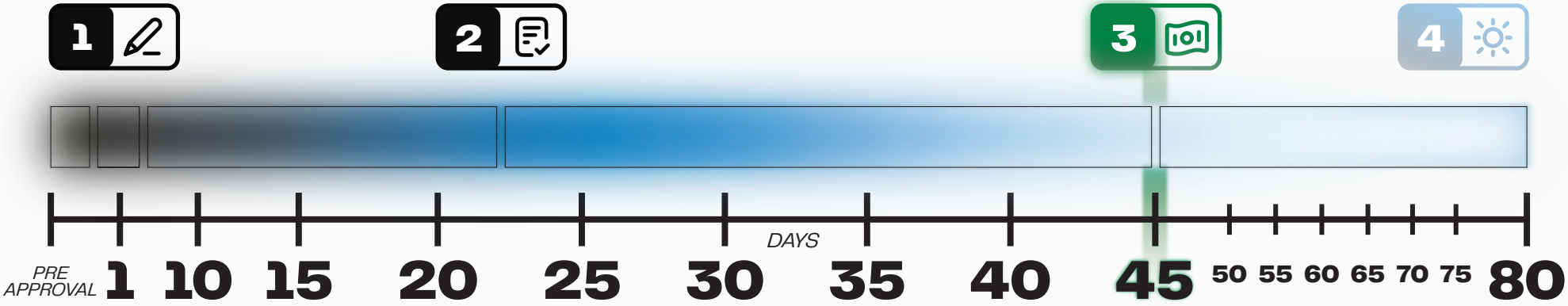
45 DAYS TO PAY TIMELINE



1 AVEYO APPROVED

PERFECT PACKET
NTP APPROVED
SCOPE OF WORK APPROVED
45 DAY TO PAY TIMER STARTS

2 APPROVALS

PERMIT/UTILITY
AHJ/UTILITY REVIEW
APPLICATIONS APPROVED

3 CONSTRUCTION

PRE-INSTALL REVIEW
INSTALL APPOINTMENT
INSTALL COMPLETE
FUNDING SUBMISSION
MONEY RECIEVED
INSPECTION
M2 COMMISSION PAID

4 FINAL STAGE

PTO
ENERGIZE

45 DAYS TO PAY INFO

* PERFECT PACKET

Full/Clear submission of current utility bill | Homeowner's Insurance (if required) | Sales Intake form | Welcome Call (Virtual form or Call in)

NTP FROM LENDER

SCOPE OF WORK APPROVAL

- After Site Survey is completed the project is submitted for CAD design and engineering (if required)
- Final Design is used to determine production match with original proposal If production and design match, project is sent to prepare Scope of Work
- If production and design don't match and a change order is required, customer signatures are required before the scope of work can be generated
- Scope of work (SOW) that details the price of the project including any additional costs required to install system per code and utility requirements is prepared and sent to the Sales Representative for approval. The scope of work will also indicate if the project qualifies for the Aveyo 45 day pay guarantee
- Once the SOW is approved by the sales representative, an informational SOW is sent to the customer with a snapshot of the final design layout.

AVEYO APPROVED

DAY 1– LIFE CYCLE FOR 45 DAY M2 PAYMENT GUARANTEE STARTS!

- Scope of Work approval starts the life cycle of the project
- The project is submitted to the appropriate jurisdiction, utility company and HOA for approvals. This generally takes 16–21 calendar days
- The project installation date is booked and sent to the customer for confirmation. Sales representative is also notified that the request to confirm the installation date has been initiated. This date is projected to be between 21–25 days from approvals submission date.
- Approvals from the AHJ/Utility/HOA submissions are received and logged into the CRM.
- Installation commences and is recorded for completion. This also triggers the project for funding submission.
- Funding is expected to be received between day 30–40 of project life cycle. Sales commissions are then calculated and dispersed by day 45.

FACTORS THAT DISQUALIFY A PROJECT FROM BEING ELIGIBLE FOR 45 DAY GUARANTEE:

- Roof replacement or significant repairs
- Structural upgrades
- Main Panel upgrades
- Customer availability for requested installation dates
- Unapproved AHJ/Utility
- Unapproved Finance Company

Funding is expected to be received between day 30–40 of project life cycle.