# Analysis of Current Trends in the Movie Industry

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#### Outline

- Business Problem
- Summary
- Data
- Methods
- Results
- Conclusions



https://www.onlyinyourstate.com/pennsylvania/autumn-day-trip-pa/

#### **Business Problem**

- Microsoft is entering the film industry
- To insure success in the industry, the company must produce successful films
- What are some aspects of successful films?



https://www.newsleader.com/story/news/local/2017/12/15/mall-movie-theater-revitalized-open s-public/955858001/

### Summary

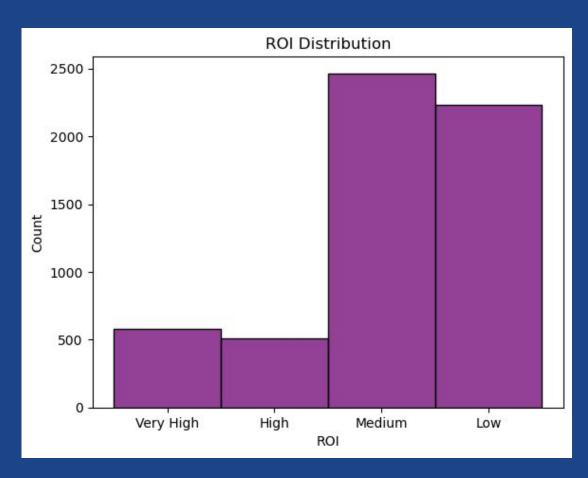
- Emphasize content belonging to the most successful genres
- Recruit directors with a reputation for success
- Produce more films with a small budget



https://www.slashfilm.com/554142/dynamic-pricing-in-movie-theaters/

#### Data

- Data was combined from 4 different tables, sourced from The Numbers and IMDB
- 3,181 entries, 2,404 directors, 22 genres, and 2,123 different movies.
- Low and Medium are below the mean



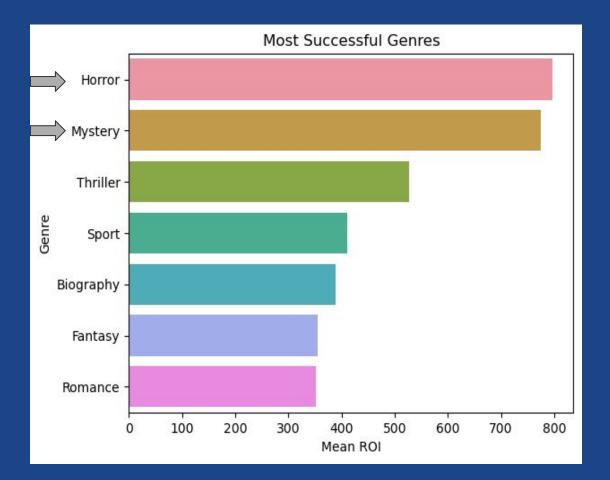
#### Methods

- Success metric- Return on Investment (ROI)
- Exploratory data analysis of
  - 1. Genres
  - 2. Directors
  - 3. Production budgets



#### Results: Most successful genres

- Horror and Mystery are clear winners
- These 7 genres represent the top third.

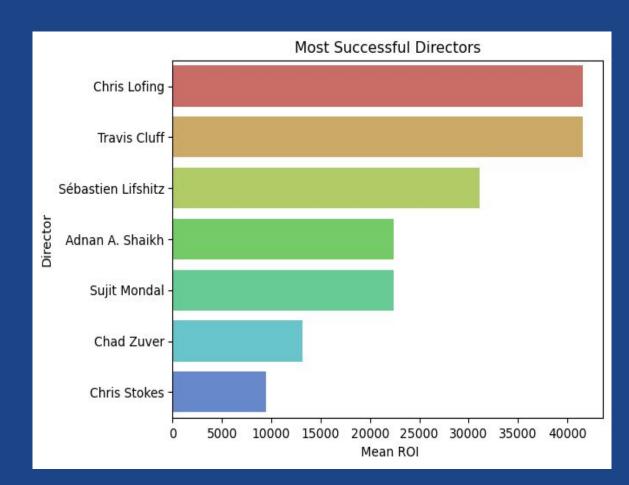


#### Results: Most successful Directors

• 7 directors in the top 0.5%.

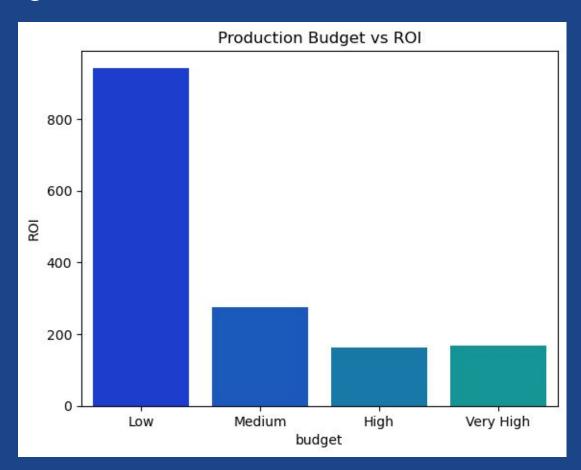
 Significant (30%) drop between directors with 7th and 8th highest ROI

• 25 directors top 99%.



#### Results: Production Budgets and ROI

- Most successful films had a low production budget.
- Mean budget for top 20 films- \$370,000, for all films- \$32,000,000
- IQR for top 20 films: \$61k- \$644k



#### Conclusions

- Emphasize producing content belonging to the most successful genres- specifically Horror, Mystery and Thriller. Also include Sport, Biography, Fantasy and Romance.
- Recruit directors who have a reputation for producing highly successful films.
- Produce more films with a relatively low budget (\$50k to \$700k), rather than pouring a substantial amount of financial resources into a single film.

#### Further Research

- Identify correlations between which studios and cast members are associated with the most successful films
- Determine if there is a relationship between ratings and ROI.



# Questions?

## Thank You!

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