281.628.5315
Joshua.j.ladwig@gmail.com

Josh Ladwig
Houston, TX

linkedin.com/in/joshladwig
github.com/laddeyboy

Experience

EOG Resources

Software Engineer   November 2018 - Current

- Utilizing React, Redux and RESTful APIs, I create responsive desktop and mobile apps that visualize large data sets on maps. These data sets are used to design, build and maintain oil and gas operations across the U.S.
- These apps are automated through Jenkins and deployed using Docker containers.

DigitalCrafts

Full-Stack Web Developer Student   February 2018 – August 2018

- Utilizing Object Oriented Programming, Whiteboard techniques, Software Development Lifecycle, GitHub version control, and developing both remotely on a Linux server through Amazon Web Services and locally with VS Code.
- I created projects in Linux with Python, PostgreSQL, JavaScript, React and others and have previous experience with Java and computer algorithms.

Projects

Pedipaws   pedipaws.herokuapp.com   May 2018

- Mock pet grooming business site created as a team project.
- Site was built with Python using Tornado and Jinja2, HTML5, and CSS3. PostgreSQL was utilized to connect to a database which stores and serves up 'customer' comments and pet grooming services.

Snap-on Inc.

National Account Executive   March 2015 – November 2018

- Responsible for creating and implementing programs to grow sales for large oil and gas distributors, including internal/external sales resources, marketing programs, and customer interactions.
- Frequently meet and review business opportunities at all levels of the organization from C-level to field-level to drive new solutions, product opportunities, and drive sales growth.
- Maintained customer relationships while navigating a turbulent oil and gas economy, which includes reduced sales, accounting challenges and frequent personnel changes.

Area Sales Manager   March 2006 – March 2015

- Consistently grew and maintained a regional territory of national and regional distributors in excess of $4 million dollars along the Texas Gulf Coast. Experienced with relationship building, sales forecasting, and order management.
- I was project manager on a number of large projects. I investigated, advised, and provided solutions to customer challenges through existing and custom technologies.
- Created multiple standard operating procedures for both internal and external personnel including co-authoring Hand Tool Safety and Power Tool Safety programs.
- Comfortable presenting and speaking in front of large groups and conducted Train the Trainer classes for over 200 internal team members during Snap-on's 2012 national sales meeting.

Education

DigitalCrafts – Houston, TX	Full Stack Web Development Program	Aug 2018
Villanova University – Online	Achievement in Lean Six Sigma Certificate	May 2016
University of Texas – Austin, TX	*Bachelor of Arts – Computer Science*	Dec 2002

Skills/Proficiencies

Back end/Server side	Python | Node.js | Express | Java
Front end/Client side	JavaScript | React.js | Redux-Saga | HTML5 | CSS3
Database/Organization	PostgreSQL | Redux
Other	GitHub | VS Code | Linux | MS Office | AWS

Awards

Snap-on Solutioneer (Performance) Ring Winner – 2007, 2010, 2011, 2012, 2014, 2017

Snap-on Sales Growth All-Star – 2012