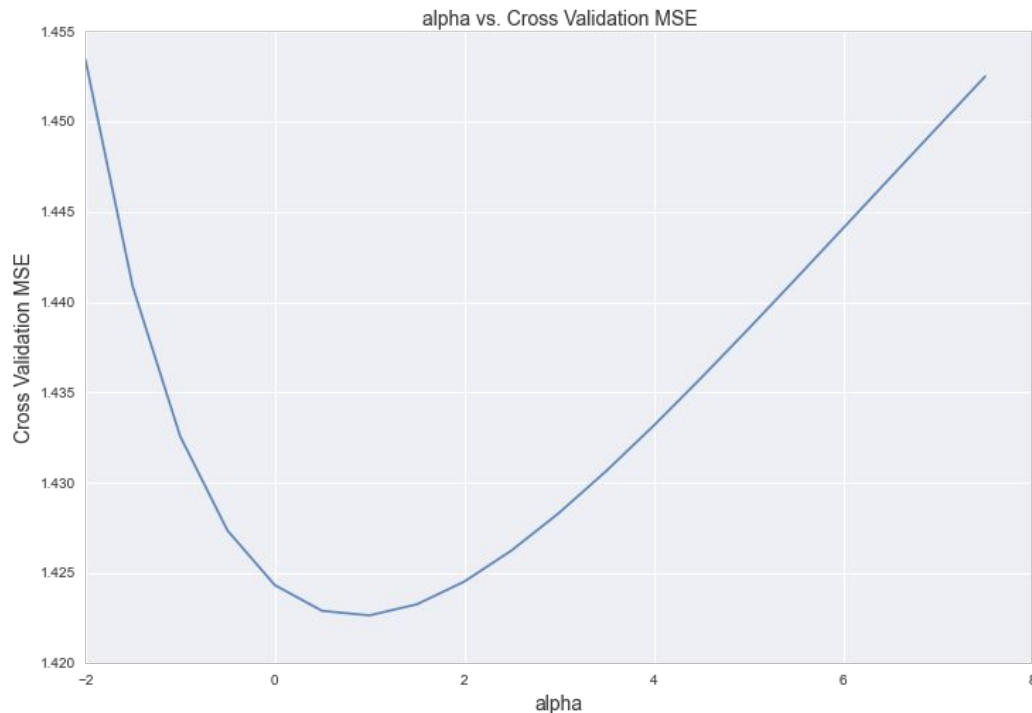
Data Analysis - Budget and Runtime Regression



Data Analysis - Combining Features

“You’re gonna need a bigger model...”

- R^2 value increased slightly
 - $R^2 = 0.300$
- Main feature is budget
- Ridge regression shows runtime and asl do not contribute very much



Challenges

- Scraping websites and cleaning data
 - It's a pain
 - Finding artistic data is difficult!
- Domestic Total Gross
 - Not the best descriptor of success
 - We see budget has a much greater influence
 - Don't have adjusted values - years might come into play
- Movies are from all years, genres, and ratings
 - Preserved to keep data set large
 - Could subset or add as features to see if more conclusions could be drawn

Next Iterations - Look at more data

“I’ll be back.”

- Redefine assumptions
 - Success could be...
 - Number of film related nominations or wins
 - Website ratings
 - Artistic value could be...
 - Percentage of film with dialogue
 - Percentage of film scored with music
 - Color palette
 - Number of types of shots (high angle, low angle, zoom)
 - Barry Salt has a small database
- Subset based on year, genre, rating

But for now...

Average shot length does not
have a strong impact on
predicting domestic gross

Questions????

Backup Slides

