
Experience

DigitalCrafts

Full-Stack Web Developer Student

February 2018 - Current

- ◆ 24 week coding boot camp to learn and enhance my full-stack development skills.
- ◆ Utilizing Object Oriented Programming, Whiteboard techniques, Software Development Lifecycle, GitHub version control, and developing both remotely on a Linux server through Amazon Web Services and locally with VS Code.
- ◆ I have created projects in Linux with Python, PostgreSQL, JavaScript, React and others and have previous experience with Java and computer algorithms.

Recent Projects

Trivia App

trivia.jladdy.org

July 2018

- ◆ Single player trivia game created as an individual project.
- ◆ This app has an Express framework app that calls the Open Trivia Database API and creates a uniquely formatted API that can be called from the client. The client was built with React.js with Redux state management.
- ◆ This is an ongoing project, and I have a number of future features to implement.

Pedipaws

pedipaws.herokuapp.com

May 2018

- ◆ Mock pet grooming business site created as a team project.
- ◆ Site was built with Python using Tornado and Jinja2, HTML5, and CSS3. PostgreSQL was utilized to connect to a database which stores and serves up 'customer' comments and pet grooming services.

Weather App

<https://github.com/laddeyboy/weather-app-expressAPI>

April 2018

- ◆ This application uses the Open Weather Map API to retrieve local weather based on user input.
- ◆ This app was built with Python using Tornado and Jinja2, HTML5, and CSS3.

Snap-on Inc.

National Account Executive

March 2015 - Current

- ◆ Responsible for creating and implementing programs to grow sales for large oil and gas distributors, including internal/external sales resources, marketing programs, and customer interactions.
- ◆ Frequently meet and review business opportunities at all levels of the organization from C-level to field-level to drive new solutions, product opportunities, and drive sales growth.
- ◆ Indirectly manage a team of over 200 Snap-on employees to drive sales revenue.
- ◆ Maintain customer relationships while navigating a turbulent oil and gas economy, which includes reduced sales, accounting challenges and frequent personnel changes.

Area Sales Manager

March 2006 – March 2015

- ◆ Consistently grew and maintained a regional territory of national and regional distributors in excess of \$4 million dollars along the Texas Gulf Coast. Experienced with relationship building, sales forecasting, and order management.
- ◆ I was project manager on a number of large projects. I investigated, advised, and provided solutions to customer challenges through existing and custom technologies.
- ◆ Created multiple standard operating procedures for both internal and external personnel including co-authoring Hand Tool Safety and Power Tool Safety programs.
- ◆ Comfortable presenting and speaking in front of large groups and conducted Train the Trainer classes for over 200 internal team members during Snap-on's 2012 national sales meeting.

Education

DigitalCrafts – Houston, TX

Full Stack Web Development Program

Aug 2018

Villanova University – Online

Achievement in Lean Six Sigma Certificate

May 2016

University of Texas – Austin, TX

Bachelor of Arts – Computer Science

Dec 2002

Skills/Proficiencies

Back end/Server side

Python | Tornado | Jinja2 | Node.js | Express | Java

Front end/Client side

JavaScript | React.js | jQuery | HTML5 | CSS3

Database/Organization

PostgreSQL | Redux

Other

GitHub | VS Code | Linux | MS Office | AWS

Awards

Snap-on Solutioneer (Performance) Ring Winner – 2007, 2010, 2011, 2012, 2014, 2017
Snap-on Sales Growth All-Star – 2012

Affiliations

ISA-Emerging Leaders
Young Professionals in Energy – Houston, TX