

# RBasics 2

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List elements can be any data type and any dimensions Each element can be given a name

Arrays - are n-dimensional data structures

## Heterogeneous structure

List are one- dimension data is not one time only

```
my_list <- c(6, TRUE, "hello")
str(my_list)
```

```
## chr [1:3] "6" "TRUE" "hello"
```

```
my_list <- list(6, TRUE, "hello")
str(my_list)
```

```
## List of 3
## $ : num 6
## $ : logi TRUE
## $ : chr "hello"
```

vector- homogeneous sa data structure nga type

Data is read into the matrix down the columns, starting left and moving right.

Named list elements can be accessed by using \$

```
new_list <- list(
  scalar = c("Hello", "Goodbye"),
  matrix = matrix(1:4, nrow=2, ncol=2)
)
str(new_list)
```

```
## List of 2
## $ scalar: chr [1:2] "Hello" "Goodbye"
## $ matrix: int [1:2, 1:2] 1 2 3 4
```

```
new_list$matrix
```

```
##      [,1] [,2]
## [1,]    1    3
## [2,]    2    4
```

Data frames most used data structure, named list of vectors of the same length with each vector as a column similar to database table, google sheet, excel  
two vectors of different types but same length

```
names <- c("John", "Ayesha")
ages <- c(31, 24)
(df <- data.frame(names, ages)) #create dataframe
```

```
##      names ages
## 1    John   31
## 2  Ayesha   24
```

```
str(df) #get two types of columns
```

```
## 'data.frame':    2 obs. of  2 variables:
## $ names: chr  "John" "Ayesha"
## $ ages : num  31 24
```

```
dim(df) #get dimensions
```

```
## [1] 2 2
```

```
names <- c("John", "Ayesha")
ages <- c(31, 24)
(df <- data.frame(names, ages))
```

```
##      names ages
## 1    John   31
## 2  Ayesha   24
```

```
str(df)
```

```
## 'data.frame':    2 obs. of  2 variables:
## $ names: chr  "John" "Ayesha"
## $ ages : num  31 24
```

```
dim(df)
```

```
## [1] 2 2
```

dataframe most commonly used by data analyst

to work with data in R, usually need to pull it in from an outside source into a dataframe

## R data sets

r facilitates numerous ways of importing, databases

The read.csv() function can accept a URL address of the file if it is online

```
# url of dataset
url <- "https://raw.githubusercontent.com/msuiitdmsgabriel/datasets-regression/main/salespeople.csv"
# load the data set and store it as a dataframe called salespeople
salespeople <- read.csv(url)
View(salespeople)
```

read downloaded file

```
read.csv("salespeople.csv") salespeople_local <- read.csv("salespeople.csv")
```

we can view dimensions, and if it is too big to display, we can use the head() function to display just the first few rows

```
dim(salespeople)
```

```
## [1] 351 4
```

```
# hundreds of rows, so view first few
head(salespeople)
```

```
## promoted sales customer_rate performance
## 1      0    594          3.94            2
## 2      0    446          4.06            3
## 3      1    674          3.83            4
## 4      0    525          3.62            2
## 5      1    657          4.40            3
## 6      1    918          4.54            2
```

view a specific view by using \$ sign and use

```
salespeople$sales
```

```
## [1] 594 446 674 525 657 918 318 364 342 387 527 716 557 450 344 372 258 338
## [19] 410 937 702 469 535 342 819 736 330 274 341 717 478 487 239 825 400 728
## [37] 773 425 943 510 389 270 945 497 329 389 475 383 432 619 578 411 445 440
## [55] 359 419 840 393 754 441 803 444 753 688 431 511 464 473 532 280 342 320
## [73] 531 373 547 611 825 431 401 517 803 586 444 693 659 416 423 756 245 419
## [91] 757 617 909 516 317 425 528 416 645 390 393 394 387 450 487 607 369 489
## [109] 324 417 694 651 395 442 422 404 381 501 944 753 591 735 538 451 477 436
## [127] 738 902 464 944 285 453 382 414 335 935 203 348 800 436 360 674 425 901
## [145] 453 350 362 486 471 459 506 262 825 291 464 802 818 736 364 308 862 349
## [163] 375 423 938 456 517 373 898 777 470 545 699 697 300 677 497 669 596 492
## [181] 346 590 592 780 432 418 662 678 716 330 414 416 403 362 284 363 655 597
## [199] 794 818 409 681 606 489 475 590 396 420 857 371 421 828 594 533 462 392
## [217] 475 752 659 650 496 211 898 388 383 455 319 756 377 940 757 469 394 484
## [235] 491 547 519 739 479 943 742 357 432 584 595 401 460 753 466 362 361 338
## [253] 882 293 922 793 787 400 516 295 307 151 441 406 270 680 662 347 453 309
```

```
## [271] 592 540 886 420 718 284 323 513 841 362 842 321 516 428 383 521 358 489
## [289] 252 720 610 871 594 522 379 454 450 317 835 297 516 355 858 305 410 707
## [307] 798 265 576 448 590 456 930 412 286 440 546 385 544 505 732 506 394 674
## [325] 458 251 429 348 789 795 509 754 580 289 390 787 241 522 412 359 489 940
## [343] 592 796 653 459 586 401 500 373 NA
```

```
salespeople$sales[6]
```

```
## [1] 918
```

use [row, column] index to get a specific entry in the dataframe

```
salespeople[34,4]
```

```
salespeople[34,4] #access specific row and column
```

```
## [1] 3
```

```
salespeople[34,] #access the whole row
```

```
## promoted sales customer_rate performance
## 34      1    825           3.32           3
```

```
salespeople[,4] #access the whole column
```

```
## [1] 2 3 4 2 3 2 3 1 3 3 3 3 2 3 2 3 1 4 2 2 4 2 2 1 2
## [26] 4 2 1 2 2 2 1 4 3 2 3 3 1 4 3 4 2 4 3 3 4 3 2 3 3
## [51] 4 4 3 2 1 3 4 1 3 2 3 2 4 2 4 2 3 2 1 2 2 3 4 2 1
## [76] 4 2 3 2 3 3 1 4 3 1 3 3 4 2 2 3 1 3 1 1 3 2 1 2 4
## [101] 1 2 3 3 3 4 1 2 3 1 2 4 2 1 3 3 4 4 2 3 4 4 3 2 3
## [126] 2 3 4 1 4 3 2 2 2 3 3 2 3 2 3 1 3 3 3 2 3 2 1 2 3
## [151] 3 2 3 2 3 2 3 3 3 1 4 4 2 3 3 1 2 1 4 3 3 4 4 3 2
## [176] 3 1 4 2 3 2 2 3 4 2 2 4 3 3 1 1 2 1 3 3 1 3 3 3 1
## [201] 1 1 3 2 3 3 2 2 2 2 2 3 4 1 2 2 3 3 2 2 2 3 1 3 1 2
## [226] 3 4 3 3 3 3 3 1 2 4 2 4 3 2 4 2 1 3 2 2 3 2 2 2 2
## [251] 2 3 3 2 1 2 3 2 4 2 1 2 2 1 2 4 2 3 1 1 2 4 3 4 4
## [276] 2 3 3 4 1 3 1 3 4 3 1 2 3 2 3 4 2 3 2 3 2 2 2 1 4
## [301] 3 2 3 3 3 1 3 2 3 1 3 3 4 2 1 1 1 3 1 1 2 3 4 2 4
## [326] 2 1 3 3 1 3 4 1 3 3 1 2 2 2 2 3 4 4 3 3 3 2 3 2 1
## [351] NA
```

look at datatypes using str

```
str(salespeople)
```

```
## 'data.frame': 351 obs. of 4 variables:
## $ promoted : int 0 0 1 0 1 1 0 0 0 0 ...
## $ sales : int 594 446 674 525 657 918 318 364 342 387 ...
## $ customer_rate: num 3.94 4.06 3.83 3.62 4.4 4.54 3.09 4.89 3.74 3 ...
## $ performance : int 2 3 4 2 3 2 3 1 3 3 ...
```

see statistical summary of each column by using `summary()`, which tells us various statistics depending on the type of the column

```
summary(salespeople)
```

```
##      promoted      sales      customer_rate      performance
##  Min.   :0.0000   Min.   :151.0   Min.    :1.000   Min.    :1.0
##  1st Qu.:0.0000   1st Qu.:389.2   1st Qu.:3.000   1st Qu.:2.0
##  Median :0.0000   Median :475.0   Median :3.620   Median :3.0
##  Mean   :0.3219   Mean   :527.0   Mean   :3.608   Mean   :2.5
##  3rd Qu.:1.0000   3rd Qu.:667.2   3rd Qu.:4.290   3rd Qu.:3.0
##  Max.   :1.0000   Max.   :945.0   Max.   :5.000   Max.   :4.0
##                      NA's      :1      NA's      :1      NA's      :1
```

note that there are missing data in this dataframe(NA)

missing data denoted as NA

function `is.na()` look at all values in a vector or dataframe and return TRUE, False

by adding `sum()` function, counts NA as 1

counts how many missing data in dataframe

```
is.na(salespeople$sales)
```

```
##      [1] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##     [13] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##     [25] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##     [37] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##     [49] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##     [61] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##     [73] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##     [85] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##     [97] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [109] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [121] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [133] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [145] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [157] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [169] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [181] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [193] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [205] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [217] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [229] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [241] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [253] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [265] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [277] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [289] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [301] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [313] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [325] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [337] FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE FALSE
##    [349] FALSE FALSE  TRUE
```

```
is.na(salespeople)
```

```
##      promoted sales customer_rate performance
## [1,]    FALSE FALSE          FALSE         FALSE
## [2,]    FALSE FALSE          FALSE         FALSE
## [3,]    FALSE FALSE          FALSE         FALSE
## [4,]    FALSE FALSE          FALSE         FALSE
## [5,]    FALSE FALSE          FALSE         FALSE
## [6,]    FALSE FALSE          FALSE         FALSE
## [7,]    FALSE FALSE          FALSE         FALSE
## [8,]    FALSE FALSE          FALSE         FALSE
## [9,]    FALSE FALSE          FALSE         FALSE
## [10,]   FALSE FALSE          FALSE         FALSE
## [11,]   FALSE FALSE          FALSE         FALSE
## [12,]   FALSE FALSE          FALSE         FALSE
## [13,]   FALSE FALSE          FALSE         FALSE
## [14,]   FALSE FALSE          FALSE         FALSE
## [15,]   FALSE FALSE          FALSE         FALSE
## [16,]   FALSE FALSE          FALSE         FALSE
## [17,]   FALSE FALSE          FALSE         FALSE
## [18,]   FALSE FALSE          FALSE         FALSE
## [19,]   FALSE FALSE          FALSE         FALSE
## [20,]   FALSE FALSE          FALSE         FALSE
## [21,]   FALSE FALSE          FALSE         FALSE
## [22,]   FALSE FALSE          FALSE         FALSE
## [23,]   FALSE FALSE          FALSE         FALSE
## [24,]   FALSE FALSE          FALSE         FALSE
## [25,]   FALSE FALSE          FALSE         FALSE
## [26,]   FALSE FALSE          FALSE         FALSE
## [27,]   FALSE FALSE          FALSE         FALSE
## [28,]   FALSE FALSE          FALSE         FALSE
## [29,]   FALSE FALSE          FALSE         FALSE
## [30,]   FALSE FALSE          FALSE         FALSE
## [31,]   FALSE FALSE          FALSE         FALSE
## [32,]   FALSE FALSE          FALSE         FALSE
## [33,]   FALSE FALSE          FALSE         FALSE
## [34,]   FALSE FALSE          FALSE         FALSE
## [35,]   FALSE FALSE          FALSE         FALSE
## [36,]   FALSE FALSE          FALSE         FALSE
## [37,]   FALSE FALSE          FALSE         FALSE
## [38,]   FALSE FALSE          FALSE         FALSE
## [39,]   FALSE FALSE          FALSE         FALSE
## [40,]   FALSE FALSE          FALSE         FALSE
## [41,]   FALSE FALSE          FALSE         FALSE
## [42,]   FALSE FALSE          FALSE         FALSE
## [43,]   FALSE FALSE          FALSE         FALSE
## [44,]   FALSE FALSE          FALSE         FALSE
## [45,]   FALSE FALSE          FALSE         FALSE
## [46,]   FALSE FALSE          FALSE         FALSE
## [47,]   FALSE FALSE          FALSE         FALSE
## [48,]   FALSE FALSE          FALSE         FALSE
## [49,]   FALSE FALSE          FALSE         FALSE
## [50,]   FALSE FALSE          FALSE         FALSE
```

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| ## | [53,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [54,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [55,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [56,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [57,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [58,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [59,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [60,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [61,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [62,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [63,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [64,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [65,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [66,]  | FALSE | FALSE | FALSE | FALSE |
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| ## | [92,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [93,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [94,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [95,]  | FALSE | FALSE | FALSE | FALSE |
| ## | [96,]  | FALSE | FALSE | FALSE | FALSE |
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| ## | [104,] | FALSE | FALSE | FALSE | FALSE |

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| ## [282,] | FALSE FALSE | FALSE | FALSE |
| ## [283,] | FALSE FALSE | FALSE | FALSE |
| ## [284,] | FALSE FALSE | FALSE | FALSE |
| ## [285,] | FALSE FALSE | FALSE | FALSE |
| ## [286,] | FALSE FALSE | FALSE | FALSE |
| ## [287,] | FALSE FALSE | FALSE | FALSE |
| ## [288,] | FALSE FALSE | FALSE | FALSE |
| ## [289,] | FALSE FALSE | FALSE | FALSE |
| ## [290,] | FALSE FALSE | FALSE | FALSE |
| ## [291,] | FALSE FALSE | FALSE | FALSE |
| ## [292,] | FALSE FALSE | FALSE | FALSE |
| ## [293,] | FALSE FALSE | FALSE | FALSE |
| ## [294,] | FALSE FALSE | FALSE | FALSE |
| ## [295,] | FALSE FALSE | FALSE | FALSE |
| ## [296,] | FALSE FALSE | FALSE | FALSE |
| ## [297,] | FALSE FALSE | FALSE | FALSE |
| ## [298,] | FALSE FALSE | FALSE | FALSE |
| ## [299,] | FALSE FALSE | FALSE | FALSE |
| ## [300,] | FALSE FALSE | FALSE | FALSE |
| ## [301,] | FALSE FALSE | FALSE | FALSE |
| ## [302,] | FALSE FALSE | FALSE | FALSE |
| ## [303,] | FALSE FALSE | FALSE | FALSE |
| ## [304,] | FALSE FALSE | FALSE | FALSE |
| ## [305,] | FALSE FALSE | FALSE | FALSE |
| ## [306,] | FALSE FALSE | FALSE | FALSE |
| ## [307,] | FALSE FALSE | FALSE | FALSE |
| ## [308,] | FALSE FALSE | FALSE | FALSE |
| ## [309,] | FALSE FALSE | FALSE | FALSE |
| ## [310,] | FALSE FALSE | FALSE | FALSE |
| ## [311,] | FALSE FALSE | FALSE | FALSE |
| ## [312,] | FALSE FALSE | FALSE | FALSE |
| ## [313,] | FALSE FALSE | FALSE | FALSE |
| ## [314,] | FALSE FALSE | FALSE | FALSE |
| ## [315,] | FALSE FALSE | FALSE | FALSE |
| ## [316,] | FALSE FALSE | FALSE | FALSE |
| ## [317,] | FALSE FALSE | FALSE | FALSE |
| ## [318,] | FALSE FALSE | FALSE | FALSE |
| ## [319,] | FALSE FALSE | FALSE | FALSE |
| ## [320,] | FALSE FALSE | FALSE | FALSE |

```
## [321,] FALSE FALSE FALSE FALSE
## [322,] FALSE FALSE FALSE FALSE
## [323,] FALSE FALSE FALSE FALSE
## [324,] FALSE FALSE FALSE FALSE
## [325,] FALSE FALSE FALSE FALSE
## [326,] FALSE FALSE FALSE FALSE
## [327,] FALSE FALSE FALSE FALSE
## [328,] FALSE FALSE FALSE FALSE
## [329,] FALSE FALSE FALSE FALSE
## [330,] FALSE FALSE FALSE FALSE
## [331,] FALSE FALSE FALSE FALSE
## [332,] FALSE FALSE FALSE FALSE
## [333,] FALSE FALSE FALSE FALSE
## [334,] FALSE FALSE FALSE FALSE
## [335,] FALSE FALSE FALSE FALSE
## [336,] FALSE FALSE FALSE FALSE
## [337,] FALSE FALSE FALSE FALSE
## [338,] FALSE FALSE FALSE FALSE
## [339,] FALSE FALSE FALSE FALSE
## [340,] FALSE FALSE FALSE FALSE
## [341,] FALSE FALSE FALSE FALSE
## [342,] FALSE FALSE FALSE FALSE
## [343,] FALSE FALSE FALSE FALSE
## [344,] FALSE FALSE FALSE FALSE
## [345,] FALSE FALSE FALSE FALSE
## [346,] FALSE FALSE FALSE FALSE
## [347,] FALSE FALSE FALSE FALSE
## [348,] FALSE FALSE FALSE FALSE
## [349,] FALSE FALSE FALSE FALSE
## [350,] FALSE FALSE FALSE FALSE
## [351,] FALSE TRUE TRUE TRUE
```

```
sum(is.na(salespeople))
```

```
## [1] 3
```

complete.cases identify rows without NAs

```
salespeople <- salespeople[complete.cases(salespeople),] #override the content of the first object with
complete.cases(salespeople)
```

```
## [1] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [16] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [31] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [46] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [61] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [76] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [91] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [106] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [121] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [136] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [151] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
```

```
## [166] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [181] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [196] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [211] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [226] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [241] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [256] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [271] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [286] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [301] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [316] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [331] TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE
## [346] TRUE TRUE TRUE TRUE TRUE
```

```
sum(is.na(salespeople)) #confirm no NAs
```

```
## [1] 0
```

```
salespeople[complete.cases(salespeople),] #only the complete cases
```

```
##      promoted sales customer_rate performance
## 1           0   594           3.94           2
## 2           0   446           4.06           3
## 3           1   674           3.83           4
## 4           0   525           3.62           2
## 5           1   657           4.40           3
## 6           1   918           4.54           2
## 7           0   318           3.09           3
## 8           0   364           4.89           1
## 9           0   342           3.74           3
## 10          0   387           3.00           3
## 11          0   527           2.43           3
## 12          1   716           3.16           3
## 13          0   557           3.51           2
## 14          0   450           3.21           3
## 15          0   344           3.02           2
## 16          0   372           3.87           3
## 17          0   258           2.49           1
## 18          0   338           2.66           4
## 19          0   410           3.14           2
## 20          1   937           5.00           2
## 21          1   702           3.53           4
## 22          0   469           4.24           2
## 23          0   535           4.47           2
## 24          0   342           3.60           1
## 25          1   819           4.45           2
## 26          1   736           3.94           4
## 27          0   330           2.54           2
## 28          0   274           4.06           1
## 29          0   341           4.47           2
## 30          1   717           2.98           2
## 31          0   478           3.48           2
## 32          0   487           3.74           1
```

|       |   |     |      |   |
|-------|---|-----|------|---|
| ## 33 | 0 | 239 | 2.47 | 4 |
| ## 34 | 1 | 825 | 3.32 | 3 |
| ## 35 | 0 | 400 | 3.53 | 2 |
| ## 36 | 1 | 728 | 2.66 | 3 |
| ## 37 | 1 | 773 | 4.89 | 3 |
| ## 38 | 0 | 425 | 3.62 | 1 |
| ## 39 | 1 | 943 | 4.40 | 4 |
| ## 40 | 0 | 510 | 2.56 | 3 |
| ## 41 | 0 | 389 | 3.34 | 4 |
| ## 42 | 0 | 270 | 2.56 | 2 |
| ## 43 | 1 | 945 | 4.31 | 4 |
| ## 44 | 0 | 497 | 3.02 | 3 |
| ## 45 | 0 | 329 | 2.86 | 3 |
| ## 46 | 0 | 389 | 2.98 | 4 |
| ## 47 | 0 | 475 | 3.39 | 3 |
| ## 48 | 0 | 383 | 2.36 | 2 |
| ## 49 | 1 | 432 | 2.33 | 3 |
| ## 50 | 1 | 619 | 1.94 | 3 |
| ## 51 | 1 | 578 | 4.17 | 4 |
| ## 52 | 0 | 411 | 3.07 | 4 |
| ## 53 | 0 | 445 | 3.00 | 3 |
| ## 54 | 0 | 440 | 3.62 | 2 |
| ## 55 | 0 | 359 | 3.92 | 1 |
| ## 56 | 0 | 419 | 3.85 | 3 |
| ## 57 | 1 | 840 | 5.00 | 4 |
| ## 58 | 0 | 393 | 4.49 | 1 |
| ## 59 | 1 | 754 | 3.74 | 3 |
| ## 60 | 0 | 441 | 4.75 | 2 |
| ## 61 | 1 | 803 | 4.89 | 3 |
| ## 62 | 0 | 444 | 4.15 | 2 |
| ## 63 | 1 | 753 | 5.00 | 4 |
| ## 64 | 1 | 688 | 4.29 | 2 |
| ## 65 | 0 | 431 | 4.29 | 4 |
| ## 66 | 0 | 511 | 3.74 | 2 |
| ## 67 | 0 | 464 | 2.22 | 3 |
| ## 68 | 0 | 473 | 3.57 | 2 |
| ## 69 | 0 | 532 | 3.74 | 1 |
| ## 70 | 0 | 280 | 3.41 | 2 |
| ## 71 | 0 | 342 | 3.71 | 2 |
| ## 72 | 0 | 320 | 2.15 | 3 |
| ## 73 | 0 | 531 | 3.41 | 4 |
| ## 74 | 0 | 373 | 2.01 | 2 |
| ## 75 | 0 | 547 | 4.40 | 1 |
| ## 76 | 1 | 611 | 4.03 | 4 |
| ## 77 | 1 | 825 | 4.66 | 2 |
| ## 78 | 0 | 431 | 3.62 | 3 |
| ## 79 | 0 | 401 | 3.69 | 2 |
| ## 80 | 0 | 517 | 4.20 | 3 |
| ## 81 | 1 | 803 | 4.15 | 3 |
| ## 82 | 0 | 586 | 5.00 | 1 |
| ## 83 | 0 | 444 | 3.21 | 4 |
| ## 84 | 1 | 693 | 3.80 | 3 |
| ## 85 | 1 | 659 | 4.20 | 1 |
| ## 86 | 0 | 416 | 3.87 | 3 |

|        |   |     |      |   |
|--------|---|-----|------|---|
| ## 87  | 0 | 423 | 2.75 | 3 |
| ## 88  | 1 | 756 | 3.55 | 4 |
| ## 89  | 0 | 245 | 2.52 | 2 |
| ## 90  | 0 | 419 | 3.76 | 2 |
| ## 91  | 1 | 757 | 3.11 | 3 |
| ## 92  | 1 | 617 | 4.33 | 1 |
| ## 93  | 1 | 909 | 3.21 | 3 |
| ## 94  | 0 | 516 | 2.47 | 1 |
| ## 95  | 0 | 317 | 1.51 | 1 |
| ## 96  | 0 | 425 | 3.53 | 3 |
| ## 97  | 0 | 528 | 4.63 | 2 |
| ## 98  | 0 | 416 | 3.37 | 1 |
| ## 99  | 1 | 645 | 4.08 | 2 |
| ## 100 | 0 | 390 | 3.16 | 4 |
| ## 101 | 0 | 393 | 3.76 | 1 |
| ## 102 | 0 | 394 | 3.07 | 2 |
| ## 103 | 0 | 387 | 3.87 | 3 |
| ## 104 | 0 | 450 | 3.62 | 3 |
| ## 105 | 0 | 487 | 3.46 | 3 |
| ## 106 | 1 | 607 | 2.49 | 4 |
| ## 107 | 0 | 369 | 2.22 | 1 |
| ## 108 | 0 | 489 | 4.98 | 2 |
| ## 109 | 0 | 324 | 3.05 | 3 |
| ## 110 | 0 | 417 | 4.47 | 1 |
| ## 111 | 1 | 694 | 1.90 | 2 |
| ## 112 | 1 | 651 | 5.00 | 4 |
| ## 113 | 0 | 395 | 3.46 | 2 |
| ## 114 | 0 | 442 | 2.29 | 1 |
| ## 115 | 0 | 422 | 4.54 | 3 |
| ## 116 | 0 | 404 | 4.06 | 3 |
| ## 117 | 0 | 381 | 3.37 | 4 |
| ## 118 | 0 | 501 | 4.77 | 4 |
| ## 119 | 1 | 944 | 5.00 | 2 |
| ## 120 | 1 | 753 | 4.43 | 3 |
| ## 121 | 0 | 591 | 4.93 | 4 |
| ## 122 | 1 | 735 | 4.03 | 4 |
| ## 123 | 1 | 538 | 3.05 | 3 |
| ## 124 | 0 | 451 | 4.49 | 2 |
| ## 125 | 0 | 477 | 3.87 | 3 |
| ## 126 | 0 | 436 | 4.13 | 2 |
| ## 127 | 1 | 738 | 3.05 | 3 |
| ## 128 | 1 | 902 | 5.00 | 4 |
| ## 129 | 0 | 464 | 3.90 | 1 |
| ## 130 | 1 | 944 | 3.92 | 4 |
| ## 131 | 0 | 285 | 3.53 | 3 |
| ## 132 | 0 | 453 | 4.68 | 2 |
| ## 133 | 0 | 382 | 3.51 | 2 |
| ## 134 | 0 | 414 | 2.03 | 2 |
| ## 135 | 0 | 335 | 3.71 | 3 |
| ## 136 | 1 | 935 | 5.00 | 3 |
| ## 137 | 0 | 203 | 2.72 | 2 |
| ## 138 | 0 | 348 | 5.00 | 3 |
| ## 139 | 1 | 800 | 4.24 | 2 |
| ## 140 | 0 | 436 | 3.51 | 3 |

|        |   |     |      |   |
|--------|---|-----|------|---|
| ## 141 | 0 | 360 | 3.23 | 1 |
| ## 142 | 1 | 674 | 4.47 | 3 |
| ## 143 | 0 | 425 | 2.43 | 3 |
| ## 144 | 1 | 901 | 2.70 | 3 |
| ## 145 | 0 | 453 | 4.98 | 2 |
| ## 146 | 0 | 350 | 3.00 | 3 |
| ## 147 | 0 | 362 | 2.89 | 2 |
| ## 148 | 0 | 486 | 3.41 | 1 |
| ## 149 | 0 | 471 | 4.38 | 2 |
| ## 150 | 0 | 459 | 5.00 | 3 |
| ## 151 | 0 | 506 | 5.00 | 3 |
| ## 152 | 0 | 262 | 2.70 | 2 |
| ## 153 | 1 | 825 | 4.95 | 3 |
| ## 154 | 0 | 291 | 2.54 | 2 |
| ## 155 | 1 | 464 | 2.70 | 3 |
| ## 156 | 1 | 802 | 3.78 | 2 |
| ## 157 | 1 | 818 | 4.24 | 3 |
| ## 158 | 1 | 736 | 3.78 | 3 |
| ## 159 | 0 | 364 | 4.01 | 3 |
| ## 160 | 0 | 308 | 4.82 | 1 |
| ## 161 | 1 | 862 | 4.17 | 4 |
| ## 162 | 0 | 349 | 1.67 | 4 |
| ## 163 | 0 | 375 | 3.05 | 2 |
| ## 164 | 0 | 423 | 2.54 | 3 |
| ## 165 | 1 | 938 | 3.69 | 3 |
| ## 166 | 0 | 456 | 2.91 | 1 |
| ## 167 | 0 | 517 | 5.00 | 2 |
| ## 168 | 0 | 373 | 2.93 | 1 |
| ## 169 | 1 | 898 | 2.26 | 4 |
| ## 170 | 1 | 777 | 4.86 | 3 |
| ## 171 | 0 | 470 | 4.84 | 3 |
| ## 172 | 0 | 545 | 3.94 | 4 |
| ## 173 | 1 | 699 | 2.66 | 4 |
| ## 174 | 1 | 697 | 4.06 | 3 |
| ## 175 | 0 | 300 | 1.94 | 2 |
| ## 176 | 1 | 677 | 4.63 | 3 |
| ## 177 | 0 | 497 | 3.14 | 1 |
| ## 178 | 1 | 669 | 4.56 | 4 |
| ## 179 | 1 | 596 | 4.98 | 2 |
| ## 180 | 0 | 492 | 4.24 | 3 |
| ## 181 | 0 | 346 | 2.20 | 2 |
| ## 182 | 1 | 590 | 4.17 | 2 |
| ## 183 | 0 | 592 | 2.20 | 3 |
| ## 184 | 1 | 780 | 4.15 | 4 |
| ## 185 | 0 | 432 | 4.15 | 2 |
| ## 186 | 0 | 418 | 4.01 | 2 |
| ## 187 | 1 | 662 | 4.56 | 4 |
| ## 188 | 1 | 678 | 4.49 | 3 |
| ## 189 | 1 | 716 | 3.44 | 3 |
| ## 190 | 0 | 330 | 3.05 | 1 |
| ## 191 | 0 | 414 | 3.83 | 1 |
| ## 192 | 0 | 416 | 2.79 | 2 |
| ## 193 | 0 | 403 | 2.75 | 1 |
| ## 194 | 0 | 362 | 2.03 | 3 |



|        |   |     |      |   |
|--------|---|-----|------|---|
| ## 195 | 0 | 284 | 4.20 | 3 |
| ## 196 | 0 | 363 | 4.72 | 1 |
| ## 197 | 1 | 655 | 3.39 | 3 |
| ## 198 | 0 | 597 | 4.08 | 3 |
| ## 199 | 1 | 794 | 3.83 | 3 |
| ## 200 | 1 | 818 | 2.70 | 1 |
| ## 201 | 0 | 409 | 3.44 | 1 |
| ## 202 | 1 | 681 | 3.97 | 1 |
| ## 203 | 1 | 606 | 1.83 | 3 |
| ## 204 | 0 | 489 | 4.47 | 2 |
| ## 205 | 0 | 475 | 4.56 | 3 |
| ## 206 | 0 | 590 | 4.43 | 3 |
| ## 207 | 0 | 396 | 4.86 | 2 |
| ## 208 | 0 | 420 | 5.00 | 2 |
| ## 209 | 1 | 857 | 3.85 | 2 |
| ## 210 | 0 | 371 | 2.77 | 2 |
| ## 211 | 0 | 421 | 3.39 | 3 |
| ## 212 | 1 | 828 | 1.37 | 4 |
| ## 213 | 0 | 594 | 3.05 | 1 |
| ## 214 | 0 | 533 | 4.86 | 2 |
| ## 215 | 0 | 462 | 2.98 | 2 |
| ## 216 | 0 | 392 | 3.85 | 3 |
| ## 217 | 0 | 475 | 3.83 | 3 |
| ## 218 | 1 | 752 | 4.89 | 2 |
| ## 219 | 1 | 659 | 1.97 | 2 |
| ## 220 | 1 | 650 | 3.14 | 2 |
| ## 221 | 0 | 496 | 4.31 | 3 |
| ## 222 | 0 | 211 | 2.52 | 1 |
| ## 223 | 1 | 898 | 3.51 | 3 |
| ## 224 | 0 | 388 | 2.54 | 1 |
| ## 225 | 0 | 383 | 2.47 | 2 |
| ## 226 | 0 | 455 | 2.36 | 3 |
| ## 227 | 0 | 319 | 3.21 | 4 |
| ## 228 | 1 | 756 | 3.09 | 3 |
| ## 229 | 0 | 377 | 2.08 | 3 |
| ## 230 | 1 | 940 | 2.82 | 3 |
| ## 231 | 1 | 757 | 3.55 | 3 |
| ## 232 | 0 | 469 | 3.85 | 3 |
| ## 233 | 0 | 394 | 3.57 | 1 |
| ## 234 | 0 | 484 | 2.86 | 2 |
| ## 235 | 0 | 491 | 3.44 | 4 |
| ## 236 | 0 | 547 | 5.00 | 2 |
| ## 237 | 0 | 519 | 3.34 | 4 |
| ## 238 | 1 | 739 | 3.99 | 3 |
| ## 239 | 0 | 479 | 4.06 | 2 |
| ## 240 | 1 | 943 | 3.21 | 4 |
| ## 241 | 1 | 742 | 4.17 | 2 |
| ## 242 | 0 | 357 | 2.72 | 1 |
| ## 243 | 0 | 432 | 3.80 | 3 |
| ## 244 | 0 | 584 | 3.78 | 2 |
| ## 245 | 1 | 595 | 3.74 | 2 |
| ## 246 | 0 | 401 | 2.86 | 3 |
| ## 247 | 0 | 460 | 4.45 | 2 |
| ## 248 | 1 | 753 | 4.89 | 2 |

|        |   |     |      |   |
|--------|---|-----|------|---|
| ## 249 | 0 | 466 | 5.00 | 2 |
| ## 250 | 0 | 362 | 2.26 | 2 |
| ## 251 | 0 | 361 | 2.66 | 2 |
| ## 252 | 0 | 338 | 4.03 | 3 |
| ## 253 | 1 | 882 | 2.63 | 3 |
| ## 254 | 0 | 293 | 3.51 | 2 |
| ## 255 | 1 | 922 | 4.15 | 1 |
| ## 256 | 1 | 793 | 4.08 | 2 |
| ## 257 | 1 | 787 | 2.56 | 3 |
| ## 258 | 0 | 400 | 3.34 | 2 |
| ## 259 | 0 | 516 | 5.00 | 4 |
| ## 260 | 0 | 295 | 3.87 | 2 |
| ## 261 | 0 | 307 | 1.00 | 1 |
| ## 262 | 0 | 151 | 2.31 | 2 |
| ## 263 | 0 | 441 | 3.34 | 2 |
| ## 264 | 0 | 406 | 3.25 | 1 |
| ## 265 | 0 | 270 | 4.10 | 2 |
| ## 266 | 1 | 680 | 3.09 | 4 |
| ## 267 | 1 | 662 | 4.77 | 2 |
| ## 268 | 0 | 347 | 3.62 | 3 |
| ## 269 | 0 | 453 | 4.86 | 1 |
| ## 270 | 0 | 309 | 3.00 | 1 |
| ## 271 | 0 | 592 | 4.79 | 2 |
| ## 272 | 0 | 540 | 3.41 | 4 |
| ## 273 | 1 | 886 | 4.68 | 3 |
| ## 274 | 0 | 420 | 5.00 | 4 |
| ## 275 | 1 | 718 | 4.03 | 4 |
| ## 276 | 0 | 284 | 3.69 | 2 |
| ## 277 | 0 | 323 | 1.85 | 3 |
| ## 278 | 0 | 513 | 4.20 | 3 |
| ## 279 | 1 | 841 | 5.00 | 4 |
| ## 280 | 0 | 362 | 2.38 | 1 |
| ## 281 | 1 | 842 | 3.99 | 3 |
| ## 282 | 0 | 321 | 3.25 | 1 |
| ## 283 | 0 | 516 | 2.89 | 3 |
| ## 284 | 0 | 428 | 3.28 | 4 |
| ## 285 | 0 | 383 | 2.98 | 3 |
| ## 286 | 1 | 521 | 3.23 | 1 |
| ## 287 | 0 | 358 | 3.09 | 2 |
| ## 288 | 0 | 489 | 3.41 | 3 |
| ## 289 | 0 | 252 | 1.69 | 2 |
| ## 290 | 1 | 720 | 3.76 | 3 |
| ## 291 | 1 | 610 | 2.75 | 4 |
| ## 292 | 1 | 871 | 5.00 | 2 |
| ## 293 | 0 | 594 | 4.75 | 3 |
| ## 294 | 0 | 522 | 4.59 | 2 |
| ## 295 | 0 | 379 | 1.83 | 3 |
| ## 296 | 0 | 454 | 4.29 | 2 |
| ## 297 | 0 | 450 | 3.69 | 2 |
| ## 298 | 0 | 317 | 2.66 | 2 |
| ## 299 | 1 | 835 | 3.90 | 1 |
| ## 300 | 0 | 297 | 2.61 | 4 |
| ## 301 | 0 | 516 | 3.90 | 3 |
| ## 302 | 0 | 355 | 3.41 | 2 |

|        |   |     |      |   |
|--------|---|-----|------|---|
| ## 303 | 1 | 858 | 3.67 | 3 |
| ## 304 | 0 | 305 | 1.99 | 3 |
| ## 305 | 0 | 410 | 1.37 | 3 |
| ## 306 | 1 | 707 | 2.38 | 1 |
| ## 307 | 1 | 798 | 4.72 | 3 |
| ## 308 | 0 | 265 | 3.48 | 2 |
| ## 309 | 1 | 576 | 3.60 | 3 |
| ## 310 | 0 | 448 | 3.18 | 1 |
| ## 311 | 0 | 590 | 4.77 | 3 |
| ## 312 | 0 | 456 | 4.03 | 3 |
| ## 313 | 1 | 930 | 4.22 | 4 |
| ## 314 | 0 | 412 | 4.10 | 2 |
| ## 315 | 0 | 286 | 3.64 | 1 |
| ## 316 | 0 | 440 | 2.29 | 1 |
| ## 317 | 0 | 546 | 3.55 | 1 |
| ## 318 | 0 | 385 | 2.66 | 3 |
| ## 319 | 0 | 544 | 3.48 | 1 |
| ## 320 | 0 | 505 | 2.89 | 1 |
| ## 321 | 1 | 732 | 3.57 | 2 |
| ## 322 | 0 | 506 | 4.36 | 3 |
| ## 323 | 0 | 394 | 2.79 | 4 |
| ## 324 | 1 | 674 | 3.60 | 2 |
| ## 325 | 0 | 458 | 3.39 | 4 |
| ## 326 | 0 | 251 | 3.32 | 2 |
| ## 327 | 0 | 429 | 3.41 | 1 |
| ## 328 | 0 | 348 | 3.69 | 3 |
| ## 329 | 1 | 789 | 3.71 | 3 |
| ## 330 | 1 | 795 | 4.31 | 1 |
| ## 331 | 0 | 509 | 4.61 | 3 |
| ## 332 | 1 | 754 | 4.33 | 4 |
| ## 333 | 0 | 580 | 4.70 | 1 |
| ## 334 | 0 | 289 | 3.57 | 3 |
| ## 335 | 0 | 390 | 2.01 | 3 |
| ## 336 | 1 | 787 | 3.14 | 1 |
| ## 337 | 0 | 241 | 3.05 | 2 |
| ## 338 | 0 | 522 | 4.72 | 2 |
| ## 339 | 0 | 412 | 5.00 | 2 |
| ## 340 | 0 | 359 | 5.00 | 2 |
| ## 341 | 0 | 489 | 4.86 | 3 |
| ## 342 | 1 | 940 | 5.00 | 4 |
| ## 343 | 0 | 592 | 4.38 | 4 |
| ## 344 | 1 | 796 | 5.00 | 3 |
| ## 345 | 1 | 653 | 5.00 | 3 |
| ## 346 | 0 | 459 | 2.82 | 3 |
| ## 347 | 0 | 586 | 3.41 | 2 |
| ## 348 | 0 | 401 | 1.60 | 3 |
| ## 349 | 0 | 500 | 4.17 | 2 |
| ## 350 | 0 | 373 | 2.54 | 1 |

unique() function extract different values – unique(salespeople\$performance)

```
unique(salespeople$performance)
```

```
## [1] 2 3 4 1
```

as.numeric() – change to numeric as.factor()

```
as.factor(salespeople$performance) #produce factor
```

```
##      [1] 2 3 4 2 3 2 3 1 3 3 3 3 2 3 2 3 1 4 2 2 4 2 2 1 2 4 2 1 2 2 2 1 4 3 2 3 3
##     [38] 1 4 3 4 2 4 3 3 4 3 2 3 3 4 4 3 2 1 3 4 1 3 2 3 2 4 2 4 2 3 2 1 2 2 3 4 2
##     [75] 1 4 2 3 2 3 3 1 4 3 1 3 3 4 2 2 3 1 3 1 1 3 2 1 2 4 1 2 3 3 3 4 1 2 3 1 2
##    [112] 4 2 1 3 3 4 4 2 3 4 4 3 2 3 2 3 4 1 4 3 2 2 2 3 3 2 3 2 3 1 3 3 3 2 3 2 1
##    [149] 2 3 3 2 3 2 3 2 3 3 3 1 4 4 2 3 3 1 2 1 4 3 3 4 4 3 2 3 1 4 2 3 2 2 3 4 2
##    [186] 2 4 3 3 1 1 2 1 3 3 1 3 3 3 1 1 1 3 2 3 3 2 2 2 2 3 4 1 2 2 3 3 2 2 2 3 1
##    [223] 3 1 2 3 4 3 3 3 3 3 1 2 4 2 4 3 2 4 2 1 3 2 2 3 2 2 2 2 2 3 3 2 1 2 3 2 4
##    [260] 2 1 2 2 1 2 4 2 3 1 1 2 4 3 4 4 2 3 3 4 1 3 1 3 4 3 1 2 3 2 3 4 2 3 2 3 2
##    [297] 2 2 1 4 3 2 3 3 3 1 3 2 3 1 3 3 4 2 1 1 1 3 1 1 2 3 4 2 4 2 1 3 3 1 3 4 1
##   [334] 3 3 1 2 2 2 2 3 4 4 3 3 3 2 3 2 1
## Levels: 1 2 3 4
```

```
salespeople$performance <- as.factor(salespeople$performance) #override salespeople as factor
str(salespeople)
```

```
## 'data.frame':   350 obs. of  4 variables:
##  $ promoted      : int   0 0 1 0 1 1 0 0 0 0 ...
##  $ sales          : int  594 446 674 525 657 918 318 364 342 387 ...
##  $ customer_rate: num   3.94 4.06 3.83 3.62 4.4 4.54 3.09 4.89 3.74 3 ...
##  $ performance   : Factor w/ 4 levels "1","2","3","4": 2 3 4 2 3 2 3 1 3 3 ...
```

## Manipulating data frames

```
(sales_720 <- subset(salespeople, subset = sales == 720))
```

```
##      promoted sales customer_rate performance
## 290           1   720           3.76           3
```

## Inequality

select all rows that the value is greather than or equal to 700 show the first 6 rows exclude rows that has 720

```
high_sales <- subset(salespeople, subset = sales >= 700)
subset(salespeople, subset = sales != 700)
```

```
##      promoted sales customer_rate performance
## 1           0   594           3.94           2
## 2           0   446           4.06           3
## 3           1   674           3.83           4
## 4           0   525           3.62           2
## 5           1   657           4.40           3
## 6           1   918           4.54           2
## 7           0   318           3.09           3
## 8           0   364           4.89           1
```

|       |   |     |      |   |
|-------|---|-----|------|---|
| ## 9  | 0 | 342 | 3.74 | 3 |
| ## 10 | 0 | 387 | 3.00 | 3 |
| ## 11 | 0 | 527 | 2.43 | 3 |
| ## 12 | 1 | 716 | 3.16 | 3 |
| ## 13 | 0 | 557 | 3.51 | 2 |
| ## 14 | 0 | 450 | 3.21 | 3 |
| ## 15 | 0 | 344 | 3.02 | 2 |
| ## 16 | 0 | 372 | 3.87 | 3 |
| ## 17 | 0 | 258 | 2.49 | 1 |
| ## 18 | 0 | 338 | 2.66 | 4 |
| ## 19 | 0 | 410 | 3.14 | 2 |
| ## 20 | 1 | 937 | 5.00 | 2 |
| ## 21 | 1 | 702 | 3.53 | 4 |
| ## 22 | 0 | 469 | 4.24 | 2 |
| ## 23 | 0 | 535 | 4.47 | 2 |
| ## 24 | 0 | 342 | 3.60 | 1 |
| ## 25 | 1 | 819 | 4.45 | 2 |
| ## 26 | 1 | 736 | 3.94 | 4 |
| ## 27 | 0 | 330 | 2.54 | 2 |
| ## 28 | 0 | 274 | 4.06 | 1 |
| ## 29 | 0 | 341 | 4.47 | 2 |
| ## 30 | 1 | 717 | 2.98 | 2 |
| ## 31 | 0 | 478 | 3.48 | 2 |
| ## 32 | 0 | 487 | 3.74 | 1 |
| ## 33 | 0 | 239 | 2.47 | 4 |
| ## 34 | 1 | 825 | 3.32 | 3 |
| ## 35 | 0 | 400 | 3.53 | 2 |
| ## 36 | 1 | 728 | 2.66 | 3 |
| ## 37 | 1 | 773 | 4.89 | 3 |
| ## 38 | 0 | 425 | 3.62 | 1 |
| ## 39 | 1 | 943 | 4.40 | 4 |
| ## 40 | 0 | 510 | 2.56 | 3 |
| ## 41 | 0 | 389 | 3.34 | 4 |
| ## 42 | 0 | 270 | 2.56 | 2 |
| ## 43 | 1 | 945 | 4.31 | 4 |
| ## 44 | 0 | 497 | 3.02 | 3 |
| ## 45 | 0 | 329 | 2.86 | 3 |
| ## 46 | 0 | 389 | 2.98 | 4 |
| ## 47 | 0 | 475 | 3.39 | 3 |
| ## 48 | 0 | 383 | 2.36 | 2 |
| ## 49 | 1 | 432 | 2.33 | 3 |
| ## 50 | 1 | 619 | 1.94 | 3 |
| ## 51 | 1 | 578 | 4.17 | 4 |
| ## 52 | 0 | 411 | 3.07 | 4 |
| ## 53 | 0 | 445 | 3.00 | 3 |
| ## 54 | 0 | 440 | 3.62 | 2 |
| ## 55 | 0 | 359 | 3.92 | 1 |
| ## 56 | 0 | 419 | 3.85 | 3 |
| ## 57 | 1 | 840 | 5.00 | 4 |
| ## 58 | 0 | 393 | 4.49 | 1 |
| ## 59 | 1 | 754 | 3.74 | 3 |
| ## 60 | 0 | 441 | 4.75 | 2 |
| ## 61 | 1 | 803 | 4.89 | 3 |
| ## 62 | 0 | 444 | 4.15 | 2 |

|        |   |     |      |   |
|--------|---|-----|------|---|
| ## 63  | 1 | 753 | 5.00 | 4 |
| ## 64  | 1 | 688 | 4.29 | 2 |
| ## 65  | 0 | 431 | 4.29 | 4 |
| ## 66  | 0 | 511 | 3.74 | 2 |
| ## 67  | 0 | 464 | 2.22 | 3 |
| ## 68  | 0 | 473 | 3.57 | 2 |
| ## 69  | 0 | 532 | 3.74 | 1 |
| ## 70  | 0 | 280 | 3.41 | 2 |
| ## 71  | 0 | 342 | 3.71 | 2 |
| ## 72  | 0 | 320 | 2.15 | 3 |
| ## 73  | 0 | 531 | 3.41 | 4 |
| ## 74  | 0 | 373 | 2.01 | 2 |
| ## 75  | 0 | 547 | 4.40 | 1 |
| ## 76  | 1 | 611 | 4.03 | 4 |
| ## 77  | 1 | 825 | 4.66 | 2 |
| ## 78  | 0 | 431 | 3.62 | 3 |
| ## 79  | 0 | 401 | 3.69 | 2 |
| ## 80  | 0 | 517 | 4.20 | 3 |
| ## 81  | 1 | 803 | 4.15 | 3 |
| ## 82  | 0 | 586 | 5.00 | 1 |
| ## 83  | 0 | 444 | 3.21 | 4 |
| ## 84  | 1 | 693 | 3.80 | 3 |
| ## 85  | 1 | 659 | 4.20 | 1 |
| ## 86  | 0 | 416 | 3.87 | 3 |
| ## 87  | 0 | 423 | 2.75 | 3 |
| ## 88  | 1 | 756 | 3.55 | 4 |
| ## 89  | 0 | 245 | 2.52 | 2 |
| ## 90  | 0 | 419 | 3.76 | 2 |
| ## 91  | 1 | 757 | 3.11 | 3 |
| ## 92  | 1 | 617 | 4.33 | 1 |
| ## 93  | 1 | 909 | 3.21 | 3 |
| ## 94  | 0 | 516 | 2.47 | 1 |
| ## 95  | 0 | 317 | 1.51 | 1 |
| ## 96  | 0 | 425 | 3.53 | 3 |
| ## 97  | 0 | 528 | 4.63 | 2 |
| ## 98  | 0 | 416 | 3.37 | 1 |
| ## 99  | 1 | 645 | 4.08 | 2 |
| ## 100 | 0 | 390 | 3.16 | 4 |
| ## 101 | 0 | 393 | 3.76 | 1 |
| ## 102 | 0 | 394 | 3.07 | 2 |
| ## 103 | 0 | 387 | 3.87 | 3 |
| ## 104 | 0 | 450 | 3.62 | 3 |
| ## 105 | 0 | 487 | 3.46 | 3 |
| ## 106 | 1 | 607 | 2.49 | 4 |
| ## 107 | 0 | 369 | 2.22 | 1 |
| ## 108 | 0 | 489 | 4.98 | 2 |
| ## 109 | 0 | 324 | 3.05 | 3 |
| ## 110 | 0 | 417 | 4.47 | 1 |
| ## 111 | 1 | 694 | 1.90 | 2 |
| ## 112 | 1 | 651 | 5.00 | 4 |
| ## 113 | 0 | 395 | 3.46 | 2 |
| ## 114 | 0 | 442 | 2.29 | 1 |
| ## 115 | 0 | 422 | 4.54 | 3 |
| ## 116 | 0 | 404 | 4.06 | 3 |

|        |   |     |      |   |
|--------|---|-----|------|---|
| ## 117 | 0 | 381 | 3.37 | 4 |
| ## 118 | 0 | 501 | 4.77 | 4 |
| ## 119 | 1 | 944 | 5.00 | 2 |
| ## 120 | 1 | 753 | 4.43 | 3 |
| ## 121 | 0 | 591 | 4.93 | 4 |
| ## 122 | 1 | 735 | 4.03 | 4 |
| ## 123 | 1 | 538 | 3.05 | 3 |
| ## 124 | 0 | 451 | 4.49 | 2 |
| ## 125 | 0 | 477 | 3.87 | 3 |
| ## 126 | 0 | 436 | 4.13 | 2 |
| ## 127 | 1 | 738 | 3.05 | 3 |
| ## 128 | 1 | 902 | 5.00 | 4 |
| ## 129 | 0 | 464 | 3.90 | 1 |
| ## 130 | 1 | 944 | 3.92 | 4 |
| ## 131 | 0 | 285 | 3.53 | 3 |
| ## 132 | 0 | 453 | 4.68 | 2 |
| ## 133 | 0 | 382 | 3.51 | 2 |
| ## 134 | 0 | 414 | 2.03 | 2 |
| ## 135 | 0 | 335 | 3.71 | 3 |
| ## 136 | 1 | 935 | 5.00 | 3 |
| ## 137 | 0 | 203 | 2.72 | 2 |
| ## 138 | 0 | 348 | 5.00 | 3 |
| ## 139 | 1 | 800 | 4.24 | 2 |
| ## 140 | 0 | 436 | 3.51 | 3 |
| ## 141 | 0 | 360 | 3.23 | 1 |
| ## 142 | 1 | 674 | 4.47 | 3 |
| ## 143 | 0 | 425 | 2.43 | 3 |
| ## 144 | 1 | 901 | 2.70 | 3 |
| ## 145 | 0 | 453 | 4.98 | 2 |
| ## 146 | 0 | 350 | 3.00 | 3 |
| ## 147 | 0 | 362 | 2.89 | 2 |
| ## 148 | 0 | 486 | 3.41 | 1 |
| ## 149 | 0 | 471 | 4.38 | 2 |
| ## 150 | 0 | 459 | 5.00 | 3 |
| ## 151 | 0 | 506 | 5.00 | 3 |
| ## 152 | 0 | 262 | 2.70 | 2 |
| ## 153 | 1 | 825 | 4.95 | 3 |
| ## 154 | 0 | 291 | 2.54 | 2 |
| ## 155 | 1 | 464 | 2.70 | 3 |
| ## 156 | 1 | 802 | 3.78 | 2 |
| ## 157 | 1 | 818 | 4.24 | 3 |
| ## 158 | 1 | 736 | 3.78 | 3 |
| ## 159 | 0 | 364 | 4.01 | 3 |
| ## 160 | 0 | 308 | 4.82 | 1 |
| ## 161 | 1 | 862 | 4.17 | 4 |
| ## 162 | 0 | 349 | 1.67 | 4 |
| ## 163 | 0 | 375 | 3.05 | 2 |
| ## 164 | 0 | 423 | 2.54 | 3 |
| ## 165 | 1 | 938 | 3.69 | 3 |
| ## 166 | 0 | 456 | 2.91 | 1 |
| ## 167 | 0 | 517 | 5.00 | 2 |
| ## 168 | 0 | 373 | 2.93 | 1 |
| ## 169 | 1 | 898 | 2.26 | 4 |
| ## 170 | 1 | 777 | 4.86 | 3 |

|        |   |     |      |   |
|--------|---|-----|------|---|
| ## 171 | 0 | 470 | 4.84 | 3 |
| ## 172 | 0 | 545 | 3.94 | 4 |
| ## 173 | 1 | 699 | 2.66 | 4 |
| ## 174 | 1 | 697 | 4.06 | 3 |
| ## 175 | 0 | 300 | 1.94 | 2 |
| ## 176 | 1 | 677 | 4.63 | 3 |
| ## 177 | 0 | 497 | 3.14 | 1 |
| ## 178 | 1 | 669 | 4.56 | 4 |
| ## 179 | 1 | 596 | 4.98 | 2 |
| ## 180 | 0 | 492 | 4.24 | 3 |
| ## 181 | 0 | 346 | 2.20 | 2 |
| ## 182 | 1 | 590 | 4.17 | 2 |
| ## 183 | 0 | 592 | 2.20 | 3 |
| ## 184 | 1 | 780 | 4.15 | 4 |
| ## 185 | 0 | 432 | 4.15 | 2 |
| ## 186 | 0 | 418 | 4.01 | 2 |
| ## 187 | 1 | 662 | 4.56 | 4 |
| ## 188 | 1 | 678 | 4.49 | 3 |
| ## 189 | 1 | 716 | 3.44 | 3 |
| ## 190 | 0 | 330 | 3.05 | 1 |
| ## 191 | 0 | 414 | 3.83 | 1 |
| ## 192 | 0 | 416 | 2.79 | 2 |
| ## 193 | 0 | 403 | 2.75 | 1 |
| ## 194 | 0 | 362 | 2.03 | 3 |
| ## 195 | 0 | 284 | 4.20 | 3 |
| ## 196 | 0 | 363 | 4.72 | 1 |
| ## 197 | 1 | 655 | 3.39 | 3 |
| ## 198 | 0 | 597 | 4.08 | 3 |
| ## 199 | 1 | 794 | 3.83 | 3 |
| ## 200 | 1 | 818 | 2.70 | 1 |
| ## 201 | 0 | 409 | 3.44 | 1 |
| ## 202 | 1 | 681 | 3.97 | 1 |
| ## 203 | 1 | 606 | 1.83 | 3 |
| ## 204 | 0 | 489 | 4.47 | 2 |
| ## 205 | 0 | 475 | 4.56 | 3 |
| ## 206 | 0 | 590 | 4.43 | 3 |
| ## 207 | 0 | 396 | 4.86 | 2 |
| ## 208 | 0 | 420 | 5.00 | 2 |
| ## 209 | 1 | 857 | 3.85 | 2 |
| ## 210 | 0 | 371 | 2.77 | 2 |
| ## 211 | 0 | 421 | 3.39 | 3 |
| ## 212 | 1 | 828 | 1.37 | 4 |
| ## 213 | 0 | 594 | 3.05 | 1 |
| ## 214 | 0 | 533 | 4.86 | 2 |
| ## 215 | 0 | 462 | 2.98 | 2 |
| ## 216 | 0 | 392 | 3.85 | 3 |
| ## 217 | 0 | 475 | 3.83 | 3 |
| ## 218 | 1 | 752 | 4.89 | 2 |
| ## 219 | 1 | 659 | 1.97 | 2 |
| ## 220 | 1 | 650 | 3.14 | 2 |
| ## 221 | 0 | 496 | 4.31 | 3 |
| ## 222 | 0 | 211 | 2.52 | 1 |
| ## 223 | 1 | 898 | 3.51 | 3 |
| ## 224 | 0 | 388 | 2.54 | 1 |



|        |   |     |      |   |
|--------|---|-----|------|---|
| ## 225 | 0 | 383 | 2.47 | 2 |
| ## 226 | 0 | 455 | 2.36 | 3 |
| ## 227 | 0 | 319 | 3.21 | 4 |
| ## 228 | 1 | 756 | 3.09 | 3 |
| ## 229 | 0 | 377 | 2.08 | 3 |
| ## 230 | 1 | 940 | 2.82 | 3 |
| ## 231 | 1 | 757 | 3.55 | 3 |
| ## 232 | 0 | 469 | 3.85 | 3 |
| ## 233 | 0 | 394 | 3.57 | 1 |
| ## 234 | 0 | 484 | 2.86 | 2 |
| ## 235 | 0 | 491 | 3.44 | 4 |
| ## 236 | 0 | 547 | 5.00 | 2 |
| ## 237 | 0 | 519 | 3.34 | 4 |
| ## 238 | 1 | 739 | 3.99 | 3 |
| ## 239 | 0 | 479 | 4.06 | 2 |
| ## 240 | 1 | 943 | 3.21 | 4 |
| ## 241 | 1 | 742 | 4.17 | 2 |
| ## 242 | 0 | 357 | 2.72 | 1 |
| ## 243 | 0 | 432 | 3.80 | 3 |
| ## 244 | 0 | 584 | 3.78 | 2 |
| ## 245 | 1 | 595 | 3.74 | 2 |
| ## 246 | 0 | 401 | 2.86 | 3 |
| ## 247 | 0 | 460 | 4.45 | 2 |
| ## 248 | 1 | 753 | 4.89 | 2 |
| ## 249 | 0 | 466 | 5.00 | 2 |
| ## 250 | 0 | 362 | 2.26 | 2 |
| ## 251 | 0 | 361 | 2.66 | 2 |
| ## 252 | 0 | 338 | 4.03 | 3 |
| ## 253 | 1 | 882 | 2.63 | 3 |
| ## 254 | 0 | 293 | 3.51 | 2 |
| ## 255 | 1 | 922 | 4.15 | 1 |
| ## 256 | 1 | 793 | 4.08 | 2 |
| ## 257 | 1 | 787 | 2.56 | 3 |
| ## 258 | 0 | 400 | 3.34 | 2 |
| ## 259 | 0 | 516 | 5.00 | 4 |
| ## 260 | 0 | 295 | 3.87 | 2 |
| ## 261 | 0 | 307 | 1.00 | 1 |
| ## 262 | 0 | 151 | 2.31 | 2 |
| ## 263 | 0 | 441 | 3.34 | 2 |
| ## 264 | 0 | 406 | 3.25 | 1 |
| ## 265 | 0 | 270 | 4.10 | 2 |
| ## 266 | 1 | 680 | 3.09 | 4 |
| ## 267 | 1 | 662 | 4.77 | 2 |
| ## 268 | 0 | 347 | 3.62 | 3 |
| ## 269 | 0 | 453 | 4.86 | 1 |
| ## 270 | 0 | 309 | 3.00 | 1 |
| ## 271 | 0 | 592 | 4.79 | 2 |
| ## 272 | 0 | 540 | 3.41 | 4 |
| ## 273 | 1 | 886 | 4.68 | 3 |
| ## 274 | 0 | 420 | 5.00 | 4 |
| ## 275 | 1 | 718 | 4.03 | 4 |
| ## 276 | 0 | 284 | 3.69 | 2 |
| ## 277 | 0 | 323 | 1.85 | 3 |
| ## 278 | 0 | 513 | 4.20 | 3 |

|        |   |     |      |   |
|--------|---|-----|------|---|
| ## 279 | 1 | 841 | 5.00 | 4 |
| ## 280 | 0 | 362 | 2.38 | 1 |
| ## 281 | 1 | 842 | 3.99 | 3 |
| ## 282 | 0 | 321 | 3.25 | 1 |
| ## 283 | 0 | 516 | 2.89 | 3 |
| ## 284 | 0 | 428 | 3.28 | 4 |
| ## 285 | 0 | 383 | 2.98 | 3 |
| ## 286 | 1 | 521 | 3.23 | 1 |
| ## 287 | 0 | 358 | 3.09 | 2 |
| ## 288 | 0 | 489 | 3.41 | 3 |
| ## 289 | 0 | 252 | 1.69 | 2 |
| ## 290 | 1 | 720 | 3.76 | 3 |
| ## 291 | 1 | 610 | 2.75 | 4 |
| ## 292 | 1 | 871 | 5.00 | 2 |
| ## 293 | 0 | 594 | 4.75 | 3 |
| ## 294 | 0 | 522 | 4.59 | 2 |
| ## 295 | 0 | 379 | 1.83 | 3 |
| ## 296 | 0 | 454 | 4.29 | 2 |
| ## 297 | 0 | 450 | 3.69 | 2 |
| ## 298 | 0 | 317 | 2.66 | 2 |
| ## 299 | 1 | 835 | 3.90 | 1 |
| ## 300 | 0 | 297 | 2.61 | 4 |
| ## 301 | 0 | 516 | 3.90 | 3 |
| ## 302 | 0 | 355 | 3.41 | 2 |
| ## 303 | 1 | 858 | 3.67 | 3 |
| ## 304 | 0 | 305 | 1.99 | 3 |
| ## 305 | 0 | 410 | 1.37 | 3 |
| ## 306 | 1 | 707 | 2.38 | 1 |
| ## 307 | 1 | 798 | 4.72 | 3 |
| ## 308 | 0 | 265 | 3.48 | 2 |
| ## 309 | 1 | 576 | 3.60 | 3 |
| ## 310 | 0 | 448 | 3.18 | 1 |
| ## 311 | 0 | 590 | 4.77 | 3 |
| ## 312 | 0 | 456 | 4.03 | 3 |
| ## 313 | 1 | 930 | 4.22 | 4 |
| ## 314 | 0 | 412 | 4.10 | 2 |
| ## 315 | 0 | 286 | 3.64 | 1 |
| ## 316 | 0 | 440 | 2.29 | 1 |
| ## 317 | 0 | 546 | 3.55 | 1 |
| ## 318 | 0 | 385 | 2.66 | 3 |
| ## 319 | 0 | 544 | 3.48 | 1 |
| ## 320 | 0 | 505 | 2.89 | 1 |
| ## 321 | 1 | 732 | 3.57 | 2 |
| ## 322 | 0 | 506 | 4.36 | 3 |
| ## 323 | 0 | 394 | 2.79 | 4 |
| ## 324 | 1 | 674 | 3.60 | 2 |
| ## 325 | 0 | 458 | 3.39 | 4 |
| ## 326 | 0 | 251 | 3.32 | 2 |
| ## 327 | 0 | 429 | 3.41 | 1 |
| ## 328 | 0 | 348 | 3.69 | 3 |
| ## 329 | 1 | 789 | 3.71 | 3 |
| ## 330 | 1 | 795 | 4.31 | 1 |
| ## 331 | 0 | 509 | 4.61 | 3 |
| ## 332 | 1 | 754 | 4.33 | 4 |

```
## 333      0  580      4.70      1
## 334      0  289      3.57      3
## 335      0  390      2.01      3
## 336      1  787      3.14      1
## 337      0  241      3.05      2
## 338      0  522      4.72      2
## 339      0  412      5.00      2
## 340      0  359      5.00      2
## 341      0  489      4.86      3
## 342      1  940      5.00      4
## 343      0  592      4.38      4
## 344      1  796      5.00      3
## 345      1  653      5.00      3
## 346      0  459      2.82      3
## 347      0  586      3.41      2
## 348      0  401      1.60      3
## 349      0  500      4.17      2
## 350      0  373      2.54      1
```

```
head(high_sales)
```

```
##      promoted sales customer_rate performance
## 6           1  918           4.54           2
## 12          1  716           3.16           3
## 20          1  937           5.00           2
## 21          1  702           3.53           4
## 25          1  819           4.45           2
## 26          1  736           3.94           4
```

select specific columns using select argument

```
salespeople_sales_perf <- subset(salespeople, select = c("sales", "performance"))
head(salespeople_sales_perf)
```

```
##      sales performance
## 1     594           2
## 2     446           3
## 3     674           4
## 4     525           2
## 5     657           3
## 6     918           2
```

two dataframes with thje same name can be combined

```
low_sales <- subset(salespeople, subset = sales < 400)
#bind the rows of low_sales and high_sales together
low_and_high_sales = rbind(low_sales, high_sales) #combined low and high sales together
head(low_and_high_sales)
```

```
##      promoted sales customer_rate performance
## 7           0  318           3.09           3
```

```
## 8      0  364      4.89      1
## 9      0  342      3.74      3
## 10     0  387      3.00      3
## 15     0  344      3.02      2
## 16     0  372      3.87      3
```

```
#two dataframes with columns each
sales_perf <- subset(salespeople, select = c("sales", "performance"))
prom_custrate <- subset(salespeople, select = c("promoted", "customer_rate"))
#bind the columns to create a dataframe with four columns
full_df <- cbind(sales_perf, prom_custrate)
head(full_df)
```

```
##   sales performance promoted customer_rate
## 1   594           2         0           3.94
## 2   446           3         0           4.06
## 3   674           4         1           3.83
## 4   525           2         0           3.62
## 5   657           3         1           4.40
## 6   918           2         1           4.54
```

cbind makes data apad

rbind is below

## Functions and

head() subset() rbind() - combine row wise

exist to perform common operations

head() displays the 6 rows with one required the name of the dataframe default value n= 6

```
head(full_df, n=10)
```

```
##   sales performance promoted customer_rate
## 1   594           2         0           3.94
## 2   446           3         0           4.06
## 3   674           4         1           3.83
## 4   525           2         0           3.62
## 5   657           3         1           4.40
## 6   918           2         1           4.54
## 7   318           3         0           3.09
## 8   364           1         0           4.89
## 9   342           3         0           3.74
## 10  387           3         0           3.00
```

```
?head
```

```
## starting httpd help server ... done
```

```
head(x = full_df, n = 10)
```

```
##      sales performance promoted customer_rate
## 1      594           2         0           3.94
## 2      446           3         0           4.06
## 3      674           4         1           3.83
## 4      525           2         0           3.62
## 5      657           3         1           4.40
## 6      918           2         1           4.54
## 7      318           3         0           3.09
## 8      364           1         0           4.89
## 9      342           3         0           3.74
## 10     387           3         0           3.00
```

```
head(full_df, n = 10)
```

```
##      sales performance promoted customer_rate
## 1      594           2         0           3.94
## 2      446           3         0           4.06
## 3      674           4         1           3.83
## 4      525           2         0           3.62
## 5      657           3         1           4.40
## 6      918           2         1           4.54
## 7      318           3         0           3.09
## 8      364           1         0           4.89
## 9      342           3         0           3.74
## 10     387           3         0           3.00
```

*#see the headspeople*

*head(salespeople,3) #3 is used to override the default value 6*

```
##      promoted sales customer_rate performance
## 1           0    594           3.94           2
## 2           0    446           4.06           3
## 3           1    674           3.83           4
```

*#if you don't know the right order of the name your arguments and you can put them in any order*

```
head(n = 3, x = salespeople)
```

```
##      promoted sales customer_rate performance
## 1           0    594           3.94           2
## 2           0    446           4.06           3
## 3           1    674           3.83           4
```

## Help Functions

```
help(head)
```

```
?head
```

open help browser and do the search there

help: examples required and optional arguments data type of input and output

## Writing your own functions

functions are not limited in package in R write own functions helpful in their Don't Repeat yourself(DRY) write the same code numerous times for practice

generates a report on a Dataframe

```
#create df_report function
df_report <- function(df) {
  paste("This dataframe contains", nrow(df),
        "rows and", ncol(df),
        "columns. There are", sum(is.na(df)),
        "NA entries"
  )
}
```

```
df_report(salespeople)
```

```
## [1] "This dataframe contains 350 rows and 4 columns. There are 0 NA entries"
```

```
df_report(sales_720)
```

```
## [1] "This dataframe contains 1 rows and 4 columns. There are 0 NA entries"
```

```
df_report(low_and_high_sales)
```

```
## [1] "This dataframe contains 173 rows and 4 columns. There are 0 NA entries"
```

```
#df_report(salespeople_local) (?)
```