

Muhammad Labeeb

Python Full Stack Developer | Social Media Manager | Sales | Communications
Website Developer |

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I am a Full Stack Python developer, having created many web Applications, Automation softwares, scripting projects and having experience in social media management, sales, lead generation, my expereicenes in such vast fields allows me to tackle complex problems and projects in an effective and professional manner, I am also extremely puntual, dedicated, hard-working, and a committed person.

Experience

Account Executive

2024-9 - 2025-7

Nexus

Managing and nurturing real estate client relations providing them servies like Virtual Assistance, Customer Service, Social Media Management, Transaction Coordination, Admin Tasks, and Digital Marketing, while delagating technical tasks.

Senior Sales Verifier

2024-7 - 2024-9

Mars BPO 2.0

Closing sales, creating and mantaining clients, and verifying sales, while supervising and training new agents.

Outbound Sales Expert

2024-4 - 2024-5

Bini Telecom

verifying leads, and getting new clients, nurturing relations, and helping aged clients in the US, with thier Final Expense Insurance.

Senior Sales Trainer and Specialist

2023-11 - 2024-3

Outright Marketing

Training new recruits, closing deals, generating leads, I did it all, Everything related to Sales

Virtual Assistant, Lead Generation

2023-2 - 2023-6

ICM Group - Remote

Lead Generation through Organic Content creation, Social Media Management, and SEO.

Business Development Manager

2021-9 - 2023-1

Extreme Commerce

Developing E Commerce Businesses, and Scaling them from zero to 100, managing inventory, selling, shipping, buyers, and making realtions with suppliers, manufacturers.

Skills and Tools

- **Python**, Full Stack Development, Automation, Scripting, Data Manipulation & Analysis
- **Sales**, Outbound & Inbound Sales
- **Account Executive**, Client Relations Management, Customer Service
- **Lead Generation**, Content Creation,
- **Youtube SEO**, Content Creation, Social Media Management

Certifications

- How to Optimize Your Instagram Account
- Small Business Marketing Using Facebook
- System Administration and IT Infrastructure Services
- The Bits and Bytes of Computer Networking
- Foundations of Project Management
- Foundations of Cybersecurity
- Small Business Marketing Using YouTube
- Foundations of User Experience (UX) Design
- Create social media content with Prezi

All dones through coursera.