Partners and Distributors

This document identifies functional improvements and enhancements implemented in Cisco Commerce on November 6, 2016.

User Experience

End Customer Database Enhancements

- The DUNs Number input option has been removed from the Japanese search model window. (**APJC Only**)

- The Single Location (SL) check box has been removed from all search model windows. (**All Regions**)

Co-terming and Detaching Services in CCW

- CCW is now a one-stop shop for Quoting and Ordering products and their attached services. You don't have to create separate Deal IDs or orders for product and services -- you'll be able keep products and attached services on the same deal ID or order.

  o Co-term your attached services with the flexibility to choose a start and end date during the ordering process.

  o Place product order first, and conveniently order services separately. After "detaching" services, CCW will automatically maintain a separate service-only configuration (and keep track of the associated attached product), making it easy for you to order the services in the future.

  o CCW will capture the reason for the service detach and use this information to deliver improvements to your service ordering experience. This last capability will be available in Canada initially, and may be expanded to other regions in the future.

See Cisco Commerce Co-terming and Detaching Services in CCW User Guide

VIP Rebate Indicator in CCW

- When configuring deals, users will be able to see a new VIP icon to indicate Good, Better, Best options among VIP eligible SKUs.

See 1.1 in Release Training Document

XaaS Order Notification Migration

- To create a more unified user experience for notifications, five separated Subscription and Order-related email notifications have been consolidated to a new platform.

- Notifications that are migrated include the Renewal Reminder Reseller, Renewal Reminder Partners, Renewal Reminder Direct, Subscription Cancellation and Order rejections.

- You may expect some format and verbiage changes in order to better unify the look and feel with other Cisco notifications.

- Note: Notifications for renewal reminders can be tailored for either 30, 60 or 90 days.

Catalog

B2B Commerce Catalog Platform Optimization (**B2B Only**)
- B2B Distributors with access to Distribution Pricing Plus can now customize fields in their reports.

- SaaS B2B Bootstraps can be automatically delivered via email on scheduled intervals.

Estimates

Creating and Managing Groups in Estimates
- You can now copy group information when cloning an estimate.

- You can now export an estimate with the group information in XML, CSV, TSV formats.

- You can now mark a group as 'Favorite'. You cannot mark more than one group at a time as favorite.

See 2.1 in Release Training Document

See Cisco Commerce Creating and Managing Groups QRG

Deals and Quotes

Legacy Promotion Tool Retired
- You will no longer be able to order against any pre-GDR deal as our legacy promotion system will be retired, effective Nov. 6, 2016.

- Effective Nov. 6, 2016, we have removed the 'Promotions' link under the Quick Links menu in CCW.

Auto Assign Security AM on Deal Registration Process
- The system will identify the Security product family based on the Security products in the BOM or the Security Technology Mix and automatically identify and assign the Security AM to the deal's approval chain.

See 3.1 in Release Training Document

Header and Line Level Message Change for Product Launch Validation Error
- Users will see a revised validation error message on the Discount and Credits page and the Order UI for special SKUs, when applicable.

- On the Discounts and Credits page, 'More' icons will display for all SKUs at the line level when a special SKU validation error occurs.

See 3.2 in Release Training Document

Order

Display Country of Origin in CCW
- The Country of Origin is now available to all users along with the carton details for all major line SKUs in CCW.

- The Country of Origin will not be available for minor lines and subscription services.

- (**B2B Only**) 3A6 Ship Status and 3B2 Advanced Ship Notification now includes Country of Origin information for all major line SKUs.

See 4.1 in Release Training Document

Remove Account Number Validation in Shipping Routing Configuration (SRC) Tool

- Users of the Shipping Route Configurator (SRC) tool will no longer be required to include or enter their account number when 3rd Party Freight Payment method is selected.

Ordering Simplification

- Partner and Distributors will always see the default "Shipping Service Options" and "Routing Option" if only one option is available.

Multi Deal ID BOM Validation (**LATAM and Brazil**)

- Partners participating in the hunting program in Brazil will now have their deals systematically verified for a Deal size (existing deal + reference deal) of at least $10K.

- Partners and Distributors will be prompted more frequently to correct errors for quotes in CCW due to upfront BOM validations.

New Product Hold (NPH) Enhancement

- NPH PIDs now have a published Lead Time instead of the NPH value when ordering in CCW. Bookings will be available for scheduling with an estimated date of delivery in View Status. That estimated date in CCW is the earliest possible date of delivery.

- B2B partners will have access to the same capabilities. The NPH flag will not be visible after Dec 11, 2016.

- This enhancement will not change the requirements or process of NPH release.