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2 WORK HISTORY

3 EDUCATION

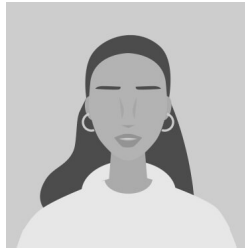
4 SKILLS

5 SUMMARY

6 FINALIZE

What's the best way for employers to contact you?

We suggest including an email and phone number.

**UPLOAD PHOTO**

First Name

Lachhman



Surname

Dass



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**LACHHMAN DASS**

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EDUCATION
June 2016
Diploma Financial Accounting
Oxford Software Institute &
Oxford School of English, New
Delhi, India

PROFESSIONAL SUMMARY
Motivated Sales Associate with 5 years of experience boosting sales and customer loyalty through individualized service. Resourceful expert at learning customer needs, directing to desirable merchandise and upselling to meet sales quotas. Committed to strengthening customer experiences with positivity and professionalism when answering requests and processing sales.

SKILLS
Store opening and closing
Sales expertise
Accurate Money Handling
Store Merchandising
Loss prevention
Product promotions
Guest Services
Point of Sale Systems

WORK HISTORY
May 2016 - Current
Retail Sales Associate, H&M, New Delhi, India
Effectively upsold products by introducing accessories and other add-on items.

With, earning 1,200K in average monthly sales.
Generated brand awareness and positive product impressions to increase sales 22%.
Used consultative sales approach to understand customer needs and recommend relevant offerings.

January 2015 - March 2016
Barista, Starbucks, New Delhi, India
Created over 60 drinks per hour with consistently positive customer satisfaction scores.
Learned every menu preparation and numerous off-label drinks to meet all customer needs.
Upsold baked goods and extra shots with beverages, increasing store sales 1300K per month.



BACK

NEXT: WORK HISTORY