## Consumer WTP for Carbon Offsets

## Basic Logit Model

#### **Basic Logit Model Coefficients**

```
##
## Model estimated on: Thu Sep 19 10:23:44 PM 2024
## Call:
## gmnl(formula = f, data = dt, model = "mnl", method = "nr")
## Frequencies of categories:
##
##
## 0.192868 0.272962 0.158307 0.243260 0.060815 0.071787
## The estimation took: Oh:Om:8s
## Coefficients:
                    Estimate Std. Error z-value Pr(>|z|)
##
## I
                  ## price
                  -0.0318596  0.0018653  -17.0803  < 2.2e-16 ***
## location_EU
                  -0.0193157 0.0179737 -1.0747
                                                  0.2825
## location_UK
                   0.1726739 0.0178102
                                       9.6952 < 2.2e-16 ***
                                       5.4352 5.474e-08 ***
## certificate_NGO
                 0.0993108 0.0182718
## certificate_UK
                   0.3372772  0.0185896  18.1433 < 2.2e-16 ***
## project_renewable 0.1324178 0.0209696
                                       6.3148 2.706e-10 ***
## project_landfill -0.2605849 0.0230259 -11.3170 < 2.2e-16 ***
## project_manure
                   ## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Optimization of log-likelihood by Newton-Raphson maximisation
## Log Likelihood: -20883
## Number of observations: 12760
## Number of iterations: 4
## Exit of MLE: gradient close to zero (gradtol)
```

#### Basic Logit Model Willingness to Pay

```
##
## Willigness-to-pay respect to: price
##
## Estimate Std. Error t-value Pr(>|t|)
## I -30.94442 2.76300 -11.1996 < 2.2e-16 ***</pre>
```

```
## location EU
                     -0.60628
                                 0.56778 -1.0678
                                                     0.2856
## location_UK
                      5.41985
                                 0.64571
                                           8.3936 < 2.2e-16 ***
## certificate NGO
                      3.11714
                                           5.1526 2.569e-07 ***
                                 0.60496
                                 0.94537 11.1981 < 2.2e-16 ***
## certificate_UK
                     10.58637
## project_renewable
                      4.15630
                                 0.68590
                                           6.0597 1.364e-09 ***
## project landfill
                                 0.89143 -9.1753 < 2.2e-16 ***
                     -8.17917
## project_manure
                     -4.27500
                                 0.66996 -6.3809 1.760e-10 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

# Mixed Logit Model

#### Mixed Logit Model Coefficients

```
##
## Model estimated on: Thu Sep 19 10:23:44 PM 2024
##
## Call:
  gmnl(formula = f, data = dt, model = "mixl", ranp = randpar,
      R = 2000, haltons = NA, panel = T, method = "bhhh", iterlim = 5000)
##
## Frequencies of categories:
##
##
                   2
                           3
## 0.192868 0.272962 0.158307 0.243260 0.060815 0.071787
## The estimation took: Oh:9m:16s
##
## Coefficients:
##
                         Estimate Std. Error z-value Pr(>|z|)
## I
                       -1.4857544 0.0473657 -31.3677 < 2.2e-16 ***
## price
                       -0.0545757  0.0026568 -20.5420 < 2.2e-16 ***
## location EU
                        0.0284154
                                   0.0264183
                                               1.0756
## location_UK
                                   0.0256519 14.2165 < 2.2e-16 ***
                        0.3646805
## certificate_NGO
                                   0.0252803
                                               7.8886 3.109e-15 ***
                        0.1994266
## certificate_UK
                        0.6780877
                                   0.0294640 23.0141 < 2.2e-16 ***
## project_renewable
                        0.3256955
                                   0.0301148 10.8151 < 2.2e-16 ***
## project_landfill
                       -0.3924930
                                   0.0319928 -12.2682 < 2.2e-16 ***
## project_manure
                       -0.1786808
                                   0.0286841 -6.2293 4.686e-10 ***
## sd.location_EU
                                   0.0365881 27.2291 < 2.2e-16 ***
                        0.9962610
## sd.location_UK
                        1.0581997
                                   0.0354755 29.8291 < 2.2e-16 ***
## sd.certificate_NGO
                        0.9540021
                                   0.0373045 25.5734 < 2.2e-16 ***
## sd.certificate_UK
                        0.9802209
                                   0.0376732 26.0191 < 2.2e-16 ***
## sd.project_renewable 1.0999047
                                   0.0417274 26.3593 < 2.2e-16 ***
## sd.project_landfill
                        0.8566907
                                   0.0454703 18.8407 < 2.2e-16 ***
                        1.0135622  0.0398894  25.4093 < 2.2e-16 ***
## sd.project_manure
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Optimization of log-likelihood by BHHH maximisation
## Log Likelihood: -19140
## Number of observations: 12760
```

```
## Number of iterations: 15
## Exit of MLE: successive function values within relative tolerance limit (reltol)
## Simulation based on 2000 draws
```

#### Mixed Logit Model Willingness to Pay

```
## Willigness-to-pay respect to: price
##
                        Estimate Std. Error t-value Pr(>|t|)
                        -27.22371
                                    2.09822 -12.9747 < 2.2e-16 ***
## location_EU
                         0.52066
                                    0.48327
                                              1.0774
                                                        0.2813
## location_UK
                          6.68210
                                    0.61056 10.9441 < 2.2e-16 ***
## certificate_NGO
                         3.65413
                                    0.51049
                                              7.1581 8.180e-13 ***
## certificate_UK
                        12.42471
                                    0.90650 13.7062 < 2.2e-16 ***
## project_renewable
                         5.96777
                                    0.61968
                                              9.6304 < 2.2e-16 ***
## project_landfill
                        -7.19171
                                    0.69916 -10.2862 < 2.2e-16 ***
## project_manure
                        -3.27400
                                    0.51388 -6.3711 1.877e-10 ***
## sd.location_EU
                                    1.18157 15.4495 < 2.2e-16 ***
                        18.25465
## sd.location UK
                        19.38956
                                    1.20583 16.0798 < 2.2e-16 ***
## sd.certificate_NGO
                        17.48033
                                    1.13580 15.3903 < 2.2e-16 ***
## sd.certificate UK
                        17.96074
                                    1.18609 15.1428 < 2.2e-16 ***
                                    1.32680 15.1898 < 2.2e-16 ***
## sd.project_renewable
                        20.15373
## sd.project landfill
                        15.69728
                                    1.18394 13.2585 < 2.2e-16 ***
## sd.project_manure
                                    1.22403 15.1726 < 2.2e-16 ***
                        18.57166
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

# mixed logit + co2 consumption + framing effect

mixed logit + co2 consumption + framing effect Coefficients

```
##
## Model estimated on: Thu Sep 19 10:23:44 PM 2024
## Call:
  gmnl(formula = f, data = dt, model = "mixl", ranp = randpar,
      R = 2000, haltons = NA, mvar = mvarlist_1, panel = T, method = "bhhh",
##
##
      iterlim = 5000)
##
## Frequencies of categories:
##
                         3
## 0.192868 0.272962 0.158307 0.243260 0.060815 0.071787
## The estimation took: Oh:11m:32s
##
## Coefficients:
##
                                              Estimate Std. Error z-value Pr(>|z|)
## I
                                           -1.48342075 0.04742020 -31.2825 < 2.2e-16 ***
## price
```

```
## location EU
                                                0.27096125
                                                            0.06440584
                                                                         4.2071 2.587e-05 ***
## location UK
                                                            0.06206529 10.0857 < 2.2e-16 ***
                                                0.62597031
## certificate NGO
                                                0.40590326
                                                            0.06104415
                                                                         6.6493 2.944e-11 ***
## certificate_UK
                                                0.86540767
                                                            0.06655847
                                                                        13.0022 < 2.2e-16 ***
## project renewable
                                                0.51720395
                                                            0.06988312
                                                                         7.4010 1.352e-13 ***
## project landfill
                                                                        -4.2060 2.599e-05 ***
                                               -0.32652869
                                                            0.07763382
## project manure
                                               -0.13760197
                                                            0.06931582
                                                                        -1.9851
                                                                                0.047128 *
## location EU.co2 value
                                               -0.05817123
                                                            0.01969407
                                                                        -2.9537
                                                                                 0.003139 **
## location_EU.framing_effectconsequence
                                               -0.17380139
                                                            0.07793679
                                                                        -2.2300
                                                                                 0.025745 *
## location_EU.framing_effectMetOffice
                                               -0.21679907
                                                            0.06686230
                                                                        -3.2425
                                                                                 0.001185 **
## location_EU.framing_effectUN
                                               -0.15509103
                                                            0.07689329
                                                                        -2.0170 0.043699 *
## location_UK.co2_value
                                               -0.10914014
                                                                        -5.9198 3.223e-09 ***
                                                            0.01843639
## location_UK.framing_effectconsequence
                                               -0.17258197
                                                            0.07561872
                                                                        -2.2823
                                                                                0.022474 *
## location_UK.framing_effectMetOffice
                                               -0.12210422
                                                            0.06457887
                                                                        -1.8908 0.058654 .
## location_UK.framing_effectUN
                                               -0.05700486
                                                            0.07439191
                                                                        -0.7663 0.443511
## certificate_NGO.co2_value
                                               -0.11562304
                                                            0.01893290
                                                                        -6.1070 1.015e-09 ***
## certificate_NGO.framing_effectconsequence
                                                0.00415171
                                                            0.07510762
                                                                         0.0553
                                                                                0.955918
## certificate NGO.framing effectMetOffice
                                               -0.05292553
                                                            0.06421762
                                                                        -0.8242
                                                                                 0.409849
## certificate_NGO.framing_effectUN
                                                                         0.0052 0.995814
                                                0.00038918 0.07418675
## certificate UK.co2 value
                                               -0.09727752
                                                            0.01963019
                                                                        -4.9555 7.214e-07 ***
## certificate_UK.framing_effectconsequence
                                               -0.07977620
                                                            0.07821613
                                                                        -1.0199
                                                                                0.307754
## certificate_UK.framing_effectMetOffice
                                               -0.05209319
                                                            0.06696968
                                                                        -0.7779
                                                                                 0.436650
## certificate_UK.framing_effectUN
                                                                        -0.1460
                                               -0.01142996
                                                            0.07829506
                                                                                 0.883933
## project renewable.co2 value
                                               -0.06674746
                                                                        -3.2152
                                                            0.02076018
                                                                                 0.001304 **
## project_renewable.framing_effectconsequence -0.01402175
                                                            0.08483109
                                                                        -0.1653 0.868716
## project renewable.framing effectMetOffice
                                               -0.21627556
                                                            0.07128935
                                                                        -3.0338 0.002415 **
## project_renewable.framing_effectUN
                                               -0.00893805
                                                            0.08297689
                                                                        -0.1077
                                                                                 0.914220
## project_landfill.co2_value
                                               -0.00260460
                                                            0.02330356
                                                                        -0.1118 0.911007
## project_landfill.framing_effectconsequence
                                                                         0.3727 0.709399
                                                0.03516618
                                                            0.09436451
## project_landfill.framing_effectMetOffice
                                               -0.16360535
                                                            0.08097141
                                                                        -2.0205
                                                                                 0.043328 *
## project_landfill.framing_effectUN
                                               -0.00592276
                                                            0.09249619
                                                                        -0.0640
                                                                                 0.948944
## project_manure.co2_value
                                               -0.04095976
                                                            0.02118996
                                                                        -1.9330
                                                                                 0.053239
## project_manure.framing_effectconsequence
                                                0.04300060
                                                            0.08360151
                                                                         0.5144
                                                                                 0.607006
## project_manure.framing_effectMetOffice
                                                                         0.1886
                                                                                 0.850398
                                                0.01363501
                                                            0.07229196
## project_manure.framing_effectUN
                                                0.07275393
                                                            0.08338167
                                                                         0.8725
                                                                                 0.382913
## sd.location EU
                                                0.98687155
                                                            0.03666827
                                                                        26.9135 < 2.2e-16 ***
## sd.location UK
                                                1.04526477
                                                            0.03550663
                                                                        29.4386 < 2.2e-16 ***
## sd.certificate_NGO
                                                0.93948230
                                                            0.03720766
                                                                        25.2497 < 2.2e-16 ***
## sd.certificate UK
                                                0.97555051
                                                            0.03778346
                                                                        25.8195 < 2.2e-16 ***
## sd.project_renewable
                                                                        25.9947 < 2.2e-16 ***
                                                1.08731461
                                                            0.04182832
## sd.project landfill
                                                0.85454267
                                                            0.04557075 18.7520 < 2.2e-16 ***
                                                1.01391111 0.04004516 25.3192 < 2.2e-16 ***
## sd.project manure
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Optimization of log-likelihood by BHHH maximisation
## Log Likelihood: -19100
## Number of observations: 12760
## Number of iterations: 16
## Exit of MLE: successive function values within relative tolerance limit (reltol)
## Simulation based on 2000 draws
```

#### mixed logit + co2 consumption + framing effect Willingness to Pay

```
## Willigness-to-pay respect to: price
##
                                                            Std. Error t-value Pr(>|t|)
                                                  Estimate
## I
                                               -27.2468375
                                                             2.1055407 -12.9405 < 2.2e-16 ***
## location_EU
                                                 4.9769002
                                                             1.2021757
                                                                         4.1399 3.474e-05 ***
## location_UK
                                                             1.3032321
                                                                         8.8223 < 2.2e-16 ***
                                                11.4975547
## certificate_NGO
                                                 7.4554574
                                                             1.1944882
                                                                         6.2415 4.333e-10 ***
## certificate_UK
                                                             1.5257533 10.4181 < 2.2e-16 ***
                                                15.8954377
## project renewable
                                                 9.4997808
                                                             1.3622350
                                                                         6.9737 3.088e-12 ***
## project_landfill
                                                -5.9975393
                                                             1.4651182 -4.0936 4.248e-05 ***
## project manure
                                                -2.5274141
                                                             1.2691064 -1.9915 0.046427 *
## location_EU.co2_value
                                                -1.0684642
                                                             0.3650763
                                                                        -2.9267
                                                                                0.003426 **
## location_EU.framing_effectconsequence
                                                -3.1923095
                                                             1.4407479
                                                                        -2.2157
                                                                                 0.026710 *
## location EU.framing effectMetOffice
                                                -3.9820725
                                                             1.2456188 -3.1969
                                                                                 0.001389 **
## location EU.framing effectUN
                                                -2.8486457
                                                             1.4183072 -2.0085 0.044592 *
## location_UK.co2_value
                                                -2.0046393
                                                             0.3538303
                                                                       -5.6655 1.466e-08 ***
## location_UK.framing_effectconsequence
                                                -3.1699118
                                                             1.3959835
                                                                        -2.2707 0.023163 *
## location_UK.framing_effectMetOffice
                                                             1.1913958 -1.8825 0.059773 .
                                                -2.2427580
## location_UK.framing_effectUN
                                                -1.0470410
                                                             1.3669483
                                                                        -0.7660 0.443694
## certificate_NGO.co2_value
                                                                        -5.8141 6.096e-09 ***
                                                -2.1237145
                                                             0.3652698
## certificate_NGO.framing_effectconsequence
                                                 0.0762568
                                                             1.3795647
                                                                         0.0553 0.955919
## certificate_NGO.framing_effectMetOffice
                                                -0.9721135
                                                             1.1806135
                                                                        -0.8234
                                                                                0.410282
## certificate_NGO.framing_effectUN
                                                 0.0071483
                                                             1.3626348
                                                                        0.0052
                                                                                0.995814
## certificate_UK.co2_value
                                                -1.7867519
                                                             0.3732646
                                                                        -4.7868 1.694e-06 ***
## certificate_UK.framing_effectconsequence
                                                -1.4652952
                                                             1.4384814
                                                                        -1.0186 0.308374
## certificate UK.framing effectMetOffice
                                                -0.9568253
                                                             1.2308983
                                                                        -0.7773 0.436959
## certificate_UK.framing_effectUN
                                                                        -0.1460 0.883931
                                                -0.2099407
                                                             1.4380709
## project renewable.co2 value
                                                -1.2259887
                                                             0.3863975
                                                                        -3.1729
                                                                                 0.001509 **
## project_renewable.framing_effectconsequence
                                                                        -0.1653 0.868715
                                                -0.2575454
                                                             1.5581309
## project_renewable.framing_effectMetOffice
                                                -3.9724569
                                                                        -3.0005 0.002695 **
                                                             1.3239246
## project_renewable.framing_effectUN
                                                -0.1641703
                                                             1.5240839
                                                                        -0.1077 0.914220
## project landfill.co2 value
                                                -0.0478402
                                                             0.4280280
                                                                        -0.1118 0.911007
## project_landfill.framing_effectconsequence
                                                 0.6459173
                                                                         0.3725 0.709528
                                                             1.7340536
## project_landfill.framing_effectMetOffice
                                                -3.0050331
                                                             1.4932958
                                                                        -2.0123 0.044183 *
## project_landfill.framing_effectUN
                                                                        -0.0640 0.948944
                                                -0.1087867
                                                             1.6989163
## project_manure.co2_value
                                                -0.7523313
                                                             0.3908042
                                                                        -1.9251
                                                                                 0.054219 .
## project_manure.framing_effectconsequence
                                                             1.5368335
                                                 0.7898166
                                                                         0.5139 0.607305
## project_manure.framing_effectMetOffice
                                                 0.2504421
                                                             1.3279712
                                                                         0.1886 0.850414
## project_manure.framing_effectUN
                                                 1.3363131
                                                             1.5334790
                                                                         0.8714 0.383522
## sd.location_EU
                                                18.1264342
                                                             1.1790382 15.3739 < 2.2e-16 ***
## sd.location_UK
                                                19.1989760
                                                             1.2019257
                                                                        15.9735 < 2.2e-16 ***
## sd.certificate_NGO
                                                             1.1276482 15.3027 < 2.2e-16 ***
                                                17.2560089
## sd.certificate UK
                                                17.9184944
                                                             1.1883939
                                                                        15.0779 < 2.2e-16 ***
## sd.project_renewable
                                                19.9713295
                                                             1.3250501 15.0721 < 2.2e-16 ***
## sd.project landfill
                                                15.6958741
                                                             1.1885285 13.2061 < 2.2e-16 ***
## sd.project_manure
                                                18.6230853
                                                             1.2307462 15.1315 < 2.2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

## mixed logit + co2 consumption + framing effect + PCA

We included the first two coponents for Q9 and Q10. Q9 was about respondents' attitude towards carbon offsetting, and Q10 was about respondents' attitude towards climate change.

## mixed logit + co2 consumption + framing effect + PCA Coefficients

```
##
## Model estimated on: Thu Sep 19 10:23:44 PM 2024
## Call:
  gmnl(formula = f, data = dt, model = "mixl", ranp = randpar,
      R = 2000, haltons = NA, mvar = mvarlist_2, panel = T, method = "bhhh",
##
##
      iterlim = 5000)
##
##
  Frequencies of categories:
##
##
         1
                  2
                          3
## 0.192868 0.272962 0.158307 0.243260 0.060815 0.071787
##
## The estimation took: Oh:12m:41s
##
## Coefficients:
##
                                               Estimate Std. Error z-value Pr(>|z|)
                                            ## I
## price
                                            -0.05330761 0.00262404 -20.3151 < 2.2e-16 ***
## location EU
                                             0.18282667 0.06308018
                                                                    2.8983 0.0037517 **
## location_UK
                                             0.51058058 0.06046379
                                                                     8.4444 < 2.2e-16 ***
## certificate_NGO
                                             0.34060404
                                                         0.05977900
                                                                     5.6977 1.214e-08 ***
## certificate_UK
                                             ## project_renewable
                                             0.44341837
                                                        0.06801322
                                                                     6.5196 7.050e-11 ***
## project_landfill
                                            -0.31562954
                                                         0.07654430
                                                                    -4.1235 3.732e-05 ***
## project_manure
                                            -0.15798678
                                                        0.06842806
                                                                    -2.3088 0.0209546 *
## location_EU.co2_value
                                            -0.02796770 0.01963489
                                                                    -1.4244 0.1543342
## location_EU.framing_effectconsequence
                                                        0.07683989
                                            -0.15510579
                                                                    -2.0186 0.0435332 *
## location_EU.framing_effectMetOffice
                                            -0.18505632
                                                         0.06553088
                                                                    -2.8240 0.0047435 **
## location_EU.framing_effectUN
                                                                    -2.0013 0.0453651 *
                                            -0.15126992 0.07558761
## location EU.Q9 PC1
                                             ## location_EU.Q9_PC2
                                             0.01077460 0.01330820
                                                                     0.8096 0.4181578
## location_EU.Q10_PC1
                                             0.01744954
                                                         0.00803994
                                                                     2.1704 0.0299798 *
## location_EU.Q10_PC2
                                            -0.02402029 0.02754465
                                                                    -0.8720 0.3831814
## location_UK.co2_value
                                            -0.06851555 0.01833944
                                                                    -3.7360 0.0001870 ***
## location UK.framing effectconsequence
                                            -0.18084067
                                                         0.07393196
                                                                    -2.4460 0.0144434 *
## location UK.framing effectMetOffice
                                            -0.06763793
                                                         0.06300574
                                                                    -1.0735 0.2830378
## location_UK.framing_effectUN
                                            -0.07001446 0.07294355
                                                                    -0.9598 0.3371335
## location_UK.Q9_PC1
                                             0.12095150
                                                        0.00994165 12.1661 < 2.2e-16 ***
## location_UK.Q9_PC2
                                             0.03224580
                                                         0.01248039
                                                                     2.5837 0.0097742 **
## location_UK.Q10_PC1
                                             0.06476559
                                                         0.00791481
                                                                     8.1828 2.220e-16 ***
## location_UK.Q10_PC2
                                            -0.02782876 0.02700235
                                                                    -1.0306 0.3027261
## certificate_NGO.co2_value
                                                                    -4.3731 1.225e-05 ***
                                            -0.08220766 0.01879864
## certificate_NGO.framing_effectconsequence
                                            -0.03539828
                                                         0.07363322
                                                                    -0.4807 0.6307027
## certificate_NGO.framing_effectMetOffice
                                            -0.05219881
                                                         0.06263252
                                                                    -0.8334 0.4046113
## certificate_NGO.framing_effectUN
                                            -0.05901687 0.07274143 -0.8113 0.4171796
```

```
## certificate NGO.Q9 PC1
                                             ## certificate NGO.Q9 PC2
                                                                     3.8803 0.0001043 ***
                                             0.04915647 0.01266824
## certificate NGO.Q10 PC1
                                             0.00699579
                                                        0.00795140
                                                                     0.8798 0.3789580
## certificate_NGO.Q10_PC2
                                            ## certificate UK.co2 value
                                            -0.06361963
                                                        0.01969105
                                                                    -3.2309 0.0012341 **
## certificate UK.framing effectconsequence
                                            ## certificate UK.framing effectMetOffice
                                                                   -0.4151 0.6780953
                                            -0.02719546 0.06552118
## certificate_UK.framing_effectUN
                                            -0.06767551 0.07674313 -0.8818 0.3778609
## certificate UK.Q9 PC1
                                             0.16535170
                                                        0.01169977
                                                                    14.1329 < 2.2e-16 ***
## certificate_UK.Q9_PC2
                                             0.04873628 0.01352402
                                                                     3.6037 0.0003137 ***
## certificate_UK.Q10_PC1
                                             0.01174857
                                                        0.00816681
                                                                     1.4386 0.1502711
## certificate_UK.Q10_PC2
                                                                   -1.5424 0.1229652
                                            -0.04333585
                                                        0.02809553
## project_renewable.co2_value
                                            -0.03588449
                                                        0.02072241
                                                                    -1.7317 0.0833314 .
## project_renewable.framing_effectconsequence -0.02527322
                                                                   -0.3045 0.7607406
                                                        0.08299680
## project_renewable.framing_effectMetOffice
                                                        0.06960092
                                                                    -2.8128 0.0049109 **
                                            -0.19577489
## project_renewable.framing_effectUN
                                            -0.06470120
                                                        0.08115502
                                                                    -0.7973 0.4253033
## project_renewable.Q9_PC1
                                                                   13.7617 < 2.2e-16 ***
                                             0.15475482
                                                        0.01124535
## project renewable.Q9 PC2
                                             0.04210708 0.01403949
                                                                     2.9992 0.0027070 **
## project_renewable.Q10_PC1
                                                                     0.2597 0.7950679
                                             0.00225653 0.00868780
## project renewable.Q10 PC2
                                            -0.11151279
                                                        0.03076743
                                                                    -3.6244 0.0002897 ***
## project_landfill.co2_value
                                             0.00838006 0.02356438
                                                                    0.3556 0.7221223
## project_landfill.framing_effectconsequence
                                                                    -0.1430 0.8862718
                                            -0.01331815
                                                        0.09311875
## project_landfill.framing_effectMetOffice
                                                                   -2.2323 0.0255924 *
                                            -0.17762941
                                                        0.07957091
## project landfill.framing effectUN
                                                        0.09113310 -0.7857 0.4320551
                                            -0.07160144
## project_landfill.Q9_PC1
                                             0.12716720
                                                        0.01371040
                                                                     9.2752 < 2.2e-16 ***
## project landfill.Q9 PC2
                                             0.02149214
                                                        0.01614772
                                                                     1.3310 0.1831986
## project_landfill.Q10_PC1
                                            -0.03255943
                                                                    -3.2536 0.0011396 **
                                                        0.01000728
## project_landfill.Q10_PC2
                                             0.02634585
                                                        0.03395836
                                                                    0.7758 0.4378506
## project_manure.co2_value
                                            -0.01701421 0.02113548 -0.8050 0.4208156
## project_manure.framing_effectconsequence
                                             0.00237170 0.08295967
                                                                     0.0286 0.9771927
## project_manure.framing_effectMetOffice
                                             0.00076716
                                                        0.07124809
                                                                     0.0108 0.9914090
## project_manure.framing_effectUN
                                             0.01433529
                                                        0.08237748
                                                                     0.1740 0.8618501
## project_manure.Q9_PC1
                                             0.12142771
                                                        0.01125334
                                                                   10.7904 < 2.2e-16 ***
## project_manure.Q9_PC2
                                             0.04088936 0.01474357
                                                                     2.7734 0.0055479 **
## project manure.Q10 PC1
                                            -0.02272610
                                                        0.00893241
                                                                    -2.5442 0.0109519 *
## project_manure.Q10_PC2
                                                                    0.2987 0.7652053
                                             0.00906077
                                                        0.03033887
## sd.location EU
                                             0.89410009 0.03535782 25.2872 < 2.2e-16 ***
## sd.location_UK
                                             0.95459877
                                                        0.03469485
                                                                   27.5141 < 2.2e-16 ***
## sd.certificate NGO
                                             0.82379472
                                                        0.03681294
                                                                    22.3779 < 2.2e-16 ***
## sd.certificate_UK
                                                        0.03678613 22.7398 < 2.2e-16 ***
                                             0.83651019
## sd.project renewable
                                             0.98556679
                                                        0.04106756
                                                                   23.9987 < 2.2e-16 ***
## sd.project landfill
                                             ## sd.project manure
                                             0.96377361 0.03904801 24.6818 < 2.2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Optimization of log-likelihood by BHHH maximisation
## Log Likelihood: -18662
## Number of observations: 12760
## Number of iterations: 17
## Exit of MLE: successive function values within relative tolerance limit (reltol)
## Simulation based on 2000 draws
```

## mixed logit + co2 consumption + framing effect + PCA Willingness to Pay

```
## Willigness-to-pay respect to: price
##
                                                 Estimate Std. Error t-value Pr(>|t|)
## I
                                               -27.580846
                                                            2.142034 -12.8760 < 2.2e-16 ***
## location_EU
                                                 3.429654
                                                            1.191303
                                                                       2.8789 0.0039905 **
## location_UK
                                                 9.578006
                                                            1.256983
                                                                       7.6198 2.531e-14 ***
## certificate_NGO
                                                 6.389408
                                                            1.177629
                                                                       5.4257 5.774e-08 ***
## certificate_UK
                                                                       9.9036 < 2.2e-16 ***
                                                14.775480
                                                            1.491935
## project_renewable
                                                 8.318107
                                                            1.333530
                                                                       6.2377 4.442e-10 ***
                                                -5.920910 1.474451 -4.0157 5.928e-05 ***
## project_landfill
                                                -2.963682
## project manure
                                                            1.280566 -2.3144 0.0206484 *
## location_EU.co2_value
                                                -0.524647
                                                            0.368991 -1.4218 0.1550718
## location_EU.framing_effectconsequence
                                                            1.449666 -2.0071 0.0447381 *
                                                -2.909637
## location EU.framing effectMetOffice
                                                -3.471480
                                                            1.243126 -2.7925 0.0052296 **
## location EU.framing effectUN
                                                -2.837680
                                                            1.424070 -1.9927 0.0462992 *
## location_EU.Q9_PC1
                                                 2.689291
                                                            0.259727 10.3543 < 2.2e-16 ***
## location_EU.Q9_PC2
                                                 0.202121
                                                            0.249952
                                                                       0.8086 0.4187216
## location_EU.Q10_PC1
                                                 0.327337
                                                            0.151852
                                                                       2.1556 0.0311129 *
## location_EU.Q10_PC2
                                                -0.450598
                                                            0.517448 -0.8708 0.3838588
## location_UK.co2_value
                                                                      -3.6704 0.0002422 ***
                                                -1.285287
                                                            0.350177
## location_UK.framing_effectconsequence
                                                            1.395431
                                                                      -2.4311 0.0150541 *
                                                -3.392399
## location_UK.framing_effectMetOffice
                                                -1.268823
                                                            1.183628 -1.0720 0.2837298
## location_UK.framing_effectUN
                                                -1.313405
                                                            1.369500 -0.9590 0.3375387
## location_UK.Q9_PC1
                                                 2.268935
                                                            0.216359 10.4869 < 2.2e-16 ***
## location_UK.Q9_PC2
                                                 0.604901
                                                            0.236527
                                                                       2.5574 0.0105450 *
## location UK.Q10 PC1
                                                 1.214941
                                                            0.163335
                                                                       7.4383 1.019e-13 ***
## location_UK.Q10_PC2
                                                            0.506500 -1.0307 0.3026898
                                                -0.522041
## certificate_NGO.co2_value
                                                -1.542137
                                                            0.362346
                                                                      -4.2560 2.081e-05 ***
## certificate_NGO.framing_effectconsequence
                                                            1.381535 -0.4807 0.6307635
                                                -0.664038
## certificate_NGO.framing_effectMetOffice
                                                            1.175899 -0.8327 0.4050001
                                                -0.979200
## certificate_NGO.framing_effectUN
                                                -1.107100
                                                            1.364993 -0.8111 0.4173272
## certificate NGO.Q9 PC1
                                                 3.114477
                                                            0.243297 12.8011 < 2.2e-16 ***
## certificate_NGO.Q9_PC2
                                                            0.242066
                                                                       3.8094 0.0001393 ***
                                                 0.922129
## certificate_NGO.Q10_PC1
                                                 0.131234
                                                            0.149380
                                                                       0.8785 0.3796596
## certificate_NGO.Q10_PC2
                                                -1.529917
                                                            0.524424 -2.9173 0.0035304 **
## certificate_UK.co2_value
                                                -1.193444
                                                            0.375289 -3.1801 0.0014724 **
## certificate_UK.framing_effectconsequence
                                                            1.446408 -1.4176 0.1563194
                                                -2.050369
## certificate_UK.framing_effectMetOffice
                                                -0.510161
                                                            1.229338 -0.4150 0.6781506
## certificate_UK.framing_effectUN
                                                -1.269528
                                                            1.440945 -0.8810 0.3782971
## certificate_UK.Q9_PC1
                                                 3.101841
                                                            0.274732 11.2904 < 2.2e-16 ***
## certificate_UK.Q9_PC2
                                                 0.914246
                                                            0.256644
                                                                       3.5623 0.0003676 ***
## certificate_UK.Q10_PC1
                                                                       1.4307 0.1525098
                                                 0.220392
                                                            0.154042
## certificate_UK.Q10_PC2
                                                -0.812939
                                                            0.528331 -1.5387 0.1238794
## project_renewable.co2_value
                                                -0.673159
                                                            0.390360 -1.7245 0.0846255 .
## project_renewable.framing_effectconsequence
                                                -0.474102
                                                            1.556996 -0.3045 0.7607487
## project_renewable.framing_effectMetOffice
                                                            1.317715 -2.7871 0.0053189 **
                                                -3.672551
## project_renewable.framing_effectUN
                                                            1.523133 -0.7969 0.4255287
                                                -1.213733
## project_renewable.Q9_PC1
                                                 2.903053
                                                            0.260439 11.1468 < 2.2e-16 ***
## project renewable.Q9 PC2
                                                 0.789889
                                                            0.265152
                                                                       2.9790 0.0028919 **
## project_renewable.Q10_PC1
                                                 0.042330
                                                            0.163033
                                                                       0.2596 0.7951399
## project_renewable.Q10_PC2
                                                            0.588773 -3.5529 0.0003810 ***
                                                -2.091874
```

```
0.442095
## project landfill.co2 value
                                                 0.157202
                                                                        0.3556 0.7221524
## project_landfill.framing_effectconsequence
                                                -0.249836
                                                             1.746707
                                                                      -0.1430 0.8862645
                                                -3.332159
## project landfill.framing effectMetOffice
                                                             1.501104
                                                                      -2.2198 0.0264320 *
## project_landfill.framing_effectUN
                                                             1.710854
                                                                       -0.7851 0.4324005
                                                -1.343175
## project_landfill.Q9_PC1
                                                 2.385536
                                                             0.285899
                                                                        8.3440 < 2.2e-16 ***
## project landfill.Q9 PC2
                                                 0.403172
                                                             0.303358
                                                                        1.3290 0.1838382
## project landfill.Q10 PC1
                                                -0.610784
                                                             0.190778 -3.2016 0.0013669 **
## project_landfill.Q10_PC2
                                                 0.494223
                                                             0.637304
                                                                        0.7755 0.4380503
## project_manure.co2_value
                                                -0.319170
                                                             0.396783
                                                                      -0.8044 0.4211682
## project_manure.framing_effectconsequence
                                                 0.044491
                                                             1.556292
                                                                        0.0286 0.9771934
## project_manure.framing_effectMetOffice
                                                 0.014391
                                                             1.336552
                                                                        0.0108 0.9914090
## project_manure.framing_effectUN
                                                 0.268916
                                                             1.545507
                                                                        0.1740 0.8618663
## project_manure.Q9_PC1
                                                 2.277868
                                                             0.239144
                                                                        9.5251 < 2.2e-16 ***
## project_manure.Q9_PC2
                                                                        2.7401 0.0061411 **
                                                 0.767045
                                                             0.279928
## project_manure.Q10_PC1
                                                -0.426320
                                                             0.169509 -2.5150 0.0119021 *
## project_manure.Q10_PC2
                                                 0.169972
                                                             0.569061
                                                                        0.2987 0.7651783
## sd.location_EU
                                                16.772467
                                                             1.126092 14.8944 < 2.2e-16 ***
## sd.location UK
                                                17.907365
                                                             1.155327
                                                                       15.4998 < 2.2e-16 ***
## sd.certificate_NGO
                                                15.453605
                                                             1.071233
                                                                      14.4260 < 2.2e-16 ***
## sd.certificate UK
                                                15.692135
                                                            1.106511
                                                                       14.1816 < 2.2e-16 ***
## sd.project_renewable
                                                18.488295
                                                             1.277899
                                                                      14.4677 < 2.2e-16 ***
## sd.project_landfill
                                                14.778010
                                                             1.160884 12.7300 < 2.2e-16 ***
## sd.project_manure
                                                18.079476
                                                             1.215182 14.8780 < 2.2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

- Higher meeting consumption, i.e., higher co2 value consistently reduce the WTP.
- The framing effects seems to mitigate the preference for location.

# Latent Class Models, Marginal Utiltiy Without Interaction Terms

This specification allows marginal utility paramters varies by class and treating the co2 consumption, framing effect, and PCAs of as demographics.

# Latent Class Treating co2 consumption + framing effect + PCA as demographics, 2 classes

```
##
## Model estimated on: Thu Sep 19 10:23:44 PM 2024
##
   gmnl(formula = f1, data = dt, model = "lc", Q = q, panel = TRUE,
       method = "bhhh", iterlim = 5000)
##
##
##
  Frequencies of categories:
##
##
          1
                   2
                             3
                                                5
## 0.192868 0.272962 0.158307 0.243260 0.060815 0.071787
```

```
##
## The estimation took: Oh:Om:6s
##
## Coefficients:
                            Estimate Std. Error z-value Pr(>|z|)
                          ## class.1.I
## class.1.price
                          -0.0392215 0.0021731 -18.0486 < 2.2e-16 ***
## class.1.location_EU
                          -0.0674888 0.0210293 -3.2093 0.001331 **
## class.1.location_UK
                           0.1332018 0.0202700
                                               6.5714 4.985e-11 ***
## class.1.certificate_NGO
                           0.0346578 0.0211352
                                               1.6398 0.101045
## class.1.certificate_UK
                           ## class.1.project_renewable 0.1725005 0.0239655
                                               7.1979 6.115e-13 ***
                                              -7.7438 9.548e-15 ***
## class.1.project_landfill -0.2166329 0.0279751
## class.1.project_manure
                          -0.1158708   0.0247819   -4.6756   2.931e-06 ***
## class.2.I
                          -3.4833513 0.0947536 -36.7622 < 2.2e-16 ***
## class.2.price
                          -0.0361526 0.0040437
                                               -8.9406 < 2.2e-16 ***
## class.2.location_EU
                           0.0698498 0.0382584
                                               1.8257 0.067890 .
## class.2.location UK
                           ## class.2.certificate_NGO
                           0.3069834 0.0368541
                                               8.3297 < 2.2e-16 ***
## class.2.certificate_UK
                           ## class.2.project_renewable 0.1321055 0.0441377
                                               2.9930 0.002762 **
## class.2.project_landfill -0.5899856 0.0512568 -11.5104 < 2.2e-16 ***
## class.2.project_manure
                          ## (class)2
                          -0.1611202 0.0180500 -8.9263 < 2.2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Optimization of log-likelihood by BHHH maximisation
## Log Likelihood: -17728
## Number of observations: 12760
## Number of iterations: 17
## Exit of MLE: successive function values within relative tolerance limit (reltol)
The class membership probabilities are:
    Class_1
             Class_2
## 0.5401931 0.4598069
The effects of demographics are:
## $Class 2
##
                                               se
                                                                p_val
## (Intercept)
                            -0.149983959 0.31567659 -0.47511904 0.6347021
## co2 value
                            -0.062426525 0.05376809 -1.16103288 0.2456285
## framing_effectconsequence
                             0.084897472 0.17910269 0.47401562 0.6354888
## framing_effectMetOffice
                             0.029019525 0.15531606 0.18684175 0.8517847
## framing_effectUN
                             0.211272942 0.17884787 1.18129975 0.2374837
## Q9_PC1
                            -0.004564753 0.02456431 -0.18582863 0.8525792
## Q9_PC2
                             0.023945740 0.03251407 0.73647310 0.4614428
## Q10_PC1
                             0.028215217 0.02405627
                                                  1.17288399 0.2408423
## Q10_PC2
                            -0.010359090 0.07100578 -0.14589080 0.8840076
```

## age\_group35\_54

## age\_group55\_

-0.066550842 0.14920830 -0.44602640 0.6555782

0.111347702 0.17249486 0.64551315 0.5185947

```
## is women
                               -0.110452853 0.12078982 -0.91442188 0.3604952
                               -0.183729298 0.16724314 -1.09857599 0.2719531
## diet_typeFlexitarian
                               -0.096426840 0.22442044 -0.42967048 0.6674354
## diet_typeVegan_Vegetarian
## education_levelDegree
                               -0.029093947 0.13310473 -0.21857937 0.8269777
## education levelPostgraduate -0.011785081 0.17108551 -0.06888416 0.9450818
## hh size
                                0.052519069 0.06372989 0.82408846 0.4098893
## income level30 50k
                                0.031553116 0.13564570 0.23261421 0.8160610
## income_level50_
                                0.121105992 0.15493393 0.78166216 0.4344131
## n_children
                               -0.032906571 0.09032623 -0.36430803 0.7156280
## is_shopper
                               -0.008792004 0.14447281 -0.06085577 0.9514741
## where_liveRuralarea
                               -0.165097285 0.19340100 -0.85365268 0.3932975
## where_liveTownorsuburb
                               -0.025255604 0.14988913 -0.16849523 0.8661937
```

# Latent Class Treating co2 consumption + framing effect + PCA as demographics, 3 classes

The marginal utility coefficients are:

##

```
## Model estimated on: Thu Sep 19 10:23:44 PM 2024
##
## Call:
  gmnl(formula = f2, data = dt, model = "lc", Q = q, panel = TRUE,
      method = "bhhh", iterlim = 5000)
##
## Frequencies of categories:
##
##
                  2
                           3
## 0.192868 0.272962 0.158307 0.243260 0.060815 0.071787
## The estimation took: Oh:Om:7s
##
## Coefficients:
##
                              Estimate Std. Error z-value Pr(>|z|)
## class.1.I
                            -0.4745246  0.0471349  -10.0674 < 2.2e-16 ***
## class.1.price
                            ## class.1.location_EU
                            -0.0160290 0.0215339 -0.7444 0.4566576
## class.1.location_UK
                             0.1652015 0.0207310
                                                   7.9688 1.554e-15 ***
## class.1.certificate_NGO
                             0.0831284 0.0215511
                                                  3.8573 0.0001147 ***
## class.1.certificate_UK
                             0.3615126  0.0222526  16.2459 < 2.2e-16 ***
## class.1.project_renewable 0.2162835 0.0249448
                                                  8.6705 < 2.2e-16 ***
## class.1.project_landfill
                            -0.2422197 0.0288237
                                                  -8.4035 < 2.2e-16 ***
                            -0.1329240 0.0257051 -5.1711 2.327e-07 ***
## class.1.project_manure
## class.2.I
                             0.4650589 0.2682802
                                                   1.7335 0.0830101 .
## class.2.price
                            -0.2428531 0.0126570 -19.1872 < 2.2e-16 ***
## class.2.location_EU
                                       0.1197874
                                                  -8.6528 < 2.2e-16 ***
                            -1.0364971
                                                   3.4001 0.0006737 ***
## class.2.location_UK
                             0.3849672 0.1132237
## class.2.certificate NGO
                            -0.2754939 0.1083798
                                                  -2.5419 0.0110242 *
                                                  4.7701 1.841e-06 ***
## class.2.certificate_UK
                             0.6164478 0.1292306
## class.2.project_renewable -0.5736398 0.1286163
                                                  -4.4601 8.193e-06 ***
## class.2.project_landfill -0.4348426 0.1711899 -2.5401 0.0110815 *
## class.2.project_manure
                             0.0152187 0.1361393
                                                   0.1118 0.9109915
## class.3.I
                            -3.8803868 0.1083355 -35.8182 < 2.2e-16 ***
```

```
## class.3.price
                       -0.0374090 0.0042698 -8.7614 < 2.2e-16 ***
## class.3.location EU
                                          1.6555 0.0978202 .
                        0.0668430 0.0403760
## class.3.location UK
                        ## class.3.certificate_NGO
                        0.3206281 0.0387231
                                          8.2800 2.220e-16 ***
## class.3.certificate_UK
                        ## class.3.project renewable 0.1305824 0.0463554
                                          2.8170 0.0048477 **
## class.3.project_landfill -0.6003817 0.0546129 -10.9934 < 2.2e-16 ***
## class.3.project manure
                       ## (class)2
                       -1.6289501 0.0320951 -50.7539 < 2.2e-16 ***
## (class)3
                       ## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Optimization of log-likelihood by BHHH maximisation
## Log Likelihood: -16649
## Number of observations: 12760
## Number of iterations: 16
## Exit of MLE: successive function values within relative tolerance limit (reltol)
```

The class membership probabilities are:

```
## Class_1 Class_2 Class_3
## 0.47316897 0.09280518 0.43402585
```

The effects of demographics are:

```
## $Class 2
##
                                                    se
                                                                 z
                                                                         p_val
## (Intercept)
                               -1.200192938 0.57146938 -2.10018764 0.035712338
## co2 value
                               -0.089546545 0.09870194 -0.90724197 0.364278853
                               -0.174497590 0.33223056 -0.52523039 0.599423038
## framing_effectconsequence
## framing_effectMetOffice
                                0.118729938 0.27258967 0.43556287 0.663153914
## framing_effectUN
                                0.136305864 0.32163340 0.42379262 0.671717058
                               -0.098124991 0.03779067 -2.59654037 0.009416784
## Q9_PC1
## Q9_PC2
                               -0.015006169 0.06106078 -0.24575789 0.805869654
## Q10_PC1
                                0.046928028 0.04439955 1.05694825 0.290535207
## Q10 PC2
                               -0.059367866 0.13124772 -0.45233445 0.651028063
## age_group35_54
                              -0.211556654 0.27050249 -0.78208765 0.434163065
## age_group55_
                               -0.155906887 0.30457468 -0.51188394 0.608732238
                              -0.181161495 0.21687437 -0.83532920 0.403532378
## is_women
## diet_typeFlexitarian
                               -0.112570392 0.29519274 -0.38134539 0.702946979
## diet_typeVegan_Vegetarian
                              -0.695311606 0.47459484 -1.46506356 0.142903577
## education levelDegree
                                0.144657256 0.23677899 0.61093789 0.541240698
## education_levelPostgraduate 0.124062526 0.31028794 0.39983032 0.689281494
## hh size
                               -0.065718438 0.11891431 -0.55265376 0.580500519
## income_level30_50k
                               -0.277385197 0.24723136 -1.12196606 0.261876872
## income level50
                               -0.059710521 0.27842045 -0.21446169 0.830187038
## n_children
                               -0.001985845 0.17051358 -0.01164626 0.990707839
## is_shopper
                               -0.190155187 0.25497474 -0.74578050 0.455800022
## where_liveRuralarea
                                0.162394440 0.36503317 0.44487584 0.656409480
## where_liveTownorsuburb
                                0.407572898 0.28731975 1.41853423 0.156034853
##
## $Class_3
```

```
##
                                       coef
                                                    se
                                                                        p_val
## (Intercept)
                               -0.03364188 0.33155043 -0.10146838 0.91917866
## co2 value
                               -0.08885280 0.05636304 -1.57643724 0.11492507
## framing_effectconsequence
                                0.05918829 0.18762297
                                                       0.31546398 0.75240939
## framing_effectMetOffice
                                0.07805707 0.16339423
                                                       0.47772230 0.63284787
## framing effectUN
                                0.28117046 0.18809870
                                                       1.49480277 0.13496592
## Q9 PC1
                               -0.02518443 0.02709806 -0.92938128 0.35269153
## Q9 PC2
                                0.01695829 0.03420063
                                                       0.49584725 0.62000219
## Q10_PC1
                                0.03002545 0.02515003
                                                       1.19385338 0.23253533
## Q10_PC2
                               -0.02046908 0.07429723 -0.27550256 0.78293016
                               -0.10412838 0.15642164 -0.66569041 0.50560901
## age_group35_54
## age_group55_
                                0.14692233 0.18181488 0.80808752 0.41904020
## is_women
                               -0.13264861 0.12694275 -1.04494828 0.29604687
## diet_typeFlexitarian
                               -0.29870212 0.17600798 -1.69709423 0.08967885
## diet_typeVegan_Vegetarian
                               -0.29710989 0.23311372 -1.27452768 0.20247647
## education_levelDegree
                                0.05773852 0.14002979
                                                       0.41233029 0.68009735
## education_levelPostgraduate
                                0.03462402 0.17962690
                                                       0.19275523 0.84715067
## hh size
                                0.03967065 0.06671657
                                                        0.59461468 0.55210106
## income_level30_50k
                                0.01121950 0.14235074
                                                       0.07881589 0.93717907
## income_level50_
                                0.13510254 0.16299918
                                                       0.82885414 0.40718695
## n_children
                               -0.02464829 0.09437299 -0.26117950 0.79395409
                               -0.05943277 0.15242382 -0.38991783 0.69659731
## is shopper
## where_liveRuralarea
                               -0.10522863 0.20199565 -0.52094505 0.60240505
                                0.06348247 0.15645723 0.40574965 0.68492655
## where liveTownorsuburb
```

We can't do an LC esimtation with more than 3 classes due to lack of variation and the hessian matrix would be singular.

## Latent Class Models, Marginal Utiltiy With Interaction Terms

This specification interacts the marginal utility parameters with the co2 consumption, framing effect, and PCAs. This specification would be similar to the mixed logit model with the exception that the marginal utility parameters are allowed to vary by class, but without being random parameters.

### Latent Class interact with co2 consumption + framing effect + PCA, 2 classes

```
## Model estimated on: Thu Sep 19 10:23:44 PM 2024
##
   gmnl(formula = f1, data = dt, model = "lc", Q = q, panel = TRUE,
       method = "bhhh", iterlim = 5000)
##
##
##
  Frequencies of categories:
##
##
          1
                   2
                             3
                                      4
                                                5
                                                         6
## 0.192868 0.272962 0.158307 0.243260 0.060815 0.071787
## The estimation took: Oh:1m:27s
```

```
##
## Coefficients:
                                                            Estimate
                                                                      Std. Error
##
                                                                                  z-value Pr(>|z|)
## class.1.I
                                                         -0.34444834
                                                                      0.04465853
                                                                                  -7.7129 1.221e-14 ***
## class.1.price
                                                         -0.03480341
                                                                      0.00428775
                                                                                  -8.1169 4.441e-16
## class.1.location EU
                                                                                   0.5023 0.6154332
                                                          0.02612167
                                                                      0.05200069
## class.1.location UK
                                                                                   5.2836 1.267e-07 ***
                                                          0.28004120
                                                                      0.05300178
## class.1.certificate NGO
                                                         0.02421002
                                                                      0.05397572
                                                                                   0.4485 0.6537669
## class.1.certificate UK
                                                          0.26383806
                                                                      0.05699769
                                                                                   4.6289 3.676e-06 ***
## class.1.project_renewable
                                                          0.21618254
                                                                      0.05873168
                                                                                   3.6809 0.0002325 ***
## class.1.project_landfill
                                                         -0.31146105
                                                                      0.06984478
                                                                                  -4.4593 8.222e-06 ***
## class.1.project_manure
                                                         -0.27432365
                                                                                  -4.2167 2.479e-05
                                                                      0.06505697
## class.1.price:co2_value
                                                         -0.00118238
                                                                      0.00117883
                                                                                  -1.0030 0.3158573
## class.1.price:framing_effectconsequence
                                                         -0.01110029
                                                                      0.00497544
                                                                                  -2.2310 0.0256799 *
## class.1.price:framing_effectMetOffice
                                                          0.00013758
                                                                      0.00418395
                                                                                   0.0329 0.9737675
## class.1.price:framing_effectUN
                                                         -0.00360270
                                                                      0.00492740
                                                                                  -0.7312 0.4646829
## class.1.location_EU:co2_value
                                                          0.00519319
                                                                      0.01502441
                                                                                   0.3456 0.7296058
## class.1.location EU:framing effectconsequence
                                                         -0.12101755
                                                                      0.06532170
                                                                                  -1.8526 0.0639341
## class.1.location_EU:framing_effectMetOffice
                                                         -0.14499036
                                                                                  -2.6481 0.0080936 **
                                                                      0.05475179
## class.1.location EU:framing effectUN
                                                         -0.08368630
                                                                      0.06486678
                                                                                  -1.2901 0.1970070
## class.1.location_UK:co2_value
                                                         -0.06152076
                                                                      0.01538081
                                                                                  -3.9998 6.339e-05 ***
## class.1.location_UK:framing_effectconsequence
                                                         -0.16165232
                                                                      0.06728477
                                                                                  -2.4025 0.0162830 *
## class.1.location_UK:framing_effectMetOffice
                                                                                  -0.2570 0.7971676
                                                         -0.01442206
                                                                      0.05611382
## class.1.location UK:framing effectUN
                                                                                  -0.5393 0.5896868
                                                         -0.03514117
                                                                      0.06516192
## class.1.certificate NGO:co2 value
                                                         -0.02687459
                                                                      0.01607775
                                                                                  -1.6715 0.0946151
## class.1.certificate_NGO:framing_effectconsequence
                                                          0.01922058
                                                                      0.06938931
                                                                                   0.2770 0.7817830
## class.1.certificate_NGO:framing_effectMetOffice
                                                          0.08480764
                                                                                   1.4868 0.1370566
                                                                      0.05703878
## class.1.certificate_NGO:framing_effectUN
                                                          0.08119141
                                                                      0.06727280
                                                                                   1.2069 0.2274715
## class.1.certificate_UK:co2_value
                                                                      0.01639282
                                                                                  -0.7646 0.4445284
                                                         -0.01253344
## class.1.certificate_UK:framing_effectconsequence
                                                          0.08814691
                                                                      0.07180163
                                                                                   1.2276 0.2195803
## class.1.certificate_UK:framing_effectMetOffice
                                                          0.09729107
                                                                      0.06012113
                                                                                    1.6183 0.1056085
## class.1.certificate_UK:framing_effectUN
                                                          0.15401325
                                                                      0.07108767
                                                                                    2.1665 0.0302711 *
## class.1.project_renewable:co2_value
                                                         -0.01975792
                                                                      0.01698424
                                                                                  -1.1633 0.2447039
## class.1.project_renewable:framing_effectconsequence
                                                                                    1.1021 0.2704040
                                                         0.08206402
                                                                      0.07445929
## class.1.project renewable:framing effectMetOffice
                                                         -0.06764584
                                                                      0.06105159
                                                                                  -1.1080 0.2678570
## class.1.project_renewable:framing_effectUN
                                                                                   0.2623 0.7930609
                                                          0.01889592
                                                                      0.07202891
## class.1.project_landfill:co2_value
                                                          0.02645724
                                                                      0.02043211
                                                                                   1.2949 0.1953597
## class.1.project_landfill:framing_effectconsequence
                                                          0.13853136
                                                                      0.08784221
                                                                                   1.5770 0.1147845
## class.1.project_landfill:framing_effectMetOffice
                                                                      0.07381056
                                                                                   0.3273 0.7434181
                                                          0.02416044
## class.1.project_landfill:framing_effectUN
                                                                                   0.7409 0.4587566
                                                          0.06365703
                                                                      0.08591901
## class.1.project manure:co2 value
                                                                                    0.6443 0.5193751
                                                          0.01231719
                                                                      0.01911689
## class.1.project_manure:framing_effectconsequence
                                                                      0.08244454
                                                                                   2.3237 0.0201428 *
                                                          0.19157458
## class.1.project manure:framing effectMetOffice
                                                          0.14105372
                                                                      0.06891893
                                                                                    2.0467 0.0406913 *
## class.1.project_manure:framing_effectUN
                                                                      0.08087882
                                                                                    2.4899 0.0127791 *
                                                          0.20137745
## class.2.I
                                                         -3.51097936
                                                                      0.09574295 -36.6709 < 2.2e-16 ***
                                                                                  -2.1415 0.0322298 *
## class.2.price
                                                         -0.01862446
                                                                      0.00869673
## class.2.location_EU
                                                          0.12893971
                                                                      0.10025780
                                                                                    1.2861 0.1984146
## class.2.location_UK
                                                          0.39384184
                                                                      0.09500483
                                                                                   4.1455 3.391e-05 ***
## class.2.certificate_NGO
                                                          0.49355358
                                                                      0.09510959
                                                                                    5.1893 2.111e-07 ***
## class.2.certificate_UK
                                                          0.70810644
                                                                      0.10988008
                                                                                   6.4444 1.161e-10 ***
## class.2.project_renewable
                                                                                    1.1582 0.2467700
                                                          0.12487839
                                                                      0.10781826
## class.2.project_landfill
                                                         -0.60118947
                                                                      0.13401768
                                                                                  -4.4859 7.261e-06 ***
## class.2.project_manure
                                                         -0.36443608
                                                                      0.12109770
                                                                                  -3.0094 0.0026173 **
## class.2.price:co2 value
                                                         -0.00744175
                                                                      0.00276301
                                                                                  -2.6933 0.0070738 **
```

```
## class.2.price:framing_effectconsequence
                                                        -0.00689547
                                                                     0.00983838
                                                                                  -0.7009 0.4833814
## class.2.price:framing_effectMetOffice
                                                                                  -0.2812 0.7785571
                                                        -0.00248212
                                                                     0.00882688
                                                                                  -2.0367 0.0416813 *
## class.2.price:framing effectUN
                                                        -0.01938214
                                                                     0.00951650
## class.2.location_EU:co2_value
                                                        -0.03902193
                                                                                  -1.1413 0.2537657
                                                                     0.03419225
## class.2.location_EU:framing_effectconsequence
                                                         0.00658105
                                                                     0.11330094
                                                                                   0.0581 0.9536812
## class.2.location EU:framing effectMetOffice
                                                         0.03632315
                                                                     0.10305699
                                                                                   0.3525 0.7244956
## class.2.location EU:framing effectUN
                                                        -0.07832540
                                                                     0.11234401
                                                                                  -0.6972 0.4856823
## class.2.location_UK:co2_value
                                                         0.00105147
                                                                     0.03417404
                                                                                   0.0308 0.9754544
## class.2.location_UK:framing_effectconsequence
                                                         0.08002041
                                                                     0.11128620
                                                                                   0.7191 0.4721097
## class.2.location_UK:framing_effectMetOffice
                                                        -0.03303828
                                                                     0.09934509
                                                                                  -0.3326 0.7394659
## class.2.location_UK:framing_effectUN
                                                         0.02523403
                                                                     0.11336272
                                                                                   0.2226 0.8238503
## class.2.certificate_NGO:co2_value
                                                        -0.08788468
                                                                     0.03354764
                                                                                  -2.6197 0.0088008
## class.2.certificate_NGO:framing_effectconsequence
                                                         0.02147935
                                                                     0.10961174
                                                                                   0.1960 0.8446427
## class.2.certificate_NGO:framing_effectMetOffice
                                                        -0.10791400
                                                                     0.09925200
                                                                                  -1.0873 0.2769162
## class.2.certificate_NGO:framing_effectUN
                                                        -0.11398248
                                                                     0.11259154
                                                                                  -1.0124 0.3113689
## class.2.certificate_UK:co2_value
                                                        -0.05001066
                                                                     0.03913932
                                                                                  -1.2778 0.2013340
## class.2.certificate_UK:framing_effectconsequence
                                                        -0.14405942
                                                                     0.12596082
                                                                                  -1.1437 0.2527546
## class.2.certificate UK:framing effectMetOffice
                                                        -0.07019183
                                                                     0.11402350
                                                                                  -0.6156 0.5381646
## class.2.certificate_UK:framing_effectUN
                                                        -0.21564560
                                                                     0.12647060
                                                                                  -1.7051 0.0881749
## class.2.project_renewable:co2_value
                                                         0.01438950
                                                                     0.03751145
                                                                                   0.3836 0.7012727
## class.2.project_renewable:framing_effectconsequence
                                                         0.00847322
                                                                     0.12279573
                                                                                   0.0690 0.9449876
## class.2.project_renewable:framing_effectMetOffice
                                                                                  -0.9036 0.3661816
                                                        -0.10019856
                                                                     0.11088217
                                                                                   0.9538 0.3401834
## class.2.project_renewable:framing_effectUN
                                                         0.11937438
                                                                     0.12515622
## class.2.project landfill:co2 value
                                                         0.07368949
                                                                     0.04548708
                                                                                   1.6200 0.1052303
## class.2.project_landfill:framing_effectconsequence
                                                        -0.11995387
                                                                     0.14902724
                                                                                  -0.8049 0.4208702
## class.2.project_landfill:framing_effectMetOffice
                                                        -0.17889877
                                                                     0.13460242
                                                                                  -1.3291 0.1838182
## class.2.project_landfill:framing_effectUN
                                                                                  -0.3915 0.6954486
                                                        -0.05890704
                                                                     0.15047583
## class.2.project_manure:co2_value
                                                         0.04612135
                                                                     0.04220569
                                                                                  1.0928 0.2744923
## class.2.project_manure:framing_effectconsequence
                                                        -0.05331936
                                                                     0.13951895
                                                                                  -0.3822 0.7023385
## class.2.project_manure:framing_effectMetOffice
                                                         0.03465735
                                                                     0.12676456
                                                                                   0.2734 0.7845462
## class.2.project_manure:framing_effectUN
                                                        -0.09170416
                                                                     0.13897237
                                                                                  -0.6599 0.5093351
## (class)2
                                                        -0.16251577
                                                                     0.01804042
                                                                                  -9.0084 < 2.2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Optimization of log-likelihood by BHHH maximisation
## Log Likelihood: -17660
## Number of observations: 12760
## Number of iterations: 15
## Exit of MLE: successive function values within relative tolerance limit (reltol)
##
        AIC
                 BTC
## 35485.49 36104.18
The class membership probabilities are:
               Class_2
     Class_1
## 0.5405398 0.4594602
The effects of demographics are:
## $Class 2
```

se

p\_val

coef

##

```
## (Intercept)
                               -0.27706383 0.26928171 -1.02889955 0.3035269
                               0.01687408 0.14393905 0.11723074 0.9066772
## age_group35_54
## age_group55_
                               0.21461920 0.16138350 1.32987078 0.1835609
                              -0.05672937 0.11697192 -0.48498275 0.6276886
## is_women
## diet_typeFlexitarian
                              -0.17437595 0.15894831 -1.09706072 0.2726148
                              -0.01878985 0.20874883 -0.09001175 0.9282779
## diet typeVegan Vegetarian
## education levelDegree
                               -0.03686092 0.13211409 -0.27900827 0.7802385
## education_levelPostgraduate -0.01573016 0.16999594 -0.09253254 0.9262749
## hh size
                                0.04971871 0.06331892 0.78521101 0.4323299
## income_level30_50k
                               0.03911787 0.13487259 0.29003572 0.7717889
## income_level50_
                               0.13410448 0.15350885 0.87359447 0.3823391
## n_children
                               -0.05309249 0.08930491 -0.59450803 0.5521724
## is_shopper
                               -0.03132222 0.14260838 -0.21963798 0.8261531
                               -0.11939830 0.19058367 -0.62648756 0.5309952
## where_liveRuralarea
## where_liveTownorsuburb
                               0.03137536 0.14660774 0.21400888 0.8305401
```

#### Latent Class interact with co2 consumption + framing effect + PCA, 3 classes

```
## Model estimated on: Thu Sep 19 10:23:44 PM 2024
##
## Call:
  gmnl(formula = f1, data = dt, model = "lc", Q = q, panel = TRUE,
       method = "bhhh", iterlim = 5000)
##
## Frequencies of categories:
##
##
## 0.192868 0.272962 0.158307 0.243260 0.060815 0.071787
## The estimation took: Oh:1m:33s
## Coefficients:
##
                                                          Estimate Std. Error z-value Pr(>|z|)
## class.1.I
                                                       9.4246e-01
                                                                   3.0266e-01
                                                                                3.1140 0.001846 **
## class.1.price
                                                       -1.2806e-01
                                                                   2.7608e-02
                                                                               -4.6387 3.507e-06 ***
## class.1.location_EU
                                                       -2.4175e-01 2.9770e-01
                                                                               -0.8121
                                                                                        0.416755
## class.1.location_UK
                                                       -1.4595e-01 3.0339e-01
                                                                               -0.4811
                                                                                        0.630474
## class.1.certificate_NGO
                                                       -5.2612e-01
                                                                   2.9135e-01
                                                                               -1.8058
                                                                                        0.070949
## class.1.certificate_UK
                                                       2.1375e-01 3.2835e-01
                                                                                0.6510
                                                                                        0.515052
## class.1.project_renewable
                                                       -1.5500e-01 3.1028e-01
                                                                               -0.4996
                                                                                        0.617388
## class.1.project_landfill
                                                       -5.8410e-01 4.5701e-01
                                                                               -1.2781
                                                                                        0.201215
## class.1.project manure
                                                       -4.6515e-01
                                                                   3.6559e-01
                                                                               -1.2723
                                                                                        0.203253
## class.1.price:co2_value
                                                      -6.4195e-02 1.1018e-02 -5.8266 5.656e-09 ***
## class.1.price:framing effectconsequence
                                                      -4.1486e-01 1.0495e-01
                                                                               -3.9528 7.724e-05 ***
## class.1.price:framing_effectMetOffice
                                                       3.5668e-03 2.9495e-02
                                                                                0.1209 0.903749
## class.1.price:framing_effectUN
                                                       7.5184e-02 3.1682e-02
                                                                                2.3731 0.017641 *
## class.1.location_EU:co2_value
                                                                               -4.0995 4.141e-05 ***
                                                      -5.1618e-01 1.2591e-01
## class.1.location EU:framing effectconsequence
                                                      -1.4785e+00 5.7819e-01
                                                                               -2.5572 0.010553 *
## class.1.location_EU:framing_effectMetOffice
                                                       -1.7969e-02 3.1090e-01 -0.0578
                                                                                        0.953911
## class.1.location_EU:framing_effectUN
                                                       6.5970e-01 3.7485e-01
                                                                                1.7599 0.078426 .
```

```
## class.1.location_UK:co2_value
                                                          1.2103e-01
                                                                      1.3127e-01
                                                                                    0.9220
                                                                                            0.356542
## class.1.location_UK:framing_effectconsequence
                                                          1.4041e+00
                                                                      6.5843e-01
                                                                                    2.1324
                                                                                            0.032971 *
## class.1.location UK:framing effectMetOffice
                                                                                            0.057760
                                                          5.9197e-01
                                                                      3.1197e-01
                                                                                    1.8975
## class.1.location_UK:framing_effectUN
                                                          5.2634e-01
                                                                      3.3509e-01
                                                                                    1.5707
                                                                                            0.116242
## class.1.certificate_NGO:co2_value
                                                          1.1433e-01
                                                                      1.0273e-01
                                                                                    1.1129
                                                                                            0.265733
## class.1.certificate NGO:framing effectconsequence
                                                                                    1.5504
                                                          7.2350e-01
                                                                      4.6665e-01
                                                                                            0.121038
## class.1.certificate NGO:framing effectMetOffice
                                                          1.6847e-01
                                                                      3.0499e-01
                                                                                    0.5524
                                                                                            0.580688
## class.1.certificate_NGO:framing_effectUN
                                                          2.4260e-01
                                                                      3.3107e-01
                                                                                    0.7328
                                                                                            0.463687
## class.1.certificate_UK:co2_value
                                                          1.5870e-01
                                                                      1.4649e-01
                                                                                    1.0834
                                                                                            0.278644
## class.1.certificate_UK:framing_effectconsequence
                                                          2.6371e+00
                                                                      9.9760e-01
                                                                                    2.6434
                                                                                            0.008208 **
## class.1.certificate_UK:framing_effectMetOffice
                                                          9.3959e-02
                                                                      3.3512e-01
                                                                                    0.2804
                                                                                            0.779189
## class.1.certificate_UK:framing_effectUN
                                                                                    0.0677
                                                          2.6252e-02
                                                                      3.8768e-01
                                                                                            0.946013
## class.1.project_renewable:co2_value
                                                         -3.6505e-01
                                                                      1.3133e-01
                                                                                   -2.7797
                                                                                            0.005441 **
## class.1.project_renewable:framing_effectconsequence
                                                        -2.3363e+00
                                                                      7.9826e-01
                                                                                   -2.9267
                                                                                            0.003426 **
## class.1.project_renewable:framing_effectMetOffice
                                                                                   -0.0702
                                                                                            0.944021
                                                         -2.3689e-02
                                                                      3.3737e-01
## class.1.project_renewable:framing_effectUN
                                                          8.2095e-01
                                                                      3.4592e-01
                                                                                    2.3732
                                                                                            0.017633 *
## class.1.project_landfill:co2_value
                                                         -7.7735e-02
                                                                      2.1836e-01
                                                                                   -0.3560
                                                                                            0.721846
## class.1.project landfill:framing effectconsequence
                                                         -4.6354e-01
                                                                      6.5379e-01
                                                                                   -0.7090
                                                                                            0.478322
## class.1.project_landfill:framing_effectMetOffice
                                                                                    0.4845
                                                          2.2359e-01
                                                                      4.6146e-01
                                                                                            0.628018
## class.1.project_landfill:framing_effectUN
                                                          4.4343e-01
                                                                      4.7500e-01
                                                                                    0.9335
                                                                                            0.350553
## class.1.project_manure:co2_value
                                                          1.8140e-01
                                                                      1.2946e-01
                                                                                    1.4013
                                                                                            0.161134
## class.1.project_manure:framing_effectconsequence
                                                         -5.6272e-01
                                                                      6.1190e-01
                                                                                   -0.9196
                                                                                            0.357769
## class.1.project_manure:framing_effectMetOffice
                                                          2.3315e-01
                                                                      3.8354e-01
                                                                                    0.6079
                                                                                            0.543257
## class.1.project manure:framing effectUN
                                                          1.2914e-01
                                                                      4.2719e-01
                                                                                    0.3023
                                                                                            0.762430
## class.2.I
                                                         -4.9159e-01
                                                                      4.7498e-02 -10.3497 < 2.2e-16 ***
## class.2.price
                                                         -2.6927e-02
                                                                      4.6463e-03
                                                                                   -5.7954 6.817e-09 ***
## class.2.location_EU
                                                          6.8386e-02
                                                                      5.3860e-02
                                                                                    1.2697
                                                                                           0.204187
## class.2.location_UK
                                                          3.4737e-01
                                                                      5.4544e-02
                                                                                    6.3686 1.908e-10 ***
## class.2.certificate_NGO
                                                                      5.5372e-02
                                                                                    1.0968 0.272716
                                                          6.0734e-02
## class.2.certificate_UK
                                                          2.8855e-01
                                                                      5.9639e-02
                                                                                    4.8382 1.310e-06 ***
## class.2.project_renewable
                                                          2.8167e-01
                                                                      6.2050e-02
                                                                                    4.5394 5.642e-06 ***
## class.2.project_landfill
                                                         -3.2662e-01
                                                                      7.2499e-02
                                                                                   -4.5051 6.634e-06 ***
## class.2.project_manure
                                                         -2.9661e-01
                                                                      6.7826e-02
                                                                                   -4.3731 1.225e-05 ***
## class.2.price:co2_value
                                                         -4.2102e-05
                                                                                   -0.0327
                                                                                            0.973896
                                                                      1.2866e-03
## class.2.price:framing_effectconsequence
                                                         -7.5795e-03
                                                                      5.3534e-03
                                                                                   -1.4158
                                                                                            0.156826
## class.2.price:framing_effectMetOffice
                                                         -2.3168e-03
                                                                      4.5017e-03
                                                                                   -0.5147
                                                                                            0.606794
## class.2.price:framing effectUN
                                                         -3.9420e-03
                                                                      5.2792e-03
                                                                                   -0.7467
                                                                                            0.455246
## class.2.location_EU:co2_value
                                                          1.5244e-02
                                                                      1.5549e-02
                                                                                   0.9804
                                                                                            0.326892
## class.2.location_EU:framing_effectconsequence
                                                         -1.0652e-01
                                                                      6.7123e-02
                                                                                   -1.5870
                                                                                            0.112518
## class.2.location_EU:framing_effectMetOffice
                                                                                   -2.9973
                                                         -1.6806e-01
                                                                      5.6072e-02
                                                                                            0.002724 **
## class.2.location EU:framing effectUN
                                                         -1.0104e-01
                                                                      6.5958e-02
                                                                                   -1.5320
                                                                                            0.125535
## class.2.location_UK:co2_value
                                                                      1.5699e-02
                                                                                   -4.6217 3.806e-06 ***
                                                         -7.2556e-02
## class.2.location_UK:framing_effectconsequence
                                                         -1.7722e-01
                                                                      6.8571e-02
                                                                                   -2.5845
                                                                                            0.009753 **
## class.2.location_UK:framing_effectMetOffice
                                                         -5.0987e-02
                                                                      5.7364e-02
                                                                                   -0.8888
                                                                                            0.374092
## class.2.location_UK:framing_effectUN
                                                         -6.5545e-02
                                                                      6.6602e-02
                                                                                   -0.9841
                                                                                            0.325050
## class.2.certificate_NGO:co2_value
                                                                                   -2.3358
                                                         -3.8290e-02
                                                                      1.6393e-02
                                                                                            0.019503 *
## class.2.certificate_NGO:framing_effectconsequence
                                                          5.2684e-02
                                                                      7.0825e-02
                                                                                    0.7439
                                                                                            0.456962
## class.2.certificate_NGO:framing_effectMetOffice
                                                          1.1083e-01
                                                                      5.8297e-02
                                                                                    1.9012
                                                                                            0.057280
## class.2.certificate_NGO:framing_effectUN
                                                          1.1444e-01
                                                                      6.8687e-02
                                                                                    1.6661
                                                                                            0.095703
## class.2.certificate_UK:co2_value
                                                         -1.8145e-02
                                                                      1.7014e-02
                                                                                   -1.0665
                                                                                            0.286205
## class.2.certificate_UK:framing_effectconsequence
                                                          9.0454e-02
                                                                      7.4295e-02
                                                                                    1.2175
                                                                                            0.223415
## class.2.certificate_UK:framing_effectMetOffice
                                                          1.1649e-01
                                                                      6.2208e-02
                                                                                    1.8725
                                                                                            0.061132
## class.2.certificate_UK:framing_effectUN
                                                          1.8892e-01
                                                                      7.3257e-02
                                                                                    2.5789
                                                                                            0.009912 **
## class.2.project_renewable:co2_value
                                                         -2.9870e-02 1.7588e-02
                                                                                  -1.6983
                                                                                            0.089446
```

```
## class.2.project_renewable:framing_effectconsequence
                                                          6.9914e-02
                                                                      7.7210e-02
                                                                                    0.9055
                                                                                            0.365200
## class.2.project_renewable:framing_effectMetOffice
                                                         -7.8536e-02
                                                                      6.3681e-02
                                                                                  -1.2333
                                                                                            0.217476
                                                          1.4431e-02
                                                                                    0.1920
## class.2.project renewable:framing effectUN
                                                                      7.5161e-02
                                                                                            0.847742
## class.2.project_landfill:co2_value
                                                          2.4840e-02
                                                                      2.1069e-02
                                                                                    1.1790
                                                                                            0.238398
## class.2.project_landfill:framing_effectconsequence
                                                          1.1003e-01
                                                                      9.0539e-02
                                                                                    1.2153
                                                                                            0.224267
## class.2.project landfill:framing effectMetOffice
                                                                                    0.2905
                                                          2.2018e-02
                                                                      7.5803e-02
                                                                                            0.771459
## class.2.project_landfill:framing_effectUN
                                                          5.2984e-02
                                                                      8.8231e-02
                                                                                    0.6005
                                                                                            0.548159
## class.2.project_manure:co2_value
                                                          3.4390e-03
                                                                      1.9824e-02
                                                                                    0.1735
                                                                                            0.862277
## class.2.project_manure:framing_effectconsequence
                                                          1.9544e-01
                                                                      8.5460e-02
                                                                                    2.2869
                                                                                            0.022204 *
## class.2.project_manure:framing_effectMetOffice
                                                          1.5758e-01
                                                                      7.1241e-02
                                                                                    2.2119
                                                                                            0.026976 *
## class.2.project_manure:framing_effectUN
                                                          2.5416e-01
                                                                      8.3192e-02
                                                                                    3.0551
                                                                                            0.002250 **
## class.3.I
                                                         -3.8842e+00
                                                                      1.0851e-01 -35.7948 < 2.2e-16 ***
## class.3.price
                                                         -2.2838e-02
                                                                      9.3090e-03
                                                                                  -2.4533
                                                                                            0.014155 *
## class.3.location_EU
                                                          1.0964e-01
                                                                      1.0398e-01
                                                                                    1.0544
                                                                                           0.291697
## class.3.location_UK
                                                          4.0228e-01
                                                                      9.8569e-02
                                                                                    4.0812 4.481e-05 ***
## class.3.certificate_NGO
                                                          5.4044e-01
                                                                      9.8463e-02
                                                                                    5.4888 4.047e-08 ***
## class.3.certificate_UK
                                                          7.4559e-01
                                                                      1.1418e-01
                                                                                    6.5300 6.576e-11 ***
## class.3.project renewable
                                                          1.0558e-01
                                                                      1.1194e-01
                                                                                    0.9432
                                                                                           0.345579
## class.3.project_landfill
                                                         -6.2394e-01
                                                                      1.3935e-01
                                                                                  -4.4774 7.555e-06 ***
## class.3.project_manure
                                                         -3.6422e-01
                                                                      1.2603e-01
                                                                                  -2.8898
                                                                                            0.003854
## class.3.price:co2_value
                                                         -7.3738e-03
                                                                      3.0899e-03
                                                                                  -2.3864
                                                                                            0.017014
## class.3.price:framing_effectconsequence
                                                         -7.1791e-03
                                                                      1.0723e-02
                                                                                  -0.6695
                                                                                            0.503185
## class.3.price:framing_effectMetOffice
                                                          5.2119e-04
                                                                      9.6674e-03
                                                                                   0.0539
                                                                                            0.957005
## class.3.price:framing effectUN
                                                         -1.1849e-02
                                                                      1.0628e-02
                                                                                  -1.1148
                                                                                            0.264916
## class.3.location EU:co2 value
                                                         -3.6130e-02
                                                                      3.6627e-02
                                                                                  -0.9864
                                                                                            0.323921
## class.3.location_EU:framing_effectconsequence
                                                          1.1301e-02
                                                                      1.1936e-01
                                                                                    0.0947
                                                                                            0.924571
## class.3.location_EU:framing_effectMetOffice
                                                                                    0.4274
                                                          4.6343e-02
                                                                      1.0843e-01
                                                                                            0.669092
## class.3.location_EU:framing_effectUN
                                                         -5.0398e-02
                                                                      1.2002e-01
                                                                                  -0.4199
                                                                                            0.674550
## class.3.location_UK:co2_value
                                                                                    0.3441
                                                          1.2403e-02
                                                                      3.6049e-02
                                                                                            0.730801
## class.3.location_UK:framing_effectconsequence
                                                          4.6445e-02
                                                                      1.1725e-01
                                                                                    0.3961
                                                                                            0.692025
## class.3.location_UK:framing_effectMetOffice
                                                         -5.3508e-02
                                                                      1.0416e-01
                                                                                  -0.5137
                                                                                            0.607460
## class.3.location_UK:framing_effectUN
                                                          1.0064e-02
                                                                      1.2013e-01
                                                                                    0.0838
                                                                                            0.933234
## class.3.certificate_NGO:co2_value
                                                         -8.1317e-02
                                                                      3.5599e-02
                                                                                  -2.2843
                                                                                            0.022356
## class.3.certificate_NGO:framing_effectconsequence
                                                         -4.1883e-02
                                                                      1.1523e-01
                                                                                  -0.3635
                                                                                            0.716252
## class.3.certificate_NGO:framing_effectMetOffice
                                                         -1.6773e-01
                                                                      1.0415e-01
                                                                                  -1.6105
                                                                                            0.107286
## class.3.certificate_NGO:framing_effectUN
                                                         -1.5476e-01
                                                                      1.1946e-01
                                                                                  -1.2954
                                                                                            0.195167
## class.3.certificate UK:co2 value
                                                         -4.7332e-02
                                                                      4.1912e-02
                                                                                  -1.1293
                                                                                            0.258763
## class.3.certificate_UK:framing_effectconsequence
                                                         -1.9442e-01
                                                                      1.3232e-01
                                                                                  -1.4693
                                                                                            0.141760
## class.3.certificate_UK:framing_effectMetOffice
                                                                      1.1990e-01
                                                                                  -0.8400
                                                                                            0.400912
                                                         -1.0071e-01
## class.3.certificate_UK:framing_effectUN
                                                                                  -2.0025
                                                         -2.6999e-01
                                                                      1.3483e-01
                                                                                            0.045233 *
## class.3.project renewable:co2 value
                                                          2.9007e-02
                                                                      4.0387e-02
                                                                                    0.7182
                                                                                            0.472612
## class.3.project_renewable:framing_effectconsequence -8.5450e-03
                                                                                  -0.0662
                                                                                            0.947204
                                                                      1.2904e-01
## class.3.project_renewable:framing_effectMetOffice
                                                         -1.1759e-01
                                                                      1.1710e-01
                                                                                  -1.0042
                                                                                            0.315305
## class.3.project_renewable:framing_effectUN
                                                                      1.3311e-01
                                                                                    1.0356
                                                          1.3785e-01
                                                                                            0.300375
## class.3.project_landfill:co2_value
                                                          9.0391e-02
                                                                      4.9439e-02
                                                                                    1.8283
                                                                                            0.067500
## class.3.project_landfill:framing_effectconsequence
                                                                                  -0.7829
                                                         -1.2499e-01
                                                                      1.5964e-01
                                                                                            0.433667
## class.3.project_landfill:framing_effectMetOffice
                                                         -2.2470e-01
                                                                      1.4255e-01
                                                                                  -1.5763
                                                                                            0.114953
## class.3.project_landfill:framing_effectUN
                                                         -2.8256e-02
                                                                      1.6306e-01
                                                                                  -0.1733
                                                                                            0.862426
                                                                                    1.1624
## class.3.project_manure:co2_value
                                                          5.1839e-02
                                                                      4.4595e-02
                                                                                            0.245055
## class.3.project_manure:framing_effectconsequence
                                                         -7.1217e-02
                                                                      1.4704e-01
                                                                                  -0.4843
                                                                                            0.628148
## class.3.project_manure:framing_effectMetOffice
                                                          1.4519e-05
                                                                      1.3354e-01
                                                                                   0.0001
                                                                                            0.999913
## class.3.project_manure:framing_effectUN
                                                         -1.6684e-01
                                                                      1.4920e-01
                                                                                  -1.1182
                                                                                            0.263475
                                                                                  50.9085 < 2.2e-16 ***
## (class)2
                                                          1.6297e+00
                                                                      3.2013e-02
## (class)3
                                                          1.5476e+00
                                                                      3.2200e-02
                                                                                  48.0636 < 2.2e-16 ***
```

```
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Optimization of log-likelihood by BHHH maximisation
## Log Likelihood: -16556
## Number of observations: 12760
## Number of iterations: 25
## Exit of MLE: successive function values within relative tolerance limit (reltol)
## 33362.41 34294.16
The class membership probabilities are:
##
      Class 1
                 Class 2
                            Class 3
## 0.09256792 0.47232955 0.43510253
The effects of demographics are:
## $Class 2
##
                                      coef
                                                                       p_val
                                                  se
## (Intercept)
                               1.42033718 0.4901568 2.89771992 0.003758861
## age_group35_54
                               0.11413038 0.2583437 0.44177730 0.658650369
## age_group55_
                               -0.02728599 0.2845539 -0.09589043 0.923607597
## is_women
                               0.13761868 0.2099346 0.65553128 0.512125752
## diet_typeFlexitarian
                               0.14294429 0.2815017 0.50779199 0.611599229
## diet_typeVegan_Vegetarian
                               0.36951400 0.4095747 0.90218940 0.366956263
## education_levelDegree
                               -0.23355034 0.2348208 -0.99458983 0.319935797
## education_levelPostgraduate -0.21926346 0.3041742 -0.72084831 0.471002847
## hh_size
                               0.05996884 0.1182586 0.50709904 0.612085325
## income_level30_50k
                               0.42410286 0.2503298 1.69417639 0.090231769
## income_level50_
                               0.10943850 0.2717746 0.40268110 0.687182841
## n_children
                              -0.02812311 0.1659385 -0.16947910 0.865419813
## is_shopper
                               0.29530823 0.2494918 1.18363886 0.236556050
## where_liveRuralarea
                              -0.27292285 0.3581150 -0.76210960 0.445994593
## where liveTownorsuburb
                              -0.49091146 0.2804028 -1.75073649 0.079991311
##
## $Class 3
##
                                      coef
                                                                     p_val
## (Intercept)
                               1.23982900 0.4936895 2.5113539 0.01202691
## age_group35_54
                               0.10524975 0.2614839 0.4025095 0.68730910
## age_group55_
                               0.23870679 0.2856290 0.8357232 0.40331066
## is_women
                               0.04658651 0.2110631 0.2207232 0.82530800
## diet_typeFlexitarian
                              -0.11556784 0.2870557 -0.4025973 0.68724452
## diet_typeVegan_Vegetarian
                               0.20181526 0.4150824 0.4862052 0.62682165
## education_levelDegree
                               -0.17302596 0.2359466 -0.7333267 0.46335921
## education_levelPostgraduate -0.17146327 0.3059652 -0.5604012 0.57520580
## hh_size
                               0.10242903 0.1187729 0.8623939 0.38847079
## income_level30_50k
                               0.41480235 0.2519150 1.6465965 0.09964102
## income_level50_
                               0.23050778 0.2723096 0.8464916 0.39727854
## n children
                              -0.06707639 0.1671427 -0.4013122 0.68819030
## is_shopper
                               0.20504090 0.2491996 0.8227979 0.41062294
## where_liveRuralarea
                              -0.33795452 0.3621879 -0.9330917 0.35077261
```

-0.38035762 0.2832444 -1.3428601 0.17931729

## where liveTownorsuburb

#### Latent Class interact with co2 consumption + framing effect + PCA, 4 classes

```
##
## Model estimated on: Thu Sep 19 10:23:45 PM 2024
##
   gmnl(formula = f1, data = dt, model = "lc", Q = q, panel = TRUE,
##
       method = "bhhh", iterlim = 5000)
##
## Frequencies of categories:
##
##
          1
                   2
                            3
                                     4
                                               5
  0.192868 0.272962 0.158307 0.243260 0.060815 0.071787
##
  The estimation took: Oh:2m:21s
##
##
## Coefficients:
##
                                                           Estimate Std. Error z-value Pr(>|z|)
## class.1.I
                                                         0.93491282 0.29950199
                                                                                  3.1216 0.0017990 **
## class.1.price
                                                        -0.13301316 0.02812733
                                                                                 -4.7290 2.257e-06 ***
## class.1.location_EU
                                                        -0.26789962 0.30160634
                                                                                 -0.8882 0.3744102
## class.1.location_UK
                                                        -0.13757511
                                                                     0.30802181
                                                                                  -0.4466 0.6551344
## class.1.certificate_NGO
                                                        -0.52626124
                                                                     0.29546792
                                                                                 -1.7811 0.0748943
## class.1.certificate_UK
                                                         0.22597339
                                                                     0.33375718
                                                                                  0.6771 0.4983683
                                                                                 -0.5727 0.5668251
## class.1.project_renewable
                                                        -0.18084439
                                                                     0.31575655
## class.1.project_landfill
                                                        -0.60072841
                                                                     0.46240724
                                                                                  -1.2991 0.1938984
## class.1.project_manure
                                                        -0.47129605
                                                                     0.37074828
                                                                                  -1.2712 0.2036567
## class.1.price:co2_value
                                                        -0.06197079
                                                                     0.01103819
                                                                                  -5.6142 1.975e-08 ***
## class.1.price:framing_effectconsequence
                                                        -0.41421570
                                                                                 -3.9437 8.025e-05 ***
                                                                     0.10503356
## class.1.price:framing_effectMetOffice
                                                                                  0.2756 0.7828294
                                                         0.00820898
                                                                     0.02978220
## class.1.price:framing_effectUN
                                                         0.07759499
                                                                     0.03200208
                                                                                  2.4247 0.0153216 *
## class.1.location_EU:co2_value
                                                                                 -3.9816 6.844e-05 ***
                                                        -0.50197199
                                                                     0.12607206
## class.1.location_EU:framing_effectconsequence
                                                                                  -2.5291 0.0114346 *
                                                        -1.46765008
                                                                     0.58029861
## class.1.location_EU:framing_effectMetOffice
                                                        -0.00245198
                                                                     0.31285898
                                                                                  -0.0078 0.9937468
## class.1.location_EU:framing_effectUN
                                                                                  1.7852 0.0742312 .
                                                         0.67170779
                                                                     0.37626769
## class.1.location_UK:co2_value
                                                         0.11179022
                                                                     0.13104250
                                                                                  0.8531 0.3936129
## class.1.location_UK:framing_effectconsequence
                                                         1.41364758
                                                                     0.65989897
                                                                                  2.1422 0.0321759 *
## class.1.location_UK:framing_effectMetOffice
                                                         0.58078003
                                                                     0.31414304
                                                                                  1.8488 0.0644902 .
## class.1.location_UK:framing_effectUN
                                                         0.53462603
                                                                     0.33626351
                                                                                  1.5899 0.1118569
## class.1.certificate_NGO:co2_value
                                                         0.11076307
                                                                     0.10279841
                                                                                  1.0775 0.2812666
## class.1.certificate_NGO:framing_effectconsequence
                                                         0.73096268
                                                                     0.46881158
                                                                                   1.5592 0.1189533
## class.1.certificate_NGO:framing_effectMetOffice
                                                                                   0.5463 0.5848314
                                                         0.16831937
                                                                     0.30808470
## class.1.certificate_NGO:framing_effectUN
                                                         0.25631533
                                                                     0.33237047
                                                                                   0.7712 0.4406041
                                                                                   1.0635 0.2875370
## class.1.certificate_UK:co2_value
                                                         0.15549474
                                                                     0.14620484
## class.1.certificate_UK:framing_effectconsequence
                                                         2.64095067
                                                                     0.99853229
                                                                                   2.6448 0.0081731 **
## class.1.certificate_UK:framing_effectMetOffice
                                                                                  0.2601 0.7947603
                                                         0.08767646
                                                                     0.33704333
## class.1.certificate_UK:framing_effectUN
                                                         0.01474483
                                                                     0.38819659
                                                                                  0.0380 0.9697013
## class.1.project_renewable:co2_value
                                                        -0.34748220
                                                                     0.13167445
                                                                                  -2.6389 0.0083163 **
## class.1.project_renewable:framing_effectconsequence -2.34183888
                                                                                  -2.9270 0.0034224 **
                                                                     0.80008053
## class.1.project_renewable:framing_effectMetOffice
                                                         0.00048447
                                                                     0.34042585
                                                                                   0.0014 0.9988645
## class.1.project_renewable:framing_effectUN
                                                         0.84817405
                                                                     0.34909027
                                                                                   2.4297 0.0151126 *
## class.1.project_landfill:co2_value
                                                                                 -0.2985 0.7653072
                                                        -0.06490451 0.21742185
```

```
## class.1.project_landfill:framing_effectconsequence
                                                        -0.47033812
                                                                      0.65649764
                                                                                  -0.7164 0.4737226
## class.1.project_landfill:framing_effectMetOffice
                                                                                   0.5314 0.5951442
                                                          0.24578345
                                                                      0.46252383
## class.1.project_landfill:framing_effectUN
                                                          0.42166512
                                                                      0.47540490
                                                                                   0.8870 0.3751004
## class.1.project_manure:co2_value
                                                         0.18562217
                                                                      0.12930848
                                                                                   1.4355 0.1511450
## class.1.project_manure:framing_effectconsequence
                                                        -0.57002009
                                                                      0.61457709
                                                                                  -0.9275 0.3536671
## class.1.project manure:framing effectMetOffice
                                                                                   0.6257 0.5315220
                                                          0.24229893
                                                                      0.38725424
## class.1.project manure:framing effectUN
                                                                                   0.2975 0.7660902
                                                         0.12770044
                                                                      0.42925533
## class.2.I
                                                                      0.13502879 -18.0957 < 2.2e-16 ***
                                                        -2.44343672
## class.2.price
                                                        -0.17001480
                                                                      0.01631934 -10.4180 < 2.2e-16 ***
## class.2.location_EU
                                                         0.00411192
                                                                      0.14786648
                                                                                   0.0278 0.9778150
## class.2.location_UK
                                                        -0.76101005
                                                                      0.13647254
                                                                                  -5.5763 2.457e-08 ***
## class.2.certificate_NGO
                                                         0.44521879
                                                                                   2.3490 0.0188242 *
                                                                      0.18953590
## class.2.certificate_UK
                                                         0.99754422
                                                                      0.20017246
                                                                                   4.9834 6.247e-07 ***
## class.2.project_renewable
                                                         0.95981443
                                                                      0.20366037
                                                                                   4.7128 2.443e-06 ***
## class.2.project_landfill
                                                                      0.18403067
                                                                                  -0.3912 0.6956504
                                                        -0.07199254
## class.2.project_manure
                                                        -0.61913265
                                                                      0.18630902
                                                                                  -3.3231 0.0008901 ***
## class.2.price:co2_value
                                                                                   2.1050 0.0352885 *
                                                         0.00681815
                                                                      0.00323897
## class.2.price:framing_effectconsequence
                                                        -0.03203964
                                                                      0.02106695
                                                                                  -1.5208 0.1282978
## class.2.price:framing_effectMetOffice
                                                                      0.01520333
                                                                                   4.8503 1.232e-06
                                                         0.07374143
## class.2.price:framing effectUN
                                                         0.02124769
                                                                      0.01784582
                                                                                   1.1906 0.2338005
## class.2.location_EU:co2_value
                                                        -0.10385518
                                                                      0.03828943
                                                                                  -2.7124 0.0066803 **
## class.2.location_EU:framing_effectconsequence
                                                          0.15060570
                                                                      0.19773340
                                                                                   0.7617 0.4462627
## class.2.location_EU:framing_effectMetOffice
                                                                                  -4.3553 1.329e-05 ***
                                                        -0.65948526
                                                                      0.15142058
## class.2.location EU:framing effectUN
                                                                                  -4.0061 6.172e-05 ***
                                                        -0.74511870
                                                                      0.18599427
## class.2.location_UK:co2_value
                                                                                  -3.1959 0.0013940 **
                                                        -0.11926238
                                                                      0.03731753
## class.2.location_UK:framing_effectconsequence
                                                         0.91980992
                                                                      0.17151947
                                                                                   5.3627 8.198e-08 ***
## class.2.location_UK:framing_effectMetOffice
                                                         0.01148416
                                                                      0.14155518
                                                                                   0.0811 0.9353397
## class.2.location_UK:framing_effectUN
                                                         0.13648422
                                                                      0.16501821
                                                                                   0.8271 0.4081884
## class.2.certificate_NGO:co2_value
                                                                      0.04881946
                                                                                  -2.5652 0.0103117 *
                                                        -0.12523153
## class.2.certificate_NGO:framing_effectconsequence
                                                          0.46393518
                                                                      0.24029764
                                                                                   1.9307 0.0535240 .
## class.2.certificate_NGO:framing_effectMetOffice
                                                                                  -4.4047 1.059e-05 ***
                                                        -0.87216367
                                                                      0.19800859
## class.2.certificate_NGO:framing_effectUN
                                                        -0.39394530
                                                                      0.24325191
                                                                                  -1.6195 0.1053408
## class.2.certificate_UK:co2_value
                                                        -0.05101603
                                                                      0.03893106
                                                                                  -1.3104 0.1900539
## class.2.certificate_UK:framing_effectconsequence
                                                                                   2.1557 0.0311049 *
                                                         0.61884645
                                                                      0.28707070
## class.2.certificate_UK:framing_effectMetOffice
                                                        -0.61669362
                                                                      0.19859699
                                                                                  -3.1053 0.0019012
## class.2.certificate_UK:framing_effectUN
                                                                                  -1.4319 0.1521735
                                                        -0.32899817
                                                                      0.22976397
## class.2.project_renewable:co2_value
                                                          0.06398402
                                                                      0.04531591
                                                                                   1.4120 0.1579632
## class.2.project_renewable:framing_effectconsequence -0.18128845
                                                                      0.27915812
                                                                                  -0.6494 0.5160725
## class.2.project_renewable:framing_effectMetOffice
                                                                      0.20668077
                                                                                  -5.2857 1.252e-07 ***
                                                         -1.09244643
## class.2.project_renewable:framing_effectUN
                                                                                  -1.5990 0.1098127
                                                        -0.40674477
                                                                      0.25436883
## class.2.project_landfill:co2_value
                                                                                   0.6739 0.5003779
                                                         0.03034245
                                                                      0.04502547
## class.2.project_landfill:framing_effectconsequence
                                                                      0.23151451
                                                                                  -1.6750 0.0939422
                                                        -0.38777745
## class.2.project_landfill:framing_effectMetOffice
                                                        -0.56757497
                                                                      0.18973484
                                                                                  -2.9914 0.0027769
## class.2.project_landfill:framing_effectUN
                                                         0.31108269
                                                                      0.23708786
                                                                                   1.3121 0.1894868
## class.2.project_manure:co2_value
                                                        -0.12415808
                                                                      0.05116767
                                                                                  -2.4265 0.0152455 *
## class.2.project_manure:framing_effectconsequence
                                                                      0.22111336
                                                                                   1.7752 0.0758719
                                                          0.39251102
## class.2.project_manure:framing_effectMetOffice
                                                        -0.28734360
                                                                      0.19610194
                                                                                  -1.4653 0.1428454
## class.2.project_manure:framing_effectUN
                                                          0.40761864
                                                                      0.22876390
                                                                                   1.7818 0.0747768
## class.3.I
                                                          0.03489706
                                                                      0.05956543
                                                                                   0.5859 0.5579689
## class.3.price
                                                          0.00337758
                                                                      0.00568987
                                                                                   0.5936 0.5527715
                                                          0.11711902
## class.3.location_EU
                                                                      0.06576252
                                                                                   1.7809 0.0749224
## class.3.location UK
                                                         0.63999952
                                                                      0.06852087
                                                                                   9.3402 < 2.2e-16 ***
## class.3.certificate_NGO
                                                         0.06467655
                                                                      0.07008464
                                                                                   0.9228 0.3560933
## class.3.certificate_UK
                                                         0.25603530
                                                                      0.07275109
                                                                                   3.5193 0.0004326 ***
```

```
## class.3.project_renewable
                                                          0.25531176
                                                                      0.07785290
                                                                                   3.2794 0.0010402 **
## class.3.project_landfill
                                                                                  -3.8618 0.0001126 ***
                                                        -0.34558864
                                                                      0.08948905
## class.3.project_manure
                                                        -0.21932096
                                                                      0.08503452
                                                                                  -2.5792 0.0099030 **
## class.3.price:co2_value
                                                        -0.00128335
                                                                                  -0.8178 0.4134665
                                                                      0.00156926
## class.3.price:framing_effectconsequence
                                                          0.00103962
                                                                      0.00660980
                                                                                   0.1573 0.8750208
## class.3.price:framing_effectMetOffice
                                                                                  -2.7506 0.0059492 **
                                                        -0.01523893
                                                                      0.00554028
## class.3.price:framing_effectUN
                                                                                  -0.9256 0.3546357
                                                        -0.00587870
                                                                      0.00635099
## class.3.location_EU:co2_value
                                                          0.05744765
                                                                      0.02037925
                                                                                   2.8189 0.0048184 **
## class.3.location_EU:framing_effectconsequence
                                                        -0.11702320
                                                                      0.08374969
                                                                                  -1.3973 0.1623242
## class.3.location_EU:framing_effectMetOffice
                                                        -0.05006687
                                                                      0.06862186
                                                                                  -0.7296 0.4656315
## class.3.location_EU:framing_effectUN
                                                          0.02117966
                                                                      0.08032398
                                                                                   0.2637 0.7920281
## class.3.location_UK:co2_value
                                                                                  -3.6475 0.0002648 ***
                                                        -0.07380883
                                                                      0.02023556
## class.3.location_UK:framing_effectconsequence
                                                        -0.46288496
                                                                      0.08665611
                                                                                  -5.3416 9.211e-08 ***
## class.3.location_UK:framing_effectMetOffice
                                                          0.01304941
                                                                      0.07334704
                                                                                   0.1779 0.8587911
## class.3.location_UK:framing_effectUN
                                                                                  -1.5760 0.1150272
                                                        -0.13071717
                                                                      0.08294268
## class.3.certificate_NGO:co2_value
                                                        -0.04253414
                                                                      0.02163486
                                                                                  -1.9660 0.0492986 *
## class.3.certificate_NGO:framing_effectconsequence
                                                                                  -0.8064 0.4200006
                                                        -0.07261584
                                                                      0.09004715
## class.3.certificate NGO:framing effectMetOffice
                                                          0.27754591
                                                                      0.07478347
                                                                                    3.7113 0.0002062 ***
## class.3.certificate_NGO:framing_effectUN
                                                                                   2.1697 0.0300274 *
                                                          0.18687931
                                                                      0.08613028
## class.3.certificate_UK:co2_value
                                                        -0.01970934
                                                                      0.02202853
                                                                                  -0.8947 0.3709374
## class.3.certificate_UK:framing_effectconsequence
                                                        -0.12913475
                                                                      0.09217252
                                                                                  -1.4010 0.1612107
## class.3.certificate_UK:framing_effectMetOffice
                                                          0.17894306
                                                                      0.07653210
                                                                                   2.3381 0.0193798 *
## class.3.certificate_UK:framing_effectUN
                                                                                   2.7544 0.0058800 **
                                                          0.24614985
                                                                      0.08936606
## class.3.project renewable:co2 value
                                                                                  -3.3426 0.0008299 ***
                                                        -0.07470769
                                                                      0.02235010
## class.3.project_renewable:framing_effectconsequence
                                                          0.05549296
                                                                      0.09762365
                                                                                   0.5684 0.5697378
## class.3.project_renewable:framing_effectMetOffice
                                                          0.06547472
                                                                      0.08009311
                                                                                   0.8175 0.4136527
## class.3.project_renewable:framing_effectUN
                                                                                   0.9889 0.3227120
                                                          0.09094448
                                                                      0.09196528
## class.3.project_landfill:co2_value
                                                          0.01029564
                                                                      0.02663912
                                                                                   0.3865 0.6991369
## class.3.project_landfill:framing_effectconsequence
                                                                                   2.1492 0.0316155 *
                                                          0.24488636
                                                                      0.11394096
## class.3.project_landfill:framing_effectMetOffice
                                                          0.10546358
                                                                      0.09452303
                                                                                    1.1157 0.2645314
## class.3.project_landfill:framing_effectUN
                                                        -0.03763644
                                                                      0.10808894
                                                                                  -0.3482 0.7276909
## class.3.project_manure:co2_value
                                                          0.05233896
                                                                      0.02578545
                                                                                    2.0298 0.0423782 *
## class.3.project_manure:framing_effectconsequence
                                                          0.14339547
                                                                      0.10803896
                                                                                    1.3273 0.1844237
## class.3.project_manure:framing_effectMetOffice
                                                                                    3.2788 0.0010424 **
                                                          0.29754609
                                                                      0.09074768
## class.3.project_manure:framing_effectUN
                                                          0.24790486
                                                                      0.10380416
                                                                                    2.3882 0.0169312 *
## class.4.I
                                                                      0.10750149 -35.9249 < 2.2e-16 ***
                                                        -3.86197929
## class.4.price
                                                        -0.02268608
                                                                      0.00926321
                                                                                  -2.4491 0.0143233 *
## class.4.location_EU
                                                          0.10705932
                                                                      0.10349180
                                                                                    1.0345 0.3009158
## class.4.location_UK
                                                          0.39607308
                                                                      0.09833092
                                                                                   4.0280 5.626e-05 ***
## class.4.certificate_NGO
                                                                                   5.4910 3.997e-08 ***
                                                          0.53933524
                                                                      0.09822232
## class.4.certificate UK
                                                          0.73211690
                                                                      0.11390229
                                                                                    6.4276 1.296e-10 ***
## class.4.project_renewable
                                                          0.10265946
                                                                      0.11168833
                                                                                   0.9192 0.3580118
## class.4.project_landfill
                                                        -0.63063714
                                                                      0.13882817
                                                                                  -4.5426 5.557e-06 ***
## class.4.project_manure
                                                        -0.37683191
                                                                      0.12547149
                                                                                  -3.0033 0.0026705 **
## class.4.price:co2_value
                                                        -0.00764752
                                                                      0.00306660
                                                                                  -2.4938 0.0126379 *
## class.4.price:framing_effectconsequence
                                                        -0.00712198
                                                                                  -0.6706 0.5025059
                                                                      0.01062107
## class.4.price:framing_effectMetOffice
                                                          0.00115340
                                                                      0.00957836
                                                                                   0.1204 0.9041524
## class.4.price:framing_effectUN
                                                        -0.01383465
                                                                      0.01043882
                                                                                  -1.3253 0.1850692
## class.4.location_EU:co2_value
                                                        -0.03677785
                                                                      0.03636723
                                                                                  -1.0113 0.3118772
## class.4.location_EU:framing_effectconsequence
                                                          0.01511458
                                                                      0.11875803
                                                                                   0.1273 0.8987250
## class.4.location_EU:framing_effectMetOffice
                                                                                   0.4447 0.6565143
                                                          0.04798024
                                                                      0.10788603
## class.4.location_EU:framing_effectUN
                                                        -0.05617214
                                                                      0.11885485
                                                                                  -0.4726 0.6364906
## class.4.location_UK:co2_value
                                                          0.01134849
                                                                      0.03599215
                                                                                   0.3153 0.7525305
## class.4.location_UK:framing_effectconsequence
                                                          0.05674605
                                                                      0.11687227
                                                                                   0.4855 0.6272940
```

```
## class.4.location_UK:framing_effectMetOffice
                                                       -0.05057450
                                                                    0.10374814 -0.4875 0.6259226
## class.4.location_UK:framing_effectUN
                                                                                  0.1198 0.9046126
                                                        0.01428942
                                                                    0.11924078
                                                                                 -2.3022 0.0213226 *
## class.4.certificate NGO:co2 value
                                                       -0.08167483
                                                                    0.03547650
## class.4.certificate_NGO:framing_effectconsequence
                                                       -0.03326725
                                                                    0.11496389
                                                                                 -0.2894 0.7722972
## class.4.certificate_NGO:framing_effectMetOffice
                                                       -0.16516494
                                                                    0.10389199
                                                                                 -1.5898 0.1118854
## class.4.certificate NGO:framing effectUN
                                                       -0.15858245
                                                                    0.11874001
                                                                                 -1.3355 0.1816985
## class.4.certificate UK:co2 value
                                                       -0.04599070
                                                                    0.04183172
                                                                                -1.0994 0.2715841
## class.4.certificate_UK:framing_effectconsequence
                                                       -0.18368780
                                                                    0.13167757
                                                                                 -1.3950 0.1630213
## class.4.certificate_UK:framing_effectMetOffice
                                                       -0.09021296
                                                                    0.11929826
                                                                                 -0.7562 0.4495312
## class.4.certificate_UK:framing_effectUN
                                                       -0.25885996
                                                                    0.13360316
                                                                                 -1.9375 0.0526808
## class.4.project_renewable:co2_value
                                                        0.02761830
                                                                    0.04034589
                                                                                  0.6845 0.4936353
## class.4.project_renewable:framing_effectconsequence -0.00136319
                                                                    0.12845506
                                                                                 -0.0106 0.9915329
                                                                    0.11646802
## class.4.project_renewable:framing_effectMetOffice
                                                                                 -0.9486 0.3428142
                                                       -0.11048382
## class.4.project_renewable:framing_effectUN
                                                        0.14002259
                                                                    0.13203958
                                                                                 1.0605 0.2889357
## class.4.project_landfill:co2_value
                                                        0.09072550
                                                                    0.04911887
                                                                                  1.8471 0.0647385
## class.4.project_landfill:framing_effectconsequence
                                                       -0.12342370
                                                                     0.15860970
                                                                                 -0.7782 0.4364748
## class.4.project_landfill:framing_effectMetOffice
                                                                    0.14170483
                                                                                 -1.5420 0.1230724
                                                       -0.21850955
## class.4.project_landfill:framing_effectUN
                                                       -0.02583993
                                                                    0.16129189
                                                                                 -0.1602 0.8727188
## class.4.project_manure:co2_value
                                                        0.05187437
                                                                    0.04431592
                                                                                  1.1706 0.2417763
## class.4.project_manure:framing_effectconsequence
                                                       -0.06362698
                                                                    0.14619326
                                                                                 -0.4352 0.6633990
## class.4.project_manure:framing_effectMetOffice
                                                        0.00969077
                                                                    0.13279813
                                                                                 0.0730 0.9418271
## class.4.project_manure:framing_effectUN
                                                       -0.14273028
                                                                    0.14764287
                                                                                 -0.9667 0.3336808
## (class)2
                                                        0.40326138
                                                                    0.03892915
                                                                                 10.3589 < 2.2e-16 ***
## (class)3
                                                        1.27127005
                                                                    0.03335901
                                                                                 38.1087 < 2.2e-16 ***
## (class)4
                                                        1.55010850 0.03213413 48.2387 < 2.2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Optimization of log-likelihood by BHHH maximisation
## Log Likelihood: -16296
## Number of observations: 12760
## Number of iterations: 113
## Exit of MLE: successive function values within relative tolerance limit (reltol)
        AIC
                 BTC
## 32926.45 34171.28
```

The class membership probabilities are:

```
## Class_1 Class_2 Class_3 Class_4
## 0.09281554 0.13891684 0.33092249 0.43734512
```

The effects of demographics are:

```
## $Class_2
                                      coef
                                                   se
                                                                z
                                                                       p_val
                                                      0.32820465 0.74275693
                                0.18961199 0.5777249
## (Intercept)
                                0.08982129 0.3011930
## age_group35_54
                                                       0.29821834 0.76553653
## age_group55_
                               -0.20755904 0.3381053 -0.61388867 0.53928890
## is_women
                                0.11357565 0.2476398
                                                      0.45863238 0.64649818
## diet_typeFlexitarian
                               -0.08472921 0.3366959 -0.25164907 0.80131233
## diet_typeVegan_Vegetarian
                                0.25879796 0.4663583 0.55493379 0.57893995
## education_levelDegree
                               -0.13561100 0.2780009 -0.48780778 0.62568600
```

```
## education_levelPostgraduate 0.02813733 0.3541981 0.07943954 0.93668302
                                0.03493024 0.1387731 0.25170762 0.80126707
## hh size
## income level30 50k
                                0.25311800 0.2911211 0.86945950 0.38459585
## income_level50_
                               -0.18657428 0.3283436 -0.56822872 0.56987967
## n children
                               -0.05636437 0.1955410 -0.28824834 0.77315665
## is shopper
                                0.52282270 0.3073336 1.70115673 0.08891356
## where liveRuralarea
                               -0.02684468 0.4094247 -0.06556684 0.94772269
## where liveTownorsuburb
                               -0.46631408 0.3234287 -1.44178318 0.14936355
##
## $Class_3
##
                                      coef
                                                                      p_val
                                                  se
## (Intercept)
                                1.01254944 0.5053865
                                                      2.00351520 0.04512202
## age_group35_54
                                0.13347585 0.2667834
                                                      0.50031539 0.61685302
                                                      0.21479302 0.82992870
## age_group55_
                                0.06326645 0.2945461
## is_women
                                0.13753404 0.2170218
                                                      0.63373361 0.52625469
## diet_typeFlexitarian
                                0.22370593 0.2888025
                                                      0.77459845 0.43857697
## diet_typeVegan_Vegetarian
                                0.37556575 0.4178818
                                                      0.89873677 0.36879289
## education levelDegree
                               -0.27207858 0.2426838 -1.12112387 0.26223514
## education_levelPostgraduate -0.31432279 0.3164033 -0.99342450 0.32050313
## hh size
                                0.07955556 0.1220602
                                                      0.65177296 0.51454765
## income_level30_50k
                                0.48765094 0.2578450 1.89125596 0.05859018
## income level50
                                0.23072792 0.2810215 0.82103306 0.41162744
## n_children
                               -0.01210209 0.1709181 -0.07080635 0.94355188
## is shopper
                                0.20907560 0.2575477
                                                      0.81179357 0.41691009
## where liveRuralarea
                               -0.36117513 0.3696592 -0.97704894 0.32854493
## where_liveTownorsuburb
                               -0.49192081 0.2876992 -1.70984397 0.08729473
##
## $Class_4
##
                                      coef
                                                                     p_val
## (Intercept)
                                1.22662184 0.4926588
                                                      2.4897998 0.01278151
## age_group35_54
                                0.11683214 0.2608767
                                                      0.4478443 0.65426556
## age_group55_
                                0.24822526 0.2850002
                                                      0.8709653 0.38377308
## is_women
                                0.04018989 0.2107522
                                                      0.1906974 0.84876271
## diet_typeFlexitarian
                               -0.11841969 0.2862535 -0.4136882 0.67910245
## diet_typeVegan_Vegetarian
                                0.19630185 0.4116360
                                                      0.4768822 0.63344604
## education_levelDegree
                               -0.17665350 0.2354536 -0.7502689 0.45309279
## education levelPostgraduate -0.16190327 0.3061758 -0.5287918 0.59694990
## hh_size
                                0.10758422 0.1188829 0.9049596 0.36548681
## income_level30_50k
                                0.40740149 0.2512431
                                                      1.6215433 0.10490118
## income_level50_
                                0.23352192 0.2723584 0.8574066 0.39122019
## n children
                               -0.07196474 0.1673134 -0.4301193 0.66710886
## is shopper
                                0.20576885 0.2489528 0.8265377 0.40849914
## where liveRuralarea
                               -0.33366663 0.3616905 -0.9225198 0.35625752
## where_liveTownorsuburb
                               -0.37794358 0.2822510 -1.3390335 0.18055976
```

Based on BIC, the optimal number of classes is 3. Also, we could not estiamte a model with more than 4 classes due to lack of variation, i.e., singular hessian matrix.