

PRAVEEN KUMAR

Almora, Uttarakhand (9749492570)

Praveenkumar2002lalit@gmail.com ◇ <https://www.linkedin.com/in/praveen-kumar-pv01810/> ◇

OBJECTIVE

Driven MBA candidate specializing in Finance, with a passion for uncovering investment opportunities through in-depth market analysis. Equipped with strategic insights and a keen eye for detail, ready to contribute fresh perspectives in equity research

EDUCATION

Master of Business Administration, Army Institute of Management, Kolkata	Expected 2026
Bachelor of Commerce , Zakir Husain Delhi College (Delhi University)	2019 - 2022
Secondary School Education, ARMY PUBLIC SCHOOL, BINNAGURI	2018 - 2019
High School Education, ARMY PUBLIC SCHOOL, BINNAGURI	2016 - 2017

SKILLS

Technical Skills	Financial Modeling , Financial Reporting , Business Analysis
Soft Skills	Budgeting , Financial Reporting , Forecasting , Projection Modeling , Financial Modeling

EXPERIENCE

Travel Agent	Sep 2022 - Apr 2023
View Holiday Trip (Delhi)	Delhi

- Successfully organized and managed 50 family trips to Dubai within a 7-month tenure.
- Generated a total revenue of 12 lakhs, with the most successful trip being for a family of 13 members.
- Worked independently after the first month by managing customer relationships through CRM.
- Developed expertise in strategic communication, client negotiations, and travel planning.
- Effectively closed deals by providing curated travel options and employing persuasive sales tactics to minimize price negotiations

PROJECTS

Business Plan for Army Wards' Skill Institute . Developed a comprehensive business plan to teach both hard and soft skills to army wards in remote areas. The project involved detailed market research, revenue modeling, and marketing strategies using WhatsApp groups, school connections, and door-to-door campaigns. Key Skills: Business Planning, Market Research, Strategic Marketing

Financial Analysis of Bajaj Hindusthan Sugar Ltd . Conducted a comprehensive analysis of Bajaj Hindusthan Sugar Ltd's financial statements for 2019-2023. Evaluated key metrics like revenue growth, net income, net margin, and cash position. Presented insights on the company's financial health and managerial strategies. Key Skills: Financial Statement Analysis, Ratio Analysis, Reporting

EXTRA-CURRICULAR ACTIVITIES

- Secured a Top 10 position in the Inter-College Idea Competition, demonstrating creativity, innovation, and problem-solving skills.
- Won Gold Medals in the 800m Race and 400m Relay at XLRI, showcasing exceptional performance and team-work.

- Completed the Tata Marathon 10km in 45 minutes and 36 seconds and a Half Marathon in 1 hour and 57 minutes, demonstrating endurance, resilience, and long-distance running excellence.
- Secured 3rd Place in the Intra-College Idea Competition by presenting an innovative and impactful solution, demonstrating creativity, problem-solving skills, and strategic thinking.

LEADERSHIP

- Sports Associate = Organized and managed inter and intra-college sports events like Chakravyuh and XLRI tournaments. Represented the college in football, basketball, and volleyball. Played football at the state and command levels, earning medals. Improved sports facilities and resources in collaboration with the administration. Increased student participation through workshops and regular practice sessions. Managed event logistics, ensuring smooth execution. Fostered teamwork and discipline as a floor in-charge. Promoted a vibrant sports culture, encouraging holistic development among students

CERTIFICATIONS

- Investment Banking Job Simulation
- Financial Modeling and valuation
- Coursera Microsoft Power Bi certificate
- NCC 'C' Certificate

INTRESTS

- Entrepreneurship
- Outdoor Sports
- Equity Research
- Geopolitic