



Soft Skills Lecture 01 Introduction to Soft Skills

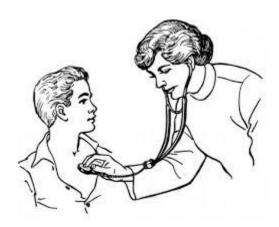
Dr. Binod Mishra Department of HSS, IIT Roorkee



Soft Skills

- ✓ A buzz word all around the world
- ✓ An umbrella term for various skills
- ✓ Soft Skills complement hard skills
- ✓ Soft Skills are people skills





Patient: I have pain in my neck, in my legs, in my back, and I feel weak and sick.

Doctor : You are suffering from

hypochondria.



"The doctor will see you now —
I can't promise that he'll talk
to you, but he'll see you."



✓ Soft Skills can help people come out of difficult situations and ensure reassurance and reliability.

Customer Service Lesson: Helping Versus Selling



Definition

Soft Skills comprise personality traits, social graces, facility with language, personal habits, friendliness, and optimism that mark people to varying degrees.



Soft-Skills as Behavioural Skills

- Self-Awareness
- Self-Confidence
- Flexibility
- o Persistence
- o Perseverance



Soft-Skills as People Skills

- > Communication Skills
- > Interpersonal Skills
- ➤ Management Skills
- ➤ Leadership
- > Team Dynamics





Technical Competence makes you eligible but Soft Skills makes you excel in jobs.



Soft Skills vs. Hard Skills

- Hard skills are the technical skills.
- Soft skills are performance skills.
- Hard skills are part of one's college/university curriculum.
- Soft skills are a part of continuous learning.

Newspaper Reports on Unemployment

• Data emerging from Census 2011 suggest unemployment rate is high among the better qualified.

(The Hindu, November 7, 2015)

• 23 lakh people want peon's job in U.P., engineers and doctors included.

(India News, September 16, 2015)

Relevance

- ✓ Soft Skills ensures better employability.
- ✓ Percentage/c.g.p.a. alone not sufficient.
- ✓ Bridges the gap between academia and industry.
- ✓ Ensures more accountability.



An Observation

"We have to think of ways to groom the qualified students in an effort to make them employable in the industry."

— Kiran Karnik, Former President, NASSCOM

Need of the hour

- Serious need to invest and build skills among the youth
 - "a complete overhaul of our education system closely integrating it with an effective apprenticeship regime".
 - Rituparna Chakrborty, V.P. of Indian Staffing Federation

Measures

- ✓ Skill India
- ✓ Make in India
- ✓ Start up programme
- ✓ NPTEL



On Success

Arise, awake, and stop not till the goal is reached!



— Swami Vivekananda

