

ESTEFANIA LUPO

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LINKEDIN: <https://www.linkedin.com/in/estefania-lupo-99409459/> | **GITHUT:** lain7891

Full Stack Developer with a background in Management. Thrive in creating user-friendly, responsive websites and understanding what the client is looking for and working with a team effectively to deliver their vision and increase brand awareness.

Website Optimization
Relationship Management
Customer Experience

Programing Languages
Web Development Projects
Client Retention

TECHNICAL/SKILLS

Windows	Google Docs, Forms, Sheets	Microsoft Office
MacOS	HTML	CSS
JavaScript	JQuery	API
Bootstrap	AJAX	Node
Skype	WhatsApp	Slack

PROJECTS

Know Before You Go | <https://lain7891.github.io/know-before-you-go/>

- App provides quality of life information about a specific city and specific jobs available in said city.
- The app allows the user to make an educated decision if a city they may be considering moving to for work meets their needs. If it does then they can apply for jobs from the app. My responsibilities varied from front-end creating the layout of the page to back-end displaying the jobs on the website.
- For this project I used: HTML, JavaScript, CSS, AJAX calls, bootstrap and much more.

WORK EXPERIENCE

Vinings Academy International Preschool
Director

June 2010-Current
Smyrna, GA

- Contributed to marketing and branding initiatives to raise awareness and reach of programs and services we provided.
- Managed year-round admission process including student recruitment, orientation and registration procedures.
- Conducted all new staff hires, training and assisted them with setting and meeting progressive goals.
- Analyzed marketing trends and used this data to stay competitive in the education market.
- Simultaneously managed resources, improved workflow, and managed over 20 staff members.
- Provided timely and transparent client feedback and answers during and outside of regularly scheduled check-ins and in order to maintain positive client relationship.
- Created team building activities for remote teams and assisted in planning yearly all staff retreat.

EDUCATION

Georgia Tech University | Atlanta, GA
Certificate Full Stack Development

Grad: February 2021

Kennesaw State University | Kennesaw, GA
International Affairs

Grad: May 2010