

# ESTEFANIA LUPO

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**PORTFOLIO:** <https://lain7891.github.io/about-me/>

Full Stack Developer with a background in Management. Thrive in creating user-friendly, responsive websites and understanding what the client is looking for and working with a team effectively to deliver their vision and increase brand awareness.

**Website Optimization**  
**Relationship Management**  
**Customer Experience**

**Programing Languages**  
**Web Development Projects**  
**Client Retention**

## TECHNICAL/SKILLS

**Languages:** HTML 5, CSS, JavaScript

**Frameworks:** JQuery, Express.js, Bootstrap, Node.js

**Database:** MySQL

**Tools:** MySQL Workbench

## PROJECTS

**Know Before You Go** | <https://lain7891.github.io/know-before-you-go/>

- App provides quality of life information about a specific city and specific jobs available in said city.
- The app allows the user to make an educated decision if a city they may be considering moving to for work meets their needs. If it does then they can apply for jobs from the app. My responsibilities varied from front-end creating the layout of the page to back-end displaying the jobs on the website.
- For this project I used: HTML, JavaScript, CSS, AJAX calls, bootstrap and much more.

**A Novel Choice** | <https://github.com/lain7891/A-Novel-Choice> | <https://infinite-spire-32178.herokuapp.com/>

- App provides users the ability to find their book club and from there they will see a list of books suggested by members for them to vote on. The book with the most votes will be the book the club will read next. The app also allows users to update, add, delete a book from the list for that specific book club. We can also create a new book club for new users.
- My responsibility was primarily working on the backend of the app. Using node express we created the routes needed to create a functional application.

- For this project I used: Express-Handlebars, Express, JavaScript, CSS, JQuery, Materialize, Sequelize, MySQL,

**Everyday Scheduler** | <https://lain7891.github.io/everyday-scheduler/>

- This app created a color-coded daily scheduler for the user.
- This was great practice in creating a functioning app dynamically that allows the user to input reminders for the workday. It also shows past, present and future times by colors to make it easier for the user to distinguish.
- For this project I used: HTML, JavaScript, CSS, JQuery, Moments.js and much more.

## **WORK EXPERIENCE**

Vinings Academy International Preschool  
June 2011-Current

Director  
Smyrna, GA

- Contributed to marketing and branding initiatives to raise awareness and reach of programs and services we provided.
- Managed year-round admission process including student recruitment, orientation and registration procedures.
- Conducted all new staff hires, training and assisted them with setting and meeting progressive goals.
- Analyzed marketing trends and used this data to stay competitive in the education market.
- Simultaneously managed resources, improved workflow, and managed over 20 staff members.
- Provided timely and transparent client feedback and answers during and outside of regularly scheduled check-ins and in order to maintain a positive client relationship.
- Created team building activities for remote teams and assisted in planning yearly all staff retreat.
- Conducts tours and provide interested families with information about our program.
- Implements and supervises staff members with company policies and procedures.
- Assist teachers with managing behavior problems.
- Coordinate staff meetings, center events, and parent/customer meetings as requested.

Vinings Academy International Preschool  
June 2010-June 2011

Assistant Director  
Smyrna, GA

- Assist Director and teachers in establishing, evaluating, and revising curriculum.
- Teach and monitor children when needed.
- Maintain center paperwork, keeping files on each child and proof of meeting government regulations..

- Supervise and evaluate teachers, provide mentoring and training to help teachers improve their skills.
- Supervises closing staff and ensures building is secure at the end of each day.
- Assist teachers with managing behavior problems.
- Order and keep inventory of school supplies.
- Keeps the Director informed of any necessary information regarding the care and safety of children.

Vinings Academy International Preschool  
June 2009-June 2010

Spanish Lead Teacher  
Smyrna, GA

- Develop a creative program suitable curriculum for preschool children.
- Use various educational techniques (storytelling, educational play, media etc.) to teach and engage the children.
- Help each child improve their social competencies and build self-esteem.
- Track children's progress and report to parents.
- Communicate with parents regularly to keep them updated on their child's progress.
- Collaborate with other teachers.
- Maintain a clean and tidy classroom consistent with health and safety standards.

## **EDUCATION**

Georgia Tech University | Atlanta, GA  
Certificate Full Stack Development

Grad: February 2021

Kennesaw State University | Kennesaw, GA  
International Affairs

Grad: May 2010