

Try NexusAI!

NexusAI is ...

Drag and drop a .csv file here

NexusAI Team 10

Nathan Oh, Winston Li, Laila Paredes, Nahuel
Albayrak, Ethan Kim



Predictive Quarterly Revenue Based on Nexus Algorithm

Developing the algorithm

- Growth rate over quarters
- Opportunity Product + Opportunity Type
- Average duration of Opportunity ID in each stage
- Zip code to validate individual hospitals (repeating hospitals with different sale cycles)

Opportunity Product + Opportunity Type

- Which product closed the most deals?
- Which type of opportunity closed the most deals?
- How does this affect future growth?

Average Duration of each Opportunity Case

- How did average duration affect the growth rate?
- Which deals had the quickest durations? Which the longest
- How will this affect future growth rate?
- Future Incorporation of Stages

Conclusion

Quarter 3 Predicted Closed Won Value:

\$809725.62