case_study_analysis

October 24, 2022

```
[]: import numpy as np
  import pandas as pd
  import matplotlib.pyplot as plt
  from matplotlib import rc
  from matplotlib.ticker import PercentFormatter
  from scipy.stats import mannwhitneyu, ttest_ind
```

1 Initial Thoughts/Ideas to Investigate:

- Summary statistics
 - What proportion of booking are mobile?
 - Where are the mobile bookings made? (Pie chart)
 - How has this changed over time (group by week or month)? (Use linear regression)
- Hypothesis tests
 - Any specific countries using one platform above others?
 - Difference in booking windows between desktop users and mobile users? (t-test/welch's test)
 - Difference in average booking value (will need to statify by country) (boxplot)?
 - Difference in net orders?
 - Are mobile users more/less likely to travel within same country/region?

2 Further Questions:

- Given a more precise date/time of when bookings are made, could look for trends in when mobile devices are more commonly used
- Given the Super Region associated with each Property Country, could investigate whether customers booking through mobile devices are more/less likely to travel within the same region or outside of it

```
[]: # importing data as data frame
entire_data = pd.read_excel("expedia_dataset.xlsx")

[]: entire_data

Week Mobile Indicator Name Platform Type Name Super Region \
```

```
[]: Week Mobile Indicator Name Platform Type Name Super Region \
0 2016-W45 Desktop Desktop APAC
```

```
1
            2016-W45
                                     Desktop
                                                         Desktop
                                                                          APAC
     2
                                                                          APAC
            2016-W45
                                     Desktop
                                                         Desktop
     3
            2016-W45
                                     Desktop
                                                         Desktop
                                                                          APAC
     4
            2016-W45
                                     Desktop
                                                         Desktop
                                                                          APAC
                                      Mobile
                                                      Mobile Web
                                                                           NaN
     73683
            2017-W48
     73684
            2017-W48
                                      Mobile
                                                      Mobile Web
                                                                           NaN
                                      Mobile
                                                      Mobile Web
     73685
            2017-W48
                                                                           NaN
     73686
            2017-W48
                                      Mobile
                                                      Mobile Web
                                                                           NaN
     73687
            2017-W48
                                      Mobile
                                                      Mobile Web
                                                                           NaN
           Country Name Booking Window Group Property Country
     0
            South Korea
                                     8-14 days
                                                         Algeria
            South Korea
     1
                                      +90 days
                                                         Andorra
     2
            South Korea
                                    46-60 days
                                                         Andorra
     3
              Australia
                                    31-45 days
                                                       Argentina
     4
              Australia
                                    15-30 days
                                                       Argentina
                      US
     73683
                                    15-30 days
                                                         Vietnam
     73684
                      US
                                    31-45 days
                                                         Vietnam
     73685
                      US
                                    46-60 days
                                                         Vietnam
     73686
                      US
                                     8-14 days
                                                         Vietnam
     73687
                      US
                                      +90 days
                                                         Vietnam
            Net Gross Booking Value USD
                                           Net Orders
     0
                                -608.4244
                                                    -3
     1
                                -512.1796
                                                    -2
     2
                                 103.4298
                                                     1
     3
                                 395.9592
                                                     1
     4
                                 373.4194
                                                     1
     73683
                                 748.2964
                                                     6
                                                     7
     73684
                                2379.9672
                                  66.7100
                                                     1
     73685
                                                     2
     73686
                                 591.3000
     73687
                                 -69.6500
                                                     1
     [73688 rows x 9 columns]
[]: entire_data["Year"] = [int(list(entire_data["Week"])[x][0:4]) for x in_
      →range(len(entire_data))]
     entire_data
[]:
                Week Mobile Indicator Name Platform Type Name Super Region \
     0
            2016-W45
                                     Desktop
                                                         Desktop
                                                                          APAC
     1
            2016-W45
                                     Desktop
                                                         Desktop
                                                                          APAC
     2
            2016-W45
                                     Desktop
                                                         Desktop
                                                                          APAC
```

	aN aN
73683 2017-W48 Mobile Mobile Web N	aN
	aN
	aN
	aN
73687 2017-W48 Mobile Mobile Web N	aN
Country Name Booking Window Group Property Country \	
O South Korea 8-14 days Algeria	
1 South Korea +90 days Andorra	
2 South Korea 46-60 days Andorra	
3 Australia 31-45 days Argentina	
4 Australia 15-30 days Argentina	
73683 US 15-30 days Vietnam	
73684 US 31-45 days Vietnam	
73685 US 46-60 days Vietnam	
73686 US 8-14 days Vietnam	
73687 US +90 days Vietnam	
Net Gross Booking Value USD Net Orders Year	
0 -608.4244 -3 2016	
1 -512.1796 -2 2016	
2 103.4298 1 2016	
3 395.9592 1 2016	
4 373.4194 1 2016	
73683 748.2964 6 2017	
73684 2379.9672 7 2017	
73685 66.7100 1 2017	
73686 591.3000 2 2017	
73687 -69.6500 1 2017	

[73688 rows x 10 columns]

2.0.1 Data Quality Issue

There are **3405** instances of the data where the 'Net Orders' is a negative number. This is assummed to be data quality issue since if a customer cancels all bookings then expect 'Net Orders' to be 0.

This makes up about 4.6% of the data, so I have chosen to **remove** them.

Another option would have been to also consider whither the 'Net Gross Booking Value USD' was positive or negative and postentially take the negative instances to be bookings that were fully cancelled (assuming that the booking were technically cancelled more than once) - in a real life situation I would have discussed this with a more experienced collegue or the person who provided

the data.

```
[]: entire_data = entire_data[entire_data['Net Orders'] >= 0]
[]: (entire_data["Net Gross Booking Value USD"] < 0).sum()</pre>
```

[]: 3083

2.0.2 Data Quality Issue

There are a further 3083 instances where the 'Net Gross Booking Value USD' is strictly negative.

Again, I will assume that this is because bookings have technically been cancelled more than once on the system. With the data provided, I am unable to recover the actual booking value but this could potentially be resolved given the initial number of bookings and the number of bookings cancelled and the values of each of these.

To resolve this, these instances will also be removed. At this point, around 8.8% of the initial data has been removed.

There are also a small number of instances of cancelled bookings with very low, but non-zero 'Net Gross Booking Value USD'. I will assume that this may be due to small fares not being refunded or currency issues and leave these as is. These values are close to zero anyway so are unlikely to skew the analysis much.

```
[]: entire_data = entire_data[entire_data['Net Gross Booking Value USD'] >= 0]

[]: # seperate into desktop and mobile bookings

desktop_data = entire_data[entire_data["Mobile Indicator Name"] == "Desktop"]
    mobile_data = entire_data[entire_data["Mobile Indicator Name"] == "Mobile"]
    mobile_web_data = mobile_data[mobile_data["Platform Type Name"] == "Mobile Web"]
    mobile_app_data = mobile_data[mobile_data["Platform Type Name"] == "Mobile App"]

[]: # with pd.ExcelWriter('separated_data.xlsx') as writer:
    # desktop_data.to_excel(writer, sheet_name='desktop')
    # mobile_data.to_excel(writer, sheet_name='mobile')
    # mobile_data.to_excel(writer, sheet_name='mobile_web')
    # mobile_app_data.to_excel(writer, sheet_name='mobile_app')

[]: # checking there are no missing bookings
```

print(len(desktop_data) + len(mobile_data) == len(entire_data))

print(len(desktop_data) + len(mobile_web_data) + len(mobile_app_data) ==__

True

→len(entire_data))

True

```
[]: print(f"Overall percentage of mobile bookings (including those which were
     print(f"Out of the mobile bookings, percentage made on app: {100 *, }
     →len(mobile app data)/len(mobile data)}%")
    print(f"Out of the mobile bookings, percentage made on web: \{100 *_{\sqcup} \}
     →len(mobile web data)/len(mobile data)}%")
    Overall percentage of mobile bookings (including those which were cancelled):
    52.20982142857143%
    Out of the mobile bookings, percentage made on app: 48.7416274761294%
    Out of the mobile bookings, percentage made on web: 51.2583725238706%
[]: #delete:
     # Will start by just considering the bookings which were not cancelled, and
     → then will conduct some analysis to see whether there are any links between
     → device and amount of cancelled bookings
[]: #delete:
    # desktop_data_fullfilled = desktop_data[desktop_data["Net Orders"] > 0]
    # mobile_data_fullfilled = mobile_data[mobile_data["Net Orders"] > 0]
    # mobile web data fullfilled = mobile web data[mobile web data["Net Orders"] > 1
     → 0]
    # mobile_app_data_fullfilled = mobile_app_data[mobile_app_data["Net Orders"] >__
```

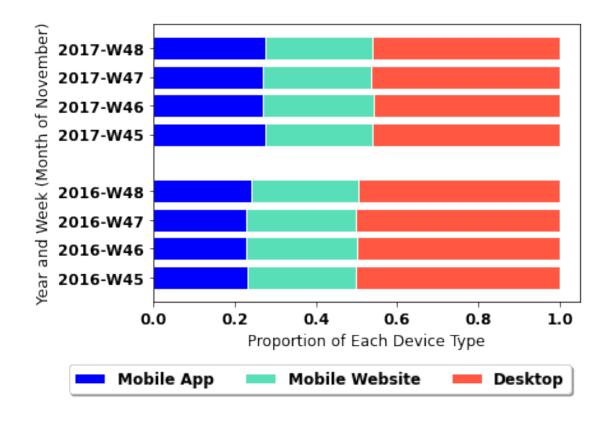
2.1 How did the amount of mobile bookings changed between 2016 and 2017?

```
[]: entire_data.groupby(by=["Week"]).count()
[]:
               Mobile Indicator Name Platform Type Name
                                                           Super Region \
     Week
     2016-W45
                                 7785
                                                      7785
                                                                     5667
     2016-W46
                                 7882
                                                      7882
                                                                     5723
     2016-W47
                                 7633
                                                      7633
                                                                     5508
     2016-W48
                                 7664
                                                      7664
                                                                     5560
     2017-W45
                                 9280
                                                      9280
                                                                     6791
     2017-W46
                                 9200
                                                      9200
                                                                     6741
     2017-W47
                                 8794
                                                      8794
                                                                     6415
     2017-W48
                                 8962
                                                      8962
                                                                     6578
               Country Name
                             Booking Window Group Property Country \
     Week
     2016-W45
                                               7785
                                                                  7785
                        7785
     2016-W46
                        7882
                                               7882
                                                                  7882
     2016-W47
                        7633
                                               7633
                                                                  7633
     2016-W48
                                               7664
                                                                  7664
                        7664
     2017-W45
                                               9280
                        9280
                                                                  9280
```

```
2017-W46
                       9200
                                               9200
                                                                 9200
                                               8794
                                                                 8794
     2017-W47
                       8794
     2017-W48
                       8962
                                               8962
                                                                 8962
               Net Gross Booking Value USD Net Orders Year
     Week
     2016-W45
                                                    7785
                                                          7785
                                       7785
     2016-W46
                                       7882
                                                    7882 7882
                                                    7633 7633
     2016-W47
                                       7633
     2016-W48
                                                    7664 7664
                                       7664
                                                    9280
                                                          9280
     2017-W45
                                       9280
     2017-W46
                                       9200
                                                    9200 9200
     2017-W47
                                       8794
                                                    8794 8794
     2017-W48
                                       8962
                                                    8962 8962
[]: entire_data.groupby(by=["Week"]).count()["Mobile Indicator Name"].sum() ==__
      →len(entire_data)
[]: True
[]: mobile_data.groupby(by=["Week"]).count()
[]:
               Mobile Indicator Name Platform Type Name
                                                            Super Region \
     Week
     2016-W45
                                 3883
                                                      3883
                                                                     2782
     2016-W46
                                 3951
                                                      3951
                                                                     2812
     2016-W47
                                 3812
                                                      3812
                                                                     2715
     2016-W48
                                 3872
                                                      3872
                                                                    2747
     2017-W45
                                 5015
                                                      5015
                                                                     3619
     2017-W46
                                 5001
                                                      5001
                                                                     3627
     2017-W47
                                 4713
                                                                     3396
                                                      4713
     2017-W48
                                 4838
                                                      4838
                                                                     3478
               Country Name
                              Booking Window Group Property Country \
     Week
     2016-W45
                       3883
                                               3883
                                                                 3883
     2016-W46
                       3951
                                               3951
                                                                 3951
     2016-W47
                                               3812
                                                                 3812
                       3812
     2016-W48
                       3872
                                               3872
                                                                 3872
     2017-W45
                       5015
                                               5015
                                                                 5015
     2017-W46
                       5001
                                               5001
                                                                 5001
     2017-W47
                                               4713
                       4713
                                                                 4713
     2017-W48
                       4838
                                               4838
                                                                 4838
               Net Gross Booking Value USD Net Orders Year
     Week
     2016-W45
                                       3883
                                                    3883 3883
```

```
2016-W46
                                      3951
                                                  3951 3951
     2016-W47
                                      3812
                                                  3812 3812
     2016-W48
                                      3872
                                                  3872 3872
     2017-W45
                                      5015
                                                  5015 5015
     2017-W46
                                      5001
                                                  5001 5001
     2017-W47
                                      4713
                                                  4713 4713
     2017-W48
                                      4838
                                                  4838 4838
[]: desktop_proportion = desktop_data.groupby(by=["Week"]).count()["Mobile_\]
     →Indicator Name"] / entire_data.groupby(by=["Week"]).count()["Mobile_
     →Indicator Name"]
     mobile_proportion = mobile_data.groupby(by=["Week"]).count()["Mobile Indicator_
     →Name"] / entire_data.groupby(by=["Week"]).count()["Mobile Indicator Name"]
     mobile_app_proportion = mobile_app_data.groupby(by=["Week"]).count()["Mobile_"]
     →Indicator Name"] / entire_data.groupby(by=["Week"]).count()["Mobile_
     →Indicator Name"]
     mobile web proportion = mobile web data.groupby(by=["Week"]).count()["Mobile_1]
     →Indicator Name"] / entire_data.groupby(by=["Week"]).count()["Mobile_
      →Indicator Name"]
[]: plt.rcParams.update({'font.size': 12})
[]: rc('font', weight='bold')
     bars = np.add(mobile_app_proportion, mobile_web_proportion).tolist()
     labels = ["2016-W45", "2016-W46", "2016-W47", "2016-W48", "2017-W45", |
     \hookrightarrow "2017-W46", "2017-W47", "2017-W48"]
     plt.barh([0,1,2,3,5,6,7,8], mobile_app_proportion, color='#0000FD', label =
     →"Mobile App", edgecolor='white')
     plt.barh([0,1,2,3,5,6,7,8], mobile_web_proportion, color='#58DFB8', left =
     →mobile_app_proportion, label = 'Mobile Website', edgecolor='white')
     plt.barh([0,1,2,3,5,6,7,8], desktop_proportion, color='#FF5741', left = bars,__
     ⇔label = 'Desktop', edgecolor='white')
     plt.legend(loc='upper center', bbox_to_anchor=(0.39, -0.2), fancybox=True,__
     ⇒shadow=True, ncol=3)
     plt.yticks([0,1,2,3,5,6,7,8], labels, fontweight='bold')
     plt.ylabel("Year and Week (Month of November)")
     plt.xlabel("Proportion of Each Device Type")
```

[]: Text(0.5, 0, 'Proportion of Each Device Type')



Conducting Mann-Whitney hypothesis test to deduce whether the proportions of mobile bookings in 2016 and 2017 are likely to come from different distributions.

This test is used since it does not assume a particular underlying ditribution such as normal.

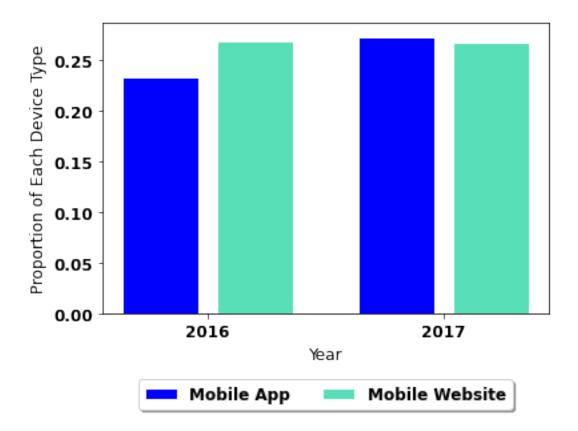
```
[]: mannwhitneyu(mobile_proportion[0:4], mobile_proportion[4:8], alternative="less") # ttest_ind(mobile_proportion[0:4], mobile_proportion[4:8], equal_var=False)
```

[]: MannwhitneyuResult(statistic=0.0, pvalue=0.014285714285)

Significant at $\alpha = 0.05$

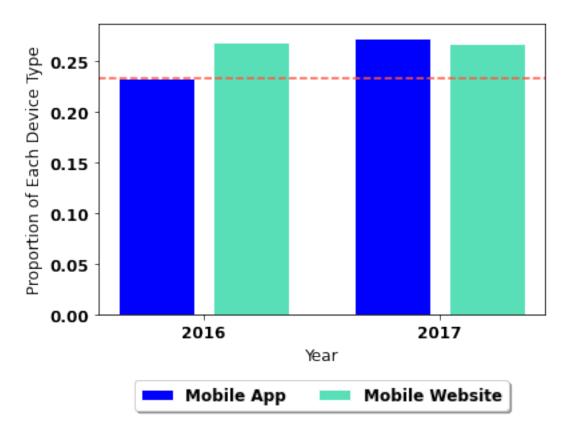
2.2 Is this growth in app or website usage or both?

[]: Text(0.5, 0, 'Year')



```
plt.axhline(mobile_app_proportion[0:4].mean(), color='#FF5741', linestyle='--')
# plt.axhline(mobile_web_proportion[0:4].mean(), color='#FF5741',
\[ \int linestyle='--')
```

[]: <matplotlib.lines.Line2D at 0x7ffd525f03d0>



```
[]: mannwhitneyu(mobile_app_proportion[0:4], mobile_app_proportion[4:8], u

→alternative="less")
```

[]: MannwhitneyuResult(statistic=0.0, pvalue=0.014285714285714285)

```
[]: mannwhitneyu(mobile_web_proportion[0:4], mobile_web_proportion[4:8], u

→alternative="less")
```

[]: MannwhitneyuResult(statistic=11.0, pvalue=0.8285714285714285)

2.3 Where are the users?

```
[]: entire_data.groupby(by=["Super Region"]).count()
```

```
[]:
                    Week Mobile Indicator Name Platform Type Name
                                                                      Country Name \
     Super Region
     APAC
                   21802
                                           21802
                                                                21802
                                                                              21802
    EMEA
                   21616
                                           21616
                                                                21616
                                                                              21616
                    5565
                                            5565
                                                                 5565
                                                                               5565
    LATAM
                   Booking Window Group Property Country \
     Super Region
     APAC
                                                     21802
                                   21802
     EMEA
                                   21616
                                                     21616
     LATAM
                                    5565
                                                      5565
                   Net Gross Booking Value USD Net Orders
                                                               Year
     Super Region
     APAC
                                          21802
                                                      21802
                                                              21802
     EMEA
                                          21616
                                                      21616
                                                              21616
    LATAM
                                           5565
                                                       5565
                                                               5565
[]: entire_data.groupby(by=["Super Region"]).count()["Week"].sum() ==__
      →len(entire_data)
[]: False
     entire_data.groupby(by=["Super Region"]).count()["Week"].sum() -__
      →len(entire_data)
```

2.3.1 Data Quality Issue

[]: -18217

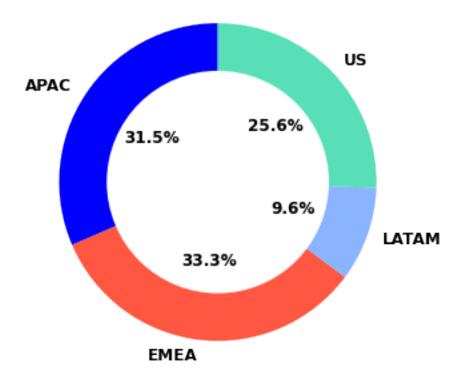
18217 instances do not specify the "Super Region".

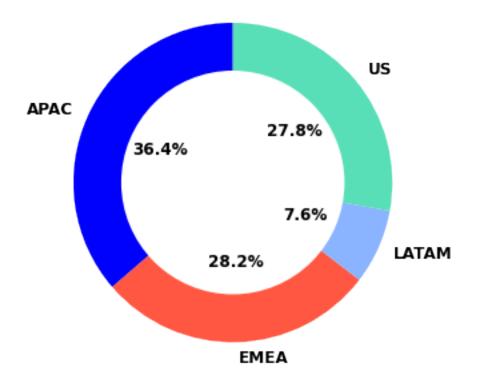
Looking more closely at this shows that this is the case only for bookings made in the US and is true for all bookings made in the US.

This is fixed by adding a specific super region for the US.

```
APAC
                   21802
                                          21802
                                                               21802
                                                                             21802
     EMEA
                   21616
                                          21616
                                                               21616
                                                                             21616
    LATAM
                    5565
                                           5565
                                                                5565
                                                                              5565
    US
                   18217
                                          18217
                                                               18217
                                                                             18217
                   Booking Window Group Property Country \
     Super Region
     APAC
                                  21802
                                                     21802
    EMEA
                                  21616
                                                     21616
    LATAM
                                   5565
                                                      5565
    US
                                  18217
                                                     18217
                   Net Gross Booking Value USD Net Orders
                                                              Year
     Super Region
     APAC
                                         21802
                                                      21802
                                                             21802
     EMEA
                                         21616
                                                      21616
                                                             21616
    LATAM
                                          5565
                                                      5565
                                                              5565
    US
                                         18217
                                                      18217
                                                             18217
[]: desktop data = entire_data[entire_data["Mobile Indicator Name"] == "Desktop"]
     mobile_data = entire_data[entire_data["Mobile Indicator Name"] == "Mobile"]
     mobile_web_data = mobile_data[mobile_data["Platform Type Name"] == "Mobile Web"]
     mobile_app_data = mobile_data[mobile_data["Platform Type Name"] == "Mobile App"]
    Will only present 2017 data for the following...
[]: entire_data_2017 = entire_data[entire_data["Year"] == 2017]
     entire data 2016 = entire data[entire data["Year"] == 2016]
[]: desktop_data_2017 = entire_data_2017[entire_data_2017["Mobile_Indicator_Name"]_
     →== "Desktop"]
     mobile_data_2017 = entire_data_2017[entire_data_2017["Mobile Indicator Name"]
     ⇒== "Mobile"]
     mobile_web_data_2017 = mobile_data_2017[mobile_data_2017["Platform Type Name"]_
     →== "Mobile Web"]
     mobile app data 2017 = mobile data 2017 [mobile data 2017 ["Platform Type Name"]
      →== "Mobile App"]
[]: desktop_data_2016 = entire_data_2016[entire_data_2016["Mobile_Indicator_Name"]__
     →== "Desktop"]
     mobile data 2016 = entire data 2016[entire data 2016["Mobile Indicator Name"]
     ⇒== "Mobile"]
     mobile_web_data_2016 = mobile_data_2016[mobile_data_2016["Platform Type Name"]_
      →== "Mobile Web"]
     mobile_app_data_2016 = mobile_data_2016[mobile_data_2016["Platform Type Name"]
      →== "Mobile App"]
```

```
[]: (len(desktop_data_2017)-len(desktop_data_2016))/len(desktop_data_2016)
[]: 0.07917907548879968
[]: (len(mobile_data_2017)-len(mobile_data_2016))/len(mobile_data_2016)
[]: 0.26092279932981055
    (len(entire_data_2017)-len(entire_data_2016))/len(entire_data_2016)
[]: 0.17026224002066917
    desktop_data_2017.groupby(by=["Super Region"]).count()["Week"]
[]: Super Region
    APAC
             5248
    EMEA
             5553
             1604
    LATAM
    US
             4264
    Name: Week, dtype: int64
[]: labels = ['APAC', 'EMEA', 'LATAM', 'US']
    sizes = desktop_data_2017.groupby(by=["Super Region"]).count()["Week"]
    colors = ['#0000FD','#FF5741','#8AB4FF','#58DFB8']
    plt.pie(sizes, colors = colors, labels=labels, autopct='%1.1f%%', pctdistance=0.
     centre_circle = plt.Circle((0,0),0.70,fc='white')
    fig = plt.gcf()
    fig.gca().add_artist(centre_circle)
    plt.axis('equal')
    plt.tight_layout()
    plt.show()
```

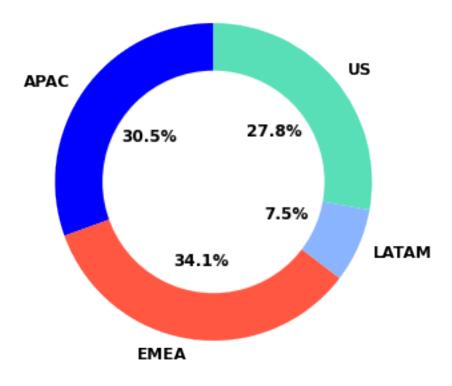




```
[]: labels = ['APAC', 'EMEA', 'LATAM', 'US']
    sizes = mobile_web_data_2017.groupby(by=["Super Region"]).count()["Week"]
    colors = ['#0000FD','#FF5741','#8AB4FF','#58DFB8']
    plt.pie(sizes, colors = colors, labels=labels, autopct='%1.1f%%', pctdistance=0.
    →5,startangle=90)

centre_circle = plt.Circle((0,0),0.70,fc='white')
    fig = plt.gcf()
    fig.gca().add_artist(centre_circle)

plt.axis('equal')
    plt.tight_layout()
    plt.show()
```



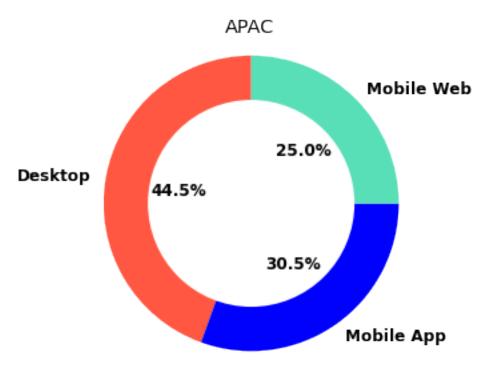
```
→Region"]=="APAC"]
    entire_data_2017_emea = entire_data_2017[entire_data_2017["Super_
     →Region"]=="EMEA"]
    entire_data_2017_latam = entire_data_2017[entire_data_2017["Super_
     →Region"]=="LATAM"]
    entire_data_2017_us = entire_data_2017[entire_data_2017["Super Region"]=="US"]
[]:
[]: entire_data_2017_apac.groupby(by=["Platform Type Name"]).count()["Week"]
[]: Platform Type Name
    Desktop
                  5248
    Mobile App
                  3597
    Mobile Web
                  2952
    Name: Week, dtype: int64
[]: labels = ['Desktop', 'Mobile App', 'Mobile Web']
    sizes = entire_data_2017_apac.groupby(by=["Platform Type Name"]).count()["Week"]
    colors = ['#FF5741','#0000FD','#58DFB8']
    plt.pie(sizes, colors = colors, labels=labels, autopct='%1.1f%%', pctdistance=0.
```

[]: entire_data_2017_apac = entire_data_2017[entire_data_2017["Super_

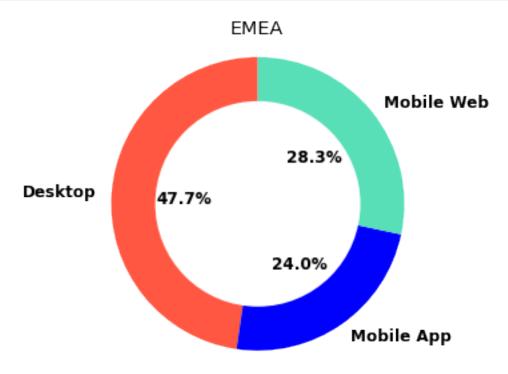
```
plt.title("APAC")

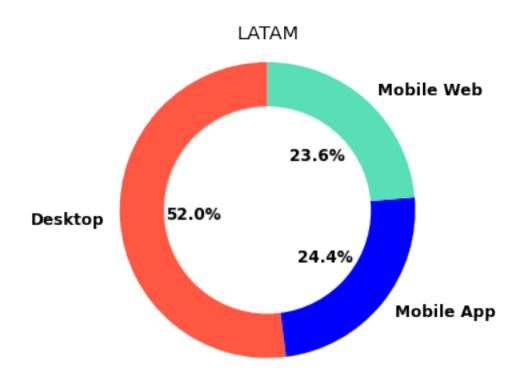
centre_circle = plt.Circle((0,0),0.70,fc='white')
fig = plt.gcf()
fig.gca().add_artist(centre_circle)

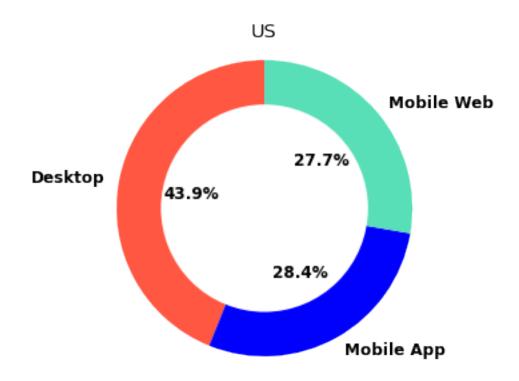
plt.axis('equal')
plt.tight_layout()
plt.show()
# plt.title("APAc")
```



```
plt.tight_layout()
plt.show()
```



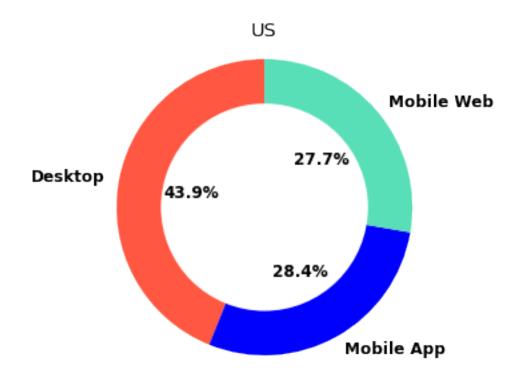


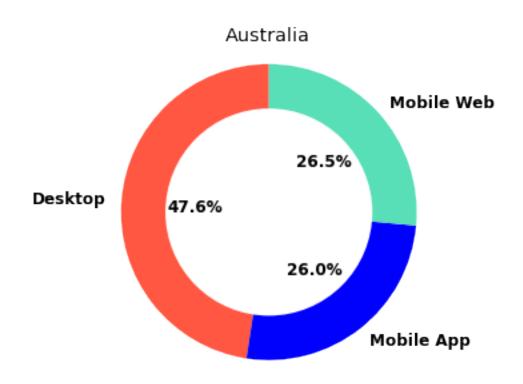


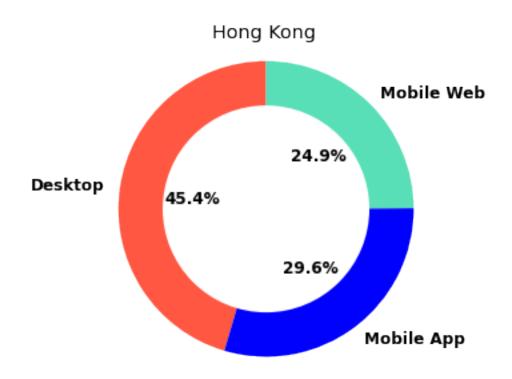
2.4 Any particular countries using particular platforms?

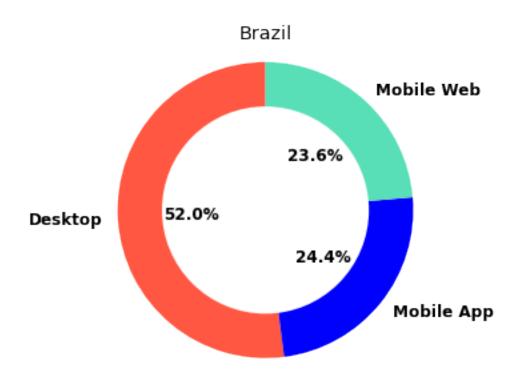
[]:	<pre>entire_data.groupby(by=["Country Name"]).count()</pre>								
[]:		Week	Mobile	Indicato	or Name	Platf	orm Type 1	Name \	
	Country Name								
	Australia	6735			6735		(3735	
	Brazil	5565			5565		ί	5565	
	Hong Kong	6029			6029		(5029	
	Norway	7986			7986		-	7986	
	South Korea	9038			9038		ç	9038	
	US	18217			18217		18	3217	
	United Kingdom	13630			13630		13	3630	
		Super	Region	Booking	Window	Group	Property	Country	\
	Country Name								
	Australia		6735			6735		6735	
	Brazil		5565			5565		5565	
	Hong Kong		6029			6029		6029	
	Norway		7986			7986		7986	
	South Korea		9038			9038		9038	
	US		18217			18217		18217	
	United Kingdom		13630			13630		13630	

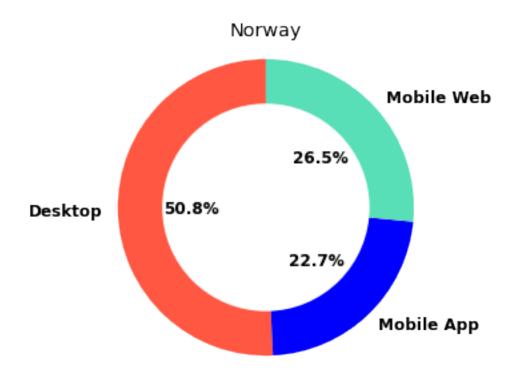
```
Net Gross Booking Value USD Net Orders
                                                               Year
     Country Name
     Australia
                                            6735
                                                        6735
                                                               6735
     Brazil
                                            5565
                                                        5565
                                                               5565
                                                        6029
    Hong Kong
                                            6029
                                                               6029
    Norway
                                            7986
                                                        7986
                                                               7986
    South Korea
                                                        9038
                                            9038
                                                               9038
    US
                                                       18217 18217
                                           18217
    United Kingdom
                                                       13630 13630
                                           13630
[]: entire_data_2017_australia = entire_data_2017[entire_data_2017["Country_
     →Name"]=="Australia"]
     entire_data_2017_brazil = entire_data_2017[entire_data_2017["Country_
     →Name"]=="Brazil"]
     entire_data_2017_hk = entire_data_2017[entire_data_2017["Country Name"] == "Hong_
     →Kong"]
     entire_data_2017_norway = entire_data_2017[entire_data_2017["Country_
     →Name"]=="Norway"]
     entire_data_2017_sk = entire_data_2017[entire_data_2017["Country_Name"]=="South_
     ⊸Korea"]
     entire_data_2017_uk = entire_data_2017[entire_data_2017["Country_
      →Name"]=="United Kingdom"]
[]: labels = ['Desktop', 'Mobile App', 'Mobile Web']
     sizes = entire data 2017 us.groupby(by=["Platform Type Name"]).count()["Week"]
     colors = ['#FF5741','#0000FD','#58DFB8']
     plt.pie(sizes, colors = colors, labels=labels, autopct='%1.1f%%', pctdistance=0.
     →5,startangle=90)
     plt.title("US")
     centre_circle = plt.Circle((0,0),0.70,fc='white')
     fig = plt.gcf()
     fig.gca().add_artist(centre_circle)
     plt.axis('equal')
     plt.tight_layout()
     plt.show()
```

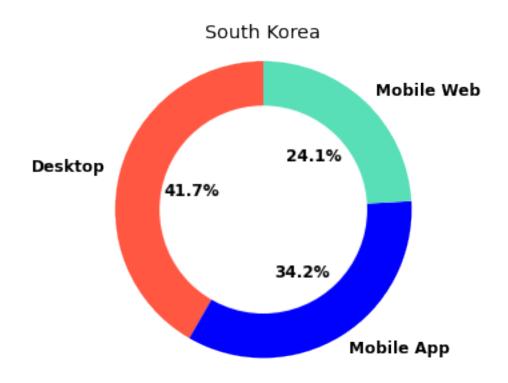


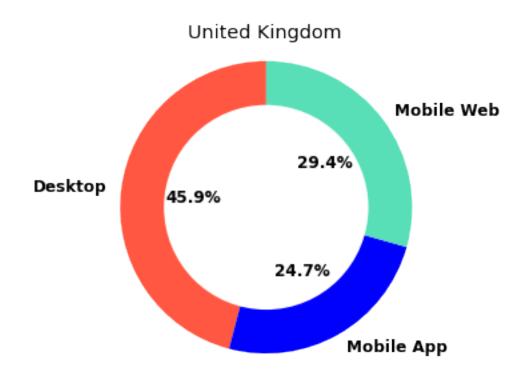












2.5 Significant difference in booking windows? (will use both 2016 and 2017)

```
[]: # checking for na "Booking Window Group" values
entire_data.groupby(by=["Booking Window Group"]).count()["Week"].sum() ==

→len(entire_data)
```

[]: True

```
[]: len(desktop_data) + len(mobile_data) == len(entire_data)
```

[]: True

```
[]: # ignoring "post book"
booking_window_labels = ["0-1 days", "2-3 days", "4-7 days", "8-14 days",

→"15-30 days", "31-45 days", "46-60 days", "61-90 days", "+90 days"]
```

[]: desktop_data.groupby(by=["Booking Window Group"]).count()

[]:		Week	Mobile	${\tt Indicator}$	Name	Platform Typ	e Name	\
	Booking Window Group							
	+90 days	3511			3511		3511	
	0-1 days	3446			3446		3446	
	15-30 days	4098			4098		4098	

```
31-45 days
                                                   3649
                           3649
                                                                        3649
     4-7 days
                           3773
                                                   3773
                                                                        3773
     46-60 days
                           3197
                                                   3197
                                                                        3197
     61-90 days
                           3058
                                                   3058
                                                                        3058
     8-14 days
                           3910
                                                   3910
                                                                        3910
    Post Book
                             15
                                                     15
                                                                          15
                           Super Region Country Name Property Country \
     Booking Window Group
     +90 days
                                    3511
                                                                     3511
                                                  3511
     0-1 days
                                    3446
                                                  3446
                                                                     3446
     15-30 days
                                    4098
                                                  4098
                                                                     4098
     2-3 days
                                    3458
                                                  3458
                                                                     3458
     31-45 days
                                    3649
                                                  3649
                                                                     3649
     4-7 days
                                    3773
                                                  3773
                                                                     3773
     46-60 days
                                    3197
                                                  3197
                                                                     3197
     61-90 days
                                    3058
                                                  3058
                                                                     3058
     8-14 days
                                    3910
                                                  3910
                                                                     3910
     Post Book
                                      15
                                                    15
                                                                       15
                           Net Gross Booking Value USD Net Orders Year
    Booking Window Group
     +90 days
                                                   3511
                                                                3511 3511
     0-1 days
                                                   3446
                                                                3446
                                                                      3446
     15-30 days
                                                   4098
                                                                4098 4098
                                                   3458
     2-3 days
                                                                3458 3458
     31-45 days
                                                   3649
                                                                3649 3649
     4-7 days
                                                   3773
                                                                3773 3773
     46-60 days
                                                   3197
                                                                3197 3197
     61-90 days
                                                   3058
                                                                3058 3058
                                                                3910
                                                                      3910
     8-14 days
                                                   3910
     Post Book
                                                     15
                                                                  15
                                                                        15
[]: desktop_booking_windows = [3446,3458,3773,3910,4098,3649,3197,3058,3511]
[]: sum(desktop_booking_windows) == len(desktop_data) - 15
[]: True
[]:
[]: mobile_data.groupby(by=["Booking Window Group"]).count()
[]:
                           Week Mobile Indicator Name Platform Type Name \
     Booking Window Group
     +90 days
                           3461
                                                   3461
                                                                        3461
```

2-3 days

```
5763
     0-1 days
                           5763
                                                                        5763
     15-30 days
                           4163
                                                   4163
                                                                        4163
     2-3 days
                           4397
                                                   4397
                                                                        4397
     31-45 days
                           3654
                                                   3654
                                                                        3654
     4-7 days
                           4093
                                                   4093
                                                                        4093
     46-60 days
                           2963
                                                   2963
                                                                        2963
     61-90 days
                                                   2785
                                                                        2785
                           2785
     8-14 days
                           3782
                                                   3782
                                                                        3782
    Post Book
                                                     24
                                                                          24
                             24
                           Super Region Country Name Property Country \
     Booking Window Group
     +90 days
                                    3461
                                                  3461
                                                                     3461
     0-1 days
                                    5763
                                                  5763
                                                                     5763
     15-30 days
                                    4163
                                                  4163
                                                                     4163
     2-3 days
                                    4397
                                                  4397
                                                                     4397
     31-45 days
                                    3654
                                                  3654
                                                                     3654
     4-7 days
                                    4093
                                                  4093
                                                                     4093
     46-60 days
                                    2963
                                                  2963
                                                                     2963
     61-90 days
                                    2785
                                                  2785
                                                                     2785
                                    3782
                                                                     3782
     8-14 days
                                                  3782
    Post Book
                                      24
                                                    24
                                                                       24
                           Net Gross Booking Value USD Net Orders Year
    Booking Window Group
     +90 days
                                                   3461
                                                                3461 3461
                                                                5763 5763
     0-1 days
                                                   5763
     15-30 days
                                                                4163 4163
                                                   4163
     2-3 days
                                                   4397
                                                                4397 4397
                                                                3654 3654
     31-45 days
                                                   3654
     4-7 days
                                                                4093 4093
                                                   4093
                                                   2963
                                                                2963 2963
     46-60 days
                                                                2785 2785
     61-90 days
                                                   2785
     8-14 days
                                                   3782
                                                                3782 3782
     Post Book
                                                     24
                                                                  24
                                                                        24
[]: mobile booking windows = [5763,4397,4093,3782,4163,3654,2963,2785,3461]
[]: sum(mobile_booking_windows) == len(mobile_data) - 24
[]: True
[]: rc('font', weight='bold')
     plt.plot(booking_window_labels, desktop_booking_windows, alpha=0.5,_
     →label='Desktop', color='#FF5741', linewidth=3)
     plt.plot(booking_window_labels, mobile_booking_windows, alpha=0.5,_
      →label='Mobile', color='#0000FD', linewidth=3)
```

```
plt.legend()
     plt.xlabel("Booking Window Group")
     plt.ylabel("Number of Bookings Made")
     # plt.gca().yaxis.set_major_formatter(PercentFormatter(1))
     # plt.title("Histogram of Correlation Coefficients of Variance of \n the Heart
     →Rates of Instances in Cohort 1 and Cohort 2")
     plt.xticks(rotation = 45)
[]: ([0, 1, 2, 3, 4, 5, 6, 7, 8],
      [Text(0, 0, ''),
       Text(0, 0, '')])
                                                                     Desktop
             5500
         Number of Bookings Made
                                                                     Mobile
             5000
             4500
             4000
             3500
             3000
```

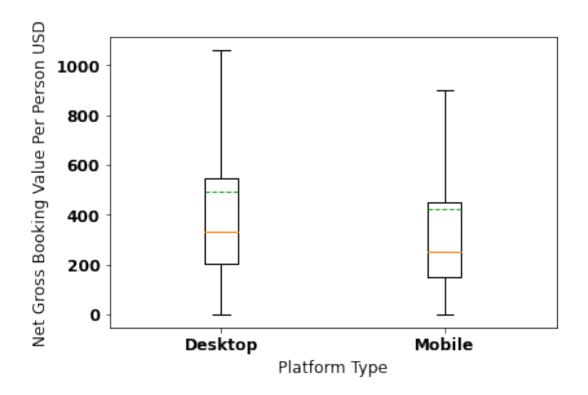
Booking Window Group

```
[]: mannwhitneyu(desktop_booking_windows, mobile_booking_windows)
```

```
[]: MannwhitneyuResult(statistic=29.0, pvalue=0.331387096247615)
[]: sum(desktop_booking_windows)
[]: 32100
[]: sum(mobile_booking_windows)
[]: 35061
        Differences in average booking value?
```

```
First will create a column of "Net Gross Booking Value USD"/"Net Orders" to obtain average price
    paid per traveller:
[]: desktop_data_not_cancelled = desktop_data[desktop_data["Net Orders"]>0]
    mobile_data not_cancelled = mobile_data[mobile_data["Net Orders"]>0]
[]: desktop_data_not_cancelled["Booking Value Per Person"] =__
     →desktop_data_not_cancelled["Net Gross Booking Value USD"]/
      mobile_data_not_cancelled["Booking Value Per Person"] =__
      →mobile_data_not_cancelled["Net Gross Booking Value USD"]/
      →mobile_data_not_cancelled["Net Orders"]
    /var/folders/kc/f1zxp47n4qq72801tc5mdhtw0000gn/T/ipykernel_42742/3449700816.py:1
    : SettingWithCopyWarning:
    A value is trying to be set on a copy of a slice from a DataFrame.
    Try using .loc[row_indexer,col_indexer] = value instead
    See the caveats in the documentation: https://pandas.pydata.org/pandas-
    docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy
      desktop_data_not_cancelled["Booking Value Per Person"] =
    desktop_data_not_cancelled["Net Gross Booking Value
    USD"]/desktop_data_not_cancelled["Net Orders"]
    /var/folders/kc/f1zxp47n4qq72801tc5mdhtw0000gn/T/ipykernel_42742/3449700816.py:2
    : SettingWithCopyWarning:
    A value is trying to be set on a copy of a slice from a DataFrame.
    Try using .loc[row_indexer,col_indexer] = value instead
    See the caveats in the documentation: https://pandas.pydata.org/pandas-
    docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy
      mobile_data_not_cancelled["Booking Value Per Person"] =
    mobile_data_not_cancelled["Net Gross Booking Value
    USD"]/mobile_data_not_cancelled["Net Orders"]
```

[]: Text(0, 0.5, 'Net Gross Booking Value Per Person USD')



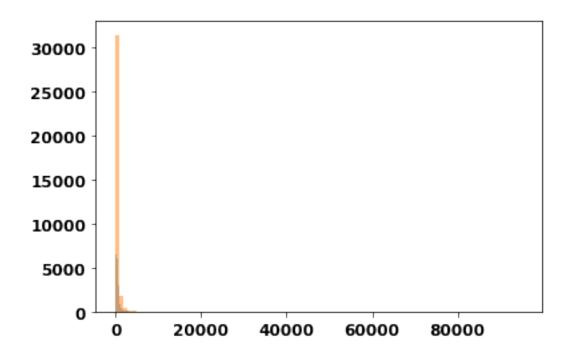
```
[]: plt.hist(desktop_data_not_cancelled["Booking Value Per Person"], bins=100, u alpha=0.5)

plt.hist(mobile_data_not_cancelled["Booking Value Per Person"], bins=100, u alpha=0.5)

[]: (array([3.1389e+04, 1.7550e+03, 3.7200e+02, 1.4400e+02, 5.4000e+01, 3.1000e+01, 1.7000e+01, 7.0000e+00, 9.0000e+00, 8.0000e+00, 3.0000e+00, 3.0000e+00, 3.0000e+00, 0.0000e+00, 0.0000e+00,
```

0.0000e+00, 0.0000e+00, 0.0000e+00, 0.0000e+00, 0.0000e+00, 0.0000e+00, 1.0000e+00, 2.0000e+00, 0.0000e+00, 0.0000e+00, 1.0000e+00, 0.0000e+00, 0.0000e+00, 1.0000e+00, 1.0000e+00, 0.0000e+00, 0.0000e+00, 0.0000e+00, 0.0000e+00,

```
2.0000e+00, 0.0000e+00, 0.0000e+00, 0.0000e+00, 2.0000e+00,
       1.0000e+00, 0.0000e+00, 0.0000e+00, 0.0000e+00, 1.0000e+00,
      2.0000e+00, 0.0000e+00, 0.0000e+00, 1.0000e+00, 0.0000e+00,
       1.0000e+00, 0.0000e+00, 0.0000e+00, 0.0000e+00, 0.0000e+00,
      0.0000e+00, 1.0000e+00, 0.0000e+00, 0.0000e+00, 0.0000e+00,
      0.0000e+00, 0.0000e+00, 0.0000e+00, 2.0000e+00, 0.0000e+00,
      0.0000e+00, 0.0000e+00, 0.0000e+00, 0.0000e+00, 1.0000e+00]),
                       949.800515, 1899.60103, 2849.401545,
array([
           0.
       3799.20206, 4749.002575, 5698.80309, 6648.603605,
       7598.40412 , 8548.204635, 9498.00515 , 10447.805665,
       11397.60618 , 12347.406695, 13297.20721 , 14247.007725,
       15196.80824 , 16146.608755, 17096.40927 , 18046.209785,
       18996.0103 , 19945.810815, 20895.61133 , 21845.411845,
      22795.21236 , 23745.012875, 24694.81339 , 25644.613905,
      26594.41442 , 27544.214935, 28494.01545 , 29443.815965,
      30393.61648 , 31343.416995 , 32293.21751 , 33243.018025 ,
      34192.81854 , 35142.619055, 36092.41957 , 37042.220085,
      37992.0206 , 38941.821115, 39891.62163 , 40841.422145,
      41791.22266 , 42741.023175 , 43690.82369 , 44640.624205 ,
      45590.42472 , 46540.225235 , 47490.02575 , 48439.826265 ,
      49389.62678 , 50339.427295, 51289.22781 , 52239.028325,
      53188.82884 , 54138.629355 , 55088.42987 , 56038.230385 ,
      56988.0309 , 57937.831415, 58887.63193 , 59837.432445,
      60787.23296 , 61737.033475, 62686.83399 , 63636.634505,
      64586.43502 , 65536.235535 , 66486.03605 , 67435.836565 ,
      68385.63708 , 69335.437595, 70285.23811 , 71235.038625,
      72184.83914 , 73134.639655 , 74084.44017 , 75034.240685 ,
      75984.0412 , 76933.841715, 77883.64223 , 78833.442745,
      79783.24326 , 80733.043775, 81682.84429 , 82632.644805,
      83582.44532 , 84532.245835 , 85482.04635 , 86431.846865 ,
      87381.64738 , 88331.447895 , 89281.24841 , 90231.048925 ,
      91180.84944 , 92130.649955, 93080.45047 , 94030.250985,
      94980.0515 ]),
<BarContainer object of 100 artists>)
```



```
[]: ttest_ind(desktop_data_not_cancelled["Booking Value Per Person"], u

→mobile_data_not_cancelled["Booking Value Per Person"], equal_var=False)
```

[]: Ttest_indResult(statistic=9.494603755536438, pvalue=2.298665624263459e-21)

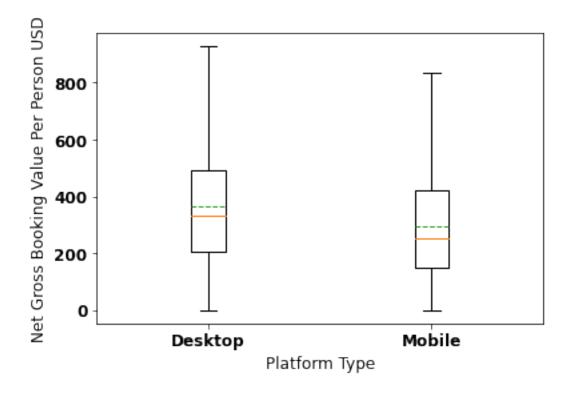
```
[]: print(len(mobile_data_not_cancelled), len(desktop_data_not_cancelled))
```

33816 31075

Now testing without the outliers

```
iqr = q3 - q1
mobile_outliers = []
for i, x in enumerate(mobile_data_not_cancelled_no_outliers):
    if abs(x-mu) > 1.5*iqr:
        mobile_outliers.append(x)
        mobile_data_not_cancelled_no_outliers[i] = mu
```

[]: Text(0, 0.5, 'Net Gross Booking Value Per Person USD')



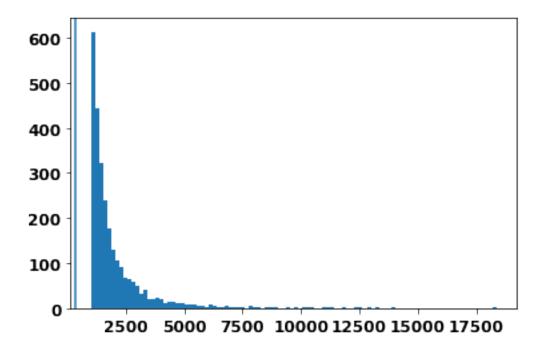
```
[]: ttest_ind(desktop_data_not_cancelled_no_outliers, ___ 

→mobile_data_not_cancelled_no_outliers, equal_var=False)
```

[]: Ttest_indResult(statistic=45.74706962831257, pvalue=0.0)

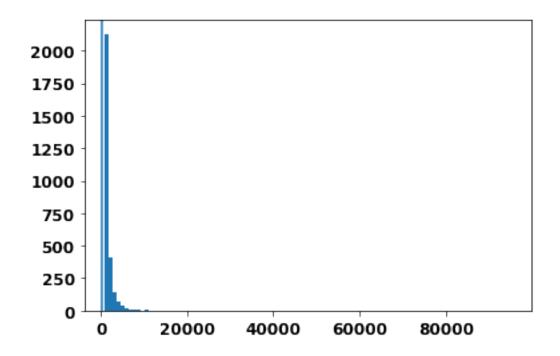
```
[]: plt.hist(desktop_outliers, bins=100)
plt.axvline(np.mean(desktop_data_not_cancelled_no_outliers))
```

[]: <matplotlib.lines.Line2D at 0x7ffd491f9970>



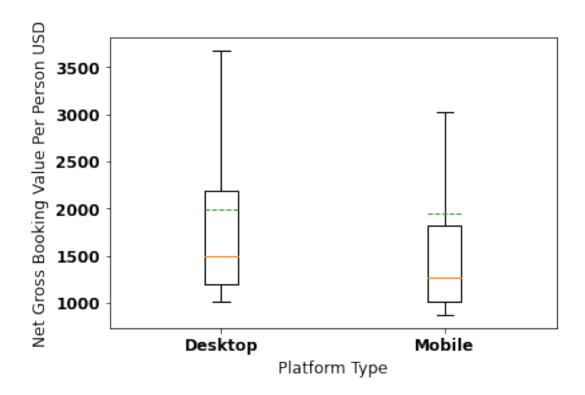
```
[]: plt.hist(mobile_outliers, bins=100) plt.axvline(np.mean(mobile_data_not_cancelled_no_outliers))
```

[]: <matplotlib.lines.Line2D at 0x7ffd42b3b0a0>



```
[]: plt.boxplot([desktop_outliers, mobile_outliers], showfliers=False, u → meanline=True, showmeans=True)
plt.xticks([1, 2], ["Desktop", "Mobile"])
# plt.legend()
# plt.boxplot(mobile_data_not_cancelled["Booking Value Per Person"])
plt.xlabel("Platform Type")
plt.ylabel("Net Gross Booking Value Per Person USD")
```

[]: Text(0, 0.5, 'Net Gross Booking Value Per Person USD')



2.7 Travelling within same country?

2.7.1 Data Quality Issue

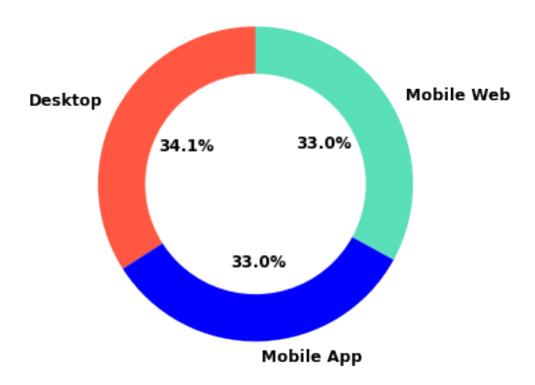
"Property Country" uses United States of America and United Kingdom whereas "Country Name" uses US and UK

```
[]: entire_data.replace(to_replace="United States of America", value="US", □
→inplace=True)
entire_data.replace(to_replace="United Kingdom", value="UK", inplace=True)
```

```
[]: same_country = entire_data[entire_data["Country Name"] == entire_data["Property

→Country"]]
```

```
plt.axis('equal')
plt.tight_layout()
plt.show()
```



[]:	same_country.	groupb	y(by=[<mark>"</mark>	Super Regi	on"]).	count()			
[]:		Week	Mobile	Indicator	Name	Platform	Type Name	Country Name	\
	Super Region								
	APAC	598			598		598	598	
	EMEA	427			427		427	427	
	LATAM	214			214		214	214	
	US	238			238		238	238	
	Super Region	Booki	ng Windo	ow Group l	Proper	ty Country	7 \		
	APAC			598		598	3		
	EMEA			427		427	7		
	LATAM			214		214	<u>l</u>		
	US			238		238	3		
	Super Region	Net G	ross Boo	oking Value	e USD	Net Order	rs Year		

APAC	598	598	598
EMEA	427	427	427
LATAM	214	214	214
US	238	238	238

2.7.2 Differences in net orders? (number of people being booked for)

```
      61232
      1
      1

      62494
      1
      1

      63230
      1
      1
```

[639 rows x 9 columns]

2.7.3 Data Quality Issue

Some anomalous net order values of 10s of thousands

Will remove any instance with a net order size greater than 300

```
[]: desktop_data_net = desktop_data[desktop_data["Net Orders"] < 10]
mobile_data_net = mobile_data[mobile_data["Net Orders"] < 10]

desktop_data_net = desktop_data_net[desktop_data_net["Net Orders"] > 0]
mobile_data_net = mobile_data_net[mobile_data_net["Net Orders"] > 0]
```

```
[]: desktop_data_net.groupby(by=["Net Orders"]).count()["Week"]
```

```
[ ]: Net Orders
     1
          7831
     2
          3684
     3
          2535
     4
          1791
     5
          1306
     6
           1097
     7
           879
            775
     8
     9
            652
     Name: Week, dtype: int64
```

```
plt.ylabel("Number of Bookings Made")

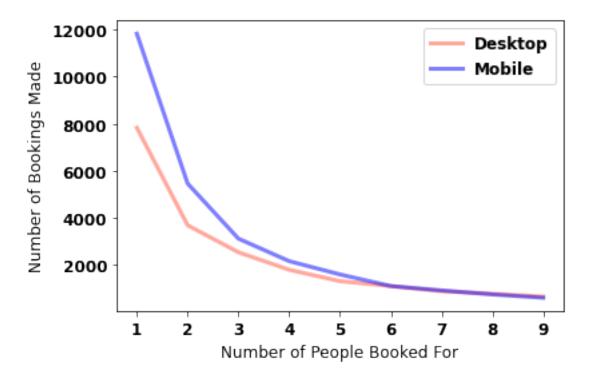
# plt.gca().yaxis.set_major_formatter(PercentFormatter(1))

# plt.title("Histogram of Correlation Coefficients of Variance of \n the Heart

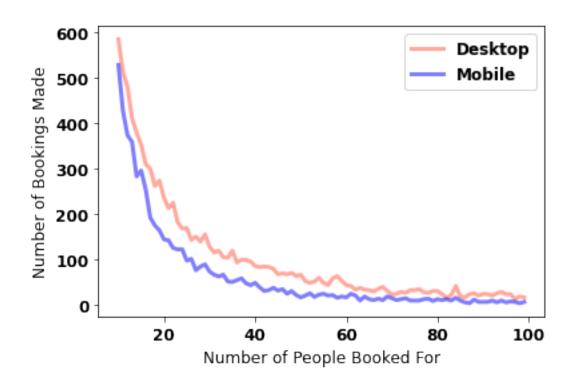
→Rates of Instances in Cohort 1 and Cohort 2")

# plt.xticks(rotation = 45)
```

[]: Text(0, 0.5, 'Number of Bookings Made')



[]: Text(0, 0.5, 'Number of Bookings Made')



```
[]:

[]:
with pd.ExcelWriter('separated_data.xlsx') as writer:
    desktop_data.to_excel(writer, sheet_name='desktop')
    mobile_data.to_excel(writer, sheet_name='mobile')
    mobile_web_data.to_excel(writer, sheet_name='mobile_web')
    mobile_app_data.to_excel(writer, sheet_name='mobile_app')

[]:
```