



# Lakisha Adu

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🐙 [github.com/lakishaadu](https://github.com/lakishaadu)

I am an analytics-oriented marketer with recent experience from a 15-week analytics bootcamp. I love applying my new knowledge and contributing to the success of campaigns. I have a high level of comprehension and am a quick learner. Managing multiple projects with tight deadlines is no problem for me.

## Work experience

### ● Marketing Manager | JITpay Group

11/2022 - 03/2023

Managed marketing for customer & employee acquisition. Organized and planned events.

### ● Content-Marketing Manager | KUPPER IT GmbH

04/2022 - 09/2022

Developed content for marketing materials. Planned and implemented content strategies to increase brand awareness, drive traffic, and generate leads.

### ● Marketing & Support | Wehner Consulting GmbH

04/2020 - 10/2021

Developed B2B sales marketing activities; Focused on sales and lead generation, consistently driving revenue growth and customer acquisition;

### ● Seminarmanager | MST Group GmbH

05/2018 - 08/2020

Planned and coordinated seminars for personnel development at the BMW Training Center and MAN;

### ● Event Manager | Seminarcenter IM EINKLANG

07/2017 - 04/2018

Maintained the Home and Facebook pages; Managed Meta Ads and Marketing Campaign; Conceptualized creative event concepts;

## Soft Skills & Languages

### ● Soft Skills

Hands-on Person  
Analytic thinker  
Problem solving  
Communication Skills

### ● Language

English: B2  
Spanish: A1  
German: Native

## Education

### ● Marketing Analytics | WBS Coding School, Berlin

Since 04/2023 - 08/2023 | Hybrid Further Education

**Focus:** Tracking, Measurement, Analysis, Reporting;

### ● Communication & Event Management | IST Hochschule

f. Management, Düsseldorf

Since 04/2021 - today | Bachelor of Arts | Part-time

**Focus:** Brand Management, Business Administration;

### ● Event Manager | IST Studieninstitut, Düsseldorf

02/2019 - 02/2021 | Hybrid Further Education | Part-time

**Focus:** Venue Selection and Logistics, Event Production;

### ● Event Manager | TNC Group GmbH, Leipzig

09/2014 - 06/2017 | Apprenticeship

**Focus:** Project Management, Promotion, Social Media;

## Tech Skills & Knowledge

### ● Digital Marketing

Digital Marketing Fundamentals  
Google Tag Manager | Google Analytics  
Hotjar (Heatmap and user behavior analysis)

### ● Web Development

HTML | CSS | JavaScript (Frontend)  
SQL (Database query language)  
BigQuery (Data warehouse and analytics)

### ● Conversion Optimization:

A/B Testing (For conversion rate optimization)  
Looker Studio (Data visualization & analytics)  
Web Usability & Conversion-Centered Design

### ● Graphic Design:

Canva (Graphic design)  
Photoshop (Image editing)