

SRI LAKSONO CONDRONEGORO

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WORK EXPERIENCE

RADIUS DIGITALMART (YC W22) – Indonesia

Operation Lead

January 2022 – Present

- Manage and Controlling operational quick commerce groceries process with 8 Hubs in Indonesia.
- Managing warehouse hub flow process (Inbound - Inventory – Outbound), setting manpower and set KPI operation
- Monitoring review operation process and propose cost saving
- Ensure continuous improvement and that prompt action is taken with any complaints that arise (quick action).
- Produce internal performance reporting in order that throughput, quality and trends can be monitored
- Carry out internal health and safety audits as and when requested.
- Carry out 5S practices within inventory area
- Maintain relationship with principal, distributor and customer
- Create business plans and strategies to achieve company goals
- Create metrics for Operations performance (Service Level, Efficiency, Financial) at each hub across Indonesia.
- Coordinate Supply Demand Process, Price and Stock Tracker, and improve by 50% revenue contribution
- Managing Delivery & Fulfillment rate, and Manage Stakeholders

PT. ACE HARDWARE INDONESIA, TBK. – Majapahit, Semarang

Deputy Store Operational Manager

January 2021 – Januari 2022

- Controlling operational retail process with 70+ employee including sales and support team at 2300+ m² store area.
- Managing availability product and inventory control over 21.000 sku.
- Create employee dashboard performance for employee grading and coaching
- Make a project increase 5% sales based on social media team in 3 month.
- Selected as PIC of area report, analyse and make strategy for operational process, online sales and canvassing.

PT. ACE HARDWARE INDONESIA, TBK – Panakkukang, Makassar

Deputy Store Operational Manager

May 2019 – Desember 2020

- Controlling operational retail process with 120+ employee including sales and support team at 3800+ m² store area.
- Managing availability product and inventory control over 30.000 sku, over 45 billion rupiah in inventory value.
- Create employee dashboard performance for grading, coaching, and set direction for employee.
- Create a dashboard of performance store area in Sulawesi which includes achievement, effectiveness, productivity, improvement and as pic for analyse all of this data and immediately gives suggestions for improvement to the Area Manager
- Make a project to increase the contribution of online sales during the PPKM period by 70% of the store's achievements.
- Decrease value of damaged goods from 1,2 billion to 400 million in a 4 month .
- Decrease 10 % discontinued items for 3 months.
- Make strategy for operational process, forecast sales for next year, and reporting store performance to Store manager and Area Manager

PT. ACE HARDWARE INDONESIA, TBK – Summarecon Mall, Bekasi

Deputy Store Operational Manager

November 2018 – May 2019

- Controlling operational retail process with 110+ employee including sales and support team at 3600+ m² store area.
- Managing availability product, service level promo and inventory control over 26.000 sku.
- Make a project to increase 3 % sales based turning unproductive areas into productive areas in the circulation area without disturbing customers.

- Decrease 20 % damaged good item with training handling product for employee in store in 1 month.

KAWAN LAMA CORPORATE. – Jakarta Barat , Jakarta

Management Trainee

November 2017 – October 2018

- On The Job Training acceleration program for Trainee to have leadership and managerial skills and to get managerial level faster.
- Make an improvement project to increase sales by 10% with retention members from customer data who have not shopped at the store more than 2 years.

UNIVERSITAS GADJAH MADA. – Sleman , Yogyakarta

Asistant Lecture

May 2016 – July 2017

- Researcher implementing a collaborative project between UGM and the Australian Center for International Agricultural Research (ACIAR) involving the Bali Gondol Fisheries Center, to solve grouper disease.
- Responsible for mapping and determining target locations and negotiating with grouper farmers (Public Relations)

EDUCATION

UNIVERSITAS GADJAH MADA - Sleman, Yogyakarta

Bachelor degree of Aquaculture

September 2012 – May 2017

- Graduated with Honors with CGPA 3.38 and lot of organizational experiences
- Joined as researcher at UGM has several publications at <https://www.researchgate.net/profile/Sri-Negoro>
- Internship in Aquaculture Operation at PT Aquafarm Nusantara for 2 month.

ORGANIZATIONAL EXPERIENCE

- 2013-2014 Leader from Student Association of Departmen Fishery UGM
- 2014-2016 UGM Softball Club Member
- 2012-2014 Member of Music and EO Student Club
- 2013 Event Coordinator , *Fish Cup UGM*
- 2014 Leader of Fish Art Event 2014
- 2015 Equipment Coordinator, *Seminar Nasional Perikanan UGM*
- 2015 Joined Nasional Event for Student "Pekan Kreativitas Mahasiswa"
- 2016 Laboratory Asistent for Fish Disease and Genetic Engineering.

SKILLS & EXPERTISE

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|--------------------------|---|
| • Operations Management | • Driving Sales |
| • Operational Analysis | • Improving Process |
| • Retail Sales | • Creative Problem Solving |
| • Sales Forecasting | • Attention to Detail |
| • Inventory Management | • Time Management |
| • Supplay Chain Analysis | • Adobe Photoshop (Photo Editing) |
| • Marketing Strategic | • Adobe Premier Pro (Video Editing) |
| • Team Leadership | • SAP |
| • Critical Thingking | • Miscrosoft Office (Excel,Word,Powerpoint) |
| • Public Speaking | • Open Office Calc. |
| • Employee Development | |

ADDITIONAL

Languages: Fluent in Indoensia and English

Certifications & Training: Management Trainee Certificate (Kawan Lama Group), Deputy Store Operational Manager Certificate (PT Ace Hardware Indonesia) , Sales Operation Certificate (Ace Hardware Indonesia), Commite National Fisheries Certicate (Universitas Gadjah Mada)