

Proposed Solution

Date	25 June 2025
Team ID	LTVIP2025TMID31361
Project Name	Lease Management

Proposed Solution:

S.No.	Parameter	Description
1.	Problem Statement (Problem to be solved)	Manual lease management is time-consuming, error-prone, and lacks centralized tracking. It creates difficulties in managing tenants, agreements, and payments.
2.	Idea / Solution description	A centralized Lease Management System built on Salesforce that automates the lease lifecycle including tenant onboarding, property listing, agreement generation, rent tracking, and approval processes.
3.	Novelty / Uniqueness	The solution leverages Salesforce's automation, approval workflows, and custom components to provide a cloud-based, scalable, and user-friendly interface. It integrates approval processes and tenant management seamlessly.
4.	Social Impact / Customer Satisfaction	Enhances transparency and accountability for landlords and tenants. Reduces human errors and processing delays, improving customer experience and trust.
5.	Business Model (Revenue Model)	Can be offered as a SaaS (Software as a Service) platform with subscription-based pricing for property managers, real estate companies, and housing authorities.
6.	Scalability of the Solution	Highly scalable due to cloud infrastructure. Can support multi-property, multi-tenant, and multi-user environments. Easily extendable with Salesforce features like analytics, mobile access, and third-party